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June 2025 Full Year Results

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Korvest Vision & Strategy

Our **Vision** is to be a leading supplier of engineered solutions and systems to the infrastructure, industrial and commercial construction sectors.

Our **Strategy** is focused in the following areas :

- Growth
 - Day to day & small project markets
 - Infrastructure, Data Centre & Large Project pipelines
 - Product range expansion
 - Acquisitions
- Operational Excellence
 - Kilburn redevelopment
 - Factory automation & capacity
 - Product design & development
 - Customer service & inventory profile
- People, Safety & Environment
 - Reduction in emissions
 - Safety improvement & engagement programme
 - Noise reduction

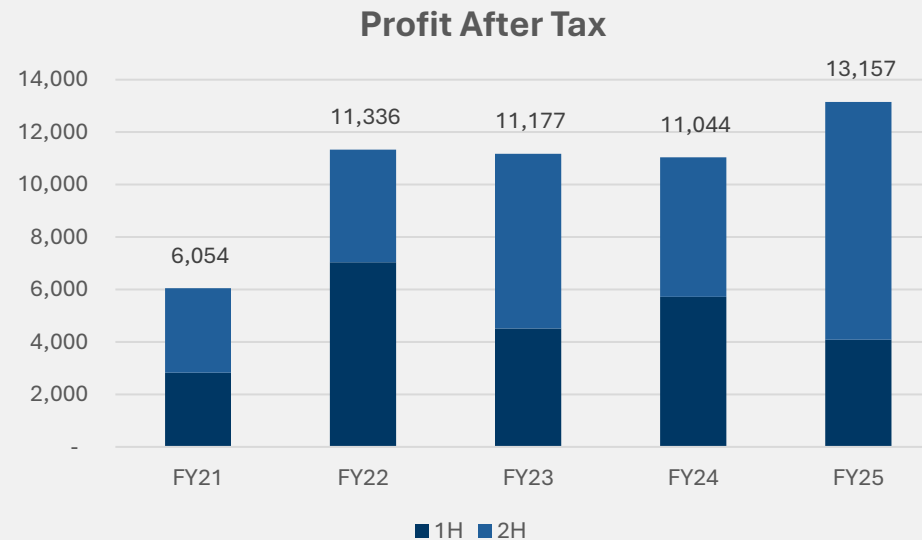
Key Takeaways

- Record earnings
- Strong cash generation
- Significant increase in major project revenue, skewed to 2H
- Galvanising insurance claim finalised
- Kilburn expansion approved

Headline Numbers

| | June 25 | June 24 | % Change |
|---------------------|-------------------|------------------------|----------|
| Sales | \$ 119.57m | \$ 102.89m | 16.2% |
| EBIT | \$ 18.91m | \$ 15.82m ¹ | 19.5% |
| NPAT | \$ 13.16m | \$ 11.04m | 19.2% |
| Operating Cash Flow | \$ 18.69m | \$ 10.35m | |
| EPS | 112.0 ¢ | 94.7 ¢ | 18.3% |
| Dividend per share | 75 ¢ ² | 65 ¢ | 15.4% |

¹ Includes \$319K gain on entering sub-lease. ² Includes Special Dividend of 10 ¢



- Improved safety performance, with FY25 being LTI free
- Concentration of major project activity in 2H
- Galvanising operational issue in 1H with insurance settlement \$599k in 2H
- Strong operating cash generation

Industrial Products

| | June 25 | June 24 | % Change |
|--------|------------|-----------|----------|
| Sales | \$ 108.99m | \$ 92.73m | 17.5% |
| EBIT | \$ 17.58m | \$ 14.56m | 20.7% |
| EBIT % | 16.1% | 15.7% | |

Trading Update



- Significant increase in major project revenue, mainly in 2H
- Major Projects
 - Four completed in 1H – relatively low volume
 - Two supplied in 2H, one largely completed, one ongoing
 - Early works contract secured, starting in FY26
- Stable small project / day-to-day revenue
- Increased staff, depreciation, freight and occupancy costs
- \$869k remediation costs related to third party design fault, recoveries expected but not yet certain

