

14 July 2025

ASX ANNOUNCEMENT – ORCODA LIMITED (ASX: ODA)

Orcoda Awarded Multiple SaaS Contracts with Community Transport Providers

Orcoda Limited (ASX: ODA) ('Orcoda' or 'the Company'), the integrated smart transport technology solutions provider, is pleased to announce its wholly owned subsidiary Orcoda Healthcare and Transport Logistics Pty Ltd has executed multiple Software-as-a-Services (SaaS) contracts with community transport providers across Australia because of the ACTA trial.

Highlights:

- **Orcoda's Community Transport software awarded six (6) new multi-year SaaS contracts on the back of the ACTA Trial.**
- **The ACTA Trial of 1 year finished at the end of June 2025 with the Orcoda platform recognized as exceptional in the way it delivered the requirements set out in the ACTA Trial by meeting the Dex reporting requirements to Federal and State Governments.**
- **The 6 new contracts have an initial three (3) year term, commencing 1 July 2025 generating circa \$1 million incremental revenue to Orcoda for the initial term of the 6 new contracts.**
- **These new contracts plus upgrades to existing Community Transport contracts and other new contracts written during the year in our transport operations take Orcoda's overall ARR to circa \$5 million, achieving circa 23% year-on-year growth in ARR.**
- **Orcoda platform enables CHSP transport providers to manage and optimise operations to enhance efficiency, as well as improve overall administration, compliance quality, and passenger safety of their transport operations**

Background:

The Australian Federal Government's Department of Health and Aged Care, in partnership with the Australian Community Transport Association (ACTA), launched a Community Transport Pricing Pilot with the key objectives to: i) refine the methodology for calculating transport costs, ii) explore alternative policy arrangements, and iii) integrate social engagement and client choice into development of future transport pricing mechanisms (the "ACTA Trial").

Orcoda's Community Transport software was one of the transport software platforms approved for the ACTA Trial and by the end of the 12-month trial the Orcoda platform was recognized as exceptional in the way it delivered the requirements set out in the ACTA Trial.

As a result of the ACTA Trial, Orcoda now has a strong pipeline of future clients and expects to write more contracts with other Community Transport Providers in the future.

Orcoda participated in the ACTA Trial with the following Community Transport Providers: Transitcare (Queensland), Burnie Brae (Queensland), Comlink Australia, Astley Care (Western Australia), Derby Home and Community Care (Western Australia), Noarlunga Volunteer Transport Services (South Australia) TransCare Hunter (New South Wales) and Whittlesea Community Transport (Victoria). Most

of the above SaaS contracts had 3-year terms, comprising predominantly monthly license fees and represent circa \$1.5 million in revenue over their 3-year initial terms.

As a result of the trial Orcoda has executed another six (6) new SaaS contracts with Community Transport Providers commencing 1st July 2025 with the following providers:

St John Ambulance Queensland
Catholic Care Central Queensland
Kirinari Community Services Albury Victoria
Graham House Community Services Murgon Qld
Capital Regional Community Services Canberra
Southport Day links Gold Coast

These SaaS contracts are signed by all parties, are binding and have an initial term of three (3) years commencing 1 July 2025. The Company's revenue for the 3-year initial term of these contracts is circa \$1 million, comprising predominantly monthly license fees.

These new contracts plus other new contracts written during the year in our transport operations take Orcoda's overall ARR to circa \$5 million, achieving a circa 23% year-on-year growth.

Geoff Jamieson, Orcoda's Managing Director, said:

"We are delighted that Orcoda finished the ACTA Trial as the community transport software provider most able to deliver within the guidelines of the ACTA Trial.

We have made considerable investments to tailor and develop our transport optimisation and booking system for the Australian community transport sector. I strongly believe our Community Transport software provides an industry leading digital solution that is well supported by our locally based development team and customer success teams and is talked of very highly amongst our customers.

I am optimistic that we can grow the Community Transport business by delivering to other community transport providers around Australia and Globally as the digital transformation trend accelerates in the industry. I am also pleased at the circa 23% year on year growth rate our team has achieved in growing our ARR to circa \$5 million."

For more information, please contact:

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This ASX release is authorised by the Board of Orcoda Limited.

ABOUT ORCODA

Orcoda Limited (ASX: ODA) is a leading provider of integrated smart technology solutions in transport logistics, workforce logistics and transport infrastructure. We are dedicated to optimising our clients' operations, enhancing efficiencies, connectivity and compliance. Our mission is to be our clients' trusted partner in their digital transformation journey.

Our clients include some of Australia's largest companies in the transport logistics, healthcare transport, infrastructure and resources sectors.

Our long-term vision is to be a leading transport technology solutions provider for smart transport corridors of the future. www.orcoda.com

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