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Q2 FY 25 Update

Presented by

Anthony Wamsteker – CEO
David Coulter - CFO

Praemium Limited ACN 098 405 826

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At Praemium we acknowledge the Traditional Custodians of Country.

We pay our respect to their Elders past and present

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Presenters

Anthony Wamsteker
CEO

David Coulter
CFO

- ▶ Strategy progress update
- ▶ Spectrum
- ▶ FUA and Flows
  - ▶ Platforms
  - ▶ Non-custodial
- ▶ Detailed tables
- ▶ Questions

Strategy progress update

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Spectrum and Scope+

- Spectrum launched with onboarded clients adding FUA
- Preeminent non-custodial solutions

Operational transformation

- #1 platform for Security, Data and Integration and Decision Tools
- SMA and Super pricing changes in place from April 2024

Service enhancements

- Improved adviser onboarding underway
- Annual customer experience survey largely completed

Superannuation advances

- Enhanced service with upskilling and improved reporting and analytics
- New functionality for money in and money out phases

Acquisition opportunities

- OneVue integration tracking to plan

The ultimate HNW solution

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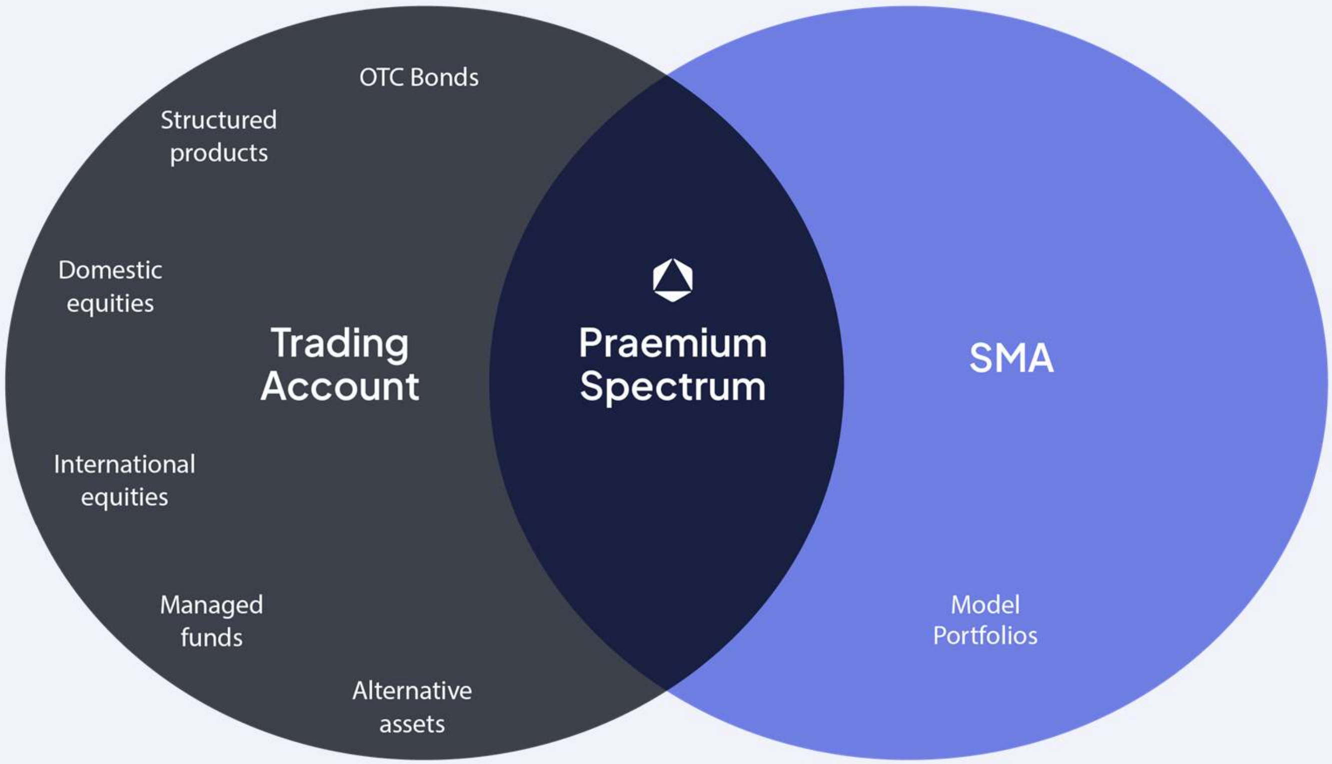
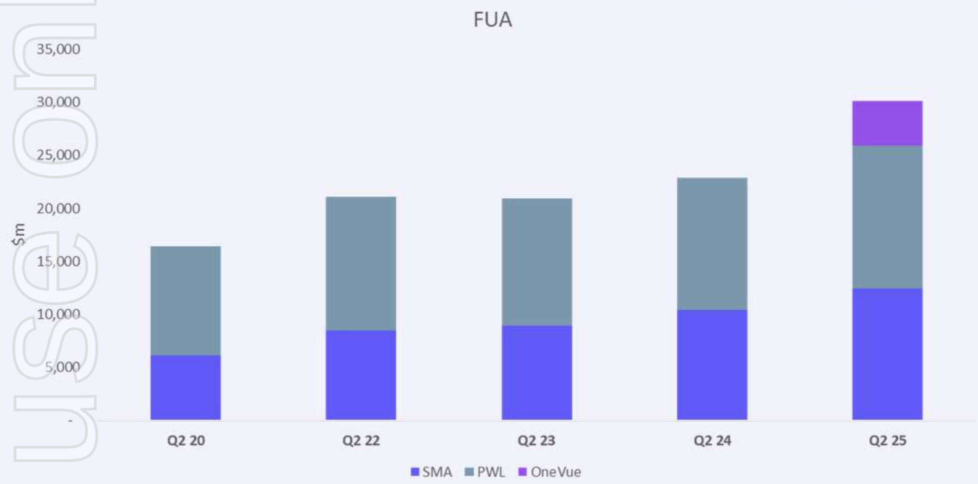
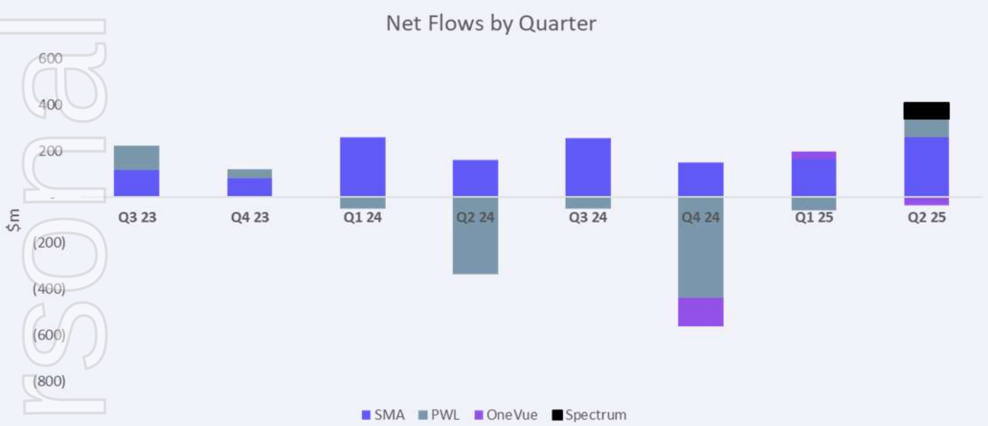
We support whatever investment strategy you want to create & provide the trading & execution, administration and reporting to implement it.



FUA & net flows – platforms





Comparison to September 2024

- FUA $30.2b - up 4%
  - Spectrum $72m
  - SMA $12.5b – up 4%
  - Powerwrap $13.5b – up 4%
  - OneVue $4.2b – stable

- Net inflows $371m – up $232m
  - Spectrum $69m – strong pipeline with Euroz Hartley clients to be added in future quarters
  - SMA $261m – up $96m, strong performance
  - Powerwrap $78m – up $138m, improved inflow from existing groups offsets departed advisers
  - OneVue $37m net outflow

