

Energy Action Limited  
Appendix 4D  
Half-year report

1. Company details

Name of entity:	Energy Action Limited
ABN:	90 137 363 636
Reporting period:	For the half-year ended 31 December 2024
Previous period:	For the half-year ended 31 December 2023

2. Results for announcement to the market

	31 Dec 2024	31 Dec 2023	Change	Change
	\$	\$	\$	%
Revenue from ordinary activities	5,324,156	5,708,401	(384,245)	(7%)
Statutory profit after tax attributable to the owners of Energy Action Limited	924,259	427,622	496,637	116%
Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA)	1,333,303	999,146	334,157	33%
	31 Dec 2024	31 Dec 2023	Change	Change
	Cents	Cents	Cents	%
Basic earnings per share (Statutory)	2.4	1.4	1.0	71%
Diluted earnings per share (Statutory)	2.4	1.4	1.0	71%

Reconciliation of profit before income tax to EBITDA (unaudited):

	Consolidated	
	31 Dec 2024	31 Dec 2023
	\$	\$
Profit before income tax	924,314	427,671
Finance costs	197,167	385,274
Depreciation	102,186	103,531
Amortisation	109,636	82,670
EBITDA	<u>1,333,303</u>	<u>999,146</u>

EBITDA is a non-IFRS earnings measure which does not have any standardised meaning prescribed by IFRS and therefore may not be comparable to EBITDA presented by other companies. This measure, which is unaudited, is important to management as an additional way to evaluate the consolidated entity's performance.

Comments

The profit for the consolidated entity after providing for income tax amounted to \$924,259 (31 December 2023: \$427,622).

Statutory profit after tax of \$924,259 represents an increase of \$496,637 (116%) compared to the prior period. The key factors contributing to this increase include:

- **Revenue Growth in Energy Management Segment:** While total revenue declined by 7% to \$5,324,156, the energy management revenue stream reflected growth of 6.6%, offsetting declines in the energy procurement segment.
- **Other Income Contribution:** Receipt of a Research and Development Tax Incentive amounting to \$615,753, which did not occur in the prior corresponding reporting period.
- **Cost Reductions and Operational Efficiencies:** Notable reductions in cost categories Channel Partner Rebates, Computer Maintenance, Legal and Professional Fees and Finance costs. The reductions driven through both renegotiation of contracts and change of suppliers. Finance costs saw a reduction through a reduced loan facility supported by repayments of principal and lower interest rates.

### 3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	5.70	3.98

### 4. Control gained over entities

Not applicable.

### 5. Loss of control over entities

Not applicable.

### 6. Dividends

#### *Current period*

There were no dividends paid, recommended or declared during the current financial period.

#### *Previous period*

There were no dividends paid, recommended or declared during the previous financial period.

### 7. Dividend reinvestment plans

Not applicable.

### 8. Details of associates and joint venture entities

Not applicable.

### 9. Foreign entities

#### *Details of origin of accounting standards used in compiling the report:*

Not applicable.

### 10. Audit qualification or review

#### *Details of audit/review dispute or qualification (if any):*

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

### 11. Attachments

#### *Details of attachments (if any):*

The Interim Report of Energy Action Limited for the half-year ended 31 December 2024 is attached.

12. Signed



Signed \_\_\_\_\_

Date: 27<sup>th</sup> February 2025

Murray Bleach  
Chairman

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# 2025 Interim Report

Energy Action Limited

ABN 90 137 363 636



**Energy Action Limited**  
**Corporate directory**  
**31 December 2024**

Directors	Murray Bleach - Non-Executive Chairman Derek Myers - Executive Director and CEO Paul Meehan - Non-Executive Director Bruce Macfarlane - Executive Director and Chief Marketing Officer Caroline Wykamp - Non-Executive Director
Company secretary	Kimberly Sue
Registered office and principal place of business	Level 5, 56 Station Street Parramatta NSW 2150
Share register	Link Market Services Limited Level 12, 680 George Street Sydney NSW 2000
Auditor	RSM Australia Partners Level 13, 60 Castlereagh Street Sydney NSW 2000
Solicitors	DLA Piper No 1 Martin Place Sydney NSW 2000
Bankers	Commonwealth Bank of Australia Level 3, 101 George Street Parramatta NSW 2150
Stock exchange listing	Energy Action Limited shares are listed on the Australian Securities Exchange (ASX code: EAX)
Corporate Governance Statement	<a href="https://energyaction.com.au/about/corporate-governance/">https://energyaction.com.au/about/corporate-governance/</a>

**Energy Action Limited**  
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**31 December 2024**

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**Energy Action Limited**  
**Directors' report**  
**31 December 2024**

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity') consisting of Energy Action Limited (referred to hereafter as the 'Company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2024.

