

24 July 2025

Aumake Limited (ASX: AUK)

Full year sales rise 50% to \$39m

Aumake Limited (ASX: AUK) (Aumake or the Company) updates shareholders that full year revenues are expected to rise by over 50% vs FY24 to over \$39m AUD (preliminary, unaudited results) compared to \$25.87m in FY24.

Chairman, Dr Anthony Noble, commented on the expected result "As China Australia trade relations materially thaw, few companies stand better positioned to capitalise on the increased focus on trade between the two countries than Aumake Limited. The company's sales results in the full year ended 30 June 2025 are expected to eclipse \$39m AUD, up from \$26m in FY24 – cementing our status as one of the only ASX listed companies that can execute on meaningful, long-term sales into the China market.

"In FY26, the company is evolving and maturing our strategy to more profitably exploit our enviable distribution capabilities in the Chinese market through several key strategic objectives. These include transitioning our substantial cross border and China retail B2B and B2C business units to lower cost models, exploring new sales channels via Pilot Zone distribution into China Hospital Pharmacies, and activating sales of our own branded products, such as BioBasics, in China and the USA through our NewEra / ZoomCoo partnership. These new objectives build on our strong brand partnerships with Danone, Kabrita and other foundational cross-border brand leaders.

"To more effectively deliver on this strategy and further reduce our fixed cost base the company has recently announced a corporate restructuring into two business units that will significantly simplify our executive team, board and subsidiary structures. The restructure will give shareholders and investors more clarity on the various business activities, profitability and sales growth in the company. At the highest level, the restructure positions Aumake as a brand incubation business that can be agile in new market entry and capitalise on success via acquisition of successful brands in our ecosystem, as they reach maturity, all while prudently deploying shareholder capital."

This release has been approved by the board of directors

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About Aumake

Aumake Limited (Aumake or the company) (ASX: AUK) is a company with strong brand acceleration and sales capabilities, positioning it as a pioneer in delivering high quality brands and products from Australia and New Zealand to the Asia market.

Forward Looking Statements

This announcement may contain forward-looking statements, including statements regarding: plans, strategies and objectives of management; anticipated revenue, products, and stores; operating costs; Chinese tourism; Governmental policies and preferences (both Australian and Chinese).

Forward-looking statements can be identified by the use of terminology such as 'intend', 'aim', 'project', 'anticipate', 'estimate', 'plan', 'believe', 'expect', 'may', 'should', 'will', 'continue', 'annualised' or similar words. These statements discuss future expectations concerning the results of operations or financial condition or provide other forward-looking statements.

These forward-looking statements are not guarantees or predictions of future performance, and involve known and unknown risks, uncertainties and other factors, many of which are beyond our control, and which may cause actual results to differ materially from those expressed in the statements contained in this presentation. Readers are cautioned not to put undue reliance on forward-looking statements.

Except as required by applicable regulations or by law, the Group does not undertake any obligation to publicly update or review any forward-looking statements, whether as a result of new information or future events.

Past performance cannot be relied on as a guide to future performance.