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Please refer to slide 23 for a Glossary of defined terms used in this presentation.



# H1 FY25 highlights



### Revenue

down 2.1% to

\$62.9m

above guidance<sup>1</sup> of \$61.9m

### **EBITDA**

down 40.2% to

\$11.0m

### NPAT

down 58.3% to

\$4.1m

above guidance<sup>1</sup> of \$3.2m - \$3.7m

### **Net Cash**

down \$15.7m to

\$6.0m

reduction driven by capex investments

### Investments delivering outcomes that underpin future growth

- Aerospace & Defence (A&D) momentum continuing achieved milestone US order
  - H1 A&D revenue up 79% continued strong sector growth
  - USD5.5M (~AUD8.9m) milestone order secured to supply a US government project validating A&D investments, credentials and reputation
  - Successful order delivery has potential to unlock long-term opportunities
- "Race-Ready" for A&D production
  - · Australia fully accredited, equipped and generating revenues
  - US strengthened A&D team, advancing accreditations and ramping production
  - UK upgraded equipment and expanded skilled workforce to address opportunity pipeline
- New product range commercialised, leveraging R&D investment
  - Battery cell cooling tech already in production, driving profitable revenue in high-demand applications
  - Continued development of MMX materials and capabilities extends our reach through Motorsports to A&D, space and renewable sectors
- Scaling for growth upgraded headquarters for next strategic phase
  - New Australian factory completion expected Nov 2025
  - Increased efficiency & capacity to drive global growth, innovation & expansion into new markets (A&D)
  - \$8.8M Queensland Government<sup>2</sup> grant over 10 years supports expansion
  - Increased investment in UK and US locations enhances production site flexibility, helping to mitigate evolving terms of trade risk

### H1 FY25 achievements





### **Innovation**

- New products commercialised and generating revenue
- Investment in new automated and higher capacity equipment
- Ongoing development of 3D additive manufacturing applications
  - On-going Research and Development to expand product range and design innovative solutions



### Profitable growth

- 79% growth in Aerospace & Defence revenue
- ~A\$8.9m order confirmed for US Government project
- 5% growth in Motorsports
- Confidence in forward pipeline supporting a disciplined approach to production and capability expansion
- Strong cash conversion of 137.2%



### Sustainability

- Solar panels and water treatment plant at new Stapylton headquarters
- Member of Defence Industry Security Program (Australia)
- Cyber security upgrades and training
- Expanding talent pathways to broaden reach and support innovation and growth



### Investing in our people

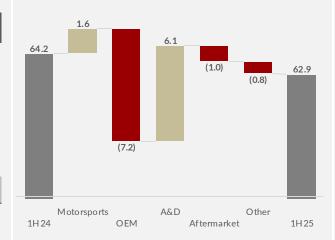
- 550 skilled, dedicated and passionate people globally
- Team turnover improved 10%pts<sup>1</sup>
- Reallocation of roles to support growth areas
- Workplace flexibility trial continues

# **Revenue by market sector**

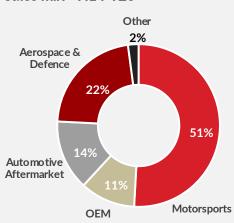
#### Revenue by market sector - H1 FY25

\$M	Advanced Cooling	ET <sup>1</sup>	Total	Change <sup>2</sup>
Motorsports	24.1	7.9	32.0	5%
OEM	6.1	0.8	6.9	(51%)
Automotive Aftermarket	8.6	0.2	8.8	(10%)
Aerospace & Defence	-	13.9	13.9	79%
Other	1.3	0.0	1.3	(39%)
Total revenue	40.1	22.8	62.9	(2%)

### Revenue bridge - H1 FY25







### **Aerospace and Defence**

- 79% revenue growth, above guidance
- · Increased number of customers and programs - currently > 100 active projects in various stages
- 300% growth in cooling solutions for defence electronics
- Full commissioning of the A&D building at our PWRNA facility, with NADCAP audits planned in H2
- Onboarding key staff members in US in readiness for anticipated growth

