

## 1. Company details

Name of entity:	Earlypay Ltd
ABN:	88 098 952 277
Reporting period:	For the half-year ended 31 December 2024
Previous period:	For the half-year ended 31 December 2023

## 2. Results for announcement to the market

			\$'000
Revenues from ordinary activities	down	4.6% to	26,486
Profit from ordinary activities after tax attributable to the owners of Earlypay Ltd	down	32.8% to	1,251
Net profit for the year attributable to the owners of Earlypay Ltd	down	32.8% to	1,251
Adjusted profit after tax attributable to the owners of Earlypay Ltd	up	24.0% to	2,621

### Comments

The profit for the Group after providing for income tax amounted to \$1,251,000 (restated 31 December 2023: \$1,862,000).

To better reflect the underlying performance of the business, the net profit after tax has been adjusted to remove amortisation of intangibles and income and expenses that are non-operating or non-cash in nature. The adjusted profit after tax was \$2,621,000 (restated 31 December 2023: \$2,114,000). Adjusted profit after tax is a financial measure which is not prescribed by Australian Accounting Standards and represents the Group's underlying earnings from its operations.

Adjustments to the statutory NPAT include:

- \$0.9m relating to amortisation of customer relationships from the purchase of Timelio;
- \$0.4m (tax effected) in relation to the early termination of funding arrangements; and
- \$0.1m in restructuring and one-off personnel costs.

The 30 June 2024 comparative information has been restated to reflect prior period adjustments totalling \$868,000.

## 3. Net tangible assets

	Reporting period Cents	Previous period Cents *Restated
Net tangible assets per ordinary security	<u>14.02</u>	<u>12.93</u>

The net tangible assets exclude intangible assets and deferred tax assets but include right-of-use assets.

## 4. Control gained over entities

Not applicable.

## 5. Loss of control over entities

Not applicable.

## 6. Dividends

	Amount per security Cents	Franked amount per security Cents
<i>Current period</i> A fully franked dividend of 0.14 cents per share was declared subsequent to the balance date and not recognised at the half-year ended 31 December 2024. This interim ordinary dividend will have a record date of 12 March 2025 with payment to be made on 4 April 2025.		
Final dividend (for the year ended 30 June 2024): paid on 27 September 2024	0.15	0.15
<i>Previous period</i> There were no dividends paid, recommended or declared during the previous financial period.		

## 7. Dividend reinvestment plans ('DRP')

Not applicable.

## 8. Details of associates and joint venture entities

Not applicable.

## 9. Foreign entities

*Details of origin of accounting standards used in compiling the report (if any):*

Not applicable.

## 10. Audit qualification or review

*Details of audit/review dispute or qualification (if any):*

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

## 11. Attachments

*Details of attachments (if any):*

The Interim Report of Earlypay Ltd for the half-year ended 31 December 2024 is attached.

12. Signed

Signed \_\_\_\_\_



James Beeson  
Managing Director  
Sydney

Date: 25 February 2025

Earlypay  
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# Half Year Report

2025

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Earlypay

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The Directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as 'Earlypay' or the 'Group') consisting of Earlypay Ltd (referred to hereafter as the 'Company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2024.

### Directors

The following persons were Directors of Earlypay Ltd during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

- Geoffrey Sam OAM - Independent Non-Executive Director, Chairperson
- James Beeson - Managing Director
- Sue Healy - Independent Non-Executive Director
- Ilkka Tales - Independent Non-Executive Director
- Stephen White - Non-Executive Director

### Principal activities

The Group's principal activity during the half-year was that of the provision of financial services to Australian small to medium enterprises. There has been no significant change in the nature of these activity during the half-year.

### Dividends

A fully franked dividend of 0.14 cents per share was declared subsequent to the balance date and not recognised at the half-year ended 31 December 2024. This interim ordinary dividend will have a record date of 12 March 2025 with payment to be made on 4 April 2025.

Dividends paid or provided for during the financial half-year were as follows:

	Consolidated 31 Dec 2024 \$'000	31 Dec 2023 \$'000
Final dividend for the year ended 30 June 2024 of \$0.15 cents (2023: nil cents) per ordinary share	409	-

### Review of operations

Conditions for many Australian SMEs remained challenging, driving both high levels of insolvency across the economy and the demand for cash flow from SMEs. Invoice financing is generally well suited to difficult economic conditions given it is secured by debtor receivables, often enabling the provision of finance when other lending products become less available. The Group's focus is on smaller and diverse SMEs, underserved by traditional banks.

Receivables growth resumed during the half-year for both invoice finance and equipment finance products. The trade finance component of invoice finance receivables declined with the active reduction of exposure in that product. Trade finance now accounts for less than 3.5% of total receivables.

