

Visionflex partners with BHP for a roll-out of its virtual health solution

Key Highlights

- BHP has committed to implementing Visionflex’s advanced telehealth solution across 13 medical centres and one HEMS aircraft.
- The full rollout will be completed within the current financial year (FY25).
- The first-year total contract value is \$0.4 million, comprising:
 - Hardware Revenue: \$0.3 million (one-off);
 - Software Subscription Revenue: approximately \$0.1 million.

Visionflex Group Limited (“VFX” or the “Company”), a leader in real-time telehealth and diagnostic technology solutions, is pleased to announce that BHP has purchased its comprehensive virtual care solution to enhance healthcare delivery at its remote locations in Western Australia.

Visionflex’s Role and Contract Overview

This contract encompasses the roll-out of Visionflex’s All-in-One (AIO) Patient-Facing Telehealth Carts at 13 medical centers and the deployment of a Mobile Telehealth Kit on one Helicopter Emergency Medical Service (HEMS) aircraft.

The agreement is for an initial period of one year and is subject to standard termination provisions. The agreement is structured to include:

- Total First-Year Costs: \$0.4 million;
- Hardware Revenue: \$0.3 million (one-off);
- Software Subscription Revenue: approximately \$0.1 million Annual Recurring Revenue

Visionflex will receive the full payment of the contract upfront, covering both the hardware investment and the first year’s annual software subscription.

The complete deployment of Visionflex’s virtual care solution is scheduled to be executed within FY25.

This initiative will deliver enhanced access to medical services, streamlined operations, and improved safety for BHP’s workforce. By reducing the need for medevac flights and minimising travel costs for on-site staff, the Visionflex solution is poised to deliver significant operational benefits along with a demonstrable impact on employee well-being.

Visionflex CEO Josh Munday said: *"Our engagement with BHP, in a key industry vertical, is a powerful endorsement of our virtual care platform. This partnership enables us to deliver robust, real-time clinical support and enhance healthcare access across remote sites. We are determined to make high-quality care accessible to every community, and this partnership marks a significant milestone in that commitment."*

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This announcement was approved for release by the Board of Directors.

For more information:

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Visionflex Overview

At Visionflex, we believe that healthcare should be accessible, efficient, and connected. Our integrated hardware and software platform allows healthcare providers to deliver comprehensive, collaborative care in real time, no matter the location. From metropolitan health networks to community-based care, Visionflex is reshaping how healthcare is delivered by connecting healthcare teams with the tools and technology needed to provide effective, efficient, and high-quality care.

For more information, visit vfx-group.com