

Q4 FY 25 Update

Presented by

Anthony Wamsteker – CEO
Simon Moore – Interim CFO

**At Praemium we acknowledge the Traditional Custodians
of Country.**

We pay our respect to their Elders past and present.

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Agenda



Anthony Wamsteker
CEO



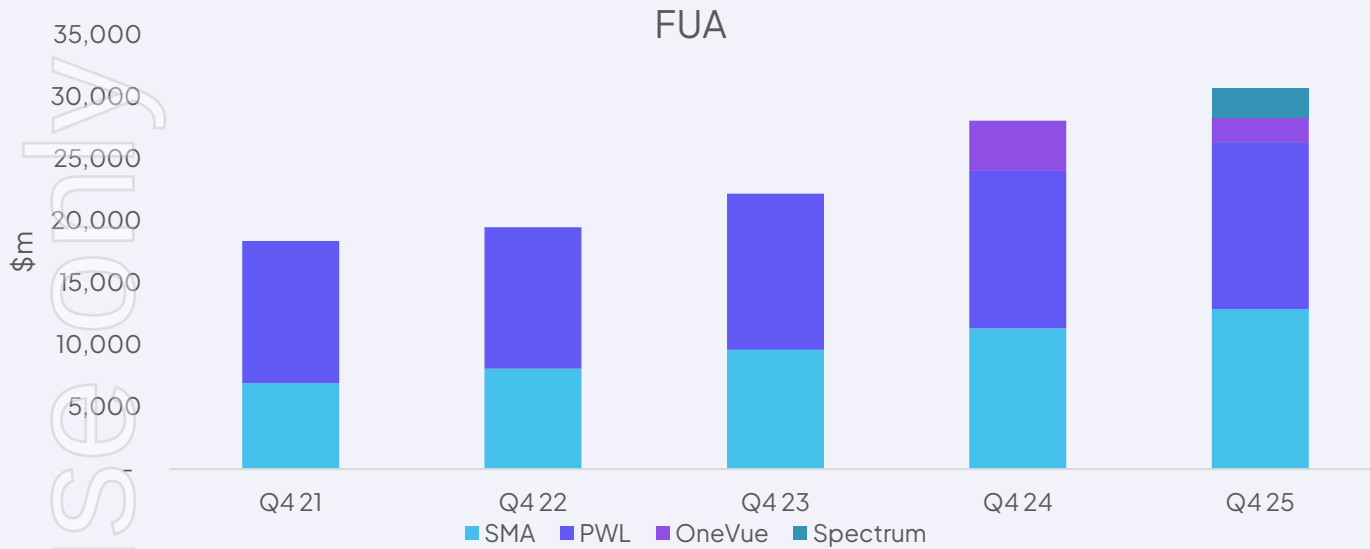
Simon Moore
Interim CFO

- ▶ Strategy progress
- ▶ FUA and Flows
 - ▶ Platforms
 - ▶ Non-custodial
- ▶ Detailed tables
- ▶ Questions

Strategy progress

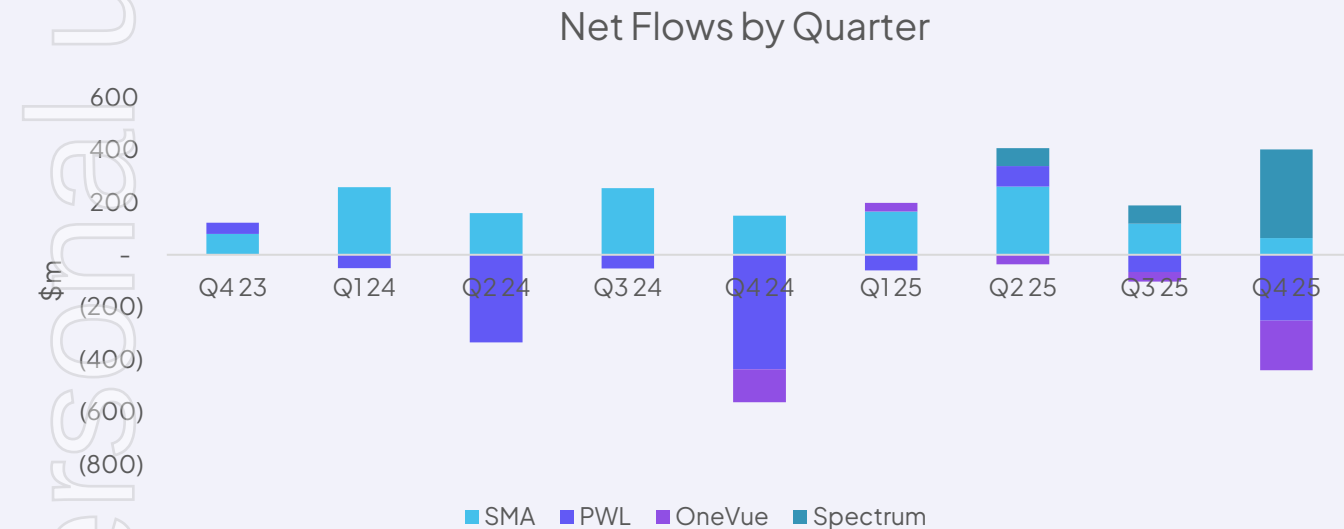
Product	Operations	Service	Superannuation	Growth
▶ Upgrade to Investor Portal Mobile App in progress ▶ Functionality enhancements to Adviser Portal to enhance trading / asset allocation efficiency ▶ API integration improvements to enhance client experience	▶ Ongoing productivity programme to automate manual processes ▶ Lean six sigma expansion as demonstrable gains made across Operations team ▶ GenAI initiatives producing impressive early results	▶ Initiatives to improve service standards rolled out ▶ AI-driven Quality Assurance pilot initiated ▶ New adviser onboarding process delivering significant efficiencies	▶ Significant improvements with current administration provider ▶ New technology in UAT to expand inhouse administration capability	▶ OneVue asset/FUA transition well underway ▶ Major client partnerships ▶ Euroz - Spectrum ▶ Bell Potter - Scope+ ▶ Morgans - SMA