Key features of Earlypay's half-year ended 31 December 2024 result are as follows:

#### Consolidated group

- Revenue of \$26.486m (1H'24: \$27.766m)
- Net income of \$17.123m (restated 1H'24: \$17.988m)
- Operating expenses (ex. Credit impairment expense) of \$14.794m (1H'24: \$14.358m)
- Credit impairment expense of \$0.134m (1H'24: \$0.928m)
- Statutory profit of \$1.251m (restated 1H'24: \$1.862m)

#### Invoice finance

- Net income of \$13.929m (1H'24: \$14.281m)
- Operating expenses (ex. Credit impairment recovery) of \$9.478m (1H'24: \$11.213m)
- Credit impairment recovery of \$0.283m (1H'24: \$0.264m)

#### Equipment finance

- Net income of \$3.621m (1H'24: \$3.415m)
- Operating expenses (ex. Credit impairment expense) of \$2.005m (1H'24: \$1.880m)
- Credit impairment expense of \$0.417m (1H'24: \$1.192m)

### **Statement of financial position**

As at 31 December 2024, there was a surplus in net assets to net liabilities of \$72.633m (restated 30 June 2024: \$71.744m) as well as in net tangible assets to net liabilities of \$38.154m (restated 30 June 2024: \$35.301m).

#### *Cash and cash equivalents*

As at 31 December 2024, cash and cash equivalents were \$32.886m (30 June 2024: \$40.133m). Unrestricted cash at 31 December 2024 was \$13.372m (30 June 2024: \$15.233m).

#### *Client receivables*

As at 31 December 2024, net of provisions, invoice finance receivables were \$138.418m (30 June 2024: \$140.219m) and equipment finance receivables were \$102.988m (30 June 2024: \$91.145m).

#### *Borrowings*

As at 31 December 2024, the Group's borrowings were \$234.384m (30 June 2024: \$234.781m).

### **Significant changes in the state of affairs**

There were no other significant changes in the state of affairs of the Group during the financial half-year.

### **Matters subsequent to the end of the financial half-year**

On 25 February 2025, a fully franked dividend of 0.14 cents per ordinary for the half-year ended 31 December 2024 was declared. This interim ordinary dividend will have a record date of 12 March 2025 with payment to be made on 4 April 2025.

No matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

### **Rounding of amounts**


The Company is an entity to which *ASIC Corporations (Rounding in Financial / Director's Reports) Instrument 2016/191* applies and, accordingly, amounts in the financial statements and directors' report have been rounded to the nearest thousand dollars.

### **Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out immediately after this Directors' report.

This report is made in accordance with a resolution of Directors, pursuant to section 306(3)(a) of the *Corporations Act 2001*.

On behalf of the Directors



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James Beeson  
Managing Director

25 February 2025  
Sydney

**Auditor's Independence Declaration  
To the Directors of Earlypay Limited  
ABN 88 098 952 277**

In relation to the independent auditor's review of Earlypay Limited and its controlled Entities for the half-year ended 31 December 2024, to the best of my knowledge and belief there have been:

- (i) no contraventions of the auditor independence requirements of the *Corporations Act 2001*; and
- (ii) no contraventions of APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)*.

This declaration is in respect of Earlypay Limited and the entities it controlled during the period.



**Rod Shanley**  
Partner

**Pitcher Partners**  
Sydney

25 February 2025

		Consolidated	
	Note	31 Dec 2024	31 Dec 2023
		\$'000	*Restated \$'000
<b>Income</b>			
Interest income	5	15,367	16,492
Interest expense	6	(9,363)	(9,778)
Net interest income		6,004	6,714
Other income	5	11,119	11,274
Net income		17,123	17,988
<b>Expenses</b>			
Credit impairment expense	7	(134)	(928)
Commissions expense		(1,425)	(1,210)
Consultancy expense		(709)	(738)
Depreciation and amortisation expense		(1,621)	(742)
Employee benefits expense		(7,403)	(6,861)
Insurance expense		(494)	(915)
IT expense		(631)	(657)
Legal expense		(848)	(1,656)
Marketing expense		(224)	(260)
Other expenses		(1,359)	(1,280)
Trust expense		(80)	(39)
Total expenses		(14,928)	(15,286)
<b>Profit before income tax expense</b>		2,195	2,702
Income tax expense		(944)	(840)
<b>Profit after income tax expense for the half-year attributable to the owners of Earlypay Ltd</b>		1,251	1,862
Other comprehensive income for the half-year, net of tax		-	-
<b>Total comprehensive income for the half-year attributable to the owners of Earlypay Ltd</b>		1,251	1,862
		<b>Cents</b>	<b>Cents</b>
			<b>*Restated</b>
Basic earnings per share		0.46	0.64
Diluted earnings per share		0.45	0.63

\* Refer to note 3 for detailed information on restatement of comparatives.

