

## Quarterly Activity Report and Appendix 4C for the period ending 31 March 2025

### Highlights

- BNDRY repositioning continues to gather pace and momentum
- New agreement with Cherry Hub to service hospitality venues, clubs and hotels
- Three proof-of-concept agreements signed with well-known payments companies
- Significant new interest from large Tranche 2 sector
- Tim Phillipps appointed Executive Chair
- Payments to suppliers and employees of \$1.23M, stable q/o/q
- R&D Tax Incentive Rebate of \$982K received
- Renewed Mitchell Asset Management term loan facility of \$888K

**29 April 2025** - [Identitii \(ASX:ID8\)](#) ('Identitii', 'the Company') (ASX:ID8) is pleased to release its Appendix 4C for the three months ending 31 March 2025 and provides an update on its progress during the period.

**Commenting on the quarter, John Rayment, CEO of Identitii, said:** "Since our last quarterly update, following the successful repositioning of BNDRY, we signed four promising deals where, in each case, we expect our platform to provide services to a network of businesses. The first of these opportunities with Cherry Hub will see BNDRY exposed to 600+ hospitality venues, clubs and hotels in their network. We anticipate that revenue from this agreement will flow in the second half of this calendar year.

"Additionally, since our last quarterly update we've also seen tremendous interest from 'Tranche 2 entities' that must start complying with the AML/CTF Act from mid next year (the 70,000+ real estate agents, law and accounting firms). Our focus on simplifying risk and compliance obligations through one single integration is resonating very well in both the existing regulated, and the looming Tranche 2 markets.



“We’ve had a great quarter, marked by significant customer interest, and we are excited by what lies ahead.”

### **Cherry Hub agreement**

During the quarter, the Company announced an exciting deal with Cherry Hub, which is best described by Mandy Makryllos, Director of Cherry Hub, who said: “Home to more than 180,000 gaming machines, Australia’s hospitality venues, clubs and hotels face challenges in managing their financial crime risks. Our customers have been asking us to help, and we haven’t found a solution tailored to the industry, so we see an incredible opportunity to partner with BNDRY and help the industry not just comply with the AML/CTF Act, but improve member and visitor experiences as well.”

### **Proof-of-concept agreements**

The Company has signed three new proof-of-concept (POC) agreements with leading Australian payments companies, who face the very same challenges complying with the AML/CTF Act that Cherry Hub’s customers do as most compliance solutions are built for big banks. Through these POCs, the Company will demonstrate that its BNDRY platform reduces the cost and complexity of operating an effective risk and compliance program for the 90%+ of businesses who aren’t big banks, yet are still required to meet stringent risk and compliance obligations. The Company anticipates that revenue will begin to flow in the second half of this calendar year.

### **Update on patent infringement claim**

There is no change to the Company’s claim for patent infringement against JPMC.

The claim remains pending in the U.S. District Court for the District of Delaware, awaiting a ruling on a motion to dismiss the claim. The Company is aware there are other matters in front of The Honourable Gregory B. Williams (the judge presiding over Identitii’s claim) in a similar pending status and does not believe the time taken to rule on the motion to dismiss bears any reflection on the claim.

The Company still hopes to receive a ruling in the near future and maintains its belief that it has a strong claim for patent infringement, backed by an extensive catalogue of evidence that has already passed its first major milestone, with the USPTO rejecting patent validity challenges from JPMC.



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## Tim Phillipps appointed Executive Chair

Since the last quarterly update, the Company appointed Tim Phillipps as Executive Chair, to better utilise his skills and experience from his early years with Victoria Police, to his role at ASIC, and his two decades with Deloitte in Australia and Singapore, to deliver a market-leading financial crime compliance solution for non-bank regulated businesses.

Mr Phillipps joined the Company board as Non-Executive Director in May 2021, was appointed Non-Executive Chair in June 2022, and is taking a more active role in the daily operations of the Company following his appointment.

## Update on United States market entry plans

The Company previously reported it was accepted into Investment NSW's Going Global Export Program, supporting high-potential NSW FinTech companies ready to enter the United States market. Following the recent traction with Cherry Hub and other commercial opportunities, plus prospective opportunities across the looming and large Tranche 2 sector, the Company has decided to postpone its US market entry and focus on delivering the commercial outcomes at hand. Global application of the Company's BNDRY platform remains a key part of Identitii's future growth plans and will be revisited again.

## Q3 FY25 cash flow

Receipts from customers for Q3 FY25 were \$562K (Q2 FY25: \$96K), an increase of \$466K quarter on quarter. This was as a result of annual customer contract receipts during the quarter.

Payments to employees and suppliers for Q3 FY25 were \$1.23M (Q2 FY25: \$1.23M), showing the reduced operating expenditure has now stabilised and is being carefully managed. Management continues to review operating expenditure closely, seeking to make additional savings where possible. Payments to related parties included payments to Non-Executive Directors, and payments of the CEO salary.