**Directors**

The following persons were directors of Energy Action Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Murray Bleach - Non-Executive Chairman  
Derek Myers - Executive Director and CEO (appointed as CEO on 1 October 2024)  
Paul Meehan - Non-Executive Director  
Bruce Macfarlane - Executive Director and Chief Marketing Officer (resigned as Interim CEO on 1 October 2024)  
Caroline Wykamp - Non-Executive Director

**Principal activities**

Energy Action Limited offers Australian business customers energy and carbon emissions procurement and management services. Our three core revenue streams are energy procurement, energy management, and solar PV.

- **Energy Procurement** - Broking or consulting using a range of procurement methodologies including auctions, tenders, progressive and structured purchasing, corporate power purchase agreements.
- **Energy Management** - Managed client energy contracts and environmental reporting, including account management, liaison with their retailer, validating their bill, ensuring the right tariff, and helping them to understand how they are using energy and their emissions profile.
- **Solar PV** - Sourcing and contracting of solar project suppliers for business customers looking to implement solar solutions.

The services are supported by the Company's proprietary software solution, Utilibox, an energy and emissions management platform designed to transform energy data.

**Dividends**

There were no dividends paid, recommended or declared during the current or previous financial half-year.

**Review of operations**

The profit for the consolidated entity after providing for income tax amounted to \$924,259 (31 December 2023: \$427,622).

EBITDA for the consolidated entity after providing for income tax amounted to \$1,333,303 (31 December 2023: \$999,146).

*Reconciliation of profit before income tax to EBITDA (unaudited):*

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>31 Dec 2023</b>
	\$	\$
Profit before income tax	924,314	427,671
Finance costs	197,167	385,274
Depreciation	102,186	103,531
Amortisation	109,636	82,670
EBITDA	<u>1,333,303</u>	<u>999,146</u>

EBITDA is a non-IFRS earnings measure which does not have any standardised meaning prescribed by IFRS and therefore may not be comparable to EBITDA presented by other companies. This measure, which is unaudited, is important to management as an additional way to evaluate the consolidated entity's performance.

**Revenue performance**

Total revenue declined by 7% to \$5,324,156 compared to \$5,708,401 in the previous corresponding period. The decrease was primarily attributable to lower revenue from the Energy Procurement segment, which saw a reduction of 16.9%.

**Energy Action Limited**  
**Directors' report**  
**31 December 2024**

Energy Procurement generated \$2,686,866 in revenue, down from \$3,233,958 in the prior period. Energy Management showed positive growth with revenue increasing to \$2,637,290, up from \$2,474,443 in the previous period.

Other income of \$615,753 was the revenue associated with Research and Development Tax Incentive for the year ended 30 June 2024. In prior years, this income was typically recognised in the second half of the financial year, which resulted in it not being included in the half-year ended 31 December 2023.

**Operating expenditure**

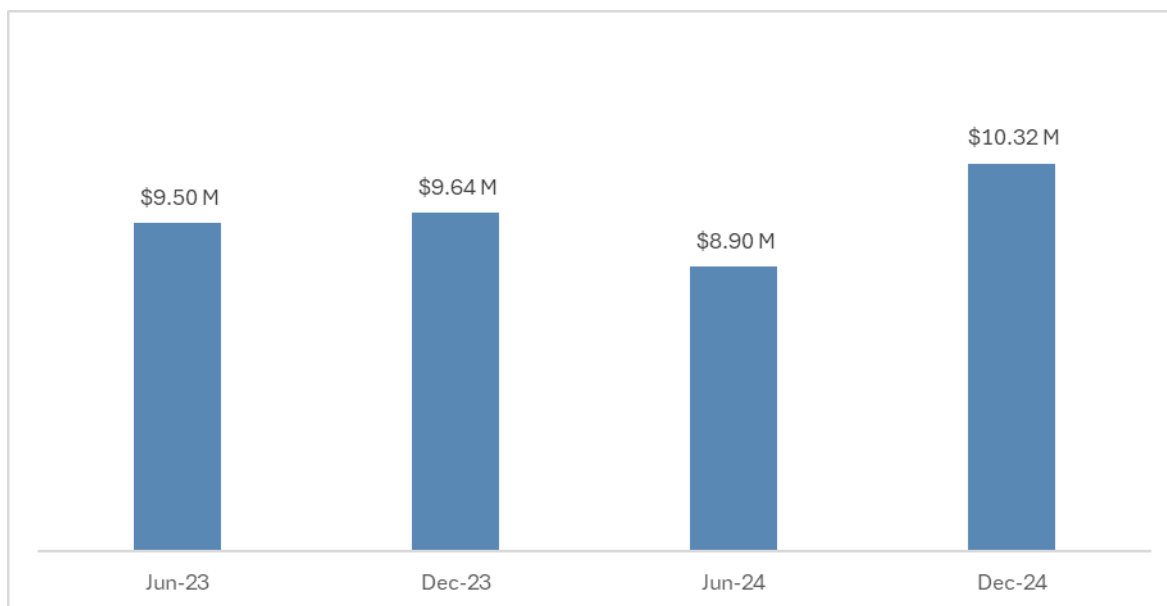
Operating expenses reduced by 5% to \$5,015,595, down from \$5,280,730 in the prior corresponding period. Key savings recognised in Channel Partner Rebates, Computer Maintenance, Legal and Professional Fees and Finance costs. The reductions driven through both renegotiation of contracts and change of suppliers. Finance costs saw a reduction through a reduced loan facility supported by repayments of principal and lower interest rates.