Note	Consolidated			
	31 Dec 2024 \$'000	30 Jun 2024 *Restated \$'000		
<b>Assets</b>				
<b>Current assets</b>				
	Cash and cash equivalents	8	32,886	40,133
	Net invoice finance receivables	9	138,418	140,219
	Equipment finance receivables	10	34,796	31,760
	Income tax receivable		1,695	1,729
	Other assets		1,840	2,284
	<b>Total current assets</b>		<b>209,635</b>	<b>216,125</b>
<b>Non-current assets</b>				
	Equipment finance receivables	10	68,192	59,385
	Property, plant and equipment		223	267
	Right-of-use assets		1,467	1,820
	Intangible assets		31,324	32,346
	Deferred tax asset		3,158	4,097
	<b>Total non-current assets</b>		<b>104,364</b>	<b>97,915</b>
	<b>Total assets</b>		<b>313,999</b>	<b>314,040</b>
<b>Liabilities</b>				
<b>Current liabilities</b>				
	Trade and other payables		2,928	3,328
	Borrowings	11	134,459	157,147
	Lease liabilities		553	514
	Employee benefits		1,163	1,099
	Other liabilities		961	827
	<b>Total current liabilities</b>		<b>140,064</b>	<b>162,915</b>
<b>Non-current liabilities</b>				
	Borrowings	11	99,925	77,634
	Lease liabilities		1,062	1,425
	Employee benefits		315	322
	<b>Total non-current liabilities</b>		<b>101,302</b>	<b>79,381</b>
	<b>Total liabilities</b>		<b>241,366</b>	<b>242,296</b>
	<b>Net assets</b>		<b>72,633</b>	<b>71,744</b>
<b>Equity</b>				
	Issued capital	12	71,913	72,047
	Reserves		333	152
	Retained profits/(accumulated losses)		387	(455)
	<b>Total equity</b>		<b>72,633</b>	<b>71,744</b>

\* Refer to note 3 for detailed information on restatement of comparatives.

<b>Consolidated</b>	<b>Issued capital \$'000</b>	<b>Reserves \$'000</b>	<b>(Accumulated losses)/ retained profits *Restated \$'000</b>	<b>Total equity \$'000</b>
Balance at 1 July 2023 – previously restated <sup>1</sup>	74,702	753	(2,638)	72,817
Adjustment for GST issue <sup>2</sup>	-	-	(609)	(609)
Balance at 1 July 2023 – restated	74,702	753	(3,247)	72,208
Profit after income tax expense for the half-year	-	-	1,993	1,993
Adjustment for correction of error <sup>2</sup>	-	-	(131)	(131)
Other comprehensive income for the half-year, net of tax	-	-	-	-
Total comprehensive income for the half-year	-	-	1,862	1,862
<i>Transactions with owners in their capacity as owners:</i>				
Transfer from general reserve	-	(441)	441	-
Share buy-back	(34)	-	-	(34)
Balance at 31 December 2023	<u>74,668</u>	<u>312</u>	<u>(944)</u>	<u>74,036</u>

<b>Consolidated</b>	<b>Issued capital \$'000</b>	<b>Reserves \$'000</b>	<b>Retained profits \$'000</b>	<b>Total equity \$'000</b>
Balance at 1 July 2024	72,047	152	413	72,612
Adjustment for GST issue <sup>2</sup>	-	-	(868)	(868)
Balance at 1 July 2024 - restated	72,047	152	(455)	71,744
Profit after income tax expense for the half-year	-	-	1,251	1,251
Other comprehensive income for the half-year, net of tax	-	-	-	-
Total comprehensive income for the half-year	-	-	1,251	1,251
<i>Transactions with owners in their capacity as owners:</i>				
Share-based payments	-	181	-	181
Share buy-back (note 12)	(134)	-	-	(134)
Dividends paid (note 13)	-	-	(409)	(409)
Balance at 31 December 2024	<u>71,913</u>	<u>333</u>	<u>387</u>	<u>72,633</u>

<sup>1</sup> Restatement previously disclosed in the 30 June 2024 financial statements

<sup>2</sup> Refer to note 3 for detailed information on restatement of comparatives

