# Selfwealth J

# **ASX Announcement**

14 March 2025

# Syfe Scheme Booklet registered with ASIC

SelfWealth Ltd (ASX:SWF) ("Selfwealth") refers to the proposed acquisition of Selfwealth by Svava Pte Ltd, the holding company of the Syfe Group, ("Syfe") by way of a scheme of arrangement ("Scheme").

# Scheme Booklet

Selfwealth confirms that the explanatory statement providing information about the Scheme with Syfe and the notice of meeting for the Scheme meeting ("Scheme Booklet") has now been registered with the Australian Securities and Investments Commission.

A copy of the Scheme Booklet is attached and will also be made available online at <a href="https://events.miraqle.com/swf-scheme">https://events.miraqle.com/swf-scheme</a>.

For details of how shareholders will receive the Scheme Booklet, please refer to Selfwealth's announcement made earlier today.

# Shareholder Information Line

If you have any questions in relation to the Scheme or the Scheme Booklet, please contact the Selfwealth Shareholder Information Line on 1300 363 917 (within Australia) or +61 1300 363 917 (outside Australia), between 8.30am and 5.30pm (Melbourne time), Monday to Friday (excluding public holidays).

This announcement has been authorised for release to the market by the Selfwealth Board.

END

Media Enquiries Louise Watson Symbol Strategic Communications Tel: 0419 185 674 Iwatson@symbolstrategic.com.au Investor Enquiries Craig Keary CEO Selfwealth shareholders@selfwealth.com.au

# Selfwealth J

# Scheme Booklet

For a scheme of arrangement in relation to the proposed acquisition of SelfWealth Ltd (**Selfwealth**) by Svava Pte Ltd, the holding company of the Syfe Group, (**Syfe**).

# **VOTE IN FAVOUR**

The Selfwealth Directors unanimously recommend that you vote in favour of the Scheme, in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders).

The Independent Expert has concluded that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders), in the absence of a superior proposal.





**Financial Adviser** 

Legal Adviser

#### THIS IS AN IMPORTANT DOCUMENT AND REQUIRES YOUR IMMEDIATE ATTENTION.

You should read it entirely before deciding whether to vote in favour of the Scheme. If you are in any doubt about how to deal with this document, you should contact your legal, financial, tax or other professional adviser without delay.

# **Important notices**

#### General

This Scheme Booklet is important and requires your immediate attention. You should read this Scheme Booklet in full before making any decision as to how to vote at the Scheme Meeting.

#### Nature of this Scheme Booklet

This Scheme Booklet includes the explanatory statement for the Scheme required by subsection 412(1) of the Corporations Act.

This Scheme Booklet does not constitute or contain an offer to Selfwealth Shareholders, or a solicitation of an offer from Selfwealth Shareholders, in any jurisdiction. This Scheme Booklet is not a disclosure document required by Chapter 6D of the Corporations Act. Subsection 708(17) of the Corporations Act provides that Chapter 6D of the Corporations Act does not apply in relation to arrangements under Part 5.1 of the Corporations Act approved at a meeting held as a result of an order under subsection 411(1). Instead, Selfwealth Shareholders asked to vote on an arrangement at such a meeting must be provided with an explanatory statement as referred to above.

#### ASIC and ASX

A copy of this Scheme Booklet has been registered by ASIC for the purposes of subsection 412(6) of the Corporations Act. ASIC has been given the opportunity to comment on this Scheme Booklet in accordance with subsection 411(2) of the Corporations Act. Neither ASIC, nor any of its officers, takes any responsibility for the contents of this Scheme Booklet.

ASIC has been requested to provide a statement, in accordance with paragraph 411(17)(b) of the Corporations Act, that it has no objection to the Scheme. If ASIC provides that statement, it will be produced to the Court at the time of the Court hearings to approve the Scheme.

A copy of this Scheme Booklet has been provided to the ASX. Neither the ASX, nor any of its officers, takes any responsibility for the contents of this Scheme Booklet.

# Important notice associated with Court order under subsection 411(1) of the Corporations Act

The fact that, under subsection 411(1) of the Corporations Act, the Court has ordered that a meeting be convened and has directed that the explanatory statement accompany the Notice of Scheme Meeting does not mean that the Court:

- has formed any view as to the merits of the proposed Scheme or as to how Selfwealth Shareholders should vote (on this matter Selfwealth Shareholders must reach their own conclusion); or
- has prepared, or is responsible for the content of, the explanatory statement.

#### Notice of Scheme Meeting

The Notice of Scheme Meeting is set out in Annexure 4.

#### Notice of Second Court Hearing

At the Second Court Hearing, the Court will consider whether to approve the Scheme following the vote at the Scheme Meeting. Any Selfwealth Shareholder may appear at the Second Court Hearing, currently expected on the current timetable to be held at 2.15pm on Monday, 28 April 2025 at 305 William Street, Melbourne, Victoria 3000. Any Selfwealth Shareholder who wishes to oppose approval of the Scheme at the Second Court Hearing may do so by filing with the Court and serving on Selfwealth a notice of appearance in the prescribed form together with any affidavit that the Selfwealth Shareholder proposes to rely on.

#### No investment advice

This Scheme Booklet has been prepared without reference to the investment objectives, financial and taxation situation or particular needs of any Selfwealth Shareholder or any other person. The information and recommendations contained in this Scheme Booklet do not constitute, and should not be taken as, financial product advice. The Selfwealth Directors encourage you to contact your legal, financial, tax or other professional adviser if you are in any doubt as to what you should do. This Scheme Booklet should be read in its entirety before making a decision on whether or not to vote in favour of the Scheme. In particular, it is important that you consider the implications if the Scheme does not proceed, as set out in section 4.4, and the views of the Independent Expert set out in the Independent Expert's Report contained in Annexure 1. If you are in doubt as to the course you should follow, you should consult an independent and appropriately licensed and authorised professional adviser immediately.

#### Forward looking statements

Some of the statements appearing in this Scheme Booklet (including in the Independent Expert's Report) may be in the nature of forward looking statements. Forward looking statements or statements of intent in relation to future events in this Scheme Booklet (including in the Independent Expert's Report) should not be taken to be forecasts or predictions that those events will occur. Forward looking statements generally may be identified by the use of forward looking words such as 'believe', 'aim', 'expect', 'anticipate', 'intending', 'foreseeing', 'likely', 'should', 'planned', 'may', 'estimate', 'potential', or other similar words. Similarly, statements that describe the objectives, plans, goals, intentions or expectations of Selfwealth or Syfe are or may be forward looking statements. You should be aware that such statements are only opinions and are subject to inherent risks and uncertainties. Those risks and uncertainties include factors and risks specific to Selfwealth or Syfe and/or the industries in which they operate, as well as general economic conditions, prevailing exchange rates and interest rates and conditions in financial markets.

Actual events or results may differ materially from the events or results expressed or implied in any forward looking statement and deviations are both normal and to be expected. None of Selfwealth, Syfe, or their respective officers, directors, employees or advisers or any person named in this Scheme Booklet or any person involved in the preparation of this Scheme Booklet makes any representation or warranty (either express or implied) as to the accuracy or likelihood of fulfilment of any forward looking statement, or any events or results expressed or implied in any forward looking statement. Accordingly, you are cautioned not to place undue reliance on those statements. Any forward looking statements in this Scheme Booklet reflect views held only at the date of this Scheme Booklet. Subject to any continuing obligations under the Listing Rules or the Corporations Act, Selfwealth and Syfe and their respective officers, directors, employees and advisers, disclaim any obligation or undertaking to distribute after the date of this Scheme Booklet any updates or revisions to any forward looking statements to reflect (i) any change in expectations in relation to such statements or (ii) any change in events, conditions or circumstances on which any such statement is based.

#### Responsibility statement

Selfwealth has prepared, and is responsible for, the Selfwealth Information. Neither Syfe nor any of its subsidiaries, directors, officers, employees or advisers assume any responsibility for the accuracy or completeness of such information.

Syfe has prepared, and is responsible for, the Syfe Information. Neither Selfwealth nor any of its directors, officers, employees or advisers assume any responsibility for the accuracy or completeness of such information.

Grant Thornton Corporate Finance Pty Ltd has prepared the Independent Expert's Report (as set out in Annexure 1) and takes responsibility for that report. None of Selfwealth or Syfe or any of their respective subsidiaries, directors, officers, employees or advisers assume any responsibility for the accuracy or completeness of the information contained in the Independent Expert's Report, except, in the case of Selfwealth, in relation to the information which it has provided to the Independent Expert.

No consenting party has withdrawn their consent to be named before the date of this Scheme Booklet.

#### Foreign jurisdictions

The release, publication or distribution of this Scheme Booklet in jurisdictions other than Australia may be restricted by law or regulation in such other jurisdictions and persons outside of Australia who come into possession of this Scheme Booklet should seek advice on and observe any such restrictions. Any failure to comply with such restrictions may constitute a violation of applicable laws or regulations.

This Scheme Booklet has been prepared in accordance with the laws of Australia and the information contained in this Scheme Booklet may not be the same as that which would have been disclosed if this Scheme Booklet had been prepared in accordance with the laws and regulations of a jurisdiction outside of Australia.

Selfwealth Shareholders who are nominees, trustees or custodians are encouraged to seek independent advice as to how they should proceed.

#### Financial amounts and effects of rounding

All financial amounts in this Scheme Booklet are expressed in Australian currency unless otherwise stated. A number of figures, amounts, percentages, estimates, calculations of value and fractions in the Scheme Booklet are subject to the effect of rounding. Accordingly, any discrepancies between totals in tables or financial statements, or in calculations, graphs or charts are due to rounding. All financial and operational information set out in this Scheme Booklet is current as at the Last Practicable Date, unless otherwise stated.

#### Charts and diagrams

Any diagrams, charts, graphs or tables appearing in this Scheme Booklet are illustrative only and may not be drawn to scale. Unless stated otherwise, all data contained in diagrams, charts, graphs and tables is based on information available as at the Last Practicable Date.

#### Timetable and dates

All times and dates referred to in this Scheme Booklet are times and dates in Melbourne, Australia, unless otherwise indicated. All times and dates relating to the implementation of the Scheme referred to in this Scheme Booklet may change and, among other things, are subject to all necessary approvals from Government Agencies.

#### External websites

Unless expressly stated otherwise, the content of the websites of Selfwealth and Syfe do not form part of this Scheme Booklet and Selfwealth Shareholders should not rely on any such content.

#### Privacy

Selfwealth may collect personal information in the process of implementing the Scheme. The type of information that it may collect about you includes your name, contact details and information on your shareholding in Selfwealth and the names of persons appointed by you to act as a proxy, attorney or corporate representative at the Scheme Meeting as relevant to you. The collection of some of this information is required or authorised by the Corporations Act. The primary purpose of the collection of personal information is to assist Selfwealth to conduct the Scheme Meeting and implement the Scheme. Without this information, Selfwealth may be hindered in its ability to issue this Scheme Booklet and implement the Scheme. Personal information of the type described above may be disclosed to the Selfwealth Share Registry, third party service providers (including print and mail service providers and parties otherwise involved in the conduct of the Scheme Meeting), authorised securities brokers, professional advisers, related bodies corporate of Selfwealth, Government Agencies, and also where disclosure is otherwise required or allowed by law. Selfwealth Shareholders who are individuals and the other individuals in respect of whom personal information is collected as outlined above have certain rights to access the personal information collected in relation to them. If you would like to obtain details of the information about you held by the Selfwealth Share Registry in connection with Selfwealth Shares, please contact the Selfwealth Share Registry. Selfwealth Shareholders who appoint an individual as their proxy, corporate representative or attorney to vote at the Scheme Meeting should ensure that they inform such an individual of the matters outlined above. Further information about how Selfwealth collects, uses and discloses personal information is contained in Selfwealth's Privacy Policy found on Selfwealth's website (www.selfwealth.com.au).

#### Date of Scheme Booklet

This Scheme Booklet is dated Friday, 14 March 2025.

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# Letter from the Chair of the Selfwealth Board



### Dear Selfwealth Shareholder,

On behalf of the Selfwealth Board, I am pleased to present you with this Scheme Booklet containing information in relation to the proposed acquisition of SelfWealth Ltd (**Selfwealth**) by Svava Pte Ltd, the holding company of the Syfe Group, (**Syfe**) by way of a scheme of arrangement for \$0.28 cash per Selfwealth Share.

This Scheme Booklet is intended to enable you to assess the transaction and to determine whether to vote in favour of the Scheme.

The Selfwealth Board views the Scheme as highly attractive for Selfwealth's Shareholders and expects that Selfwealth's customers will significantly benefit from Syfe's commitment to technology-led diversified wealth solutions. The Selfwealth Board also expects there will be significant opportunities for the Selfwealth team who will be part of a fast growing, international financial technology group.

# Unanimous recommendation to vote in favour of the Scheme

The Selfwealth Directors have carefully considered the reasons to vote in favour of and against the Scheme and unanimously recommend that Selfwealth Shareholders vote in favour of the Scheme, in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders).

Subject to the same qualifications, each Selfwealth Director intends to vote, or procure the voting of, any Selfwealth Shares held or controlled by them or held on their behalf at the time of the Scheme Meeting in favour of the Scheme at the Scheme Meeting.

The Scheme can only proceed if, among other conditions, the Selfwealth Shareholders agree to it at the Scheme Meeting. This requires more than 50% of shareholders present and voting and at least 75% of votes cast at the Scheme Meeting to be in favour of the Scheme. The Scheme also requires Court approval.

# Termination of Bell Scheme

As announced on 27 February 2025, the formerly proposed acquisition of Selfwealth by Bell Financial Group Limited (**Bell**) by way of another scheme of arrangement for \$0.25 cash per Selfwealth Share, with a Bell share consideration alternative at Selfwealth Shareholders' election, has been terminated. Termination of the former Bell Scheme followed Bell's decision not to exercise its matching right to make a counterproposal to the proposed Scheme with Syfe.

Accordingly, the scheme meeting that was previously scheduled for 28 March 2025 to vote on the former Bell Scheme has been cancelled and that transaction will no longer proceed.

Selfwealth Shareholders should disregard the scheme booklet for the former Bell Scheme that was announced to ASX on 20 February 2025 and should carefully consider this Scheme Booklet instead.

# Basis of recommendation to vote in favour of the Scheme

The Selfwealth Directors have concluded that the Scheme is compelling for Selfwealth Shareholders for a range of reasons, including:

- ✓ The Scheme Consideration represents a significant premium to historical trading prices of Selfwealth Shares and provides certain cash value for Selfwealth Shareholders;
- ✓ The Independent Expert has concluded that the Scheme is fair and reasonable and, therefore, is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders), in the absence of a superior proposal;

# Letter from the Chair of the Selfwealth Board Continued

- Selfwealth's revenue and therefore earnings are significantly linked to receipt of interest on customer cash in trading accounts. The current period of cyclical upswing in interest rates is unlikely to continue indefinitely and the Scheme represents an opportune time for shareholders to crystallise the value of their investment in Selfwealth;
  - Scale is increasingly important in the online equity trading market for a range of reasons. Selfwealth is relatively small in both capital base and customer footprint and there is no certainty that Selfwealth will be able to increase its scale as an independent company or maintain profitability;
  - If the Scheme does not proceed, Selfwealth Shareholders will continue to be subject to the risks associated with Selfwealth's business, including (i) a market that is highly competitive, (ii) cyber risk, (iii) the increasing costs of regulatory compliance and (iv) the risks of Selfwealth's current transformation program;
  - If the Scheme does not proceed, in the absence of a Superior Proposal, the Selfwealth Share price is likely to drop significantly; and
- ✔ No Superior Proposal has emerged since the Scheme Implementation Deed was announced.

In forming their view that the Scheme is in the best interests of Selfwealth Shareholders, the Selfwealth Directors have also considered the disadvantages of the Scheme proceeding, including that:

- You may prefer to participate in the future financial performance of the standalone Selfwealth business;
- You may wish to maintain your current investment and risk profile;
- The tax consequences of the Scheme for you may not suit your financial position; and
- You may consider that there remains potential for a Superior Proposal to emerge.

These benefits and disadvantages of the Scheme are described further in section 1 of this Scheme Booklet.

# Independent Expert's opinion

The Selfwealth Directors appointed Grant Thornton Corporate Finance Pty Ltd as the Independent Expert to assess the merits of the Scheme. The Independent Expert has concluded that the Scheme is fair and reasonable and, therefore, is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders), in the absence of a superior proposal.

A copy of the Independent Expert's Report is included in Annexure 1.

# What should you do?

The Scheme can only be implemented if it is agreed to by Selfwealth Shareholders at the Scheme Meeting that is scheduled for 10.30am on Tuesday, 22 April 2025 at Herbert Smith Freehills, Level 24, 80 Collins Street, Melbourne VIC 3000.

Your vote is important and I encourage you to vote by attending the Scheme Meeting in person or alternatively by completing the proxy form accompanying this Scheme Booklet. You may also vote by appointing an attorney or, in the case of a body corporate, a corporate representative to attend the Scheme Meeting to vote on your behalf.

If you wish for the Scheme to proceed, it is important that you vote in favour of the Scheme so that it is approved.

# Further information

You should carefully read this Scheme Booklet in its entirety before making any decision in relation to the Scheme.

If you have any questions, please contact the Selfwealth Shareholder Information Line on 1300 363 917 (within Australia) or +61 1300 363 917 (outside Australia), between 8.30am and 5.30pm, Monday to Friday (excluding public holidays).

If you are in any doubt as to what you should do, please consult your legal, financial, tax or other professional adviser without delay.

On behalf of the Selfwealth Board, I would like to take this opportunity to thank you for your continued support of Selfwealth.

Yours sincerely,

Christine Christian AO Chair **SelfWealth Ltd** 

# Key dates

$\geq$	Event
$\overline{}$	First Court Date
	Date of this Scheme Bookle
$\mathbf{O}$	Receipt of proxy forms
Ð	Latest time and date for rec or certificates of appointme Selfwealth Share Registry f
	Voting record date
	Time and date for determin
$\supset$	Scheme Meeting
	If the Scheme is approved by Selfv
$\mathbf{O}$	Second Court Date
	Effective Date
	Court order lodged with AS
Q	Last day of trading in Selfw will be suspended from trad
S	Scheme Record Date
Ĺ	Time and date for determin
(1)	Implementation Date
X	Provision of Scheme Consid
	All times and dates in the abo and all such times and dates a of the Scheme by Selfwealth S to the ASX.

Friday, 14 March 2025 et Friday, 14 March 2025 10.30am on Sunday, ceipt of proxy forms, powers of attorney 20 April 2025 ent for corporate representatives by the for the Scheme Meeting 7.00pm on Sunday, 20 April 2025 ning eligibility to vote at the Scheme Meeting 10.30am on Tuesday, 22 April 2025 ealth Shareholders Monday, 28 April 2025 SIC and announcement to ASX Tuesday, 29 April 2025 vealth Shares – Selfwealth Shares ding on ASX from close of trading 7.00pm on Thursday, 1 May 2025 ning entitlements to Scheme Consideration Wednesday, 7 May 2025

Time and date

deration

ove timetable are references to the time and date in Melbourne, Australia are subject to change. Certain times and dates are conditional on the approval Shareholders and by the Court. Any changes will be announced by Selfwealth **Border Border International States of the second s** considerations relevant to

# 1. Key considerations relevant to your vote

# 1.1 Why you should vote in favour of the Scheme

# The Scheme Consideration represents a significant premium to historical trading prices of Selfwealth Shares and provides certain cash value for Selfwealth Shareholders

If the Scheme is implemented, Scheme Shareholders will be entitled to receive Scheme Consideration of \$0.28 cash per Scheme Share.

The Scheme Consideration represents a:

• 133% premium to Selfwealth's closing price of \$0.120 per share on 12 November 2024 (being the last day on which Selfwealth Shares traded before the first public proposal in relation to the former Bell Scheme was announced);

135% premium to Selfwealth's one-month volume weighted average price of \$0.119 per share as at 12 November 2024;

128% premium to Selfwealth's three-month volume weighted average price of \$0.123 per share as at 12 November 2024;

- 12% premium to the cash consideration of \$0.25 per Selfwealth Share under the former Bell Scheme; and
- an implied equity value for Selfwealth of approximately \$64.6 million.1

The Scheme Consideration provides Selfwealth Shareholders with certainty of value at a price that Selfwealth Directors consider attractive and the opportunity to realise their investment in Selfwealth in full.

# The Selfwealth Directors unanimously recommend that Selfwealth Shareholders vote in favour of the Scheme, in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders)

The Selfwealth Directors unanimously recommend that Selfwealth Shareholders vote in favour of the Scheme, in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders).

Subject to the same qualifications, each Selfwealth Director intends to vote, or procure the voting of, any Selfwealth Shares held or controlled by them or held on their behalf at the time of the Scheme Meeting in favour of the Scheme at the Scheme Meeting.

The interests of the Selfwealth Directors in Selfwealth Shares are set out in section 9.1.

# The Independent Expert has concluded that the Scheme is fair and reasonable and, therefore, is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders), in the absence of a superior proposal

The Independent Expert has assessed the value of a Selfwealth Share on a 100% control basis as between \$0.19 and \$0.26, relative to Scheme Consideration of \$0.28 per Selfwealth Share.

In light of this analysis, the Independent Expert has concluded that the Scheme is fair and reasonable and, therefore, is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders), in the absence of a superior proposal.

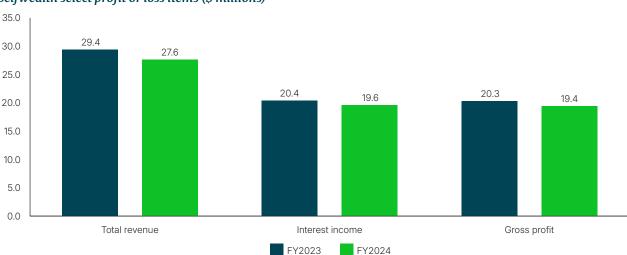
The Independent Expert's assessed value of a Selfwealth Share is based on a sale of 100% of the Selfwealth Shares on issue and accounts for the fact that a pool of potential purchasers could realise significant revenue and costs synergies from the acquisition. The Independent Expert's valuation range should not be construed as an assessment of the trading value of Selfwealth Shares.

The Independent Expert's Report is included in Annexure 1. The Selfwealth Directors encourage you to read this report in its entirety.

<sup>1.</sup> Implied equity value calculated as the Scheme Consideration multiplied by 230,914,851, being the total number of Selfwealth Shares on issue as at the Last Practicable Date.

# Selfwealth's revenue and therefore earnings are significantly linked to receipt of interest on customer cash in trading accounts. The current period of cyclical upswing in interest rates is unlikely to continue indefinitely and the Scheme represents an opportune time for shareholders to crystallise the value of their investment in Selfwealth

In FY23 and FY24, interest income on customer cash in trading accounts was approximately 70% of Selfwealth's total revenue and approximately 101% of gross profit.



#### Selfwealth select profit or loss items (\$ millions)

The interest rate earned by Selfwealth on the customer cash in trading accounts is closely linked to the Reserve Bank of Australia (RBA) cash rate, which increased from 1.35% at the beginning of FY23 and was 4.35% at the end of FY24.

On 19 February 2025, the RBA cash rate was reduced to 4.10%. As at the Last Practicable Date, market consensus estimates (represented by Bloomberg Weighted Average) are that the RBA cash rate will decline to 3.90% at the end of FY25 and 3.45% at the end of FY26.

#### Scale is increasingly important in the online equity trading market for a range of reasons. Selfwealth is relatively small in both capital base and customer footprint and there is no certainty that Selfwealth will be able to increase its scale as an independent company or maintain profitability

Scale is increasingly important in the online equity trading market as a result of, amongst other things:

- an evolving regulatory and risk environment that requires significant fixed investment and ongoing expense;
- the cost of creating enduring points of difference, both in terms of products and service, compared to other online equity trading platforms in order to attract and retain customers; and
- the strategic importance of developing a broader wealth offering to add new, diversified revenue streams.

By contrast, Selfwealth is relatively small in both capital base and customer footprint. As at 31 December 2024, Selfwealth had approximately 129,000 active portfolios and net tangible assets of \$14.0 million, inclusive of cash and cash equivalents of \$11.4 million. For the half year ended 31 December 2024, Selfwealth's net cash flow decreased by \$1.1 million before cash payment for share buy-backs. In addition, Selfwealth currently relies on a single product and does not have diversified revenue streams.

There is no certainty that Selfwealth will be able to increase its scale as an independent company or maintain profitability.

# 1. Key considerations relevant to your vote Continued

#### If the Scheme does not proceed Selfwealth Shareholders will continue to be subject to the risks associated with Selfwealth's business

If the Scheme does not proceed, Selfwealth Shareholders will continue to be subject to the risks associated with Selfwealth's business. These risks include the following:

Selfwealth operates in a highly competitive market. Current and potential future competition may come from incumbent discount brokerages, established financial technology companies, venture-backed financial technology firms, banks, cryptocurrency exchanges, asset management firms and technology platforms, and exchange traded fund providers.

As Selfwealth's business operations involve the storage of sensitive information online, Selfwealth's business could be materially disrupted by privacy or data breaches. Managing cyber risk is becoming progressively more costly and requires significant management time and attention.

The regulatory requirements that apply to Selfwealth are becoming increasingly burdensome, resulting in the Selfwealth Board and management being required to dedicate more time, resources and expenditure to ensure compliance.

As described in section 5.1(b), Selfwealth is currently undertaking a transformation program. While the transformation is expected to result in reduced costs and increased revenues and improve overall business performance, achieving these anticipated benefits is subject to several risks and not guaranteed. If the Scheme is implemented, Selfwealth Shareholders will avoid these transformation program risks and can receive certain value for their shares.

Refer to section 7.2 for a detailed explanation of risks relating to Selfwealth.

#### If the Scheme does not proceed, in the absence of a Superior Proposal, the Selfwealth Share price is likely to drop significantly

If the Scheme does not proceed, in the absence of a Superior Proposal, Selfwealth's Share price is likely to drop, potentially to or below the closing Selfwealth Share price range of between \$0.115 and \$0.14 per share in the six months prior to 13 November 2024 (being the day on which the first public proposal in relation to the former Bell Scheme was announced).

Selfwealth's highest closing share price in the 12 months prior to 13 November 2024 was \$0.175 per share. The Scheme Consideration is a 60% premium to this high closing price.



#### Selfwealth Share price \$ – 12 months prior to 13 November 2024

# No Superior Proposal has emerged since the Scheme Implementation Deed was announced

Since the Scheme Implementation Deed was announced up until the Last Practicable Date, no Superior Proposal has emerged.

The Selfwealth Directors are, as at the Last Practicable Date, not aware of, and have not received, any Superior Proposal.

If a Competing Proposal is received, the Selfwealth Board will carefully consider the proposal to determine whether it is a Superior Proposal, subject to the terms of the Scheme Implementation Deed.

# 1.2 Why you may consider voting against the Scheme

# (a) You may disagree with the Selfwealth Directors' unanimous recommendation and the Independent Expert's conclusion

Despite the unanimous recommendation of the Selfwealth Directors to vote in favour of the Scheme and the conclusion of the Independent Expert that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders), you may believe that the Scheme is not in your best interests.

# (b) You may prefer to participate in the future financial performance of the standalone Selfwealth business

If the Scheme is implemented, you will no longer be a Selfwealth Shareholder and will forgo any benefits that may result from being an investor in the standalone Selfwealth business. However, there is no guarantee as to Selfwealth's future performance, as is the case with all investments.

#### (c) You may wish to maintain your current investment and risk profile

You may prefer to keep your Selfwealth Shares to preserve your investment in a listed company with the specific characteristics of Selfwealth.

In particular, you may consider that, despite the risks relevant to Selfwealth's potential future operations (including those set out in section 7.2), Selfwealth may be able to return greater value from its assets by remaining a standalone entity or by seeking alternative corporate transactions in the future.

You may also consider that it would be difficult to identify or invest in alternative investments that have a similar investment profile to that of Selfwealth or may incur transaction costs in undertaking any new investment.

#### (d) The tax consequences of the Scheme for you may not suit your financial position

The tax consequences of the Scheme will depend on your personal situation. You may consider that the tax consequences of transferring your Selfwealth Shares to Syfe pursuant to the Scheme are not attractive to you.

Selfwealth Shareholders should read the tax implications of the Scheme outlined in section 8. However, section 8 is general in nature, and Selfwealth Shareholders should consult with their own independent taxation advisers regarding the tax implications of the Scheme.

#### (e) You may consider that there remains potential for a Superior Proposal to emerge

You may consider that a Superior Proposal could emerge in the future.

The Selfwealth Directors are, as at the Last Practicable Date, not aware of, and have not received, any Superior Proposal.

# ●S Frequently Briequentry asked questions



# 2. Frequently asked questions

This section 2 answers some frequently asked questions relating to the Scheme. It is not intended to address all relevant issues for Selfwealth Shareholders. This section 2 should be read together with all other parts of this Scheme Booklet.

Question	Answer	More information
Overview of t	he Scheme	
Why have I received this Scheme Booklet?	This Scheme Booklet has been sent to you because you are a Selfwealth Shareholder and you are being asked to vote on the Scheme. This Scheme Booklet is intended to help you to consider and decide on how to vote on the Scheme at the Scheme Meeting.	Section 4
What is the Scheme?	The Scheme is a scheme of arrangement between Selfwealth and the Scheme Shareholders. A 'scheme of arrangement' is a statutory procedure in the Corporations Act that is commonly used in transactions in Australia that may result in a change of ownership or control of a company. In addition to requiring Court approval, schemes of arrangement require a shareholder vote in favour of a resolution to implement the scheme of arrangement by the Requisite Majorities. If the Scheme becomes Effective, Syfe will acquire all of the Scheme Shares for the Scheme Consideration. Selfwealth will be delisted from the ASX and become a wholly owned subsidiary of Syfe.	Section 4 and Annexure 2
What happened to the Bell Scheme?	<ul> <li>On 20 February 2025, Selfwealth announced to ASX a scheme booklet for the formerly proposed acquisition of Selfwealth by Bell by way of a scheme of arrangement for \$0.25 cash per Selfwealth Share, with a Bell share consideration alternative at Selfwealth Shareholders' election.</li> <li>On 24 February 2025, Selfwealth announced to ASX that it had received a binding proposal from Syfe to acquire 100% of the shares in Selfwealth that it does not already own for \$0.28 cash per share by way of another scheme of arrangement. Selfwealth also announced that it had notified Bell of the material details, terms and conditions of Syfe's binding proposal and had commenced the matching right process under the Bell Scheme Implementation Deed.</li> <li>On 26 February 2025, Bell announced to ASX that it would not make a counterproposal to Syfe's binding proposal and, as a</li> </ul>	Section 4.8
	result, Selfwealth terminated the Bell Scheme Implementation Deed. On the same day, Selfwealth and Syfe entered into the Scheme Implementation Deed, which was announced to ASX on 27 February 2025. Selfwealth Shareholders should note that the scheme meeting for the former Bell Scheme that was previously scheduled for 28 March 2025 has been cancelled. Selfwealth Shareholders should disregard the scheme booklet for the former Bell Scheme that was announced to ASX on 20 February 2025 and should carefully consider this Scheme Booklet instead.	

# 2. Frequently asked questions Continued

Question Answer		More information
Recommend	ations and intentions	
What do the Selfwealth Directors recommend?	The Selfwealth Directors unanimously recommend that Selfwealth Shareholders vote in favour of the Scheme, in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders). The reasons for this recommendation and other relevant	Letter from the Chair of the Selfwealth Board and section 1 and section 9.1
	considerations are set out in section 1.	
	The Selfwealth Directors encourage you to contact your legal, financial, tax or other professional adviser if you are in any doubt as to what you should do.	
	Selfwealth Shareholders should note that, as at the Last Practicable Date, Emanuel Datt has a relevant interest in 38,845,748 Selfwealth Shares. If the Scheme is implemented, this shareholding will be entitled to receive total Scheme Consideration of approximately \$10.9 million.	
	Selfwealth Shareholders should consider Mr Datt's recommendation in the context of this shareholding.	
What are the voting intentions of the Selfwealth Directors?	Each Selfwealth Director intends (in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders)) to vote, or procure the voting of, any Selfwealth Shares held or controlled by them or held on their behalf at the time of the Scheme Meeting in favour of the Scheme at the Scheme Meeting.	Letter from the Chair of the Selfwealth Board and section 1.1
Overview of	Overview of Scheme Consideration	
What is the Scheme Consideration?	If the Scheme is implemented, Scheme Shareholders will be entitled to receive Scheme Consideration of \$0.28 cash per Scheme Share.	Section 4.1
When and how will I receive my Scheme Consideration?	If the Scheme becomes Effective, Scheme Shareholders will be paid the Scheme Consideration on the Implementation Date (currently expected to be Wednesday, 7 May 2025). Scheme Shareholders who have validly registered their bank account details with the Selfwealth Share Registry before the Scheme Record Date may have their Scheme Consideration paid directly to their bank account. Otherwise, Scheme Shareholders will have their Scheme Consideration paid by cheque to their address shown on the Selfwealth Share Register.	Section 4.2

	Question	Answer
	Profile of Syfe	2
	Who is Syfe?	Svava and th
		Syfe G saving wealth license with c users. manag with h
	What are Syfe's intentions regarding Selfwealth?	If the Selfwee operat owned techno potent Furthe section
	Conditions to	the Sc
S	Are there any conditions to the Scheme?	Yes. Th As at t aware be sati
	What is required for the Scheme to become Effective?	The Sc the of S the Hea all c are

rofile of Syfe				
'ho is Syfe?	Svava Pte Ltd ( <b>Syfe</b> ) is the holding company of the Syfe Group, and the entity that owns the Syfe brand.	Section 6.1		
	Syfe Group is Asia Pacific's leading digital investment and savings platform on a mission to empower people to build their wealth for a better future. Launched in 2019, Syfe Group is licensed and operational in Singapore, Hong Kong and Australia with customers from more than 60 countries and over 250,000 users. Syfe Group offers fully managed portfolios, cash management and share trading services, providing customers with holistic and personalised wealth management solutions.			
That are Syfe's Itentions Igarding Ifwealth?	If the Scheme is implemented, Syfe intends to work with Selfwealth's management team to optimise the prospects and operating performance of the business of Selfwealth as a wholly owned subsidiary of Syfe, including any opportunities to leverage technology and infrastructure within Syfe as well as new potential growth opportunities. Further details regarding Syfe's intentions are set out in	Section 6.5		
	section 6.5.			
onditions to	the Scheme			
re there any onditions to ne Scheme?	Yes. The conditions to the Scheme are summarised in section 4.3. As at the Last Practicable Date, the Selfwealth Directors are not aware of any reason why any condition to the Scheme will not be satisfied.	Section 4.3		
hat is required r the Scheme become fective?	<ul> <li>The Scheme will become Effective if:</li> <li>the Scheme is agreed to by the Requisite Majorities of Selfwealth Shareholders at the Scheme Meeting;</li> <li>the Court approves the Scheme at the Second Court Hearing; and</li> <li>all of the other conditions precedent to the Scheme are satisfied or waived (as applicable).</li> </ul>	N/A		

More information

# 2. Frequently asked questions Continued

>			
	Question	Answer	More information
	Scheme Meeti	ing	
$\bigcirc$	When and where will the Scheme Meeting be held?	The Scheme Meeting will be held at 10.30am on Tuesday, 22 April 2025 at Herbert Smith Freehills, Level 24, 80 Collins Street, Melbourne VIC 3000.	Annexure 4
	What will Selfwealth Shareholders be asked to vote on at the Scheme Meeting?	At the Scheme Meeting, Selfwealth Shareholders will be asked to vote on whether to agree to the Scheme.	Annexure 4
	What is the Selfwealth	In order to become Effective, the Scheme must be agreed to by the Requisite Majorities, being:	Section 4.5
	Shareholder approval threshold for the Scheme?	• unless the Court orders otherwise, a majority in number (more than 50%) of Selfwealth Shareholders present and voting at the Scheme Meeting (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative); and	
		<ul> <li>at least 75% of the total number of votes cast on the Scheme Resolution at the Scheme Meeting by Selfwealth Shareholders present and voting (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative).</li> </ul>	
		Even if the Scheme is agreed to by the Requisite Majorities of Selfwealth Shareholders at the Scheme Meeting, the Scheme is still subject to the approval of the Court.	
$\mathbb{D}$	Am I entitled to vote at the Scheme Meeting?	If you are registered as a Selfwealth Shareholder on the Selfwealth Share Register as at 7.00pm on Sunday, 20 April 2025 (and you are not an Excluded Shareholder), you will be entitled to attend and vote at the Scheme Meeting.	Section 3.2 and Annexure 4
	How can I vote if I can't attend the Scheme Meeting?	If you would like to vote but cannot attend the Scheme Meeting in person, you can vote by appointing a proxy or attorney to attend and vote on your behalf. You may also vote by corporate representative if that option is applicable to you.	Section 3.2 and Annexure 4
	When will the results of the Scheme Meeting be known?	The results of the Scheme Meeting are expected to be available shortly after the conclusion of the Scheme Meeting and will be announced to the ASX (www.asx.com.au) once available.	N/A

Question	Answer	More informatio
What happens to my Selfwealth Shares if I do not vote, or if I vote against the Scheme, and the Scheme becomes Effective and is implemented?	If you do not vote, or vote against the Scheme, and the Scheme becomes Effective and is implemented, any Scheme Shares held by you on the Scheme Record Date (currently expected to be 7.00pm on Thursday, 1 May 2025) will be transferred to Syfe and you will receive the Scheme Consideration, despite not having voted or having voted against the Scheme.	Section 4.5(a
Do I need to vote again if I already lodged a proxy form for the Bell Scheme?	Yes, if a Selfwealth Shareholder previously lodged a proxy form in relation to the former Bell Scheme, that proxy form is no longer valid and the Selfwealth Shareholder will need to vote again (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative) for their vote to count in relation to the Scheme with Syfe.	Section 4.8
Other questions		
What are the taxation implications of the Scheme?	The taxation implications of the Scheme will depend on your particular circumstances. Section 8 provides a general description of the Australian taxation consequences for Scheme Shareholders. You should seek independent professional taxation advice with respect to your particular circumstances.	Section 8
Will I have to pay brokerage?	You will not have to pay brokerage on the transfer of your Selfwealth Shares to Syfe under the Scheme.	N/A
What happens if a Competing Proposal is received?	If a Competing Proposal is received, the Selfwealth Directors will carefully consider it. Selfwealth must notify Syfe of any Competing Proposal in accordance with the Scheme Implementation Deed. Selfwealth Shareholders should note that Selfwealth has agreed to certain exclusivity provisions in favour of Syfe under the Scheme Implementation Deed.	Section 9.4(6

# 2. Frequently asked questions Continued

Question	Answer	More information
Can I sell my Selfwealth Shares now?	You can sell your Selfwealth Shares on market at any time before the close of trading on the ASX on the Effective Date at the then prevailing market price (which may vary from the Scheme Consideration).	N/A
	Selfwealth intends to apply to the ASX for Selfwealth Shares to be suspended from trading on the ASX from close of trading on the Effective Date. You will not be able to sell your Selfwealth Shares on market after this date.	
	If you sell your Selfwealth Shares on market, you may pay brokerage on the sale, you will not receive the Scheme Consideration and there may be different tax consequences compared to those that would arise if you retained those shares until the Scheme is implemented.	
What happens if the Scheme does not become Effective?	<ul><li>If the Scheme does not become Effective it will not be implemented and:</li><li>Selfwealth Shareholders will continue to hold Selfwealth Shares and will be exposed to general risks as well as risks</li></ul>	Section 4.4
	<ul><li>specific to Selfwealth;</li><li>Selfwealth Shareholders will not receive the Scheme Consideration; and</li></ul>	
	• Selfwealth will continue as an ASX-listed entity with management continuing to implement the business plan and financial and operating strategies it had in place prior to 25 November 2024, being the date of announcement of the Bell Scheme Implementation Deed to the ASX.	
What if I have further questions about the Scheme?	For further information, please contact the Selfwealth Shareholder Information Line on 1300 363 917 (within Australia) or +61 1300 363 917 (outside Australia), between 8.30am and 5.30pm, Monday to Friday (excluding public holidays).	N/A
_)]	If you are in any doubt as to what you should do, please consult your legal, financial, tax or other professional adviser without delay.	

# **S** What should you do?



# 3. What should you do?

# 3.1 Step 1: Read this Scheme Booklet

You should carefully read this Scheme Booklet in its entirety before deciding whether to vote in favour of the Scheme.

If you have any questions, please contact the Selfwealth Shareholder Information Line on 1300 363 917 (within Australia) or +61 1300 363 917 (outside Australia), between 8.30am and 5.30pm, Monday to Friday (excluding public holidays).

If you are in any doubt as to what you should do, please consult your legal, financial, tax or other professional adviser without delay.

# 3.2 Step 2: Vote on the Scheme

# (a) Your vote is important

For the Scheme to proceed, it is necessary that sufficient Selfwealth Shareholders vote in favour of the Scheme.

If you previously lodged a proxy form in relation to the former Bell Scheme, that proxy form is no longer valid and you will need to vote again (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative) for your vote to count in relation to the Scheme with Syfe.

# (b) Who is entitled to vote?

If you are registered on the Selfwealth Share Register at 7.00pm on Sunday, 20 April 2025 (and you are not an Excluded Shareholder), you will be entitled to vote on the Scheme.

# (c) How to vote?

You may vote:

• in person, by attending the Scheme Meeting;

**by proxy**, by lodging a proxy form online at https://au.investorcentre.mpms.mufg.com or by completing, signing and lodging a proxy form for the Scheme Meeting in accordance with the instructions set out on the form. To be valid, your proxy form must be received by the Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025;

• **by attorney**, by appointing an attorney to attend and vote at the Scheme Meeting on your behalf and providing a duly executed power of attorney to the Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025; or

by corporate representative, in the case of Selfwealth Shareholder that is a body corporate, by appointing a corporate representative to attend and vote at the Scheme Meeting on behalf of that Selfwealth Shareholder and providing a duly executed certificate of appointment (in accordance with section 250D of the Corporations Act) to the Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025.

Further details on how to vote are set out in Annexure 4.

# 



# 4. Overview of the Scheme

# 4.1 Overview of the Scheme Consideration

If the Scheme is implemented, Scheme Shareholders will be entitled to receive Scheme Consideration of \$0.28 cash per Selfwealth Share held by them on the Scheme Record Date.

Syfe and any other Excluded Shareholder will be excluded from and will not be entitled to vote on or participate in the Scheme.

# 4.2 Provision of Scheme Consideration

The Scheme Consideration will be provided to Scheme Shareholders on the Implementation Date (currently expected to be Wednesday, 7 May 2025).

Scheme Shareholders who have validly registered their bank account details with the Selfwealth Share Registry before the Scheme Record Date may have their Scheme Consideration paid directly to their bank account. Otherwise, Scheme Shareholders will have their Scheme Consideration paid by cheque to their address shown on the Selfwealth Share Register.

It is important to note that a Selfwealth Shareholder will only receive the Scheme Consideration if they are a Scheme Shareholder. They will only be a Scheme Shareholder if they hold Selfwealth Shares at the Scheme Record Date (currently expected to be 7.00pm on Thursday, 1 May 2025) and are not an Excluded Shareholder.

# 4.3 Conditions to the Scheme

Implementation of the Scheme is subject to the following outstanding conditions precedent.

The Scheme will not proceed unless all of the conditions precedent to the Scheme are satisfied or waived (as applicable) in accordance with the Scheme Implementation Deed.

