

## 16 June 2025

# Activeport Contracted to Deploy Software-Defined Networking Technology for Telekom Malaysia.

Activeport Group Ltd (ASX:ATV) (**Activeport** or **Company**) is pleased to announce successful negotiation of a contract to deliver our innovative software-defined network (SDN) orchestration technology to Telekom Malaysia Berhad (**Telekom Malaysia** or **TM**), Malaysia's leading integrated telecommunications provider and one of Southeast Asia's largest fixed-line operators.

### Highlights:

- High-profile opportunity to deliver Activeport's software to one of the leading tier-one telecommunications carriers in Asia;
- Telekom Malaysia is embarking on a foundational shift to deliver fixed-line services via a customer selfservice online portal;
- By digitising the customer journey and embedding automation at its core, Telekom Malaysia will achieve faster time to market, seamless service activation and greater operational scalability.
- This project to deliver Activeport's software will underpin TM's ambition to evolve into a global digital platform provider using software-defined-networking techniques.

Activeport's innovative SDN software cloud enables telecommunications networks, simplifying configuration and consumption for enterprise customers. TM Global, the wholesale and international connectivity division of Telekom Malaysia, will deploy Activeport's software across five countries initially to enhance provisioning of international connectivity.

This transformative project shifts TM from traditional manual service provisioning via its network operations centre to a customer self-service interface through a browser-based TM storefront powered by Activeport's software.

Telekom Malaysia will leverage the features of Activeport's software to:

- Offer a digital marketplace for their ethernet, internet and cloud products;
- Create new revenue streams and boost existing markets with flexible pricing models;
- Enhance the customer experience via instant-on automation, self-service provisioning, traffic management and performance monitoring;

The software will be deployed in-house on TM's cloud in Kuala Lumpur, orchestrating a switch fabric deployed by Activeport as an overlay service across TM's core network.

Telekom Malaysia's international customers will receive the benefits of:

- Reducing circuit activation times from weeks to minutes;
- Instant access and integration with TM network services and third-party cloud services;
- On-demand network adjustments, including bandwidth variations and service integration;
- Consumption-based billing for optimized network costs;
- Integration of additional products via the TM storefront;
- Complete visibility into network performance, cyber-threats, and workloads.



The contract was awarded after rigorous validation of the solution throughout 2024 including field trials between Kuala Lumpur and Singapore. Production is planned to commence in June 2025.

Activeport Chairman & CEO Peter Christie said, "Our team has worked closely with TM's for the past 2 years to arrive at this point. Traditional national telco operators across the globe are realising they need to transform their go-to-market model from in-house manual to customer self-service automation if they're to compete effectively with new global network-as-service entrants and hyperscale cloud operators. Having made the decision to make this transformation using Activeport's software, TM is set to become a leader in the field of cloud-enabled networks."

### About the Contract

Activeport will deliver direct to TM Technology Services Sdn. Bhd. under a pass-through contract with long-time channel partner, Radian Arc Limited (**Radian Arc**), the prime contractor to TM. Activeport will deliver the solution as a fully managed service that includes network switches in each point of presence (**PoP**), hosting of the Activeport software on the Telekom Malaysia cloud service, integration with Telekom Malaysia's back-office systems and delivery of the TM Storefront using Activeport's white-label portal interface. The contract is priced per PoP. A PoP is a data switching location where multiple networks are interconnected and virtual services are switched using Activeport's software. The contract is structured to provide a basic fee per month plus a variable rate for orchestrated traffic for each active PoP. The total contract value to Activeport is USD \$541,678 over 3 years for the first five Pop's, one in each of five cities. Activeport anticipates no material additional overhead to deliver the services. Activeport will invoice Radian Arc monthly in USD for this and any additional variable amounts due. Termination clauses in the head agreement are common to contracts of these types including termination for breach, change of ownership and insolvency.

#### About Telekom Malaysia

Telekom Malaysia Berhad, is Malaysia's leading integrated telecommunications company, evolving from a national provider of fixed-line, radio, and television broadcasting services to the country's largest broadband, data, fixed-line, pay television, and network services provider. With over 18,000 employees and a market capitalization of approximately AUD \$9.5 billion, TM operates through key segments: Unifi (offering broadband, mobile, telephony, and TV), TM One (enterprise and government solutions), and TM Global (wholesale and international connectivity). Headquartered in Kuala Lumpur, TM drives Malaysia's digital transformation while maintaining a strong focus on customer experience, digital innovation, and infrastructure reliability, earning accolades like the 2025 Asian Telecom Awards for Infrastructure Initiatives and Telecom Company of the Year.

#### **About Activeport**

Activeport develops software for telecommunications providers and data centre operators. Activeport's orchestration software cloud-enables traditional network infrastructure to improve the customer experience using self-service portals to automate service provisioning, accelerate 'time to live' for new services and enable flexible pay-per-use consumption. Activeport offers comprehensive orchestration features covering last mile, core network, data centre infrastructure and GPU's for cloud gaming and AI.

For more information, please visit <u>www.activeport.com.au</u> or <u>www.globaledge.network</u>

Media relations
Lisa Jones, Activeport Group Ltd
lisa.jones@activeport.com.au

www.linkedin.com/company/activeport-group-ltd

Activeport Group Ltd Level 28, 140 St Georges Terrace, Perth WA 6000 ABN: 24 636 569 634

This announcement has been authorised for release by the Board of Activeport Group Ltd.