Depreciation and amortisation expenses increased slightly to \$211,822 due to ongoing investments in the Company's proprietary software, Utilibox.

**Forward contracted revenue**

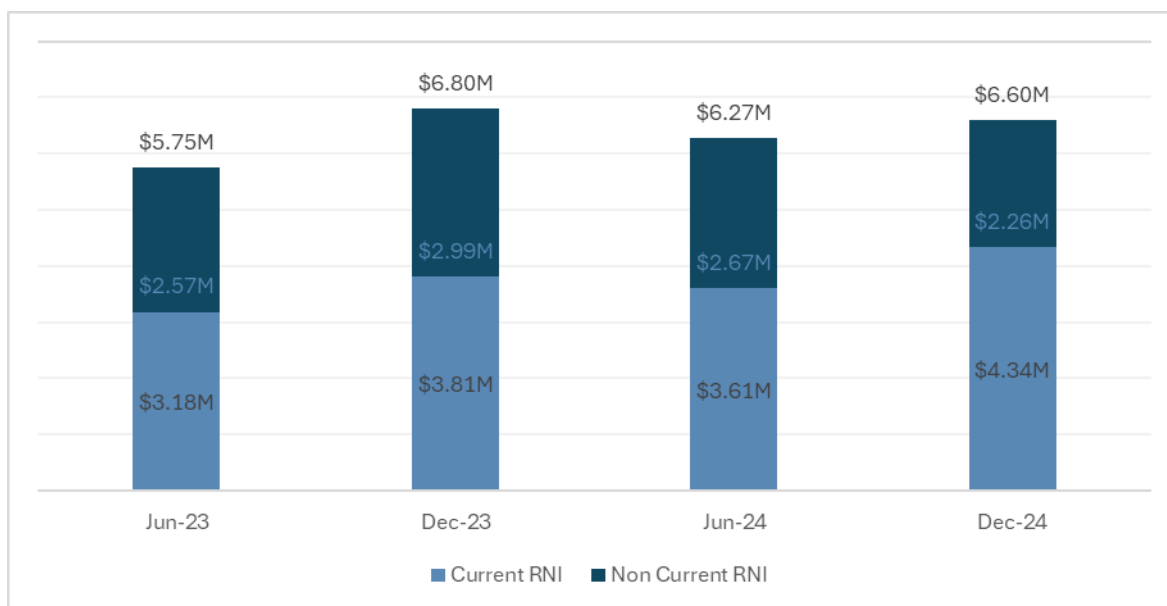
The forward contract revenue balance for 31 December 2024 was \$10.3M which was an increase on prior periods.

The Company continues to focus on improving acquisitions, retentions, customer service and enhancing the Energy Management offering with a key strategy to see growth in future contract revenue for annuity based revenue streams.



**Contract assets**

Revenue from Auction, Commission based tenders and Tariff revenues are recognised upfront once the Auction is complete and the contract signed between the retailer and customer. The payments are received over the life of the contract. A contract asset relating to revenue not yet invoiced holds the net balance after provisions of \$6.6 million to be received as cash in the future for revenue recognised in current and previous fiscal periods. This is up from June 2024 position of \$6.27 million and down from December 2023 position of \$6.8 million.



**Significant changes in the state of affairs**

On 6 December 2024, 200,000 options were issued to Bruce Macfarlane, a Director, under the Company's Performance Rights and Options Plan ("the plan") with an exercise price of \$0.40 per share and an expiry date of 30 November 2027. The required conditions for the granting of the options were satisfied based on delivering \$3 million in sales orders between 1 August 2022 and 31 December 2022 (refer Note 17).

On 6 December 2024, 700,000 performance rights were issued to Directors under the plan. Derek Myers, an Executive Director and the CEO, received 600,000 performance rights expiring on 30 November 2027 and will vest depending on the Company's share price reaching \$0.50 (based on a 10-day Volume Weighted Average Price) and the achievement of KPI performance hurdles. Caroline Wykamp, a Non-Executive Director, received 100,000 performance rights, which will vest depending on the Company's share price performance from 1 December 2024 to 30 November 2027. The rights will vest in 2 equal tranches once the Company's share price reaches \$0.50 and \$1.00 (based on a 10-day Volume Weighted Average Price) (refer Note 17).

There were no other significant changes in the state of affairs of the consolidated entity during the financial half-year.

**Matters subsequent to the end of the financial half-year**

On 15 January 2025, 750,000 performance rights were granted to key management personnel under the Company's Performance Rights and Options Plan. The performance rights expire on 30 November 2027 and will vest dependent on the Company's share price reaching \$0.50 (based on a 10-day Volume Weighted Average Price) and the key management personnel achieving their respective KPI performance hurdles.