As at the Last Practicable Date, none of the Selfwealth Directors are aware of any circumstances which would cause any condition precedent not to be satisfied.

# (a) Restraints

No temporary restraining order, preliminary or permanent injunction or other order, or other material legal restraint or prohibition, in each case issued by a court of competent jurisdiction in Australia or other Australian Government Agency, preventing or delaying (or which could be reasonably expected to prevent or delay), the Transaction, unless such order or injunction has been disposed of to the reasonable satisfaction of Selfwealth and Syfe acting reasonably and in good faith, is in effect at 8.00am on the Second Court Date.

# (b) Shareholder approval

Selfwealth Shareholders (other than Excluded Shareholders) agree to the Scheme at the Scheme Meeting by the Requisite Majorities under subparagraph 411(4)(a)(ii) of the Corporations Act.

# (c) Court approval

The Court approves the Scheme in accordance with paragraph 411(4)(b) of the Corporations Act.

# (d) Independent Expert

The Independent Expert does not change its conclusion or withdraw its Independent Expert's Report before 8.00am on the Second Court Date.

#### (e) No Prescribed Occurrence

No Prescribed Occurrence occurs between 26 February 2025 and 8.00am on the Second Court Date.

# (f) No Material Adverse Change

No Material Adverse Change occurs or is discovered, announced, disclosed or otherwise becomes known to Syfe, between 26 February 2025 and 8.00am on the Second Court Date.

# 4.4 Implications if the Scheme does not become Effective

If the Scheme does not become Effective it will not be implemented and:

- Selfwealth Shareholders will continue to hold Selfwealth Shares and will be exposed to general risks as well as risks specific to Selfwealth, including those set out in section 7.2;
- Selfwealth Shareholders will not receive the Scheme Consideration;
- a break fee of \$646,000 may be payable by Selfwealth to Syfe under certain circumstances. Those circumstances do not include the failure by Selfwealth Shareholders to approve the Scheme at the Scheme Meeting. Further information on the break fee is set out in section 9.4(f);
- a reverse break fee of \$1,292,000 may be payable by Syfe to Selfwealth under certain circumstances. Further information on the reverse break fee is set out in section 9.4(g);
- the Selfwealth Directors intend to continue to operate Selfwealth in the ordinary course of business and for Selfwealth to remain listed on ASX; and
- the Selfwealth Directors are of the opinion that the price of a Selfwealth Share on the ASX is likely to drop, potentially to or below the closing Selfwealth Share price range of between \$0.115 and \$0.14 per share in the six months prior to 13 November 2024 (being the day on which the first public proposal in relation to the former Bell Scheme was announced).

# 4.5 Key steps in the Scheme

#### (a) Scheme Meeting and Scheme approval requirements

The Court has ordered Selfwealth to convene the Scheme Meeting at which Selfwealth Shareholders will be asked to agree to the Scheme.

The terms of the Scheme Resolution to be considered at the Scheme Meeting are contained in the Notice of Scheme Meeting in Annexure 4.

The Scheme will only become Effective and be implemented if:

- it is agreed to by the Requisite Majorities of Selfwealth Shareholders at the Scheme Meeting to be held at 10.30am on Tuesday, 22 April 2025;
- it is approved by the Court at the Second Court Hearing; and
- the other conditions precedent to the Scheme outlined in section 4.3 are satisfied or waived (as applicable).

The Requisite Majorities of Selfwealth Shareholders to agree to the Scheme are:

- unless the Court orders otherwise, a majority in number (more than 50%) of Selfwealth Shareholders present and voting at the Scheme Meeting (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative); and
- at least 75% of the total number of votes cast on the Scheme Resolution at the Scheme Meeting by Selfwealth Shareholders present and voting (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative).

The entitlement of Selfwealth Shareholders to attend and vote at the Scheme Meeting is set out in the Notice of Scheme Meeting in Annexure 4. Syfe and any other Excluded Shareholder will be excluded from and will not be entitled to vote on or participate in the Scheme, which means Syfe is not entitled to vote its approximately 18.81% holding in Selfwealth Shares on the Scheme Resolution.

Voting is not compulsory. However, the Selfwealth Directors unanimously recommend that Selfwealth Shareholders vote in favour of the Scheme, in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders).

# 4. Overview of the Scheme Continued

Selfwealth Shareholders should be aware that even if they do not vote, or vote against the Scheme, the Scheme may still be implemented if it is agreed to by the Requisite Majorities of Selfwealth Shareholders and approved by the Court. If this occurs, all Selfwealth Shares will be transferred to Syfe and each Selfwealth Shareholder as at the Scheme Record Date (other than Excluded Shareholders) will receive the Scheme Consideration even though they may not have voted on, or voted against, the Scheme.

The results of the Scheme Meeting will be available as soon as possible after the conclusion of the Scheme Meeting and will be announced to the ASX (www.asx.com.au) once available.

# (b) Court approval of the Scheme

In the event that:

• the Scheme is agreed to by the Requisite Majorities of Selfwealth Shareholders at the Scheme Meeting; and

all other conditions precedent to the Scheme (except Court approval of the Scheme) have been satisfied or waived (as applicable),

then Selfwealth will apply to the Court for orders approving the Scheme.

Each Selfwealth Shareholder has the right to appear at the Second Court Hearing.

# (c) Effective Date

If the Court approves the Scheme, the Scheme will become Effective on the Effective Date, being the date an office copy of the Court order from the Second Court Hearing approving the Scheme is lodged with ASIC. Selfwealth will, on the Scheme becoming Effective, give notice of that event to the ASX.

Selfwealth intends to apply to the ASX for Selfwealth Shares to be suspended from trading on the ASX from close of trading on the Effective Date.

#### (d) Scheme Record Date and entitlement to Scheme Consideration

Those Selfwealth Shareholders who are recorded on the Selfwealth Share Register on the Scheme Record Date (currently expected to be 7.00pm on Thursday, 1 May 2025), other than Excluded Shareholders, will be entitled to receive the Scheme Consideration in respect of the Selfwealth Shares they hold at that time.

#### (1) Dealings on or prior to the Scheme Record Date

For the purposes of determining which Selfwealth Shareholders are eligible to participate in the Scheme, dealings in Selfwealth Shares will be recognised only if:

- in the case of dealings of the type to be effected using CHESS, the transferee is registered on the Selfwealth Share Register as the holder of the relevant Selfwealth Shares before the Scheme Record Date; and
- in all other cases, registrable transfer or transmission applications in respect of those dealings, or valid requests in respect of other alterations, are received by the Selfwealth Share Registry before the Scheme Record Date (and the transferee remains registered as at the Scheme Record Date).

For the purposes of determining entitlements under the Scheme, Selfwealth will not accept for registration or recognise any transfer or transmission applications in respect of Selfwealth Shares received after the Scheme Record Date.

# (2) Dealings after the Scheme Record Date

For the purpose of determining entitlements to the Scheme Consideration, Selfwealth must maintain the Selfwealth Share Register in its form as at the Scheme Record Date until the Scheme Consideration has been paid to the Scheme Shareholders. The Selfwealth Share Register in this form will solely determine entitlements to the Scheme Consideration.

After the Scheme Record Date:

- all statements of holding for Selfwealth Shares (other than statements of holding in favour of Syfe) will cease to have effect as documents relating to title in respect of such Selfwealth Shares; and
- each entry on the Selfwealth Share Register (other than entries on the Selfwealth Share Register in respect of Syfe) will cease to have effect except as evidence of entitlement to the Scheme Consideration in respect of the Selfwealth Shares relating to that entry.

### (e) Implementation Date

By no later than the Business Day before the Implementation Date (currently expected to be Wednesday, 7 May 2025), Syfe will deposit (or will procure the deposit) into a Selfwealth operated Australian dollar denominated trust account with an authorised deposit taking institution in Australia as trustee for the Scheme Shareholders, an amount equal to the aggregate Scheme Consideration to be provided to Scheme Shareholders.

Scheme Shareholders will be paid the Scheme Consideration on the Implementation Date. Immediately after the Scheme Consideration is provided to Scheme Shareholders, the Scheme Shares will be transferred to Syfe.

# (f) Deed Poll

As at the date of this Scheme Booklet, a Deed Poll has been entered into by Syfe in favour of the Scheme Shareholders, to:

- provide the Scheme Consideration to all Scheme Shareholders under the Scheme, subject to the Scheme becoming Effective; and
- undertake all other actions attributed to Syfe under the Scheme.

A copy of the Deed Poll is contained in Annexure 3.

# 4.6 Warranties by Scheme Shareholders

Under the terms of the Scheme, each Scheme Shareholder is taken to have warranted to Selfwealth and Syfe, and appointed and authorised Selfwealth as its attorney and agent to warrant to Syfe, on the Implementation Date, that:

- all their Selfwealth Shares (including any rights and entitlements attaching to those shares) which are transferred under the Scheme will, at the date of transfer, be fully paid and free from all mortgages, charges, liens, encumbrances, pledges, security interests (including any 'security interests' within the meaning of section 12 of the *Personal Property Securities Act 2009* (Cth)) and interests of third parties of any kind, whether legal or otherwise, and restrictions on transfer of any kind;
- they have full power and capacity to transfer their Scheme Shares to Syfe together with any rights attaching to those shares; and
- they have no existing right to be issued any Selfwealth Shares, or any options, performance rights, securities or other instruments exercisable, or convertible, into Selfwealth Shares.

# 4. Overview of the Scheme Continued

# 4.7 Delisting of Selfwealth

Selfwealth will apply for the termination of the official quotation of Selfwealth Shares on the ASX and for Selfwealth to be removed from the official list of the ASX, each to occur on a date after the Implementation Date.

# 4.8 Former Bell Scheme

On 20 February 2025, Selfwealth announced to ASX a scheme booklet for the formerly proposed acquisition of Selfwealth by Bell by way of a scheme of arrangement for \$0.25 cash per Selfwealth Share, with a Bell share consideration alternative at Selfwealth Shareholders' election.

On 24 February 2025, Selfwealth announced to ASX that it had received a binding proposal from Syfe to acquire 100% of the shares in Selfwealth that it does not already own for \$0.28 cash per share by way of another scheme of arrangement. Selfwealth also announced that it had notified Bell of the material details, terms and conditions of Syfe's binding proposal and had commenced the matching right process under the Bell Scheme Implementation Deed.

On 26 February 2025, Bell announced to ASX that it would not make a counterproposal to Syfe's binding proposal and, as a result, Selfwealth terminated the Bell Scheme Implementation Deed. On the same day, Selfwealth and Syfe entered into the Scheme Implementation Deed, which was announced to ASX on 27 February 2025.

Selfwealth Shareholders should note that the scheme meeting for the former Bell Scheme that was previously scheduled for 28 March 2025 has been cancelled.

Selfwealth Shareholders should disregard the scheme booklet for the former Bell Scheme that was announced to ASX on 20 February 2025 and should carefully consider this Scheme Booklet instead.

If a Selfwealth Shareholder previously lodged a proxy form in relation to the former Bell Scheme, that proxy form is no longer valid and the Selfwealth Shareholder will need to vote again (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative) for their vote to count in relation to the Scheme with Syfe.

# 5 Information about Selfwealth



# 5. Information about Selfwealth

# 5.1 Overview of Selfwealth

# (a) Business overview

Selfwealth was incorporated in 2012 and has been a public company listed on the ASX since 2017.

Selfwealth is a leading Australian online trading platform which provides customers with opportunities to trade across Australian, United States and Hong Kong markets. In 2016, Selfwealth became the first online trading platform in Australia to provide flat fee brokerage with no commissions, percentage fees or other admin or transaction fees. Selfwealth's platform also provides customers with access to investment and research tools, market news and access to a tailored peer-to-peer network allowing customers to track the portfolio performance of other customers, in real time, on a depersonalised basis.

Selfwealth derives revenue from three key sources:

- Selfwealth Trading: revenue from equities trading;
  - Selfwealth Trading Cash Account: interest on customer cash held in trading accounts; and
- **Selfwealth Premium:** membership subscriptions paid either monthly or annually to access Selfwealth's peer-to-peer portfolio construction network.

As at 31 December 2024, Selfwealth had approximately 129,000 active portfolios.

# (b) Transformation program

Selfwealth is currently undertaking a transformation program that is seeking to transform the company from a technology-based business to a customer-led growth business by providing superior customer service, improving efficiencies and functionality in its trading platform and exploring relevant product adjacencies.

The first part of the transformation program was substantially completed in FY24. It focussed on right-sizing the business, enhancing Selfwealth's platforms and customer experience and reducing Selfwealth's cost to serve its customers.

Selfwealth is now underway with part two of the transformation program which is focussing on upgrading the company's systems and processes to ensure appropriate risk controls around customer security, privacy, cyber, fraud protection and data protection. It is anticipated that this work will take 12 to 18 months.

The projects currently underway as part of the transformation program include upgrading Selfwealth's mobile application, enhancing data feeds from Selfwealth to customers' self-managed superannuation fund platforms, and implementing a new and more efficient system for managing cash in customer trading accounts.

The transformation program aims to reduce costs by improving systems and process while also increasing revenue by attracting new customers. The financial impact of projects previously completed as part of the transformation program is reflected in Selfwealth's historical financial information as at and for the half year ended 31 December 2024 set out in section 5.3. While the financial impact of the projects currently underway is not yet certain, any impact is expected to occur over the next 3 to 4 years.

Selfwealth Shareholders should note the risks associated with the transformation project set out in section 7.2(f).

# (c) Long-term growth strategy

Selfwealth's standalone long-term growth strategy centres on profitably growing its customer base.

In addition, Selfwealth is focussed on the following key objectives:

- pursuing product adjacencies to meet customer needs;
- ensuring a superior customer service experience is delivered;
- investing in technology to drive growth;
- leveraging the strong brand and enhanced customer experience; and
- continuing to right-size the business to unlock future potential.

# 5.2 Selfwealth Board and senior management

# (a) Selfwealth Board

The Selfwealth Board comprises the following directors:

Name	Position	Profile
<b>Christine Christian AO</b> BA (Hons), GAICD	Independent Non-Executive Chair	Christine is an experienced Chair and company Director with a 35-year career working across financial services, banking, investment management, private equity, credit risk, government and media. Christine has extensive expertise as an investor and entrepreneur, in business strategy and business performance. Christine is currently the Independent Chair of Auctus Investment Group and holds Non-Executive Director roles with MaxCap Group, Lonsec and Arcus Partners. She is also President of the State Library of Victoria and a Council member of La Trobe University.
<b>Paul Clark</b> BBus (Acc), MBA (Executive), GAICD, FCA	Independent Non-Executive Director and Deputy Chair	Paul is an experienced director with specialist financial expertise across audit & risk management, capital & debt advisory, mergers and acquisitions, valuations & divestments, due diligence and corporate turnarounds. Paul has significant management experience in leading large teams going through structural and cultural change. Paul is currently the Chair of Salta Properties, the Chair of Citywide Service Solutions and the CEO & Managing Director of Barristers Chambers. Paul was previously the CEO and Executive Director of Redflex, the Chair of Melbourne Water, and the Head of Capital and Debt Advisory at Ernst & Young. He has also held senior executive roles at National Australia Bank, Bankwest and Bank of New Zealand.
<b>Emanuel Datt</b> Masters in Applied Finance, BCom, GAICD	Non-Independent Non-Executive Director	Emanuel is the Principal of Datt Capital and is the second largest shareholder of Selfwealth. Datt Capital is an award-winning, Australian focused funds manager with a strong emphasis on emerging companies within the technology and financial sectors. Emanuel has 16 years of investment management experience and is an experienced entrepreneur operating a number of businesses across industry sectors within a family conglomerate, prior to Datt Capital.
Adam Lewis BE (Electronics) (Hons), MBA (Finance)	Independent Non-Executive Director	Adam is an experienced non-executive director of listed, private and not-for-profit organisations. He is currently the non-executive chair of four privately owned companies and a director of the State Library of Victoria. From 2002 to 2010 Adam was Managing Partner with McKinsey & Company – Australia & New Zealand, and since then has been an active investor and non-executive director bringing his deep knowledge in formulating strategic growth initiatives and commerciality to the various companies.

# 5. Information about Selfwealth Continued

# (b) Selfwealth senior management

Selfwealth's senior management comprises the following members:

	Name	Position
	Craig Keary	Chief Executive Officer
	Paul Cullinan	Chief Commercial Officer
	Cameron McDonald	Chief Technology Officer
	Janelle McQueen-Paice	Chief Experience Officer
	Gavin Wood	Chief Risk and Compliance Officer
	Brendan Mutton	Head of Sales
	Samantha Powell	Head of Marketing and Communications
ソ	Erin McWilliams	Head of People and Culture

# 5.3 Historical financial information

#### (a) Overview

This section 5.3 presents the historical financial information in relation to Selfwealth as at and for the financial years ended 30 June 2023 and 30 June 2024, and for the half years ended 31 December 2023 and 31 December 2024. The information for each financial year or half year has been derived from Selfwealth's audited or reviewed financial statements for each respective year or half year.

# (b) Basis of preparation

The Selfwealth Directors are responsible for the preparation and presentation of this historical financial information.

The historical financial information of Selfwealth has been prepared in accordance with the recognition and measurement principles of Australian Accounting Standards, which are consistent with International Financial Reporting Standards issued by the International Accounting Standards Board and on a going concern basis, which assumes continuity of normal business activities, and the realisation of assets and the settlement of liabilities in the ordinary course of business.

This historical financial information of Selfwealth is in abbreviated form and does not contain all of the presentations and disclosures that are usually provided in an annual report or half year report prepared in accordance with the Corporations Act, and should therefore be read in conjunction with the audited or reviewed financial statements of Selfwealth for the respective periods, including the description of the significant accounting policies contained in those financial statements and the notes to those financial statements.

\$'000	Year ended 30 Jun 23	Year ended 30 Jun 24	Half year ended 31 Dec 23	Half year ended 31 Dec 24
Revenue from contracts with customers	8,992	7,942	3,702	4,656
Interest income	20,364	19,619	9,862	9,488
Total revenue	29,356	27,561	13,564	14,144
Cost of providing services	(9,104)	(8,132)	(3,809)	(3,952)
Gross profit	20,252	19,429	9,755	10,192
Other income	2	0	_	0
General and administrative expenses	(14,914)	(15,281)	(7,707)	(9,355)
Selling and marketing expenses	(2,544)	(1,207)	(643)	(635)
Impairment losses	(2,920)	_	_	_
Operating profit/(loss)	(125)	2,941	1,405	201
Finance income	257	495	241	215
Finance expenses	(39)	(19)	(12)	(9)
Profit before income tax	92	3,416	1,634	407
Income tax	_	_	_	_
Profit after income tax	92	3,416	1,634	407
Other comprehensive income	_	_	-	_
Total comprehensive income for the year	92	3,416	1,634	407

# 5. Information about Selfwealth Continued

# (d) Historical statement of financial position

\$'000	Year ended 30 Jun 23	Year ended 30 Jun 24	Half year ended 31 Dec 23	Half year ended 31 Dec 24
Cash and cash equivalents	12,401	11,405	12,031	10,117
Restricted client trust funds for trading <sup>2</sup>	456,357	381,882	N/A	340,082
Trade and other receivables	224	472	308	438
Other assets	408	788	448	869
Total current assets	469,390	394,546	12,788	351,506
Property and equipment	48	54	42	82
Right-of-use assets	431	127	278	774
Intangibles assets	1,106	3,620	2,315	5,388
Other assets	180	180	180	355
Total non-current assets	1,765	3,981	2,815	6,599
Total assets	471,156	398,527	15,603	358,105
Trade and other payables	2,094	1,789	2,072	2,128
Restricted client trust funds for trading	456,357	381,882	N/A	340,082
Contract liabilities	235	249	249	259
Lease liabilities	325	148	314	472
Employee benefits obligations	816	543	477	672
Total current liabilities	459,826	384,610	3,111	343,614
Lease liabilities	148	_	_	307
Employee benefits obligations	88	114	88	134
Total non-current liabilities	235	114	88	441
Total liabilities	460,061	384,724	3,199	344,056
Net assets	11,095	13,803	12,403	14,050
Share capital	38,957	38,513	38,957	38,352
Other reserves	329	55	3	55
Accumulated losses	(28,191)	(24,765)	(26,557)	(24,358)
Total equity	11,095	13,803	12,403	14,050

<sup>2.</sup> Commencing in FY24, Selfwealth recognised restricted client trust funds on the statement of financial position as an asset and liability, having considered the contractual arrangements with the customer. The ending balance was reported for 30 June 2024 and revised for 30 June 2023 in Selfwealth's Appendix 4E and 2024 Annual Report.

# (e) Historical statement of cash flows

Interest received       257       495       241       215         Interest and other finance costs paid       (39)       (19)       (12)       (9)         Net cash inflow from operating activities       2,526       2,637       1,327       1,312         Payments for plant and equipment       (38)       (78)       (14)       (64)         Payments for intangibles       (1,703)       (2,789)       (1,346)       (2,016)         Payments for other non-current assets       -       -       -       (175)         Refund of security bonds       400       -       -       -         Proceeds from disposal of PP&E       2       1       0       -         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from options exercised/loan shares paid       27       -       -       -       -         Payments for share buy-back       -       (444)       (179)       (161)         Principal elements of lease payments       (287)       (325)       (158)       (184)         Net cash outflow from financing activities       (260)       (768)       (3	\$'000	Year ended 30 Jun 23	Year ended 30 Jun 24	Half year ended 31 Dec 23	Half year ended 31 Dec 24
Payments to suppliers and employees (inc. GST)       (27,938)       (26,049)       (12,824)       (13,444)         Interest received       257       495       241       215         Interest and other finance costs paid       (39)       (19)       (12)       (9)         Net cash inflow from operating activities       2,526       2,637       1,327       1,312         Payments for plant and equipment       (38)       (78)       (14)       (64)         Payments for intangibles       (1,703)       (2,789)       (1,346)       (2,016)         Payments for other non-current assets       -       -       (77)       75)         Refund of security bonds       400       -       -       (175)         Refund of security bonds       400       -       -       -         Proceeds from disposal of PP&E       2       1       0       -         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from issue of shares       -       -       -       -       -         Proceeds from options exercised/loan shares paid       27       -       -       -       -       -       -       -       -       -       -       -	Receipts from customers (inc. of GST)	9,882	8,592	13,923	5,062
Interest received       257       495       241       215         Interest and other finance costs paid       (39)       (19)       (12)       (9)         Net cash inflow from operating activities       2,526       2,637       1,327       1,312         Payments for plant and equipment       (38)       (78)       (14)       (64)         Payments for intangibles       (1,703)       (2,789)       (1,346)       (2,016)         Payments for other non-current assets       -       -       -       -         Proceeds from disposal of PP&E       2       1       0       -         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from options exercised/loan shares       -       -       -       -       -       -         Proceeds from issue of shares       -	Interest income received from restricted client funds <sup>3</sup>	20,364	19,619	N/A	9,488
Interest and other finance costs paid       (39)       (19)       (12)       (9)         Net cash inflow from operating activities       2,526       2,637       1,327       1,312         Payments for plant and equipment       (38)       (78)       (14)       (64)         Payments for intangibles       (1,703)       (2,789)       (1,346)       (2,016)         Payments for other non-current assets       -       -       (175)         Refund of security bonds       400       -       -       -         Proceeds from disposal of PP&E       2       1       0       -         Net cash outflow from investing activities       (1,340)       (2,866)       (1,360)       (2,255)         Proceeds from options exercised/loan shares paid       27       -       -       -       -         Payments for share buy-back       -       (444)       (179)       (161)         Principal elements of lease payments       (287)       (325)       (158)       (184)         Net cash outflow from financing activities       (260)       (768)       (337)       (345)         Net cash outflow from financing activities       (6,930,160)       (5,767,775)       N/A       (1,364,801)         Receipts of restricted client trust funds <td>Payments to suppliers and employees (inc. GST)</td> <td>(27,938)</td> <td>(26,049)</td> <td>(12,824)</td> <td>(13,444)</td>	Payments to suppliers and employees (inc. GST)	(27,938)	(26,049)	(12,824)	(13,444)
Net cash inflow from operating activities         2,526         2,637         1,327         1,312           Payments for plant and equipment         (38)         (78)         (14)         (64)           Payments for intangibles         (1,703)         (2,789)         (1,346)         (2,016)           Payments for other non-current assets         -         -         (175)           Refund of security bonds         400         -         -         (175)           Refund of security bonds         400         -         -         (175)           Refund of security bonds         400         -         -         -         (175)           Refund of security bonds         400         -	Interest received	257	495	241	215
Payments for plant and equipment       (38)       (78)       (14)       (64)         Payments for intangibles       (1,703)       (2,789)       (1,346)       (2,016)         Payments for other non-current assets       –       –       –       (175)         Refund of security bonds       400       –       –       –       (175)         Refund of security bonds       400       – <td>Interest and other finance costs paid</td> <td>(39)</td> <td>(19)</td> <td>(12)</td> <td>(9)</td>	Interest and other finance costs paid	(39)	(19)	(12)	(9)
Payments for intangibles       (1,703)       (2,789)       (1,346)       (2,016)         Payments for other non-current assets       -       -       -       (175)         Refund of security bonds       400       -       -       -       -         Proceeds from disposal of PP&E       2       1       0       -       -         Net cash outflow from investing activities       (1,340)       (2,866)       (1,360)       (2,255)         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from issue of shares       -       -       -       -         Proceeds from issue of shares       -       -       -       -         Payments for share buy-back       -       (444)       (179)       (161)         Principal elements of lease payments       (287)       (325)       (158)       (184)         Net cash outflow from financing activities       (260)       (768)       (337)       (345)         Cash and cash equivalents at the beginning of period       11,476       12,401       11,405       12,401         Cash and cash equivalents at the end of period       (6,930,160)       (5,767,775)       N/A       (1326,401)         Payments of customer tradi	Net cash inflow from operating activities	2,526	2,637	1,327	1,312
Payments for other non-current assets       -       -       -       (175)         Refund of security bonds       400       -       -       -         Proceeds from disposal of PP&E       2       1       0       -         Net cash outflow from investing activities       (1,340)       (2,866)       (1,360)       (2,255)         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from issue of shares       -       -       -       -         Share issue transaction costs       -       -       -       -         Payments for share buy-back       -       (444)       (179)       (161)         Principal elements of lease payments       (287)       (325)       (158)       (184)         Net cash outflow from financing activities       (260)       (768)       (337)       (345)         Cash and cash equivalents at the beginning of period       11,476       12,401       11,405       12,401       11,405         Cash and cash equivalents at the end of period       (6,930,160)       (5,767,775)       N/A       (1326,401)         Payments of customer trading       (6,650,782       5,693,300       N/A       1,323,001         Payments of customer trading <td>Payments for plant and equipment</td> <td>(38)</td> <td>(78)</td> <td>(14)</td> <td>(64)</td>	Payments for plant and equipment	(38)	(78)	(14)	(64)
Refund of security bonds       400       -       -       -         Proceeds from disposal of PP&E       2       1       0       -         Net cash outflow from investing activities       (1,340)       (2,866)       (1,360)       (2,255)         Proceeds from options exercised/loan shares paid       27       -       -       -         Proceeds from issue of shares       -       -       -       -         Share issue transaction costs       -       -       -       -         Payments for share buy-back       -       (444)       (179)       (161)         Principal elements of lease payments       (287)       (325)       (158)       (184)         Net cash outflow from financing activities       (260)       (768)       (377)       (345)         Cash and cash equivalents at the beginning of period       11,476       12,401       11,405         Cash and cash equivalents at the end of period       11,476       12,401       12,401       11,405         Receipts of restricted client trust funds       6,650,782       5,693,300       N/A       1,323,001         Payments of customer trading       (6,930,160)       (5,767,775)       N/A       (1,364,801)         Net cash (used in)/from operating activities in restric	Payments for intangibles	(1,703)	(2,789)	(1,346)	(2,016)
Proceeds from disposal of PP&E210-Net cash outflow from investing activities(1,340)(2,866)(1,360)(2,255)Proceeds from options exercised/loan shares paid27Proceeds from issue of shares </td <td>Payments for other non-current assets</td> <td>-</td> <td>_</td> <td>-</td> <td>(175)</td>	Payments for other non-current assets	-	_	-	(175)
Net cash outflow from investing activities(1,340)(2,866)(1,360)(2,255)Proceeds from options exercised/loan shares paid27Proceeds from issue of sharesShare issue transaction costsPayments for share buy-back-(444)(179)(161)Principal elements of lease payments(287)(325)(158)(184)Net cash outflow from financing activities(260)(768)(337)(345)Cash and cash equivalents at the beginning of period11,47612,40111,40510,117Receipts of restricted client trust funds6,650,7825,693,300N/A1,323,001Payments of customer trading(6,930,160)(5,767,775)N/A(1,364,801)Restricted client trust funds6,279,378(74,475)N/A381,882	Refund of security bonds	400	-	-	-
Proceeds from options exercised/loan shares paid27Proceeds from issue of sharesShare issue transaction costsPayments for share buy-back-(444)(179)(161)Principal elements of lease payments(287)(325)(158)(184)Net cash outflow from financing activities(260)(768)(337)(345)Net change in cash and cash equivalents926(997)(370)(1,288)Cash and cash equivalents at the beginning of period11,47612,40112,40111,405Cash and cash equivalents at the end of period12,40111,40512,03110,117Receipts of restricted client trust funds6,650,7825,693,300N/A1,323,001Payments of customer trading(6,930,160)(5,767,775)N/A(1,364,801)Net cash (used in)/from operating activities in restricted client trust funds at the beginning of period735,734456,357N/A381,882	Proceeds from disposal of PP&E	2	1	0	-
Proceeds from issue of sharesShare issue transaction costsPayments for share buy-back-(444)(179)(161)Principal elements of lease payments(287)(325)(158)(184)Net cash outflow from financing activities(260)(768)(337)(345)Net change in cash and cash equivalents926(997)(370)(1,288)Cash and cash equivalents at the beginning of period11,47612,40112,40111,405Cash and cash equivalents at the end of period12,40111,40512,03110,117Receipts of restricted client trust funds6,650,7825,693,300N/A1,323,001Payments of customer trading(6,930,160)(5,767,775)N/A(1,364,801)Net cash (used in)/from operating activities in restricted client trust funds at the beginning of period735,734456,357N/A381,882	Net cash outflow from investing activities	(1,340)	(2,866)	(1,360)	(2,255)
Share issue transaction costsPayments for share buy-back-(444)(179)(161)Principal elements of lease payments(287)(325)(158)(184)Net cash outflow from financing activities(260)(768)(337)(345)Net change in cash and cash equivalents926(997)(370)(1,288)Cash and cash equivalents at the beginning of period11,47612,40112,40111,405Cash and cash equivalents at the end of period12,40111,40510,117Receipts of restricted client trust funds6,650,7825,693,300N/A1,323,001Payments of customer trading(6,930,160)(5,767,775)N/A(1,364,801)Net cash (used in)/from operating activities in restricted client trust funds at the beginning of period735,734456,357N/A381,882	Proceeds from options exercised/loan shares paid	27	_	_	_
Payments for share buy-back-(444)(179)(161)Principal elements of lease payments(287)(325)(158)(184)Net cash outflow from financing activities(260)(768)(377)(345)Net change in cash and cash equivalents926(997)(370)(1,288)Cash and cash equivalents at the beginning of period11,47612,40112,40111,405Cash and cash equivalents at the end of period12,40111,40512,03110,117Receipts of restricted client trust funds6,650,7825,693,300N/A1,323,001Payments of customer trading(6,930,160)(5,767,775)N/A(1,364,801)Net cash (used in)/from operating activities in restricted client trust funds(279,378)(74,475)N/A381,882Restricted client trust funds at the beginning of period735,734456,357N/A381,882	Proceeds from issue of shares	_	-	_	_
Principal elements of lease payments       (287)       (325)       (158)       (184)         Net cash outflow from financing activities       (260)       (768)       (337)       (345)         Net change in cash and cash equivalents       926       (997)       (370)       (1,288)         Cash and cash equivalents at the beginning of period       11,476       12,401       12,401       11,405         Cash and cash equivalents at the end of period       12,401       11,405       12,031       10,117         Receipts of restricted client trust funds       6,650,782       5,693,300       N/A       1,323,001         Payments of customer trading       (6,930,160)       (5,767,775)       N/A       (1,364,801)         Net cash (used in)/from operating activities in restricted client trust funds at the beginning of period       735,734       456,357       N/A       381,882	Share issue transaction costs	-	-	-	-
Net cash outflow from financing activities       (260)       (768)       (337)       (345)         Net change in cash and cash equivalents       926       (997)       (370)       (1,288)         Cash and cash equivalents at the beginning of period       11,476       12,401       11,405         Cash and cash equivalents at the end of period       12,401       11,405       12,031       10,117         Receipts of restricted client trust funds       6,650,782       5,693,300       N/A       1,323,001         Payments of customer trading       (6,930,160)       (5,767,775)       N/A       (41,799)         Restricted client trust funds at the beginning of period       735,734       456,357       N/A       381,882	Payments for share buy-back	-	(444)	(179)	(161)
Net change in cash and cash equivalents         926         (997)         (370)         (1,288)           Cash and cash equivalents at the beginning of period         11,476         12,401         12,401         11,405           Cash and cash equivalents at the end of period         12,401         11,405         12,031         10,117           Receipts of restricted client trust funds         6,650,782         5,693,300         N/A         1,323,001           Payments of customer trading         (6,930,160)         (5,767,775)         N/A         (1,364,801)           Net cash (used in)/from operating activities in restricted client trust funds at the beginning of period         735,734         456,357         N/A         381,882	Principal elements of lease payments	(287)	(325)	(158)	(184)
Cash and cash equivalents at the beginning of period11,47612,40112,40111,405Cash and cash equivalents at the end of period12,40111,40512,03110,117Receipts of restricted client trust funds6,650,7825,693,300N/A1,323,001Payments of customer trading(6,930,160)(5,767,775)N/A(1,364,801)Net cash (used in)/from operating activities in restricted client trust funds(279,378)(74,475)N/A(41,799)Restricted client trust funds at the beginning of period735,734456,357N/A381,882	Net cash outflow from financing activities	(260)	(768)	(337)	(345)
Cash and cash equivalents at the end of period       12,401       11,405       12,031       10,117         Receipts of restricted client trust funds       6,650,782       5,693,300       N/A       1,323,001         Payments of customer trading       (6,930,160)       (5,767,775)       N/A       (1,364,801)         Net cash (used in)/from operating activities in restricted client trust funds       (279,378)       (74,475)       N/A       (41,799)         Restricted client trust funds at the beginning of period       735,734       456,357       N/A       381,882	Net change in cash and cash equivalents	926	(997)	(370)	(1,288)
Receipts of restricted client trust funds       6,650,782       5,693,300       N/A       1,323,001         Payments of customer trading       (6,930,160)       (5,767,775)       N/A       (1,364,801)         Net cash (used in)/from operating activities in restricted client trust funds       (279,378)       (74,475)       N/A       (41,799)         Restricted client trust funds at the beginning of period       735,734       456,357       N/A       381,882	Cash and cash equivalents at the beginning of period	11,476	12,401	12,401	11,405
Payments of customer trading       (6,930,160)       (5,767,775)       N/A       (1,364,801)         Net cash (used in)/from operating activities in restricted client trust funds       (279,378)       (74,475)       N/A       (41,799)         Restricted client trust funds at the beginning of period       735,734       456,357       N/A       381,882	Cash and cash equivalents at the end of period	12,401	11,405	12,031	10,117
Net cash (used in)/from operating activities in restricted client trust funds(279,378)(74,475)N/A(41,799)Restricted client trust funds at the beginning of period735,734456,357N/A381,882	Receipts of restricted client trust funds	6,650,782	5,693,300	N/A	1,323,001
in restricted client trust funds         (279,378)         (74,475)         N/A         (41,799)           Restricted client trust funds at the beginning of period         735,734         456,357         N/A         381,882	Payments of customer trading	(6,930,160)	(5,767,775)	N/A	(1,364,801)
		(279,378)	(74,475)	N/A	(41,799)
Restricted client trust funds at the end of period456,357381,882N/A340,082	Restricted client trust funds at the beginning of period	735,734	456,357	N/A	381,882
	Restricted client trust funds at the end of period	456,357	381,882	N/A	340,082

<sup>3.</sup> Commencing in FY24, Selfwealth recognised interest income on restricted client trust funds on the statement of cash flows. The associated amount was reported for FY24 and FY23 in Selfwealth's Appendix 4E and 2024 Annual Report.

# 5. Information about Selfwealth Continued

#### 5.4 Material changes in financial position

To the knowledge of the Selfwealth Directors, there have been no material changes to the financial position of Selfwealth since 31 December 2024, being the date of Selfwealth's most recent half year financial statements.

#### 5.5 Capital structure

As at the Last Practicable Date, the capital structure of Selfwealth was:

Т	Type of security	Number on issue
2	Selfwealth Shares	230,914,851

Additional details about Selfwealth's equity incentive plan are set out in section 9.2.

#### 5.6 Substantial holders in Selfwealth

As extracted from filings released on the ASX on or before the Last Practicable Date, the following persons were substantial holders in Selfwealth:

Substantial holder	Number of Selfwealth Shares	Voting power in Selfwealth
Syfe	43,444,137 <sup>4</sup>	18.81%
Datt Capital	38,845,748	16.82%
Harvest Lane Asset Management and its associated entities	27,181,775	11.77%

#### 5.7 Selfwealth Board's intentions

This section sets out the intention of the Selfwealth Board regarding:

- the continuation of the business of Selfwealth;
- major changes, if any, to be made to the business of Selfwealth; and
- any future employment of the present employees of Selfwealth.

If the Scheme is implemented, Syfe will acquire and control Selfwealth. On the Implementation Date, Syfe is expected to reconstitute the Selfwealth Board. Accordingly, it is not possible for the current Selfwealth Board to provide a statement of its intentions after the Scheme is implemented regarding the above matters. The current intentions of Syfe with respect to these matters are set out in section 6.5.

If the Scheme is not implemented, the Selfwealth Directors intend to continue to operate Selfwealth in the ordinary course of business, including with respect to the matters set out above, and for Selfwealth to remain listed on ASX.

<sup>4.</sup> Syfe's shareholding is subject to a customary standstill which currently restricts Syfe and its associates from acquiring any additional Selfwealth Shares. However, the standstill does not apply in certain circumstances, including if Syfe or its associate makes a takeover bid that is subject to a non-waivable condition that the bidder acquires voting power in Selfwealth of more than 50%.

#### 5.8 Publicly available information about Selfwealth

Selfwealth is a listed disclosing entity for the purpose of the Corporations Act and as such is subject to regular reporting and disclosure obligations. Specifically, as a company listed on ASX, Selfwealth is subject to Listing Rules which require (subject to some exceptions) continuous disclosure of any information that Selfwealth has that a reasonable person would expect to have a material effect on the price or value of Selfwealth Shares.

ASX maintains files containing publicly disclosed information about all entities listed on ASX. Information disclosed to ASX by Selfwealth is available on ASX's website (www.asx.com.au).

In addition, Selfwealth is required to lodge various documents with ASIC. Copies of documents lodged with ASIC by Selfwealth may be obtained from an ASIC office or from ASIC's website (www.asic.gov.au).

Selfwealth Shareholders may obtain a copy of Selfwealth's 2024 Annual Report from ASX's website (www.asx.com.au), from Selfwealth's website (www.selfwealth.com.au) or by calling the Selfwealth Shareholder Information Line on 1300 363 917 (within Australia) or +61 1300 363 917 (outside Australia), between 8.30am and 5.30pm, Monday to Friday (excluding public holidays).

# **S**Information Binomatio Babout Syfe



# 6. Information about Syfe

This section 6 has been prepared by Syfe. The information concerning Syfe and the intentions, views and opinions contained in this section 6 are the responsibility of Syfe. Selfwealth and its officers and advisers do not assume any responsibility for the accuracy or completeness of this information.

#### 6.1 Overview of Syfe

Svava Pte Ltd (**Syfe**) is the holding company of the Syfe Group, and the entity that owns the Syfe brand.

Syfe Group is Asia Pacific's leading digital investment and savings platform on a mission to empower people to build their wealth for a better future. Launched in 2019, Syfe Group is licensed and operational in Singapore, Hong Kong and Australia with customers from more than 60 countries and over 250,000 users. Syfe Group offers fully managed portfolios, cash management and share trading services, providing customers with holistic and personalised wealth management solutions.

Syfe Group's products and services include:

- **Managed Portfolios:** Syfe Group offers managed portfolios, ranging from passive income and diversified global equities to thematic portfolios. These are risk-managed portfolios managed by both Syfe Group's in-house investment experts and/or partnering with leading global asset managers designed to help investors achieve important financial goals.
- **Share Trading:** Syfe Group provides a platform for trading stocks and exchange traded funds (**ETFs**) with affordable and transparent fees across the Australian, United States, London, Singapore, and Hong Kong stock markets. It offers a trading experience built around innovative features such as Bundles/Smart Baskets, UCITS Savings Plans and auto-investing, providing tools for self-directed investors to build long-term wealth.
- **Cash Management:** Syfe Group offers solutions for earning returns on cash and retirement funds. It seeks to provide low-risk and stable returns on savings, with options for fixed or flexible rates.
- **Private Wealth:** Syfe Group also provides bespoke investment solutions for accredited/sophisticated Investors, including curated alternative and private asset offerings.

More information on Syfe Group may be found at Syfe's website (www.syfe.com). The executive management team of Syfe includes the following members:

- Dhruv Arora is the Founder and CEO of Syfe: Prior to founding Syfe, Mr Arora was a portfolio trader at UBS Hong Kong and then went on to lead UBS's ETF distribution in Asia Pacific. He subsequently joined the early team which built Grofers (Blinkit), leading the Product and Growth verticals. The Softbank, Tiger and Sequoia backed e-commerce company was subsequently acquired by Zomato for US\$570 million. Mr Arora was recognised as a Top FinTech Leader at the 2021 Singapore Fintech Festival Global Fintech Awards.
- Samantha Horton is the Chief Operating Officer of Syfe: Ms Horton was previously the Managing Director at Broad Peak Investment Advisers, a multi-billion dollar hedge fund. At Broad Peak, Ms Horton managed a global consumer portfolio while also co-heading the data analytics team. Prior to Broad Peak, Ms. Horton started her career as an Equity Analyst at Morgan Stanley, covering ASEAN financials. In 2021, Ms Horton received the Women in FinTech Award at the Singapore Fintech Festival Global Fintech Awards.

#### 6.2 Syfe Board

The Syfe Board comprises the following directors:

Name	Position
Dhruv Arora	Director
Shravin Bharti Mittal	Director
Phillip Gifford Carter	Director

# 6. Information about Syfe Continued

**6.3 Funding arrangements for the Scheme Consideration** As at the date of this Scheme Booklet, Syfe holds //3 //// 105 G if Consideration payable for the remaining As at the date of this Scheme Booklet, Syfe holds 43,444,137 Selfwealth Shares. The total Scheme Consideration payable for the remaining Selfwealth Shares if the Scheme becomes Effective will be approximately \$52,491,800, based on there being a total number of 230,914,851 Selfwealth Shares on issue at the Scheme Record Date.