	Consolidated	31 December	31 December
Note	2024	2023	2023
	\$'000	\$'000	\$'000
<b>Cash flows from operating activities</b>			
Receipts from customers	12,230	12,655	
Interest received from customers	14,950	16,139	
Payments to suppliers and employees	(13,526)	(16,039)	
Interest received - other	417	353	
Finance costs paid	(9,269)	(9,575)	
Income taxes refunded	30	-	
Income taxes paid	-	(1,845)	
	<u>4,832</u>	<u>1,688</u>	
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment	(5)	(216)	
Payments for intangible assets	(272)	(477)	
Net receipts for client receivables	1,072	38,737	
Net payments for client receivables – business combination	-	(38,024)	
Net (payments)/receipts for equipment lease receivables	(11,516)	7,362	
	<u>(10,721)</u>	<u>7,382</u>	
<b>Cash flows from financing activities</b>			
Proceeds from borrowings	2,211	3,058	
Proceeds from borrowings – business combination	-	32,000	
Payments for share buy-backs	12 (134)	(34)	
Dividends paid, net of reinvestment	13 (409)	-	
Repayment of borrowings	(2,716)	(40,603)	
Repayment of lease liabilities	(310)	(240)	
	<u>(1,358)</u>	<u>(5,819)</u>	
Net cash used in financing activities			
Net (decrease)/increase in cash and cash equivalents	(7,247)	3,251	
Cash and cash equivalents at the beginning of the financial half-year	40,133	52,986	
Cash and cash equivalents at the end of the financial half-year	<u>32,886</u>	<u>56,237</u>	

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes

## Note 1. General information

The financial statements cover Earlypay Ltd (the 'Company' or 'parent entity') as a consolidated entity consisting of Earlypay Ltd and the entities it controlled (collectively referred to as the 'Group') at the end of, or during, the financial year. The financial statements are presented in Australian dollars, which is Earlypay Ltd's functional and presentation currency.

Earlypay Ltd is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 5 Miller Street,  
North Sydney NSW 2060  
Telephone: 1300 666 177  
Facsimile: (02) 9267 4222  
Internet: <https://www.earlypay.com.au/>

A description of the nature of the Group's operations and its principal activities are included in the Directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of Directors, on 25 February 2025.

## Note 2. Basis of preparation

These general purpose financial statements for the interim half-year reporting period ended 31 December 2024 have been prepared in accordance with Australian Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2024 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, except for the policies stated below.

### New or amended Accounting Standards and Interpretations adopted

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the Group during the financial half-year ended 31 December 2024 and are not expected to have a significant impact for the full financial year ending 30 June 2025.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

## Note 3. Restatement of comparatives

During the current half-year period, the Group identified an issue from prior periods that has resulted in the restatement of comparative information presented in these financial statements.

### GST review

During the prior financial year, the Group engaged an external firm to conduct a comprehensive review of its GST compliance. An adjustment in relation to an initial finding (reverse charge mechanism on offshore-supplied services) was previously recognised. During the half-year, the review was completed and a further issue was identified. In particular, as a provider of financial services (input-taxed supplies) the Group is only entitled to recover a proportion of the GST paid on its purchases. The review identified that the Group had incorrectly calculated this proportion, resulting in its over-claiming of GST credits from the ATO. To rectify this, the Group will resubmit prior returns over a four-year remediation period and pay additional GST.

### Note 3. Restatement of comparatives (continued)

The impact of this error has been recognised as a restatement of prior year retained earnings by \$868,000. For financial statement disclosure purposes, there are three relevant components of this amount: \$131,000 relates to the correction of the comparative period profit and loss; \$609,000 relates to the correction of the comparative period accumulated losses and \$128,000 relates to the prior year impact on the profit and loss in the second half of the financial year.

The GST expense and payables for the current half-year have been correctly accounted for in these current interim financial statements.

#### Correction of error

As a result of the correction of error, each of the affected financial statement line items for the prior period are restated as follows:

#### Statement of profit or loss and other comprehensive income

#### Extract

#### Expenses

Other expenses

#### Profit before income tax expense

Income tax expense

#### Profit after income tax expense for the half-year attributable to the owners of Earlypay Ltd

Other comprehensive income for the half-year, net of tax

#### Total comprehensive income for the half-year attributable to the owners of Earlypay Ltd

Basic earnings per share

Diluted earnings per share

	31 Dec 2023 \$'000 Reported	Consolidated \$'000 Adjustment	31 Dec 2023 \$'000 Restated
Other expenses	(1,149)	(131)	(1,280)
<b>Profit before income tax expense</b>	<b>2,833</b>	<b>(131)</b>	<b>2,702</b>
Income tax expense	(840)	-	(840)
<b>Profit after income tax expense for the half-year attributable to the owners of Earlypay Ltd</b>	<b>1,993</b>	<b>(131)</b>	<b>1,862</b>
Other comprehensive income for the half-year, net of tax	-	-	-
<b>Total comprehensive income for the half-year attributable to the owners of Earlypay Ltd</b>	<b>1,993</b>	<b>(131)</b>	<b>1,862</b>
	<b>Cents Reported</b>	<b>Cents Adjustment</b>	<b>Cents Restated</b>
Basic earnings per share	0.69	(0.05)	0.64
Diluted earnings per share	0.68	(0.05)	0.63