On 31 December 2024, CBA mistakenly debited the Company's account for an amount of \$300,000 as a loan repayment, which was not due. This error was identified and subsequently rectified when the bank refunded the erroneously debited amount on 3 January 2025.

No other matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

**Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

**Energy Action Limited**  
**Directors' report**  
**31 December 2024**

**Rounding of amounts**

The Company is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to 'rounding-off' of amounts in the directors' report. Amounts in the directors' report have been rounded off in accordance with the instrument to the nearest dollar.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors



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Murray Bleach  
Chairman

27<sup>th</sup> February 2025

**RSM Australia Partners**

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GPO Box 5138 Sydney NSW 2001

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**AUDITOR'S INDEPENDENCE DECLARATION**

As lead auditor for the review of the financial report of Energy Action Limited for the half year ended 31 December 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

RSM

**RSM AUSTRALIA PARTNERS**



**Gary Sherwood**  
Partner

Sydney, NSW  
Dated: 27 February 2025



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**Energy Action Limited**  
**Statement of profit or loss and other comprehensive income**  
**For the half-year ended 31 December 2024**

	Note	Consolidated	
		31 Dec 2024	31 Dec 2023
		\$	\$
<b>Revenue</b>	5	5,324,156	5,708,401
Other income	6	615,753	-
<b>Expenses</b>			
Accounting, audit and tax fees		(128,307)	(121,875)
Advertising		(97,072)	(41,391)
Channel partners rebates		(68,352)	(204,970)
Computer maintenance		(209,798)	(303,344)
Consultancy		(69,300)	(31,533)
Contractors		(617,537)	(449,745)
Depreciation and amortisation expense		(211,822)	(186,201)
Employee benefits expense		(2,760,255)	(2,809,482)
Insurance		(102,490)	(109,602)
Legal and professional fees		(3,079)	(130,078)
Payroll tax		(146,497)	(135,834)
Recruitment		(18,587)	(46,929)
Short-term leases, outgoings and make-good provision		(144,265)	(125,070)
Other expenses		(241,067)	(199,402)
Finance costs		(197,167)	(385,274)
Total expenses		<u>(5,015,595)</u>	<u>(5,280,730)</u>
<b>Profit before income tax expense</b>		924,314	427,671
Income tax expense		<u>(55)</u>	<u>(49)</u>
<b>Profit after income tax expense for the half-year attributable to the owners of Energy Action Limited</b>		924,259	427,622
Other comprehensive income for the half-year, net of tax		<u>-</u>	<u>-</u>
<b>Total comprehensive income for the half-year attributable to the owners of Energy Action Limited</b>		<u><u>924,259</u></u>	<u><u>427,622</u></u>
		<b>Cents</b>	<b>Cents</b>
Basic earnings per share	16	2.4	1.4
Diluted earnings per share	16	2.4	1.4

Refer to Note 3 for detailed information on Reclassification of comparatives.

*The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes*

Energy Action Limited  
Statement of financial position  
As at 31 December 2024

		Consolidated	
	Note	31 Dec 2024	30 Jun 2024
		\$	\$
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	7	1,480,281	1,447,286
Trade and other receivables	8	512,528	1,567,501
Contract assets	9	4,342,210	3,605,986
Other		259,589	139,846
<b>Total current assets</b>		<u>6,594,608</u>	<u>6,760,619</u>
<b>Non-current assets</b>			
Contract assets	9	2,259,834	2,667,994
Plant and equipment		46,485	36,546
Right-of-use assets		87,517	175,033
Intangibles	10	1,049,070	800,000
Other		8,358	8,358
<b>Total non-current assets</b>		<u>3,451,264</u>	<u>3,687,931</u>
<b>Total assets</b>		<u>10,045,872</u>	<u>10,448,550</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	11	2,045,583	2,611,797
Contract liabilities		211,133	147,679
Borrowings	12	600,000	900,000
Lease liabilities		98,848	194,182
Income tax		191	136
Provisions		489,438	422,915
<b>Total current liabilities</b>		<u>3,445,193</u>	<u>4,276,709</u>
<b>Non-current liabilities</b>			
Borrowings	12	3,269,647	3,786,580
Provisions		72,904	51,392
<b>Total non-current liabilities</b>		<u>3,342,551</u>	<u>3,837,972</u>
<b>Total liabilities</b>		<u>6,787,744</u>	<u>8,114,681</u>
<b>Net assets</b>		<u>3,258,128</u>	<u>2,333,869</u>
<b>Equity</b>			
Issued capital		9,111,474	9,111,474
Reserves		6,723,064	6,723,064
Accumulated losses		(12,576,410)	(13,500,669)
<b>Total equity</b>		<u>3,258,128</u>	<u>2,333,869</u>

The above statement of financial position should be read in conjunction with the accompanying notes

Energy Action Limited  
Statement of changes in equity  
For the half-year ended 31 December 2024