Syfe will fund the Scheme Consideration from existing cash resources. Syfe currently holds an amount of cash in its US\$ denominated bank account with United Overseas Bank Limited which exceeds the total Scheme Consideration. The funds held in Syfe's account are unconditionally available to Syfe for the purpose of meeting its obligations under the Scheme Implementation Deed, Scheme and Deed Poll (including payment of the Scheme Consideration), are not required for any other purpose, and are not subject to any present, future or contingent obligation to be dispersed, other than for the purpose of meeting such obligations.

The Scheme is not subject to any financing condition precedent.

#### 6.4 Rationale for proposed acquisition of Selfwealth

The proposed acquisition of Selfwealth and with it, its Australian customer base, is consistent with Syfe Group's stated strategy of being a significant player in the Asia Pacific market. Syfe Group has significant experience in developing and successfully deploying leading digital investment businesses across major Asia Pacific markets. This acquisition is intended to deliver Syfe Group a high-quality customer base at scale in Australia. In addition to existing products and services that Selfwealth offers its customers, the combination of the two businesses is expected to bring further innovation and digital enhancement. Syfe Group believes in providing the best tools and resources to support investors with their most important wealth decisions, improving their financial position and helping them make informed financial decisions. With the combined scale of Syfe Group and Selfwealth, customers of Syfe Group will benefit significantly from more extensive product offerings, high quality investment solutions, advanced digital wealth management tools and overall best-in-class support services. Selfwealth Shareholders also benefit as they are being offered an attractive premium for their Selfwealth Shares.

#### 6.5 Intentions if the Scheme is implemented

If the Scheme is implemented, Syfe will become the holder of all Selfwealth Shares, and accordingly Selfwealth will become a wholly owned subsidiary of Syfe.

This Section sets out Syfe's current intentions with respect to Selfwealth if the Scheme is implemented in relation to:

- the continuation of the business of Selfwealth;
- the future employment of the present employees of Selfwealth; and
- any major changes to be made to the business of Selfwealth.

The intentions and statements of future conduct set out in this section 6.5 must be read as being subject to the law (including the Corporations Act) as well as the legal obligations of the Selfwealth Directors at the time.

These intentions are based on facts and information concerning Selfwealth made available by Selfwealth to Syfe and the general business environment known to Syfe at the time of preparation of this Scheme Booklet. Syfe does not currently have full knowledge of all material information, facts and circumstances that are necessary to assess all of the operational, commercial, tax and financial implications of its current intentions. Final decisions in relation to these matters will only be reached after Syfe has had an opportunity to undertake a detailed review of Selfwealth's business following implementation of the Scheme. Accordingly, the intentions described below are statements of current intentions only and may change as new information becomes available or as circumstances change.

#### (a) Business and operations

If the Scheme is implemented, Syfe intends to work with Selfwealth's management team to optimise the prospects and operating performance of the business of Selfwealth as a wholly owned subsidiary of Syfe, including any opportunities to leverage technology and infrastructure within Syfe as well as new potential growth opportunities.

Syfe intends to review all opportunities that may optimise capital deployment decisions, operating returns and other opportunities to improve the business of Selfwealth as a wholly owned subsidiary of Syfe. It is Syfe's intention to maintain Selfwealth's current offerings, with no anticipated changes to customers' current pricing or conditions. Syfe also intends to consult with Selfwealth's management team to determine the extent to which there could be potential opportunities to leverage the technology, infrastructure and investment expertise within the wider Syfe Group to the advantage of customers and employees of Selfwealth.

#### (b) Directors of Selfwealth

Following implementation of the Scheme, Syfe will become the ultimate holding company of Selfwealth. It is intended that the Selfwealth Board will be reconstituted with directors nominated by Syfe with effect on and from the Implementation Date. Final decisions regarding the composition of the Selfwealth Board will be made closer to the Implementation Date.

#### (c) Employees and Senior Management of Selfwealth

Syfe recognises that the Selfwealth employees and management team are an integral part, and key to the success, of Selfwealth's business. Their continued involvement will be integral to maintaining business operations and achieving long-term growth objectives. Syfe believes that the acquisition of Selfwealth will offer opportunities for Selfwealth's employees and management team as part of the combined Selfwealth and Syfe Group business.

Syfe will undertake a review to ensure that Selfwealth has the appropriate mix and level of employees and skills to enhance the business of the combined Selfwealth and Syfe business going forward. Syfe may seek to make changes to employee and management roles as a result of Selfwealth no longer being a listed entity, and to change or redeploy roles to avoid duplication of roles arising from Selfwealth becoming part of the combined Selfwealth and Syfe Group business. However, as at the date of this Scheme Booklet, Syfe expects to retain the current employees and senior management team to help ensure continuity and a smooth transition following implementation of the Scheme, and no specific plans in relation to any potential changes to the employees or senior management team at Selfwealth have been determined.

#### (d) Delisting

If the Scheme is implemented, it is intended that quotation of Selfwealth on the ASX will be terminated and Selfwealth will be removed from the official list of the ASX on or around the day following the Implementation Date. Syfe is subsequently likely to convert Selfwealth to a proprietary company limited by shares.

#### (e) Constitution

Consistent with its intention to convert Selfwealth into a proprietary company limited by shares, Syfe intends to replace Selfwealth's existing constitution with a constitution appropriate for a wholly owned subsidiary company limited by shares following implementation of the Scheme.

# 6. Information about Syfe Continued

As at the date of this Scheme Booklet, Syfe holds 43,444,137 Selfwealth Shares. These shares were purchased on market by Syfe over the period from 28 to 31 January 2025 (both dates inclusive),

Further details of the purchases, and of the persons who acquired relevant interests in those Selfwealth Shares, are set out in the Notice of Initial Substantial Holder which was filed by Syfe with ASX on

#### (b) No dealing in Selfwealth Shares in previous four months

Other than the on market purchases referred to above, neither Syfe nor any of its associates has provided or agreed to provide any consideration for any Selfwealth Shares in the four months up to the date of this Scheme Booklet.

#### (c) No inducing benefits given during previous four months

Except as otherwise disclosed in this Scheme Booklet, in the four months before the date of this Scheme Booklet, neither Syfe nor any of its associates has given or offered to give or agreed to give a benefit to another person where the benefit was likely to induce the other person, or an associate of the other person, to:

- vote in favour of the Scheme; or
- dispose of Selfwealth Shares,

which benefit is not offered to all Selfwealth Shareholders under the Scheme.

(d) Benefits to current Selfwealth officers Other than as disclosed in this Scheme Boo payment or giving any benefit to any current of its related badies corrected as compared Other than as disclosed in this Scheme Booklet, none of Syfe or any of its associates will be making any payment or giving any benefit to any current director, secretary or executive officer of Selfwealth or any of its related bodies corporate as compensation or consideration for, or otherwise in connection with, their resignation from their respective offices if the Scheme is implemented.

#### 6.7 No other material information

Other than as disclosed in this section 6, there is no information regarding Syfe, or its intentions regarding Selfwealth, that is material to the making of a decision by a Selfwealth Shareholder on whether or not to vote in favour of the Scheme that is within the knowledge of any director of Syfe as at the date of this Scheme Booklet that has not been previously disclosed to Selfwealth Shareholders.



# 7. Risks

#### 7.1 Introduction

 7.1 Introduction
 This section 7 describes certain key risks associated with the Sche
 risks relating to the business and operations of Selfwealth; and This section 7 describes certain key risks associated with the Scheme:

- risks relating to implementation of the Scheme.

In deciding whether to vote in favour of the Scheme, Selfwealth Shareholders should read this Scheme Booklet carefully and consider the following risks. These risks do not take into account the individual investment objectives, financial situation, position or particular needs of Selfwealth Shareholders. In addition, this section 7 is a summary only and does not purport to list every risk that may be associated with an investment in Selfwealth, or implementation of the Scheme, now or in the future. There also may be additional risks and uncertainties not currently known to Selfwealth which may have a material adverse effect on Selfwealth's operating and financial performance and the value of Selfwealth Shares.

Whilst the Selfwealth Directors unanimously recommend that Selfwealth Shareholders vote in favour of the Scheme, in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders), Selfwealth Shareholders are encouraged to make their own independent assessment as to whether to vote in favour of the Scheme.

#### 7.2 Risks relating to Selfwealth

In considering the Scheme, Selfwealth Shareholders should be aware that there are a number of risks, both general and specifically relating to Selfwealth, which may affect the future operating and financial performance of Selfwealth.

If the Scheme is implemented, Selfwealth Shareholders will receive the Scheme Consideration, will cease to hold Selfwealth Shares and will no longer be exposed to the risks set out in this section 7.2 (or the other risks to which Selfwealth may be exposed). If the Scheme is not implemented, Selfwealth Shareholders will continue to hold Selfwealth Shares and be exposed to such risks.

#### (a) Failure to retain existing customers and to attract new customers

Selfwealth's success and growth potential depends on its ability to continue to retain its current customer base and organically grow the service requirements of those existing customers. The company's future success and growth potential also depends on its ability to increase its market share by attracting new customers. Failure to retain existing customers or attract new customers would materially impact Selfwealth's ability to generate revenue which will have an adverse effect on the company's operating and financial performance.

#### (b) Interest revenue and macroeconomic conditions

Selfwealth's business and reputation may be harmed by changes in business, economic or political conditions that impact global financial markets, or by a systemic market event. In particular, Selfwealth currently derives a significant portion of operating revenue from interest revenue on customer cash balances. Significant variances in the RBA cash rate and/or customer cash balances could impact the financial performance of the company.

#### (c) Trading revenue and competition

Selfwealth's trading revenues are influenced by volatilities in external market dynamics as well as market share, customer experience and value proposition. Selfwealth operates in highly competitive markets, and many of its competitors may have products and services that may be more appealing to its current or potential customers. Current and potential future competition may come from incumbent discount brokerages, established financial technology companies, venture-backed financial technology firms, banks, cryptocurrency exchanges, asset management firms and technology platforms, and exchange traded fund providers. New entrants or existing competitors could challenge or change brokerage fee structures or product offerings leading to a loss in Selfwealth's market share and reductions in its trading revenue.

In addition, the technology underpinning Selfwealth's trading platform requires significant ongoing investment to keep pace with the functionality and features of the company's competitors' platforms. Failure to make this investment may result in a loss of customers or inability to attract new customers which may have a material adverse effect on Selfwealth's market share and trading revenue.

#### (d) Loss and theft of data, and failure to implement secure data controls

Selfwealth's business operations involve the storage of customers' confidential, personal and sensitive information online (including, for example, information about a customer's investment portfolio and security trading). Selfwealth's business could be materially disrupted by privacy or data breaches which may impact the security of the customer's information and data. This could occur through theft, unauthorised access (such as hacking), unauthorised disclosure of confidential customer information (including exploitation of data) or loss of information (for example, through system problems). While Selfwealth undertakes measures to prevent and detect the occurrence of such security breaches, there is a risk that such measures may not be adequate.

Any security breach may result in significant disruption to Selfwealth's business including rendering its operations unavailable for a period of time until the data is restored. A security breach could also have an adverse impact on the company's growth prospects, operating results, reputation and financial performance, and have significant regulatory implications.

In addition, managing cyber risk is becoming progressively more costly and requires significant management time and attention.

#### (e) Regulatory risks

Selfwealth, its services and products are subject to various laws and regulations including but not limited to financial services laws, anti-money laundering law, privacy laws, accounting standards and tax laws. Changes in these laws and regulations (including interpretation and enforcement) could adversely affect the company's financial performance. Additionally, if Selfwealth fails to comply with these laws and regulations, there is a risk that the company's reputation and financial performance could be adversely affected.

Further, the regulatory requirements that apply to Selfwealth are becoming increasingly burdensome, which is resulting in the Selfwealth Board and management being required to dedicate more time, resources and expenditure to ensure compliance.

#### (f) Transformation program

As described in section 5.1(b), Selfwealth is currently undertaking a transformation program that is seeking to transform the company from a technology-based business to a customer-led growth business by providing superior customer service, improving efficiencies and functionality in its trading platform and exploring relevant product adjacencies.

The transformation program is being pursued with the expectation that it will result in reduced costs and increased revenues and improve overall business performance. Achieving these anticipated benefits depends on the successful implementation of the various projects that comprise the transformation program.

There is a risk that these projects (including the current projects described in section 5.1(b)) could take longer to complete than expected, involve more capital expenditure than expected, encounter unanticipated problems or fail to meet their stated objectives. Therefore, it is possible that the anticipated benefits of the transformation program may not be realised. If some or all of the transformation program's benefits are not realised, there may be a material adverse effect on Selfwealth's operating and financial performance.

# 7. Risks Continued

#### (g) Reliance on key personnel

Selfwealth operates with a small management team and the loss of key management personnel could cause a material disruption and adversely affect the operational and financial performance of the company, including the achievement of its product and service development objectives.

#### (h) Loss of AFSL

Selfwealth is required to hold an appropriate Australian financial services licence (**AFSL**) to operate its business. If Selfwealth loses, or has restrictions imposed on its AFSL, so as to prevent it from continuing its business operations, the company will need to identify an alternate way to continue operating its business (for example, become an authorised representative of an AFSL holder). A number of the Selfwealth's key third-party providers are also required to hold an AFSL with appropriate authorisations to provide services to the company. If any other relevant third-party service provider loses, or has restrictions imposed on its AFSL, Selfwealth will need to engage a suitably authorised alternate AFSL holder to carry out the required services.

Maintenance of an AFSL is onerous and depends, among other things, on the ability of the AFSL holder (and any of its authorised representatives) continuing to comply with its AFSL conditions and financial services laws.

Any loss, impairment or restriction on Selfwealth's or a third-party provider's AFSL is likely to have an adverse material effect on the Selfwealth's ability to undertake its business operations and its financial performance.

#### (i) Failure or delays in disaster recovery scenarios

Selfwealth stores significant confidential data and there is no guarantee that in a disaster recovery scenario the company will be able to recover that data and continue the provision of its services in a timely manner. Where there is a failure or delay in a disaster recover scenario to recover data, Selfwealth's reputation may be adversely affected and that may expose the company to damage claims from customers.

#### (j) Reliance on key software and software development

Selfwealth's business model heavily depends on its ability to maintain functionality of its software and adapt it to changing needs and preferences, industry standards and any changes in regulatory requirements. Failure to maintain or continue to develop software effectively and in a timely manner may result in a loss of customers or inability to attract new customers which may have a material adverse effect on Selfwealth's sales revenue and reputation. There is a significant risk of development and introduction of new competitive software by third parties which may result in the company losing customers or not being able to attract new ones.

#### (k) Contractual and counterparty risks

As a party to several material contracts, Selfwealth will have various contractual rights in the event of noncompliance. However, no assurance can be given that all contracts will be fully performed by all contracting parties and that Selfwealth will be successful in securing compliance with the terms of each contract by the counterparties to its contracts.

Selfwealth relies on third parties to perform certain key functions, including in the provision of Selfwealth's trading platform, which are critical for Selfwealth's business operations. The failure of third parties to perform those functions, or a major disruption to, or change in strategy or in the ongoing viability of, key third party suppliers could adversely affect Selfwealth's business, financial condition and results of operations.

#### (l) Product and service liability

Selfwealth's products and services may have errors or defects which could have a material adverse effect on its business. Additionally, such errors or defects could expose Selfwealth to liability claims or litigation, resulting in the removal of regulatory approval for certain products and services and/or monetary damages being awarded against Selfwealth.

#### (m) Operational risk and fraud

Selfwealth is exposed to a large range of operational risks relating to both current and future operations. Such operational risks include fraud or dishonesty by its employees or service providers, transaction processing errors, industrial action or disputes and natural disasters. While Selfwealth endeavours to take appropriate action to mitigate these operational risks and, where Selfwealth considers it practicable, insure against them, the company cannot remove all possible risks of disruption to its business operations. A disruption in Selfwealth's operations or service access may have an adverse impact on the company's financial performance.

#### (n) Litigation risk

Selfwealth is not currently involved in any material contractual disputes or litigation, arbitration or government prosecution matters. There is a risk that Selfwealth may in the future have disputes with customers, suppliers or other third parties (including payment disputes) and this may have an adverse impact on Selfwealth's operating results and financial performance.

#### (o) Fluctuation in operating metrics and financial results

Selfwealth's recent revenue growth rate and financial performance should not be considered indicative of its future performance. Financial performance is likely to fluctuate from quarter to quarter, given revenues are heavily reliant on the level of trading activity on the platform and customer cash balances.

#### (p) Prior and potential future operating losses

Selfwealth has incurred operating losses in the past and may not maintain profitability in the future. Given further anticipated investment in research and development and product innovation, increased competition, pressure on revenues and the increasing importance of scale in the online equity trading market, operating losses may occur again in the near term.

#### (q) Reputation and brand exposure

Selfwealth's brand and reputation are two of its most important assets, and any harm to these could adversely affect its business. Selfwealth's reputation, brand and ability to build trust with existing and new customers may be adversely affected by complaints and negative publicity, changes to the platform and customers that utilise the platform or competitors' platforms.

#### (r) Risks associated with any potential new offerings

The development of new offerings by Selfwealth for its customers may require an amendment to the company's existing AFSL. Any new product offerings may involve a number of commercial risks (in development and marketing) and also significant regulatory risks. There is no guarantee that Selfwealth will be able to develop or satisfy those regulatory requirements to offer any new products to customers.

# 7. Risks Continued

#### 7.3 Risks relating to implementation of the Scheme

#### (a) Scheme may not proceed or may be delayed

Implementation of the Scheme is subject to a number of conditions precedent (a summary of the outstanding conditions is set out in section 4.3) including approval by the Requisite Majorities, Court approval, that no Prescribed Occurrence occurs, that no Material Adverse Change occurs and other customary conditions. The conditions precedent are set out in full in clause 3.1 of the Scheme Implementation Deed.

There can be no certainty, nor can Selfwealth or Syfe provide any assurance, that these conditions precedent will be satisfied or waived (where capable of being waived), or if satisfied or waived (where capable of being waived) when that will occur.

A failure to satisfy any of the conditions precedent, or a delay in satisfying the conditions precedent and implementing the Scheme, may adversely affect the trading price of the Selfwealth Shares.

There is a risk that the Scheme may not be approved by the Requisite Majorities and/or approved by the Court (or approved subject to conditions that either Selfwealth or Syfe are not prepared to accept). If the Scheme is not approved, the Scheme will not proceed and Selfwealth Shareholders will continue to hold their Selfwealth Shares and continue to be exposed to the risks set out in section 7.2 (and other risks to which Selfwealth may be exposed).

#### (b) The Scheme Implementation Deed may be terminated in certain circumstances

Each of Selfwealth and Syfe has the right to terminate the Scheme Implementation Deed in certain circumstances as set out in section 9.4(h). Accordingly, there is no certainty that the Scheme Implementation Deed will not be terminated by either Selfwealth or Syfe before the implementation of the Scheme.

#### (c) Tax consequences for Scheme Shareholders

Upon Implementation of the Scheme, there will be tax consequences for Scheme Shareholders. These implications will differ based on several factors, such as the tax residency and tax profile of the Selfwealth Shareholders. Section 8 provides a general description of the Australian tax consequences of the Scheme (assuming it is implemented) for Selfwealth Shareholders. It is recommended that Selfwealth Shareholders consult with independent tax professionals to understand the specific tax outcomes relevant to their individual circumstances.

#### (d) Transaction costs

Selfwealth has and will continue to incur transaction costs in relation to the Scheme, even if it does not proceed. Selfwealth's transaction costs up to and including to February 2025 are expected to be approximately \$1.5 million and total transaction costs if the scheme proceeds are expected to be approximately \$5.5 million.<sup>5</sup> This includes adviser and contractor fees, and the fees of the Independent Expert and Selfwealth Share Registry.

In addition, Selfwealth may be required to pay the Break Fee to Syfe in certain circumstances, as set out in the Scheme Implementation Deed. See section 9.4(f) for further information on the break fee.

<sup>5.</sup> This figure includes transaction costs in relation to Scheme with Syfe and the former Bell Scheme. It also includes the break fee of \$577,000 payable to Bell in relation to the termination of the Bell Scheme, as required under the Bell Scheme Implementation Deed.

# 8 Tax implications



# 8. Tax implications

#### 8.1 Introduction

The following is a general description of the Australian tax consequences of the Scheme (assuming it is implemented) for Selfwealth Shareholders. It does not constitute tax advice and should not be relied upon as such. The comments set out below are relevant only to those Selfwealth Shareholders who hold their Selfwealth Shares on capital account.

The description is based on the Australian law and administrative practice in effect at the date of this Scheme Booklet but is general in nature and is not intended to be an authoritative or complete statement of the laws applicable to the particular circumstances of a Selfwealth Shareholder. Selfwealth Shareholders should seek independent professional advice in relation to their own particular circumstances.

The description does not address the Australian tax consequences for Selfwealth Shareholders who:

 hold their Selfwealth Shares for the purposes of speculation or a business of dealing in securities (for example, as trading stock);

acquired their Selfwealth Shares pursuant to an employee share, option or rights plan;

- are subject to the taxation of financial arrangements rules in Division 230 of the Tax Act in relation to gains and losses on their Selfwealth Shares; or
- may be subject to special tax rules, such as insurance companies, partnerships, tax exempt organisations and entities subject to the Investment Manager Regime under Subdivision 842–I of the Tax Act in respect of their Selfwealth Shares.

Selfwealth Shareholders who are tax residents of a country other than Australia (whether or not they are also residents, or are temporary residents, of Australia for tax purposes) should take into account the tax consequences of the Scheme under the laws of their country of residence, as well as under Australian law.

#### 8.2 Australian resident shareholders

#### (a) Capital gains tax (CGT)

Under the Scheme, Selfwealth Shareholders will dispose of their Selfwealth Shares to Syfe in exchange for the Scheme Consideration. This disposal will constitute a CGT event A1 for Australian CGT purposes for Selfwealth Shareholders.

The time of the CGT event will be the Implementation Date.

#### (b) Calculation of capital gain or capital loss

Selfwealth Shareholders will prima facie make a capital gain on the disposal of Selfwealth Shares to the extent that the capital proceeds from the disposal of the Selfwealth Shares are more than the cost base of those Selfwealth Shares. Conversely, Selfwealth Shareholders will make a capital loss to the extent that the capital proceeds are less than their reduced cost base of those Selfwealth Shares.

#### (1) Cost base

The cost base of the Selfwealth Shares generally includes the cost of acquisition and certain non-deductible incidental costs of their acquisition and disposal. The reduced cost base of the Selfwealth Shares is usually determined in a similar, but not identical, manner.

#### (2) Capital proceeds

The capital proceeds received in respect of the disposal of each Selfwealth Share should be \$0.28 cash per Selfwealth Share, being the amount of the Scheme Consideration.

#### (3) Other issues

Individuals, complying superannuation entities or trustees that have held Selfwealth Shares for at least 12 months may be entitled to discount the amount of the capital gain (after application of capital losses) from the disposal of Selfwealth Shares by 50% in the case of individuals and trustees or by 33<sup>1</sup>/<sub>3</sub>% for complying superannuation entities. For trustees, the ultimate availability of the discount for beneficiaries of the trust will depend on the particular circumstances of the beneficiaries.

Capital gains (prior to any CGT discount) and capital losses of a taxpayer in an income year are aggregated to determine whether there is a net capital gain. Any net capital gain is included in assessable income and is subject to income tax. Capital losses may not be deducted against other income for income tax purposes but may be carried forward to offset against future capital gains (subject to satisfaction of loss recoupment tests for certain taxpayers).

#### 8.3 Non-Australian resident shareholders

For a Selfwealth Shareholder who:

- is not a resident of Australia for Australian tax purposes; and
- does not hold their Selfwealth Shares in carrying on a business through a permanent establishment in Australia,

the disposal of Selfwealth Shares will generally only result in Australian CGT implications if:

- that Selfwealth Shareholder together with its associates held 10% or more of the Selfwealth Shares (referred to as a 'non-portfolio interest') at the time of the CGT event or for any continuous 12-month period within two years preceding the CGT event; and
- more than 50% of Selfwealth's value is due to direct or indirect interests in 'taxable Australian real property' (as defined in the Tax Act). Taxable Australian real property generally refers to Australian land that is owned or leased.

Unless the above two conditions are satisfied, non-resident Selfwealth Shareholders should disregard any Australian capital gain or loss from the disposal of their Selfwealth Shares.

If you are a non-resident who holds a 'non-portfolio interest' in Selfwealth, you should obtain independent advice as to the tax implications of sale, and whether any protection will be available under a relevant double tax treaty.

A non-resident Selfwealth Shareholder who has previously been a resident of Australia and chose to disregard a capital gain or loss on ceasing to be a resident will be subject to Australian CGT consequences on disposal of the Selfwealth Shares as set out in section 8.2.

#### 8.4 Foreign resident CGT withholding

The capital gains withholding tax regime may apply to the Selfwealth Shareholders whose Selfwealth Shares are subject to Australian CGT because they satisfy the two conditions outlined above at section 8.3.

Syfe, in co-operation with Selfwealth, may seek to clarify the status of particular Selfwealth Shareholders and require these Selfwealth Shareholders to provide Syfe with either:

- a declaration that they are an Australian tax resident or that their Selfwealth Shares are not an 'indirect Australian real property interest' (**Declaration Form**); or
- a notice of variation granted by the ATO varying the amount or rate of tax to be withheld (Variation Notice).

# 8. Tax implications Continued

Unless a signed Declaration Form (which Syfe does not know to be false) or Variation Notice is provided to Syfe for these particular Selfwealth Shareholders, Syfe may withhold up to 15% of the Scheme Consideration payable to the Selfwealth Shareholder and pay that amount to the Commissioner of Taxation. The relevant Selfwealth Shareholders will only receive the net proceeds and will be taken to receive the full Scheme Consideration for the purposes of the Scheme, such that Syfe will be discharged of any liability to pay that amount of the Scheme Consideration to the relevant Selfwealth Shareholder.

Non–Australian resident Selfwealth Shareholders should consult with a professional tax adviser regarding their particular circumstances.

#### 8.5 Stamp duty

No stamp duty will be payable by Selfwealth Shareholders on the transfer of their Selfwealth Shares to Syfe.

#### 8.6 GST

Selfwealth Shareholders should not be liable to GST in respect of a disposal of their Selfwealth Shares.

Selfwealth Shareholders may be charged GST on costs (such as advisor fees relating to their participation in the Scheme) that relate to the Scheme. Selfwealth Shareholders may be entitled to input tax credits or reduced input tax credits for such costs but should seek independent advice in relation to their particular circumstances.

# Additional information



9. Additional information	1
9.1 Interests of Selfwealth Directors in Selfweal	th Shares
As at the Last Practicable Date, the Selfwealth Directors have t Selfwealth Shares:	he following Relevant Interests in
	he following Relevant Interests in Number of Selfwealth Shares
Selfwealth Shares:	Number of Selfwealth
Selfwealth Shares:	Number of Selfwealth Shares
Selfwealth Shares: Selfwealth Director Christine Christian AO	Number of Selfwealth Shares Nil

No Selfwealth Director acquired or disposed of a Relevant Interest in any Selfwealth Shares during the four months before the date of this Scheme Booklet. four months before the date of this Scheme Booklet.

#### 9.2 Selfwealth equity incentive arrangements

As detailed in Selfwealth's 2024 Annual Report, Selfwealth operates an incentive plan under which Performance Rights are offered to senior management. Each Performance Right entitles the holder to receive Selfwealth Shares subject to the satisfaction of certain conditions.

As at the Last Practicable Date, no Performance Rights are on issue.

#### 9.3 Other benefits and agreements

#### (a) Interests of Selfwealth Directors in Syfe securities

No Selfwealth Director has a Relevant Interest in any securities in Syfe.

No Selfwealth Director has acquired or disposed of a Relevant Interest in any securities in Syfe during the four months before the date of this Scheme Booklet.

#### (b) Interests of Selfwealth Directors in contracts with Syfe

No Selfwealth Director has any interest in any contract entered into by Syfe, or any of its related bodies corporate.

#### (c) Benefits in connection with retirement from office

There is no payment or other benefit that is proposed to be made or given to any director, secretary or executive officer of Selfwealth (or any of its related bodies corporate) as compensation for the loss of, or consideration for or in connection with his or her retirement from, office in Selfwealth (or any of its related bodies corporate) in connection with the Scheme.

#### (d) Deeds of indemnity, insurance and access

Selfwealth has entered into deeds of indemnity, insurance and access with the Selfwealth Directors and officers on customary terms (D&O Deeds). The D&O Deeds include terms that provide for Selfwealth to indemnify each of the Selfwealth Directors and officers against all liability arising as a result of such persons acting as a director or officer, to the extent permitted by law.

Selfwealth also pays a premium in respect of a directors and officers insurance policy for the benefit of the Selfwealth Directors and officers. The Scheme Implementation Deed permits Selfwealth to, prior to the Implementation Date, enter into arrangements to provide run-off insurance coverage for all current Selfwealth Directors and officers for seven years from the retirement date of each director and officer. Under the Scheme Implementation Deed, Syfe must ensure that this directors' and officers' run-off insurance is maintained for this same seven-year period.

#### (e) Benefits from Syfe

No Selfwealth Director has agreed to receive, or is entitled to receive, any benefit from Syfe, or any of its related bodies corporate, which is conditional on, or is related to, the Scheme.

#### (f) Agreements connected with or conditional on the Scheme

Other than as disclosed in this section 9, there are no agreements or arrangements made between any Selfwealth Director and any other person in connection with, or conditional on, the outcome of the Scheme.

#### 9.4 Scheme Implementation Deed

#### (a) Introduction

On 26 February 2025, Selfwealth and Syfe entered into the Scheme Implementation Deed, which governs the conduct of the Scheme.

A summary of the key terms of the Scheme Implementation Deed is set out below. A full copy of the Scheme Implementation Deed was released to ASX on 27 February 2025 and can be found on ASX's website (www.asx.com.au).

#### (b) Conditions to the Scheme

Implementation of the Scheme is subject to a number of conditions precedent.

The Scheme will not proceed unless all of the conditions precedent to the Scheme are satisfied or waived (as applicable) in accordance with the Scheme Implementation Deed.

The outstanding conditions precedent are set out in section 4.3.

#### (c) Conduct of business

The Scheme Implementation Deed requires that Selfwealth carry on its business and operations in the ordinary course consistent with past practice and in compliance with all applicable laws, regulations, and orders of Government Agencies having jurisdiction over it.

In addition, Selfwealth must also:

- not enter into new lines of business;
- ensure no 'Prescribed Occurrence' occurs; and
- use reasonable endeavours to maintain and preserve its relationships with Government Agencies, material customers, suppliers, landlords and others having material business dealings with Selfwealth.

A number of other conduct of business restrictions apply to Selfwealth and these are set out in full in clause 6 of the Scheme Implementation Deed.

However, Selfwealth will be able to take any actions:

- Fairly Disclosed to Syfe in the Disclosure Materials or certain public documents prior to the date of the Scheme Implementation Deed;
- agreed to in writing by Syfe; or
- required or permitted by law, regulation, accounting standards or principles, contract or by a Government Agency or by the Scheme Implementation Deed or the Scheme.

#### (d) Representations and warranties

The Scheme Implementation Deed contains customary representations and warranties given by each of Selfwealth and Syfe to each other.

These representations and warranties are set out in Schedule 1 (in the case of Selfwealth) and Schedule 2 (in the case of Syfe) of the Scheme Implementation Deed.

# 9. Additional information Continued

#### (e) Exclusivity

The Scheme Implementation Deed contains the following customary exclusivity provisions:

- no shop;
- no talk (subject to a fiduciary out);
  - no due diligence (subject to a fiduciary out);
  - notification right for Syfe if Selfwealth approached with a Competing Proposal, negotiations, discussions or other communications in relation to an actual, proposed or potential Competing Proposal; and
  - matching rights.

In summary, the matching rights provisions provide that Selfwealth must not enter into any agreement to effect a Competing Proposal, and must use reasonable endeavours to procure that no Selfwealth Director changes their recommendation to vote in favour of the Scheme, unless Selfwealth has provided Syfe with the terms and conditions of the Competing Proposal, has given Syfe at least three Business Days after the provision of that information to provide a matching or superior proposal to the Competing Proposal, and Syfe has not announced a matching or superior proposal by that date.

#### (f) Break fee

The Scheme Implementation Deed contains a customary break fee of \$646,000 (which is approximately 1% of the equity value of Selfwealth) which will be triggered if:

- any member of the Selfwealth Board changes his or her recommendation in relation to the Scheme, except as a result of:
  - the Independent Expert concluding that the Scheme is not in the best interests of Selfwealth Shareholders (other than Excluded Shareholders);
  - Selfwealth being entitled to terminate the Scheme Implementation Deed for material breach, including of Syfe's representations and warranties;
  - a Court or Government Agency requiring a change to the recommendation; or
  - the change occurs as a result of a failure of a condition precedent that is not waived.
- any member of the Selfwealth Board recommends that Selfwealth Shareholders accept or vote in favour of, or otherwise supports or endorses, a Competing Proposal of any kind that is announced;
- a Competing Proposal is announced prior to the Second Court Date and within 12 months of such announcement, a third party completed a Competing Proposal; or
- Syfe terminates the Scheme Implementation Deed following a material breach by Selfwealth, including of Selfwealth's representations and warranties.

#### (g) Reverse break fee

The Scheme Implementation Deed contains a reverse break fee of \$1,292,000 (which is approximately 2% of the equity value of Selfwealth) which will be triggered if:

- Selfwealth terminates the Scheme Implementation Deed following a material breach by Syfe, including of Syfe's representations and warranties; or
- the Scheme becomes Effective but Syfe does not pay the Scheme Consideration in accordance with its obligations under the Scheme Implementation Deed, the Scheme and the Deed Poll.

#### (h) Termination

Each of Selfwealth and Syfe may terminate the Scheme Implementation Deed:

- for material breach of the Scheme Implementation Deed;
- for failure of a condition precedent to the Scheme (as outlined in section 4.3); or
- if the Scheme is not Effective by 1 August 2025 or any such other date agreed in writing by Selfwealth and Syfe.

Selfwealth may also terminate if a majority of the Selfwealth Board changes their voting recommendation in certain circumstances permitted under the Scheme Implementation Deed.

Syfe may also terminate if any member of the Selfwealth Board changes their voting recommendation, other than where the change occurs because of a requirement or request by a court or Government Agency that he or she abstain or withdraw from making a recommendation that Selfwealth Shareholders vote in favour of the Scheme.

#### 9.5 Consents, disclosures and fees

#### (a) Consents

This Scheme Booklet contains statements made by, or statements said to be based on statements made by:

- Syfe in respect of the Syfe Information only; and
- Grant Thornton Corporate Finance Pty Ltd as the Independent Expert.

Each of those persons named above has consented to the inclusion of each statement it has made in the form and context in which the statements appear and has not withdrawn that consent at the date of this Scheme Booklet.

The following parties have given and have not, before the time of registration of this Scheme Booklet with ASIC, withdrawn their consent to be named in this Scheme Booklet in the form and context in which they are named:

- Flagstaff Partners Pty Ltd as financial adviser to Selfwealth;
- Herbert Smith Freehills as legal adviser to Selfwealth; and
- MUFG Corporate Markets (AU) Limited as the Selfwealth Share Registry.

#### (b) Disclosures and responsibility

Each person named in section 9.5(a):

- has not authorised or caused the issue of this Scheme Booklet;
- does not make, or purport to make, any statement in this Scheme Booklet or any statement on which a statement in this Scheme Booklet is based, other than:
  - Syfe in respect of the Syfe Information only; and
  - Grant Thornton Corporate Finance Pty Ltd in relation to its Independent Expert's Report; and
- to the maximum extent permitted by law, expressly disclaims all liability in respect of, makes no representation regarding, and takes no responsibility for, any part of this Scheme Booklet other than a reference to its name and the statement (if any) included in this Scheme Booklet with the consent of that party as specified in this section 9.5(b).

# 9. Additional information Continued

#### 9.6 ASIC relief

Paragraph 8302(h) of Part 3 of Schedule 8 of the *Corporations Regulations 2001* (Cth) requires this Scheme Booklet to set out whether, within the knowledge of the Selfwealth Directors, the financial position of Selfwealth has materially changed since the date of the last balance sheet laid before Selfwealth in general meeting (being its financial statements for the year ended 30 June 2024) or sent to Selfwealth Shareholders in accordance with section 314 or 317 of the Corporations Act and, if so, full particulars of any change. ASIC has granted Selfwealth relief from this requirement so that this Scheme Booklet only needs to set out whether, within the knowledge of the Selfwealth Directors, the financial position of Selfwealth has materially changed since 31 December 2024 and, if so, particulars of any change. Selfwealth's financial statements for the half year ended 31 December 2024 can be found on Selfwealth's website (www.selfwealth.com.au) or ASX's website (www.asx.com.au), or are available free of charge by calling the Selfwealth Shareholder Information Line on 1300 363 917 (within Australia) or +61 1300 363 917 (outside Australia), between 8.30am and 5.30pm, Monday to Friday (excluding public holidays).

#### 9.7 No other material information

Except as disclosed elsewhere in this Scheme Booklet, so far as the Selfwealth Directors are aware, there is no other information that is:

- material to the making of a decision by a Selfwealth Shareholder whether or not to vote in favour of the Scheme; and
- known to any Selfwealth Director at the date of lodging this Scheme Booklet with ASIC for registration,

<sup>¬</sup>which has not previously been disclosed to Selfwealth Shareholders.

#### 9.8 Supplementary disclosure

Selfwealth will issue a supplementary document to this Scheme Booklet if it becomes aware of any of the following between the date of this Scheme Booklet and the Second Court Date:

- a material statement in this Scheme Booklet is false or misleading in a material respect;
- a material omission from this Scheme Booklet;
- a significant change affecting a matter included in this Scheme Booklet; or
- a significant new matter has arisen and it would have been required to be included in this Scheme Booklet if it had arisen before the date of this Scheme Booklet.

Depending on the nature and timing of the changed circumstances, and subject to obtaining any relevant approvals, Selfwealth may circulate and publish any supplementary document by:

- making an announcement to the ASX;
- placing an advertisement in a prominently published newspaper which is circulated generally throughout Australia;
- posting the supplementary document to Selfwealth Shareholders at their address shown on the Selfwealth Share Register; and/or
- posting a statement on Selfwealth's website (www.selfwealth.com.au),

as Selfwealth, in its absolute discretion, considers appropriate.

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# 10. Glossary

#### 10.1 Definitions

In this Scheme Booklet, unless the context otherwise appears, the following terms have the meanings shown below:

	Term	Meaning
)	ASIC	the Australian Securities and Investments Commission.
5	ASX	ASX Limited ACN 008 624 691 and, where the context requires, the financial market that it operates.
	Bell	Bell Financial Group Limited ACN 083 194 763.
) )	Bell Scheme	the formerly proposed acquisition of Selfwealth by Bell by way of a scheme of arrangement for \$0.25 cash per share, with a scrip consideration alternative at Selfwealth Shareholders' election.
70	Bell Scheme Implementation Deed	the scheme implementation deed dated 24 November 2024 between Selfwealth and Bell, which was terminated on 26 February 2025.
	Business Day	a day that is not a Saturday, Sunday, public holiday or bank holiday in Melbourne, Australia.
)	Competing Proposal	any proposal, agreement, arrangement or transaction, which, if entered into or completed, would result in a Third Party (either alone or together with any associate):
		1. directly or indirectly acquiring an economic interest or a Relevant Interest in, or having a right to acquire a Relevant Interest in, 20% or more of the Selfwealth Shares;
		2. acquiring Control of Selfwealth;
		3. directly or indirectly having or acquiring or becoming the holder of, or otherwise acquiring or having a right to acquire, a legal, beneficial or economic interest in, or control of, all or a substantial part of the business or assets of Selfwealth;
		4. otherwise directly or indirectly acquiring or merging with Selfwealth; or
		5. requiring Selfwealth to abandon, or otherwise fail to proceed with, the Transaction,
		whether by way of takeover bid, members' or creditors' scheme of arrangement, reverse takeover, shareholder approved acquisition, capital reduction, buy back, sale or purchase of shares, other securities or assets, assignment of assets and liabilities, incorporated or unincorporated joint venture, dual-listed company (or other synthetic merger), deed of company arrangement, any debt for equity arrangement, recapitalisation, refinancing or other transaction or arrangement.
		Each successive material modification or variation of a Competing Proposal will constitute a new Competing Proposal.
-	Control	has the meaning given in section 50AA of the Corporations Act.
-	Corporations Act	the Corporations Act 2001 (Cth), as modified or varied by ASIC.

Term	Meaning
Court	the Federal Court of Australia (sitting in Melbourne) or such other court of competent jurisdiction under the Corporations Act agreed to in writing by Selfwealth and Syfe.
Deed Poll	a deed poll in the form of Annexure 3 under which Syfe agrees in favour of the Scheme Shareholders to perform the obligations attributed to Syfe under the Scheme.
Disclosure Materials	the documents and information contained in the data room made available by Selfwealth to Syfe and its Related Persons prior to 7.00pm on 20 February 2025, the index of which has been agreed by, or on behalf of, the parties.
Effective	when used in relation to the Scheme, the coming into effect, under subsection 411(1) of the Corporations Act, of the order of the Court made under paragraph 411(4)(b) of the Corporations Act in relation to this Scheme.
Effective Date	the date on which the Scheme becomes Effective.
Excluded Shareholder	any of Syfe and any other Syfe Group Member which holds Selfwealth Shares.
Fairly Disclosed	disclosed to Syfe or to any of its Related Persons (as defined in the Scheme Implementation Deed) to a sufficient extent, and in sufficient detail, so as to enable a reasonable person experienced in a business similar to any business conducted by Selfwealth to identify the nature, substance and scope of the relevant matter, event or circumstance.
First Court Date	the first day on which an application made to the Court for an order under subsection 411(1) of the Corporations Act convening the Scheme Meeting is heard, or, if the application is adjourned or subject to appeal for any reason, the day on which the adjourned application is heard.
FY23	the financial year ended 30 June 2023.
FY24	the financial year ended 30 June 2024.
FY25	the financial year ending 30 June 2025.
FY26	the financial year ending 30 June 2026.
Government Agency	any foreign or Australian government or governmental, semi-governmental, administrative, fiscal or judicial body, department, commission, authority, tribunal, agency or entity (including any stock or other securities exchange), or any minister of the Crown in right of the Commonwealth of Australia or any State, and any other federal, state, provincial, or local government, whether foreign or Australian.
Gross Profit	gross profit calculated in accordance with the accounting policies and practices applied by Selfwealth as at 26 February 2025.
GST	goods and services tax or similar value added tax levied or imposed in Australia under the GST Law or otherwise on a supply.