**Note 3. Restatement of comparatives (continued)**

*Statement of financial position at the end of the earliest comparative period*

<b>Extract</b>	<b>30 Jun 2024</b>	<b>Consolidated</b>	<b>30 Jun 2024</b>
	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
	<b>Reported</b>	<b>Adjustment</b>	<b>Restated</b>
<b>Liabilities</b>			
Trade and other payables	2,460	868	3,328
Total current liabilities	<u>162,047</u>	<u>868</u>	<u>162,915</u>
<b>Total liabilities</b>	<u>241,428</u>	<u>868</u>	<u>242,296</u>
<b>Net assets</b>	<u>72,612</u>	<u>(868)</u>	<u>71,744</u>
<b>Equity</b>			
Retained profits/(accumulated losses)	<u>413</u>	<u>(868)</u>	<u>(455)</u>
<b>Total equity</b>	<u>72,612</u>	<u>(868)</u>	<u>71,744</u>

## Note 4. Operating segments

### *Identification of reportable operating segments*

The Group is managed primarily on the basis of product category and service offerings as the diversification of the Group's operations inherently have notably different risk profiles and performance assessment criteria. Operating segments are therefore determined on the same basis.

Reportable segments disclosed are based on aggregating operating segments where the segments are considered to have similar economic characteristics and are also similar with respect to the following:

- the products sold and/or services provided by the segment;
- the type or class of customer for the products or services; and
- any external regulatory requirements.

The Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) has identified its operating segments based on the internal reporting that is used in assessing performance and in determining the allocation of resources. The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the financial statements. The information reported to the CODM is on a monthly basis.

### *Types of products and services by segment*

#### (i) *Invoice finance*

Invoice finance involves the provision of an advance payment (typically up to 80%) against a client's invoices to help their business overcome the cash pressure of delivering goods or services in advance of payment from the debtor (typically 30 – 60 days). This is a flexible line of credit that is utilised in line with sales volume. This segment includes a portion of trade finance which can be used in conjunction with invoice finance to eligible customers.

#### (ii) *Equipment finance*

Equipment finance involves the provision of finance secured by new and old equipment used by businesses as a core part of their activities. This includes sale-back of owned or partially owned equipment, private sales and mid-term refinancing.

### *Intersegment transactions*

There are no Intersegment transactions.

### *Segment assets*

Where an asset is used across multiple segments, the asset is allocated to that segment that receives majority economic value from that asset. In the majority of instances, segment assets are clearly identifiable on the basis of their nature and physical location.

### *Segment liabilities*

Liabilities are allocated to segments where there is a direct nexus between the incurrence of the liability and the operations of the segment.

### *Unallocated items*

The following items are not allocated to operating segments as they are not considered part of the core operations of any segment:

- Corporate salaries
- Income tax items (including income tax expense, income tax payable/receivable and deferred tax assets and liabilities)
- Amortisation expenses
- Corporate costs associated with borrowings (including early termination costs)

**Note 4. Operating segments (continued)**

*Operating segment information*

	Invoice finance \$'000	Equipment finance \$'000	Unallocated / Corporate \$'000	Total \$'000
<b>Consolidated - 31 Dec 2024</b>				
<b>Revenue</b>				
Interest income	9,818	5,421	128	15,367
Interest expense	(5,295)	(3,513)	(555)	(9,363)
Net interest income	4,523	1,908	(427)	6,004
Other income	9,406	1,713	-	11,119
<b>Net income</b>	<b>13,929</b>	<b>3,621</b>	<b>(427)</b>	<b>17,123</b>
Operating expenses	(8,847)	(1,959)	(2,367)	(13,173)
Credit impairment recovery/(expense)	283	(417)	-	(134)
Depreciation and amortisation expenses	(631)	(46)	(944)	(1,621)
<b>Profit/(loss) before income tax expense</b>	<b>4,734</b>	<b>1,199</b>	<b>(3,738)</b>	<b>2,195</b>
Income tax expense				(944)
<b>Profit after income tax expense</b>				<b>1,251</b>
<b>Assets</b>				
Current segment assets	138,418	34,796	36,421	209,635
Non-current segment assets	-	68,192	36,172	104,364
<b>Total assets</b>	<b>138,418</b>	<b>102,988</b>	<b>72,593</b>	<b>313,999</b>
<b>Liabilities</b>				
Current segment liabilities	134,110	-	5,954	140,064
Non-current segment liabilities	2,407	97,518	1,377	101,302
<b>Total liabilities</b>	<b>136,517</b>	<b>97,518</b>	<b>7,331</b>	<b>241,366</b>
<b>Consolidated - 31 Dec 2023</b>				
	Invoice finance \$'000	Equipment finance \$'000	Unallocated / Corporate *Restated \$'000	Total *Restated \$'000
<b>Revenue</b>				
Interest income	10,715	5,424	353	16,492
Interest expense	(6,340)	(3,377)	(61)	(9,778)
Net interest income	4,375	2,047	292	6,714
Other income	9,906	1,368	-	11,274
<b>Net income</b>	<b>14,281</b>	<b>3,415</b>	<b>292</b>	<b>17,988</b>
Operating expenses	(10,557)	(1,820)	(1,239)	(13,616)
Credit impairment recovery/(expense)	264	(1,192)	-	(928)
Depreciation and amortisation expenses	(656)	(60)	(26)	(742)
<b>Profit/(loss) before income tax expense</b>	<b>3,332</b>	<b>343</b>	<b>(973)</b>	<b>2,702</b>
Income tax expense				(840)
<b>Profit after income tax expense</b>				<b>1,862</b>

