



## ASX RELEASE

14 August 2025

# HiTech Group Increases Revenue and Maintains Strong Profits

For the financial year ended 30 June 2025, the consolidated entity's results are:

- Operating revenue is \$68,151,746, an increase of 7.1% over the previous corresponding period (pcp) (FY24: \$63,641,159).
- Underlying EBITDA\* is \$8,998,295, an increase of 1.3% over pcp
- Underlying NPAT\* is \$6,636,843, an increase of 10.0% over pcp (FY24: \$6,031,458).
- Strong balance sheet with zero debt and a positive Cash balance of \$9,652,671.
- Net Tangible Assets (NTA) is 27 cps, an increase of 20% over pcp (FY24: 22 cps).

*\*Underlying reflects a one-off employment related cost of \$395,033*

**DIVIDEND: 5 cents per share fully franked payable on 17 September 2025.**

The Directors of HiTech Group, a leading Australian ICT recruitment, contracting and consulting firm, are pleased to deliver the strong Financial Year results marking the 11<sup>th</sup> straight year of outstanding profits.

HiTech's core business is the recruitment of ICT professionals and the supply of contracting services to the public and private sectors. Sustained demand for ICT talent and services in the Government sector has been the key driver of the FY25 results with several key federal government organisations requiring specialist IT talent for critical programs of work.

The strong FY25 revenue and profit highlights HiTech's stable agile business model and the underlying expertise in what is a critical sector of the economy. Demand for ICT services remains strong as government departments tackle the complex challenge of developing secure, often cloud-based digital solutions while integrating them with legacy national systems and the dynamic needs of the Australian community.

Amid a challenging global climate, the Australian government faces rising cybersecurity threats and complex digital demands. This has driven sustained need for skilled technologists to build and maintain secure IT infrastructure. Technologists remain central to Australia's digital resilience and the delivery of national services such as the NDIS.

The HiTech team remains committed to closely managing our cost base whilst delivering exceptional service to our customers, ensuring we continue to engage in profitable partnerships. In FY25, our revenue was primarily driven by our core ICT contracting, consulting, and recruitment services, with a focus on supporting the Australian Government including Defence, in its mission to deliver sustainable ICT services to the Australian people and defend Australia and its national interests.

*CEO Elias Hazouri commented:*

"In FY25, HiTech delivered industry-leading profits and strong revenue growth, reinforcing our reputation as a premier provider of talent acquisition and ICT services. This strong performance is a testament to the dedication of our exceptional staff, the trust of our valued clients and contractors, and the continued support of our shareholders. Together, they form the backbone of our success.

As we approach our fourth decade in business, we remain committed to innovation, agility, and excellence. With recurring revenue streams and rising demand for our services, HiTech is well-positioned to drive sustained growth and deliver superior outcomes for all stakeholders in the years ahead. The high performing HiTech team remains laser focused on reinforcing and expanding our leadership and business model as the most efficient and effective facilitators of talent acquisition and ICT services for both the public and private sectors. We are confident in our continued success in the years ahead."

#### **Outlook for FY2026**

As an increasing number of critical public sector projects accumulate, along with the necessary Defence capability delivery requirements at hand, demand for secure, scalable secure ICT infrastructure and top-tier talent continues to grow. HiTech is well-positioned to meet this demand, leveraging our deep sector expertise and agile delivery model to support clients in building resilient digital capability.

The results for FY26 will depend on the economic conditions we face and the budgets the government will allocate for ICT services. As we enhance the HiTech technology stack—particularly through AI-driven capabilities—HiTech Group is increasingly well-positioned to unlock greater value from our core assets and expertise.

For further information, please contact CEO, Elias Hazouri on 02 9241 1919.

This announcement has been authorised for release by the board of directors of HiTech Group Australia Limited.