

17 July 2025

## Activities Report for Quarter Ended 30 June 2024

Openn Negotiation Limited (**Openn** or **Company**) (ASX: **OPN**) refers to its Appendix 4C and Activities Report for the three months ending 30 June 2024.

### Corporate

On 1 May 2024, the Company requested a trading halt of its securities pending a material acquisition and capital raising. Subsequent to that, on 3 May 2024, the Company's shares were suspended from trading.

On 6 May 2024, the Company announced the acquisition of Australian property technology company "Proffer" as well as a capital raising of \$2.5 million to fund the expenses of the Acquisition and operations of the combined group post completion. The capital raising was unsuccessful, and the Company's shares were suspended from trading on the Australian Securities Exchange (**ASX**) whilst it conducted a strategic process with the assistance of its advisers.

On 13 May 2024, the Board resolved that a voluntary administration was in the best interests of creditors and shareholders. The Company appointed Richard Tucker and John Bumbak of KordaMentha as Joint and Several Administrators of the Company (**Administrators**) pursuant to section 436A of the Corporations Act 2001 (*Cth*) (**Corporations Act**).

The appointment of the Administrators followed an assessment by the Board that the Company was insolvent or likely to become insolvent in the near future. The Board resolved that voluntary administration was in the best interests of creditors and shareholders. Consequently, the Directors no longer retained management powers, other than as permitted or directed by the Administrator under the Corporations Act.

On appointment, the Administrators:

- assumed control of the Company's operations and assets,
- communicated with all key stakeholders, including employees and major creditors,
- implemented new controls for trading the company's operations,
- secured funding on 20 May 2024 to allow for continued trading of the Company's operations on a business-as-usual basis, preserving the Company's assets to undertake a sales / restructure campaign, and;
- commenced a sale campaign to sell or recapitalise one or more of the Companies.

On 11 June 2024, the Administrators issued a Report to Creditors pursuant to section 439A of the Corporations Act, convening a second meeting of creditors of the Company and its subsidiaries. An overview of the Openn Negotiation Ltd DOCA Proposal (**DOCA Proposal**) was provided in the Report to Creditors. The DOCA Proposal required all of the Company's assets (including its interest in the subsidiaries) to be dealt with before it could be tabled to creditors. Consequently, a resolution to accept the DOCA Proposal was not formally tabled due to the Subsidiaries DOCA needing to effectuate beforehand.

On 17 June 2024, the Supplementary Report, which included the Administrators' position in relation to the DOCA Proposal, was provided to creditors.

On 18 June 2024, the Subsidiaries DOCA was approved by the relevant creditors at the second creditors' meetings (Second Creditors Meeting). The Company's Second Creditors Meeting was adjourned for not more than 45 business days.

## **Suspension from Trading**

The Company's shares have continued to remain suspended from trading on the ASX from 3 May 2024 to the date of this report.

The Board of Directors are currently taking steps to progress a potential return to trading of the Company's shares on the ASX in due course.

## **Operational during the Quarter**

Prior to the appointment of Administrators, the Company continued to operate its core property technology platform, offering digital solutions to the residential and commercial real estate markets.

Operational focus was reduced significantly due to resource constraints and the Company's focus on restructuring and acquisition opportunities. As a result, product development and customer acquisition initiatives were paused.

## **Related Party Payments**

In accordance with ASX listing Rule 4.7C.3, payments to related parties and their associates outlined in the Company's Appendix 4C for the quarter of approximately \$114k relate to directors' salaries, fees and superannuation payments.

**This announcement is authorised for market release by the Board of Openn Negotiation Ltd.**

**ENDS**

## **Further information:**

**Louisa Ho**

**Company Secretary**

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## **Forward-Looking Information**

This announcement contains forward-looking information that is based on the Company's expectations, estimates and projections as of the date on which the statements were made. This forward-looking information includes, among other things, statements with respect to the Company's business strategy, plans, development, objectives, performance, outlook, growth, cash flow, projections, targets and expectations, negotiations, and product/service development. Generally, this forward-looking information can be identified by the use of terminology such as 'outlook', 'anticipate', 'project', 'target', 'potential', 'likely', 'believe', 'estimate', 'expect', 'intend', 'may', 'would', 'could', 'should', 'scheduled', 'will', 'plan', 'forecast', 'evolve' and similar expressions. Persons reading this announcement are cautioned that such statements are only predictions, and that the Company's actual future results or performance may be materially different. Forward-looking information is subject to known and unknown risks, uncertainties and other factors that may cause the Company's actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking information.

