12 August 2025

Botanix presents at Canaccord Genuity Annual Growth Conference

Philadelphia and Phoenix US, 12 August 2025: Clinical dermatology company Botanix Pharmaceuticals Limited (ABN 70 009 109 755) (ASX:BOT, "Botanix" or "the Company") is pleased to announce that their Chief Executive Officer Dr Howie McKibbon will be a featured presenter on Wednesday 13 August at the Canaccord Genuity 45th Annual Growth Conference in Boston, MA. This conference attracts hundreds of institutional fund managers from around the world, and some of the most promising global growth companies, including those in the healthcare and life sciences sectors, will present during the event.

A copy of the Company's presentation is attached to this press release.

This ASX announcement is authorised for release by the Board.

About Botanix Pharmaceuticals

Botanix Pharmaceuticals Limited (ASX: BOT) is a dermatology company based in Philadelphia and Phoenix (US), which has received FDA approval for its lead product *Sofdra* for the treatment of primary axillary hyperhidrosis. *Sofdra* is the first and only new chemical entity approved by FDA to treat primary axillary hyperhidrosis and presents a novel safe and effective solution for patients who have lacked treatment options for this socially challenging medical condition.

To learn more, please visit: http://www.botanixpharma.com/

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Botanix Pharmaceuticals Corporate Presentation

Canaccord Genuity 45th Annual Growth Conference

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Corporate overview: Fast-growing dermatology pharmaceutical company with successful launch of lead product for hyperhidrosis

Dermatology Focused

Sofdra™ is the first and only new chemical entity (sofpironium) to treat primary axillary hyperhidrosis

Innovative Platform

Fulfillment platform increases patient compliance and improves gross-to-net (GTN)

Strong Capital Position

$64.9M
in cash and cash equivalents as of June 30, 2025
(traded on ASX)

~$300M Market Cap

Experienced Leadership Team

>30 dermatology products successfully launched

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Driven by *Sofdra*™, Botanix is committed to delivering dermatology solutions to patients with high unmet need

Sofdra (sofpironium) topical gel, 12.45%

FDA-approved treatment for Primary Axillary Hyperhidrosis in adult and pediatric patients 9 years of age and older[1]

- **Botanix acquired worldwide exclusive rights to sofpironium; patent protection through mid-2040**
- ***Sofdra* approved by FDA in 2024 as the first new chemical entity for hyperhidrosis**
- **US Launch of *Sofdra*, February 2025, with strong uptake in a large, underserved market**

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Source: 1. *Sofdra* (sofpironium) topical gel, 12.45%. Botanix Pharmaceuticals. Phoenix, AZ. June 2024.

Botanix leadership has a rich history of successful launch execution in dermatology

VINCE IPPOLITO
Executive Chairman

dermavant MEDICIS NOVARTIS ANACOR PHARMACEUTICALS

HOWIE MCKIBBON
Chief Executive Officer

dermavant MEDICIS ANACOR PHARMACEUTICALS

CAREY HERBERT
Chief Legal & Compliance Officer

dermavant

CHRIS LESOVITZ
Chief Financial Officer, U.S.

Encore Dermatology STRATA SKIN SCIENCES

LEISHA MARTIN
VP, Quality, Regulatory & PV

dermavant MEDICIS HERON THERAPEUTICS GILEAD

PAUL SEABACK
Chief Technical Officer

dermavant MEDICIS IGNYTA GILEAD

MARTINA CARTWRIGHT
VP, Medical Affairs

Pelthos Therapeutics Cassiopea ANACOR PHARMACEUTICALS

>30 successful dermatology product launches

developed, secured approval for, and commercialized

Three key pillars drive Botanix's near- and long-term value

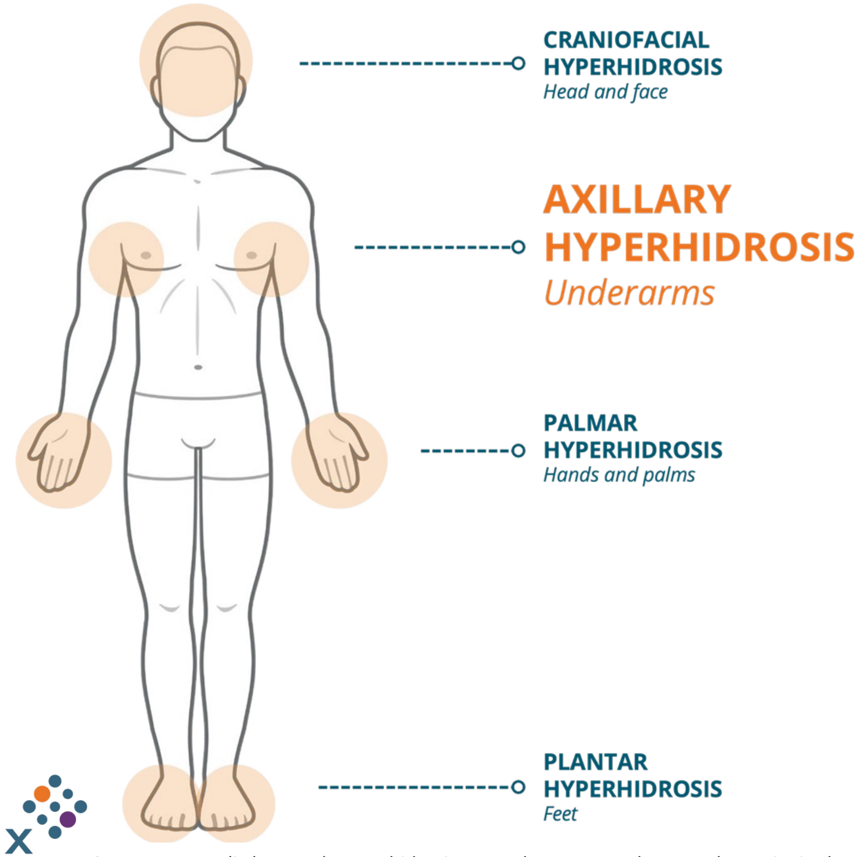
Strong Opportunity for Lead Asset, *Sofdra*™