FUA & net flows – platform



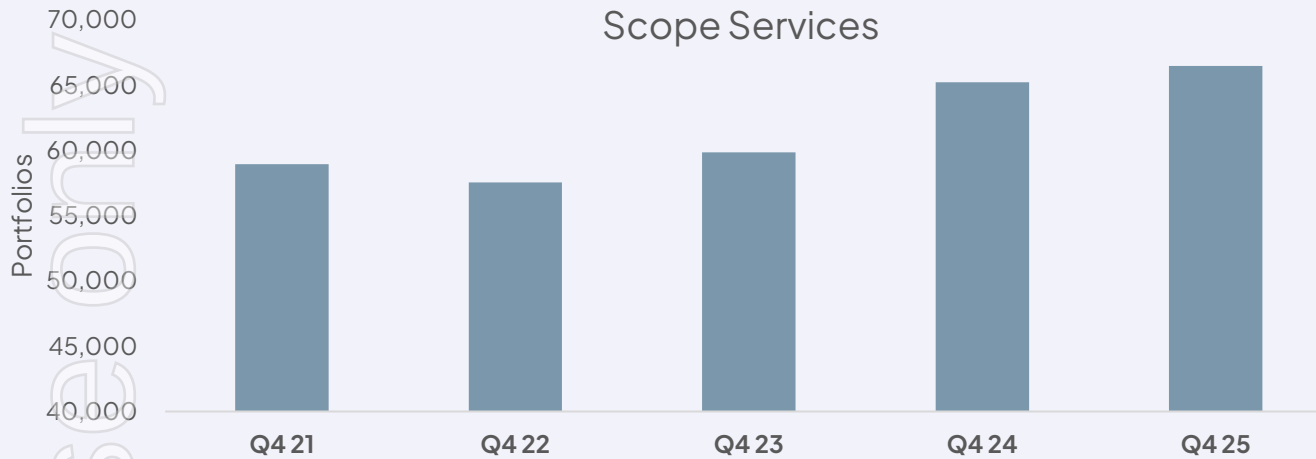
Comparison to March 2025

- FUA \$30.7b – up 2.2%
 - Spectrum \$2.4b – up 364%
 - SMA \$12.9b – up 5%
 - Powerwrap \$13.4b – up 1%
 - OneVue \$2.0b – down 50%