### **Motorsports**

- Growth in F1 and WFC series with new manufacturers and teams in the LMH and LMDH hypercar classes
- F1 regulation change for CY26 requires cooling solutions utilising new core technology, MMX and Battery Cell Cooler designs
- Some constraint on FY25 F1 revenues due to some carry over of 2024 designs to 2025 given focus on new regulations in 2026
- New multi-year program supporting single make EV race series

### **Automotive OEM**

- Lower revenues due to:
- Completion of two large OEM contracts in FY24
- o Cancellations and delays in niche EV vehicle programs
- Maintained strong presence in niche hypercar and technology demonstrator platforms globally
- New S650 Mustang program to start production in FY26 and be at full volume production in FY27

### **Automotive Aftermarket**

- External environment remains challenging for discretionary spend
- Lower revenue following deliberate revision of discount structures to drive improved margins
- Investment in E-commerce platforms have produced continued growth

<sup>1</sup> Emerging Technologies (ET) includes revenue from Aerospace and Defence across all technologies, and revenue from other market sectors generated by cold plate, micro matrix and 3D additive manufacturing. 2.% change versus the pcp.



# Our journey, a decade since listing



### **Horizon One:**

10 years since listing



2016 - 2019



Expanded Australian factory footprint



State-of-the-art machining equipment

2019 - 2020

Emerging tech
battery & electronics
cooling & Micromatrix



CT Scanner, chemical treatment line, vacuum & heat treatment furnace

2021 - 2022



**Emerging tech** 

Additive manf. capability

AS9100 (A&D) Certification and NADCAP Accreditation

2023

**=**♣

New Europe manf, facility

Acquired Dockings & BMR



PWR NA A&D manf. capacity including \$5m capex

Started new Australian manf.

HQ upgrade at Stapylton



**=**ਿ€

2024

Defence Industry Security Program Membership



WON: Milestone A&D order ~AUD8.9m



New Stapylton

headquarters - Nov. 2025

Implementing CMMC v2 across our sites

\$47m Revenue

+200% since listing

\$139m Revenue

Kev achievements





Organic Diversification -A&D





Reduced FX risk via natural hedges



Internally funded no dilution/no leverage



A&D building momentum

**Horizon Two:** 

The next 10+ years



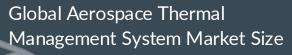
Building
Aerospace &
Defence
platform

Capturing market share in Aerospace & Defence and other adjacent markets



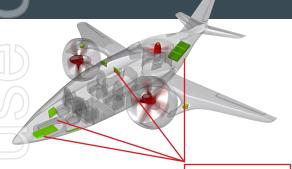
# **Enabling the next phase of growth**





**USD 15.3B** 

Forecast market growth - 6.5% CAGR (CY24- $31)^{1}$ 



**PWR** Competitive Advantages:

Higher # units per application

- ✓ Vertical Integration majority in-house production
- ✓ Various sites provide increasing production flexibility to mitigate evolving terms of trade risk Specialised equipment
- R&D leveraging existing technical expertise Leveraging Motorsports innovation pipeline



### **Building the Aerospace and Defence platform**

- ✓ Vertically integrated supply chain
- ✓ Leveraging technical knowledge, advanced product design and proprietary IP
- ✓ Specialised/customised equipment
- ✓ Quality System certifications & accreditations
- ✓ Quality control processes
- ✓ Cyber security and IT systems CMMC program (US Department of Defence standard)
- Design processes
- ✓ Simulation capabilities
- ✓ Production, planning & procurement controls
- ✓ Manufacturing capability and warehouse capacity across 3 locations



