

16 April 2025

## **Austco Healthcare Secures Multi-Year, Multi-Million Dollar Contract with Angeles Health System in Mexico**

Austco Healthcare Limited (ASX: AHC) is pleased to announce that its subsidiary, Austco Marketing & Service (USA), has been awarded a significant contract by Angeles Health System in Mexico to supply and implement advanced nurse call and infant protection systems across three of its flagship hospitals.

Valued at approximately AUD \$3.4 million, the contract includes the design, installation, and long-term support of Austco's state-of-the-art clinical communication solutions for:

- Hospital Ángeles Andares;
- Hospital Ángeles Arboledas; and
- Hospital Ángeles Polanco.

This multi-year agreement enhances Austco's presence in the Latin American healthcare market and highlights the company's commitment to delivering scalable, future-ready technology to global healthcare providers. Revenue recognition for the solution design and installation is expected to begin in FY25 and continue through FY27, with support revenues continuing into FY29.

The agreement includes five years of remote global technical support, ongoing software updates, and comprehensive training for clinical users and biomedical engineering teams at each facility.

Austco Healthcare's CEO, Clayton Astles, stated, "We are honored to partner with Angeles Health System, one of Mexico's most respected healthcare networks. This achievement is a testament to our growing reputation for delivering mission-critical communication and workflow solutions worldwide."

The solutions to be implemented at the three hospitals include:

- Austco's market-leading Tacera Nurse Call platform with built-in Real-Time Location Services (RTLS);
- An integrated Infant Protection System for maternity and neonatal care;
- Application stations equipped with Workflow functionality to streamline clinical coordination;
- Seamless integration with third-party platforms such as Baxter/Hillrom Connecta; and
- Advanced server redundancy to guarantee uninterrupted, fault-tolerant system operation.

Importantly, this project will not be affected by U.S. tariffs. Austco's drop-shipping model enables direct shipments to Mexico, bypassing tariff-impacted routes and ensuring cost predictability and uninterrupted delivery.

This contract emphasizes Austco Healthcare's capability to provide comprehensive clinical communication infrastructure to leading healthcare networks worldwide.

This announcement has been approved for release by the Board of Austco Healthcare.

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## Further Information

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### About Austco Healthcare Limited (ASX Code – AHC)

Austco Healthcare Limited is an international healthcare communication and clinical workflow management solutions provider. Headquartered in Australia, the company has subsidiaries in six countries and supports healthcare facilities through its global reseller network, which includes growing markets in health, aged care and acute care. Austco Healthcare services markets including Australia, New Zealand, Canada, UK, USA, Asia and the Middle East. For further information, please refer to the Company's website [www.austcohealthcare.com](http://www.austcohealthcare.com)