Production Services

| | June 25 | June 24 | % Change |
|--------|-----------|-----------|----------|
| Sales | \$ 10.58m | \$ 10.16m | 4.1% |
| EBIT | \$ 2.76m | \$ 2.06m | 34.0% |
| EBIT % | 26.1% | 20.3% | |

Trading Update



- Increased external tonnes – major project in renewables sector
- EzyStrut volume increased
- Major operational issue (17 days lost production)
- \$599k insurance cost recoveries
- Average cost per tonne of zinc consumed was 1.8% higher than FY24
- Gas pricing increased 1.97% (1 Jan 2025)
- Successful heat reclamation project reduced gas consumption resulting in lower overall gas expense

Capital Expenditure

| | FY25 | FY24 | FY23 | FY22 |
|---------------------|----------|----------|----------|----------|
| Capital Expenditure | \$ 3.69m | \$ 4.51m | \$ 1.86m | \$ 2.11m |

\$1.48m

New equipment related to new capability / capacity including trucks, roll-former, kettle burner management system in galvanising.

\$1.91m

Stay in business / maintenance, such as forklifts, replacement galvanizing kettle, vehicles, lifting equipment.

\$0.30m

Kilburn development preliminary costs.

Kilburn Redevelopment

Rationale

- Existing Kilburn footprint is fully utilized
- Improve amenity & appearance
- Remove existing capacity constraints & increase capacity in key product lines to improve service, reduce lead-times & allow market share growth
- Vertically integrate significant external spend in powder-coating & laser cutting
- Capacity increase in welding allowing light fabrication growth



Kilburn Redevelopment

Key Highlights

- Contract signed, building to commence October 2025
- Scheduled for completion August 2026
- 3000m² factory plus 500m² canopy
- Long lead time machinery to be ordered in 2025 post Board approval
- Machinery and equipment moves to be installed progressively through late 2026
- Powder-coating line to be installed in 2027

Key Metrics

- \$7.4M Build Cost
- \$4.0M New machinery, weld bays, powder-coating line and noise attenuation
- 80% additional manufacturing footprint
- 100% increase in strut roll forming capacity
- 100% increase in flat bed laser capacity
- 100% increase in number of weld bays

Key Initiatives

Automation

- Robotic folding cell
- Additional automation projects ongoing

People, Operations & Cost Optimisation

- Continue strong safety performance
- Installation of new kettle in Galvanising in Dec 2025
- Installation of new burner management system in Galvanising in Dec 2025
- In-house freight operational in NSW, SA & WA, to be replicated in VIC and QLD during FY26
- Larger QLD leased distribution facility from Dec 2025
- Internal project aimed at reducing lead times on common fittings & covers
- Continue lean manufacturing improvement teams at Kilburn
- Enhance engineering capability including BIM modelling
- Transition ERP system in 1H FY26
- Focus on staff engagement, training and development

Balance Sheet

| ASSETS (\$m) | June 2025 | June 2024 | June 2023 |
|-----------------------------|---------------|---------------|---------------|
| Cash & Investments | 13.3 | 7.1 | 9.2 |
| Receivables | 21.2 | 22.6 | 18.9 |
| Inventories | 18.5 | 17.0 | 16.8 |
| Property, Plant & Equipment | 26.7 | 23.0 | 20.4 |
| Right-of-use Asset | 8.1 | 7.7 | 4.9 |
| Lease Receivable | 1.2 | 1.6 | - |
| Other | 1.4 | 0.5 | 0.5 |
| Total Assets | 90.4 | 79.5 | 70.7 |
| LIABILITIES (\$m) | | | |
| Payables | (11.8) | (9.3) | (9.7) |
| Lease Liabilities | (9.9) | (9.5) | (5.2) |
| Other Liabilities | (7.9) | (7.3) | (6.8) |
| Total Liabilities | (29.6) | (26.1) | (21.7) |
| NET ASSETS | 60.8 | 53.4 | 49.0 |

Dividends

| | FY 2025 | FY 2024 | FY 2023 | FY 2022 | FY 2021 |
|------------------|---------|---------|---------|---------|---------|
| Interim | 25 ¢ | 25 ¢ | 25 ¢ | 25 ¢ | 15 ¢ |
| Final Dividend | 40 ¢ | 40 ¢ | 35 ¢ | 35 ¢ | 20 ¢ |
| Special Dividend | 10 ¢ | | | | |
| Total Dividend | 75 ¢ | 65 ¢ | 60 ¢ | 60 ¢ | 35 ¢ |
| Franking | 100% | 100% | 100% | 100% | 100% |

DRP remains suspended.