**Note 4. Operating segments (continued)**

**Consolidated - 30 June 2024**

	Invoice finance \$'000	Equipment finance \$'000	Unallocated / Corporate \$'000	Total \$'000
<b>Assets</b>				
Current segment assets	140,218	31,756	44,151	216,125
Non-current segment assets	-	59,385	38,530	97,915
<b>Total assets</b>	<b>140,218</b>	<b>91,141</b>	<b>82,681</b>	<b>314,040</b>
<b>Liabilities</b>				
Current segment liabilities	151,179	4,802	6,934	162,915
Non-current segment liabilities	-	77,634	1,747	79,381
<b>Total liabilities</b>	<b>151,179</b>	<b>82,436</b>	<b>8,681</b>	<b>242,296</b>

**Note 5. Income**

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>31 Dec 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>Services</b>		
Invoice finance – interest income	9,818	10,715
Invoice finance – origination fees and costs	67	272
Invoice finance – revenue from contracts with customers (over time)	7,510	7,396
Invoice finance – revenue from contracts with customers (point in time)	1,829	2,238
	<u>19,224</u>	<u>20,621</u>
Equipment finance – interest income	5,421	5,424
Equipment finance – origination fees and costs	746	696
Equipment finance – revenue from contracts with customers (point in time)	967	672
	<u>7,134</u>	<u>6,792</u>
Other – interest income	128	353
<b>Total income</b>	<b><u>26,486</u></b>	<b><u>27,766</u></b>
Interest income	15,367	16,492
Other income	11,119	11,274
<b>Total income</b>	<b><u>26,486</u></b>	<b><u>27,766</u></b>

**Note 6. Interest expense**

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>31 Dec 2023</b>
	<b>\$'000</b>	<b>\$'000</b>
Interest expense	9,303	9,727
Interest on lease liabilities	60	51
	<u>9,363</u>	<u>9,778</u>

### Note 7. Credit impairment expense

	Consolidated	
	31 Dec 2024 \$'000	31 Dec 2023 \$'000
Receivables written off during the year as bad debts	4,538	4,828
Net movement in expected credit losses	(3,657)	(3,900)
Recoveries from previously written-off amounts	(747)	-
	134	928

### Note 8. Cash and cash equivalents

	Consolidated	
	31 Dec 2024 \$'000	30 Jun 2024 \$'000
<i>Current assets</i>		
Cash at bank and in hand	13,372	15,233
Cash at bank – Servicer (restricted)*	2,790	3,638
Cash at bank – Trustee (restricted)*	16,724	21,262
	32,886	40,133

\* Restricted cash relates to amounts that are unavailable for operations as they are held on trust by the Trustee of borrowing vehicles.

### Note 9. Invoice Finance receivables

	Consolidated	
	31 Dec 2024 \$'000	30 Jun 2024 \$'000
<i>Client receivables</i>		
Invoice finance receivables	303,215	308,092
Less: Invoice finance payables	(162,920)	(162,669)
Net invoice finance receivables	140,295	145,423
Less: Allowance for expected credit losses	(1,877)	(5,204)
Net client receivables	138,418	140,219

#### *Allowance for expected credit loss ("ECL")*

The Group establishes an allowance for loan impairment that represents its estimate of expected future losses for its invoice finance receivables and equipment finance receivables. Receivables and portfolio performance is subject to ongoing assessment and monitoring by the Group to ensure that the allowance for expected credit losses remains adequate.

#### *Impairment of invoice finance receivables*

	Consolidated	
	31 Dec 2024 \$'000	30 Jun 2024 \$'000
Opening balance	5,204	7,564
Increase from origination and changes in expected cash flows	457	2,475
Receivables written off during the year as uncollectable	(3,784)	(4,835)
Closing balance	1,877	5,204

**Note 9. Invoice finance receivables (continued)**

*Credit risk profile of invoice finance receivables*

31 December 2024	Expected credit loss rate %	Gross receivables amount \$'000	Eligible invoices \$'000	Allowance for ECL \$'000
<i>Stage 1/2</i>				
Not overdue	0.4%	157,000	141,680	562
Less than 30 days overdue	0.4%	88,473	71,101	372
30 - 60 days overdue	1.4%	21,305	16,063	288
60 - 90 days overdue	2.3%	8,022	1,503	181
Over 90 days overdue	-	17,873	-	-
		<u>292,673</u>	<u>230,347</u>	<u>1,403</u>
<i>Stage 3</i>				
Credit impaired	4.5%	10,542*	-	474
		<u>303,215</u>	<u>230,347</u>	<u>1,877</u>

