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## TZ Limited

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**21 February 2025**

### ASX Announcement

#### Strategic Placement to Raise \$1.15M

#### Highlights:

- TZ Limited has received firm commitments for \$1.15 million through a strategic placement at a 11.94% premium, backed by key strategic investors and existing institutional shareholder SH Hiscock, to support its expansion ahead of the imminent Keyvision acquisition.
- Funds will be utilised to expedite new hires for both Keyvision and TZ's growing data centre business, leveraging strong industry relationships with NEXTDC, Macquarie Telecom, and Fujitsu, alongside an ongoing Microsoft trial and multiple international tenders.
- The booming global data centre market, projected to exceed USD 400 billion by 2027, is driving demand for secure access solutions. TZ is well-positioned to capitalise on this trend with its advanced security and access control technologies, ensuring long-term shareholder value.

TZ Limited (the "Company") (ASX: TZL) is pleased to announce that it has successfully raised additional working capital to support its upcoming expansion, ahead of the imminent settlement of the Keyvision acquisition. The Company has received firm commitments for a placement to raise \$1.15 million at a 11.94% premium to the previous closing price of \$0.067 on 20<sup>th</sup> February 2025. The placement was made to a number of new key strategic investors and further supported by an existing institutional shareholder, SH Hiscock, reflecting strong confidence in the Company's growth strategy.

#### Strategic Placement Summary

The Placement involves the issue of 15,333,329 shares at an issue price of \$0.075 ("**Placement**").

Participants in the Placement will also receive one unlisted option for every share purchased (1:1) with an exercise price of \$0.075 and an expiry date of 31 March 2026 ("**Attaching Options**").

The Placement shares and Attaching Options will be issued under the Company's available placement capacity under Listing Rules 7.1 & 7.1A, with the Shares representing approximately 5% of the Company's shares on issue.

Settlement of the New Shares under the Placement is expected to occur on or around 28 February 2025, with the New Shares to rank equally with the Company's existing shares on issue.

### Use of Funds & Strategic Expansion

The funds raised will be strategically utilised to expedite new hires to support both Keyvision and the Company's expanding data centre business. TZ has established strong relationships within the Australian data centre landscape, working with leading players such as NEXTDC, Macquarie Telecom and Fujitsu. This sector has seen significant recent activity, positioning TZ for accelerated growth.

### Global Data Centre Market Uplift & TZ's Growth Potential

The global data centre market is experiencing rapid expansion, driven by increased demand for cloud computing, AI, IoT, and high-performance computing (HPC). The market is projected to reach over US \$400 billion by 2027, fuelled by hyperscale cloud providers such as Amazon Web Services (AWS), Microsoft Azure, and Google Cloud, as well as growing enterprise demand for secure and scalable infrastructure.

- **Rising AI & Cloud Adoption:** The surge in AI applications, machine learning, and large-scale data processing has led to unprecedented demand for high-density, energy-efficient data centres.
- **Sustainability & Edge Computing:** With increasing environmental concerns, data centres are evolving to include sustainable energy solutions and decentralised edge computing, requiring advanced security and access control solutions— a core focus of TZ Limited.
- **Geopolitical & Compliance Factors:** Governments and corporations worldwide are prioritising data sovereignty and security, leading to higher investment in localised and highly secure data centre infrastructure.

In line with these trends, TZ's secure data centre access and infrastructure solutions are gaining traction globally. Microsoft is currently trialling TZ's data

centre product, with a decision expected in Q1 CY 2025. Additionally, TZ is actively tendering on multiple significant international projects, reinforcing the Company's potential to capture a larger share of the global data centre security market.

The strategic placement will allow TZ to onboard critical talent ahead of this anticipated surge in demand, ensuring the Company is well-prepared to support increasing data centre security requirements worldwide.

### Strategic Investment and Leadership Involvement

David Sampaklis, a seasoned business leader with extensive experience in sales strategy, leadership and business development, has made a significant personal investment of \$250,000 in this placement. Already a significant shareholder, David's investment further aligns his interests with the Company's long-term success.

David previously held a Telstra Business Centre licence, which Telstra later repurchased. Following this, he sought new opportunities and engaged with TZ's leadership team for over a year. During this period, at his own expense, David attended multiple Telezygology Inc. events in the United States, gaining deep insights into TZ's strategic vision and technological advancements.

David will now join TZI Australia to assist TZ CEO, John Wilson, in managing European, Middle East and Africa (EMEA) tenders, as John dedicates significant time overseeing the Company's expansion in the United States.

**David Sampaklis commented on joining the TZ Limited team:** "I was looking at what to do next and I came across TZ. I was fascinated and followed it intently over the past 12 months. I am tremendously bullish on the opportunities for the company and excited to be involved."

With the imminent completion of the Keyvision acquisition, coupled with the additional capital raised, TZ Limited is well-positioned to accelerate its growth trajectory. The Company remains committed to executing its strategic vision, leveraging innovative technology and strong leadership to drive shareholder value.

Additionally, the Company recognises the evolving urban landscape, with increasing emphasis on walkable urbanism, neighbourhood hubs and social wellbeing. As part of its commitment to forward-thinking strategies, TZ is exploring integrations with tenant applications and smart city initiatives to enhance urban living.

## Industry Perspective & Market Evolution

Mike Day, a recognised global luminary in urban planning and renewal, has been actively involved in shaping urban development strategies. A Fellow of the Planning Institute of Australia, he was awarded the Russell Taylor Award for Design Excellence for his contributions to urban settlements, including Ellenbrook New Town, one of the most awarded contemporary urban settlements in Australia. Mike also received the FIABCI 2015 World Prix d'Excellence Award for master-planned communities.

The Victorian Government appointed Mike to an independent property industry panel that identified the 900-hectare Werribee East landholdings as the site for a model 21st-century city in metropolitan Melbourne.

### **Mike Day commented on the opportunity for TZ and Keyvision:**

"Australia's rapid increase in house prices and population growth over the last three decades has transformed urban landscapes. It has resulted in reduced household sizes, influencing housing preferences and leading to an apartment boom. Neighbourhood hubs are a sensible way to reduce dependence on personal vehicles and congestion, improving quality of life. Social value and urban prosperity will take centre stage, emphasising long-term sustainable social wellbeing and inclusivity."

"I've worked with Mark Davis and his Keyvision team for over 20 years. The tenant app space can be an integral part of social wellbeing for apartment and master-planned community dwellers. I am excited by the Company's prospects and look forward to getting actively involved if commitments allow."

## Commitment to Growth & Future Outlook

The Board of Directors would like to thank shareholders for their continued support as TZ Limited embarks on this next phase of expansion. With a strong leadership team, strategic investments and a clear growth roadmap, the Company is well-positioned to capitalise on emerging opportunities and deliver long-term value for shareholders.

**This announcement is authorised for release by TZ Limited's Board of Directors.**

**For further information, please contact:**

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