### **Australian Facility Upgrade**

Catering for the next 25+ years

- ✓ Australian capacity doubled to support A&D revenue growth
  - ✓ New space enhances production flow, efficiency and allows for increased automation
  - ✓ Investment expected to reduce unit costs through productivity gains
  - Improved working environment for team including development opportunities via the **PWR** Academy
  - Rigorous planning to minimise disruption. Financial impacts anticipated in FY25 until early FY26 due to moving and third-party reliance - completion by Nov 2025
  - \$8.8m support from Queensland's "Invested in Queensland" program





### **Performance overview**



#### Revenue

- Sales ahead of November guidance<sup>1</sup> with Motorsports, A&D and Aftermarket sales above and OEM below expectations
- Growth in A&D and Motorsports offset lower OEM revenues resulting from the completion of two large programs
- Aftermarket impacted by a deliberate revision of discount structures to drive improved margins

#### **Margins**

- Manufacturing margins remain robust with raw materials flat and some increase in production labour in the UK to support increasing manufacturing volumes
- EBITDA margin impacted by ongoing investment in A&D technical sales headcount (US) and Capacity Planning and Quality Assurance (Australia)
- Headcount reductions<sup>2</sup> reflect proactive steps taken to align cost base with the operating environment while maintaining capacity to support growth opportunities

### Earnings and dividend

- NPAT above November guidance<sup>1</sup>
- Fully franked dividend of 2cps in accordance with the Board's proportional payout policy of 40% to 60% of NPAT

\$M		FY25 H1	FY24 H1	Change
Revenue		62.9	64.2	(2.1%)
Raw materials and consumal	oles	(13.8)	(13.6)	1.2%
Employee expenses <sup>2</sup>		(32.7)	(27.2)	20.2%
Administration expenses		(2.5)	(2.4)	4.2%
Other expenses		(3.7)	(3.7)	//
Other income		0.8	1.1	45.5%
EBITDA		11.0	18.4	(40.2%)
EBITDA margin		17.5%	28.7%	(11.2ppts)
AASB16 expenses <sup>3</sup>		(1.7)	(1.7)	
Depreciation		(4.0)	(3.4)	18.0%
Gains on FX		0.8	0.0	-
Net Profit before Tax (NPB)	<b>-</b> )	6.1	13.3	(53.9%)
Net Profit after Tax (NPAT)		4.1	9.8	(58.3%)
1 / ~ 22				
Earnings per Share (EPS)		4.06	9.74	(58.0%)
Dividends per Share (DPS)		2.00	4.80	(58.0%)
Return on Equity (ROE)		16.5%	26.7%	(10.2ppts)

<sup>1.</sup> Refer 'Trading Update' ASX announcement dated 20 November 2024 2. Employee headcount -550 at 31 December 2024, 578 at 30 June 2024 & 535 at 31 December 2023, 3. ROUA depreciation \$1.4m and lease interest \$0.3m

## **Balance Sheet**



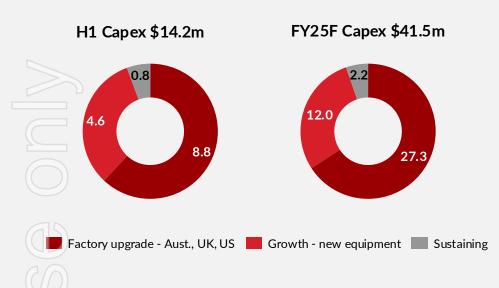
### Strong liquidity and cash position

- Balance sheet strength and unutilised facilities provides ample ability to fund new factory and equipment
- Cash of \$11.5m and undrawn facilities of \$32m
  - \$30m debt facility \$5.5 million drawn
  - \$7.5m equipment finance facility undrawn
- Property, plant & equipment includes \$14.2 million investment in additional plant and equipment including initial construction works for the new Australian factory
- Foreign exchange contracts recorded on the balance sheet until
- Disciplined investment to fund growth while maintaining low leverage (at peak debt)

