

Cash Converters Continues Corporate Store Network Expansion Australian Franchise Stores Acquired

Cash Converters International Limited (ASX: CCV) (“Cash Converters” or “the Company”) is pleased to announce the recent acquisition of 14 Australian franchise stores:

Acquisitions

- Acquired the assets of 3 franchise stores in NSW and QLD during May 2025. The transactions were completed for total consideration of \$1.49m;
- Acquired the assets of a franchise group consisting of 5 stores in QLD and VIC during June 2025. The transaction was completed for total consideration of \$4.1m;
- Entered into a binding agreement to purchase a group consisting of 6 franchise stores in NSW in August 2025 for an enterprise value of approximately \$10.3m;
- These stores were acquired for a blended earnings multiple of 4.3x EBITDA and will be immediately earnings accretive. All transactions are funded from available cash.

Following these acquisitions there are currently 92 corporate and 61 franchise owned stores in Australia (and 58 and 135 respectively in the UK).

Cash Converters CEO & Managing Director, Sam Budiselik, commented: “Following the recent announcement of Lloyds Bank funding the successful acquisition of 10 franchise stores in the UK, we are excited to announce these franchise store acquisitions in Australia. These stores complement the existing corporate store network in Queensland and New South Wales, creating a strategic network corridor spanning Australia’s most populated areas, that will continue to grow in number over time.

The acquisitions outlined above contribute to a total of 96 franchise stores now purchased since 2021 in Australia, the UK and New Zealand. We continue to execute our stated strategy of acquiring profitable franchise stores and expanding our customer reach and store segment earnings, whilst growing our consumer loan portfolio.”

Sam Budiselik
CEO & Managing Director

Authorised for release by the Board of Cash Converters International Limited.

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About Cash Converters

Cash Converters International Limited (ASX: CCV) is a leading consumer lender and second-hand goods retailer operating globally. Key corporate markets include Australia, New Zealand and the United Kingdom where the Company operates as Master Franchisor and is executing a strategy to acquire franchise stores. Cash Converters is actively transforming its loan book to focus on longer-term, lower-cost lending solutions for its customers, while expanding its retail presence in repurposed luxury goods. With a strong commitment to sustainability, Cash Converters plays a vital role as a leading non-bank lender responsibly supporting borrowers and in facilitating the circular economy.

To learn more, please visit: www.cashconverters.com. For investor inquiries, contact us at info@cashconverters.com

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