

## ASX Announcement 10 March 2025

### Atturra has acquired US-based Kitepipe, a Boomi platinum partner

#### Key highlights:

- Atturra Limited (**Atturra**), through its subsidiary Atturra North America Inc, has simultaneously entered into and completed a Membership Interest Purchase Agreement (**MIPA**) to acquire the membership interests of Project Delivery Services LLC (**Kitepipe**) (**Acquisition**), an award-winning Boomi partner with full platform suite expertise.
- The Acquisition will cement Atturra's position as a market leader for Boomi services with a strong team based in North America and a global offshore support team in the Philippines. In addition, Kitepipe will add significant value to Atturra's global operations, reinforcing its commitment to delivering innovative, data-driven transformations.
- The upfront consideration is US\$3.15m (AUD\$4.98m<sup>1</sup>) in cash, with earn-out/post-completion consideration of up to US\$3.18m (AUD\$5.02m) in cash subject to Kitepipe achieving performance hurdles for calendar years 2025 and 2026. The purchase price, including upfront and deferred consideration, is based on a multiple of 7.5x forecast EBITDA. Integration costs have been budgeted at US\$350,000.

**Sydney, 10 March 2025** – Atturra (ASX: ATA), a leading technology services business in designing, implementing, and maintaining IT solutions, is pleased to announce that its subsidiary, Atturra North America Inc, has acquired US based Kitepipe – a platinum Boomi partner

Kitepipe is a Boomi Platinum Partner with over 10 years' experience in Boomi integration services. Specialising in integration builds, Master Data Hub solutions, and managed services. Kitepipe helps businesses streamline operations and enhance data connectivity. With expertise across industries such as biotech, finance, and healthcare, Kitepipe delivers scalable, customised integrations to address complex challenges, improving efficiency and data-driven decision-making. It aligns closely with Atturra's existing Data and Integration practice and extends its capabilities.

#### CEO of Atturra, Stephen Kowal, said:

*"This Acquisition will be an exciting evolution of Atturra's data and integration capabilities, providing a capability footprint in North America. Importantly for Atturra and Kitepipe the teams have known each other for well over a year and already have a great working relationship. This acquisition will further solidify the global relationship between Atturra and Boomi. Kitepipe's deep Boomi expertise enhances Atturra's ability to deliver seamless, end-to-end integration solutions to clients across the ASIAPAC and North America regions."*

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<sup>1</sup> based on an approximate USD exchange rate of \$0.633

**CEO of Kitepipe, Larry Cone said:**

*"This is an exciting move for the Kitepipe team and our customers, as this combination with Atturra brings needed scale and fills key gaps in our Boomi-focused consulting and managed service offerings. Culturally, Atturra is a great fit for us – they understand our niche and have the same customer-first outlook to business which has been so successful for Kitepipe."*

*Together, we will be the global leader in services and expertise for the growing Boomi customer community."*

**- ENDS -**

**This announcement has been authorised for release by the Board of Atturra Limited.**

**About Atturra:**

Atturra is an ASX-listed technology business providing a range of enterprise advisory, consulting, IT services and solutions with a focus on local government, utilities, education, defence, federal government, financial services and manufacturing industries. Atturra has partnerships with leading global providers including Boomi, Cisco, HP, HPE, Infor, Microsoft, Nuix, OpenText, QAD, Smartsheet, Snowflake, and Software AG, and its clients are some of the largest public and private sector organisations in Australia. For more information visit: [www.atturra.com](http://www.atturra.com).

**About Kitepipe:**

Headquartered in North Carolina, USA, Kitepipe was founded in 2012 and has grown to be a leading Platinum-level Boomi North American services partner. Kitepipe has executed successful projects for a wide range of customers, from early stage biotechs to global industry leaders. With primary operations in North America and a team based in the Philippines, Kitepipe implements the full suite of Boomi product offerings, and was an early leader in installing Data Hub, Boomi's segment-leading Master Data offering. Kitepipe provides a broad range of implementation services, plus is a leader in the hosting and monitoring of customer Boomi installations, with a range of offerings available through the AWS and Datadog marketplaces, through Boomi, or direct from Kitepipe. For more information visit [www.kitepipe.com](http://www.kitepipe.com).

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