<b>Consolidated</b>	<b>Issued capital \$</b>	<b>Dividend profit reserve \$</b>	<b>Accumulated losses \$</b>	<b>Total equity \$</b>
Balance at 1 July 2023	7,337,906	6,723,064	(14,085,076)	(24,106)
Profit after income tax expense for the half-year	-	-	427,622	427,622
Other comprehensive income for the half-year, net of tax	-	-	-	-
Total comprehensive income for the half-year	-	-	427,622	427,622
Balance at 31 December 2023	<u>7,337,906</u>	<u>6,723,064</u>	<u>(13,657,454)</u>	<u>403,516</u>

<b>Consolidated</b>	<b>Issued capital \$</b>	<b>Dividend profit reserve \$</b>	<b>Accumulated losses \$</b>	<b>Total equity \$</b>
Balance at 1 July 2024	9,111,474	6,723,064	(13,500,669)	2,333,869
Profit after income tax expense for the half-year	-	-	924,259	924,259
Other comprehensive income for the half-year, net of tax	-	-	-	-
Total comprehensive income for the half-year	-	-	924,259	924,259
Balance at 31 December 2024	<u>9,111,474</u>	<u>6,723,064</u>	<u>(12,576,410)</u>	<u>3,258,128</u>

The above statement of changes in equity should be read in conjunction with the accompanying notes

Energy Action Limited  
Statement of cash flows  
For the half-year ended 31 December 2024

Note	Consolidated	
	31 Dec 2024	31 Dec 2023
	\$	\$
<b>Cash flows from operating activities</b>		
Receipts from customers (inclusive of GST)	6,175,320	6,069,912
Payments to suppliers and employees (inclusive of GST)	(5,883,740)	(5,095,638)
	291,580	974,274
Interest received	24,340	13,623
Research and Development offset income	1,262,584	-
Interest and other finance costs paid	(166,607)	(255,265)
Net cash from operating activities	<u>1,411,897</u>	<u>732,632</u>
<b>Cash flows from investing activities</b>		
Payments for property, plant and equipment	(24,608)	-
Payments for software	(358,707)	(355,095)
Net cash used in investing activities	<u>(383,315)</u>	<u>(355,095)</u>
<b>Cash flows from financing activities</b>		
Repayment of leases	(95,334)	(108,474)
Repayment of borrowings	(900,253)	(600,000)
Net cash used in financing activities	<u>(995,587)</u>	<u>(708,474)</u>
Net increase/(decrease) in cash and cash equivalents	32,995	(330,937)
Cash and cash equivalents at the beginning of the financial half-year	<u>1,447,286</u>	<u>1,397,164</u>
Cash and cash equivalents at the end of the financial half-year	<u><u>1,480,281</u></u>	<u><u>1,066,227</u></u>

The above statement of cash flows should be read in conjunction with the accompanying notes

### **Note 1. General information**

The financial statements cover Energy Action Limited as a consolidated entity consisting of Energy Action Limited and the entities it controlled at the end of, or during, the half-year. The financial statements are presented in Australian dollars, which is Energy Action Limited's functional and presentation currency.

Energy Action Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 5, 56 Station Street  
Parramatta NSW 2150

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 27<sup>th</sup> February 2025.

### **Note 2. Material accounting policy information**

These general purpose financial statements for the interim half-year reporting period ended 31 December 2024 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2024 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

#### **New or amended Accounting Standards and Interpretations adopted**

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the consolidated entity.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

### **Note 3. Reclassification of comparatives**

#### *Reclassification*

The expenses in the statement of profit or loss for the half-year ended 31 December 2023 were presented by function in some instances and by nature in other instances (a mixed basis of classification). For the half-year ended 31 December 2024, to achieve a consistent basis of classification of expenses as required by AASB 101 'Financial Statement Presentation', the Company has presented all expenses by nature in the statement of profit or loss. To establish comparability, the expenses for the half-year ended 31 December 2023 have been reclassified to reflect the change in presentation.

Note 3. Reclassification of comparatives (continued)

Statement of profit or loss and other comprehensive income

	31 Dec 2023	Consolidated	31 Dec 2023
	\$	\$	\$
	Reported	Adjustment	Restated
<b>Revenue</b>	5,708,401	-	5,708,401
<b>Expenses</b>			
Accounting, audit and tax fees	-	(121,875)	(121,875)
Administration expenses	(926,546)	926,546	-
Advertising	-	(41,391)	(41,391)
Channel partners rebates	-	(204,970)	(204,970)
Computer maintenance	-	(303,344)	(303,344)
Consultancy	-	(31,533)	(31,533)
Contractors	-	(449,745)	(449,745)
Cost of goods and services sold	(213,089)	213,089	-
Depreciation and amortisation expense	(186,201)	-	(186,201)
Employee benefits expense	(3,438,270)	628,788	(2,809,482)
Insurance	-	(109,602)	(109,602)
Legal and professional fees	-	(130,078)	(130,078)
Payroll tax	-	(135,834)	(135,834)
Recruitment	-	(46,929)	(46,929)
Rental expense	(125,070)	125,070	-
Short-term leases, outgoings and make-good provision	-	(125,070)	(125,070)
Travel expenses	(6,280)	6,280	-
Other expenses	-	(199,402)	(199,402)
Finance costs	(385,274)	-	(385,274)
<b>Profit before income tax expense</b>	427,671	-	427,671
Income tax expense	(49)	-	(49)
<b>Profit after income tax expense for the half-year attributable to the owners of Energy Action Limited</b>	427,622	-	427,622
Other comprehensive income for the half-year, net of tax	-	-	-
<b>Total comprehensive income for the half-year attributable to the owners of Energy Action Limited</b>	427,622	-	427,622
	<b>Cents</b>	<b>Cents</b>	<b>Cents</b>
	<b>Reported</b>	<b>Adjustment</b>	<b>Restated</b>
Basic earnings per share	1.4	-	1.4
Diluted earnings per share	1.4	-	1.4