\*Associated Funds in Use amount of \$3.9m (12.0% expected credit loss rate)

30 June 2024	Expected credit loss rate %	Gross receivables amount \$'000	Eligible invoices \$'000	Allowance for ECL \$'000
<i>Stage 1/2</i>				
Not overdue	0.4%	163,351	147,369	702
Less than 30 days overdue	0.5%	81,016	67,271	422
30 - 60 days overdue	1.8%	18,012	14,702	316
60 - 90 days overdue	4.7%	7,656	2,487	362
Over 90 days overdue	-	28,517	-	-
		<u>298,552</u>	<u>231,829</u>	<u>1,802</u>
<i>Stage 3</i>				
Credit impaired	35.7%	9,540*	-	3,402
		<u>308,092</u>	<u>231,829</u>	<u>5,204</u>

\* Associated Funds in Use amount of \$8.1m (42.2% expected credit loss rate)

**Note 10. Equipment finance receivables**

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current assets</i>		
Equipment finance receivables	42,271	38,085
Less: Allowance for expected credit losses	(927)	(1,035)
Add: Unamortised loan brokerage fees	850	982
Less: Unamortised loan transaction fees	(1,202)	(1,046)
Less: Unamortised interest receivable	(6,196)	(5,226)
	<u>34,796</u>	<u>31,760</u>
<i>Non-current assets</i>		
Equipment finance receivables	85,674	73,548
Less: Allowance for expected credit losses	(1,383)	(1,605)
Add: Unamortised loan brokerage fees	2,521	2,015
Less: Unamortised loan transaction fees	(2,466)	(1,958)
Less: Unamortised interest receivable	(16,154)	(12,615)
	<u>68,192</u>	<u>59,385</u>
	<u>102,988</u>	<u>91,145</u>

*Impairment of equipment finance receivables*

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>
	<b>\$'000</b>	<b>\$'000</b>
Opening balance	2,640	1,874
Increase from origination and changes in expected cash flows	425	1,221
Receivables written-off during the year as uncollectable	(755)	(455)
	<u>2,310</u>	<u>2,640</u>

*Credit risk profile of equipment finance receivables*

<b>Consolidated</b>	<b>Expected credit loss rate</b>		<b>Carrying amount</b>		<b>Allowance for ECL</b>	
	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>
	<b>%</b>	<b>%</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<i>Stage 1/2</i>						
Not overdue	1.0%	1.1%	124,459	106,578	1,243	1,123
Less than 30 days overdue	5.3%	1.4%	19	148	1	2
30 - 60 days overdue	7.1%	14.3%	14	14	1	2
60 - 90 days overdue	8.3%	25.0%	12	8	1	2
Over 90 days overdue	0.0%	29.2%	1	48	-	14
			<u>124,505</u>	<u>106,796</u>	<u>1,246</u>	<u>1,143</u>
<i>Stage 3</i>						
Credit impaired	30.9%	30.9%	3,440	4,837	1,064	1,497
			<u>127,945</u>	<u>111,633</u>	<u>2,310</u>	<u>2,640</u>

**Note 11. Borrowings**

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>
	<b>\$'000</b>	<b>\$'000</b>
<i>Current liabilities</i>		
Insurance premium funding	350	1,166
Securitised invoice finance warehouse - overdraft facility	13,980	16,769
Securitised invoice finance warehouse facility – A note	111,000	111,000
Securitised invoice finance warehouse facility – B note	10,000	10,000
Corporate bond no. 2 *	-	19,400
Less: Capitalised transaction costs	(871)	(1,188)
	<u>134,459</u>	<u>157,147</u>
<i>Non-current liabilities</i>		
Securitised equipment finance warehouse facility - A note	73,364	55,864
Securitised equipment finance warehouse facility - B note	22,500	22,500
Corporate loan facility	5,000	-
Less: Capitalised transaction costs	(939)	(730)
	<u>99,925</u>	<u>77,634</u>
	<u>234,384</u>	<u>234,781</u>

\* The corporate bond was repaid on 22 July 2024.