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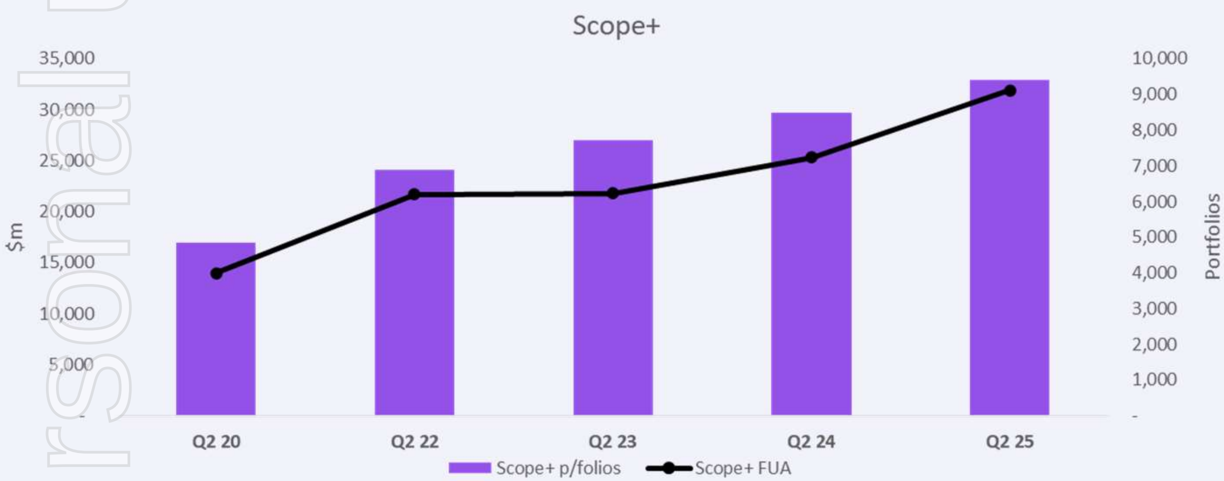
FUA & portfolios – non-custodial



Comparison to September 2024

- Scope+ FUA $31.9 b - up 5%
- Portfolios
  - Scope 65,706, decreased by 511
  - Scope+ 9,416, decreased by 189
- Portfolio numbers affected by service rationalisation for low balance accounts at a major client
- 7 new client groups added in the quarter

Detailed Tables

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Portfolios	Dec 23	Mar 24	Jun 24	Sep 24	Dec 24
Scope	64,384	64,149	65,228	66,217	65,706
Scope+	8,493	9,297	9,559	9,605	9,416

Quarterly Platform Flows ($m)	Dec 23	Mar 24	Jun 24	Sep 24	Dec 24
Praemium SMA	593	638	718	645	742
Powerwrap	520	543	547	716	870
OneVue			131	227	212
Spectrum					69
Gross inflows	1,113	1,181	1,396	1,588	1,893
Praemium SMA	(434)	(384)	(569)	(480)	(481)
Powerwrap	(854)	(596)	(984)	(776)	(792)
OneVue			(257)	(193)	(249)
Gross outflows	(1,289)	(980)	(1,810)	(1,449)	(1,522)
Praemium SMA	159	254	149	165	261
Powerwrap	(334)	(53)	(437)	(60)	78
OneVue			(126)	34	(37)
Spectrum					69
Net inflows	(175)	201	(414)	139	371

FUA ($m)	Dec 23	Mar 24	Jun 24	Sep 24	Dec 24
Praemium SMA	10,403	11,218	11,328	11,928	12,458
Net Flow % of opening FUA	*1.6%*	*2.4%*	*1.3%*	*1.5%*	*2.2%*
Powerwrap	12,524	13,034	12,685	12,910	13,471
Net Flow % of opening FUA	*-2.7%*	*-0.4%*	*-3.4%*	*-0.5%*	*0.6%*
OneVue			4,046	4,197	4,189
Net Flow % of opening FUA			*-3.1%*	*0.8%*	*-0.9%*
Spectrum					72
Australia Platform FUA	22,928	24,253	28,059	29,035	30,190
Scope+	25,340	29,016	29,307	30,386	31,913
TOTAL FUA	48,268	53,269	57,366	59,421	62,102

Platform FUA Movement ($m)	Dec 23	Mar 24	Jun 24	Sep 24	Dec 24
Opening Platform FUA	22,284	22,928	24,253	28,059	29,035
Praemium SMA	159	254	149	165	261
Powerwrap	(334)	(53)	(437)	(60)	78
OneVue			(126)	34	(37)
Spectrum					69
Net inflows	(175)	201	(414)	139	371
OneVue acquisition			4,078	-	-
Market revaluation / other	819	1,124	142	837	784
Closing Platform FUA	22,928	24,253	28,059	29,035	30,190

Questions