Differentiated Fulfilment Platform

Clear Pathway to Profitability and Future Growth

Hyperhidrosis is a medical condition characterized by excessive sweating

Hyperhidrosis patients have excessive sweating beyond what is needed to maintain normal body temperature[1]



Hyperhidrosis Poses Day-to-Day Challenge for Patients[1-4]

- Frequently change clothes
- Place napkins or pads under their arms or their pockets
- Freshen up by wiping or bathing
- Hide under dark-colored, bulky clothes

Many hyperhidrosis patients report ***negative psychological impacts*** *including* ***persistent worry, disrupted social lives, heightened anxiety,*** *and* ***depression***[5]

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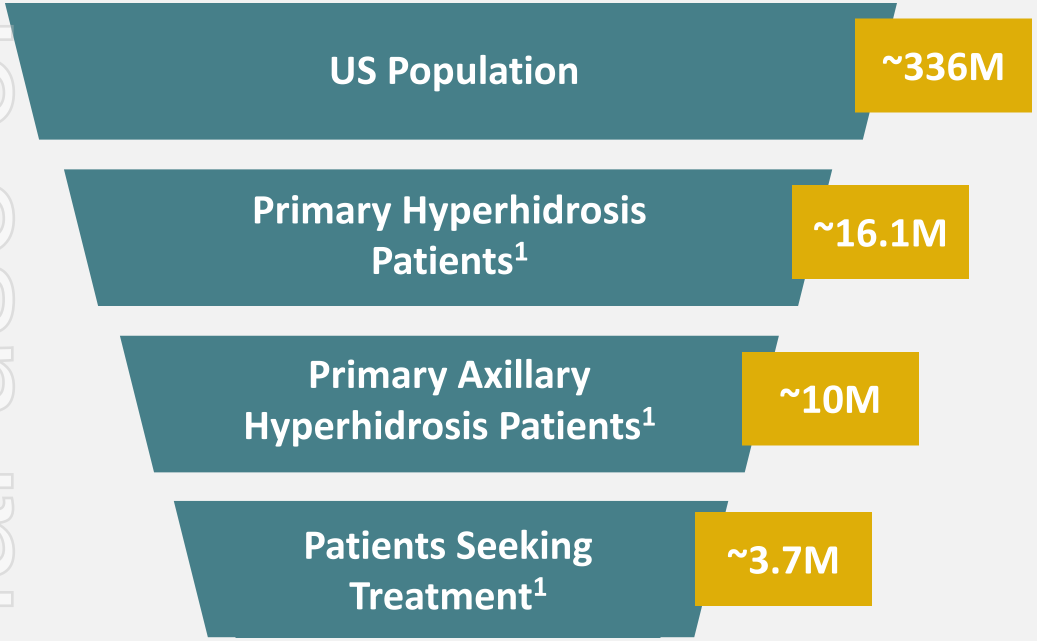
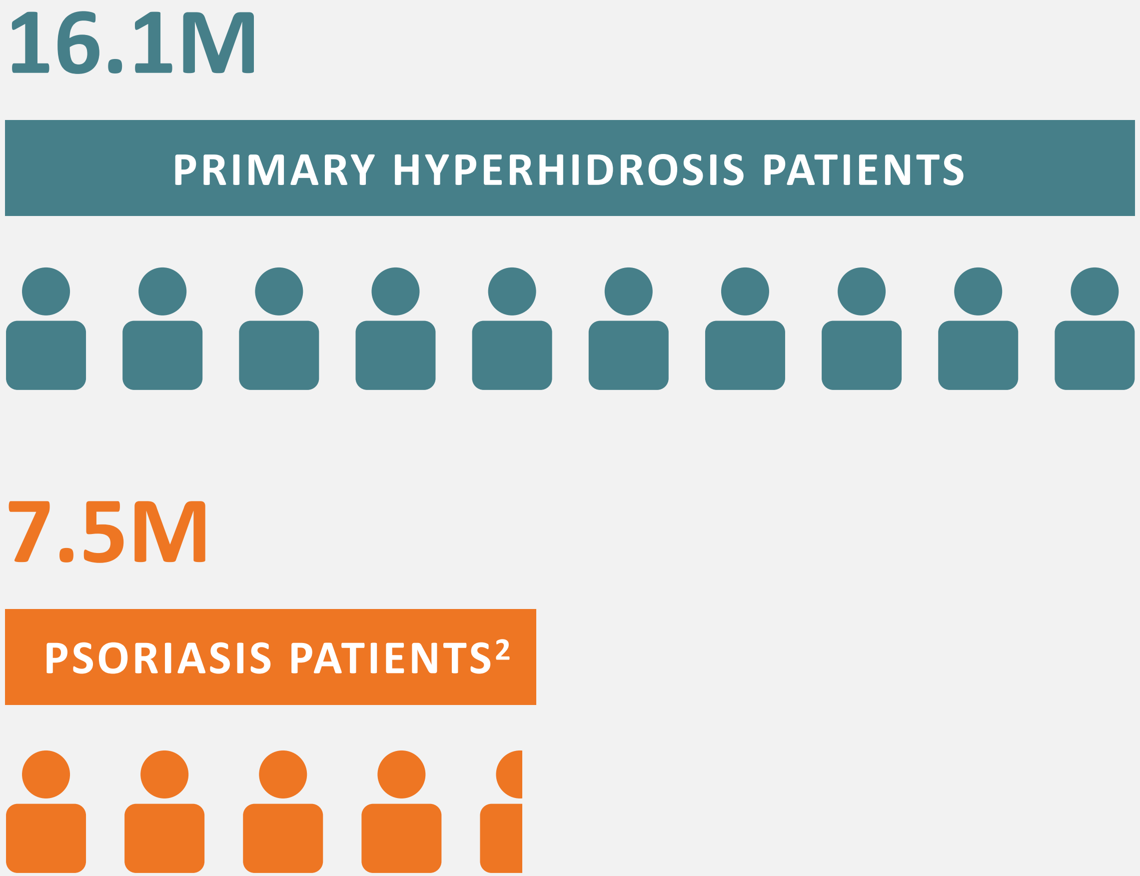
Sources: 1. Doolittle J, et al. Hyperhidrosis: an update on prevalence and severity in the United States. *Arch Dermatol Res*. 2016;308:743-749.; **2.** Kamudoni P, et al. The impact of hyperhidrosis on patients' daily life and quality of life: a qualitative investigation. *Health Qual LifeOutcomes.* 2017;15:121; **3.** Parashar K, Adlam T, Potts G. the impact of hyperhidrosis on quality of life: a review of the literature. *AJCN*. 2023;24(2):187-198.; **4.** Glaser DA, et al. Understanding patient experience with hyperhidrosis: a national survey of 1,985 patients. *JDD.* 2018;17:392-396.; **5.** Bahar R, et al. The prevalence of anxiety and depression in patients with or without hyperhidrosis (HH). *JAAD.* 2016;75:1126-1133.

