

17 June 2025

ASX Announcement

RLF AgTech Signs Exclusive Distribution Agreement with AXIOMA Biologicals to Launch Biostimulant Range

RLF AgTech Ltd (**RLF** or the **Company**) (ASX: RLF) is pleased to announce that it has entered into an exclusive distribution agreement with leading French biotechnology company AXIOMA Biologicals SAS (**AXIOMA**) for the marketing and sale of AXIOMA's advanced biostimulant products in Australia, China, and across Asia.

This marks the beginning of a strategic expansion by RLF AgTech into the biologicals segment, introducing a complementary product range that enhances and supports the Company's existing high-analysis liquid fertilisers, seed primers, and plant nutrition technologies.

Under the agreement, RLF AgTech will have exclusive rights to register, brand, market, and distribute AXIOMA's liquid biostimulants throughout Australia, China, and across Asia.

AXIOMA's proprietary biostimulants are designed to improve plant resilience against abiotic stress, increase nutrient uptake efficiency, and drive yield outcomes in cereals, canola, soybeans, and other broadacre crops.

RLF AgTech Acting Managing Director Gavin Ball said:

"This partnership reflects RLF's commitment to innovation and product diversification. Integrating biologicals into our offering allows us to better serve the evolving needs of sustainable agriculture and unlock new margin opportunities for our business and our customers."

AXIOMA's CEO, Anthony Bugeat, commented:

"We are delighted to partner with RLF AgTech to bring our biostimulant technology to the Asia-Pacific region. Their deep agronomic capability, strong distribution footprint, and alignment with our sustainability goals make them the ideal partner to accelerate our market reach."

This collaboration signals RLF's ongoing strategy to expand its product mix with high-value, IP-backed biological solutions that meet the future of farming.

Key terms of the Distribution Agreement are outlined in Annexure 1.

About AXIOMA

Founded in 2012 and headquartered in Brive-la-Gaillarde, France, Axioma Biologicals is a leading agricultural biotechnology company specialising in the development and manufacturing of plant-based biosolutions. Their proprietary biostimulants, derived from natural plant extracts, are designed to enhance crop resilience against abiotic stresses such as drought and temperature extremes, thereby improving yield and quality.

Axioma's innovative products are free from synthetic chemicals, NPK fertilizers, and microorganisms, making them suitable for organic farming practices. The company's commitment to sustainability is underscored by its recognition with the Solar Impulse Efficient Solution label, highlighting the environmental and economic viability of its technologies.

With a robust R&D framework and state-of-the-art production facilities, Axioma has established a presence across Europe, Asia, and the Americas. In Australia, the company has been conducting successful trials since 2022, demonstrating significant yield improvements in crops like canola and cereals.

Axioma's mission is to provide sustainable, high-performance solutions that support the agricultural sector in adapting to the challenges of climate change and evolving farming practices.

For more information, visit www.axioma-biologicals.com.

Authorised for release by the Board of Directors of the Company.

For further information, please contact:

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Annexure 1 – Key Terms of the Distribution Agreement

| Item | Summary |
|------------------------------|---|
| Products | AXIOMA to supply its proprietary biostimulant products for distribution by RLF in agricultural markets. Initial range includes products for cereals, canola, soybeans, and sunflower crops. |
| Territory | Distribution rights granted to RLF for the Commonwealth of Australia, the People's Republic of China, and the Asia region. |
| Exclusivity | RLF appointed as the exclusive distributor. AXIOMA must not appoint any other distributor, or sell products directly or indirectly in the Territory, without RLF's written consent. |
| Marketing and Support | RLF to provide training, marketing, and promotional activities in line with industry practice. AXIOMA to provide technical materials, product information, and samples. |
| Non-Compete | RLF agrees not to distribute competing biostimulant products targeting the same crop stages without AXIOMA's written approval. |
| Term and Renewal | Initial fixed term to 30 September 2026. Automatically renews for further 2-year periods unless terminated with 6 months' notice. |
| Termination | Either party may terminate for material breach or with notice, per agreement terms. AXIOMA may terminate at discretion with 12 months' notice. |
| Confidentiality | Standard confidentiality obligations apply throughout the term and for 5 years thereafter. |

About RLF AgTech Ltd (ASX: RLF)

RLF AgTech Ltd (ASX: RLF) is an Australian-based plant nutrition company that formulates and manufactures advanced crop nutrition products designed to improve agricultural productivity, crop quality, and soil health.

With more than 30 years of technical and agronomic expertise, RLF delivers high-performance liquid fertilisers and seed treatments that support more efficient nutrient uptake, stronger early plant development, and improved yield outcomes. The Company's science-led formulations are backed by extensive field research and are suited to a wide range of broadacre and horticultural crops.

RLF has a growing footprint across Australia, where it now supplies products through a national network of over 460 retail and wholesale distribution locations, providing broad coverage of key agricultural regions. The inclusion of the LiquaForce business in Queensland forms a significant part of RLF's domestic operations, enhancing its manufacturing and on-farm service capabilities.

Internationally, RLF has long-standing operations in China, including wholly owned manufacturing and distribution facilities, and continues to expand its presence across other parts of Asia, where demand for advanced crop nutrition solutions is increasing.

RLF's crop nutrition technologies are aligned with the future of sustainable agriculture, supporting improved fertiliser efficiency and regenerative farming practices. Through its Accumulating Carbon in Soil System (ACSS), RLF aims to help farmers reduce reliance on traditional fertilisers while increasing organic matter in the soil — contributing to better outcomes for carbon sequestration, improved soil health, and more resilient farming systems.