





ASX RELEASE

ASX: KYP

Kinatico FY25 revenue surpasses \$32m

Trading update

-  FY25 total revenue of **\$32.1m** (up 12% on pcip)
-  FY25 total SaaS revenue **\$14.9m** (up 54% on pcip)
-  Annualised SaaS **\$17.5m** on Q4 run rate (up 57% on pcip)
-  Cash accretive for the year

Leading Australian 'Know Your People' RegTech company, Kinatico Limited (ASX:KYP) (Company or Kinatico) is pleased to provide the following unaudited flash results for the fourth quarter of the 2025 financial year.

Q4 performance

Revenue from SaaS customers over the quarter was \$4.4m (up 57% on pcip), representing 52% of the total revenue (in comparison, SaaS revenue was 38% of revenue in Q4 of the FY24 financial year).

This equates to an annualised basis of \$17.5m in SaaS revenue.

Kinatico's total revenue for the quarter was \$8.5m, an increase of 15% on pcip.

Full year performance

Revenue from SaaS customers over the full year was \$14.9m (up 54% on pcip).

Kinatico's total revenue for the 2025 financial year was a record \$32.1m, an increase of 12% on pcip.

Cash

Kinatico was cash accretive for the year. As at 30 June 2025, Kinatico's closing cash and cash equivalents was \$10.2m, an increase of \$0.4m on the opening balance on 1 July 2024, after investing in excess of \$3.5m of operating cash flow into new compliance technology. Kinatico Ltd has no debt.

Kinatico CEO Michael Ivanchenko said: *"This excellent result has been delivered whilst simultaneously focusing on building our new solution. We believe Kinatico Compliance will further enhance our SaaS growth. Once again, I must thank all Kinatico staff for their excellent ongoing efforts and for their commitment to our common goal."*

-ends-

This announcement was authorised by the Disclosure Committee of Kinatico Ltd.

For further information, please contact:

Michael Ivanchenko
Chief Executive Officer
investors@kinatico.com

About Kinatico Limited:

Kinatico Limited (ASX: KYP) is a leading provider of know your people solutions – comprising pre-employment screening, verification services and workforce compliance management – internationally.

Kinatico provides real-time workforce compliance management via its core software-as-a-service RegTech solution. By combining certifications and compliance data with business policy and legislative requirements, Kinatico enables scalable compliance monitoring spanning pre-employment to real-time requirements related to geo-location, roles and tasks applicable across a wide range of industries.

The company also provides a wide range of pre-employment checks via its CVCheck solution. This is delivered via its proprietary technology platform, which has over time evolved into a best-of-breed employment screening and verification offering with a track record of customer service excellence.

Kinatico continues to grow its position as the pre-eminent background screening brand in Australasia and is planning its global expansion of its growing suite of RegTech solutions.

To learn more please visit: www.kinatico.com