Primary hyperhidrosis affects 2 times more patients than psoriasis and is the third largest patient category in dermatology

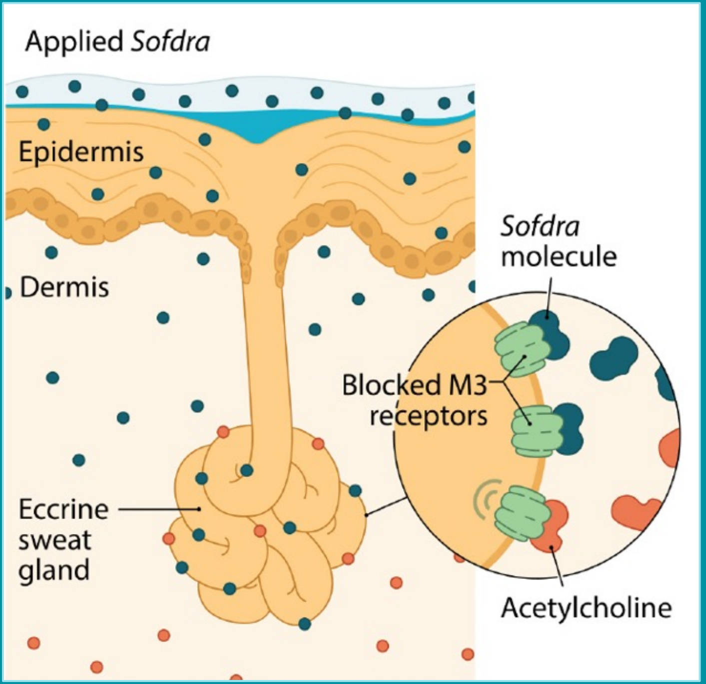




Source: 1. Doolittle J, et al. Hyperhidrosis: an update on prevalence and severity in the United States. Arch Dermatol Res. 2016;308:743-749. **2.** https://www.psoriasis.org › prevalence-of-psoriasis

Sofdra™ provides a targeted solution for patients

***Sofdra* binds selectively to M3 receptors** in the sweat gland, **blocks acetylcholine** to inhibit sweat, and is rapidly metabolised[1]



FDA-Approved Indication[2]

The treatment of primary axillary hyperhidrosis (PAH) in adults and pediatric patients 9 years of age and older

Efficacy[2]

High statistical significance across both co-primary endpoints: Patient Reported (HDSM-Ax-7) and Objective (GSP)

Safety and Tolerability[2]

Well-tolerated with adverse events that were mostly mild or moderate and transient; No serious TEAEs were reported

Proprietary Drug Delivery System

Applicator helps limit unwanted drug contact to hands during application and ensures consistent dosing

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Sources: 1. Peretto I, Petrillo P, Imbimbo BP. Medicinal chemistry and therapeutic potential of muscarinic M3 antagonists. Med Res Rev. 2009 Nov;29(6):867-902.doi: 10.1002/med.20158. **2.** *Sofdra* (sofpironium) topical gel, 12.45%. [prescribing information]; Phoenix, AZ: Botanix Pharmaceuticals; 2024.