During the quarter, the Company received a \$1.0M FY24 R&D Tax Incentive Rebate from the ATO and repaid the R&D loan to Mitchell Asset Management. After the loan was repaid, the net proceeds to the Company were \$0.1M. The Company subsequently renewed the loan with Mitchell Asset Management for \$889K on the same terms, repayable on 15 January 2026.

The Company closed the quarter with a cash balance of \$2.18M (Q2 FY25: \$2.10M).



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Ends

This announcement has been approved and authorised to be given to ASX by the CEO of Identitii Limited.

## About Identitii

Identitii's flagship platform BNDRY powers the way product, risk and compliance teams manage interactions with customers, partners and related parties. We help organisations re-imagine how risk works by building connected ecosystems that provide a single, integrated view of customer risk and related activities.

For more information visit: [www.identitii.com](http://www.identitii.com)

Visit Identitii's interactive Investor Hub: If you have any questions about this announcement or any past Identitii announcements, or would like to see video summaries on important announcements, please visit our investor hub at: <https://investorhub.identitii.com/>

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## Appendix 4C

### Quarterly cash flow report for entities subject to Listing Rule 4.7B

**Name of entity**

Identitii Limited

**ABN**

83 603 107 044

**Quarter ended ("current quarter")**

31 March 2025

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (9 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	562	749
1.2 Payments for		
(a) research and development	(340)	(1,102)
(b) product manufacturing and operating costs	-	-
(c) advertising and marketing	(42)	(94)
(d) leased assets	-	-
(e) staff costs	(394)	(1,239)
(f) administration and corporate costs	(449)	(1,303)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	-
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	982	982
1.8 Other (provide details if material)	-	-
<b>1.9 Net cash from / (used in) operating activities</b>	<b>319</b>	<b>(2,007)</b>
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	-
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

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Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	-	-
<b>3.</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	3,951
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(23)	(196)
3.5	Proceeds from borrowings	704	704
3.6	Repayment of borrowings	(919)	(919)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>(238)</b>	<b>3,540</b>
<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	2,098	644
4.2	Net cash from / (used in) operating activities (item 1.9 above)	319	(2,007)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(238)	3,540
4.5	Effect of movement in exchange rates on cash held	(1)	1
<b>4.6</b>	<b>Cash and cash equivalents at end of period</b>	<b>2,178</b>	<b>2,178</b>

5. Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts		Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	2,178	2,098
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>2,178</b>	<b>2,098</b>

**6. Payments to related parties of the entity and their associates**

- 6.1 Aggregate amount of payments to related parties and their associates included in item 1
- 6.2 Aggregate amount of payments to/(receipts from) related parties and their associates included in item 2

**Current quarter  
\$A'000**

122

-

Payment of CEO salary and bonus, along with payments to Non-Executive Directors for their services as Directors.

**7. Financing facilities**

Note: the term "facility" includes all forms of financing arrangements available to the entity.

Add notes as necessary for an understanding of the sources of finance available to the entity.

	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1 Loan facilities	889	889
7.2 Credit standby arrangements	-	-
7.3 Other (please specify)	-	-
<b>7.4 Total financing facilities</b>	<b>889</b>	<b>889</b>

7.5 **Unused financing facilities available at quarter end** -

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

*Mitchell Asset Management R&D Loan*

On 6<sup>th</sup> June 2024, the Company entered into a new term loan facility of \$888,824, secured against future R&D refunds to be received by the Company. The facility is a prepayment of the forecasted R&D tax incentive claim (R&DTI claim) for the year ended 30 June 2024. The facility attracts interest at a rate of 18% p.a., which has been fully paid in advance on the date of draw down.

On 8<sup>th</sup> January 2025, the ATO issued a refund in respect of the R&D tax incentive claim for the year ended 30 June 2024 of \$981,989, which fully discharged the term loan from Mitchell Asset Management, with the excess refund being returned to the Company.

On 30<sup>th</sup> January 2025, the Company renewed the term loan facility with Mitchell Asset Management of \$888,824, on the same terms as noted above. The facility is now due for repayment on 15 January 2026.

<b>8. Estimated cash available for future operating activities</b>	<b>\$A'000</b>
8.1 Net cash from / (used in) operating activities (Item 1.9)	319
8.2 Cash and cash equivalents at quarter end (Item 4.6)	2,178
8.3 Unused finance facilities available at quarter end (Item 7.5)	-
8.4 Total available funding (Item 8.2 + Item 8.3)	2,178
8.5 <b>Estimated quarters of funding available (Item 8.4 divided by Item 8.1)</b>	N/A

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

1. Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A

2. Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

3. Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

### Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 29 April 2025

Authorised by: John Rayment, Chief Executive Officer  
(Name of body or officer authorising release – see note 4)

### Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.