	December	June	December
\$M	2024	2024	2023
Assets			
Cash and cash equivalents	11.5	21.7	15.6
Trade and other receivables	18.3	23.1	16.4
Inventories	21.4	20.0	19.9
Property, plant & equipment	66.7	55.9	53.4
Intangible assets	16.1	15.9	15.9
Deferred tax assets	-	0.2	VA.(C
Prepayments and other assets	2.6	2.7	2.1
Total Assets	136.7	139.4	123.2
Liabilities			
Trade and other payables	7.3	8.9	7.7
Lease liabilities	15.4	15.9	18.3
Deferred income	1.6	1.4	1.2
Contract liabilities	0.4	1.6	0.5
Employee benefits and provisions	6.2	5.4	4.8
FX forward contracts	1.8	-	-
Current tax liabilities	1.3	4.4	0.7
Deferred tax liabilities	0.5	1.6	1.6
Borrowings	5.5	7.226)-	-
Total Liabilities	40.0	39.1	34.7
Net Assets	96.7	100.3	88.5

# **Capex and Australian factory update**





### Australian Factory Update - FY25 and FY26

Capex forecast<sup>1</sup> - Australian factory update

\$M	FY25	FY26	
Factory upgrades	23.4	-	Electrical upgrades (including solar), office expansion, services (air, gas, power)
Early access rent <sup>2</sup>	1.8	-	To commence upgrade works
Equipment	10.0	3.0	New furnaces and machines to support growth and increase automation
Total	35.2	3.0	

#### Capex temporarily elevated in FY25

- Increase reflects expansion of production capability across three sites and additional equipment to deliver A&D products
- AASB16 lease accounting will increase FY26 expenses by \$2.5m however the cash impact is a \$0.8m benefit due to lease incentives

1. Estimated expenses are still being assessed and are subject to change. 2. Early access rent was previously disclosed as an operating expense. Updated total includes outgoings. 3. Right of Use amortisation and interest relating to the new factory at Stapylton, less the Right of Use expenses for the terminating leases. 4. The lease commences on 1 July 2025; however, commencement of depreciation may be earlier subject to the completion of the upgrade works. Depreciation formerly disclosed only reflected the leasehold improvements portion 5. \$37.5 million of debt and equipment finance facilities (\$5.5 million drawn at 31 December 2024)

#### Operating expenses forecast<sup>1</sup> - Australian factory update

\$m	FY25	FY26	
Factory relocation	2.7	0.2	One off relocation costs
ROU expense - net increase <sup>3</sup>	0.7	2.5	Ongoing from FY26 – AASB16 expense, cash impact lower
Depreciation - net increase (leasehold improvements & equipment) <sup>4</sup>	0.3	2.4	Ongoing from FY26 - depreciation for factory upgrade and equipment
Debt funding <sup>5</sup>	0.6	0.7	
Total	4.3	5.8	

# **Working Capital & Cashflow**



#### Working capital

- Working capital has decreased since 30 June 2024 by \$1.8 million, driven by debtor collections
- Inventory finished goods increased late December in preparation for goods to be released early January
- Capital expenditure includes Quarry Road fit-out, new plant and equipment financed from operating cash flows and retained cash reserves
- \$9.2 million cash dividend paid in September 2024

#### Strong cash conversion

- Solid conversion of EBITDA to operating cash driven by favourable timing on debtor collections
- Net exporter position resulted in FX gain of ~\$0.8m
- Improved mitigation of FX risk by increasing cost base denominated in FX (i.e. "natural hedge") resulting from flexible manufacturing strategy
- FX Hedging in place for GBP 17.1 million