Sofdra™ is well positioned as a first-line prescription treatment

ANTIPERSPIRANTS → NEW CHEMICAL ENTITIES → OLDER PRESCRIPTION PRODUCTS → INVASIVE PROCEDURES → SURGERY

OTC

Degree · Old Spice

CLINICAL STRENGTH

CERTAIN DRI ANTIPERSPIRANT · SWEAT BLOCK

Sofdra™
(sofpironium) topical gel, 12.45%

ALUMINUM CHLORIDE

DRYSOL™

REFORMULATED ORAL DRUG INTO A SOLUTION

cuvposa

REFORMULATED ORAL DRUG INTO A WIPE

Qbrexza
(glycopyrronium) cloth

BOTOX INJECTION

BOTOX Cosmetic onabotulinumtoxinA

HEAT ENERGY DEVICE

miraDry

CUTTING NERVES

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Source: **1.** Doolittle, J. et al. Arch Dermatol Res, 2016.

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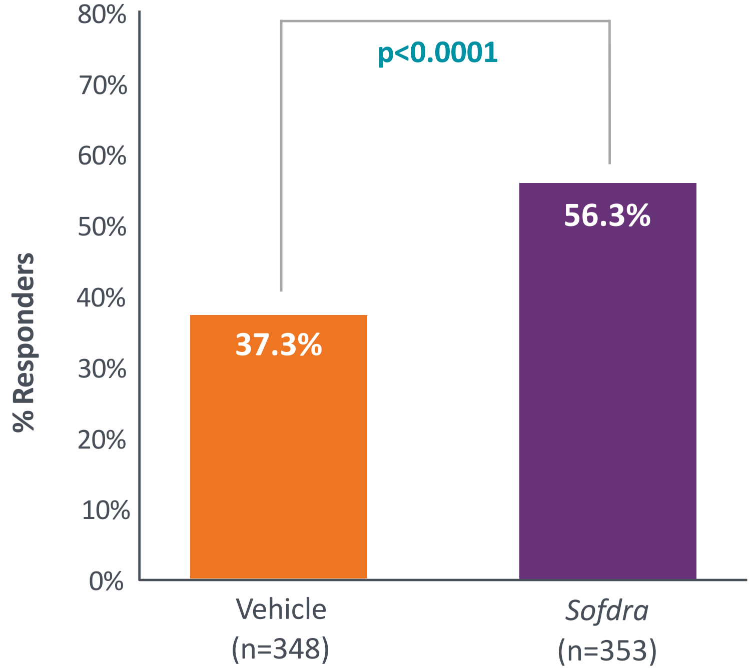
In *Sofdra*™ phase 3 clinical trials, co-primary endpoints were highly statistically significant

≥2-point improvement in HDSM-Ax-7 from baseline to Day 43[1]

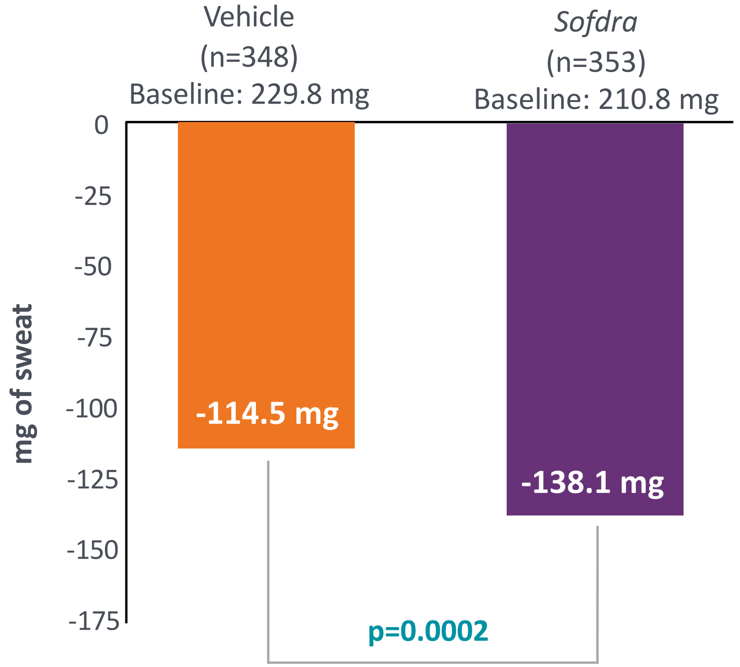
Pooled Data (Cardigan 1 & 2)



HDSM-Ax scale measures patient reported severity of axillary (underarm) hyperhidrosis

GSP change from baseline to Day 43[1]

Pooled Data (Cardigan 1 & 2)



GSP (Gravimetric Sweat Production) is an objective measurement of underarm sweat production (mg/5 min)

