

ASX RELEASE

ASX: KYP

## Kinatico annualised SaaS now \$16m

### Flash highlights

- Q3 FY25 SaaS revenue of **\$4.0m** (up 60% on prior corresponding period (pcp))
- Q3 FY25 total revenue of **\$8.1m** (up 15% on pcp)
- SaaS revenue comprises 50% of total revenue (was 36% in pcp)

Leading Australian “Know Your People” RegTech company, Kinatico Limited (ASX:KYP) (Company or Kinatico) is pleased to provide the following unaudited flash results for the third quarter of the 2025 financial year.

### Q3 performance

Kinatico’s proven Software-as-a-Service (SaaS) growth strategy continues to deliver strong results. Revenue from SaaS customers over the period was \$4.0m (up 60% on pcp), representing 50% of the total revenue (in comparison, SaaS revenue was 36% of revenue in Q3 of the FY24 financial year).

Kinatico’s total revenue for the quarter was \$8.1m, an increase of 15% on pcp.

**Kinatico CEO Michael Ivanchenko said:** “This is an excellent result that has been delivered whilst simultaneously focusing on our new solution launch. We believe Kinatico Compliance will further enhance our SaaS growth. Once again, I must thank all Kinatico staff for their excellent ongoing efforts and for their commitment to our common goal.”

–ENDS–

This announcement was authorised by the Disclosure Committee of Kinatico Ltd.

**For further information, please contact:**

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**About Kinatiko Limited:**

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Kinatiko Limited (ASX: KYP) is a leading provider of know your people solutions – comprising pre-employment screening, verification services and workforce compliance management – internationally.

Kinatiko provides real-time workforce compliance management via its core software-as-a-service RegTech solution. By combining certifications and compliance data with business policy and legislative requirements, Kinatiko enables scalable compliance monitoring spanning pre-employment to real-time requirements related to geo-location, roles and tasks applicable across a wide range of industries.

The company also provides a wide range of pre-employment checks via its CVCheck solution. This is delivered via its proprietary technology platform, which has over time evolved into a best-of-breed employment screening and verification offering with a track record of customer service excellence.

Kinatiko continues to grow its position as the pre-eminent background screening brand in Australasia and is planning its global expansion of its growing suite of RegTech solutions.

To learn more please visit: [www.kinatiko.com](http://www.kinatiko.com)