Statement of financial position at the beginning of the earliest comparative period

When there is a restatement of comparatives, it is mandatory to provide a third statement of financial position at the beginning of the earliest comparative period, being 1 July 2023. However, as there were no adjustments made as at 1 July 2023, the consolidated entity has elected not to show the 1 July 2023 statement of financial position.

**Note 4. Operating segments**

*Identification of reportable operating segments*

The consolidated entity has identified one reportable operating segment, which provides electricity and gas procurement services, energy management and retail billing services in Australia. As the consolidated entity operates in only one segment, the consolidated results are also its segment results.

*Major customers*

All revenue of the consolidated entity is from external customers. During the current and prior financial periods, there were no transactions with a single external customer that amounted to 10 per cent or more of the consolidated entity's revenues.

**Note 5. Revenue**

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>31 Dec 2023</b>
	\$	\$
Energy buying	2,686,866	3,233,958
Energy management	2,637,290	2,474,443
	<u>5,324,156</u>	<u>5,708,401</u>
Revenue	<u>5,324,156</u>	<u>5,708,401</u>

*Disaggregation of revenue*

The disaggregation of revenue from contracts with customers is as follows:

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>31 Dec 2023</b>
	\$	\$
<i>Geographical regions</i>		
Australia	<u>5,324,156</u>	<u>5,708,401</u>
<i>Timing of revenue recognition</i>		
Services transferred at a point in time	2,257,029	2,865,850
Services transferred over time	3,067,127	2,842,551
	<u>5,324,156</u>	<u>5,708,401</u>

**Note 6. Other income**

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>31 Dec 2023</b>
	\$	\$
Research and development offset income	<u>615,753</u>	<u>-</u>

The Research and development (R&D) offset income received during the half-year was related to the claim made in the 2024 Income Tax Return based on expenditure incurred during the financial year 2024 relating to research and development activities. The activities deliver results that aid in the development of Utilibox.

Energy Action Limited  
Notes to the financial statements  
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Note 7. Cash and cash equivalents

	Consolidated	
	31 Dec 2024	30 Jun 2024
	\$	\$
<i>Current assets</i>		
Cash at bank	1,472,680	1,439,802
Restricted cash*	<u>7,601</u>	<u>7,484</u>
	<u><u>1,480,281</u></u>	<u><u>1,447,286</u></u>

\* Restricted cash refers to cash held in Energy Action Employee Share Trust, a subsidiary company used to manage employee equity plans as well as cash bank guarantees held by the bank.

Note 8. Trade and other receivables

	Consolidated	
	31 Dec 2024	30 Jun 2024
	\$	\$
<i>Current assets</i>		
Trade receivables	712,248	1,120,390
Less: Allowance for expected credit losses	<u>(199,720)</u>	<u>(199,720)</u>
	<u>512,528</u>	<u>920,670</u>
Research and development grant receivable	<u>-</u>	<u>646,831</u>
	<u><u>512,528</u></u>	<u><u>1,567,501</u></u>

Note 9. Contract assets

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>
	\$	\$
<i>Current assets</i>		
Contract assets	4,602,464	3,821,516
Less: provision for cancellation	(260,254)	(215,530)
	<u>4,342,210</u>	<u>3,605,986</u>
<i>Non-current assets</i>		
Contract assets	2,381,301	2,834,185
Less: provision for cancellation	(121,467)	(166,191)
	<u>2,259,834</u>	<u>2,667,994</u>
	<u><u>6,602,044</u></u>	<u><u>6,273,980</u></u>
<i>Reconciliation</i>		
Reconciliation of the written down values at the beginning and end of the current and previous financial half-year are set out below:		
Opening balance	6,273,980	5,752,485
Additions	5,292,627	6,255,748
Transfer to trade receivables	(4,964,563)	(5,734,253)
Closing balance	<u><u>6,602,044</u></u>	<u><u>6,273,980</u></u>

Note 10. Intangibles

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>
	\$	\$
<i>Non-current assets</i>		
Software - at cost	14,812,491	14,645,445
Less: Accumulated amortisation	(7,013,893)	(7,095,917)
Less: Impairment	(6,749,528)	(6,749,528)
	<u><u>1,049,070</u></u>	<u><u>800,000</u></u>