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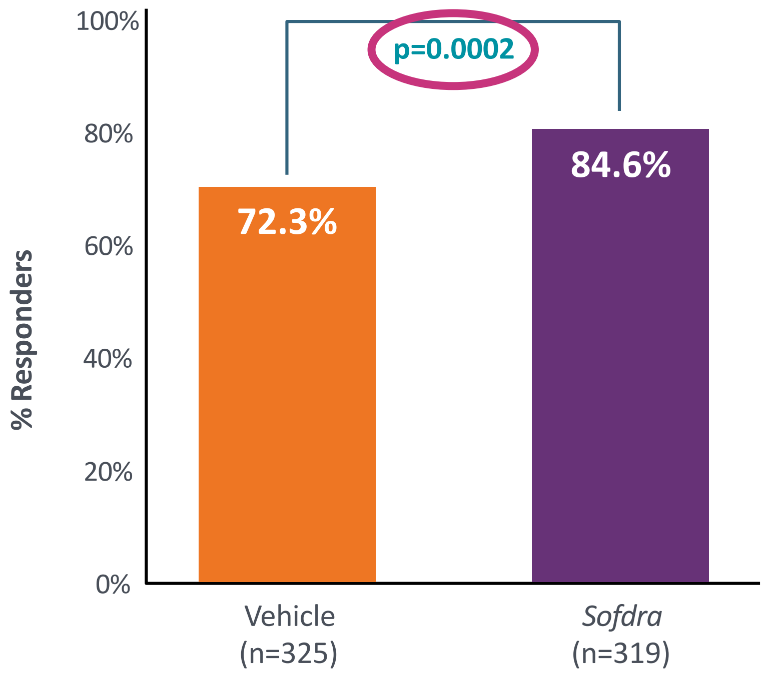
Sources: 1. Pariser et al. *J Am Acad Dermatol*. 2025;93(1):82–88.

A pooled analysis of two 6-week trials of *Sofdra*™ in severe to very severe patients

Pooled Data (Cardigan 1 and 2)

HDSM-Ax-7 reduction (≥1-point improvement) from baseline to end of treatment[1]



Almost **85%** of ***Sofdra*** patients experienced a *statistically significant and clinically meaningful response*

Sources: 1. Data on file, *Sofdra* DOF, Botanix SB Inc.

In practice, *Sofdra*™ provides breakthrough relief for patients

"My patient said this is the best treatment he's ever used. Nothing has worked for him. He considered his sweating to be a 9/10. Now, after Sofdra, it's a 1/10."

"In my opinion it's a complete no-brainer. Free, little to no irritation, great efficacy, and little to no risk of getting it on their hands with the easy applicator use. So glad that my patients have a new option in this market that's been underserved for years!"

"I've never used a specialty pharmacy that has been as seamless as SendRx. I put a prescription in on Friday afternoon and the patient had their medication by Saturday morning."

"I had a patient who would discontinue their previous medication…in the winter time because he had bad irritation in the cold weather. I started him on treatment in early February and he already asked about a refill."

"It's great to have a new novel molecule that is a 'topical gel' with a unique applicator to treat PAH. You can tell a lot of thought went into it. Plus, ordering Sofdra is very straightforward, simple, and easy for us. Most importantly, it's very easy on our patients."

"Sofdra is my new go to for HH. It's nice to have a product that works well and is easy to get. You usually only get one or the other with pharmaceuticals."

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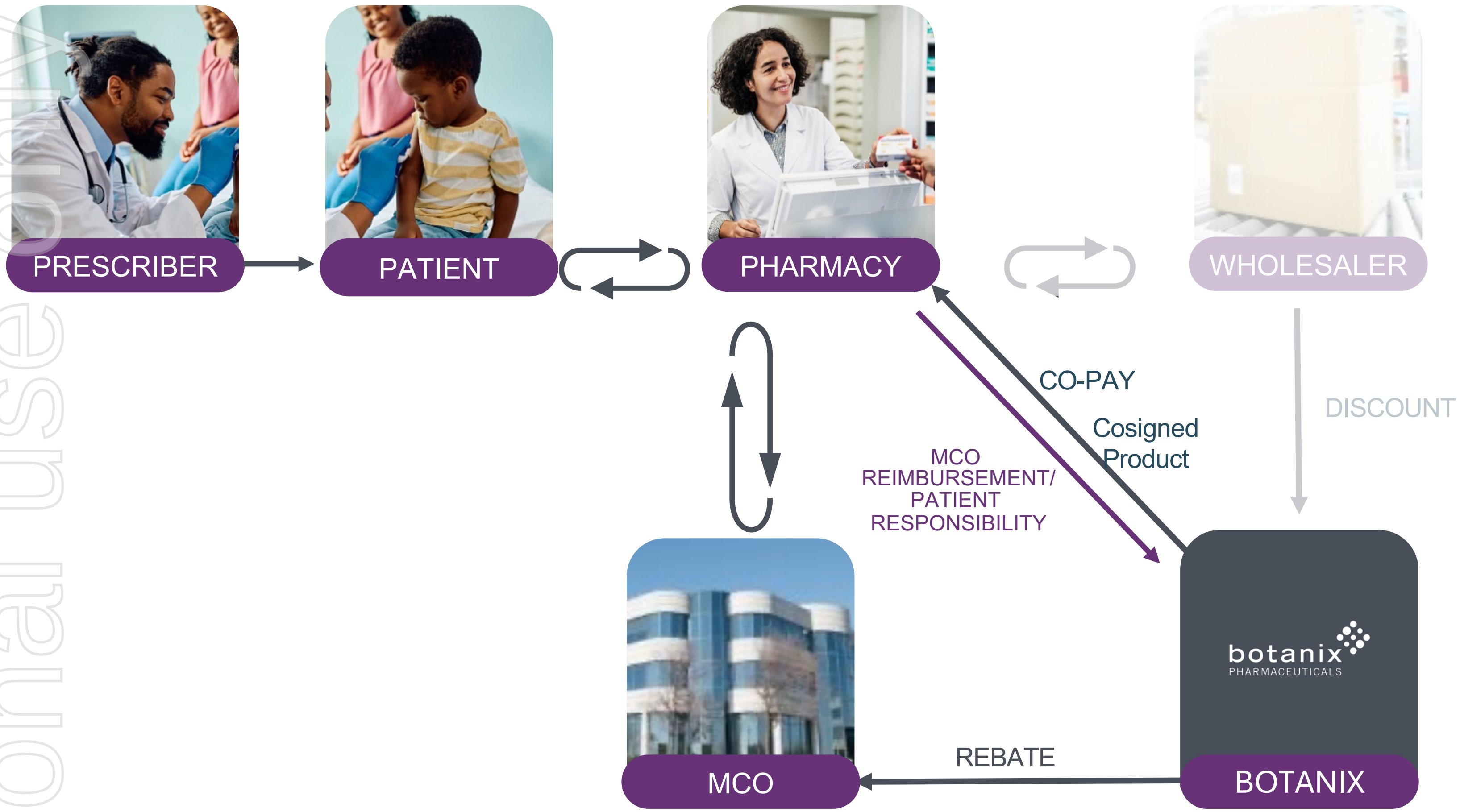
Source: 1. Data on file Botanix Pharmaceuticals survey April 2025