\$m	FY25 H1	FY24 H1
Trade and other receivables	18.3	16.4
Inventories	21.4	19.9
Prepayments	2.6	2.2
Trade & other payables	(7.3)	(8.7)
Net working capital	35.1	29.7
Working capital (increase)/decrease <sup>1</sup>	1.8	(1.6)
Cash from operating activities (excluding working capital change)	13.3	18.8
Cash from operating activities	15.1	17.2
Cash conversion ratio <sup>2</sup>	137.2%	93.7%
Net tax & interest	(5.6)	(3.0)
Net capital expenditure	(14.2)	(6.1)
Free Cash Flow	(4.7)	8.2
Dividends Paid	(9.2)	(8.9)
Leases and Other	(1.7)	(1.3)
Borrowings	5.5	-
Net cash movement	(10.1)	(2.0)

<sup>1.</sup> Working capital movement from 1 July to 31 December. 2. Cash Conversion = Cash from operating activities excluding interest and tax divided by EBITDA.



# Pipeline update<sup>1</sup>



### **Aerospace and Defence**

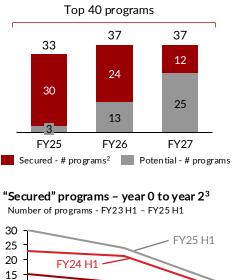
#### Top 40 - focused on the most compelling prospects

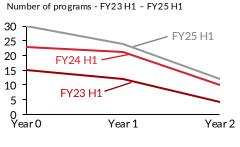
- Large pipeline refined to prioritise the top 40 projects with the highest potential
- EVTOL composition in the nearterm is relatively small (~\$1.5m) as customers progress through prototyping and testing stages

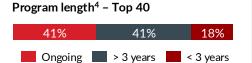
#### A&D pipeline building momentum

- FY25 pipeline "secured" programs +43% vs. FY24 H1
- Number of "secured" programs for the current financial year has doubled in FY25 vH1 vs. FY23 H1

A&D programs are longer duration improving earnings visibility



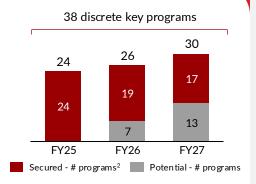




### **OEM and Motorsports Emerging Technology**

#### Motorsports ET pipeline reflects positive F1 changes

- Number of key programs +12% vs. FY24, +15% vs FY24 H1 result
- 11th team added to the F1 program in CY26
- PWR has been nominated as the supplier for a 5-year EV Motorsport program and for an 8year Hypercar program with a planned 800 car build



- F1 regulation change drives development and innovation leading up to the new season and beyond while each team seeks to extract the most performance within the technical regulations
- Electrical output from the Battery System is increased from 120kW to 350kW in 2026
- This change in CY26 is an opportunity for PWR's cooling solutions utilising new core technology, MMX and Battery Cell Cooler designs

# **H2** strategic priorities and outlook





### New Australian factory

Catalyst for delivery of improved operational & ESG performance

Relocation/commissioning some production disruptions expected in 4Q25 decommissioning, moving, recalibration and 3rd party

timelines

FY25 revenue expected to be
5-10% below FY24

Factory expected to be fully operational - November 2025



#### A&D platform

Enabling the next phase of growth

### **US Government project**

Capacity and capability in place Timing subject to customer requirements

#### **Vertical integration**

Australia is accredited & already in production

Further **US** accreditations & footprint expansion **UK** accreditations and capability build by 2027

### Expansion of customer base

Growth strategy centred on increasing market share



### Profitable growth

Product development and new industries

#### Motorsports

Capitalise on F1 regulation change

#### **OEM**

Selective programs to ensure margin reflects investment

#### Auto aftermarket

Increase market share in North America and Europe

Continue to innovate and stretch the boundaries of product performance



#### Global operating model

To capitalise on opportunities

Focus on delivering strong commercial outcomes from investments

Ongoing investment in three sites increases flexibility across production locations to respond to evolving terms of trade

## Highly-skilled workforce required, PWR academy to

equired, PWR academy to facilitate pipeline

Conservative balance sheet with net cash - ample liquidity to invest and retain low leverage