## Appendix 4C

### Quarterly cash flow report for entities subject to Listing Rule 4.7B

**Name of entity**

Openn Negotiation Limited

**ABN**

75 612 329 754

**Quarter ended ("current quarter")**

30 June 2024

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (12 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	79	565
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(129)	(778)
(c) advertising and marketing	-	(23)
(d) leased assets	-	-
(e) staff costs	(228)	(1,588)
(f) administration and corporate costs	(87)	(1,017)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	11
1.5 Interest and other costs of finance paid	-	(10)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	-
<b>1.9 Net cash from / (used in) operating activities</b>	<b>(365)</b>	<b>(2,840)</b>
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	(1)
(d) investments	-	-
(e) intellectual property	-	(349)
(f) other non-current assets	-	-

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Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other – refund of security deposit	46	46
2.3	Cash flows from loans to other entities	(177)	(177)
2.4	Dividends received (see note 3)	-	-
2.5	Other - reimbursement for issue of consultant shares per AGM Resolution 5)	-	25
	Other - outflow on loss of control of businesses	(8)	(8)
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>(139)</b>	<b>(464)</b>

<b>3.</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	3,191
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	(228)
3.5	Proceeds from borrowings	465	465
3.6	Repayment of borrowings	(10)	(89)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>455</b>	<b>3,339</b>

<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	208	124
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(365)	(2,840)

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<b>Consolidated statement of cash flows</b>		<b>Current quarter \$A'000</b>	<b>Year to date (12 months) \$A'000</b>
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(139)	(464)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	455	3,339
4.5	Effect of movement in exchange rates on cash held	-	-
<b>4.6</b>	<b>Cash and cash equivalents at end of period</b>	<b>159</b>	<b>159</b>

<b>5.</b>	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter \$A'000</b>	<b>Previous quarter \$A'000</b>
5.1	Bank balances	9	208
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other - Restricted cash, Administrator Appointed	150	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>159</b>	<b>208</b>

<b>6.</b>	<b>Payments to related parties of the entity and their associates</b>	<b>Current quarter \$A'000</b>
6.1	Aggregate amount of payments to related parties and their associates included in item 1	(114)
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-

*Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.*

7. <b>Financing facilities</b>	<b>Total facility amount at quarter end \$A'000</b>	<b>Amount drawn at quarter end \$A'000</b>
<i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i>		
<i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>		
7.1 Loan facilities	350	350
7.2 Credit standby arrangements	-	-
7.3 Other (please specify)	-	-
7.4 <b>Total financing facilities</b>	350	350
7.5 <b>Unused financing facilities available at quarter end</b>		-
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.	
	<p>Administrators' Loan - an entity related to the Proponent to acquire the Company's Subsidiaries, provided a \$350,000 loan to the Administrators to fund trading costs to preserve the Subsidiaries' assets. Terms of the loan are as follows:</p> <ul style="list-style-type: none"> <li>• Principal Amount borrowed: \$350,000</li> <li>• Interest 20% per annum of principal: \$2,949 (as at 30 June 2024)</li> <li>• Entry fees: 10% of the amount borrowed: \$35,000</li> <li>• Exit fees: 10% of the amount borrowed: \$35,000</li> <li>• Legal costs: Legal fees for loan documentation: \$10,000</li> </ul>	

8. <b>Estimated cash available for future operating activities</b>	<b>\$A'000</b>
8.1 Net cash from / (used in) operating activities (item 1.9)	(365)
8.2 Cash and cash equivalents at quarter end (item 4.6)	159
8.3 Unused finance facilities available at quarter end (item 7.5)	-
8.4 Total available funding (item 8.2 + item 8.3)	159
8.5 <b>Estimated quarters of funding available (item 8.4 divided by item 8.1)</b>	0.44
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?
	<p>Answer: No.</p> <p>On 3 May 2024, the Company's shares were suspended from trading on the Australian Securities Exchange (ASX), due to its financial condition. On 13 May 2024, Mr Richard Tucker and John Bumbak of KordaMentha were appointed Voluntary Administrators of the Company. On 17 January 2025, the Administrators retired following the effectuation of the Deed of Company Arrangement (DOCA). The Company's shares continue to be suspended from trading on the ASX, and the new Directors are continuing to investigate opportunities to drive value for shareholders.</p>

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: No. As part of a potential transaction to acquire an asset, a proposal to raise additional funds will likely form part of that transaction.

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: Yes, for the reasons outlined above.

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

### Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 17 July 2025

Authorised by: By the board  
(Name of body or officer authorising release – see note 4)

### Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.