



ASX RELEASE

Tuesday 14 January 2025

CAR Group announces exit of its Tyres business and Group outlook reiterated on a proforma basis

CAR Group Limited (ASX:CAR) advises that following a strategic review, it has decided to exit its Australian Tyres business unit which comprises both the wholesale division tyreconnect and the e-commerce platform tyresales.com.au. This decision follows continued difficulty in achieving sustainable profitability in what is a highly competitive tyre retail and wholesale market.

CAR Group has reached an agreement to sell certain assets of tyreconnect to a third party with the sale expected to be completed at the end of February. The transaction is not material to CAR Group. The tyresales.com.au platform will be closed effective 14 January 2025.

CAR Group will announce its H1 FY25 results on Monday 10 February 2025. These results will include the presentation of financial performance on a Proforma¹ basis, which excludes the Tyres business unit to reflect the underlying performance of the Group. Proforma results for FY24, which exclude the Tyres business unit, are shown in the table below for comparative purposes.

Proforma FY24 results

\$A Millions	H1 FY24			H2 FY24			FY24		
	Proforma	Tyres	Proforma excluding Tyres	Proforma	Tyres	Proforma excluding Tyres	Proforma	Tyres	Proforma excluding Tyres
Revenue	531	(28)	503	568	(29)	538	1,099	(57)	1,041
EBITDA	277	(0)	277	304	(0)	304	581	(0)	581
NPAT	164	(0)	164	180	(0)	180	344	(0)	344
EBITDA Margin	52.2%		55.1%	53.5%		56.4%	52.9%		55.8%

Reported statutory results will include the Tyres business unit in both FY24 and FY25 as it does not constitute a discontinued operation within the scope of Australian Accounting Standards (AASB 5). On a reported statutory basis, CAR Group expects to incur costs associated with the exit including redundancy costs and asset write downs. These costs will not be material to CAR Group and will be treated as abnormal costs excluded from the Proforma and Adjusted² reporting results.

¹ Proforma financial information is unaudited and reflects the financial performance of the ongoing operations of the Group and excludes the Tyres Group.

² Adjusted financials excludes certain non-recurring or non-cash items.



FY25 Group Outlook

Due to the closure of the Tyres business unit, the Group outlook is now provided on a proforma basis excluding the Tyres business. We expect to deliver good growth in Proforma Revenue, Proforma EBITDA and Adjusted NPAT on a constant currency³ basis. We also expect to see similar Group Proforma EBITDA margins in FY25 versus FY24⁴.

-ENDS-

Release authorised by the CAR Group Board of Directors

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About CAR Group Limited

CAR Group has been driving innovation and growth since the 1990s. Collectively, our world leading marketplaces bring together deep expertise powered by the best people, data, and technology across Oceania, Asia and The Americas.

With a vision to create #1 digital marketplaces for vehicles around the world, we transform how people buy and sell across the globe. CAR Group delivers world leading technology and advertising solutions designed to make buying and selling a great experience, with wholly owned digital marketplace businesses in Australia (carsales), South Korea (Encar), the United States (Trader Interactive) and Chile (chileautos) in addition to being a majority shareholder of webmotors in Brazil.

³ Constant Currency represents the underlying change vs pcp in local currency.

⁴ Proforma margin excludes the Tyres Group in both FY24 and FY25.