# **APPENDIX**



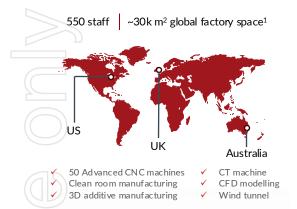


# **Global Leader in Thermal Management**

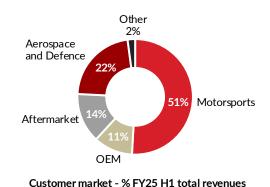


Designing, manufacturing and supplying technically advanced, high performance cooling systems

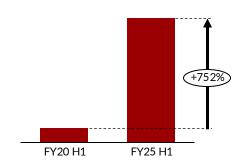
Global footprint that supports 'flexible', vertically integrated manufacturing



Leveraging Motorsports innovation leadership...

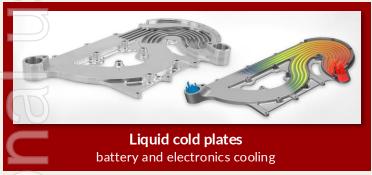


...into new markets and new technologies



**Emerging Technology revenue** 

### What we design and manufacture



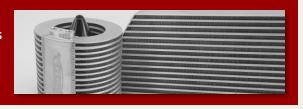


### Engineering the unfair advantage





Bar and plate heat exchanges heavy duty applications



# Pipeline – Aerospace & Defence<sup>1</sup>



Status	SOP <sup>2</sup> FY	Prod. Years	FY2025	FY2026	FY2027
Nominated for Pre Production	2025	Ongoing			
Nominated for Prototyping	2025	Ongoing			
In dicussions	2025	Ongoing			
Nominated for Production	2025	Ongoing			
Nominated for Production	2025	Ongoing			
In discussions	2025	Ongoing			
Nominated Supplier	2022	6			
Nominated for Production	2023	7			
Nominated for Production	2024	Ongoing			
Nominated Supplier	2023	8+			
Nominated Supplier	2023	5+			
Nominated Supplier	2023	TBC			
Nominated Supplier	2023	4			
Nominated for Prototyping	2023	4			
Nominated for Prototyping	2023	TBC			
Nominated for Prototyping	2023	TBC			
Nominated Supplier	2023	TBC			
Nominated for Pre Production	2025	TBC			
Nominated Supplier (3 programs)	2023	TBC			
Nominated Supplier	2025	TBC			
Nominated Supplier	2025	TBC			
Nominated for Production	2024	TBC			
Nominated for Qualification	2025	Ongoing			
Nominated Supplier	2024	2			
Nominated for Prototyping	2024	2			
Nominated Supplier	2025	TBC			
Nominated for Qualification	2025	TBC			
Nominated for Prototyping/B Samples	2025	TBC		100	- 10 10 11
In Discussion	2025	TBC	7 1 7		
Nominated for Qualification	2025	TBC			
Nominated Supplier	2025	Ongoing			
Nominated for Qualification	2025	TBC			
In Discussion	2025	TBC			
Nominated Supplier	2025	TBC			
In Discussion	2025	2			
In Discussion	2025	6			
In Discussion	2025	TBC			
In Discussions	2025	3			
In Discussion (2 programs)	2025	3	VIIIVI		
In Discussion	2025	1	1 1 1 1 50%		
Top 40 Programs only	2025	•	33	37	37

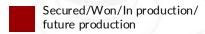
Secured/Won/In production/ future production

Potential/In discussion/ program design and/or planning phase

<sup>1.</sup> Program timing, volume and term are dependent upon manufacturer requirements and are subject to change. Information provided is based on current expectations. 2. SOP – Start of Production.