The Botanix fulfilment platform removes the wholesaler, improving GTN yield and expediting fulfilment



GTN Deductions	Traditional Model	Botanix Model
Wholesale DSA	18%	**N/A**
Wholesale Prompt Pay	2%	**N/A**
Pharmacy Fee	0%	**↑%**
Managed Care	35%	**≈%**
Patient Rebate	30%	**↓%**
Reserves	3%	**↓%**
Returns	2%	**N/A**
Outcome	**90% GTN**	**~60–70% GTN**

30–40% GTN Yield

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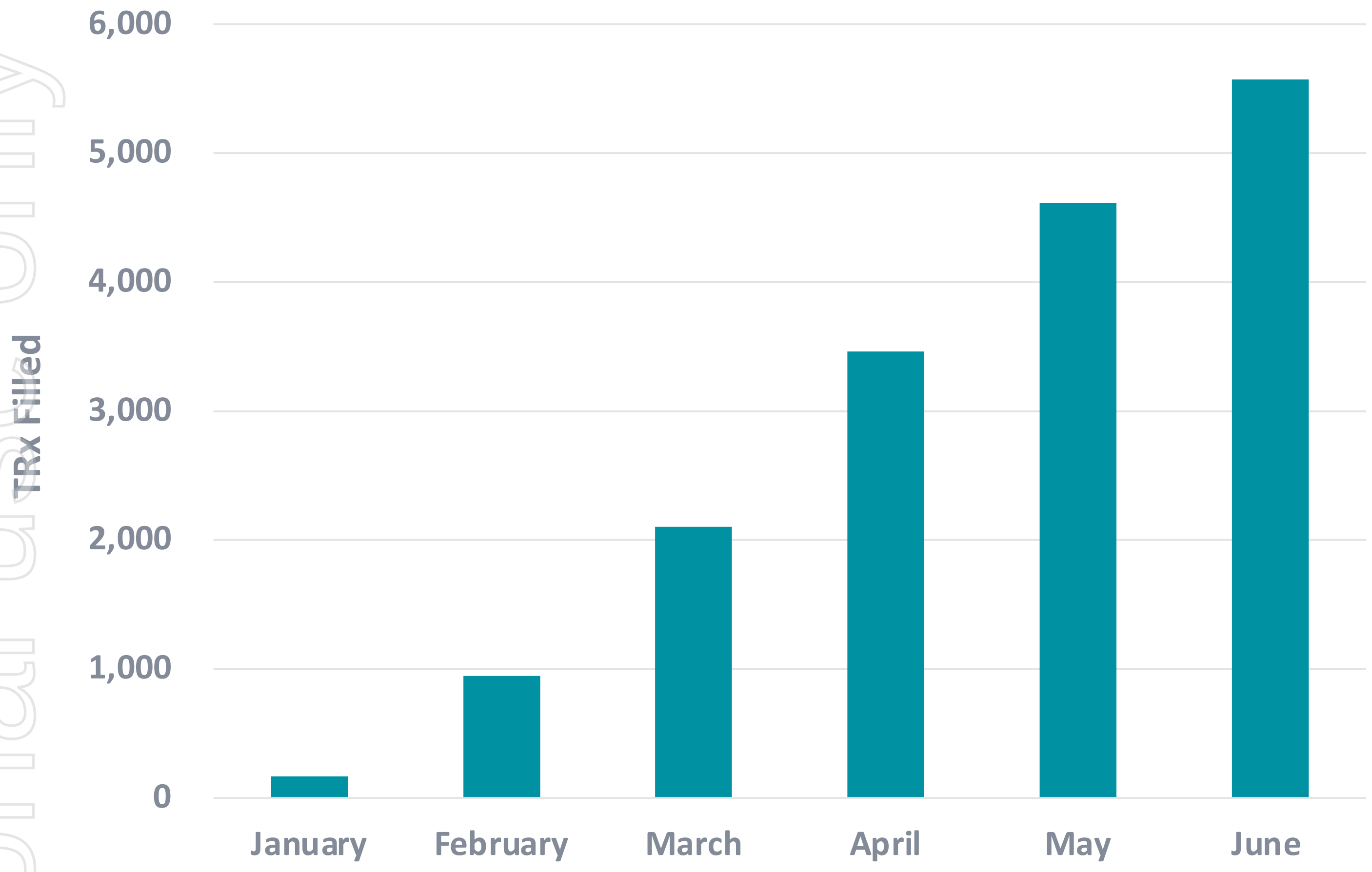
Botanix fulfilment platform provides several additional differentiated benefits