Key Dates

- Record Date: 15 August 2025
- Payment Date: 5 September 2025

Outlook

- Solid pipeline of major infrastructure projects secured or at bid stage with supply in FY26 and beyond
- FY26 major project activity unlikely to achieve FY25 level
- Day-to-day and small project markets expected to continue at similar or slightly improved levels subject to broader economic conditions
- Working capital levels well managed

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Company Overview

Introduction to Korvest

- Korvest (ASX:KOV) is headquartered in South Australia, providing cable and pipe supports and galvanising services.
- Listed in September 1970.
- Korvest has sales offices and warehouses in Adelaide, Melbourne, Sydney, Brisbane and Perth, with distributors in Darwin, Townsville, Hobart and New Zealand.
- Manufacturing, fabrication and galvanising in Adelaide.
- Overseas supply chain provides make vs buy flexibility.
- Sell to a wide variety of industry sectors.

Industrial Products

EzyStrut Cable & Pipe Supports

- Cable and Pipe Supports
- Market leader in cable supports
- Manufacturing facility in Kilburn
- Overseas supply chain
- Sells to EPCMs, wholesalers and direct to project contractors
- Local manufacturing allows quick response times and ability to fabricate special items – a differentiator to overseas competition
- National sales and warehouse network
- Vertical integration with Korvest Galvanisers

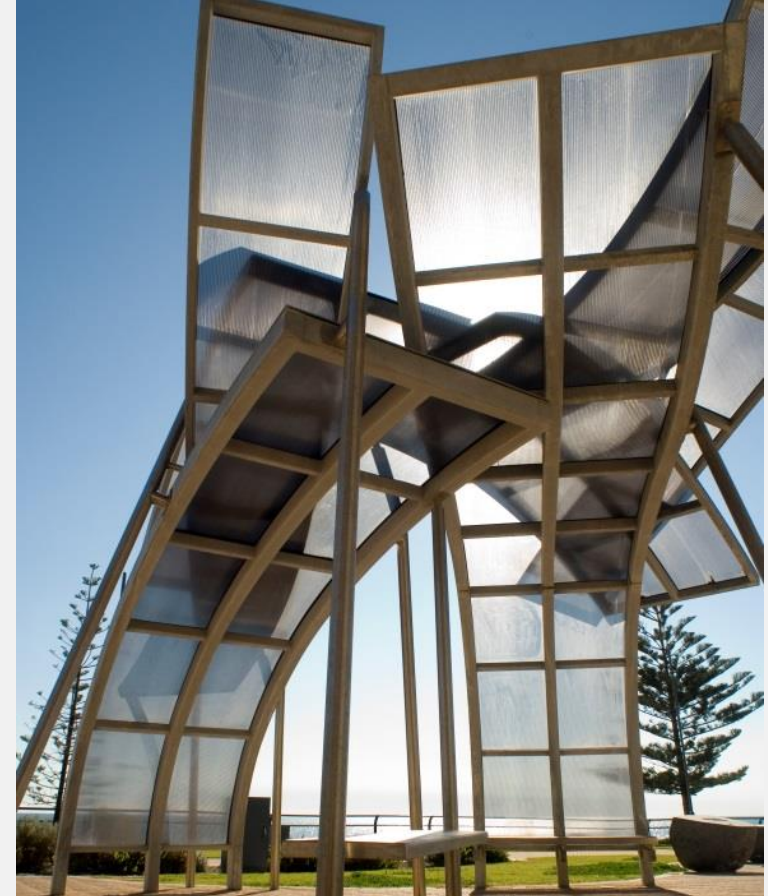


Production Services



korvest galvanisers

- Longest galvanising kettle in Australia (14m in length)
- South Australia's only centrifuge galvanising plant, specializing in the treatment of small items (national market)
- Predominant processor of structural work for South Australian projects or fabricators
- Galvaniser of in-house product for EzyStrut



Online



 www.korvest.com.au

 www.linkedin.com/company/korvest



Australia's leading range of cable and pipe supports.

 www.ezystrut.com.au

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