# 10. Glossary Continued

	Term	Meaning
	GST Act	the A New Tax System (Goods and Services Tax) Act 1999 (Cth).
	GST Law	has the same meaning as in the GST Act.
))	Implementation Date	the fifth Business Day after the Scheme Record Date, or such other date after the Scheme Record Date as Selfwealth and Syfe agree in writing.
	Independent Expert	Grant Thornton Corporate Finance Pty Ltd ACN 003 265 987, the independent expert in respect of the Scheme appointed by Selfwealth.
	Independent Expert's Report	the report issued by the Independent Expert in connection with the Scheme, as set out in Annexure 1.
	Insolvency	in relation to an entity:
	Event	<ol> <li>the entity resolving that it be wound up or a court making an order for the winding up or dissolution of the entity;</li> </ol>
		2. a Controller (as defined in the Corporations Act), liquidator, provisional liquidator, administrator, receiver, receiver and manager or other insolvency official being appointed to the entity or in relation to the whole, or a substantial part, of its assets;
		3. an application is made to a court, a meeting is convened or a resolution is passed for the entity to be wound up or dissolved or for the appointment of a Controller (as defined in the Corporations Act), liquidator, provisional liquidator or administrator to the entity of any of its assets;
		4. the entity seeks or obtains protection from its creditors under any statute or any other law;
		5. the entity executing a deed of company arrangement;
		6. the entity ceases, or threatens to cease to, carry on substantially all the business conducted by it as at 26 February 2025;
))		7. the entity is or becomes unable to pay its debts when they fall due, is insolvent within the meaning of the Corporations Act (or, if appropriate, legislation of its place of incorporation) or is otherwise presumed to be insolvent under the Corporations Act or any analogous circumstances arises under any other statute or law;
		8. the entity being deregistered as a company or otherwise dissolved (whether pursuant to Chapter 5A of the Corporations Act or otherwise),
		or any other like event, matter or circumstance occurring in relation to an entity in another jurisdiction.
	Last Practicable Date	10 March 2025, being the last practicable date to prepare information before finalising this Scheme Booklet for registration by ASIC.
	Listing Rules	the official listing rules of the ASX.

Term	Meaning
Material Adverse Change	an event, matter or circumstance that occurs or is announced after 26 February 2025 (each a <b>Specified Event</b> ) which has, or would be reasonably likely to have, the effect of:
	<ol> <li>diminishing the total assets (excluding restricted client trust funds) of Selfwealth by at least \$2.5 million against what they would reasonably have been expected to have been but for such Specified Event; or</li> </ol>
	2. diminishing the recurring Gross Profit of Selfwealth, taken as a whole, by at least \$2.5 million in any financial year for Selfwealth against what it would reasonably have been expected to have been but for such Specified Event,
	determined after taking into account any matters which offset the impact of the Specified Event giving rise to the adverse effect and, in each case, disregarding an event, matter or circumstance:
	3. required or expressly permitted or permitted not to be done by this deed or the Scheme;
	4. that was Fairly Disclosed in the Disclosure Materials;
	<ol> <li>that was Fairly Disclosed by Selfwealth in an announcement made by it to ASX, or a publicly available document lodged by it with ASIC, in the 12-month period prior to 26 February 2025;</li> </ol>
	6. agreed to in writing by Syfe;
	<ol> <li>arising as a result of any generally applicable change in law or governmental policy;</li> </ol>
	8. arising from changes in economic or business conditions that impact on Selfwealth and its competitors in a similar manner, including interest rates, general economic, political or business conditions, including adverse changes or major disruptions to, or fluctuations in, domestic or international financial markets (to the extent that the effect of the change is not materially disproportionate to Selfwealth relative to other participants in the same industry);
	9. arising from any act of terrorism, outbreak or escalation of war (whether or not declared) or major hostilities, cyber incident not specifically targeted at Selfwealth, an act of God, lightning, storm, flood, fire, earthquake or explosion, cyclone, tidal wave, landslide, other natural disaster or adverse weather conditions or the like; or
	10. arising out of the proposed change of control under the Transaction or the Scheme (including any loss of or adverse change in the relationship of Selfwealth with its respective employees, customers, creditors, suppliers, lessors or any Government Agency).
Performance Right	a right issued under an employee incentive plan which confers on the holder a right to acquire a Selfwealth Share, as set out in section 9.2.

# 10. Glossary Continued

Term	Meaning
Prescribed	other than:
Occurrence	<ol> <li>as required or expressly permitted or permitted not to be done by this deed or the Scheme;</li> </ol>
	2. as Fairly Disclosed in the Disclosure Materials;
	3. as agreed to in writing by Syfe; or
	4. as Fairly Disclosed by Selfwealth in an announcement made by it to ASX, or a publicly available document lodged by it with ASIC, in the 12-month period prior to 26 February 2025,
	the occurrence of any of the following after 26 February 2025:
	5. Selfwealth converting all or any of its shares into a larger or smaller number of shares;
	6. Selfwealth resolving to reduce its share capital in any way;
	7. Selfwealth entering into a buy-back agreement or resolving to approve the terms of a buy-back agreement under the Corporations Act;
	8. Selfwealth issuing shares or granting a performance right or an option over its shares, or agreeing to make such an issue or grant such an option, other than on vesting or exercise of, or in respect of, a Selfwealth Equity Incentive existing as at 26 February 2025;
	9. Selfwealth issues, or agrees to issue, securities convertible into shares;
	10. Selfwealth disposing, or agreeing to dispose, of the whole, or a substantial part, of its business or property;
	11. Selfwealth granting a Security Interest, or agreeing to grant a Security Interest, in the whole, or a substantial part, of its business or property;
	12. an Insolvency Event occurs in relation to Selfwealth; or
	13. Selfwealth declaring, determining, paying or distributing any dividend, bonus or other share of its profits or assets.
RBA	Reserve Bank of Australia.
Relevant Interest	has the meaning given in sections 608 and 609 of the Corporations Act.
Requisite	in relation to the Scheme Resolution, a resolution passed by:
Majorities	1. unless the Court orders otherwise, a majority in number (more than 50%) of Selfwealth Shareholders present and voting at the Scheme Meeting (either in person or by proxy, attorney or, in the case of corporate Selfwealth Shareholders, body corporate representative); and
	2. at least 75% of the total number of votes cast on the Scheme Resolution at the Scheme Meeting by Selfwealth Shareholders present and voting (either in person or by proxy, attorney or, in the case of corporate Selfwealth Shareholders body corporate representative).

	Term	Meanii
	Scheme	the s Selfv Anne Cour by Sy
(15)	Scheme Booklet	this whic Corp
	Scheme Consideration	the c trans Shar
	Scheme Implementation Deed	the S and S
	Scheme Meeting	the r orde Act t follo
	Scheme Record Date	7.00p and
$\langle \mathcal{O} \rangle$	Scheme Resolution	a res Notio
	Scheme Shareholder	a hol Sche
	Scheme Shares	all S Reco
	Second Court Date	the f para if the whic
	Second Court Hearing	the ł secti
	Selfwealth	Self

Term	Meaning
Scheme	the scheme of arrangement under Part 5.1 of the Corporations Act between Selfwealth and the Scheme Shareholders, the form of which is attached as Annexure 2, subject to any alterations or conditions made or required by the Court under subsection 411(6) of the Corporations Act and agreed to in writing by Syfe and Selfwealth.
Scheme Booklet	this document being the explanatory statement in respect of the Scheme, which has been prepared by Selfwealth in accordance with section 412 of the Corporations Act.
Scheme Consideration	the consideration to be provided by Syfe to each Scheme Shareholder for the transfer to Syfe of each Scheme Share, being \$0.28 cash for each Selfwealth Share held by a Scheme Shareholder as at the Scheme Record Date.
Scheme Implementation Deed	the Scheme Implementation Deed dated 26 February 2025 between Selfwealth and Syfe, a copy of which was released to the ASX on 27 February 2025.
Scheme Meeting	the meeting of Selfwealth Shareholders (other than Excluded Shareholders) ordered by the Court to be convened under subsection 411(1) of the Corporations Act to consider and vote on the Scheme and includes any meeting convened following any adjournment or postponement of that meeting.
Scheme Record Date	7.00pm on the second Business Day after the Effective Date or such other time and date as Selfwealth and Syfe agree in writing.
Scheme Resolution	a resolution of Selfwealth Shareholders to approve the Scheme, as set out in the Notice of Scheme Meeting in Annexure 4.
Scheme Shareholder	a holder of Selfwealth Shares recorded in the Selfwealth Share Register as at the Scheme Record Date, excluding any Excluded Shareholder.
Scheme Shares	all Selfwealth Shares held by the Scheme Shareholders as at the Scheme Record Date.
Second Court Date	the first day on which an application made to the Court for an order under paragraph 411(4)(b) of the Corporations Act approving the Scheme is heard, or, if the application is adjourned or subject to appeal for any reason, the day on which the adjourned application or appeal is heard.
Second Court Hearing	the hearing of the application made to the Court for an order pursuant to section 411(4)(b) of the Corporations Act approving the Scheme.
Selfwealth	SelfWealth Ltd ACN 154 324 428.
Selfwealth Board	the board of directors of Selfwealth.
Selfwealth Director	a member of the Selfwealth Board.

## 10. Glossary Continued

Term	Meaning
Selfwealth Information	<ul><li>the information contained in this Scheme Booklet, other than:</li><li>1. the Syfe Information; and</li><li>2. the Independent Expert's Report.</li></ul>
Selfwealth Share	a fully paid ordinary share in the capital of Selfwealth.
Selfwealth Share Register	the register of members of Selfwealth maintained in accordance with the Corporations Act.
Selfwealth Share Registry	MUFG Corporate Markets (AU) Limited ACN 083 214 537.
Selfwealth Shareholder	each person who is registered as the holder of a Selfwealth Share in the Selfwealth Share Register.
Superior Proposal	<ul> <li>a bona fide Competing Proposal:</li> <li>of the kind referred to in any of paragraphs 2, 3 or 4 of the definition of Competing Proposal; and</li> <li>not resulting from a breach by Selfwealth or any of its Related Persons of any of its obligations under clause 12 of the Scheme Implementation Deed, that the Selfwealth Board, acting in good faith, and after receiving advice from its financial advisers and legal advisers, determines:</li> <li>is reasonably capable of being valued and completed in a reasonable timeframe in accordance with its terms; and</li> <li>would, if completed substantially in accordance with its terms, be likely to be more favourable to Selfwealth Shareholders (as a whole) than the Transaction, in each case taking into account all terms and conditions and other aspects of the Competing Proposal (including any timing considerations, any conditions precedent, the identity, reputation and financial condition of the proponent or other matters affecting the probability of the Competing Proposal being completed) and of the Transaction.</li> </ul>
Syfe	Svava Pte Ltd UEN 201727957K, being the holding company of the Syfe Group.
Syfe Board	the board of directors of Syfe.
Syfe Group	Syfe and each of its related bodies corporate, and a reference to a <b>Syfe Group</b> <b>Member</b> or a <b>member of the Syfe Group</b> is to Syfe or any of its related bodies corporate.

Term	Meaning
Syfe Information	information regarding the Syfe Group provided by Syfe to Selfwealth in writing for inclusion in this Scheme Booklet including:
	1. the entire content of section 2 (Profile of Syfe) and 6;
	2. information about Syfe, other Syfe Group Members, the businesses of the Syfe Group, Syfe's interests and dealings in Selfwealth Shares, Syfe's intention for Selfwealth and Selfwealth's employees, and funding for the Scheme; and
	3. any other information required under the Corporations Act, <i>Corporations Regulations 2001</i> (Cth) or ASIC Regulatory Guide 60 to enable this Scheme Booklet to be prepared that the parties agree is 'Syfe Information' and that is identified in this Scheme Booklet as such.
	For the avoidance of doubt, the Syfe Information excludes the Selfwealth Information and the Independent Expert's Report.
Tax Act	the Income Tax Assessment Act 1936 (Cth) and the Income Tax Assessment Act 1997 (Ct
Transaction	the acquisition of the Scheme Shares by Syfe through implementation of the Scheme in accordance with the terms of the Scheme Implementation Deed.
10.2 Interpr	etation
In this Scheme	Booklet, unless expressly stated or the context otherwise appears:
words and ph	nrases have the same meaning (if any) given to them in the Corporations Act;
• words import	ting a gender include any gender;
• words import	ting the singular include the plural and vice versa;
	n importing a natural person includes any company, partnership, joint venture, corporation or other body corporate and vice versa;
• a reference to Booklet as re	o a section or annexure is a reference to a section of and an annexure to this Scheme levant;
regulations, j	o any statute, regulation, proclamation, ordinance or by law includes all statutes, proclamations, ordinances, or by laws amending, varying, consolidating or replacing ice to a statute includes all regulations, proclamations, ordinances and by laws issued atute;
<ul> <li>headings and Scheme Book</li> </ul>	l bold type are for convenience only and do not affect the interpretation of this clet;

- a reference to time is a reference to time in Melbourne, Australia;
- a reference to writing includes facsimile transmissions; and
- a reference to dollars, \$, cents, ¢ and currency is a reference to the lawful currency of the Commonwealth of Australia.

# **D**ANNEXURE 1 SIndependent Expert's Report



## Annexure 1 Independent Expert's Report

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## Selfwealth Ltd

Independent Expert's Report and Financial Services Guide

14 March 2025

### Annexure 1 Independent Expert's Report Continued



Directors Selfwealth Limited Level 7, 130 Lonsdale Street Melbourne VIC 3000

Grant Thornton Corporate Finance Pty

Level 26, 225 George Street Sydney NSW 2000 PO Locked Bag Q800 QVB Post Office Sydney NSW 1230 T +61 2 8297 2400

14 March 2025

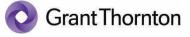
#### Introduction

All capitalised terms in this report are defined in the glossary included in Appendix E

- 1.1 Selfwealth is an online brokerage platform offering low-cost online trading services to retail investors primarily in the Australian market, as well as American and Hong Kong markets. Founded in 2012 and listed on the ASX since 2017, the Company had approximately 129,000 active traders on the platform as at 31 December 2024. The Company has 74 employees (as of 31 December 2024).
- 1.2 Svava (hereinafter referred to as Syfe) is a Singapore headquartered company and is the parent company of Syfe. Syfe, also headquartered in Singapore and founded in 2019, is an investment and wealth management platform with operations in Singapore, Australia and Hong Kong. Its offering includes managed portfolios, brokerage services and cash management solutions, partnering with some of the largest fund managers globally, including Blackrock, Vanguard, Pimco and State Street. Syfe, which is further backed by large investors with a significant global presence including Valar and Unbound, who are partners of DST Global and KKR, currently holds 18.8% in the share capital of Selfwealth.
- 1.3 On 27 February 2025, Selfwealth announced that it had entered into the SID with Syfe for the acquisition of all the outstanding Selfwealth Shares that Syfe does not already own for a Cash Consideration of A\$0.28 per share by a way of scheme of arrangement. The Scheme is the outcome of a competitive process, including Selfwealth receiving a number of NBIOs and entering into an SID with Bell on 24 November 2024. However, Bell did not make a counterproposal to match the Syfe Proposal and accordingly the Bell Scheme was terminated. We provide a detailed discussions of the main events and timeline of the competitive process in section 2 of this Report.
- 1.4 The Scheme is subject to the conditions precedent set out in Section 2 of this Report including approval by Selfwealth Shareholders, the Federal Court of Australia and no Material Adverse Change (as those terms defined in the SID) or Selfwealth Prescribed Occurrence (as those terms defined in the SID). The SID includes customary exclusivity commitments in favour of Syfe, including no shop, no talk, notification and matching rights, subject to customary fiduciary out provisions which allow the Selfwealth Board to engage with a 'Competing Proposal' that is or could reasonably be expected to become a 'Superior Proposal' (as those terms are defined in the SID).

#### ABN-59 003 265 987 ACN-003 265 987 AFSL-247140

Grant Thomton Corporate Finance Pty Ltd ABN 99 003 265 987 ACN 003 265 987 (holder of Australian Financial Services Licence No. 247140), a subsidiary or related entity of Grant Thomton Australia Limited ABN 41 127 556 389 ACN 127 556 389. Grant Thomton irrefers to the brand under which the Grant Thomton member firms growide assurance, tax and advisory services to their clients and/or refers to one or more member firms, set the orbit of LCTL, GTL and the member firms are not a worldwide pathreship. GTL and exch member firms are set aveloadly pathreship. GTL and exch member firms are not as end fixed by the member firms. GTL dees not provide services to clients. GTL and its member firms are not a worldwide pathreship. GTL and exch member firms are pathreship with the use of the turn. 'Grant Thomton' mey refer to Grant Thomton Australia Limited ABN 41 127 556 389 ACN 127 556 389 and its Australian subsidiaries and related entities. Liability limited by a scheme approved under Professional Standards Legislation. 24



1.5 The Selfwealth Directors unanimously recommend that Selfwealth Shareholders vote in favour of the Scheme, in the absence of a 'Superior Proposal' (as defined in the SID) and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders. Subject to the same qualifications, each Selfwealth Director intends to vote, or procure the voting of, any Selfwealth Shares held or controlled by them or held on their behalf at the time of the Scheme Meeting in favour of the Scheme at the Scheme Meeting

#### Purpose of the Report

- 1.6 The Directors have requested Grant Thornton Corporate Finance to prepare an IER stating whether the Scheme is in the best interests of Shareholders of the Company for the purposes of Section 411 of the Corporations Act.
- 1.7 When preparing this IER, Grant Thornton Corporate Finance has had regard to ASIC Regulatory Guide 111 and Regulatory Guide 112. The IER also includes other information and disclosures as required by ASIC.

#### Summary of opinion

1.8 Grant Thornton Corporate Finance has concluded that the Scheme is FAIR AND REASONABLE and hence in the BEST INTERESTS of Shareholders in the absence of a superior alternative proposal emerging.

#### **Fairness Assessment**

1.9 Grant Thornton Corporate Finance has compared the fair market value per Selfwealth Share before the Scheme on a control basis with the Cash Consideration as set out in the table below.

#### Figure 1 - Fairness opinion

Fairness assessment	Section		
A\$ per share	Reference	Low	High
Cash Consideration			
Fair market value of Selfwealth shares before the Bell Scheme (control)	8	0.19	0.26
Cash Consideration		0.28	0.28
Premium/(discount)		0.09	0.02
Premium/(discount) (%)		46.8%	7.7%
FAIRNESS ASSESSMENT		FAIR	

Source: GTCF analysis

- 1.10 The Cash Consideration is above the range of the fair market values of Selfwealth Shares on a control basis. Accordingly, we conclude that the Scheme is FAIR to Selfwealth Shareholders.
- 1.11 Selfwealth Shareholders should be aware that our assessment of the value per Selfwealth Share should not be considered to reflect the price at which Selfwealth Shares may trade if the Scheme is not implemented.
- 1.12 We have assessed the fair market value of Selfwealth Shares by relying upon the PE Multiple as our primary approach and we have also considered and made comments in relation to the trading prices before the announcement of the Initial Bell NBIO.

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### PE Multiple approach

1.13 We have undertaken our valuation assessment based on the PE Multiple which is a widely used benchmark to value businesses in the financial services and wealth management industry. A summary of our valuation assessment is presented below.

Figure 2 - Valuation assessment of Selfwealth

FME Method - Valuation summary			
A\$ 'millions (unless otherwise stated)	Low	Mid	High
Assessed PE Multiple (on control basis)	11.0 x	11.5 x	12.0 x
Assessed maintainable NPAT	4.0	4.5	5.0
Equity Value (on control basis)	44.0	51.8	60.0
No. Shares Outstanding	230.7	230.7	230.7
Fair market value of Selfwealth shares on a control basis	0.19	0.22	0.26
Source: GTCF analysis			

- The business has a limited history of profitability with a maiden underlying profit of A\$3 million<sup>2</sup> in FY23 which 1.14 increased to A\$5.3 million in FY243. However, NPAT has reduced to A\$1.1 million on an underlying basis4 in 1H25 compared with A\$2.4 million<sup>5</sup> in pcp. This reduction in profitability was mainly due to an increase in operating expenses associated with the implementation of the transformation program, which included an increased focus on risk management and IT security.
- 1.15 In order to attempt to lift its profitability for the remainder of the year and going forward, in December 2024, Selfwealth implemented certain revised contracts and arrangements which have the potential to generate some further cost savings such as: 1) Renegotiation of its custodial arrangement that covers the record keeping, transaction management and clearing and settlement for its foreign customers; 2) It cancelled a contract on expiry for certain data services; and 3) A fee structure optimisation with its bank by transitioning to a new system from fixed annual fees to a more flexible per-transaction fee model; and 4) Operating and corporate expenses incurred in 1H25 were lower than anticipated by the Company which, if consolidated going forward, could result in additional profitability.
- 1.16 Nonetheless, we are of the opinion that it is challenging to estimate the maintainable profit of the business going forward due to the following:
  - Circa 67% of the 1H25 revenue is generated from interest income on customer cash held in clients' accounts. All other things being the same, this is expected to reduce in the near term if the RBA continue to implement an expansionary monetary policy as widely anticipated by the market which commenced with a cash rate cut of 25 bps in February 2025. Further, this revenue stream is completely outside the control of the business which in our opinion reduces the quality of earnings.
  - The business operates in a highly competitive industry dominated by larger players which tend to leverage the online broking services in order to cross-sell other and more lucrative services, such as recurring platform services. wealth management and advice. Selfwealth does not have the scale and the breadth of services to compete with these other market participants.

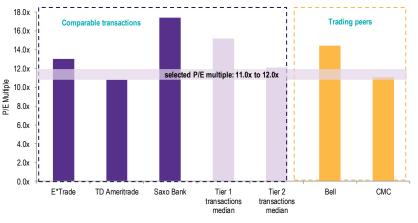
<sup>&</sup>lt;sup>2</sup> Normalisation adjustment of A\$2.9 million for impairment expenses

<sup>&</sup>lt;sup>3</sup> Normalisation adjustment of A\$1.9 million for the cost reduction implementation expenses <sup>4</sup> Normalisation adjustment of A\$0.7 million towards the SID costs

<sup>&</sup>lt;sup>5</sup> Normalisation adjustment of A\$0.8 million towards the one-off redundancy costs

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- The significant profitability in FY24 was obtained on the back of the transformation project implemented by the new Management Team focussed on right sizing the FTEs of the business and refocussing the expenses on growth and business development opportunities. However, the business is at a critical juncture now where it is required to invest significant resources in its technology platform to enhance its flexibility, functionalities and IT security, and increase its customer base. Customer acquisition costs have increased given the level of competitiveness in the industry and the sophistication of the customers.
- 1.17 Conversely, potential purchasers such as large diversified financial services and wealth management businesses should be able to realise significant revenue synergies and cost saving by integrating Selfwealth into their business. This could be achieved by: 1) cross-selling other services into Selfwealth's client base; 2) integrating the corporate office functions into the existing business with minimal increase in FTEs and reducing costs associated with being a publicly listed entity; and 3) migrating clients into its existing online broking and wealth management platforms without the need to invest significant resources on Selfwealth's technology stack. These measures may materially increase the earnings potential of the business as a bolt-on for a pool of potential purchasers. Further, Selfwealth's client-facing platform, which is seen to enhance customer satisfaction through a good user experience, presents additional revenue opportunities for potential purchasers.
- 1.18 Based on the above analysis, we believe that potential purchasers may adopt a maintainable NPAT for Selfwealth between A\$4 million and A\$5 million which overall is not inconsistent with the historical and normalised level of profitability.
- 1.19 In the selection of an appropriate PE Multiple, we have relied on both listed peers and comparable transactions operating in the online broking and, more broadly, in the wealth management industry. Whilst there are no pure comparable businesses, we have summarised in the figure below the companies and transactions which we consider more relevant for the purpose of our analysis. Grant Thornton Corporate Finance has assessed a PE Multiple between 11.0x and 12.0x as summarised in the chart below.



### Figure 3 - Selected PE Multiples of comparable transactions and peers

Source: S&P Global, Official release of results

Note (1): Transactions PE Multiples are calculated on an LTM basis, whilst trading peer multiples are calculated on an NTM basis. For the purpose of calculating the trading peers PE, the market equity value has been adjusted for control based on a 30% premium.

1.20 As discussed at length in section 7, there are no companies which are perfectly comparable to Selfwealth, but we are of the opinion that overall, the listed peers and transactions provide support for the selected PE Multiple. Whilst the PE

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Multiple range is a judgemental and subjective call of the Independent Expert, we have considered the following in guiding our selection:

- Bell is trading at a FY25<sup>6</sup> PE Multiple of 14.4x on a control basis. We believe that Bell should be valued at a higher multiple than Selfwealth due to its position as a leading diversified financial services and wealth management firm in Australia. Bell boasts strong profitability, a proven track record, high brand awareness, and a solid market position. Additionally, Bell provides vertically integrated broking services including order clearing, reporting, administration and online brokerage. It also generates substantial recurring revenue from its platform business.
- CMC's FY25 PE Multiple is in line with the low-end of our range. CMC is a global business with strong market
  position and brand value and significant presence in Australia, where it operates as one of the leading non-bank
  online brokers.
- The selected range is consistent with the PE Multiples for the E\*Trade and Ameritrade acquisitions which are
  predominantly online broking businesses. Whilst the business model for online broking is different in the US, and
  those businesses have size and scale of different magnitudes, we consider the underlying strategic rationales and
  possible synergies to be, in relative terms, comparable to those underpinning the acquisition of Selfwealth.
- The median of the Tier 1 transactions, whilst higher than our selected multiple, is affected by the limited number of
  observations (four transactions only) and also all the Tier 1 transactions but one (Hargreaves) are individually
  considered in our analysis above.
- It is largely in line with the Tier 2 comparable transactions<sup>7</sup> which whilst individually considered less comparable than Tier 1 transactions, overall the larger number of deals (twelve) still makes it a relevant valuation benchmark.

### **Quoted Security Price Method**

1.21 The Cash Consideration of A\$0.28 per share implies a control premium calculated on the trading prices immediately before the announcement of Bell's initial public proposal which is materially in excess of the range typically observed for successful transactions in the Australian capital markets, which ranges between 20% to 40% with a median and average premium of c. 34% and 30% respectively (refer to Appendix C for details).

### Figure 4 - Control premium implied in Scheme consideration analysis

Control premium implied in Cash Consideration				
VWAP	Premium			
1 day Up to 12 November 24	133.4%			
5 day	139.9%			
10 day	138.4%			
1 month	134.8%			
Source: S&P Global, GTCF Analysis.				

1.22 In our opinion the size of the control premium paid is indicative of the trading prices not necessarily reflecting the full underlying fair market value of the business. Whilst it is difficult to draw conclusive evidence of the reasons, this may be caused by: 1) Several changes in Management and Directors in 2023 and 2024 which may have indirectly affected the support and trust from investors; 2) The liquidity of the shares on the ASX is limited; and 3) Some of the challenges expected to be faced by the business going forward such as increasing its scale, investments required in technology and cyber security and expectations for a reduction in interest rates which will have a flow-on impact on the majority of

<sup>&</sup>lt;sup>6</sup> We note Bell reports under a 31 December xx year end

<sup>7</sup> Please see paragraph 7.28 for further details surrounding our screening for comparable transactions



the revenue; and 4) We are of the opinion that a pool of potential purchasers may be able to extract significant revenue and cost synergies from the business in terms of duplicated corporate functions, listed entity costs, IT expenses, technology stack upgrades and integrations, cyber security investments, cross selling other products to the existing customer base and customers acquisitions costs. Some purchasers, like for example Syfe, may also be able to realise some special value in conjunction for example with its back office clearing functions. These factors may be partially responsible for the trading prices to lag behind and to not reflect the recent strong financial performance of the business and underlying value.

### **Reasonableness Assessment**

1.23 Under RG 111, the Scheme is reasonable if it is fair. Notwithstanding the above, we have summarised below the advantages, disadvantages and other factors in relation to Scheme.

#### **Advantages**

#### Premium for control

- 1.24 A premium for control is applicable when the acquisition of control of a company or business would give rise to benefits such as the ability to realise synergies, access technology, access tax benefits, dictate dividend timings and amounts, and control of the board of Directors of the Company. The Cash Consideration of A\$0.28 per share represents a premium of:
  - 133% to the closing share price of A\$0.120 immediately before the announcement of the Initial Bell NBIO on 12 November 2024;
  - 135% to the 1-month VWAP of A\$0.119 up to and including 12 November 2024; and
  - 128% to the 3-month VWAP of A\$0.123 up to and including 12 November 2024.
- 1.25 The Cash Consideration provides Selfwealth Shareholders an opportunity to realise their investment in Company at a significant premium to the recent trading prices. This premium is unlikely to be available to Selfwealth Shareholders in the absence of the Scheme or a superior alternative proposal, and we are of the opinion that it is unlikely for the trading prices of Selfwealth to increase in line with the Cash Consideration, at least in the short term.

### Certainty of the Cash Consideration

1.26 Selfwealth Shareholders have the opportunity to receive a certain cash amount at a premium to the trading price of Selfwealth before the announcement of Bell's initial public proposal and at a premium to the price that Selfwealth Shares may trade in the short term in the absence of the Scheme or an alternative transaction. If the Scheme is implemented, Selfwealth Shareholders will no longer be exposed to the ongoing risks associated with holding an investment in Selfwealth which are discussed in detail in paragraph 7.8 and are largely associated with the lack of scale of the business, competition, quality of earnings, investments required in IT and cyber security and limited liquidity of the trading prices.

#### Competitive bidding process

1.27 The Scheme is the outcome of a competitive sale process during which the Company has received conditional, nonbinding, indicative proposals from multiple parties and entered into a scheme with Bell which provides reassurance that Selfwealth Shareholders are maximising the consideration relative to if the bidding process had been non-competitive.



### No brokerage costs

1.28 Selfwealth Shareholders will be able to realise their investment in Selfwealth without incurring any brokerage or stamp duty costs.

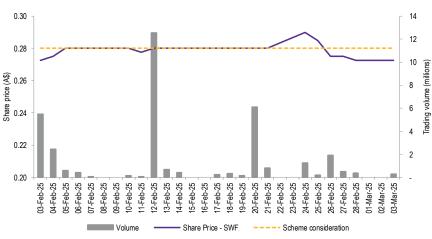
### Disadvantages

1.29 In our opinion, the Scheme does not have evident disadvantages considering that it is the outcome of a competitive process with a premium for control in excess of 130% and with the Cash Consideration being in excess of our upper bound of the fair market value range.

#### Other factors

#### Share price after the announcement of the Syfe Proposal

1.30 As set out below, following the announcement of the Syfe Proposal, the share price of Selfwealth has traded largely in line with the Scheme Consideration which indicates the investors may believe that the Scheme Consideration fully reflects the fair value of Selfwealth.



### Figure 5 - Trading price of Selfwealth Shares after announcement of the Syfe Proposal

Sources: S&P Global, GTCF Analysis.

### Prospects of a superior offer

1.31 Whilst Selfwealth has agreed not to solicit any competing proposals or, subject to a fiduciary exception, to participate in discussions or negotiations in relation to any competing proposals, there are no material impediments to an alternative proposal being submitted by potentially interested parties. However, we note that given Syfe holds c. 18.8% of the issued capital of Selfwealth, and the fact that Bell has not elected to match the Syfe Proposal, it is unlikely that an alternative proposal will emerge.



### Value of Selfwealth for Syfe

1.32 If the Scheme is implemented, Selfwealth will be delisted from the ASX and Syfe will realise direct synergies in relation to cost savings on listing fees, ASX compliance costs and directors' fees. These and other cost savings available to a pool of potential purchasers are embedded into our valuation assessment of Selfwealth on a control basis. We are not aware of any special value which may accrue to Syfe as a result of the transaction.

### Implications if the Scheme is not implemented

1.33 If the Scheme is not implemented, all other things being equal, it is likely that Selfwealth Shares will trade at a price below A\$0.28, in the absence of a Superior Proposal. In our opinion, the prospect of Selfwealth Shares trading above the Cash Consideration is limited, however, Selfwealth's trading price may settle at a level higher than before the announcement of the Scheme as the transaction may have assisted to crystallise the underlying value that a pool of potential purchasers attribute to the business.

#### Tax implications

1.34 Acceptance of the Cash Consideration may crystallise a capital gains tax liability for Selfwealth Shareholders. However, the taxation consequences for Selfwealth Shareholders will vary according to their individual circumstances and will be impacted by various factors. Selfwealth Shareholders should read the overview of tax implications of the Scheme set out in the Scheme Booklet and also seek independent financial and tax advice.

#### **Conclusion on the reasonableness**

1.35 Based on the qualitative factors identified above, it is our opinion that the Scheme is **REASONABLE**.

#### **Overall conclusion**

1.36 After considering the abovementioned quantitative and qualitative factors, Grant Thornton Corporate Finance has concluded that the Scheme is FAIR AND REASONABLE and hence in the BEST INTERESTS of Selfwealth Shareholders in the absence of a superior alternative proposal emerging.

### **Other matters**

1.37 Grant Thornton Corporate Finance has prepared a Financial Services Guide in accordance with the Corporations Act. The Financial Services Guide is set out in the following section. In preparing this report we have considered the interests of Selfwealth Shareholders as a whole. Accordingly, this report only contains general financial advice and does not consider the personal objectives, financial situations or requirements of individual shareholders.

Yours faithfully

GRANT THORNTON CORPORATE FINANCE PTY LTD

Deven

ANDREA DE CIAN

Director

MARK BUTTERFIELD

Director



### Financial Services Guide

### Grant Thornton Corporate Finance Pty Ltd

Grant Thornton Corporate Finance carries on a business, and has a registered office, at Level 26 225 George Street, Sydney NSW 2000. Grant Thornton Corporate Finance holds Australian Financial Services Licence No 247140 authorising it to provide financial product advice in relation to securities and superannuation funds to wholesale and retail clients.

Grant Thornton Corporate Finance has been engaged by Selfwealth to provide general financial product advice in the form of an independent expert's report in relation to the Scheme. This report is included in the Scheme to be dispatched to Selfwealth Shareholders.

#### **Financial Services Guide**

This FSG has been prepared in accordance with the Corporations Act, 2001 and provides important information to help retail clients make a decision as to their use of general financial product advice in a report, the services we provide, information about us, our dispute resolution process and how we are remunerated.

#### General financial product advice

In our report we provide general financial product advice. The advice in a report does not take into account your personal objectives, financial situation or needs.

Grant Thornton Corporate Finance does not accept instructions from retail clients. Grant Thornton Corporate Finance provides no financial services directly to retail clients and receives no remuneration from retail clients for financial services. Grant Thornton Corporate Finance does not provide any personal retail financial product advice directly to retail investors nor does it provide market-related advice directly to retail investors.

#### Remuneration

When providing the Report, Grant Thornton Corporate Finance's client is the Company. Grant Thornton Corporate Finance receives its remuneration from the Company. In respect of the Report, Grant Thornton Corporate Finance will receive from Selfwealth a fixed fee of A\$170,000 (plus GST) which is based on commercial rates, plus reimbursement of out-of-pocket expenses for the preparation of the report. Our directors and employees providing financial services receive an annual salary, a performance bonus or profit share depending on their level of seniority.

Except for the fees referred to above, no related body corporate of Grant Thornton Corporate Finance, or any of the directors or employees of Grant Thornton Corporate Finance or any of those related bodies or any associate receives any other remuneration or other benefit attributable to the preparation of and provision of this report.

#### Independence

Grant Thornton Corporate Finance is required to be independent of Selfwealth and Syfe in order to provide this report. The guidelines for independence in the preparation of independent expert's reports are set out



in RG 112 Independence of expert issued by ASIC. The following information in relation to the independence of Grant Thornton Corporate Finance is stated below.

"Grant Thornton Corporate Finance and its related entities do not have at the date of this report, and have not had within the previous two years, any shareholding in or other relationship with Selfwealth and Syfe (and associated entities) that could reasonably be regarded as capable of affecting its ability to provide an unbiased opinion in relation the Scheme.

Grant Thornton Corporate Finance has no involvement with, or interest in the outcome of the Scheme, other than the preparation of this report.

Grant Thornton issued on 20 February 2025 an IER in relation to Bell SID which was part of the same engagement with SWF in relation to the change of control of the Company.

Grant Thornton Australia Limited was the external auditors of Selfwealth until Selfwealth announced the change of auditor on 19 July 2024. The last set of accounts that Grant Thornton audited was the review accounts as at 31 December 2023.

Grant Thornton Corporate Finance will receive a fee based on commercial rates for the preparation of this report. This fee is not contingent on the outcome of the Scheme. Grant Thornton Corporate Finance's out of pocket expenses in relation to the preparation of the report will be reimbursed. Grant Thornton Corporate Finance will receive no other benefit for the preparation of this report.

Grant Thornton Corporate Finance considers itself to be independent in terms of RG 112 "Independence of expert" issued by the ASIC."

#### **Complaints process**

Grant Thornton Corporate Finance has an internal complaint handling mechanism and is a member of the Australian Financial Compliance Authority (membership no. 11800). All complaints must be in writing and addressed to the Chief Executive Officer at Grant Thornton Corporate Finance. We will endeavour to resolve all complaints within 30 days of receiving the complaint. If the complaint has not been satisfactorily dealt with, the complaint can be referred to the Australian Financial Compliance Authority who can be contacted at:

Australian Financial Compliance Authority GPO Box 3 Melbourne, VIC 3001 Telephone: 1800 931 678

Grant Thornton Corporate Finance is only responsible for this report and FSG. Complaints or questions about the General Meeting should not be directed to Grant Thornton Corporate Finance. Grant Thornton Corporate Finance will not respond in any way that might involve any provision of financial product advice to any retail investor.



Compensation arrangements

Grant Thornton Corporate Finance has professional indemnity insurance cover under its professional indemnity insurance policy. This policy meets the compensation arrangement requirements of section 912B of the Corporations Act, 2001.



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### 2. Outline of the Scheme

Key terms of the Scheme

### Competing proposals

- 2.1 The Scheme is the outcome of a competitive process during which the Company received non-binding indicative offers from a number of parties. We have set out below a high-level timeline of the publicly disclosed offers received from Bell, AxiCorp and Syfe:
  - Initial Bell NBIO On 13 November 2024, Selfwealth announced it had received a non-binding
    indicative offer from Bell to acquire 100% of the issued capital of Selfwealth, by way of a scheme of
    arrangement, for A\$0.22 cash per share, with a scrip alternative at Selfwealth Shareholders election.
    Selfwealth's announcement disclosed that it had entered into an exclusivity deed to allow for a period
    of time to negotiate and document the terms of a binding offer.
  - AxiCorp NBIO On 14 November 2024, Selfwealth announced it had received a non-binding indicative offer from AxiCorp for A\$0.23 cash per share to acquire 100% of the issued capital of Selfwealth by a way of scheme of arrangement.
- 2.2 Revised Bell NBIO On 25 November 2024, Selfwealth announced it had received a revised non-binding indicative offer from Bell to acquire 100% of the issued capital of Selfwealth, by way of a scheme of arrangement, for A\$0.25 cash per share, with a scrip consideration alternative at Selfwealth Shareholders' election. On 25 November 2024, following the Revised Bell NBIO, Bell and the Company entered into an SID.
- 2.3 On 3 February 2025, Selfwealth announced it had received a new non-binding indicative proposal from Syfe to acquire 100% of the issued capital in Selfwealth that it does not already own for A\$0.28 per share by way of a scheme of arrangement. The announcement followed the acquisition of 43.4 million Selfwealth Shares, representing c. 18.8% of the issued capital of Selfwealth. We outline below a brief overview of the terms in relation to the Syfe Proposal:
  - The Syfe Proposal represents a premium of c. 133% to the last undisturbed closing price of Selfwealth Shares of A\$0.12 as at 12 November 2024.
  - The Selfwealth Board, following a review of the proposal, had determined that although the Syfe Proposal remained indicative and non-binding, it could be reasonably considered to become a Superior Proposal (as defined in the Bell SID). Accordingly, under the terms of the Bell SID, Selfwealth was permitted to engage with Syfe in relation to the Syfe Proposal in order to assess whether it would be reasonably capable of being valued and completed within the timeframe in accordance with its terms, and to assess whether the Syfe Proposal would likely be more favourable than the Bell Scheme to Selfwealth Shareholders.
- 2.4 On 24 February 2025, following the completion of Syfe's due diligence of Selfwealth, Selfwealth announced it had received a binding proposal from Syfe to acquire 100% of the issued capital of Sefwealth, in line with the terms outlined in the Syfe Proposal. Based on the terms of the Bell SID, Bell had been given until 5pm on 26 February 2025 to present a potential counterproposal.



- 2.5 On 26 February 2025, following the announcement that Bell was not going to present a counterproposal, Selfwealth announced that it was going to progress the Syfe Proposal further, stating the Company's intention to enter into an SID with Syfe at the earliest date possible.
- 2.6 On 27 February 2025, Selfwealth announced it had entered into an SID with Syfe, under which Syfe agreed to acquire 100% of the Selfwealth Shares it does not already own for A\$0.28 per share by way of a scheme of arrangement.

### Conditions precedent and other terms of the Scheme

- 2.7 The Scheme includes a number of conditions precedent, each of which must be satisfied or waived, if capable of being waived, before the Scheme can become effective. We have set out below a summary of the key conditions:
  - · Approval of the Scheme by Selfwealth Shareholders and by the Court;
  - The Independent Expert concludes and continues to conclude, that the Scheme is in the best interests of Selfwealth Shareholders;
  - · No Selfwealth prescribed occurrences and no material adverse change; and
  - · Other conditions precedent typical for a transaction of this type.
- 2.8 As per the Bell SID terms, we further note that Selfwealth will have to pay a break fee of A\$577,000 to Bell.

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### 3. Purpose and scope of the report

### Purpose

### Section 411 of the Corporations Act

- 3.1 Section 411 of the Corporations Act regulates Schemes of Arrangement between companies and their members. Part 3 of Schedule 8 of the Corporations Regulations 2001 (Cth) ("Corporations Regulations") prescribes information to be sent to shareholders and creditors in relation to members' and creditors' Scheme of Arrangement pursuant to Section 411 of the Corporations Act.
- 3.2 Part 3 of Schedule 8 (clauses 8303 and 8306) of the Corporations Regulations requires an independent expert's report in relation to a Scheme of Arrangement to be prepared when a party to that scheme has a shareholding greater than 30% in the company subject to the scheme, or where any of its directors are also directors of the company subject to the scheme. In those circumstances, the independent expert's report must state whether a scheme is in the best interests of shareholders and state reasons for that opinion. Even where there is no requirement for an independent expert's report.
- 3.3 While there is no legal requirement for an IER to be prepared in respect of the Scheme, the Directors have requested Grant Thornton Corporate Finance to prepare an independent expert's report to express an opinion as to whether the Scheme is in the best interests of Selfwealth Shareholders.

### Basis of assessment

- 3.4 In determining whether the Scheme is in the best interests of the Company's members, Grant Thornton Corporate Finance has had regard to relevant Regulatory Guides issued by the ASIC, including Regulatory Guide 111 Content of expert reports ("RG 111"), Regulatory Guide 60 Schemes of arrangement ("RG 60") and Regulatory Guide 112 Independence of experts ("RG 112"). The IER will also include other information and disclosures as required by ASIC. We note that neither the Corporations Act nor the Corporations Regulations define the term "in the best interests of members".
- 3.5 RG 111 establishes certain guidelines in respect of independent expert's reports prepared for the purposes of the Corporations Act. RG 111 is framed largely in relation to reports prepared pursuant to Section 640 of the Corporations Act and comments on the meaning of "fair and reasonable" in the context of a takeover offer. RG 111 requires an independent expert report prepared for a change of control transaction implemented by way of Scheme of Arrangement to undertake an analysis substantially the same as for a takeover bid. However, the opinion of the expert should be whether or not the proposed scheme is "in the best interests of the members of the company". If an expert were to conclude that the proposed scheme is "in the best interests of the members of the company".
- 3.6 Pursuant to RG 111, an offer is "fair" if the value of the offer price or consideration is equal to or greater than the value of the securities that are subject of the offer. A comparison must be made assuming 100% ownership of the target company (among other matters).
- 3.7 RG 111 considers an offer to be "reasonable" if it is fair. An offer may also be reasonable if, despite not being "fair" but after considering other significant factors, the expert believes that there are sufficient



reasons for shareholders to accept the offer in the absence of any higher bid before the close of the offer. In our opinion, the most appropriate way to evaluate the fairness of the Scheme is to compare the fair market value of Selfwealth on a control basis with the market value of the Cash Consideration.