*Reconciliations*

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

<b>Consolidated</b>	Software \$
Balance at 1 July 2024	800,000
Additions	358,707
Amortisation expense	<u>(109,637)</u>
Balance at 31 December 2024	<u><u>1,049,070</u></u>

Note 11. Trade and other payables

	Consolidated	
	31 Dec 2024	30 Jun 2024
	\$	\$
<i>Current liabilities</i>		
Trade payables	807,288	745,596
Commissions payable	205,591	285,238
Rebates to channel partners	635,936	900,853
Accrued expenses	301,084	546,241
Interest payable	29,112	57,532
BAS payable	5,078	(22,389)
Other payables	61,494	98,726
	<u>2,045,583</u>	<u>2,611,797</u>

Note 12. Borrowings

	Consolidated	
	31 Dec 2024	30 Jun 2024
	\$	\$
<i>Current liabilities</i>		
Secured:		
Market rate loan facility - CBA	<u>600,000</u>	<u>900,000</u>
<i>Non-current liabilities</i>		
Market rate loan facility - CBA	1,850,000	2,450,000
Unsecured:		
Loans from Directors	<u>1,419,647</u>	<u>1,336,580</u>
	<u>3,269,647</u>	<u>3,786,580</u>
	<u>3,869,647</u>	<u>4,686,580</u>

*Market rate loan facility - CBA*

The market rate loan facility held with CBA requires further mandatory loan repayments of \$300,000 due in April 2025, August 2025 and November 2025, which are all within the next 12 months and are therefore classified as current liabilities. The remaining balance of the loan has been classified as non-current liabilities. Refer to Note 15 for details regarding a CBA repayment error on 31 December 2024 and its subsequent correction on 3 January 2025.

**Note 12. Borrowings (continued)**

*Loans from Directors*

Details of the loans from Directors in place throughout the financial half-year are as follows:

- A loan of \$500,000 from Bleach Family Co was received on 31 January 2022 and is due to expire on 1 May 2026. The loan is unsecured and accrues interest at 12% p.a daily, payable on expiration of the loan or may be paid to the Lender subject to restrictions imposed by the agreement with CBA. At 31 December 2024, the loan balance was \$709,823 (30 June 2024: \$668,164).
- A loan of \$500,000 from Meehans Business was received on 31 January 2022 and is due to expire on 1 May 2026. The loan is unsecured and accrues interest at 12% p.a daily, payable on expiration of the loan or may be paid to the Lender subject to restrictions imposed by the agreement with CBA. At 31 December 2024, the loan balance was \$709,823 (30 June 2024: \$668,164).
- The loans of \$500,000 from Millar & Macfarlane Pty Ltd and \$100,000 from Derek Myers have been converted to shares and the remaining balances repaid, with a nil closing balance at 31 December 2024 (30 June 2024: \$219 and \$33 respectively).

*Financing arrangements*

Unrestricted access was available at the reporting date to the following lines of credit:

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>30 Jun 2024</b>
	\$	\$
Total facilities		
CBA loan facility (excluding corporate card facility)	2,750,000	3,350,000
Loan from directors	1,419,647	1,336,580
	<u>4,169,647</u>	<u>4,686,580</u>
Used at the reporting date		
CBA loan facility (excluding corporate card facility)	2,450,000	3,350,000
Loan from directors	1,419,647	1,336,580
	<u>3,869,647</u>	<u>4,686,580</u>
Unused at the reporting date		
CBA loan facility (excluding corporate card facility)	300,000	-
Loan from directors	-	-
	<u>300,000</u>	<u>-</u>

**Note 13. Dividends**

There were no dividends paid, recommended or declared during the current or previous financial half-year.

**Note 14. Contingent liabilities**

There have been no changes to the consolidated entity's contingent liabilities since 30 June 2024. The contingent liabilities disclosed in the consolidated entity's annual financial statements for the year ended 30 June 2024 remain applicable as at 31 December 2024.

**Note 15. Events after the reporting period**

On 15 January 2025, 750,000 performance rights were granted to key management personnel under the Company's Performance Rights and Options Plan. The performance rights expire on 30 November 2027 and will vest dependent on the Company's share price reaching \$0.50 (based on a 10-day Volume Weighted Average Price) and the key management personnel achieving their respective KPI performance hurdles.

**Note 15. Events after the reporting period (continued)**

On 31 December 2024, CBA mistakenly debited the Company's account for an amount of \$300,000 as a loan repayment, which was not due. This error was identified and subsequently rectified when the bank refunded the erroneously debited amount on 3 January 2025.