# Pipeline - OEM and Motorsport Emerging Technology<sup>1</sup>

Program	Status	SOP <sup>2</sup> FY	Prod.	FY25	FY26	FY27
Motorsports - Hybrid & Electric	Nominated Supplier - multiple Teams	2023	TBC	1123	1120	1127
Single make EV Racecar (150)	Nominated Supplier - Matthe Teams	2025	5			
Roadcar (500)	Nominated Supplier	2024	5			
Hypercar (300+)	Nominated Supplier	2024	5			
Hypercar (250+)	Nominated Supplier	2023	6			
Hypercar (800)	Nominated Supplier	2023	8			
Roadcar (300)	Nominated Supplier	2024	6			
Supercar (100)	Nominated Supplier	2024	5			
Supercar (72)	Nominated Supplier	2025	7			
US Road Car (2500)	Nominated Supplier	2025	4			
Supercar (625)	Nominated Supplier	2025	3			
Hypercar (60)	Nominated Supplier	2025	5			
European Track Car (30)	Nominated Supplier	2023	3			
Additive Hypercar (80)	Nominated Supplier	2024	4			
Rimac - Nevera (300)	Nominated Supplier	2024	5			
Motorsports - Emerging Tech - F1 current	Nominated Supplier - multiple Teams	2023	3			
Supercar (70)	Nominated Supplier	2023	3			
European Hypercar (100)	Nominated Supplier	2023	3			
Track Car (27)	Nominated Supplier	2023	3			
Roadcar (150)	Nominated Supplier	2023	3			
Hypercar (50)	Nominated Supplier	2024	2			
EV Delivery Vehicle	Nominated Supplier	2022	5+			
Hydrogen Bus (67)	Nominated Supplier	2024	2+			
Hydrogen Truck (1000)	A Sample Phase - Nominated	2025	3+			
Supercar (300)	Nominated Supplier	2026	4			
Supercar (180)	Nominated Supplier	2026	5			
Motorsports - Emerging Tech - F1 2026	Nominated Supplier - multiple Teams	2026	5+			
JS Road Car (20,000)	Nominated Supplier	2026	4			
GT Roadcar (250)	In Discussion	2026	2+			
Typercar (300)	In Discussion	2026	5+			
Power Generator Cold Plates (10,000)	A Sample Phase - Nominated	2026	3+	11.71 >		
Marine	In Discussion	2026	5+			
Roadcar (1500)	In Discussion	2027	3+			
-lypercar (100)	A Sample Phase - Nominated	2027	4+			
Undisclosed	A Sample Phase - Nominated	2027	10			
Typercar (250)	In Discussion	2027	4+			
V Bus (100)	In Discussion	2027	5			
Supercar (100)	In Discussion	2027	4			
Total number of key programs				24	26	30



In discussion/ program design and/or planning phase

# Glossary



Term	<b>Definition</b>
AASB	Australian Accounting Standards Board
A&D	Aerospace and defence
Aftermarket	The market for parts and accessories used in the repair or enhancement of a product, such as a car
Cash conversion ratio	Operating cash flows as a percentage of net profit after tax, before depreciation and amortisation
СММС	Cybersecurity Maturity Model Certification (for the US Department of Defence)
Net debt/EBITDA	Total debt excluding lease liabilities, net of cash and cash equivalents, divided by EBITDA
EBIT	Eamings before finance costs and tax is a non-IFRS term which has not been subject to audit or review but have been determined using information presented in the Group's interim financial report
EBITDA	Earnings before finance costs, taxes, depreciation and amortisation is a non-IFRS term which has not been subject to audit or review but have been determined using information presented in the Group's interim financial report
ET	Emerging technologies
EV	Electric vehicle
EVTOL	Electric vertical take-off and landing aircraft
FX	Foreign Exchange
FRS	International Financial Reporting Standards
LMH	Le Mans Hypercar
MDH	Le Mans Daytona Hypercar
MMX	Micro Matrix Heat Exchangers
NADCAP	National Aerospace and Defence Contractors Accreditation Program is a global cooperative accreditation program for the aerospace engineering, defence and related industries
NPAT	Net profit after tax
DEM	Original Equipment Manufacturer
opt	Percentage point
PWRNA	PWR North America / C&R Racing
R&D	Research and development
WEC	World Endurance Championship



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