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Activeport Group Ltd FY25 Q4 Activities Update

Activeport Group Ltd ("Activeport" or "the Company") is pleased to provide this activities update for the fourth quarter (Q4) of FY25, based on preliminary unaudited management accounts, highlighting strong growth in SaaS and software licensing segments and overall revenue on the increase, heading into FY26.

Highlights:

- Software as a service (SaaS) revenue of \$734K is up 31% on the previous quarter;
- Software license revenue of \$495K is up 26% on the previous quarter;
- Total revenue has returned to growth at \$2.18M, a slight increase on previous quarter as Software and SaaS growth more than offset intentionally reduced low margin Service revenue;
- Software and SaaS revenue derived from Activeport's core SDN product is now 56% of total revenue, driving the gross margin across the business higher.

SaaS revenue increased by 31% from \$559K in Q3 to \$734K in Q4, reflecting robust demand for Activeport's Global Edge platform. Software revenue rose by 26% from \$393K in Q3 to \$495K in Q4, driven by expanded adoption of Activeport's orchestration solutions across the telecommunications and data centre sectors.

High margin software and SaaS revenue is now the majority driver of business growth at 56% of the total revenue, up from 32% at the beginning of the year.

Activeport delivered a very strong software sales result in the last month of Q4, winning significant deals with Telekom Malaysia (refer announcement on 16 June 2025), Ishan Technologies (refer announcement on 8 July 2025), Reliance Jio (refer announcement on 23 June 2025) and its own Global Edge SaaS platform on the FibreconX network (refer announcement on 18 June 2025). The majority of this new recurring revenue will begin after the projects go-live in Q1, indicating further revenue growth to come.

Throughout FY25 Activeport focussed on delivering recurring revenue growth from its high-margin (up to 98% GP) software products while gradually aging out legacy low margin service delivery contracts. With that work complete, the annualised exit revenue run rate in Q4 of \$8.7M represents a baseline for growth as new contracts signed in Q4 come on stream early in FY26.

Activeport Chairman and CEO, Peter Christie said *"Optimising the business in a market that rewards quarterly revenue growth has been challenging but with the baseline recurring revenue and costs reached and our software delivering new sales across all three streams, we can focus on growing quarter on quarter revenue as we strive toward positive free cash flow"*.

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Activeport generates revenue from its software in three streams of network orchestration, GPU orchestration and network-as-a-service with the primary channels to market being the major telecommunications carriers, ISP's and data centre operators globally. In a relatively short period since first software revenue in 2022, Activeport has established itself as a vendor of choice having won projects in at least one of the 5-largest operators in each of Asia, India and Europe.

About Activeport

Activeport develops software for telecommunications providers and data centre operators. Activeport's orchestration software cloud-enables traditional network infrastructure to improve the customer experience using self-service portals to automate service provisioning, accelerate 'time to live' for new services and enable flexible pay-per-use consumption. Activeport offers comprehensive orchestration features covering last mile, core network, data centre infrastructure and GPU's for cloud gaming and AI.

For more information, please visit www.activeport.com.au

Investor relations

Activeport Group Ltd

Investor.relations@activeport.com.au

Media relations

Lisa Jones, Activeport Group Ltd

lisa.jones@activeport.com.au

www.linkedin.com/company/activeport-group-ltd

Activeport Group Ltd

Level 28, 140 St Georges Terrace, Perth WA 6000

ABN: 24 636 569 634

This announcement has been authorised for release by the Board of Activeport Group Ltd.

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