- 3.8 In considering whether the Scheme is in the best interests of Selfwealth Shareholders, we have considered a number of factors, including:
  - Whether the proposed Scheme is fair;
  - · The implications to Selfwealth Shareholders if the Scheme is not implemented;
  - Other likely advantages and disadvantages associated with the Scheme; and
  - Other costs and risks associated with the Scheme that could potentially affect Selfwealth Shareholders.

### Independence

- 3.9 Prior to accepting this engagement, Grant Thornton Corporate Finance (a 100% subsidiary of Grant Thornton Australia Limited) considered its independence with respect to the Scheme with reference to RG 112 issued by ASIC.
- 3.10 Grant Thornton Corporate Finance has no involvement with, or interest in, the outcome of the approval of the Scheme other than that of an independent expert. Grant Thornton Corporate Finance is entitled to receive a fee based on commercial rates and including reimbursement of out-of-pocket expenses for the preparation of this report.
- 3.11 Except for these fees, Grant Thornton Corporate Finance will not be entitled to any other pecuniary or other benefit, whether direct or indirect, in connection with the issuing of this report. The payment of this fee is in no way contingent upon the successful implementation of the Scheme.
- 3.12 Grant Thornton issued on 20 February 2025 an IER in relation to Bell SID which was part of the same engagement with SWF in relation to the change of control of the Company.
- 3.13 We note that Grant Thornton Australia Limited was the external auditors of Selfwealth until Selfwealth announced the change of auditor on 19 July 2024. The last set of accounts that Grant Thornton audited was the review accounts as at 31 December 2023.
- 3.14 In our opinion, Grant Thornton Corporate Finance is independent of Selfwealth and its Directors and all other relevant parties of the Scheme.

### Compliance with APES 225 Valuation Services

- 3.15 This report has been prepared in accordance with the requirements of the professional standard APES 225 Valuation Services ("APES 225") as issued by the Accounting Professional & Ethical Standards Board. In accordance with the requirements of APES 225, we advise that this assignment is a Valuation Engagement as defined by that standard as follows:
- 3.16 "An Engagement or Assignment to perform a Valuation and provide a Valuation Report where the Member is free to employ the Valuation Approaches, Valuation Methods, and Valuation Procedures that a



reasonable and informed third party would perform taking into consideration all the specific facts and circumstances of the Engagement or Assignment available to the Member at that time."

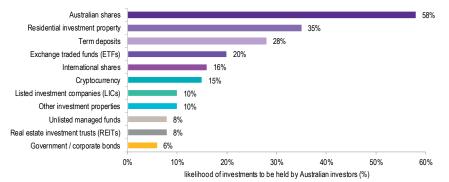
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### 4. Industry overview

### **Online Brokers and Trading Platforms Industry<sup>8</sup>**

- 4.1 The online brokers industry in Australia comprises of c. 40 different brokers, with most of these being independent brokers (i.e. not part of a bank or another financial company). The industry is still regarded as nascent, and about one in four of the existing online brokers and online trading platforms were established only after 2020.
- 4.2 Based on the data as at December 2023, the investors landscape in Australia largely comprises of people between 25 and 64 years old, representing c. 72% of total investors. Whilst over a fifth of them only began investing in the last two years, the median portfolio value held totals c. A\$170,000, up 31% from c. A\$130,000 in 2020. Below we provide a summary of the investment categories held by Australian individual investors as at December 2023.

### Figure 6 - Investments held by Australian investors by category (December 2023)



Source: GTCF analysis, ASX Australian investor study 2023

- 4.3 From the above, we note that the most popular type of investment held in Australian investors' portfolios is Australian shares, followed by residential investment properties and term deposits. Exchange traded funds, which allow investors to gain exposure to a diversified pool of assets without the cost or complexity of directly holding the assets, have been growing as a portfolio holding among Australian investors, of whom 20% own ETFs, up from 15% in 2020.
- 4.4 The Covid-19 pandemic significantly increased the number of Australians participating into the equity market as individuals experienced increased disposable income and more free time during the lockdowns, leading many to explore investment opportunities. By December 2023, approximately 43% of Australian investors with financial instruments that are bought and sold on regulated exchanges had started investing within the last five years compared with c. 37% in December 2020.
- 4.5 As the number of investors continues to grow and more Australian investors choose to include ETFs in their portfolios, online brokers and trading platforms remain the primary service providers to place buy and or sell orders, with about 70% of all on-exchange investors using these.

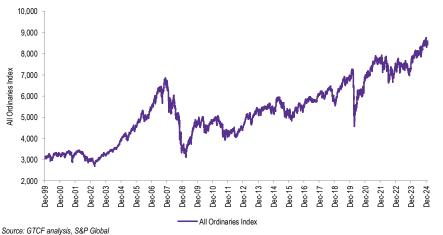
<sup>&</sup>lt;sup>8</sup> Data was sourced from the ASX Australian investor study 2023.

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- 4.6 Despite the growth observed in the Australian investors' population, there is still a large share of the adult population (c. 9.8 million people as of December 2023) that does not currently hold any investments outside their super funds. Of this, it was estimated that c. 1.3 million people were willing to invest within the next 12 months as at December 2023, with 84% of them being between 18 and 49 years old.
- 4.7 The trading volume on the ASX and the performance of the overall market, domestically and internationally, are key measures of demand for stockbroking businesses. The volume of equity trades is a primary driver for brokerage revenue, with some correlation to the total value of shares traded.
- 4.8 There has been a general upwards trend in market volumes reflecting increased market participation and investor interest in equities. Notable peaks in trading volumes typically correspond with significant global events such as Covid-19 in 2020, which led to a heightened market volatility and increased trading activity. Seasonal variations were also noted, with certain months of the year consistently indicating higher trading volumes due to financial year end, corporate reporting and other cyclical factors. The aftermath of Covid-19 indicated a gradual recovery and stabilisation in trading volumes driven by major economic policies, corporate actions, regulatory actions, market sentiments and technological related advancements. Sector-specific trends, particularly in technology and healthcare, along with IPO activity and corporate buybacks, have also impacted trading volumes. Additionally, foreign investment and different phases of economic recovery have contributed to market dynamics. These factors collectively highlight the complexity and multifaceted nature of trading volume trends on the ASX.
- 4.9 More recently, investor activity declined on the back of inflationary pressures and interest rate increases, which caused trade volumes to drop in 2022-2023 and resulted in lower trading volume and revenue for stockbrokers. The downturn in activity began in the second half of 2022 and continued into late 2023. This trend was further exacerbated by global economic uncertainties and geopolitical tensions such as Russia's invasion of Ukraine and trade tensions between US and China amongst other factors, which dampened market activity.
- 4.10 In the period 2023-2024, companies such as Selfwealth, Bell and CMC witnessed a decrease in brokerage commission and an increase in interest income on clients' deposits. While the magnitude of change varied, this trend indicated more of an industry-wide impact than a company-specific issue.
- 4.11 Notwithstanding the recent volatility, the relative strength of the All-Ordinaries Index, which has been set out in the graph below, is close to historical highs, and has helped maintain investors' demand for brokerage services. Moreover, signs of recovery in stock market trades have been evident since 2023-2024, and markets are expected to strengthen with more interest rate reductions anticipated globally for 2025.



Figure 7 - 25 year historical All Ordinaries Index



### Key growth drivers

### **Technological advancements**

- 4.12 The significant technological advancements achieved over the last decades has led to a surge in online trading and the use of online trading platforms. Some of the key factors are outlined below:
  - Mobile trading apps: the widespread adoption of mobile phone trading apps has been one of the main
    catalysts leading to the surge in online trading, allowing users to trade stocks, commodities, currencies
    and other instruments directly from their phones. Mobile trading apps have gradually improved their
    functionalities over the years, with most equipped with tools such as charting, live pricing analysis
    instruments, as well as other tech-enabled functions allowing traders and investors not only to execute
    their trades but also to perform any kind of analysis.
  - *Faster technology:* as technology became faster, it enabled trading platforms to transfer data more quickly, allowing traders and investors to access live information and place buy and sell orders more rapidly.
  - Artificial intelligence: Al-enabled algorithms are capable of analysing large amounts of data and identifying potential patterns in real time, allowing transactions to be executed at a speed not achievable before the emergence of AI. Furthermore, AI provides enhanced risk management by suggesting optimal trading strategies based on a live assessment of market conditions and volatility, making trading more accessible to less experienced traders and investors.

### Younger generations entering the investing landscape

4.13 Younger generations have contributed a significant degree to the growth of online trading over the last decade. Their inherent familiarity with technology and digital platforms predisposes them to utilise online trading applications and platforms. These younger investors value the convenience, speed, and accessibility that online trading offers, enabling them to trade at any time and from any location. The

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integration of trading platforms with mobile devices has further driven this trend, due to the frequent use of smartphones by younger generations compared to other generations.

- 4.14 Moreover, younger investors exhibit a greater openness to exploring new financial instruments, such as ETFs and cryptocurrencies. This willingness to embrace innovative assets has broadened the scope of online trading beyond traditional stocks and commodities. The rise of social media and online communities has also played a crucial role, providing a space for young traders to share insights, strategies, and experiences. This sense of community and shared learning has enhanced the appeal and accessibility of online trading for younger generations.
- 4.15 Additionally, the educational resources and user-friendly interfaces offered by many online trading platforms cater specifically to the needs of beginner traders. These features help demystify the trading process and lower the barriers to entry, encouraging more young people to participate in the financial markets. Consequently, the financial landscape is becoming more dynamic and inclusive, driven by the active participation of younger generations in online trading. This shift not only reflects changing attitudes towards investing but also underscores the growing importance of technology in shaping the future of finance.

### Interest rates

- 4.16 Asset prices and trading volumes in the stock market are significantly impacted by movements in interest rates, specifically the RBA official cash rate in Australia, wherein the value of equity markets is typically increased by lower interest rates, while investments in fixed income securities become less attractive. This relationship is particularly relevant in the current economic climate with the RBA maintaining the cash rate at 4.35% for over a year, with predictions of potential rate cuts in the first half of 2025. These anticipated cuts are expected to stimulate the equity markets by making borrowing cheaper and encouraging investment in stocks.
- 4.17 For online stockbroking platforms, changes in the cash rate affect both asset prices and revenue generation. Lower cash rates can boost trading volumes as investors seek better returns, increasing brokerage revenues. However, lower rates also squeeze margins on cash accounts, albeit they may drive more trading activity. The trend towards self-directed investing and the accessibility of online platforms amplifies the effects of cash rate movements given they enable individual investors to react quickly and frequently to market changes.
- 4.18 On 18 February 2025, the RBA announced its decision to cut interest rates in Australia for the first time since November 2020 by 25 basis points, lowering the cash rate from 4.35% to 4.10%. Driven by better-than-expected inflation data, this decision which might potentially be followed by further interest rates cuts in the foreseeable future might have a positive impact on trading volumes, however it might also lead to some deterioration of interest income for a number of players in the industry.

### **Financial Advisors**

4.19 Financial advisors are an emerging customer base for online brokers as they seek more flexible and costeffective strategies to traditional IDPS or IDPS-like platforms for executing trades. Online brokers often provide these benefits through lower fees, advanced trading tools, and greater flexibility in managing client portfolios. Online brokers can also offer features such as automated financial planning services and a wide range of investment products, which can be attractive to financial advisers looking to optimise their service and reduce costs.



4.20 This is combined with the increasing preference for self-directed investing by retail investors which supports the robust demand for online stock broking platforms. These platforms offer the tools and resources needed for advisors to efficiently manage their clients' investments, further driving growth in the industry.

### **High Net Wealth Individuals**

4.21 Online stockbroking platforms are well-positioned to cater to the needs of HNWIs who manage their own investments, by offering comprehensive tools, personalised services, and access to a wide range of investment options. Furthermore, the availability of advanced online trading platforms has made it easier for HNWIs to manage their investments efficiently. This growing segment of self-directed investors is a key driver for the online brokers and trading platform industry, contributing to increased trading volumes and revenue growth.

#### **Superannuation Funds Flow**

- 4.22 The flow of superannuation funds is a significant growth driver for the online broking and trading platform industry, in particular in relation to SMSFs. Per the latest available ATO data, there were 594,334 SMSFs in Australia in June 2023, up 2.5% since June 2022. SMSFs are more likely to utilise independent trading platforms compared to industry or institutionally aligned funds.
- 4.23 Further, Australia's A\$3.9 trillion retirement system is perceived as one of the most advanced globally, featuring a diverse landscape that includes large mega-funds as well as smaller niche funds targeting specific industry segments. The growth in superannuation contributions has been supported by increases in compulsory employer contributions, which are set to reach 12%<sup>9</sup> by FY26.
- 4.24 For online broking and trading platforms, this influx of superannuation funds, especially into SMSFs, is expected to offer a significant opportunity. These platforms can attract SMSF investors by offering tailored services and investment options that cater to their specific needs. As superannuation contributions continue to rise, online broking and trading platforms is expected to be well-positioned to capture a significant share of this expanding market.

### **Key competitors**

- 4.25 The number of online share trading platforms in Australia has increased significantly over the last 20 years. Market participants include CommSec, CMC, Westpac Share Trading, nabtrade, Bell Direct, Selfweath, Stake and Superhero.
  - 4.25.1 Part of the Commonwealth Bank, CommSec is the largest and most well-known online share trading platform, providing comprehensive access to both domestic and international markets. It stands out for its robust research tools, real-time data, and educational resources, making it a top choice for more experienced investors. CommSec's user-friendly interface and extensive market coverage ensure that both beginner and experienced traders can effectively manage their portfolios.
  - 4.25.2 CMC is another leading platform, also offering a wide range of trading products beyond shares, which include forex, commodities, and indices across Australia and other countries. It is wellregarded for its advanced trading tools and customisable features, catering to more

9 Australian Taxation Office - How much super to pay, dated 5 November 2024

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sophisticated traders who require detailed technical analysis and strategic trading capabilities. CMC also provides extensive educational resources and customer support, ensuring that users have the necessary tools and knowledge to make informed investment decisions.

- 4.25.3 Bell Direct is a leading Australian online share trading platform which is owned by Bell. Over the past decade, Bell Direct has consistently led the market in customer satisfaction. Experienced investors favour it for customer service, help in identifying opportunities, stock comparison/selection tools, education materials/programs and reporting.
- 4.25.4 Selfwealth, known for its flat-fee structure, is particularly attractive to high-frequency traders and those with larger portfolios. Unlike many other platforms, Selfwealth charges a fixed fee per trade, regardless of the trade size, making it a cost-effective option for investors looking to minimise trading costs. Its platform also offers a community feature where users can compare their portfolios with others, providing a unique social aspect to investing.
- 4.25.5 Offshore players like Webull and Tiger Brokers, who are well capitalised, are aggressively seeking market share by offering lower trading fees and commissions compared to traditional brokers, which make them an attractive option for cost-conscious investors. These platforms also provide various customer bonuses such as deposit and referral bonuses which drive up the cost of customer acquisition through the need to offer additional incentives to attract customers.
- 4.25.6 There has also been an emergence of offerings from platforms like Betashares Direct and Vanguard who offer low-cost trading options through investments in managed funds and ETFs. As manufacturers of ETFs, these platforms also have access to additional, ongoing revenue streams through management fees which are typically a percentage of the assets under management.
- 4.25.7 While there has been growth in new entrants, there has also been consolidation of parties within the market. This has been seen through the transition of ANZ Share Investing to CMC in March 2023 and the transition of Macquarie Online Trading to Bell which will be completed by 22 February 2025. This has increased competition for online brokers by strengthening CMC and Bell, as well as increasing their market share as they have gained significant client bases from ANZ and Macquarie, respectively.
- 4.25.8 Other platforms with a large number of users in Australia include IG Markets and eToro, offering a wide range of products to invest and trade in, including stocks, ETFs, commodities, FX currencies, as well as other products like CFDs.

### **Regulatory landscape**

- 4.26 The regulatory landscape for investing and online trading in Australia is well-defined and is aimed at ensuring a secure environment for investors. The main regulatory body is the ASIC, which licenses and monitors businesses involved in financial services, consumer credit, and authorised financial markets. ASIC ensures these entities comply with regulations to protect investors and maintain market integrity. Additionally, the AUSTRAC focuses on preventing criminal abuse of the financial system through antimoney laundering and counter-terrorism financing measures.
- 4.27 With the rise of fintech and online trading platforms, regulators have adapted their oversight. The Australian government has updated regulations to address the challenges posed by digital financial



services. For example, stricter anti-money laundering requirements have been introduced. These measures aim to establish the appropriate balance between innovation in the fintech sector with consumer protection and overall financial system stability. This has increased costs for online brokers through the need to invest in compliance programs to meet regulatory requirements and make upgrades to technology and infrastructure to enhance cybersecurity and data protection systems. Additionally, brokers are required to meet detailed reporting and documentation regulations and provide staff with ongoing training and education to ensure they are updated on the latest regulations.

- 4.28 Online share trading in Australia is subject to specific regulations to protect retail investors. ASIC reviews online trading providers to ensure they follow best practices and regulatory standards. These reviews focus on holding client money, transparency, risk management, and providing accurate information to investors. The regulatory framework also includes measures to prevent market manipulation and insider trading, ensuring a fair market for all participants.
- 4.29 Additionally, the AFCA offers an independent dispute resolution service for consumers who encounter issues with financial services providers.
- 4.30 Brokers have also faced increasing cybersecurity requirements and associated higher ongoing costs. Brokers are subject to increased reporting obligations such as the requirement to report significant cyber incidents. This has subsequently increased their reporting costs. They are also required to meet minimum cybersecurity standards for their systems to ensure that they are secure.



### 5. Profile of Selfwealth

### Overview and business model

- 5.1 Established in 2012 and subsequently listed on the ASX in 2017, Selfwealth is an Australian-based online trading platform and was one of the first platforms in Australia to implement a flat brokerage fee irrespective of the trade size. Nowadays, the Company offers retail investors trading services primarily for the Australian market, with its offering including products for the US and Hong Kong markets too. The Company has 74 employees (as of 31 December 2024).
- 5.2 Selfwealth has three main sources of revenue which are briefly discussed below:
  - Brokerage Equities trading revenue is earned via a fixed fee per each trade (either a buy or a sell order) completed by its customers on its platform.
  - · Membership There are two types of memberships the Company's customers can opt for:
    - Standard membership it is a free membership which lets customers trade the Australian, US and Hong Kong markets stocks for a flat fee, and offers complementary tools to perform high level company research and analysis.
    - Premium membership it is a monthly subscription offering, which on top of the functionalities of the standard membership, includes extra products, such as target portfolio building functionalities, detailed stock reports, advanced charting tools, as well as ASX live pricing for Australian and US stocks.
  - Interest income It is earned on customers' funds being held in their trading cash accounts. Selfwealth
    acts as a bare trustee for the customer accounts that are used by the members to trade on the
    Company's platform. This income stream is highly dependent on the future trend in interest rates and
    largely outside the control of the business.
- 5.3 Selfwealth Adviser is a platform that helps financial advisers manage their clients' wealth efficiently. It features competitive brokerage fees, model portfolio tools, streamlined account opening, and access to international markets. Advisers receive support from a dedicated team and can manage various account types, such as companies, trusts, SMSFs, minors, joint, and individual accounts.
- 5.4 Selfwealth is currently undertaking a transformation program focused on operational improvements, including enhancing the functionality of its platform and right-sizing the workforce without impacting the client experience or product development to ensure that the business can continue to pursue growth opportunities. As a result, in FY23, the Company achieved its maiden, positive underlying NPAT, which increased significantly to A\$3.4 million in FY24. Some of the key operational efficiencies related to marketing and advertisement expenses, with a shift towards better-targeted digital advertising, streamlining of supplier arrangements and staff headcount reductions with employee related cost savings estimated at c. A\$2.9 million<sup>10</sup> based on the 1H25 savings. Further supplier cost savings initiatives will be pursued over the next 15 months.

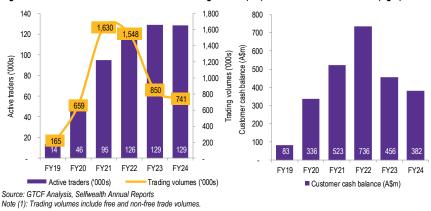
<sup>&</sup>lt;sup>10</sup> The savings of A\$2.9 million reflect the renegotiations in relation to custodial agreements and cancellation of the Company's data services contract with one of Selfwealth's data & analytics provider and savings relating fee structure optimisation as well as from operating and corporate expense reforecast based on actual 6 months expenses. Further details are set out in section 7.7. 26

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5.5 Selfwealth is currently undertaking the second stage of its program, aimed at upgrading its systems and further improving its risk management protocols, specifically in relation to customer security, privacy and data protection.

### Key performance indicators

- 5.6 In the last couple of years, the financial performance of the business has materially improved with underlying EBITDA and NPAT of A\$5.5 million and of A\$5.3 million respectively. The favourable financial performance is predominantly driven by some key strategic decisions which led to a substantial increase in the number of active traders on its platform and high interest rates which boosted interest income on clients' cash accounts whilst the transformation program streamlined operations.
- 5.7 Selfwealth specifically focused on two key areas:
  - Strategically expanding its workforce in critical areas to enhance internal cross-functional capabilities
    and managing the rapidly growing customer base, despite an overall reduction in headcount as part of
    cost-cutting measures; and
  - Upgrading its customer service platform to improve the customer experience and handling of customer queries.
- 5.8 Selfwealth's revenue streams exhibit a partial hedge. When investor confidence is high, typically associated with a strong equity market and low interest rates, robust trading revenue compensates for the lower balances in clients' cash accounts and prevailing low interest rates. Conversely, during periods of tighter monetary policy with elevated interest rates, interest income increases significantly, offsetting the reduction in trading income, as has been observed in recent years. Nevertheless, the income stream from interest payments is beyond the Company's control and is indirectly linked to the monetary policy of the RBA. The Company's financial performance is closely tied to the number of active traders, their trading volumes, and the total value of customer cash accounts, as detailed below.



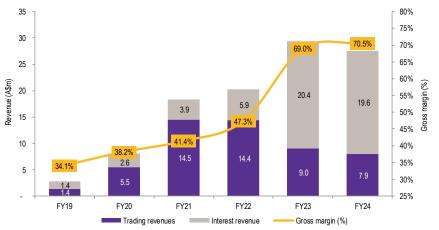
### Figure 8 - KPIs: Number of active traders and trading volume (left) and customer cash balance (right)

<sup>5.9</sup> The Company witnessed a significant increase in new customers and trading activity during the COVID-19 pandemic, with active customers rising from 13,856 as of 30 June 2019 to 125,944 as of 30 June 2022, representing a compound annual growth rate of 108.7%. Alongside the specific functionalities and value

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proposition offered by the Company, this growth was also influenced by external factors such as increased participation in the equity market as a result of strong market returns, higher disposable incomes, and the prevailing low-interest rate environment.

- 5.10 The Company is pursuing a strategy to increase the share of larger accounts customers (HNWI and adviser accounts), which provide a more profitable stream of trading income while maintaining a presence in the mass market as well. The mass market remains crucial for cultivating potential high-value clients, deepening market share, enhancing business credibility, and contributing to interest earned on smaller cash balances. Notwithstanding this, larger account customers tend to stay invested in the market for longer and execute trades with a lower frequency.
- 5.11 The growth in active customers plateaued, reaching 128,729 as of 30 June 2024. However, the reduction in trading volumes was more than offset by higher interest income resulting from increases in the target cash rate by the RBA, as illustrated in the graph below. Furthermore, gross margins saw a significant improvement, attributable to the realisation of efficiencies through the Company's transformation strategy and the renegotiation of certain vendor contracts which led to a strong gross margin in FY24.



### Figure 9 - Historical revenue and gross margin of Selfwealth

Source: GTCF analysis, Selfwealth Annual Reports

Notes: (1) Trading revenues primarily comprise equities trading revenue, but also includes membership subscription revenue and other revenue.

5.12 As discussed in paragraph 4.18, the RBA took the decision cut interest rates by 25bps on 18 February 2025, which is likely to have a negative effect on the interest revenue portion of the Company, although likely to be mitigated to some extent by the likely increase in trading volume. This will also put downward pressure, all other things being the same, on a large proportion of the revenue generated by the business in the last couple of years. To mitigate this risk, Selfwealth is seeking to expand its services into adjacent products.

### Platform functionalities

5.13 Selfwealth's technology platform was originally conceived as an online trading community where investors and traders could connect and exchange information. Subsequently, the platform transitioned into a trading platform following the Company's strategic decision to enter the online trading market in 2015. Due to its initial architectural design, the Selfwealth platform has developed several features that, while



functional, are now becoming outdated. The platform requires significant technological upgrades to keep pace with advancements adopted by competitors in the industry which are further discussed in paragraph 5.16 below. With respect to the technology used across the front-end, middle-office or CRM and back end, Selfwealth's front end client facing platform offers a great user experience.

- 5.14 Selfwealth's platform, which is accessible via the mobile app and desktop, is designed to cater to different groups of investors and traders. Below we provide a brief outline of the different accounts and functionalities offered.
  - Individual account: It provides access to the base version of Selfwealth platform, which allow customers
    to trade products on the ASX and Cboe (Australia), Nasdaq and NYSE (US), and on the HKEX (Hong
    Kong) for a flat fee. Customers can also request to open a joint account for couples.
  - Minor account: It allows parents to manage investments on behalf of their children, who can transfer
    their funds to a standard individual account once they turn 18. All the trades are HIN based and are
    placed through a CHESS sponsored platform, which provides extra safety as it guarantees the funds
    will be held in trust until they reach the age of 18.
  - SMSF account: It grants access to a dedicated regional manager who can provide bespoke guidance, and comprehensive reporting to facilitate compliance with regulatory requirements. The SMSF accounts also partner with BGL Simple Funds 360, a cloud-based compliance and administration solution, and Class Super, a cloud-based administration solution, both of which provide further support to SMSF investors.
  - · Company or Trust account: It allows individuals to invest as trustees on behalf of the trust beneficiaries.

#### Strategic outlook

- 5.15 Selfwealth is currently advancing a pivotal phase of its transformation plan, focusing on expanding its customer base with an emphasis on HNWIs and advisers. These clients typically generate increased trading activity and enhance the Company's scalability through technological advancements and product development initiatives. The Company intends to achieve this growth through several targeted strategies aimed at improving onboarding conversion rates and reducing net deactivation rates by better aligning senior personnel's KPIs with sales objectives. Some of these initiatives are outlined below:
  - Active portfolio funnel optimisation Selfwealth aims at increasing its conversion of active portfolios
    through its direct sales funnel by over 10% by the end of FY27, through the implementation of a
    dedicated resource team focused on conversions, as well as by leveraging its analytics technology
    resources such as Pendo, which is a product experience platform which helps companies obtain better
    insights on how customers interact with their platform.
  - Enhanced Business Development Manager productivity The Company is committed to boost its BDMs' productivity, whose active portfolios per month is projected to increase more than 3-fold between FY24 and FY27, supported by both product enhancements and targeted marketing activities such as roadshows, conferences, sponsorships and partnerships.
  - Lower de-activation rates Management project to achieve a significant reduction in de-activation rates across Selfwealth accounts, underpinned by better data capabilities and analytics resources, as well as improved relationship management protocols with dedicated teams and relationship managers.



- 5.16 Pivotal for the achievement of the strategic objectives will be the optimisation and upgrade of its technology platform focussed on the following:
  - A significant re-design of the platform's customer experience in order to separate the front-end from the back-end segments, with a gradual implementation of new user interface components into the existing web-based and mobile platform.
  - Enhance the integration of the platform's customer experience, backend and other services through the deployment of new API tools, designed to improve the flow of data exchanges and materially improve speed of data transmission.
  - Enhance security processes with the implementation of new customer identity management tools, both on the web and the mobile platform.
  - Invest in off-the-shelf SaaS solutions in order to improve a range of adjacent tools and functionalities to
    provide a better customer experience.
- 5.17 To pursue its strategic plan, Selfwealth's Management anticipates significant expenditures which, however, are not expected to immediately translate into customer growth and profitability. Consequently, FY25 is likely to be a transitional year, characterised by higher than usual cash outflows aimed at enabling the business to achieve its strategic objectives in terms of customers mix, scale, and overall operational efficiency.

### **Financial Information**

### **Financial Performance**

5.18 The table below illustrates the Company's statements of financial performance for the periods FY21 to FY24 and 1H25.

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### Figure 10 - Statements of financial performance

Normalised NPAT margin %	(3.5%)	(30.9%)	10.3%	19.4%	7.5%
Normalised Profit after income tax for the year	(646,697)	(6,264,478)	3,012,908	5,337,209	1,066,28
Add: CTB non-recurring expenses					
Add: One-off redundancy costs					
Add: SID costs					658,79
Add: Impairment			2,920,478		
Add: Cost reduction implementation expenses				1,920,795	
One-off normalisations					
Profit after income tax for the year	(646,697)	(6,264,478)	92,430	3,416,414	407,48
Income tax				-	
Profit before income tax	(646,697)	(6,264,478)	92,430	3,416,414	407,48
Net finance income/(expense)	13,607	6,230	217,518	475,605	206,24
Finance expenses	(8,018)	(31,768)	(39,240)	(19,367)	(8,56
Finance income	21,625	37,998	256,758	494,972	214,81
Operating profit/(loss)	(660,304)	(6,270,708)	(125,088)	2,940,809	201,24
Other income	226,415	-	1,500	186	4
Impairment	-	-	(2,920,478)	-	τ.
Selling and marketing expenses	(1,545,836)	(4,483,848)	(2,544,320)	(1,207,460)	(635,36
General and administrative expenses	(6,937,605)	(11,372,565)	(14,914,140)	(15,281,218)	(9,355,37
Gross profit	7,596,722	9,585,705	20,252,350	19,429,301	10,191,93
Cost of providing services	(10,766,386)	(10,678,202)	(9,103,508)	(8,131,974)	(3,951,71
FUA (A\$b)	18,363,108	20,263,907	29,355,858	27,561,275	14,143,64
Interest income	3,869,111	5,859,672	20,363,567	19,619,330	9,487,59
Revenue from contracts with customers	14,493,997	14,404,235	8,992,291	7,941,945	4,656,04
A\$	Audited	Audited	Audited	Audited	Reviewe

Source: GTCF Analysis, Selfwealth Annual Reports.

- 5.19 Revenue from contracts with customers and interest income were down 11.7% and 3.6% respectively in FY24 due to lower trading activity given the slowdown in the Australian economy, however interest income increased many folds in FY23. Revenue for 1H25 was A\$14.1 million, a 4.3% increase compared to the pcp. This was driven by trading revenue which increased by 25.8% to A\$4.7 million, driven by growth in brokerage fees across both Australian and US exchange markets based off an increase in trading volumes by 9.1% over the year. Interest income on the other hand decreased by c. 3.8% compared to the pcp (1H FY24) owing to lower customer cash balances. Notwithstanding this, as of 1H25, the active portfolios remained relatively stable at 128,859 as compared to 128,608 in the prior year.
- 5.20 In 1H25, the Company has revised and renegotiated some underlying arrangements such as its custodial arrangements to improve efficiency and security by updating the fee structure with its existing bank to realise cost savings and identifying unused data services. Furthermore, the Company has focused on controlling operating and corporate expenses through strategic cost management initiatives. These measures are aimed at optimising operational efficiency, reducing costs, and ensuring sustainable growth in the long term.

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5.21 As set out in the table below, revenue from contracts with customers has historically been largely represented by equities trading revenues, with the remainder filled by membership subscription revenue and other revenues.

Figure 11 - Breakdown of historical revenue from contracts with custor
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Revenue from contracts with customers	FY21	FY22	FY23	FY24	1H25
A\$	Audited	Audited	Audited	Audited	Reviewed
Equities trading revenue	13,832,458	13,764,650	8,388,346	7,429,018	4,406,895
Membership subscription revenue	607,131	566,954	573,895	488,767	230,247
Other revenue	54,408	72,631	30,050	24,160	18,905
Total revenue from contracts with customers	14,493,997	14,404,235	8,992,291	7,941,945	4,656,047
Source: Selfweelth Annual Report GTCE Analysis					

Source: Selfwealth Annual Report, GTCF Analysis.

- 5.22 The Company had total operating expenses of A\$14.6 million<sup>11</sup> in FY24, down A\$2.9 million (or 16.6%) from FY23. This was largely attributed to lower investment in marketing and advertising expenses of A\$1.3 million following the implementation of a streamline targeted digital advertising approach, compounded by reduced head count and lower supplier expenses. The increase in the FY23 operating expenses was largely associated with business development projects such as the migration to a new clearing and settlement provider in May 2023 and the commencement of migrating to a new customer banking platform. In 1H25, operating expenses, adjusted for non-recurring expenses, increased to A\$9.3 million from A\$6.5 million in the pcp. This increase is driven by higher infrastructure, security, and compliance expenses, as well as costs associated with hiring new Management for the Company's transformational program.
- 5.23 The impairment in FY23 refers to crypto trading software and mobile applications after the Company took the decision to not pursue the use of the asset in the future.
- 5.24 The Company has also provided an underlying EBITDA and NPAT, which is a non-statutory measure, to further evaluate the financial performance of the Company. In the table below, we have summarised these underlying adjustments for the periods FY21 to 1H25.

<sup>&</sup>lt;sup>11</sup> Sourced from Selfwealth FY24 Annual Report and excludes non-recurring expenses including impairment and cost reduction implementation expenses. This comprises A\$1.9 million in FY24 of one-off transformation cost reduction expenses and a A\$2.9 impairment of intangible assets in FY23.



### Figure 12 - Historical underlying EBITDA and NPAT

Underlying EBITDA	FY21	FY22	FY23	FY24	1H2
A\$	Audited	Audited	Audited	Audited	Reviewed
Net profit after tax	(646,697)	(6,264,478)	92,430	3,416,414	407,483
Add: Income tax	-	-	-	-	
FUA (A\$b)	(13,607)	(6,230)	(217,518)	(475,605)	(206,243)
EBIT	(660,304)	(6,270,708)	(125,088)	2,940,809	201,240
Add: Depreciation	108,003	206,423	417,414	369,474	205,059
Add: Amortisation	18,135	438,763	827,069	275,316	247,833
EBITDA	(534,166)	(5,625,522)	1,119,395	3,585,599	654,132
Normalisation adjustments					
Add: Cost reduction implementation expenses	-	-	-	1,920,795	
Add: Impairment costs	-	-	2,920,478	-	
Add: SID costs	-	-	-	-	658,797
Underlying EBITDA	(534,166)	(5,625,522)	4,039,873	5,506,394	1,312,929
Underlying NPAT	(646,697)	(6,264,478)	3,012,908	5,337,209	1,066,280
Source: Selfwealth Annual Reports GTCE Analysis					

Source: Selfwealth Annual Reports, GTCF Analysis.

### **Financial Position**

5.25 The table below illustrates the Company's statements of financial position as at 30 June 2021, 30 June 2022, 30 June 2023, 30 June 2024 and 31 December 2024.

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### Figure 13 - Statements of financial position

Statements of financial position	30-Jun-21	30-Jun-22	30-Jun-23	30-Jun-24	31-Dec-2
A\$	Audited	Audited	Audited	Audited	Reviewe
Assets	Addied	Addiled	Audited	Addiled	Iteviewe
Cash and cash equivalents	7,525,351	11.475.785	12.401.436	11.404.896	10,116,69
FUA (A\$b)	-	-	456,356,802	381,881,760	340,082,34
Trade and other receivables	245,850	587,023	223,770	471,574	437,98
Other assets	119,180	200,171	408,152	787,755	869,19
Total current assets	7,890,381	12,262,979	469,390,160	394, 545, 985	351,506,21
Plant and equipment	82,502	124,341	47,602	53,697	81,75
Right-of-use assets	40,170	734,049	430,963	127,047	774,04
Intangible assets	7,823	3,150,642	1,106,481	3,619,965	5,387,94
Other assets	525,000	580,355	180,355	180,355	355,35
Total non-current assets	655,495	4,589,387	1,765,401	3,981,064	6,599,10
Total assets	8,545,876	16,852,366	471,155,561	398,527,049	358,105,32
Liabilities					
Trade and other payables	1,786,936	3,561,661	2,093,522	1,788,877	2,127,98
Restricted client trust funds for trading	-	-	456,356,802	381,881,760	340,082,34
Contract liabilities	356,978	271,580	235,036	249,193	259,47
Lease liabilities	47,345	287,047	324,631	147,533	471,91
Employee benefits obligations	563,054	1,183,474	815,891	543,116	672,33
Provisions	20,000	-	-	-	
Total current liabilities	2,774,313	5,303,762	459,825,882	384,610,479	343,614,05
Lease liabilities	-	472,184	147,553	-	307,12
Employee benefits obligations	59,245	63,655	87,574	113,514	134,33
Total non-current liabilities	59,245	535,839	235,127	113,514	441,46
Total liabilities	2,833,558	5,839,601	460,061,009	384,723,993	344,055,51
Net assets	5,712,318	11,012,765	11,094,552	13,803,056	14,049,80

Source: Selfwealth Annual Report, GTCF Analysis.

5.26 The reduction in Selfwealth's cash balance from A\$12.4 million as at 30 June 2023 to A\$10.1 million as at 31 December 2024 was influenced by several factors. While the on-market share buy-back program, which saw an additional 1,308,255 shares purchased for A\$161,711, contributed to the decrease, other operational expenses and investments also played a significant role. Overall, the cash balance reduced by A\$2.3 million during this period.

5.27 In FY23, Selfwealth started recognising restricted client trust funds for trading as a significant item on its balance sheet. These funds, amounting to A\$456.4 million in FY23 which decreased to A\$381.9 million in FY24, represent cash held in trust for clients to facilitate trading activities. Recorded as both a current asset and liability, this ensures accurate reflection of fiduciary responsibilities which also enhances client security and trust, provides transparency, and ensures regulatory compliance. As at 31 December 2024, Selfwealth's cash and cash equivalents were A\$10.1 million, down from A\$11.4 million on 30 June 2024, with customer cash held at A\$340.1 million. However, the FUA increased by 14.8% to A\$11.6 billion from the pcp. Selfwealth invested A\$2.0 million in capitalised software development during 1H25, reflecting its commitment to technology enhancements. Notwithstanding a slight decrease in cash balances, the Company witnessed a significant FUA growth and had ongoing technological investments.



5.28 The increase in intangible assets in FY24 was driven by the c. A\$2.8 million additions in capitalised costs in computer software development in progress. The increased spending in computer software development is part of the Company's strategy as Selfwealth looks to expand its offering and penetrate new markets.

### **Cash Flow Statement**

5.29 The table below illustrates the Company's statements of cash flows for the periods from FY21 to FY24 and 1H25.

### Figure 14 - Statements of cash flows

Statements of cash flow	FY21	FY22	FY23	FY24	1H2
A\$	Audited	Audited	Audited	Audited	Reviewed
Cash flows from operating activities					
Receipts from customers (inclusive of GST)	19,718,220	21,439,305	9,882,359	8,591,635	5,062,20
FUA (A\$b)	-	-	20,363,567	19,619,330	9,487,59
Payments to suppliers and employees (inclusive of GST)	(18,807,939)	(25,094,453)	(27,937,718)	(26,049,115)	(13,444,090
Interest received	26,389	37,998	256,758	494,972	214,81
Interest and other finance costs paid	(8,009)	(31,768)	(39,240)	(19,367)	(8,56
Government grants and R&D tax incentives	179,397	-	-	-	
Net cash inflow from operating activities	1,108,058	(3,648,918)	2,525,726	2,637,455	1,311,95
Cash flows from investing activities					
Payments for plant and equipment	(50,352)	(227,778)	(38,494)	(77,971)	(64,48
Payments for intangibles	-	(3,209,126)	(1,703,385)	(2,788,800)	(2,015,81
Payments for other non-current assets	(525,000)	(55,355)	-	-	(175,00
Refund of security bonds	-	63,363	400,000		
Proceeds from disposal of property, plant and equipment	-	2,017	1,750	1,050	
Net cash outflow from investing activities	(575,352)	(3,426,879)	(1,340,129)	(2,865,721)	(2,255,29
Cash flow from financing activities					
Proceeds from issues of shares	-	11,735,500	-	-	
Share issue transaction costs	-	(660,677)	-	-	
Proceeds from options exercised/loan shares paid	1,827,323	149,610	27,101	-	
Payments for share buy-backs	-	-	-	(443,644)	(160,71
Principal elements of lease payments	(95,829)	(198,202)	(287,047)	(324,630)	(184,14
Net cash (outflow)/inflow from financing activities	1,731,494	11,026,231	(259,946)	(768,274)	(344,86
Net increase / (decrease) in cash and cash equivalents	2,264,200	3,950,434	925,651	(996, 540)	(1,288,19
Cash and cash equivalents at the beginning of the financial year	5,261,151	7,525,351	11,475,785	12,401,436	11,404,89
Cash and cash equivalents at year end	7,525,351	11,475,785	12,401,436	11,404,896	10,116,69
Cash from operating activities in restricted client trust funds					
Receipts of restricted client trust funds	-	-	6,650,782,393	5,693,300,237	1,323,001,31
Payments of customer trading	-	-	(6,930,160,024)	(5,767,775,279)	(1,364,800,72
Net cash (outflow)/inflow from operating activities in restricted client trust funds	-	-	(279,377,631)	(74,475,042)	(41,799,41
Net increase / (decrease) in restricted client trust funds	-	-	(279,377,631)	(74,475,042)	(41,799,41
Restricted client trust funds at the beginning of the financial year	-	-	735,734,433	456,356,802	381,881,76
Restricted client trust funds at year end	-		456,356,802	381,881,760	340,082,34



- 5.30 In FY24, the Company generated net cash flow from operating activities of c. A\$2.6 million, up 4% from FY23, despite the less than favourable trading environment. The positive results in operating cashflows were primarily driven by significant cost savings, which offset the decrease in revenue from trading activity and the one-off implementation costs of the transformation program.
- 5.31 The cash outflow for investment activities is mainly associated with the investment in intangibles in relation to the computer software development. In 1H25, Selfwealth maintained steady operating cash flow at A\$1.3 million and further invested A\$2.0 million in software development.
- 5.32 The Company undertook the following on-market share buy-backs:
  - Small parcel share buy-back: On 3 January 2024, 1,205,437 shares were acquired and cancelled at a cost of A\$179,098 as part of a small parcel share buy-back.
  - Ordinary shares buy-back: On 1 May 2024, a buy-back of up to 10% of our ordinary shares was announced, to be conducted over 12 months. By 30 June 2024, 2,083,493 shares had been acquired and cancelled at a cost of A\$264,546.
  - During 1H25, the Company continued its on-market share buy-back, purchasing an additional 1,308,255 shares for A\$161,711, leading to a total of 3,391,748 shares acquired under the on-market share buy-back for A\$425,257. The buy-back, funded from cash reserves, paused after a nonsolicitated acquisition offer from Bell.

#### Share capital structure

5.33 As at the Last Practicable Date, Selfwealth's capital structure comprised of 230,914,851 ordinary shares<sup>13</sup>.

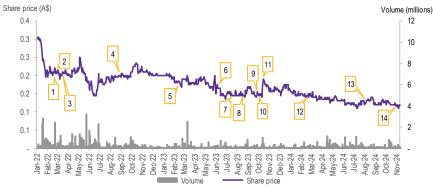
Share price movements

5.34 Below we have analysed the daily movements in Selfwealth's share price and volumes between 1 January 2022 and 13 November 2024.