Platform Features	Platform Benefits
Single pharmacy network	Provides seamless fulfilment
Dedicated PA support team	Increases number of reimbursed prescriptions
Personal customer follow up	Drives adherence and refill rates
Product consignment at pharmacy	Generates supply chain cost savings
Real-time data visibility	Enables rapid insights and faster decision-making

Sofdra™ total prescriptions (TRx) growing month over month



TRx Growth:
Q2 2025 vs. Q1 2025

+323.5%

Consistent growth in TRx driven by new patients and refill success

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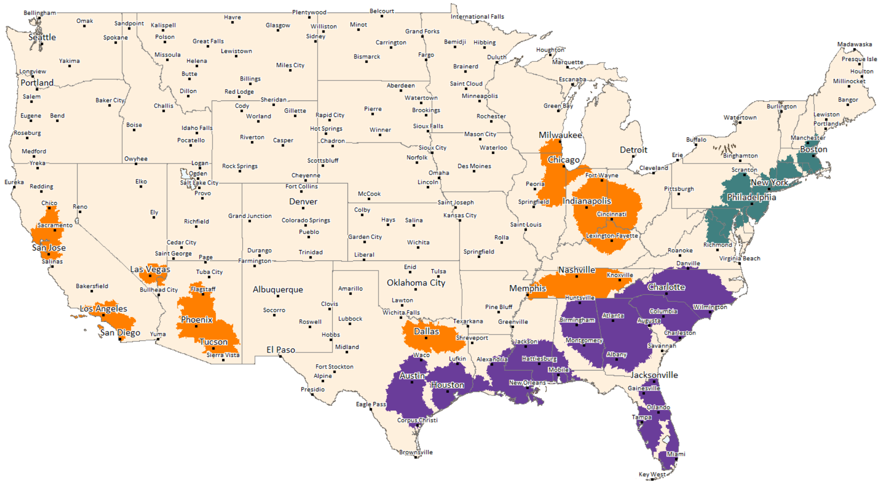
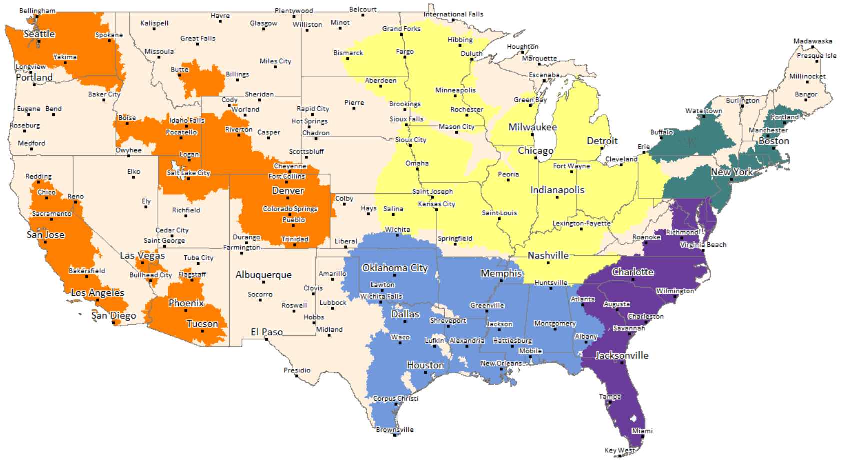
Source 1. SendRx