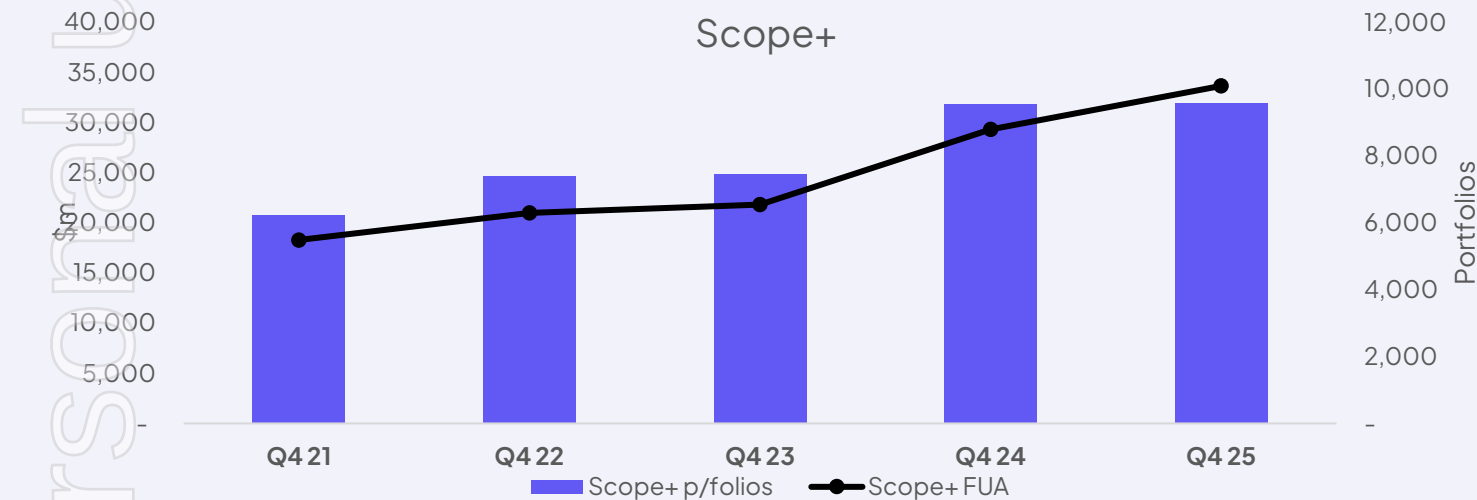
- Net inflows – \$152m (excluding OneVue)
 - Spectrum \$339m – encouraging sales pipeline, excluded OneVue transfer
 - SMA \$64m – excludes Spectrum
 - Powerwrap – net outflows \$251m (\$188m gross outflow from departed Escala advisers)

FUA & portfolios – non-custodial



Comparison to March 2025

- Scope+ FUA \$33.6 b – up 4%
- Portfolios
 - Scope 64,436 increased by 213
 - Scope+ 9,570 increased by 115
- 5 new advice groups added in the quarter
- Excludes Bell Potter which will add 2,200 portfolios and \$6bn FUA



Detailed Tables

Quarterly Platform Flows (\$m)	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25
Gross inflows					
Praemium SMA	718	645	742	559	645
Powerwrap	547	716	870	447	529
OneVue	131	227	212	237	265
Spectrum			69	443	428
Total gross inflows	1,396	1,588	1,893	1,686	1,867
Gross outflows					
Praemium SMA	(569)	(480)	(481)	(439)	(581)
Powerwrap	(984)	(776)	(792)	(513)	(780)
OneVue	(257)	(193)	(249)	(367)	(454)
Spectrum			(0)	(3)	(89)
Total gross outflows	(1,810)	(1,449)	(1,522)	(1,322)	(1,904)
Net flows					
Praemium SMA	149	165	261	120	64
Powerwrap	(437)	(60)	78	(66)	(251)
OneVue	(126)	34	(37)	(130)	(189)
Spectrum			69	440	339
Total net flows	(414)	139	371	364	(37)

Portfolios	Jun-24	Sep-24	Dec-24	Mar-25 **	Jun-25
Scope	65,228	66,217	65,706	64,223	64,436
Scope+	9,559	9,605	9,416	9,455	9,570

** 31-Mar-25 Scope number of accounts restated to 64,223 (previously 64,900).

FUA (\$m)	Jun-24	Sep-24	Dec-24 *	Mar-25	Jun-25
Praemium SMA	11,328	11,928	12,357	12,254	12,887
Net Flow % of opening FUA	1.3%	1.5%	2.2%	1.0%	0.5%
Powerwrap	12,685	12,910	13,471	13,260	13,438
Net Flow % of opening FUA	-3.4%	-0.5%	0.6%	-0.5%	-1.9%
OneVue	4,046	4,197	4,189	3,975	1,968
Net Flow % of opening FUA	-3.1%	0.8%	-0.9%	-3.1%	-4.8%
Spectrum			72	513	2,380
Net Flow % of opening FUA				611.1%	66.1%
Australia Platform FUA	28,059	29,035	30,089	30,002	30,673
Scope+	29,307	30,386	31,912	32,324	33,649
TOTAL FUA	57,366	59,421	62,001	62,326	64,322

Platform FUA Movement (\$m)	Jun-24	Sep-24	Dec-24 *	Mar-25	Jun-25
Opening Platform FUA	24,252	28,059	29,035	30,089	30,002
Net flows					
Praemium SMA	149	165	261	120	64
Powerwrap	(437)	(60)	78	(66)	(251)
OneVue	(126)	34	(37)	(130)	(189)
Spectrum	-	-	69	440	339
Total net flows	(414)	139	371	364	(37)
OneVue acquisition	4,078	-	-	-	-
Market revaluation / other	142	838	683	(451)	708
Closing Platform FUA	28,058	29,035	30,089	30,002	30,673

*31-Dec-24 SMA FUA restated to \$12,357m (previously \$12,458m). Closing platform 31-Dec-24 FUA restated to \$30,089m (previously \$30,190m). Market movement for the quarter-ended 31-Dec-24 restated to \$683m (previously \$784m).

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Questions