<sup>13</sup> As at 19 February 2025, latest total ordinary shares is 230,914,851 as a result of exercising performance rights.

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Figure 15 - Selfwealth's share price movements since 1 January 2022



Sources: GTCF analysis, S&P Global.

### 5.35 The following table shows potential key events which have occurred from February 2022 to November 2024.

Event	Date	Comment
1	21-Feb-2022	Selfwealth released the financial result for the first half of FY22 ("1H22"), reporting:
		<ul> <li>Total revenues of A\$9.9 million, up 18% from the pcp.</li> </ul>
		<ul> <li>Active traders of 117,674 and total trades of 857,384, up 75% and 13% from the pcp respectively.</li> </ul>
		<ul> <li>EBITDA loss of A\$2.3 million, up from the EBITDA loss of A\$0.4 million from the pcp.</li> </ul>
		<ul> <li>Net loss of A\$2.4 million, up from the net loss of A\$0.4 million from the pcp.</li> </ul>
		Net cash outflow of A\$2.1 million from operating activities, compared to the net cash inflow of
		A\$0.4 million from operating activities in the pcp.
		<ul> <li>Cash balance of A\$14.9 million as at 31 December 2021, up from A\$7.3 million as at 31 December 2020.</li> </ul>
2	22-Feb-2022	Selfwealth advised that the Company received a notice pursuant to s203D(2) of the Corporations Act
		(Cth) 2001 from shareholder Graham Newman Pty Ltd, and shareholder Mr. Andrew Bruce Ward,
		regarding their intention pursuant to s249D of the Act to move resolutions for the removal of two
		directors of the Company.
3	10-Mar-2022	Selfwealth entered a trading halt following an article published online by the Australian Financial Review
		in relation to speculation regarding a potential transaction involving the Company and OpenMarkets
		Group Limited. Whilst Selfwealth confirms that it periodically engages in and assesses acquisition offer
		or proposals, if was not sufficiently advanced with respect to any such initiatives at that time to warrant
		disclosure.
4	26-Aug-2022	Selfwealth released the financial report for FY22, reporting:
		<ul> <li>Total revenues of A\$20.3 million, up 10% from the pcp.</li> </ul>
		<ul> <li>Active traders of 125,944 and FUM of A\$8.2 billion, up 32% and 26% from the pcp respectively.</li> </ul>
		<ul> <li>EBITDA loss of A\$5.8 million, down from the EBITDA loss of A\$0.5 million from the pcp.</li> </ul>
		<ul> <li>Net loss of A\$6.3 million, down from the net loss of A\$0.6 million from the pcp.</li> </ul>
		<ul> <li>Net cash outflow of A\$3.6 million from operating activities, down from the net cash inflow of</li> </ul>
		A\$1.1 million from operating activities in the pcp.
		• Cash balance of A\$11.5 million as at 30 June 2022, up from A\$7.5 million as at 30 June 2021
5	24-Feb-2023	Selfwealth released the financial result for the first half of FY23 ("1H23"), reporting:
		<ul> <li>Total revenues of A\$14.5 million, up 46% from the pcp.</li> </ul>
		Active traders of 128.383 and FUA of A\$8.9 billion, up 9% and 1% from the pcp respectively.
		<ul> <li>EBITDA of A\$2.5 million, up from the EBITDA loss of A\$2.3 million from the pcp.</li> </ul>
		<ul> <li>Net profit of A\$0.1 million, up from the net loss of A\$2.4 million from the pcp.</li> </ul>

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Event	Date	Comment
		<ul> <li>Net cash inflow of A\$0.6 million from operating activities, compared to the net cash outflow of A\$2.1 million from operating activities in the pcp.</li> <li>Cash balance of A\$10.8 million as at 31 December 2022, down from A\$14.9 million as at 31</li> </ul>
6	26-Jun-2023	December 2021. Selfwealth announced it appointed Mr Scott Farndell as CFO and Company Secretary following the retirement of former CFO and Company Secretary Mandy Drake on 8 May 2023.
7	06-Jul-2023	Selfwealth announced the resignation of its CEO, Ms Cath Whitaker, with immediate effect.
8	28-Aug-2023	<ul> <li>Selfwealth released the financial report for FY23, reporting:</li> <li>Total revenues of A\$29.4 million, up 45% from the pcp.</li> <li>Active traders of 129.403 and FUA of A\$9.5 billion, up 3% and16% from the pcp.</li> <li>EBITDA of A\$4.0 million, up from the EBITDA loss of A\$5.8 million from the pcp.</li> <li>Net profit of A\$0.1 million, up from the net loss of A\$6.3 million from the pcp.</li> <li>Net cash inflow of A\$2.5 million from operating activities, up from the net cash outflow of A\$3.6 million from operating activities in the pcp.</li> <li>Cash balance of A\$12.4 million as at 30 June 2023, up from A\$11.5 million as at 30 June 2022.</li> </ul>
9	04-Oct-2023	<ul> <li>Selfwealth advised that it intends to undertake two buy backs with the following details:</li> <li>Small parcel buy back: undertake a small parcel buy back for shareholders who hold less than A\$500 worth of fully paid ordinary shares in the Company as at 3 October 2023 at a price of A\$0.1482 per Selfwealth Share, equivalent to the VWAP for the 5-day training period preceding 3 October 2023.</li> <li>On market share buy back: conduct an on-market share buy back program of up to 10% of Selfwealth's ordinary shares (equivalent to 23,532,889 ordinary shares) commencing on 19 October 2023 and for up to a 12-month period.</li> <li>The small parcel buy back and on market share buy back will be funded from existing liquidity.</li> </ul>
10	13-Oct-2023	Selfwealth notes media speculation regarding a potential transaction with Stakeshop Pty Ltd ("Stake"). Selfwealth advised that it has recently received a confidential, non-binding, indicative proposal from Stake to acquire the Company by way of scheme of arrangement at a cash price of A\$0.175 per Selfwealth Share. After careful assessment, the Board formed the view that Stakes incomplete and conditional proposal did not offer appropriate value to Selfwealth Shareholders. Accordingly, the Board decided it was not in the best interest of Selfwealth Shareholders to engage in substantive discussions with Stake.
11	19-Oct-2023	Selfwealth announced the appointment of Craig Keary as its new CEO and Paul Cullinan, the Company's Acting CEO, as Chief Commercial Officer.
12	27-Feb-2024	<ul> <li>Selfwealth released then financial result for the first half of FY24 ("1H24"), reporting:</li> <li>Total revenues of A\$13.6 million, down 6% from the pcp.</li> <li>Active traders of 128.609 and FUA of A\$10.1 billion, up less than 1% and 14% from the pcp.</li> <li>Underlying EBITDA of A\$3.5 million, up from underlying EBITDA of A\$2.4 million from the pcp.</li> <li>Net profit of A\$1.6 million, up from the net profit of A\$0.1 million from the pcp.</li> <li>Net cash inflow of A\$1.3 million from operating activities, up from the net cash inflow of A\$0.6 million from operating activities in the pcp.</li> <li>Cash balance of A\$12.0 million as at 31 December 2023, up from the cash balance of A\$10.8 million as at 31 December 2022.</li> </ul>
13	27-Aug-2024	<ul> <li>Selfwealth released the financial report for FY24, reporting:</li> <li>Total revenues of A\$27.6 million, down 6% from the pcp.</li> <li>Active traders of 128,729 and FUA of A\$10.7 billion, down 1% and up 13% from the pcp.</li> <li>Underlying EBITDA of A\$5.5 million, up from the underlying EBITDA of A\$4.0 million from the pcp.</li> <li>Net profit of A\$3.4 million, up from the net profit of A\$0.1 million from the pcp.</li> <li>Net cash inflow of A\$2.6 million from operating activities, up from the net cash inflow of A\$2.5 million from operating activities in the pcp.</li> <li>Cash balance of A\$11.4 million as at 30 June 2024, down from A\$12.4 million as at 30 June 2023.</li> </ul>

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Event	Date	Comment
14	13-Nov-2024	Selfwealth announced that it had received a non-binding indicative proposal from Bell to acquire 100%
		of the shares in Selfwealth for A\$0.22 per Selfwealth Share, with a Bell scrip consideration alternative at
		Selfwealth Shareholder's election, by way of a scheme of arrangement.
15	25-Nov-2024	Selfwealth announced that it received a revised proposal from Bell to acquire 100% of Selfwealth's
		shares for A\$0.25 cash per share, with a Bell share consideration alternative at Selfwealth shareholders'
		election, by way of a scheme of arrangement.

Source: ASX announcements, S&P Global.

5.36 The monthly share price performance of Selfwealth since October 2023 and the weekly share price performance of Selfwealth over the last 16 weeks up to the last undistributed trading day, is summarised in the table below.

### Figure 16 - Monthly and weekly share price performance

Selfwealth Ltd	Share Price			Average
	High \$	Low \$	Close \$	weekly volume 000
Oct 2023	0.190	0.140	0.165	635
Nov 2023	0.170	0.150	0.160	495
Dec 2023	0.175	0.140	0.165	415
Jan 2024	0.160	0.145	0.150	280
Feb 2024	0.155	0.140	0.145	640
Mar 2024	0.155	0.130	0.140	551
Apr 2024	0.140	0.120	0.130	1,001
May 2024	0.145	0.125	0.130	755
Jun 2024	0.135	0.120	0.125	901
Jul 2024	0.130	0.105	0.130	907
Aug 2024	0.140	0.115	0.125	393
Sep 2024	0.135	0.120	0.125	311
Oct 2024	0.130	0.115	0.120	641
Week ended				
26 Jul 2024	0.130	0.115	0.130	1,037
2 Aug 2024	0.130	0.120	0.120	541
9 Aug 2024	0.132	0.122	0.133	312
16 Aug 2024	0.135	0.130	0.130	246
23 Aug 2024	0.140	0.127	0.140	565
30 Aug 2024	0.140	0.115	0.125	570
6 Sep 2024	0.125	0.120	0.120	296
13 Sep 2024	0.125	0.120	0.120	209
20 Sep 2024	0.130	0.120	0.130	248
27 Sep 2024	0.135	0.125	0.130	205
4 Oct 2024	0.130	0.120	0.120	381
11 Oct 2024	0.130	0.120	0.125	840
18 Oct 2024	0.125	0.115	0.120	1,34
25 Oct 2024	0.120	0.117	0.120	309
1 Nov 2024	0.125	0.115	0.115	425
8 Nov 2024	0.120	0.110	0.110	461

Sources: GTCF analysis, S&P Global.

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### Top shareholders

5.37 We have set out below the top five legal holders and the substantial shareholders of Selfwealth as at 3 March 2025.

### Figure 17 - Top five legal holders of Selfwealth as at 3 March 2025

Top 5 legal holders as at 3 March 2025		
Rank Name	No of shares	Interest (%)
1 SVAVA PTE LTD	43,444,137	18.8%
2 ABADI INVESTMENTS PTY LTD	31,033,515	13.4%
3 HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED-GSCO ECA	19,818,794	8.6%
4 BNP PARIBAS NOMS PTY LTD	16,827,719	7.3%
5 BNP PARIBAS NOMINEES PTY LTD	13,457,027	5.8%
Top 5 legal holders total shares	124,581,192	54.0%
Remaining shares	106,333,659	46.0%
Total ordinary shares outstanding	230,914,851	100.0%
Source: Management GTCE Analysis		

Source: Management, GTCF Analysis.

#### Figure 18 - Substantial shareholders of Selfwealth as at 3 March 2025

Substantial shareholders as at 3 March 2025		
Rank Name	No of shares	Interest (%)
1 Svava Pte Ltd	43,444,137	18.8%
2 Datt Capital Pty Ltd	38,845,748	16.8%
3 Harvest Lane Asset Management Pty Ltd and its associated entities	23,846,747	10.3%
Total shares held by substantial shareholders	106,136,632	46.0%
Remaining shares	124,778,219	54.0%
Total ordinary shares outstanding	230,914,851	100.0%
Source: Management GTCE Analysis S&P Global		

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Source: Management, GTCF Analysis, S&P Globa



### 6. Valuation methodologies

### Introduction

- 6.1 As discussed in Section 2, our fairness assessment involves comparing the Scheme Consideration with the fair market value of Selfwealth on a 100% control basis.
- 6.2 Grant Thornton Corporate Finance has assessed the value of Selfwealth using the concept of fair market value. Fair market value is commonly defined as:

"the price that would be negotiated in an open and unrestricted market between a knowledgeable, willing but not anxious buyer and a knowledgeable, willing but not anxious seller acting at arm's length."

6.3 Fair market value excludes any special value. Special value is the value that may accrue to a particular purchaser. In a competitive bidding situation, potential purchasers may be prepared to pay part, or all, of the special value that they expect to realise from the acquisition to the seller.

### Valuation methodologies

- 6.4 RG 111 outlines the appropriate methodologies that a valuer should generally consider when valuing assets or securities for the purposes of, amongst other things, share buy-backs, selective capital reductions, Schemes of arrangement, takeovers and prospectuses. These include:
  - 6.4.1 Discounted cash flow and the estimated realisable value of any surplus assets ("DCF Method").
  - 6.4.2 Application of earnings multiples to the estimated future maintainable earnings or cash flows of the entity, added to the estimated realisable value of any surplus assets ("FME Method").
  - 6.4.3 Amount available for distribution to security holders in an orderly realisation of assets ("NAV Method").
  - 6.4.4 Quoted price for listed securities, when there is a liquid and active market ("Quoted Security Price Method").
  - 6.4.5 Any recent genuine Schemes received by the target for any business units or assets as a basis for valuation of those business units or assets.
- 6.5 Further details on these methodologies are set out in Appendix A to this report. Each of these methodologies is appropriate in certain circumstances.
- 6.6 RG 111 does not prescribe any above methodologies as the method(s) that an expert should use in preparing their report. The decision as to which methodology to use lies with the expert based on the expert's skill and judgement and after considering the unique circumstances of the entity or asset being valued. In general, an expert would have regard to valuation theory, the accepted and most common market practice in valuing the entity or asset in question and the availability of relevant information.



### Selected valuation methods

#### Valuation of Selfwealth

- 6.7 We have undertaken a valuation assessment of Selfwealth utilising the FME Method, specifically having consideration for the PE Multiple, for the following key reasons:
  - As demonstrated by broker reports and other sources, PE Multiples are the valuation metric frequently used to assess the value of Selfwealth and companies with similar operations.
  - Availability of transactional evidence and listed comparable companies for the calculation and analysis of implied PE Multiples.
  - The Company does not prepare long term forecast and there is no extensive coverage by analysts, accordingly, we could not apply the discounted cash flow approach.
  - The Company's revenue is currently reliant on interest income earned on balances of customer accounts held. Henceforward, FME methods that rely on either EBIT or EBITDA would be inappropriate.
- 6.8 In our valuation, we have also reviewed and made comments on Quoted Security Price Method. In the absence of the Scheme or other transactions, the trading price of Selfwealth Shares represents the value at which minority shareholders could realise their investment in Selfwealth and accordingly it is relevant for the purpose of our opinion.
- 6.9 We also note that there are a limited number of alternative methodologies applicable given that:
  - The Discounted Cash Flow approach is not applicable as the Company does not prepare long-term forecasts and it is not covered by investment analysts who provide forecasts.
  - The net assets approach is not appropriate as the business is asset light and its main assets are
    customers and technology which are not recorded on the balance sheet or not recorded at fair market
    value. Further, the business had net tangible assets of c. A\$9.5 million as at 31 December 2024,
    including a cash balance of A\$10.1 million. Effectively, the net tangible assets are not even reflecting
    the value of the cash balance
  - Cost methods are not appropriate for a business like Selfwealth.

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#### Valuation assessment of Selfwealth - PE Multiple 7.

7.1 We have assessed the fair market value of Selfwealth on a 100% control basis using the PE Multiples as our primary approach having regard to selected comparable companies and transactions. Our valuation assessment is summarised below.

### Figure 19 - FME Method valuation summary

FME Method - Valuation summary			
A\$ 'millions (unless otherwise stated)	Low	Mid	High
Assessed PE Multiple (on control basis)	11.0 x	11.5 x	12.0 x
Assessed maintainable NPAT	4.0	4.5	5.0
Equity Value (on control basis)	44.0	51.8	60.0
No. Shares Outstanding	230.7	230.7	230.7
Fair market value of Selfwealth shares on a control basis	0.19	0.22	0.26
Source: GTCF Analysis.			

7.2 We have assessed the fair market value of Selfwealth Shares in the range of A\$0.19 to A\$0.26 on a control basis

### NPAT adopted for valuation purposes

7.3 Our assessment of NPAT adopted for our valuation is an exercise of judgement that takes into consideration a number of factors. In Figure 20 we provide a summary with Selfwealth's historical underlying earnings, and below the table we discuss some of the key factors we have considered in determining the NPAT to adopt in our valuation assessment.

#### Figure 20 - Future maintainable underlying NPAT assessment

Grant Thornton adopted maintainable NPAT				4.0 to	50	
Normalised NPAT margin %	(3.5%)	(30.9%)	10.3%	19.3%	25.3%	7.8%
Normalised NPAT	(0.6)	(6.3)	3.0	5.3	3.4	1.1
One-off normalisations 1	-	-	2.9	1.9	1.8	0.7
Reported NPAT margin %	(3.5%)	(30.9%)	0.3%	12.4%	12.0%	2.9%
Reported NPAT	(0.6)	(6.3)	0.1	3.4	1.6	0.4
Total revenue	18.4	20.3	29.4	27.6	13.6	14.1
Interest income	3.9	5.9	20.4	19.6	9.9	9.5
Revenue from contracts with customers	14.5	14.4	9.0	7.9	3.7	4.7
A\$ 'millions	Audited	Audited	Audited	Audited	Reviewed	Reviewed
Future maintainable underlying NPAT	FY21	FY22	FY23	FY24	1H24	1H25

Source: GTCF Analysis.

Notes (1) One-off normalisations include the following costs: Impairment, cost reduction implementation expenses, scheme implementation deed and non-recurring expenses for the acquisition related professional fees.

7.4 In our valuation assessment, we have placed no reliance on the FY21 and FY22 owing to the net losses incurred during these periods before the implementation of the transformation program, which has since fundamentally altered the Company's operational and financial performance.

7.5 Selfwealth's transformation program has been a critical factor in the Company's turnaround. During FY24. with a change in the Company's leadership team, the Board recognised the need to reinvest in the

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business and adapt to changing market conditions, emphasising on the need to transform from a technology-based business to a customer-led growth business. As detailed in section 5, the first part of the transformation program focused on right-sizing the business, reducing the operating cost base and pivoting to a more customer-led approach. The second part of the transformation program, which is currently underway, focuses on upgrading Selfwealth's systems and security, enabling the Company to offer improved capabilities and the ability to add new product streams. The Company also invested in a customer services team by appointing additional customer relationship managers with an aim to offer enhanced customer support services.

- 7.6 Selfwealth's reported profitability declined in 1H25 compared to 1H24 despite a 4.3% increase in total revenue to A\$14.1 million. The normalised NPAT declined significantly by 68%, from A\$3.4 million to \$1.1 million, primarily due to increased operating expenses. These higher costs were driven by the transformation program, including costs for infrastructure, security, compliance expenses, and the hiring of their new Management.
- 7.7 In order to attempt to lift its profitability for the remainder of the year and going forward, in December 2024, Selfwealth implemented certain revised contracts and arrangements which have the potential to generate some further cost savings such as: 1) Selfwealth renegotiated its custodial arrangement that covers the record keeping, transaction management and clearing and settlement for its foreign customers; 2) It cancelled a contract on expiry for certain data services with one of their data & analytics provider that were no longer required; and 3) The Company undertook a fee structure optimisation with its bank by transitioning to a new system from fixed annual fees to a more flexible per-transaction fee model; and 4) Operating and corporate expenses incurred in 1H25 were lower than anticipated by the Company which, if consolidated going forward, could result in additional profitability.
- 7.8 Whilst we have discussed above the normalised and current financial performance of Selfwealth on a stand-alone basis, the estimate of a maintainable level of profitability for the business presents a number of challenges due to the following:
  - As set out in the table below, Selfwealth has generated an increasing level of revenue from interest income on clients' accounts which now represent the majority of its revenue and it is correlated with the interest rate level in the financial system. This poses a significant risk for the business given there are expectations of a reduction in interest rates in the short to medium term as a result of a normalisation of the annual inflation closer to the RBA range. Moreover, since interest rate movements are beyond the Company's control, this dependency on interest income reduces the quality of earnings and enhances the risk of future volatility.

### Figure 21 - Historical interest income and interest rate comparison

Comparison of interest income trend and interest rates	FY21	FY22	FY23	FY24	1H25
A\$ millions	Audited	Audited	Audited	Audited	Reviewed
Trading revenues	14.5	14.4	9.0	7.9	4.7
Interest income	3.9	5.9	20.4	19.6	9.5
Total revenue	18.4	20.3	29.4	27.6	14.1
Interest income proportion (as a % of total revenue)	21.1%	28.9%	69.4%	71.2%	67.1%
Historical interest rates	0.10%	0.85%	4.10%	4.35%	4.35%
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Source: GTCF Analysis.

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- The Company operates in a highly competitive industry dominated by larger operators who often leverage online broking services to attract clients. These larger players use their scale to offer competitive pricing and cross-sell more lucrative services such as recurring platform services, wealth management and financial advice. Given Selfwealth lacks the scale and breadth of services, it faces a significant risk of becoming less relevant and competitive. This competitive pressure can lead to a reduction in market share and challenges in maintaining customer loyalty, impacting revenue and profitability.
- Selfwealth is now at a critical juncture where substantial investments are needed in its technology
  platform to enhance flexibility, functionality and further improve its cyber security. One strategic goal is
  to shift the customer base from mass-market to more sophisticated and larger investors. This transition
  requires significant time and resources and carries no guarantee of success. As a standalone business,
  maintaining FY24 profitability levels while investing for sustainability will be challenging. Moreover,
  there is also uncertainty about whether existing shareholders or new investors will provide the
  necessary capital to scale the business if the available resources are not sufficient.
- On the other hand, potential purchasers, such as large diversified financial services and wealth
  management businesses, could realise significant revenue synergies and cost savings by integrating
  Selfwealth into their operations. These benefits could include:
  - Selfwealth's client-facing platform, which is seen to enhance customer satisfaction through a good user experience, could be leverage off across the larger customer base which could also present opportunities to cross sell adjacent products.
  - Technology streamlining, including the opportunity to potentially integrating Selfwealth's third-party clearing services with existing systems (if available), can create efficiencies. If the potential purchaser, like Syfe, has advanced cyber security capabilities and software which can be extended to Selfwealth, would avoid a need of significant additional spending.
  - Leveraging the purchaser's scale and resources to reduce customer acquisition costs and improve client acquisition efficiency.
  - Cost savings can be achieved by consolidating corporate functions and reducing costs associated with being a publicly listed entity.
- 7.9 Notwithstanding the absence of long-term forecasts, based on professional judgement, we concluded on an NPAT by having regard to the historical performance and restating the available historical information, to infer the benefits of the cost savings recently implemented (paragraph 7.7) and to address the impact of other non-recurring items. Whilst our assessment is subjective, the high-end o our range is in line with the FY24 NPATA whereas the low-end of the range is consistent with the average of FY23 and FY24. Therefore, taking into account the historical performance and the opportunities available to a pool of potential purchasers, we have adopted a maintainable NPAT for Selfwealth between A\$4 million and A\$5 million.

### **Trading multiples**

7.10 For the purpose of assessing an appropriate PE multiple range to value Selfwealth, we have had regard to the LTM and NTM trading multiples of broadly comparable companies.

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- 7.11 In selecting comparable companies, owing to the lack of publicly listed companies offering mainly online brokerage services, we identified two separate groups offering brokerage-focused services in the wider diversified financial sector. We initially restricted our search to Tier 1 companies operating in Australia, however, we subsequently extended our analysis to include other advanced economies classified as Tier 2 companies<sup>16</sup>.
- 7.12 Given our valuation assessment of Selfwealth is on a control basis, we have applied a control premium of 30% to the market capitalisations of each selected company, except for Hargreaves Lansdown which was recently subject to a takeover offer and thereby expected to trade on a control basis. Our assumption regarding premium for control is based on evidence from studies suggesting that the premium for control on successful takeovers has frequently been in the range of 20% to 40% in Australia (refer to Appendix C for further details on our Control Premium Study).
- 7.13 We consider Tier 1 companies to be more comparable as they operate in similar economic, geopolitical, capital market, and regulatory environments as Selfwealth. Whilst Tier 2 companies offer services to different end markets and face different geopolitical and economic risks, these companies share some similarities in risks and revenue drivers.
- 7.14 Our initial screening included a wider set of companies that also catered to online broking such as Interactive Brokers Group Inc and The Charles Schwab Corporation among others, and wealth management platforms/solutions such as HUB24, Praemium and Insignia Financial Limited. We did not rely on them given these companies offer a broad range of financial services, including wealth management and banking catering to institutional investors and high-net-worth individuals. The substantial difference in size and market capitalisation further makes direct comparisons less meaningful owing to varying financial metrics and growth profiles. In addition, companies such as HUB24, Praemium and Insignia primarily operate as wealth management platforms, offering investment and superannuation products for financial advisers and their clients. Their diversified revenue streams, including advisory fees and managed portfolios, largely differ from Selfwealth's brokerage commissions and trading fees. Accordingly, we have considered brokerage-exposed firms in our analysis which are relatively more comparable to Selfwealth's business.
- 7.15 Below we have summarised the PE Multiples of the selected listed companies on a control basis, including a premium for control.

<sup>16</sup> In our opinion, we consider CommSec, Pearler, Betashares, Stake, Nabtrade and Vanguard among others to be the most comparable peers to Selfwealth, however all of these companies are unlisted and thereby cannot be utilised in the PE Multiples assessment given they lack a market value and publicly available financial information.



### Figure 22 - Trading Multiples summary

			Market		PE Multip	le (control	basis)	
		Reporting	сар	FY23	FY24	LTM	FY25	FY26
					Actual/		Forecast/	
Company	Country	Period	A\$m	Actual	Forecast	Actual	Budget	Forecast
Tier 1 - Domestic brokerage-focused firm	ns							
Bell Financial Group Limited	Australia	31-Dec	569.2	19.8x	16.9x	16.9x	14.4x	13.8x
Euroz Hartleys Group Limited	Australia	30-Jun	187.4	19.4x	21.7x	21.7x	NA	NA
Halo Technologies Holdings Limited	Australia	31-Dec	6.5	NM	NA	NM	NA	NA
Tier 1 Average				19.6x	19.3x	19.3x	14.4x	13.8
Tier 1 Median				19.6x	19.3x	19.3x	14.4x	13.8
Tier 2 - International brokerage-focused	firms							
Hargreaves Lansdown plc	United Kingdom	30-Jun	10,484.0	14.8x	15.5x	15.5x	16.6x	16.7>
CMC Markets Plc	United Kingdom	31-Mar	1,475.4	17.6x	14.8x	8.8x	11.1x	11.4>
Robinhood Markets, Inc.	United States	31-Dec	88,957.7	NM	54.0x	54.0x	42.5x	36.0>
Tier 2 Average				16.2x	28.1x	26.1x	23.4x	21.4
Tier 2 Median				16.2x	15.5x	15.5x	16.6x	16.7x

Sources: S&P Global, GTCF Analysis.

Notes: (1) Market capitalisation on controlling basis as of 26 February 2025 (2) PE multiples as at 26 February 2025 (3) Forecast trading multiples are based on the median of broker consensus estimates. We have reviewed for impacts of reporting period on multiples wherever applicable. (4) Hargreaves Lansdown plc does not include a control premium of 30% given it was recently subject to a takeover offer and thereby trading on a control basis. (5) NM refers to non-meaningful. (6) NA refers to not available.

- 7.16 Typically, diversified financial services companies attract higher PE Multiples compared to online brokerage and trading platform companies given their size and exposure across high growth and margin products and less volatile earnings. Additionally, the majority of Selfwealth revenue is derived from interest income on client accounts which introduces further volatility as it is highly sensitive to changes in interest rates.
- 7.17 Below we have compared the historic performance of Selfwealth based on certain key value driver metrics against the selected listed companies.

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### Figure 23 - Peer value driver metrics

		Revenue	growth		NPAT Margin			
	FY23	FY24	FY25	FY26	FY23	FY24	FY25	FY26
Company	Actual	Actual/ Forecast	Forecast	Forecast	Actual	Actual/ Forecast	Forecast	Forecas
Tier 1 - Domestic brokerage-focused firms								
Bell Financial Group Limited	3.1%	11.3%	2.2%	0.5%	11.6%	12.2%	14.0%	14.5%
Euroz Hartleys Group Limited	(19.2%)	(7.0%)	NA	NA	10.1%	9.7%	NA	NA
Halo Technologies Holdings Limited	25.4%	NA	NA	NA	(43.6%)	NA	NA	NA
Tier 1 Average	3.1%	2.1%	2.2%	0.5%	-7.3%	10.9%	14.0%	14.5%
Tier 1 Median	3.1%	2.1%	2.2%	0.5%	10.1%	10.9%	14.0%	14.5%
Tier 2 - International brokerage-focused firms	;							
Hargreaves Lansdown plc	36.5%	5.4%	(1.5%)	2.8%	46.8%	42.4%	40.2%	38.8%
CMC Markets Plc	7.7%	15.4%	2.2%	1.7%	14.5%	14.9%	19.5%	18.6%
Robinhood Markets, Inc.	37.3%	58.2%	26.0%	8.8%	23.3%	35.3%	35.6%	38.6%
Tier 2 Average	27.2%	26.3%	8.9%	4.4%	28.2%	30.9%	31.8%	32.0%
Tier 2 Median	36.5%	15.4%	2.2%	2.8%	23.3%	35.3%	35.6%	38.6%

Notes: (1) Historical financial metrics sourced from S&P Global. (3) Forecast financial performance for the selected listed companies are based off the median consensus broker sourced from S&P Global taken as at 26 February 2025. (4) Forecast FY25 financial performance for Selfwealth based on 1H25 annualised performance. Annualised figures exclude cost savings adjustments and only account for one-off Scheme costs. (5) NA refers to not available.

### 7.18 We have also compared the trend of brokerage and interest revenue received by these companies, and the type of service fee in the following table.

### Figure 24 - Peer benchmarking

	Brokerage-Inte	rest revenue	Service fee			
Company	Brokerage/ Commission	Interest revenue	Brokerage/ Commission	Subscription	Advisory	
SelfWealth Limited	$\checkmark$	$\uparrow$	$\checkmark$	$\checkmark$	Х	
Tier 1 - Domestic brokerage-focused firms						
Bell Financial Group Limited	$\checkmark$	$\uparrow$	$\checkmark$	Х	$\checkmark$	
Euroz Hartleys Group Limited	$\uparrow$	$\uparrow$	$\checkmark$	$\checkmark$	$\checkmark$	
Halo Technologies Holdings Limited	$\uparrow$	$\uparrow$	$\checkmark$	$\checkmark$	Х	
Tier 2 - International brokerage-focused firms						
Hargreaves Lansdown plc	$\uparrow$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
CMC Markets Plc	$\checkmark$	$\wedge$	$\checkmark$	$\checkmark$	Х	
Robinhood Markets, Inc.	$\downarrow$	$\mathbf{T}$	1	х	х	

7.19 In the latest financial year, Selfwealth witnessed a decrease in brokerage revenue, albeit an increase in interest income. In comparison, the brokerage and interest income trends for the peers varied. For example, some peers experienced growth in both brokerage and interest revenues, while others witnessed a similar trend as Selfwealth. In relation to the type of service fee, the peers offer a mix of brokerage, subscription, and advisory fees. Selfwealth primarily charges a flat brokerage fee, while others, such as Robinhood Markets, although not operating in Australia, offer commission-free trading and generate revenue through subscription services and other financial products. All the selected listed peers cater to both retail and institutional clients. However, the majority have retail clients as their key client group. For

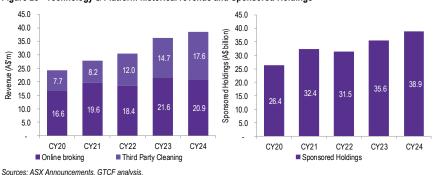


instance, Robinhood and Selfwealth primarily target retail investors, while companies like Bell Financial Group and Euroz Hartleys serve a mix of retail and institutional clients but still have a significant retail client base.

7.20 We note that whilst no listed peer is perfectly comparable to Selfwealth and the multiples in Figure 22 should only be used as directional evidence, among the selected listed companies, we have largely had regard to the PE Multiples of Bell and CMC.

#### Bell

7.21 We note that Bell is a diversified financial services and wealth management business providing online broking, corporate finance and financial advisory services to private, institutional and corporate clients. In our opinion, the Technology & Platform business unit of Bell has elements of comparability with Selfwealth, in particular Bell Direct. Bell Direct is the only fully integrated open architecture platform in Australia that provides retail online stockbroking services through a proprietary developed technology. As at the date of this Report, Bell Direct provides services to over 265,000 clients. Below we have set out the historical breakdown of Technology & Platform revenue between online broking and third-party clearing services, as well as the historical Sponsored Holdings.



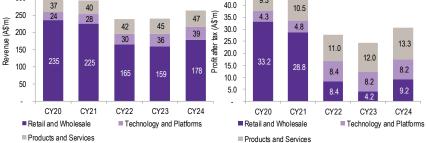
### Figure 25 - Technology & Platform historical revenue and Sponsored Holdings

Notes: 1) Online broking revenue for Technology and Platform comprises revenue from Bell Direct, Bell Direct Advantage and While Label Online Broking. 2) Third Party Clearing revenue for Technology and Platform comprises revenue from Desktop Broker and Third Party Clearing. 3) Bell Direct revenue includes product fees paid by Bell Potter Capital. 4) Third Party Clearing revenue includes Bell Potter Securities third party clearing revenue.

7.22

2 Whilst the Technology & Platform business unit has historically represented a small proportion of total group revenue, we note that it has been a significant contributor to total group profit after tax, as set out below and hence it should strongly reflect into the trading prices.

# Figure 26 - Bell Financial historical revenue and historical profit after tax



Sources: ASX Announcements, GTCF analysis.

Notes: 1) Products and Services revenues are based on Bell Potter Capital net interest revenue. 2) Technology and Platforms revenue includes clearing revenue paid by Bell Potter Securities and product fees paid by Bell Potter Capital.

- 7.23 Bell Direct is an online trading platform catering to both retail and institutional investors. It offers a userfriendly platform for trading shares, ETFs, and options, equipped with advanced tools and real-time market data. The platform provides extensive research and insights, including analyst reports and market commentary. Bell Direct is known for its competitive pricing which includes a tiered brokerage fee structure starting at A\$15 for trades up to A\$10,000 and decreasing for more frequent trades, which likely benefits frequent traders making it attractive to cost-conscious investors. It also offers robust customer support through phone and email, along with educational resources and webinars.
- 7.24 We note that Bell has witnessed recurring revenue streams from their online broking business through regular account maintenance fees, subscriptions for premium services, interest on margin loans, transaction fees from frequent trading, and interest income from client cash balances. These sources provide a steady and predictable income stream within the Technology & Platform business unit. Moreover, on 22 January 2025, Bell announced its agreement with Macquarie Bank to transfer 75,000 online trading accounts to Bell's Bell Direct and Desktop Broker brands which further strengthens the comparability to Selfwealth.

### СМС

7.25 CMC is a leading non-bank online broker with a significant presence in Australia. As of FY24, as the second largest retail broker, CMC holds 16%<sup>17</sup> share of the Australian stockbroking market. Moreover, the Australian business drives c. 33% of the total CMC business. CMC offers comprehensive stockbroking services, primarily driving revenue through brokerage fee, providing access to a wide range of financial products, including shares and ETFs from the ASX and international markets, as well as CFD trading for both retail and institutional investors. In FY24, CMC partnered with Hewlett Packard Enterprise GreenLake to enhance its trading platform's performance and scalability. CMC and Selfwealth are both key players in the online trading and investing industry, however, they cater to different needs and offer distinct services. CMC targets global active traders with a wide range of products and advanced features through a significant investment in their platform, while Selfwealth focuses on Australian investors looking for a simple, low-cost platform for long-term investing. Notwithstanding these differences, the significant presence as an online broker in the Australian market make CMC a strong competitor and a relevant comparable company to Selfwealth among other peers.

<sup>17</sup> CMC Markets Plc - Annual report and financial statements 2024



### Other listed peers

- 7.26 We have not relied on the other listed peers as we considered the level of comparability limited as outlined below.
  - Euroz Hartleys is a relatively diversified financial services company and it focuses on HNWIs including
    the provision of brokerage revenue. Given Euroz Hartleys does not offer online trading services and its
    stockbroking segment generates revenue from both executing trades and providing additional
    stockbroking services to HNWIs, we do not consider the business model particularly relevant for
    Selfwealth.
  - Halo Technologies is an ASX-listed financial services technology company providing Australian investors with online stock broking platform to invest in over 35,000 securities across 30 different exchanges including the ASX, NASDAQ and NIKKEI. Halo derives the majority of its revenue from brokerage fees (62% YTD December 2023) and subscription fees (37% YTD December 2023). Given the small market capitalisation, the loss-making operations and the lack of forecast consensus, we have not relied on it.
  - Hargreaves Lansdown is considered a brokerage-focused business, providing extensive share dealing services, investment trusts, ETFs, and bonds. However, as the largest investment platform in the UK serving over a million clients, the company also offers a wider range of investment products and services, including individual savings account, self-invested personal pension, annuities, and income drawdown. Hargreaves Lansdown has assets under administration exceeding GBP155 billion and a revenue of GBP764.9 million in FY24. Accordingly, we have not considered relevant for the purpose of Selfwealth. Hargreaves Lansdown has recently agreed to a GBP5.4 billion acquisition by a consortium led by CVC Capital Partners, along with Nordic Capital and a subsidiary of the Abu Dhabi Investment Authority.
  - Robinhood Markets Inc is a diversified financial services company also known for its commission-free trading platform, which offers stocks, ETFs, options, and cryptocurrencies. Robinhood primarily serves the US market and has experienced rapid growth, with assets under administration reaching c. US\$193 billion, revenue of US\$2.95 billion in 2024 and a market capitalisation of c. US\$43.2 billion. While Robinhood's business model relies heavily on transaction-based revenues and net interest income, its size, market position and brand make it not comparable to Selfwealth.
- 7.27 Overall, as discussed previously, whilst none of the peer companies are perfectly comparable to Selfwealth, Bell and CMC have elements of comparability and provide directional evidence of the PE Multiple applicable to Selfwealth.

#### **Transactions multiples**

7.28 We have considered multiples implied by historical transactions involving target companies with similar operations to Selfwealth. We have had regard to the LTM transaction PE multiples given the lack of available and/or reliable inputs on the next twelve months performance. Due to the limited number of transactions in Australia involving companies operating in a similar industry as Selfwealth, we have expanded our analysis to include international transactions. We have summarised our comparable transactions analysis in the table below.

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### Figure 27 - Comparable transactions summary

Announce	ment			Stake Co	nsideration	LTM	Implied
Date	Target	Country	Bidder	(%)	A\$m	net profit	P/E
Tier 1							
Aug-24	Hargreaves Lansdown	United Kingdom	Consortium led by CVC	100.0%	10,459	568	18.4
May-24	Saxo Bank	Denmark	Mandatum	19.8%	493	144	17.4
Sep-21	ANZ Share Investing	Australia	CMC	100.0%	25	NA	N
Oct-20	E*Trade	United States	Morgan Stanley	100.0%	16,611	1,277	13.0
Oct-20	Hartleys	Australia	Euroz	100.0%	30	NA	N
Nov-19	TD Ameritrade	United States	Charles Schwab	100.0%	30,418	2,830	10.8
Average							14.9
Median							15.2
Tier 2							
Apr-19	Yugang International	Hong Kong	Private Investor	23.5%	295	21	17.2
Jan-19	Yugang International	Hong Kong	Private Investor	44.1%	291	109	14.9
Dec-16	Smart Jump	United States	Win Wind Capital	100.0%	0	177	0.5
Aug-16	m-FINANCE	United States	DTXS Silk Road	85.0%	62	4	9.3
Sep-11	optionsXpress	United States	Charles Schwab	100.0%	n/a	52	19.8
Jun-09	thinkorswim Group	United States	TD Ameritrade	100.0%	12	56	8.8
Feb-09	Delta Wealth	United States	China Conservational Power	51.0%	5	6	6.9
Sep-08	Southern Cross	United States	Bell Potter	100.0%	0	25	2.9
Nov-07	IWL Limited	New Zealand	Commonwealth Bank	100.0%	261	17	8.5
May-07	eQ Oy	Finland	Straumur-Burðarás	62.0%	420	16	16.5
Feb-07	E*Trade Australia	Australia	ANZ Banking Group	65.8%	261	20	20.2
Sep-05	JDV Limited	United States	IWL Broking Solutions	63.0%	0	4	16.1
Average							11.8
Median							12.1

Source: S&P Global, MergerMarkets, Company announcements, GTCF analysis.

7.29 Below we provide a more detailed overview of the Tier 1 transactions from our analysis, which we consider the most relevant.

### CVC-led consortium proposed acquisition of Hargreaves Lansdown

- 7.30 On 6 August 2024, a consortium led by CVC Capital Partners announced their proposed takeover of Hargreaves Lansdown for a total consideration of £5.4 billion. The proposed deal, which is yet to complete, has been received largely favourably by Hargreaves shareholders, 87% of whom voted in favour of the proposed acquisition. The acquisition will result in Hargreaves de-listing from the London Stock Exchange.
- 7.31 Hargreaves Lansdown is one of the largest investing platforms in the UK, with over £155 billion in assets under management and more than 2 million accounts, as well as more than £10 billion in assets under management. The acquisition by the consortium, which, in addition to CVC, also includes Nordic Capital and a subsidiary of the Abu Dhabi Investment Authority, will allow Hargreaves to further expand its market reach and enhance its operational capabilities.



### Morgan Stanley acquisition of E\*Trade

- 7.32 On 20 February 2020, Morgan Stanley announced it would acquire E\*Trade, one of the leading online brokers in the US, in an all-scrip transaction for a total value estimated at c. US\$13 billion at the time of the announcement. E\*Trade Australia was subsequently carved out and sold to CMC in September 2021 (further details in relation to this transaction are outlined in paragraph 7.41 to 7.42).
- 7.33 E\*Trade was a leading broker in the US providing online brokerage services on its platform across stocks, mutual funds, options, future contracts, ETFs and fixed-income products, which, apart for the materially larger size of the business, makes it particularly comparable to Selfwealth as a pure online broker. With more than US\$360 million in funds under administration, E\*Trade served more than 5.2 million customer accounts in February 2020.
- 7.34 This deal was expected to contribute to further growth in Morgan Stanley's Wealth Management division owing to the synergies achieved through the integration of E\*Trade's direct-to-consumer digital platform with Morgan Stanley's significant advisor network and to consolidate its market position as a wealth management provider. Through the integration of the E\*Trade platform, Morgan Stanley estimated that the Wealth Management division would contribute c. 57% to the business pre-tax profit, up from c. 26% in 2010, before accounting for any potential synergies.