Undertaking sales force expansion due to high physician response

Feb 2025



Oct 2025



# of Sales Professionals

27

50

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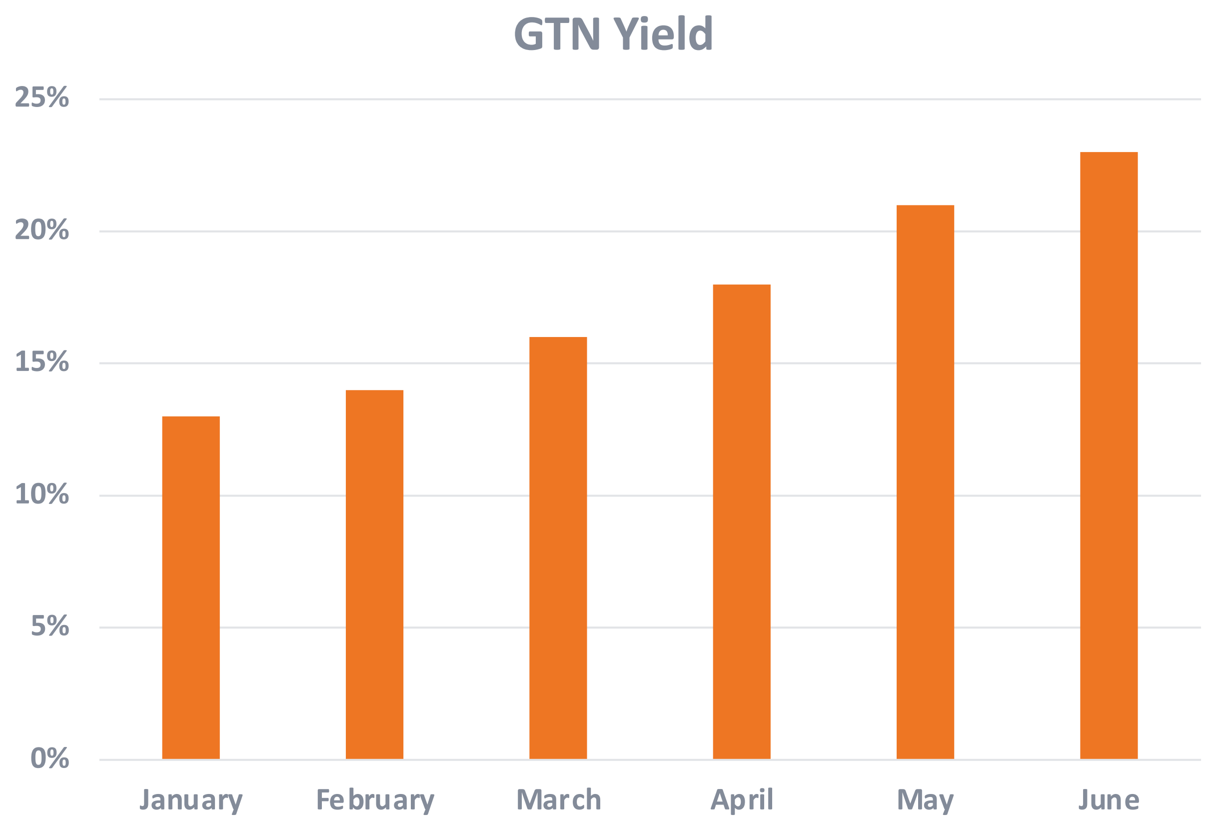
Sofdra™ GTN yield has improved every month since launch with a target range of 30–40%



GTN Yield:
Month of June 2025

23%

Fulfilment platform continues to improve prior authorisation approval rates and the number of fully reimbursed prescriptions

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Source 1. SendRx

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Botanix clear path to profitability

Strong Balance Sheet: As of 30 June 2025, Botanix had **$64.9M in cash** and **$15.3M in undrawn debt***

Operating Costs are Consistent and Stable: Inventory purchases are not anticipated in 1H FY2026

Rapidly Increasing Revenue: Revenue is projected to increase rapidly quarter on quarter, due to growth and expansion

Improving GTN: Month-over-month improvement in GTN yield is expected to continue — targeting 30–40% GTN

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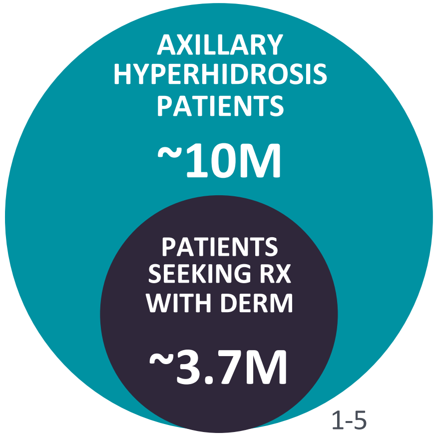
* Contingent upon achieving specific milestones. ASX Release 10 June 2025 Botanix Signs Debt Facility with Kreos Capital.

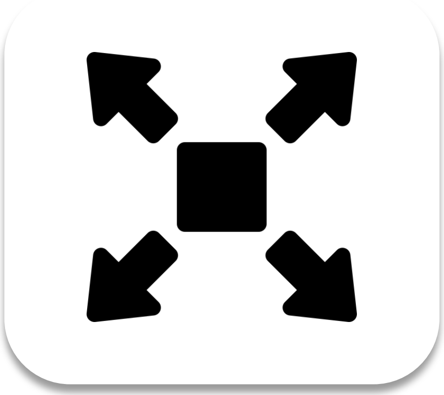
Botanix focus on sustained future value creation

1 *Harvest Large Untapped Market*



- Opportunity to activate 6.3M patients with Primary Axillary Hyperhidrosis
- Drive patients to integrated telemedicine platform

2 *Platform Expansion through Mergers and Acquisitions*



- Platform can be scaled to support additional future products
- Products that underperform in a traditional fulfilment model can realize immediate net sales growth with little or no up-front and marketing cost

3 *Global Product Licensing*

- Sofpironium was licensed to Kaken (Japan), and was launched in 2020 and then sublicensed to Dong Wha (Korea) in 2023
- Retain ability to license ex-US development and commercialization
- Income bolstered by up-front payments, royalties, and other deal features

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Sources: 1. Glaser et all, HIS & JDD (2018); **2.** Doolittle et. al., Arch Dermatol Res (2016); **3.** Klick Sermo analysis 100 PCPs for HH (2024); **4.** Klick Dermatologist interview; **5.** Komodo claims data review 2015-2024