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PIES and Activeport Announce Strategic Joint Venture to Automate Network Operations with AI

PIES Holding Co Pty Ltd (**PIES**) and Activeport Group Ltd (**Activeport**) (ASX:ATV) are delighted to announce a transformative joint venture (**JV**) to redefine the global telecommunications and data centre connectivity markets with cutting-edge, AI-driven network orchestration solutions.

The JV adds PIES' revolutionary AI-driven Platform Instruments Enterprise Software AI-powered, low-code/no-code tools to Activeport's advanced network orchestration and automation software to deliver innovative, scalable, and efficient solutions that empower telecommunications providers and data centre operators to accelerate their digital transformation to cloud-enabled, customer self-service and network automation.

Highlights:

- PIES JV adds AI-driven, LLM-enhanced low-code/no-code tools to the Activeport software platform, accelerating delivery of end-user, self-service portals for data centre and telco customers;
- Integrated AI automation will enable implementation of natural language commands within the Activeport interface to simplify delivery of complex network configurations;
- PIES expertise in back office telco systems integration will enhance and expand Activeport's capability to deliver workflow automation for customers;
- The combined toolset will accelerate delivery and shorten time to first revenue for Activeport's rapidly growing pipeline of new telco and data centre projects.

Strategic Collaboration for Innovation

The JV will combine Pies' AI-driven software tools, that streamline the application development lifecycle by up to 80%, with Activeport's orchestration software suite that automates data network management. This partnership will deliver software-led solutions that enhance network connectivity, optimise operational efficiency, and accelerate digital transformation for clients in the global telecommunications and data centre sectors.

Synergistic Solutions: Merging Pies' AI-powered low code/no-code developer tools, proven with clients like Optus, Nokia, and Mirvac, with Activeport's network orchestration suite will accelerate delivery of automation solutions for telecommunications and data centre operators.

AI-Driven Automation: Leveraging PIES' suite of AI agents for requirements capture, software architecture design, code development, monitoring and maintenance to automate the software development lifecycle, generate real-time documentation, and deploy modifications will significantly reduce time-to-delivery of Activeport product implementations.

Market Opportunity.

The global AI market is projected to reach USD 826.7 billion by 2030*, with the Australian AI market expected to grow to USD 14.63 billion** in the same period. The JV positions PIES and Activeport to capture significant market share by addressing the growing demand for AI-driven software automation and network optimisation in telecommunications and data centre markets.

Peter Christie, Chairman and CEO of Activeport Group Ltd, said:

"This joint venture with PIES represents a bold step forward in redefining telecommunications by applying AI software development techniques to network orchestration solutions. This partnership accelerates our rate of delivery, enhances our product's capability with advanced AI techniques and reinforces our leadership in software-defined network orchestration software."

Wayne Spencer, CEO of Pies Holding Co Pty Ltd, added:

"At Pies, we're passionate about empowering teams to create powerful, secure, and scalable applications with minimal effort. Our collaboration with Activeport amplifies this vision, integrating our AI-driven platforms with their cutting-edge network solutions to deliver innovative outcomes for telecommunications providers and data centre operators. With proven success in Australia and a clear path to the U.S. market, this JV positions us to lead the next wave of digital transformation in telco."

About the Agreement

The JV will operate as a contractual arrangement, expressly excluding the creation of a partnership or joint legal entity. Each party will contribute its respective expertise and software solutions. Both parties will retain ownership of their pre-existing intellectual property, with jointly developed IP to be allocated by mutual agreement, ensuring flexibility and clarity in ownership rights. The JV includes a non-exclusive, royalty-free license for each party's software solely for developing and delivering project solutions, with separate end-user licensing terms for commercial deployments. The agreement is for an initial 12 months with provisions for extension or termination in cases of material breach or insolvency, safeguarding both parties' interests.

About PIES

PIES is a pioneer in AI-driven digital transformation. Founded in 2021, PIES delivers AI-driven low-code/no-code platforms that reduce software development time by up to 80%. With a focus on secure, scalable, and user-friendly solutions, PIES empowers enterprises, developers, and startups to build powerful applications effortlessly. For more information, visit www.pies.io.

* <https://www.statista.com/outlook/tmo/artificial-intelligence/worldwide>

** <https://www.allaboutai.com/au/resources/ai-statistics/>

About Activeport

Activeport develops software for telecommunications providers and data centre operators. Activeport's orchestration software cloud-enables traditional network infrastructure to improve the customer experience using self-service portals to automate service provisioning, accelerate 'time to live' for new services and enable flexible pay-per-use consumption. Activeport offers comprehensive orchestration features covering last mile, core network, data centre infrastructure and GPU's for cloud gaming and AI.

For more information, please visit www.activeport.com.au

Investor relations

Activeport Group Ltd

Investor.relations@activeport.com.au

Media relations

Lisa Jones, Activeport Group Ltd

lisa.jones@activeport.com.au

www.linkedin.com/company/activeport-group-ltd

Activeport Group Ltd

Level 28, 140 St Georges Terrace, Perth WA 6000

ABN: 24 636 569 634

This announcement has been authorised for release by the Board of Activeport Group Ltd.