**Note 11. Borrowings (continued)**

*Financing arrangements*

Terms and access available at the reporting date:

Facility	Average interest rate %	Maturity	Total facility \$'000	31 Dec 2024 (used) \$'000	31 Dec 2024 (unused) \$'000	30 Jun 2024 (used) \$'000	30 Jun 2024 (unused) \$'000
<i>Secured</i>							
Securitised invoice finance warehouse facility – A note	6.16%	Jun 2025	155,000	111,000	44,000	111,000	44,000
Securitised invoice finance warehouse facility – B note	11.31%	Jun 2025	10,000	10,000	-	10,000	-
Securitised invoice finance warehouse Overdraft facility	6.16%	Jun 2025	30,000	13,980	16,020	16,769	13,231
Securitised equipment finance warehouse facility – A note	6.56%	May 2026	100,000	73,364	26,636	55,864	44,136
Securitised equipment finance warehouse facility – B note	9.31%	Apr 2026	22,500	22,500	-	22,500	-
Corporate loan facility	14.44%	Jan 2027	5,000	5,000	-	-	-
<b>Total secured</b>			<b>322,500</b>	<b>235,844</b>	<b>86,656</b>	<b>216,133</b>	<b>101,367</b>
<i>Unsecured</i>							
Insurance premium funding	2.25%	Mar 2025	-	350	-	1,166	-
Corporate bond no. 2	-		-	-	-	19,400	-
<b>Total unsecured</b>			<b>-</b>	<b>350</b>	<b>-</b>	<b>20,566</b>	<b>-</b>
Less: Capitalised transaction costs	-		-	(1,810)	-	(1,918)	-
<b>Total borrowings</b>			<b>322,500</b>	<b>234,384</b>	<b>86,656</b>	<b>234,781</b>	<b>101,367</b>

**Note 12. Issued capital**

	Consolidated			
	31 Dec 2024 Shares	30 Jun 2024 Shares	31 Dec 2024 \$'000	30 Jun 2024 \$'000
Ordinary shares - fully paid	272,209,092	272,933,910	71,913	72,047

## Note 12. Issued capital (continued)

### Movements in ordinary share capital

Details	Date	Shares	Issue price	\$'000
Balance	1 July 2024	272,933,910		72,047
Share buy-back	2 July 2024	(58,958)	\$0.17	(10)
Share buy-back	10 September 2024	(402,859)	\$0.19	(75)
Share buy-back	13 September 2024	(263,001)	\$0.19	(49)
Balance	31 December 2024	<u>272,209,092</u>		<u>71,913</u>

### Share buy-back

On 24 August 2023 Earlypay announced an on-market share buy-back of up to 28,000,000 ordinary fully paid shares. The share buy-back was for a period of 12 months from 12 September 2023. During the period ended 31 December 2024, 724,818 ordinary shares were bought back for \$134,000.

On 1 November 2024, Earlypay announced an on-market share buy-back of up to 27,000,000 ordinary fully paid shares. The share buy-back is for a period of 12 months from 21 November 2024. During the period ended 31 December 2024, nil ordinary shares were bought back.

## Note 13. Dividends

### Dividends

Dividends paid during the financial half-year were as follows:

	Consolidated	
	31 Dec 2024	31 Dec 2023
	\$'000	\$'000
Final dividend for the year ended 30 June 2024 of \$ 0.15 cents (31 December 2023: nil cents) per ordinary share	409	-

### Franking credits

	Consolidated	
	31 Dec 2024	30 Jun 2024
	\$'000	\$'000
Franking credits available for subsequent financial years based on a tax rate of 30%	6,810	7,008

The above amounts represent the balance of the franking account as at the end of the financial half-year, adjusted for:

- franking credits that will arise from the payment of the amount of the provision for income tax at the reporting date;
- franking debits that will arise from the payment of dividends recognised as a liability at the reporting date; and
- franking credits that will arise from the receipt of dividends recognised as receivables at the reporting date.

## Note 14. Events after the reporting period

On 25 February 2025, a fully franked dividend of 0.14 cents per ordinary for the half-year ended 31 December 2024 was declared. This interim ordinary dividend will have a record date of 12 March 2025 with payment to be made on 4 April 2025.

No other matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

In the Directors' opinion:

- the attached financial statements and notes comply with the *Corporations Act 2001*, Australian Accounting Standard AASB 134 *Interim Financial Reporting*, the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 31 December 2024 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of Directors made pursuant to section 303(5)(a) of the *Corporations Act 2001*.

On behalf of the Directors



James Beeson  
Managing Director

25 February 2025  
Sydney

**Independent Auditor's Review Report  
To the Members of Earlypay Limited  
ABN 88 098 952 277**

**Report on the Half-Year Financial Report**

**Conclusion**

We have reviewed the half-year financial report of Earlypay Limited ("the Company") and its controlled Entities ("the Group") which comprises the consolidated statement of financial position as at 31 December 2024, the consolidated statement of profit or loss and comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Earlypay Limited does not comply with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the Group's financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

**Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* ("the Code") that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001* which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's review report.

**Responsibility of the Directors for the Financial Report**

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility for the Review of the Financial Report**

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2024 and its performance for the half-year ended on that date and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



**Rod Shanley**  
Partner

25 February 2025



**Pitcher Partners**  
Sydney

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Earlypay Ltd  
ABN 88 098 952 277