#### **Charles Schwab acquisition of Ameritrade**

- 7.35 On 25 November 2019, Charles Schwab announced it would acquire Ameritrade in an all-scrip deal, estimated at c. US\$26 billion at the time of the announcement.
- 7.36 The merger between the two companies was expected to lead to significant operational and cost synergies. Profitability was expected to increase by 15% to 20% within three years post transaction completion, with total costs reducing by c. US\$1.8 billion to US\$2.0 billion per year due to the elimination of several duplicate functions and administrative related synergies.
- 7.37 Ameritrade was one of the leading online brokers in the US which, apart for the materially larger size of the business, makes it particularly comparable to Selfwealth as a pure online broker. Ameritrade provides investing services to more than 12 million customer accounts with c. US\$1.3 trillion in assets under administration, as well as custodial services to its network of approximately 7,000 registered financial advisers. Ameritrade benefited from a particularly dominant position among retail clients, with an average of 800,000 trades per day being executed on its platform, of which about half were executed through the mobile app. The proven technology capabilities of Ameritrade provided a significant strategic rationale to Charles Schwab, which aimed at strengthening its position in the investment services industry.

#### Mandatum minority stake acquisition in Saxo Bank Group (Saxo Bank)

7.38 On 8 May 2024, Sampo Group announced it would finalise the sale of its c. 19.8% stake in Saxo Bank to Mandatum for a total consideration of c. EUR 302 million. Saxo Bank, which is headquartered in Denmark, provides investment products across stocks, ETFs, options, future contracts and FX on its trading platform, which is used by over 1 million customers with c. EUR 109 billion<sup>18</sup> in total funds under administration. Saxo Bank expected to achieve between EUR 114 to EUR 134<sup>19</sup> in net profit for the full year FY24. The

<sup>18</sup> Based on EUR/DKK exchange rate as at 8 May 2024.

<sup>&</sup>lt;sup>19</sup> Based on EUR/DKK exchange rate as at 8 May 2024

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delivery of its services via the online trading platform makes it comparable to Selfwealth even if the size of the business is materially larger.

- 7.39 The implied PE Multiple of 17.4x based on Saxo Bank's LTM earnings (as at 31 December 2023) is reflective of a minority stake.
- 7.40 Following the transaction, Mandatum expected to benefit from 1) Saxo Bank's wide customer reach with customer accounts in Europe, Middle East and North Africa regions 2) Saxo Bank's advanced technology capabilities, with a wide range of investing product offered on its platform, and 3) Saxo Bank strong brand which has a relatively long history dating back over 30 years.

#### CMC acquisition of ANZ Share Investing

- 7.41 In September 2021, CMC completed the acquisition of the client base of ANZ Share Investing (formerly known as E\*Trade Australia, acquired by ANZ in 2007 and re-branded in 2016), which provided CMC with access to c. 500 thousand active customers and a further A\$45 billion in clients assets, for c. A\$25 million.
- 7.42 This transaction marked the end of the partnership between CMC and ANZ Share Investing, which had generated revenues of c. A\$74 million in FY21. The partnership involved CMC providing its trading platform to ANZ clients, who gained access to a wider range of financial products and tools following the completion of the transaction.

### **Euroz Hartleys acquisition of Hartley**

- 7.43 In October 2020, Euroz Hartleys, a diversified financial services provider based in Western Australia, completed the all-scrip acquisition of Hartley, a financial advisory firm also based in Western Australia. The transaction was valued at c. A\$30 million and involved the issuance of 33 million Euroz Hartleys shares to Euroz Hartleys shareholders, who ended up owning c. 17% of the newly merged entity post the completion of the deal.
- 7.44 Through the combination of the two companies' strengths and expertise, the new entity, which was renamed Euroz Hartleys, became one of the largest wealth management and stockbroking business in Western Australia. The underlying strategic rationales of this deal was mainly aimed at helping both companies expand their product offering and customer reach, through the creation of significant cost and operational synergies.
- 7.45 Following the completion of the transaction, the new entity Euroz Hartleys significantly increased its size in total assets under administration.

#### **Tier 2 transactions**

7.46 For the purpose of our valuation, we have not considered tier 2 transactions as either not comparable or occurring too many years before the valuation date.

Conclusion on the selected multiple

7.47 Refer to the executive summary for details.



### 8. Quoted Security Pricing Method

- 8.1 In our assessment of the fair market value of Selfwealth shares, we have also considered the trading price of the listed securities on the ASX in the period prior to the announcement of the Initial Bell NBIO by Bell (13 November 2024).
- 8.2 The assessed value per share based on the trading price is an exercise of professional judgement that takes into consideration the depth of the market for listed securities, the volatility of the trading price, and whether or not the trading price is likely to represent the underlying value of Selfwealth. The following sections detail the analysis undertaken in selecting the share price range.

### Liquidity analysis

8.3 In accordance with the requirements of RG 111, we have analysed the liquidity of Selfwealth shares before relying on them for the purpose of our valuation assessment. We have set out below the trading volume from November 2023 to November 2024 as a percentage of the total shares outstanding as well as free float shares outstanding.

#### Figure 28 - Trading volumes over the last twelve months

Selfw ealth Limited	- Liquidity Analys	is					
							Cumulative
	Volume	Monthly	Total value of	Volume traded	Cumulativ e	Volume traded	Volume traded as
	traded	VWAP	shares traded	as % of total	Volume traded as	as % of free	% of free floa
Month end	('000)	(\$)	(\$'000)	shares	% of total shares	float shares	shares
Nov 2023	2,177	0.1605	349	0.9%	7.5%	1.7%	13.9%
Dec 2023	1,741	0.1594	278	0.7%	8.3%	1.3%	15.3%
Jan 2024	1,233	0.1520	187	0.5%	8.8%	1.0%	16.2%
Feb 2024	2,686	0.1462	393	1.1%	9.9%	2.2%	18.4%
Mar 2024	2,315	0.1399	324	1.0%	10.9%	1.9%	20.3%
Apr 2024	4,406	0.1345	593	1.9%	12.8%	3.6%	23.9%
May 2024	3,473	0.1348	468	1.5%	14.3%	2.8%	26.7%
Jun 2024	3,603	0.1245	449	1.5%	15.8%	2.9%	29.6%
Jul 2024	4,170	0.1202	501	1.8%	17.6%	3.5%	33.1%
Aug 2024	1,728	0.1296	224	0.7%	18.4%	1.4%	34.5%
Sep 2024	1,305	0.1240	162	0.6%	18.9%	1.1%	35.6%
Oct 2024	2,948	0.1212	357	1.3%	20.2%	2.5%	38.1%
Min				0.52%		0.99%	
Average				1.13%		2.15%	
Median				1.07%		2.02%	
Max				1.88%		3.59%	

Sources: S&P Global, GTCF Analysis.

8.4 In relation to the table above, we note the following:

• The level of free float for Selfwealth shares is at circa 51.2%. The free float of the Company is somewhat limited by the concentrated shareholder base with the five largest shareholders of Selfwealth owing an aggregate circa 37.35% of the issued capital.

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- During the last twelve-months, approximately 38.1% of the free float shares were traded with an average monthly volume of circa 2.15% of the total free float shares.
- · Selfwealth is not covered by any investment analyst.
- Selfwealth experienced a relatively higher level of trading between April 2024 and July 2024, which we believe may have been driven by Selfwealth's announcement of an on-market share buy-back program in April 2024.
- 8.5 Below we have benchmarked the liquidity of Selfwealth with its comparable listed peers between November 2023 and November 2024.

Figure	29 -	Liquidity	benchmark

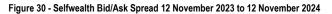
			Average	Average	Cumulative	Cumulative
			volume traded	volume traded	volume traded	volume traded
Liquidity analysis		Free float	as a % of	as a % of free	as a % of	as a % of free
Company	Country	(%)	total shares	float shares	total shares	float shares
SelfWealth Limited	Australia	51.2%	1.1%	2.1%	20.2%	38.1%
Tier 1 - Domestic brokerage						
Bell Financial Group Limited	Australia	37.6%	0.8%	2.0%	13.6%	36.1%
Euroz Hartleys Group Limited	Australia	36.4%	1.1%	3.0%	18.0%	49.6%
Halo Technologies Holdings Limited	Australia	41.3%	0.6%	1.4%	11.0%	26.5%
Tier 2 - International brokerage						
Hargreaves Lansdown plc	United Kingdom	73.1%	8.9%	12.1%	144.2%	197.3%
CMC Markets Plc	United Kingdom	33.9%	4.1%	12.0%	66.9%	197.1%
Robinhood Markets, Inc.	United States	85.5%	37.3%	43.6%	563.7%	659.5%
Low		33.9%	0.6%	1.4%	11.0%	26.5%
Average		45.6%	2.8%	5.4%	45.6%	90.8%
Median		39.4%	1.1%	2.6%	19.1%	43.8%
High		73.1%	8.9%	12.1%	144.2%	197.3%

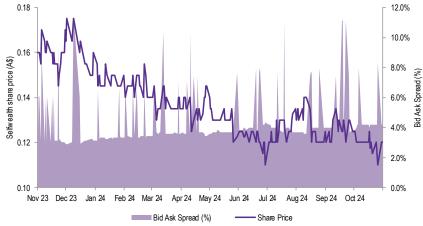
Source: S&P Global, GTCF Analysis.

- 8.6 In relation to the table above, we note the following:
  - The free float of Selfwealth Shares and the monthly volumes are largely consistent with the other listed
    peers in the Australian market but significantly below the global peers, with liquidity increasing
    materially in conjunction with the size of the business.
  - In the absence of a takeover or alternative transactions, the trading price represents the value at which
    minority shareholders could realise their investment.
  - Selfwealth complies with the full disclosure regime required by the ASX. As a result, the market is fully
    informed about the performance of Selfwealth. The Company provides regular updates to the market
    regarding its strategy and performance.
- 8.7 Where a company's stock is not heavily traded or is relatively illiquid, the market typically observes a difference between the 'bid' and 'ask' price for the stock as there may be a difference in opinion between

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the buyer and seller on the value of the stock. Below we have set out the bid-ask spread of Selfwealth since 12 November 2023.





Sources: S&P Global, GTCF Analysis.

8.8 As set out in the graph above, we note that the historical average and median bid-ask spread has been 4.4% and 3.7% respectively over the last twelve-months to 12 November 2024, with peaks between 8% and 10%. This level of bid and ask spread is significant which may indicate limited liquidity for the stock.

#### Analysis of the trading price

- 8.9 As set out in Appendix C, evidence from studies indicates that the premium for control on successful takeovers in Australia has frequently been in the range of 20% to 40% with a median and average premium of c. 34% and 30% respectively.
- 8.10 The Cash Consideration of A\$0.28 per share implies a control premium considerably higher than the range typically observed for successful transactions in the Australian capital markets as set out below.

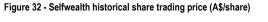
### Figure 31 - Control premium implied in Scheme consideration analysis

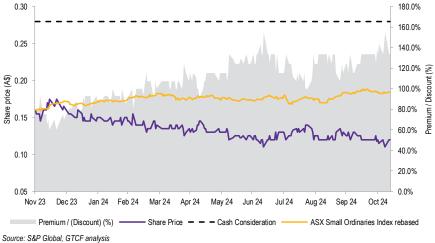
Control premium implied in Cash Consideration	
VWAP	Premium
1 day Up to 12 November 24	133.4%
5 day	139.9%
10 day	138.4%
1 month	134.8%
Notes: (1) Based on the Cash Consideration of A\$0.28 per Selfwealth Share. Refer to Section 1 for further details. Source: S&P Global, GTCF analysis.	

8.11 Given the size of the premium for control compared with historical transactions occurred on the ASX, we have undertaken below an analysis of the trading prices of Selfwealth to attempt to understand if the market fully reflected the underlying fair market value of the business before the announcement of the Initial Bell NBIO.



8.12 Below we have compared the trading price of Selfwealth Shares with the ASX Small Ord Index and with the Cash Consideration to analyse the implied control premium from November 2023 up to the last undisturbed trading day before the announcement of the Initial Bell NBIO.

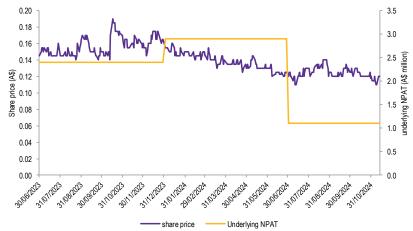




8.13 Over the analysed period, the trading prices reduced from A\$0.175 to a trough of A\$0.11 on 8 July 2024 and then traded in a narrow band between A\$0.11 and A\$0.14 before the announcement of the Initial Bell NBIO. This reduction in trading prices occurred notwithstanding that the Company delivered a strong financial performance on an underlying basis with a maiden profit of A\$3.0 million in FY23 and of A\$5.3 million in FY24 up from a significant loss of A\$6.3 million in FY22. As illustrated in the graph below, the trading prices and the value of the Company were inversely correlated with the profit generation of the business.



Figure 33 - Comparison between trading prices and underlying NPAT



Source: S&P Global, Selfwealth Results Announcements, GTCF Analysis

8.14 In our opinion, this is indicative of the trading prices not necessarily reflecting the underlying fair market value of the business. Whilst it is difficult to draw conclusive evidence of the reasons, this may be driven by the 1) Several changes in Management and Directors over a short period of time which may have indirectly affected the support and trust from investors; 2) The limited liquidity of trading on the ASX; 3) Some of the challenges faced by the business going forward; 4) Synergies available to a pool of potential purchasers. We have briefly analysed below each of these factors.

#### **Change in Directors and Management**

8.15 We have set out below an outline of the changes in Directors and Management experienced by Selfwealth since 2023.

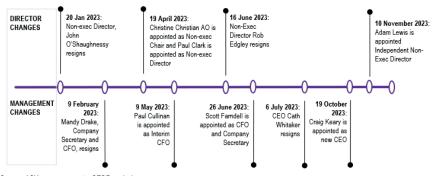


Figure 34 - Timeline of the changes in Directors and Management

Source: ASX announcements, GTCF analysis

8.16 In general, maintaining a stable and transparent leadership team is essential for building and retaining investor trust. As outlined above, Selfwealth experienced several changes, at times abruptly, and close to

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each other, which in our opinion have undermined investors' trust and support due to the following reasons:

- Perceived Instability: Investors often view frequent leadership changes as a sign of instability within the Company which can create uncertainty about the strategic direction and future performance. This is even exacerbated for a company like Selfwealth which was experiencing strong competition and challenging market conditions.
- Lack of Confidence: When key executives and board members resign, it may signal to investors that there are underlying issues within the company, particularly if this occurs repeatedly and in short period of time.
- Strategy implementation: As it was the case for Selfwealth, new management often undertakes significant review of the operations, implement a different strategy and attempt to turnaround the business. This is often associated with upfront costs, and turnaround risk.

### Liquidity

- 8.17 As discussed in the previous section, the liquidity of Selfwealth is limited with a significant bid and ask spread which may cause the share price to not properly react to the release of new information and hence possibly cause the trading prices to not reflect of the underlying fair market value of the Company.
- 8.18 Additionally, the Company is not covered by any investment analysts, and the share register lacks a significant presence of institutional investors. These investors are typically better informed and more rational, contributing to greater stability in trading prices and a more accurate reflection of the underlying value. Institutional investors tend to have long-term investment horizons and are less likely to engage in speculative trading. They can also have access to more comprehensive and timely information compared to individual investors and they employ professional analysts and use sophisticated tools to evaluate investment opportunities, which helps in making more informed and rational investment decisions.

#### Challenges faced by the business

8.19 As discussed throughout this report, we believe that Selfwealth, on a stand-alone basis, must significantly scale up its operations to achieve sustainable profitability. The greater scale will enable the company to secure the necessary capital and human resources to invest in technology, cybersecurity, shift its customer focus towards HNWIs and to broaden its range of products and services. Until these goals are met, it is unlikely that the market will fully reflect the company's current financial performance. In our opinion, the downside risk for a business of limited scale in this industry is greater than the upside potential demonstrated by Selfwealth. Consequently, trading prices are likely to remain subdued, reflecting uncertain market sentiment.

### Synergies

8.20 We are of the opinion that a pool of potential purchasers may be able to extract significant revenue and cost synergies from the business in terms of duplicated corporate functions, listed entity costs, IT expenses, technology stack upgrades and integrations, cyber security investments, cross selling other products to the existing customer base and customers acquisitions costs. In addition, certain purchasers may be able to realise special value. The highly competitive nature of this transaction may have required



potential purchasers to pay away a larger portion of synergies and cost savings that they would normally do.

8.21 We are of the opinion that the above analysis supports our view that the trading prices before the announcement of the initial Bell NBIO may not necessarily reflect the full underlying value of the Company and hence it seems reasonable for the premium for control to be materially in excess of the typical premium paid on successful transactions between 20% and 40%.

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### 9. Sources of information, disclaimer and consents

### Sources of information

In preparing this report Grant Thornton Corporate Finance has used various sources of information, including:

- Annual reports/consolidated accounts and half-year reports of Selfwealth for FY20, FY21, FY22, FY23, FY24 and 1H25.
- Scheme Booklet.
- Management accounts.
- Management presentations and board packs.
- FY25 4+8 forecast vs budget
- · Access to other relevant documents in the Data Room.
- Transaction databases such as S&P Global Capital IQ and Mergermarket.
- IBISWorld.
- · Industry reports provided by the Company.
- Various broker reports for the Company and for the listed peers.
- Other publicly available information.
- In preparing this report, Grant Thornton Corporate Finance has also held discussions with, and obtained information from, Management of Selfwealth, and its advisers.

### Limitations and reliance on information

This report and opinion is based on economic, market and other conditions prevailing at the date of this report. Such conditions can change significantly over relatively short periods of time.

Grant Thornton Corporate Finance has prepared this report on the basis of financial and other information provided by the Company, and publicly available information. Grant Thornton Corporate Finance has considered and relied upon this information. Grant Thornton Corporate Finance has no reason to believe that any information supplied was false or that any material information has been withheld. Grant Thornton Corporate Finance has evaluated the information provided by the Company through inquiry, analysis and review, and nothing has come to our attention to indicate the information provided was materially misstated or would not afford reasonable grounds upon which to base our report. Nothing in this report should be taken to imply that Grant Thornton Corporate Finance has audited any information supplied to us, or has in any way carried out an audit on the books of accounts or other records of the Company. This Report has been prepared to assist the Directors in advising the Company's shareholders in relation to the



Scheme. This Report should not be used for any other purpose. In particular, it is not intended that this Report should be used for any purpose other than as an expression of Grant Thornton Corporate Finance's opinion as to whether the Scheme is fair and reasonable to Selfwealth Shareholders.

Selfwealth has indemnified Grant Thornton Corporate Finance, its affiliated companies and their respective officers and employees, who may be involved in or in any way associated with the performance of services contemplated by our engagement letter, against any and all losses, claims, damages and liabilities arising out of or related to the performance of those services whether by reason of their negligence or otherwise, excepting gross negligence and wilful misconduct, and which arise from reliance on information provided by the Company, which the Company knew or should have known to be false and/or reliance on information, which was material information the Company had in its possession and which the Company knew or should have known to be material and which did not provide to Grant Thornton Corporate Finance. The Company will reimburse any indemnified party for all expenses (including without limitation, legal expenses) on a full indemnity basis as they are incurred.

### Consents

Grant Thornton Corporate Finance consents to the issuing of this report in the form and context in which it is included in the Scheme Booklet to be sent to Selfwealth shareholders. Neither the whole nor part of this report nor any reference thereto may be included in or with or attached to any other document, resolution, letter or statement without the prior written consent of Grant Thornton Corporate Finance as to the form and context in which it appears.

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### Appendix A – Valuation methodologies

### Capitalisation of future maintainable earnings

The capitalisation of future maintainable earnings multiplied by appropriate earnings multiple is a suitable valuation method for businesses that are expected to trade profitably into the foreseeable future. Maintainable earnings are the assessed sustainable profits that can be derived by a company's business and excludes any abnormal or "one off" profits or losses. This approach involves a review of the multiples at which shares in listed companies in the same industry sector trade on the share market. These multiples give an indication of the price payable by portfolio investors for the acquisition of a parcel shareholding in the company.

### Discounted future cash flows

An analysis of the net present value of forecast cash flows or DCF is a valuation technique based on the premise that the value of the business is the present value of its future cash flows. This technique is particularly suited to a business with a finite life. In applying this method, the expected level of future cash flows are discounted by an appropriate discount rate based on the weighted average cost of capital. The cost of equity capital, being a component of the WACC, is estimated using the Capital Asset Pricing Model. Predicting future cash flows is a complex exercise requiring assumptions as to the future direction of the company, growth rates, operating and capital expenditure and numerous other factors. An application of this method generally requires cash flow forecasts for a minimum of five years.

### Orderly realisation of assets

The amount that would be distributed to shareholders on an orderly realisation of assets is based on the assumption that a company is liquidated with the funds realised from the sale of its assets, after payment of all liabilities, including realisation costs and taxation charges that arise, being distributed to shareholders.

### Market value of quoted securities

Market value is the price per issued share as quoted on the ASX or other recognised securities exchange. The share market price would, prima facie, constitute the market value of the shares of a publicly traded company, although such market price usually reflects the price paid for a minority holding or small parcel of shares, and does not reflect the market value offering control to the acquirer.

### Comparable market transactions

The comparable transactions method is the value of similar assets established through comparative transactions to which is added the realisable value of surplus assets. The comparable transactions method uses similar or comparative transactions to establish a value for the current transaction. Comparable transactions methodology involves applying multiples extracted from the market transaction price of similar assets to the equivalent assets and earnings of the company. The risk attached to this valuation methodology is that in many cases, the relevant transactions contain features that are unique to that transaction and it is often difficult to establish sufficient detail of all the material factors that contributed to the transaction price.

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### Appendix B – Comparable companies descriptions

Company	Description
Bell Financial Group Limited	Bell Financial Group Limited provides broking, online broking, corporate finance, and financial advisory services t private, institutional and corporate clients. It operates through Technology & Platforms, Products & Services, Reta and Institutional segments. The company offers equities, portfolio administration, foreign exchange, superannuati fixed income, margin lending, structured products, and third party clearing services, as well as retail, wholesale, a
	institutional online broking services. It also develops proprietary technology, platforms, and products and services for the Australian stockbroking market. The company operates a network of 11 offices in Australia, as well as offic in Hong Kong, London, New York, and Kuala Lumpur. Bell Financial Group Limited was founded in 1970 and is based in Melbourne, Australia.
Euroz Hartleys Group	Euroz Hartleys Group Limited, a diversified financial services company, provides stockbroking, corporate finance.
Limited	funds management, investment advice, financial advisory, and wealth management services to private, institution and corporate clients in Australia. It operates through Private Wealth, Wholesale, and Funds Management
	segments. The company offers equities research, institutional dealing, and private wealth services, as well as corporate advisory services for equity capital raising and underwriting, mergers and acquisitions, strategic plannir and reviews, and privatization and reconstructions. It also provides strategic investment advice, superannuation
	advice, investment management, and portfolio administration services; and raises equity capital through initial pul offerings, placements, and rights issues. The company was formerly known as Euroz Limited and changed its nai to Euroz Hartleys Group Limited in November 2021. Euroz Hartleys Group Limited was incorporated in 1961 and based in Perth, Australia.
Halo Technologies	Halo Technologies Holdings Limited provides equity research and portfolio management services for commercial
Holding Limited	users and financial professionals in Australia. The company offers equities research and analysis capability,
	portfolio management tools, international trade execution capability, and themed investments solutions. It also
	provides HALO Global, an equities research and execution solution that allows users to analyse and invest in
	shares and ETFs in various exchanges. Halo Technologies Holdings Limited was founded in 2017 and is based i Sydney, Australia.
Hargreaves Lansdown	Hargreaves Lansdown plc provides investment services for individuals and corporates in the United Kingdom and
blc	Poland. The company offers stocks and shares ISAs, fund and share accounts, and junior and lifetime ISAs. It al
pio	provides pension services, including SIPPs, junior SIPPs, annuities, and drawdown; share dealing services; fund
	dealing; and cash management services. In addition, the company offers investment accounts; cash savings;
	accounts for children; and currency exchange, retirement, and financial advisory services. The company was
	founded in 1981 and is headquartered in Bristol, the United Kingdom.
CMC Markets plc	CMC Markets Plc, together with its subsidiaries, provides online retail financial services to retail, professional,
	stockbroking, and institutional clients in the United Kingdom, Ireland, rest of Europe, Australia, Germany, New
	Zealand, Singapore, Canada, and Sweden. The company offers its clients with the ability to trade various financial
	products that contracts for difference and financial spread betting on a range of underlying shares, including indic foreign currencies, commodities, and treasuries through its trading platform. It also provides online stockbroking,
	and training and education services. The company was founded in 1989 and is headquartered in London, the Un
	Kingdom.
Robinhood Market,	Robinhood Markets, Inc. operates financial services platform in the United States. Its platform allows users to inv
nc.	in stocks, ETFs, American depository receipts, options, gold, and cryptocurrencies. The company offers fractiona
	trading, recurring investments, fully-paid securities lending, access to investing on margin, cash sweep, instant
	withdrawals, retirement program, around-the-clock trading, and initial public offerings participation services. It als
	provides various learning and education solutions comprise Snacks, an accessible digest of business news storie
	for a new generation of investors.; Learn, which is an online collection of beginners' guides, feature tutorials, and
	financial dictionary; Newsfeeds that offer access to free, premium news from sites from various sites, such as
	Barron's, Reuters, and Dow Jones. In addition, the company offers In-App Education, a resource that covers investing fundamentals, including why people invest, a stock market overview, and tips on how to define investing
	goals, as well as allows customers to understand the basics of investing before their first trade; and Crypto Learn
	and Earn, an educational module available to various crypto customers through Robinhood Learn to teach
	customers the basics related to cryptocurrency. Further, it provides Robinhood credit cards, cash card and spend
	accounts, and wallets. Robinhood Markets, Inc. was incorporated in 2013 and is headquartered in Menlo Park,
	California.

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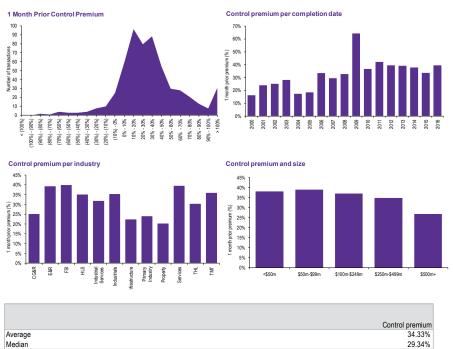
### Appendix C - Comparable transactions target descriptions

Company	Description
E*Trade Financial	As of January 1, 2021, E*TRADE Financial, LLC was acquired by E*Trade Financial Holdings, LLC. E*TRADE Financial, LLC provides financial services including brokerage and banking products and services to traders, investors, stock plan administrators and participants and RIAs. Securities products and services are offered by E*TRADE Securities LLC (Member FINRA/SIPC). Commodity futures and options on futures products and services are offered by E*TRADE Futures LLC (Member NFA). Managed Account Solutions are offered through E*TRADE Capital Management, LLC, a Registered Investment Adviser. Bank products and services are offered by E*TRADE Bank, and RIA custody solutions are offered by E*TRADE Savings Bank, both of which are federal savings banks (Members FDIC). Employee stock and student loan benefit plan solutions are offered by E*TRADE Financial, LLC.
TD Ameritrade	TD Ameritrade provides investing services and education to approximately 13 million client accounts totalling approximately \$1.5 trillion in assets, and custodial services to more than 7,000 registered investment advisors. We are a leader in U.S. retail trading, executing more than 3 million daily average revenue trades per day for our clients, one-third of which come from mobile devices. We have a proud history of innovation, dating back to our start in 1975, and today our team of nearly 10,000-strong is committed to carrying it forward. Together, we are leveraging the latest in cutting edge technologies and one-on-one client care to transform lives, and investing, for the better. Learn more by visiting TD Ameritrade's newsroom at www.amtd.com, or read our stories at Fresh Accounts. Brokerage services provided by TD Ameritrade, Inc., member FINRA (www.FINRA.org) / SIPC (www.SIPC.org). TD Ameritrade Holding Corporation operates as a subsidiary of The Charles Schwab Corporation.
Saxo Bank A/S	Saxo Bank A/S operates an online trading platform for everyday investors and traders in Denmark and internationally. The company offers investment products, such as stocks, ETFs, bonds, mutual funds, crypto ETPs, and managed portfolios; and leveraged products, which include options, futures, forex, forex options, crypto FX, CFDs, and commodities through its online platforms, APIs, and applications. It serves banks, brokers, corporate hedgers, external asset managers, family offices, fintech companies, hedge funds, and prop traders. The company was founded in 1992 and is based in Hellerup, Denmark.
AxiCorp	AxiCorp is an Australian-owned financial services company specialising in forex and CFD trading. With operations in multiple global locations, it offers competitive pricing, advanced trading platforms, and comprehensive support to retail and institutional clients. AxiCorp is based in Sydney, Australia.
Hartleys Ltd	Euroz Hartleys Limited, a diversified financial services company, provides a range of financial services. It offers stockbroking, corporate finance, funds management, and wealth management services. The company was formerly known as Hartleys Limited. Euroz Hartleys Limited was founded in 1955 and is based in Perth, Australia. As of October 1, 2020, Euroz Hartleys Limited operates as a subsidiary of Euroz Limited.

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### Appendix D – Control Premium study

Evidence from studies indicates that the premium for control on successful takeovers has frequently been in the range of 20% to 40% in Australia, and that the premium can vary significantly for each transaction.



Median Source: GTCF Analysis



### Appendix E – Glossary

\$ or A\$	Australian Dollar
1HXX	31 December XX
AASB 16	Australian Accounting Standards Board 16 - Leases
AFCA	Australian Financial Complaints Authority
AI	Artificial intelligence
APES 225	Accounting Professional and Ethical Standard 225 "Valuation Services"
ASIC	Australian Securities and Investments Commission
ASX	Australian Securities Exchange
ATO	Australian Tax Office
AUSTRAC	Australian Transaction Reports and Analysis Centre
AxiCorp NBIO	NBIO received by Selfwealth from AxiCorp on 14 November 2024 where AxiCorp would acquire 100% of Selfwealth's shares for A\$0.23 cash per share by way of a scheme of arrangement.
BDM	Business Development Manager
Bell	Bell Financial Group Limited
Bell Scheme	The scheme of arrangement into which Selfwealth entered with Bell on 24 November 2024.
CAGR	Compound Annual Growth Rate
Cash Consideration	Selfwealth cash consideration of A\$0.28 per Selfwealth share under the Scheme
CEO	Chief Executive Officer
CFD	Contracts for difference
CFO	Chief Financial Officer
Court	the Federal Court of Australia (sitting in Melbourne) or such other court of competent jurisdiction under the Corporations Act agreed to in writing by Selfwealth and Syfe.
CMC	CMC Markets Plc
Corporations Act	Corporations Act 2001 (Cth)
Corporations Regulations	Corporations Regulations 2001 (Cth)
DCF Method	Discounted cash flow and the estimated realisable value of any surplus assets
Directors of Selfwealth	Directors of Selfwealth
EBITDA	Earnings before interest, tax expenses, depreciation and amortisation
ECM	Equity Capital Market
ETF	Exchange Traded Funds
FME method	Earnings multiples to the estimated future maintainable earnings or cash flows of the entity, added to the estimated realisable value of any surplus assets
FSG	Financial Services Guide
FTE	Full time employees
FUA	Funds under administration
FX	Foreign Exchange
FYxx	30 June XXXX
GTCF, Grant Thornton, or Grant Thornton Corporate Finance	Grant Thornton Corporate Finance Pty Ltd (ACN 003 265 987)
HID	Holder Identification Number
HNWI	Hight Net Worth Individuals
IDPS	Investor Directed Portfolio Services
IER or Report	Independent Expert's Report
	NBIO received by Selfwealth from Bell on 13 November 2024 where Bell would acquire 100% of
Initial Bell NBIO	Selfwealth's shares for A\$0.22 cash per share, with a scrip alternative, by way of a scheme of arrangement.
IPO	Initial Public Offering



104	Individual Cavina Assault
ISA KPI	Individual Saving Account
KPI	Key Performance Indicators
Last Practicable Date	Being the last practicable date the information provided can be prepared before the finalisation of this Report.
LTM	Last Twelve Months
Management	Management of Selfwealth
NAV method	Amount available for distribution to security holders in an orderly realisation of assets
NBIO	Non-Binding Indicative Offer
NPAT	Net Profit After Tax
NSW	New South Wales
NTM	Next Twelve Months
PAS	Portfolio Administration Service
рср	Prior comparative period
PE Multiple	Price to earnings multiple
Quoted Security Price Method	Quoted price for listed securities, when there is a liquid and active market
RBA	Reserve Bank of Australia
Revised Bell NBIO	Second NBIO received by Selfwealth from Bell on 25 November 2024 where Bell would acquire 100% of Selfwealth's shares for A\$0.25 cash per share, with a scrip alternative, by way of a
	scheme of arrangement.
RG	Regulatory Guide
RG 111	ASIC Regulatory Guide 111 "Contents of expert reports"
RG 112	ASIC Regulatory Guide 112 "Independence of experts"
RG 60	ASIC Regulatory Guide 60 "Schemes of Arrangement"
RIA	Registered Investment Advisers
Saxo	Saxo Bank Group
Scheme	The Scheme of Arrangement Selfwealth entered into with Syfe on 27 February 2025
Scheme Record Date	7.00pm (Melbourne time) on the second Business Day after the Effective Date or such other time and date as Selfwealth and Syfe agree in writing.
Selfwealth, SWF, or the Company	Selfwealth Limited
Selfwealth Shareholders or Shareholders	Shareholders of Selfwealth other than excluded shareholders wherein excluded shareholders refer to any of Syfe and any related body corporate of Syfe.
Selfwealth Shares	A fully paid ordinary share in Selfwealth
SID	Scheme Implementation Deed
SIPP	Self Invested Personal Pensions
SMSF	Self-Managed Super Funds
Stake	Stakeshop Pty Ltd
Superior Proposal	As defined in the SID.
Svava	Svava Pte Ltd. Svava is the parent company of Syfe and, as such, in the interest of clarity we refer to it as "Syfe" throughout our report. Non binding indicative proposal received by Selfwealth from Syfe (operating wealth management
Syfe Proposal	platforms under its Syfe brand) on 3 February 2025 in which Syfe proposed to acquire 100% of Selfwealth's shares that it does not already own for A\$0.28 cash per share by way of a scheme of arrangement.
US	United States
VWAP	Volume Weighted Average Price
YTD	Year To Date

**DANNEXURE 2** Scheme For personal



# Annexure 2 Scheme



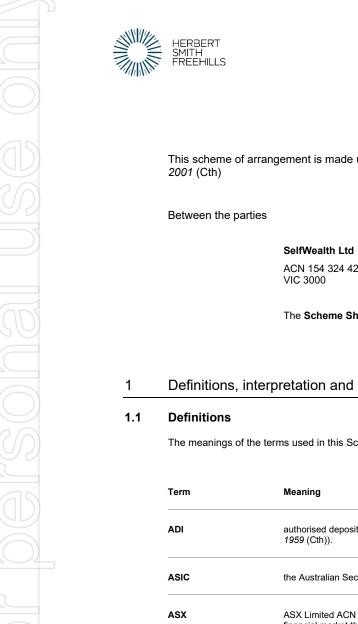
### Scheme of arrangement

SelfWealth Ltd

Scheme Shareholders

80 Collins Street Melbourne Vic 3000 Australia GPO Box 128 Melbourne Vic 3001 Australia T +61 3 9288 1234 F +61 3 9288 1567 herbertsmithfreehills.com DX 240 Melbourne

# Annexure 2 Scheme Continued



### Scheme of arrangement

This scheme of arrangement is made under section 411 of the Corporations Act

ACN 154 324 428 of Level 7, 130 Lonsdale Street, Melbourne

The Scheme Shareholders

### Definitions, interpretation and scheme components

The meanings of the terms used in this Scheme are set out below.

Term	Meaning
ADI	authorised deposit-taking institution (as defined in the <i>Banking Act</i> 1959 (Cth)).
ASIC	the Australian Securities and Investments Commission.
ASX	ASX Limited ACN 008 624 691 and, where the context requires, the financial market that it operates.
Business Day	a day that is not a Saturday, Sunday or a public holiday or bank holiday in Melbourne.
CHESS	the Clearing House Electronic Subregister System operated by ASX Settlement Pty Ltd ACN 008 504 532 and ASX Clear Pty Limited ACN 001 314 503.

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### 1 Definitions, interpretation and scheme components

Term	Meaning
CHESS Holding	has the meaning given in the Settlement Rules.
Corporations Act	the Corporations Act 2001 (Cth).
Court	the Federal Court of Australia (sitting in Melbourne) or such other court of competent jurisdiction under the Corporations Act agreed to in writing by Selfwealth and Svava.
Deed Poll	the deed poll under which Svava agrees in favour of the Scheme Shareholders to perform the obligations attributed to Svava under this Scheme.
Effective	when used in relation to this Scheme, the coming into effect, under subsection 411(10) of the Corporations Act, of the order of the Court made under paragraph 411(4)(b) of the Corporations Act in relation to this Scheme.
Effective Date	the date on which this Scheme becomes Effective.
End Date	<ol> <li>1 August 2025; or</li> <li>2 such other date as is agreed in writing by Selfwealth and Svava.</li> </ol>
Excluded Shareholder	any of Svava and any other Svava Group Member which holds Selfwealth Shares.
Government Agency	any foreign or Australian government or governmental, semi- governmental, administrative, fiscal or judicial body, department, commission, authority, tribunal, agency or entity, or any minister of the Crown in right of the Commonwealth of Australia or any State, and any other federal, state, provincial, or local government, whether foreign or Australian.
Implementation Date	the fifth Business Day after the Scheme Record Date, or such other date after the Scheme Record Date as agreed in writing by Selfwealth and Svava.
Implementation Deed	the scheme implementation deed dated 26 February 2025 between Selfwealth and Svava relating to the implementation of this Scheme.

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# Annexure 2 Scheme Continued

HERBERT SMITH FREEHILLS	1 Definitions, interpretation and scheme components
Issuer Sponsored Holding	has the meaning given in the Settlement Rules.
Registered Address	in relation to a Selfwealth Shareholder, the address shown in the Share Register as at the Scheme Record Date.
Related Bodies Corporate	has the meaning set out in section 50 of the Corporations Act.
Scheme	this scheme of arrangement under Part 5.1 of the Corporations Act between Selfwealth and the Scheme Shareholders, subject to any alterations or conditions made or required by the Court under subsection 411(6) of the Corporations Act and agreed to in writing by Selfwealth and Svava.
Scheme Consideration	for each Selfwealth Share held by a Scheme Shareholder as at the Scheme Record Date, an amount of \$0.28 cash, subject to the terms of this Scheme.
Scheme Meeting	the meeting of the Selfwealth Shareholders (other than Excluded Shareholders) ordered by the Court to be convened under subsection 411(1) of the Corporations Act to consider and vote on this Scheme and includes any meeting convened following any adjournment or postponement of that meeting.
Scheme Record Date	7.00pm on the second Business Day after the Effective Date or such other time as agreed in writing by Selfwealth and Svava.
Scheme Shareholder	a Selfwealth Shareholder as at the Scheme Record Date, excluding any Excluded Shareholder.
Scheme Shares	all Selfwealth Shares held by the Scheme Shareholders as at the Scheme Record Date.
Scheme Transfer	a duly completed and executed proper instrument of transfer in respect of the Scheme Shares for the purposes of section 1071B of the Corporations Act, in favour of Svava as transferee, which will be a master transfer of all or part of the Scheme Shares.
Second Court Date	the first day on which an application made to the Court for an order under paragraph 411(4)(b) of the Corporations Act approving the Scheme is heard or, if the application is adjourned or subject to appeal for any reason, the first day on which the adjourned application or appeal is heard.



#### 1 Definitions, interpretation and scheme components

Selfwealth	SelfWealth Ltd ACN 154 324 428.
Selfwealth Registry	MUFG Corporate Markets (AU) Limited ACN 083 214 537.
Selfwealth Share	a fully paid ordinary share in Selfwealth.
Selfwealth Shareholder	a person who is registered as the holder of a Selfwealth Share in the Share Register.
Settlement Rules	the ASX Settlement Operating Rules, being the official operating rules of the settlement facility provided by ASX Settlement Pty Ltd ACN 008 504 532.
Share Register	the register of members of Selfwealth maintained by Selfwealth or the Selfwealth Registry in accordance with the Corporations Act.
Svava	Svava Pte Ltd UEN 201727957K.
Svava Group	Svava and each of its Related Bodies Corporate, and a reference to a 'Svava Group Member' or a 'member of the Svava Group' is to Svava or any of its Related Bodies Corporate.

### 1.2 Interpretation

In this Scheme:

- headings and bold type are for convenience only and do not affect the interpretation of this Scheme;
- (b) the singular includes the plural and the plural includes the singular;
- (c) words of any gender include all genders;
- (d) other parts of speech and grammatical forms of a word or phrase defined in this Scheme have a corresponding meaning;
- (e) a reference to a person includes any company, partnership, joint venture, association, corporation or other body corporate and any Government Agency as well as an individual;
- a reference to a clause, party, schedule, attachment or exhibit is a reference to a clause of, and a party, schedule, attachment or exhibit to, this Scheme;
- (g) a reference to any legislation includes all delegated legislation made under it and amendments, consolidations, replacements or reenactments of any of them (whether passed by the same or another Government Agency with legal power to do so);
- (h) a reference to a document (including this Scheme) includes all amendments or supplements to, or replacements or novations of, that document;

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# Annexure 2 Scheme Continued

HERBERT SMITH FREEHILLS 2 Preliminary matters

- (i) a reference to '\$', 'A\$' or 'dollar' is to Australian currency;
- a reference to any time is, unless otherwise indicated, a reference to that time in Melbourne, Victoria;
- (k) a term defined in or for the purposes of the Corporations Act, and which is not defined in clause 1.1, has the same meaning when used in this Scheme;
- a reference to a party to a document includes that party's successors and permitted assignees;
- (m) no provision of this Scheme will be construed adversely to a party because that party was responsible for the preparation of this Scheme or that provision;
- any agreement, representation, warranty or indemnity in favour of two or more parties (including where two or more persons are included in the same defined term) is for the benefit of them jointly and severally;
- (o) a reference to a body, other than a party to this Scheme (including an institute, association or authority), whether statutory or not:
  - (1) which ceases to exist; or
  - (2) whose powers or functions are transferred to another body,

is a reference to the body which replaces it or which substantially succeeds to its powers or functions;

- (p) if a period of time is specified and dates from a given day or the day of an act or event, it is to be calculated exclusive of that day;
- (q) a reference to a day is to be interpreted as the period of time commencing at midnight and ending 24 hours later;
- (r) if an act prescribed under this Scheme to be done by a party on or by a given day is done after 5.00pm on that day, it is taken to be done on the next day; and
- (s) a reference to the Operating Rules or the Settlement Rules includes any variation, consolidation or replacement of these rules and is to be taken to be subject to any waiver or exemption granted to the compliance of those rules by a party.

# 1.3 Interpretation of inclusive expressions

Specifying anything in this Scheme after the words 'include' or 'for example' or similar expressions does not limit what else is included.

# 1.4 Business Day

Where the day on or by which any thing is to be done is not a Business Day, that thing must be done on or by the next Business Day.

# 2 Preliminary matters

- (a) Selfwealth is a listed public company limited by shares, registered in Victoria, Australia, and has been admitted to the official list of the ASX. Selfwealth Shares are quoted for trading on the ASX.
- (b) As at the date of the Implementation Deed, 230,914,851 Selfwealth Shares were on issue.