No other matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

**Note 16. Earnings per share**

	<b>Consolidated</b>	
	<b>31 Dec 2024</b>	<b>31 Dec 2023</b>
	<b>\$</b>	<b>\$</b>
Profit after income tax attributable to the owners of Energy Action Limited	<u>924,259</u>	<u>427,622</u>
	<b>Number</b>	<b>Number</b>
Weighted average number of ordinary shares used in calculating basic earnings per share	<u>38,981,441</u>	<u>30,113,600</u>
Weighted average number of ordinary shares used in calculating diluted earnings per share	<u>38,981,441</u>	<u>30,113,600</u>
	<b>Cents</b>	<b>Cents</b>
Basic earnings per share	2.4	1.4
Diluted earnings per share	2.4	1.4

Performance rights are considered to be potential ordinary shares but were anti-dilutive in nature and are not included in the calculation of diluted earnings per share.

**Note 17. Share-based payments**

The consolidated entity operates a long-term incentive scheme (LTI) for its senior executives. The LTI is governed by the Performance Rights and Options Plan (PROP), under which performance rights or share options are granted to participants. Each performance right entitles the participant to one share in the Company, and each share option entitles the participant to exercise the option, pay an exercise price and acquire one share in the Company at the time of vesting subject to meeting the conditions and financial consideration as outlined below.

**Options**

On 6 December 2024, 200,000 options were issued to Bruce Macfarlane, a Director, under the plan with an exercise price of \$0.40 per share and an expiry date of 30 November 2027. The required conditions for the granting of the options were satisfied based on delivering \$3 million in sales orders between 1 August 2022 and 31 December 2022.

These options vested immediately upon issuance. The exercise price of the options was set above the prevailing market price at the grant date, rendering them out-of-the-money.

**Energy Action Limited**  
**Notes to the financial statements**  
**31 December 2024**

**Note 17. Share-based payments (continued)**

Set out below are summaries of options granted under the plan:

31 Dec 2024

Grant date	Expiry date	Exercise price	Balance at the start of the half-year	Granted	Exercised	Expired/ forfeited/ other	Balance at the end of the half-year
06/12/2024	30/11/2027	\$0.40	-	200,000	-	-	200,000
			-	200,000	-	-	200,000
Weighted average exercise price			\$0.00	\$0.40	\$0.00	\$0.00	\$0.40

The weighted average remaining contractual life of options outstanding at the end of the financial half-year was 2.9 years.

**Performance rights**

On 6 December 2024, 700,000 performance rights were issued to Directors under the plan. Derek Myers, an Executive Director and the CEO, received 600,000 performance rights expiring on 30 November 2027 and will vest depending on the Company's share price reaching \$0.50 (based on a 10-day Volume Weighted Average Price) and the achievement of KPI performance hurdles. Caroline Wykamp, a Non-Executive Director, received 100,000 performance rights, which will vest depending on the Company's share price performance from 1 December 2024 to 30 November 2027. The rights will vest in 2 equal tranches once the Company's share price reaches \$0.50 and \$1.00 (based on a 10-day Volume Weighted Average Price).

The performance rights that were granted on 17 February 2023 vest in 2 equal tranches. The first tranche vests once the Company share price remains at \$0.40 or greater based on a 10-day Volume Weighted Average Price and the second tranche vests once the Company share price remains at \$0.80 or greater based on 10-day Volume Weighted Average Price. The fair value of the performance rights granted during the half-year ended 31 December 2024 was determined as of the grant date.

Set out below are summaries of performance rights granted under the plan:

31 Dec 2024

Grant date	Expiry date	Exercise price	Balance at the start of the half-year	Granted	Exercised	Expired/ forfeited/ other	Balance at the end of the half-year
06/12/2024	30/11/2027	\$0.00	-	700,000	-	-	700,000
17/02/2023	30/11/2025	\$0.00	1,115,000	-	-	(10,000)	1,105,000
			1,115,000	700,000	-	(10,000)	1,805,000

The weighted average remaining contractual life of performance rights outstanding at the end of the financial half-year was 1.7 years.

**Expenses arising from share-based payment transactions**

Management has elected not to raise an expense in relation to the share-based payments as they have determined the expense to be immaterial as at 31 December 2024 given the proximity of the grant date to the balance date and the strike prices.

**Energy Action Limited**  
**Directors' declaration**  
**31 December 2024**

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 31 December 2024 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors



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Murray Bleach  
Chairman

27<sup>th</sup> February 2025

## **INDEPENDENT AUDITOR'S REVIEW REPORT To the Members of Energy Action Limited**

### **Report on the Half-Year Financial Report**

#### *Conclusion*

We have reviewed the accompanying half-year financial report of Energy Action Limited which comprises the consolidated statement of financial position as at 31 December 2024, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of material accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Energy Action Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and *Corporations Regulations 2001*.

#### *Basis for Conclusion*

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Energy Action Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.

*Directors' Responsibility for the Half-Year Financial Report*

The directors of the Energy Action Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors, being those charged with governance determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

*Auditor's Responsibility for the Review of the Financial Report*

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2024 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

RSM

**RSM AUSTRALIA PARTNERS**



**Gary Sherwood**  
Partner

Sydney, NSW  
Dated: 27 February 2025