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3 Conditions

- (c) Svava is a private company limited by shares, registered in Singapore.
- (d) Selfwealth and Svava have agreed, by executing the Implementation Deed, to implement this Scheme.
- (e) If this Scheme becomes Effective:
  - Svava must provide or procure the provision of the Scheme Consideration to the Scheme Shareholders in accordance with this Scheme and the Deed Poll; and
  - (2) all the Scheme Shares, and all the rights and entitlements attaching to them as at the Implementation Date, must be transferred to Svava and Selfwealth will enter the name of Svava in the Share Register in respect of the Scheme Shares.
- (f) This Scheme attributes actions to Svava but does not itself impose an obligation on it to perform those actions. Svava has agreed, by executing the Deed Poll, to perform the actions attributed to it under this Scheme, including the provision or procuring the provision of the Scheme Consideration to the Scheme Shareholders, subject to the Scheme becoming Effective.

# 3 Conditions

# 3.1 Conditions precedent

This Scheme is conditional on and will have no force or effect until, the satisfaction of each of the following conditions precedent:

- (a) all the conditions in clause 3.1 of the Implementation Deed (other than the condition in clause 3.1(c) of the Implementation Deed relating to Court approval of this Scheme) having been satisfied or waived in accordance with the terms of the Implementation Deed;
- (b) neither the Implementation Deed nor the Deed Poll having been terminated in accordance with their terms;
- (c) approval of this Scheme by the Court under paragraph 411(4)(b) of the Corporations Act, including with any alterations or conditions made or required by the Court under subsection 411(6) of the Corporations Act and agreed to in writing by Selfwealth and Svava;
- such other conditions made or required by the Court under subsection 411(6) of the Corporations Act in relation to this Scheme and agreed to in writing by Selfwealth and Svava having been satisfied or waived; and
- (e) the orders of the Court made under paragraph 411(4)(b) (and, if applicable, subsection 411(6)) of the Corporations Act approving this Scheme coming into effect, pursuant to subsection 411(10) of the Corporations Act on or before the End Date (or any later date Selfwealth and Svava agree in writing).

# 3.2 Certificate

(a) Selfwealth and Svava will provide to the Court on the Second Court Date a certificate in a form agreed by Selfwealth and Svava, or such other evidence as the Court requests, confirming (in respect of matters within their knowledge) whether or not all of the conditions precedent in clauses 3.1(a) and 3.1(b) have been satisfied or waived.

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# Annexure 2 Scheme Continued

HERBERT SMITH FREEHILLS 4 Implementation of this Scheme

(b) The certificate referred to in clause 3.2(a) constitutes conclusive evidence (in the absence of manifest error) that such conditions precedent were satisfied, waived or taken to be waived.

## 3.3 End Date

Without limiting any rights under the Implementation Deed, this Scheme will lapse and be of no further force or effect if:

- (a) the Effective Date does not occur on or before the End Date; or
- (b) either of the Implementation Deed or the Deed Poll is terminated in accordance with its terms,

unless Selfwealth and Svava otherwise agree in writing.

# 4 Implementation of this Scheme

## 4.1 Lodgement of Court orders with ASIC

Selfwealth must lodge with ASIC, in accordance with subsection 411(10) of the Corporations Act, an office copy of the Court order approving this Scheme as soon as possible after the Court approves this Scheme and in any event by 5.00pm on the first Business Day after the day on which the Court order was made (or such later time as agreed with Svava).

## 4.2 Transfer of Scheme Shares

Subject to this Scheme becoming Effective in accordance with clause 4.1, the following actions will occur (in the order set out below), on the Implementation Date:

- (a) subject to the provision of the Scheme Consideration in the manner contemplated by clauses 5.1(b) and 5.1(c), the Scheme Shares, together with all rights and entitlements attaching to the Scheme Shares as at the Implementation Date, must be transferred to Svava, without the need for any further act by any Scheme Shareholder (other than acts performed by Selfwealth, or its directors, officers or secretaries, as attorney and agent for Scheme Shareholders under clause 8.5), by:
  - (1) Selfwealth delivering to Svava a duly completed Scheme Transfer, executed on behalf of the Scheme Shareholders by Selfwealth, for registration; and
  - (2) Svava duly executing the Scheme Transfer, attending to the stamping of the Scheme Transfer (if required) and delivering it to Selfwealth for registration;
- (b) immediately following receipt of the Scheme Transfer in accordance with clause 4.2(a)(2), but subject to the stamping of the Scheme Transfer (if required), Selfwealth must enter, or procure the entry of, the name of Svava in the Share Register as the registered holder of all the Scheme Shares; and
- (c) the Scheme Shares (including all rights and entitlements attaching to the Scheme Shares) transferred under this Scheme to Svava will, at the time of transfer of them to Svava, vest in Svava free from all mortgages, charges, liens, encumbrances, pledges, security interests (including any 'security interests' within the meaning of section 12 of the *Personal Property Securities Act 2009*

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5 Scheme Consideration

(Cth)) and interests of third parties of any kind, whether legal or otherwise, and restrictions on transfer of any kind.

# 5 Scheme Consideration

# 5.1 Provision of Scheme Consideration

- (a) Svava must, and Selfwealth must use its best endeavours to procure that Svava does, by no later than 5.00pm on the Business Day before the Implementation Date, deposit, or procure the deposit of, in cleared funds an amount equal to the aggregate amount of the Scheme Consideration payable to all Scheme Shareholders under this Scheme into an Australian dollar denominated trust account with an ADI operated by Selfwealth as trustee for the Scheme Shareholders, (provided that any interest on the amounts deposited (less bank fees and other charges) will be credited to Svava's account).
- (b) On the Implementation Date, subject to funds having been deposited in accordance with clause 5.1(a), Selfwealth must pay or procure the payment of the Scheme Consideration from the trust account referred to in clause 5.1(a) to each Scheme Shareholder.
- (c) The obligations of Selfwealth under clause 5.1(b) will be satisfied by Selfwealth (in its absolute discretion, and despite any election referred to in clause 5.1(c)(1) or authority referred to in clause 5.1(c)(2) made or given by the Scheme Shareholder):
  - (1) if a Scheme Shareholder has, before the Scheme Record Date, made a valid election in accordance with the requirements of the Selfwealth Registry to receive dividend payments from Selfwealth by electronic funds transfer to a bank account nominated by the Scheme Shareholder, paying, or procuring the payment of, the relevant amount in Australian currency by electronic means in accordance with that election;
  - (2) paying, or procuring the payment of, the relevant amount in Australian currency by electronic means to a bank account nominated by the Scheme Shareholder by an appropriate authority from the Scheme Shareholder to Selfwealth; or
  - (3) dispatching, or procuring the dispatch of, a cheque for the relevant amount in Australian currency to the Scheme Shareholder by prepaid post to their Registered Address (as at the Scheme Record Date), such cheque being drawn in the name of the Scheme Shareholder (or in the case of joint holders, in accordance with the procedures set out in clause 5.2).

To the extent that, following satisfaction of Selfwealth's obligations under clause 5.1(b), there is a surplus in the amount held by Selfwealth as trustee for the Scheme Shareholders in the trust account referred to in that clause, that surplus may be paid by Selfwealth to Svava.

# 5.2 Joint holders

In the case of Scheme Shares held in joint names:

(a) subject to clause 5.1(c), the Scheme Consideration payable in respect of those Scheme Shares is payable to the joint holders and any cheque required to be

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# Annexure 2 Scheme Continued

HERBERT SMITH FREEHILLS 5 Scheme Consideration

sent under this Scheme will be made payable to the joint holders and sent to either, at the sole discretion of Selfwealth, the holder whose name appears first in the Share Register as at the Scheme Record Date or to the joint holders; and

(b) any other document required to be sent under this Scheme, will be forwarded to either, at the sole discretion of Selfwealth, the holder whose name appears first in the Share Register as at the Scheme Record Date or to the joint holders.

## 5.3 Unclaimed monies

(a) Svava may cancel a cheque issued under this clause 5 if the cheque:

- (1) is returned to Selfwealth or Svava; or
- (2) has not been presented for payment within six months after the date on which the cheque was sent.
- (b) During the period of 12 months commencing on the Implementation Date, on request in writing from a Scheme Shareholder to Selfwealth or Svava (or the Selfwealth Registry) (which request may not be made until the date which is 20 Business Days after the Implementation Date), Svava must reissue a cheque that was previously cancelled under this clause 5.3.
- (c) The Unclaimed Money Act 2008 (Vic) will apply in relation to any Scheme Consideration which becomes 'unclaimed money' (as defined in section 3 of that Act), but any interest or other benefit accrued from the unclaimed Scheme Consideration will be for the benefit of Svava.

# 5.4 Orders of a court or Government Agency

- (a) If written notice is given to Selfwealth (or the Selfwealth Registry) of an order or direction made by a court of competent jurisdiction or by another Government Agency that:
  - (1) requires consideration to be provided to a third party in respect of Scheme Shares held by a particular Scheme Shareholder, which would otherwise be payable to that Scheme Shareholder by Svava in accordance with this clause 5, then Svava shall be entitled to procure that provision of that consideration is made in accordance with that order or direction; or
  - (2) prevents Svava from providing consideration to any particular Scheme Shareholder in accordance with this clause 5, or the payment of such consideration is otherwise prohibited by applicable law, Svava shall be entitled to retain an amount in Australian dollars equal to the number of Scheme Shares held by that Scheme Shareholder multiplied by the Scheme Consideration,

until such time as provision of the Scheme Consideration in accordance with this clause 5 is permitted by that (or another) order or direction or otherwise by law.

(b) To the extent that amounts are so deducted or withheld in accordance with clause 5.4(a), such deducted or withheld amounts will be treated for all purposes under this Scheme as having been paid to the person in respect of which such deduction and withholding was made, provided that such deducted or withheld amounts are actually remitted or issued as required.

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6 Dealings in Selfwealth Shares

# 6 Dealings in Selfwealth Shares

## 6.1 Determination of Scheme Shareholders

To establish the identity of the Scheme Shareholders, dealings in Selfwealth Shares or other alterations to the Share Register will only be recognised if:

- (a) in the case of dealings of the type to be effected using CHESS, the transferee is registered in the Share Register as the holder of the relevant Selfwealth Shares before the Scheme Record Date; and
- (b) in all other cases, registrable transfer or transmission applications in respect of those dealings, or valid requests in respect of other alterations, are received before the Scheme Record Date at the place where the Share Register is kept,

and Selfwealth must not accept for registration, nor recognise for any purpose (except a transfer to Svava pursuant to this Scheme and any subsequent transfer by Svava or its successors in title), any transfer or transmission application or other request received after such times, or received prior to such times but not in registrable or actionable form, as appropriate.

## 6.2 Register

- (a) Selfwealth must register registrable transmission applications or transfers of the Scheme Shares that are received in accordance with clause 6.1(b) before the Scheme Record Date provided that, for the avoidance of doubt, nothing in this clause 6.2(a) requires Selfwealth to register a transfer that would result in a Selfwealth Shareholder holding a parcel of Selfwealth Shares that is less than a 'marketable parcel' (for the purposes of this clause 6.2(a) 'marketable parcel' has the meaning given in the Operating Rules).
- (b) If this Scheme becomes Effective, a holder of Scheme Shares (and any person claiming through that holder) must not dispose of or otherwise deal with, or purport or agree to dispose of or otherwise deal with, any Scheme Shares or any interest in them on or after the Scheme Record Date otherwise than pursuant to this Scheme, and any attempt to do so will have no effect and Selfwealth shall be entitled to disregard any such disposal or dealing.
- (c) For the purpose of determining entitlements to the Scheme Consideration, Selfwealth must maintain the Share Register in accordance with the provisions of this clause 6.2 until the Scheme Consideration has been provided to the Scheme Shareholders. The Share Register in this form will solely determine entitlements to the Scheme Consideration.
- (d) All statements of holding for Selfwealth Shares will cease to have effect after the Scheme Record Date as documents of title in respect of those shares and, as from that date, each entry current at that date on the Share Register will cease to have effect except as evidence of entitlement to the Scheme Consideration in respect of the Selfwealth Shares relating to that entry.
- (e) As soon as possible on or after the Scheme Record Date, and in any event by 5.00pm on the first Business Day as from the Scheme Record Date, Selfwealth will ensure that details of the names, Registered Addresses and holdings of Selfwealth Shares for each Scheme Shareholder as shown in the Share Register are available to Svava in the form Svava reasonably requires.

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# Annexure 2 Scheme Continued



7

7 Quotation of Selfwealth Shares

# Quotation of Selfwealth Shares

- (a) Selfwealth must apply to ASX to suspend trading on the ASX in Selfwealth Shares with effect from the close of trading on the Effective Date.
- (b) On a date after the Implementation Date to be determined by Svava, Selfwealth must apply:
  - (1) for termination of the official quotation of Selfwealth Shares on the ASX; and
  - (2) to have itself removed from the official list of the ASX.

# 8 General Scheme provisions

## 8.1 Consent to amendments to this Scheme

If the Court proposes to approve this Scheme subject to any alterations or conditions:

- (a) Selfwealth may by its counsel consent on behalf of all persons concerned to those alterations or conditions to which Svava has consented; and
- (b) each Scheme Shareholder agrees to any such alterations or conditions which Selfwealth has consented to.

# 8.2 Scheme Shareholders' agreements and warranties

- (a) Each Scheme Shareholder:
  - agrees to the transfer of their Selfwealth Shares together with all rights and entitlements attaching to those Selfwealth Shares in accordance with this Scheme;
  - agrees to the variation, cancellation or modification (if any) of the rights attached to their Selfwealth Shares constituted by or resulting from this Scheme;
  - (3) agrees to, on the direction of Selfwealth, destroy any holding statements or share certificates relating to their Selfwealth Shares;
  - (4) who holds their Selfwealth Shares in a CHESS Holding agrees to the conversion of those Selfwealth Shares to an Issuer Sponsored Holding and irrevocably authorises Selfwealth to do anything necessary or expedient (whether required by the Settlement Rules or otherwise) to effect or facilitate such conversion; and
  - (5) acknowledges and agrees that this Scheme binds Selfwealth and all Scheme Shareholders (including those who do not attend the Scheme Meeting and those who do not vote, or vote against this Scheme, at the Scheme Meeting) and, to the extent of any inconsistency, overrides the constitution of Selfwealth.
- (b) Each Scheme Shareholder is taken to have warranted to Selfwealth and Svava on the Implementation Date, and appointed and authorised Selfwealth as its attorney and agent to warrant to Svava on the Implementation Date, that:
  - (1) all their Selfwealth Shares (including any rights and entitlements attaching to those shares) will, at the time of transfer of them to

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8 General Scheme provisions

Svava, be fully paid and free from all mortgages, charges, liens, encumbrances, pledges, security interests (including any 'security interests' within the meaning of section 12 of the *Personal Property Securities Act 2009* (Cth)) and interests of third parties of any kind, whether legal or otherwise, and restrictions on transfer of any kind;

- (2) they have full power and capacity to sell and transfer their Selfwealth Shares to Svava together with any rights and entitlements attaching to those shares; and
- (3) they have no existing right to be issued any Selfwealth Shares, or any options, performance rights, securities or other instruments exercisable, or convertible, into Selfwealth Shares.
- (c) Selfwealth undertakes that it will provide such warranty in clause 8.2(b) to Svava as agent and attorney of each Scheme Shareholder.

## 8.3 Title to and rights in Scheme Shares

- (a) To the extent permitted by law, the Scheme Shares (including all rights and entitlements attaching to the Scheme Shares) transferred under this Scheme to Svava will, at the time of transfer of them to Svava vest in Svava free from all mortgages, charges, liens, encumbrances, pledges, security interests (including any 'security interests' within the meaning of section 12 of the *Personal Property Securities Act 2009* (Cth)) and interests of third parties of any kind, whether legal or otherwise and free from any restrictions on transfer of any kind.
- (b) Immediately upon the provision of the Scheme Consideration to each Scheme Shareholder in the manner contemplated by clauses 5.1(b) and 5.1(c), Svava will be beneficially entitled to the Scheme Shares to be transferred to it under this Scheme pending registration by Selfwealth of Svava in the Share Register as the holder of the Scheme Shares.

# 8.4 Appointment of sole proxy

Immediately upon the provision of the Scheme Consideration to each Scheme Shareholder in the manner contemplated by clauses 5.1(b) and 5.1(c), and until Selfwealth registers Svava as the holder of all Scheme Shares in the Share Register, each Scheme Shareholder:

- (a) is deemed to have irrevocably appointed Svava as attorney and agent (and directed Svava in each such capacity) to appoint any director, officer, secretary or agent nominated by Svava as its sole proxy and, where applicable or appropriate, corporate representative to attend shareholders' meetings, exercise the votes attaching to the Scheme Shares registered in their name and sign any shareholders' resolution or document;
- (b) must not attend or vote at any of those meetings or sign any resolutions, whether in person, by proxy or by corporate representative (other than pursuant to clause 8.4(a));
- (c) must take all other actions in the capacity of a registered holder of Scheme Shares as Svava reasonably directs; and
- (d) acknowledges and agrees that in exercising the powers referred to in clause 8.4(a), Svava and any director, officer, secretary or agent nominated by Svava under clause 8.4(a) may act in the best interests of Svava as the intended registered holder of the Scheme Shares.

# Annexure 2 Scheme Continued

9 HERBERT SMITH FREEHILLS 8.5 Authority given to Selfwealth Each Scheme Shareholder, without the need for any further act: on the Effective Date, irrevocably appoints Selfwealth and each of its directors, (a) officers and secretaries (jointly and each of them severally) as its attorney and agent for the purpose of enforcing the Deed Poll against Svava, and Selfwealth undertakes in favour of each Scheme Shareholder that it will enforce the Deed Poll against Svava on behalf of and as agent and attorney for each Scheme Shareholder; and (b) on the Implementation Date, irrevocably appoints Selfwealth and each of its directors, officers and secretaries (jointly and each of them severally) as its attorney and agent for the purpose of executing any document or doing or taking any other act necessary, desirable or expedient to give effect to this Scheme and the transactions contemplated by it, including (without limitation): (1)executing the Scheme Transfer; and executing and delivering any deed or document required by Svava, (2) that causes each Scheme Shareholder to become a shareholder of Svava and to be bound by the constitution of Svava, and Selfwealth accepts each such appointment. Selfwealth as attorney and agent of each Scheme Shareholder, may sub-delegate its functions, authorities or powers under this clause 8.5 to all or any of its directors, officers, secretaries or employees (jointly, severally or jointly and severally). 8.6 **Binding effect of Scheme** This Scheme binds Selfwealth and all of the Scheme Shareholders (including those who did not attend the Scheme Meeting to vote on this Scheme, did not vote at the Scheme Meeting, or voted against this Scheme at the Scheme Meeting) and, to the extent of any

inconsistency, overrides the constitution of Selfwealth.

#### 9 General

#### 9.1 Stamp duty

Svava will:

- pay all stamp duty and any related fines and penalties in respect of this Scheme (a) and the Deed Poll, the performance of the Deed Poll and each transaction effected by or made under this Scheme and the Deed Poll; and
- (b) indemnify each Scheme Shareholder against any liability arising from failure to comply with clause 9.1(a).

#### 9.2 Consent

Each of the Scheme Shareholders consents to Selfwealth doing all things necessary or incidental to, or to give effect to, the implementation of this Scheme, whether on behalf of the Scheme Shareholders, Selfwealth or otherwise.

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General



9 General

#### 9.3 Notices

- (a) If a notice, transfer, transmission application, direction or other communication referred to in this Scheme is sent by post to Selfwealth, it will not be taken to be received in the ordinary course of post or on a date and time other than the date and time (if any) on which it is actually received at Selfwealth's registered office or at the office of the Selfwealth Registry.
- (b) The accidental omission to give notice of the Scheme Meeting or the nonreceipt of such notice by a Selfwealth Shareholder will not, unless so ordered by the Court, invalidate the Scheme Meeting or the proceedings of the Scheme Meeting.

## 9.4 Governing law

- (a) This Scheme is governed by the laws in force in Victoria.
- (b) The parties irrevocably submit to the non-exclusive jurisdiction of courts exercising jurisdiction in Victoria and courts of appeal from them in respect of any proceedings arising out of or in connection with this Scheme. The parties irrevocably waive any objection to the venue of any legal process in these courts on the basis that the process has been brought in an inconvenient forum.

## 9.5 Further action

Selfwealth must do all things and execute all documents necessary to give full effect to this Scheme and the transactions contemplated by it.

## 9.6 No liability when acting in good faith

Each Scheme Shareholder agrees that neither Selfwealth, Svava nor any director, officer, secretary or employee of any of those companies shall be liable for anything done or omitted to be done in the performance of this Scheme or the Deed Poll in good faith.

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# Deed Poll For personal



# Annexure 3 Deed Poll

Docusign Envelope ID: E26C0631-2C26-4BAC-BE13-9988841DC4CB



Deed

# Deed poll

Svava Pte Ltd

80 Collins Street Melbourne Vic 3000 Australia GPO Box 128 Melbourne Vic 3001 Australia T +61 3 9288 1234 F +61 3 9288 1567 herbertsmithfreehills.com

# Annexure 3 Deed Poll Continued

Docusign Envelope ID: E26C0631-2C26-4BAC-BE13-9988841DC4CB



# Deed poll

Date ► 28 February 2025

This deed poll is made

Ву	Svava Pte Ltd UEN 201727957K of 4 Robinson Road, #11-01 The House of Eden, Singapore 048543 (Svava)
in favour of	each Scheme Shareholder.
Recitals	<ol> <li>Selfwealth and Svava entered into the Implementation Deed.</li> <li>In the Implementation Deed, Svava agreed to make this deed poll.</li> <li>Svava is making this deed poll for the purpose of agreeing in favour of the Scheme Shareholders to undertake the actions attributed to Svava under the Scheme.</li> </ol>

This deed poll provides as follows:

# 1 Definitions and interpretation

# 1.1 Definitions

(a) The meanings of the terms used in this deed poll are set out below.

Term	Meaning
First Court Date	the first day on which an application made to the Court for an order under subsection 411(1) of the Corporations Act convening the Scheme Meeting is heard or, if the application is adjourned or subject to appeal for any reason, the first day on which the adjourned application is heard.
Implementation Deed	the scheme implementation deed dated 26 February 2025 between Selfwealth and Svava relating to the implementation of the Scheme.

HERBERT SMITH FREEHILLS

2 Conditions to obligations Meaning the scheme of arrangement under Part 5.1 of the Corporations Act between Selfwealth and the Scheme Shareholders, substantially in the form attached to the Implementation Deed, or in such other form agreed to in writing by Selfwealth and Svava, subject to any alterations or conditions made or required by the Court under subsection 411(6) of the Corporations Act and agreed to in writing by Selfwealth and Svava. Selfwealth SelfWealth Ltd ACN 154 324 428.

(b) Unless the context otherwise requires, terms defined in the Scheme have the same meaning when used in this deed poll.

#### 1.2 Interpretation

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Term

Scheme

Clause 1 of the Scheme applies to the interpretation of this deed poll, except that references to 'this Scheme' are to be read as references to 'this deed poll'.

#### 1.3 Nature of deed poll

Svava acknowledges that:

- this deed poll may be relied on and enforced by any Scheme Shareholder in (a) accordance with its terms even though the Scheme Shareholders are not party to it; and
- under the Scheme, each Scheme Shareholder irrevocably appoints Selfwealth (b) and each of its directors, officers and secretaries (jointly and each of them severally) as its agent and attorney to enforce this deed poll against Svava.

#### 2 Conditions to obligations

#### 2.1 Conditions

This deed poll and the obligations of Svava under this deed poll are subject to the Scheme becoming Effective.

#### 2.2 Termination

The obligations of Svava under this deed poll to the Scheme Shareholders will automatically terminate and the terms of this deed poll will be of no force or effect if:

- (a) the Implementation Deed is terminated in accordance with its terms; or
- (b) the Scheme is not Effective on or before the End Date,

unless Selfwealth and Svava otherwise agree in writing.

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# Annexure 3 Deed Poll Continued

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3 Svava undertakings

# 2.3 Consequences of termination

If this deed poll terminates under clause 2.2, in addition and without prejudice to any other rights, powers or remedies available to it:

- (a) Svava is released from its obligations under this deed poll; and
- (b) each Scheme Shareholder retains the rights they have against Svava in respect of any breach of this deed poll which occurred before this deed poll was terminated.

# 3 Svava undertakings

# 3.1 Undertaking to provide Scheme Consideration

Subject to clause 2, Svava undertakes in favour of each Scheme Shareholder to:

- (a) deposit, or procure the deposit of, in cleared funds, by no later than 5.00pm on the Business Day before the Implementation Date, an amount equal to the aggregate amount of the Scheme Consideration payable to all Scheme Shareholders under the Scheme into an Australian dollar denominated trust account with an ADI operated by Selfwealth as trustee for the Scheme Shareholders (provided that any interest on the amounts deposited (less bank fees and other charges) will be credited to Svava's account); and
- (b) to undertake all other actions, and give each acknowledgement, representation and warranty (if any), attributed to it under the Scheme,

subject to and in accordance with the terms of the Scheme.

# 4 Warranties

Svava represents and warrants in favour of each Scheme Shareholder, in respect of itself, that:

- (a) it is a corporation validly existing under the laws of its place of registration;
- (b) it has the corporate power to enter into and perform its obligations under this deed poll and to carry out the transactions contemplated by this deed poll;
- (c) it has taken all necessary corporate action to authorise its entry into this deed poll and has taken or will take all necessary corporate action to authorise the performance of this deed poll and to carry out the transactions contemplated by this deed poll;
- (d) this deed poll is valid and binding on it and enforceable against it in accordance with its terms; and
- (e) this deed poll does not conflict with, or result in the breach of or default under, any provision of its constitution, or any writ, order or injunction, judgment, law, rule or regulation to which it is a party or subject or by which it is bound.

HERBERT SMITH FREEHILLS

# 5 Continuing obligations

This deed poll is irrevocable and, subject to clause 2, remains in full force and effect until the earlier of the date on which:

5

Continuing obligations

- Svava has fully performed its obligations under this deed poll; or
- (b) this deed poll is terminated under clause 2.

## 6 Notices

(a)

# 6.1 Form of Notice

A notice or other communication in respect of this deed poll (Notice) must be:

- (a) in writing and in English and signed by or on behalf of the sending party; and
- (b) addressed to Svava in accordance with the details set out below (or any alternative details nominated by Svava by Notice).

Attention	Samantha Horton, Chief Operating Officer
Address	4 Robinson Road, #11-01 The House of Eden, Singapore 048543
Email address	samantha.horton@syfe.com Copy (which will not constitute Notice): selwyn.lim@syfe.com guy.sanderson@hamiltonlocke.com.au

If a person sends a communication contemplated by this deed poll other than by email, they must use all reasonable endeavours to send a copy of the communication promptly by email.

## 6.2 How Notice must be given and when Notice is received

(a) A Notice must be given by one of the methods set out in the table below.

(b) A Notice is regarded as given and received at the time set out in the table below.

However, if this means the Notice would be regarded as given and received outside the period between 9.00am and 5.00pm (addressee's time) on a Business Day (**business hours period**), then the Notice will instead be regarded as given and received at the start of the following business hours period.

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# Annexure 3 Deed Poll Continued

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General

Docusign Envelope ID: E26C0631-2C26-4BAC-BE13-9988841DC4CB HERBERT SMITH FREEHILLS Method of aiving Notice When Notice is regarded as given and received When delivered to the nominated address. By hand to the nominated address By email to the nominated email When the party sending the email receives notification address that the email was successfully transmitted and read by the receiving party, or if no such notification is received, four hours after the email was sent, unless the party sending the email receives notification that the email was not successfully transmitted. 6.3 Notice must not be given by electronic communication A Notice must not be given by electronic means of communication (other than email as permitted in clause 6.2). 7 General 7.1 Stamp duty Svava: will pay all stamp duty and any related fines and penalties in respect of the (a) Scheme and this deed poll, the performance of this deed poll and each transaction effected by or made under the Scheme and this deed poll; and indemnifies each Scheme Shareholder against any liability arising from failure (b) to comply with clause 7.1(a). 7.2 Governing law and jurisdiction (a) This deed poll is governed by the law in force in Victoria. Svava irrevocably submits to the non-exclusive jurisdiction of courts exercising (b) jurisdiction in Victoria and courts of appeal from them in respect of any proceedings arising out of or in connection with this deed poll. Svava irrevocably waives any objection to the venue of any legal process in these courts on the basis that the process has been brought in an inconvenient forum. 7.3 Waiver (a) Svava may not rely on the words or conduct of any Scheme Shareholder as a waiver of any right unless the waiver is in writing and signed by the Scheme Shareholder granting the waiver. No Scheme Shareholder may rely on words or conduct of Svava as a waiver of (b) any right unless the waiver is in writing and signed by Svava. (C) The meanings of the terms used in this clause 7.3 are set out below.

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Term	Meaning
conduct	includes delay in the exercise of a right.
right	any right arising under or in connection with this deed poll and includes the right to rely on this clause.
waiver	includes an election between rights and remedies, and conduct which might otherwise give rise to an estoppel.

7

General

# 7.4 Variation

A provision of this deed poll may not be varied by Svava unless:

- (a) if before the First Court Date, the variation is agreed to by Selfwealth and Svava; or
- (b) if on or after the First Court Date, the variation is agreed to by Selfwealth and Svava and the Court indicates that the variation would not of itself preclude approval of the Scheme,

in which event Svava will enter into a further deed poll in favour of the Scheme Shareholders giving effect to the variation.

# 7.5 Cumulative rights

The rights, powers and remedies of Svava and the Scheme Shareholders under this deed poll are cumulative and do not exclude any other rights, powers or remedies provided by law independently of this deed poll.

# 7.6 Assignment

- (a) The rights created by this deed poll are personal to Svava and each Scheme Shareholder and must not be dealt with at law or in equity without the prior written consent of Svava.
- (b) Any purported dealing in contravention of clause 7.6(a) is invalid.

# 7.7 Further action

Svava must, at its own expense, do all things and execute all documents necessary to give full effect to this deed poll and the transactions contemplated by it.

# Annexure 3 Deed Poll Continued

Dhruv Arora

print name



Selwyn Lim

print name

2063238435

# ANNEXURE 4 Notice of Scheme Mee Scheme Meeting



# Annexure 4 Notice of Scheme Meeting

# Notice of Scheme Meeting

SelfWealth Ltd ACN 154 324 428 (Selfwealth)

Notice is hereby given that, by an order of the Federal Court of Australia made on Friday, 14 March 2025, pursuant to subsection 411(1) of the Corporations Act, a meeting of Selfwealth Shareholders (other than Excluded Shareholders) will be held at Herbert Smith Freehills, Level 24, 80 Collins Street, Melbourne VIC 3000 on Tuesday, 22 April 2025, commencing at 10.30am.

## Purpose of the meeting

The purpose of the meeting is to consider and, if thought fit, to agree to a scheme of arrangement (with or without alterations or conditions as approved by the Court to which Selfwealth and Svava Pte Ltd agree) proposed to be made between Selfwealth and Selfwealth Shareholders (other than Excluded Shareholders) (**Scheme**).

A copy of the Scheme and a copy of the explanatory statement required by section 412 of the Corporations Act in relation to the Scheme are contained in the Scheme Booklet, of which this Notice of Scheme Meeting forms part.

#### Resolution

The meeting will be asked to consider and, if thought fit, pass (with or without amendment) the following resolution (**Scheme Resolution**):

'That, pursuant to and in accordance with section 411 of the *Corporations Act* 2001 (Cth), the scheme of arrangement proposed between SelfWealth Ltd and the holders of its fully paid ordinary shares (other than certain excluded shareholders), as contained in and more particularly described in the scheme booklet of which the notice convening this meeting forms part, is agreed to, with or without alterations or conditions as approved by the Federal Court of Australia to which SelfWealth Ltd and Svava Pte Ltd agree.'

#### Chair

The Court has directed that Christine Christian is to act as Chair of the meeting (and that, if Ms Christian is unable or unwilling to attend, Paul Clark is to act as Chair of the meeting).

Dated Friday, 14 March 2025

By order of the Court and the Selfwealth Board

Jonathan Swain Company Secretary SelfWealth Ltd

2063346326

# Explanatory notes

# 1 General

This Notice of Scheme Meeting relates to the Scheme and should be read in conjunction with the Scheme Booklet of which this notice forms part. The Scheme Booklet contains important information to assist you in determining how to vote on the Scheme Resolution.

A copy of the Scheme is set out in Annexure 2 of the Scheme Booklet.

Capitalised terms used but not defined in this notice have the defined meanings set out in Section 10 of the Scheme Booklet, unless the context otherwise requires.

# 2 Shareholder approval

For the proposed Scheme to be binding in accordance with section 411 of the Corporations Act, the Scheme Resolution must be agreed to by:

- unless the Court orders otherwise, a majority in number (more than 50%) of Selfwealth Shareholders present and voting at the Scheme Meeting (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative); and
- at least 75% of the total number of votes cast on the Scheme Resolution at the meeting by Selfwealth Shareholders present and voting (either in person or by proxy, attorney or, in the case of a body corporate, corporate representative).

# 3 Court approval

Under paragraph 411(4)(b) of the Corporations Act, the Scheme is subject to the approval of the Court. In the event that:

- the Scheme is agreed to by the Requisite Majorities of Selfwealth Shareholders at the Scheme Meeting; and
- all other conditions precedent to the Scheme (except Court approval of the Scheme) have been satisfied or waived (as applicable),

then Selfwealth will apply to the Court for orders approving the Scheme.

In order for the Scheme to become Effective, it must be approved by the Court and an office copy of the orders of the Court approving the Scheme must be lodged with ASIC.

# Annexure 4 Notice of Scheme Meeting Continued

4 Entitlement to vote

# 4 Entitlement to vote

The time for determining eligibility to vote at the Scheme Meeting is 7.00pm on Sunday, 20 April 2025. Only those Selfwealth Shareholders (other than Excluded Shareholders) entered on the Selfwealth Share Register at that time will be entitled to attend and vote at the meeting, either in person, by proxy or attorney, or in the case of a body corporate, corporate representative. The remaining comments in these explanatory notes are addressed to Selfwealth Shareholders entitled to attend and vote at the meeting.

Syfe and any other Excluded Shareholder will be excluded from and will not be entitled to vote on or participate in the Scheme.

## 5 How to vote

Voting will be conducted by poll.

If you are a Selfwealth Shareholder entitled to vote at the Scheme Meeting, you may vote:

- in person, by attending the meeting;
- by proxy, by lodging a proxy form online at
  - https://au.investorcentre.mpms.mufg.com or by completing, signing and lodging a proxy form for the meeting in accordance with the instructions set out on the form. To be valid, your proxy form must be received by the Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025;
- **by attorney**, by appointing an attorney to attend and vote at the meeting on your behalf and providing a duly executed power of attorney to the Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025; or
- **by corporate representative**, in the case of Selfwealth Shareholder that is a body corporate, by appointing a corporate representative to attend and vote at the meeting on behalf of that Selfwealth Shareholder and providing a duly executed certificate of appointment (in accordance with section 250D of the Corporations Act) to the Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025.

See section 8 of this Notice of Scheme Meeting for further details on how to vote by each of these methods.

# 6 Attendance

If you or your proxies, attorneys or representative(s) plan to attend the Scheme Meeting, please arrive at the venue at least 30 minutes before the scheduled time for commencement of the meeting, so that your shareholding can be checked against the Selfwealth Share Register.

Selfwealth Shareholders attending the meeting will need their Shareholder Reference Number (SRN) or Holder Identification Number (HIN). This number is located at the top of your proxy form.

7 Jointly held securities

# 7 Jointly held securities

If you hold Selfwealth Shares jointly with one or more other persons, only one of you may vote. If more than one of you attempts to vote in person at the Scheme Meeting, only the vote of the holder whose name appears first on the Selfwealth Share Register will be counted.

See also the comments in section 8.2 of this Notice of Scheme Meeting regarding the appointment of a proxy by persons who jointly hold Selfwealth Shares.

# 8 Voting

# 8.1 Voting in person

To vote in person, you must attend the Scheme Meeting.

Eligible Selfwealth Shareholders who wish to attend and vote at the meeting in person will be admitted and given a voting card at the point of entry to the meeting, once they have disclosed their name and address.

# 8.2 Voting by proxy

You may appoint one or, if you are entitled to cast two or more votes, up to two proxies. Your proxy need not be another Selfwealth Shareholder. Each proxy will have the right to vote on the poll and also to speak at the meeting.

Completed proxy forms must be received by Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025 (or, if the meeting is adjourned or postponed, no later than 48 hours before the resumption of the meeting in relation to the resumed part of the meeting or the postponed meeting) in any of the following ways:

- online or by mobile device by logging on to the Selfwealth Share Registry website (https://au.investorcentre.mpms.mufg.com) and following the prompts or by scanning the QR code on the back of the proxy form using a mobile device. To use the online lodgement facility, shareholders will need their Securityholder Reference Number (SRN) or Holder Identification Number (HIN);
- by mail in the enclosed reply-paid envelope (or the self-addressed envelope, for Selfwealth Shareholders whose registered address is outside Australia) provided to the Selfwealth Share Registry:

SelfWealth Ltd

C/- MUFG Corporate Markets (AU) Limited Locked Bag A14 Sydney South NSW 1235

- by fax to the Selfwealth Share Registry on +61 2 9287 0309;
- by hand to the following address during business hours (Monday to Friday, 9.00am to 5.00pm):

MUFG Corporate Markets (AU) Limited Parramatta Square Level 22, Tower 6, 10 Darcy Street Parramatta NSW 2150

Proxy forms received after this time will be invalid.

# Annexure 4 Notice of Scheme Meeting Continued

8.3

8 Voting

If a proxy form is completed under power of attorney or other authority, the power of attorney or other authority, or a certified copy of the power of attorney or other authority, must accompany the completed proxy form unless the power of attorney or other authority has previously been noted by the Selfwealth Share Registry.

A vote given in accordance with the terms of a proxy appointment is valid despite the revocation of that appointment, unless notice in writing of the revocation has been received by the Selfwealth Share Registry before the start of the meeting (or, if the meeting is adjourned or postponed, before the resumption of the meeting in relation to the resumed part of the meeting or the postponed meeting) in any of the ways above.

If you wish to appoint a second proxy, a second proxy form must be used and you must clearly indicate on the second proxy form that it is a second proxy and not a revocation of your first proxy. You can obtain a second proxy form from the Selfwealth Share Registry. Replacement proxy forms can also be obtained from the Selfwealth Share Registry.

If you appoint two proxies, each proxy should be appointed to represent a specified proportion of your voting rights. If you do not specify the proportions in the proxy forms, each proxy may exercise half of your votes with any fractions of votes disregarded.

If you hold Selfwealth Shares jointly with one or more other persons, in order for your proxy appointment to be valid, any one of you may sign the proxy form.

You should consider how you wish your proxy to vote. That is, whether you want your proxy to vote 'for' or 'against', or abstain from voting on, the Scheme Resolution, or whether to leave the decision to the proxy after he or she has considered the matters discussed at the meeting.

If you do not direct your proxy how to vote on an item of business, the proxy may vote, or abstain from voting, as he or she thinks fit. If you instruct your proxy to abstain from voting on an item of business, he or she is directed not to vote on your behalf, and the shares the subject of the proxy appointment will not be counted in computing the required majority.

If you return your proxy form:

- without identifying a proxy on it, you will be taken to have appointed the Chair of the meeting as your proxy to vote on your behalf; or
- with a proxy identified on it but your proxy does not attend the meeting, the Chair of the meeting will act in place of your nominated proxy and vote in accordance with any directions on your proxy form.

The Chair of the meeting intends to vote all valid undirected proxies which nominate the Chair in favour of the Scheme Resolution, in the absence of a Superior Proposal and subject to the Independent Expert continuing to conclude that the Scheme is in the best interests of Selfwealth Shareholders (other than Excluded Shareholders).

Proxies of eligible Selfwealth Shareholders will be admitted to the meeting and given a voting card on providing at the point of entry to the meeting written evidence of their name and address.

Your appointment of a proxy does not preclude you from attending in person, revoking the proxy and voting at the meeting. If you appoint a proxy and subsequently attend the meeting yourself, the proxy will not be revoked unless you actually vote on the resolution for which the proxy has been appointed.

## 8.3 Voting by attorney

You may appoint an attorney to attend and vote at the meeting on your behalf. Your attorney need not be another Selfwealth Shareholder. Each attorney will have the right to vote on the poll and also to speak at the meeting.

9 Questions

The power of attorney appointing your attorney to attend and vote at the meeting must be duly executed by you and specify your name, the company (that is, Selfwealth), and the attorney, and also specify the meetings at which the appointment may be used. The appointment may be a standing one.

The power of attorney, or a certified copy of the power of attorney, must be lodged with the Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025 (or, if the meeting is adjourned or postponed, no later than 48 hours before the resumption of the meeting in relation to the resumed part of the meeting or the postponed meeting).

Attorneys of eligible Selfwealth Shareholders will be admitted to the meeting and given a voting card on providing at the point of entry to the meeting, written evidence of their appointment, their name and address, and the name of their appointors.

Your appointment of an attorney does not preclude you from attending in person and voting at the meeting. The appointment of your attorney is not revoked merely by your attendance at the meeting, but if you vote on a resolution, the attorney is not entitled to vote, and must not vote, as your attorney on that resolution.

# 8.4 Voting by corporate representative

If you are a body corporate, you may appoint an individual to act as your body corporate representative. The appointment must comply with the requirements of section 250D of the Corporations Act, meaning that Selfwealth will require a certificate of appointment of body corporate representative to be executed by you in accordance with the Corporations Act. A form of certificate may be obtained from the Selfwealth Share Registry. The certificate of appointment may set out restrictions on the representative's powers.

The certificate must be lodged with the Selfwealth Share Registry by 10.30am on Sunday, 20 April 2025 (or, if the meeting is adjourned or postponed, no later than 48 hours before the resumption of the meeting in relation to the resumed part of the meeting or the postponed meeting).

If a certificate is completed under power of attorney or other authority, the power of attorney or other authority, or a certified copy of the power of attorney or other authority, must accompany the completed certificate unless the power of attorney or other authority has previously been noted by the Selfwealth Share Registry.

Body corporate representatives of eligible Selfwealth Shareholders will be admitted to the meeting and given a voting card on providing at the point of entry to the meeting, written evidence of their appointment, their name and address and the name of their appointors.

# 9 Questions

Shareholders who are unable to attend the Scheme Meeting or who may prefer to register questions in advance are invited to do so. Please log on to https://au.investorcentre.mpms.mufg.com, select Voting then click Ask a Question.

To allow time to collate questions and prepare answers, please submit any questions by 5.00pm on Tuesday, 15 April 2025. Questions will be collated and, during the meeting, the Chair will seek to address as many of the more frequently raised topics as possible. However, there may not be sufficient time available at the meeting to address all topics raised. Please note that individual responses will not be sent to shareholders.

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# Corporate directory

# SelfWealth Ltd

Level 7, 130 Lonsdale Street, Melbourne VIC 3000

# Financial adviser

# **Flagstaff Partners Pty Ltd**

Level 20, 101 Collins Street Melbourne VIC 3000

# Legal adviser

# **Herbert Smith Freehills**

Level 24, 80 Collins Street Melbourne VIC 3000

# Independent Expert

# Grant Thornton Corporate Finance Pty Ltd

Level 17, 383 Kent Street Sydney NSW 2000

# Selfwealth Share Registry

# MUFG Corporate Markets (AU) Limited

Locked Bag A14 Sydney South NSW 1235



www.selfwealth.com.au