

## EPX RECEIVES COMMITMENTS FOR \$2.0 MILLION PLACEMENT

**15 August 2025** EPX Limited (ASX: 'EPX') has received commitments from existing institutional shareholders to raise \$2,000,000 through a placement of new fully paid ordinary shares in the Company ("**Placement**").

### PLACEMENT SUMMARY

- Total of \$2.0 million to be raised from existing Institutional investors.
- Issue price of \$0.022 per share, being a 22% discount to the 20-day VWAP<sup>1</sup>.
- Proceeds will be used to fund sales growth, further M&A opportunities assessment and operational improvements in technology.

As announced in EPX's Operations Update released on 7 August 2025, EPX has implemented changes to its sales and operational structures, which is driving new sales opportunities. These changes include:

- Release of a new brand and tradename to "**epx**" and refreshed collateral;
- Creation of a Customer Success team in each market to support and grow with existing large multi asset class, multi-jurisdictional customers;
- Expansion of the sales team to have dedicated sales focus on EDGE Industrial in UK/EU, a flatter sales management structure across APAC (Australian and NZ markets) and EMEA (UAE, UK and EU markets) and growth of the sales team; and
- Preparation to launch EDGE Industrial in APAC.

In addition, EPX continues to be presented potential M&A opportunities. Gaining additional product capability and technology functionality will assist EPX in scaling its market offering, as EPX seeks to lead in providing customers with trusted data and technology to optimise their building performance.

Following the recent Company Operations Update released to the ASX on 7 August 2025, EPX received interest from existing institutional investors to further invest in the Company to support EPX in its growth aspirations. The proceeds from the Placement will be allocated to:

- assist in advancing sales growth;
- assess further M&A opportunities; and
- invest in operational improvements in technology, particularly in aligning it to EPX's product roadmap post the acquisition of the Coda Cloud technology, which adds new functionality in fault detection, maintenance analytics and control of certain building types.

<sup>1</sup> Value Weighted Average Price (VWAP) is for the 20 business days to 12 August 2025.

The commitment from institutional shareholders is contingent on the customary conditions of EPX meeting its continuous disclosure requirements with respect to information that may have an effect on the Company, its prospects or share price and providing notice under section 708A(5)(e) of the Corporations Act 2001 (Cth) ('Cleansing Notice'). EPX is scheduled to issue shares and the Cleansing Notice on 21 August 2025.

The Placement will result in the issue of 90,909,091 new shares at an issue price of A\$0.022 per share. The issue price represents a 22% discount to the EPX 20-day volume-weighted average price (VWAP).

The new securities under this Placement will be issued under the Company's existing capacity, in accordance with ASX Listing Rule 7.1. In compliance with ASX listing rules, neither directors nor related parties will participate in this Placement.

**EPX Chief Executive Officer, John Balassis said** *"We appreciate the ongoing support afforded to our business by institutional investors. Their support during the turnaround of the business and now through the growth phase of the business is well appreciated. It is an exciting juncture at which EPX finds itself, given the continued good tailwinds in our industry and the opportunities for expansion and growth we are seeing in our markets."*

*This announcement has been authorised for release to the ASX by the Board of EPX.*

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## About epX

EPX, the most impactful building performance platform, is a data as a service platform that delivers sector leading cost and energy efficiency in buildings through trusted data and technology to optimise building performance. EPX is a global leader in reducing energy costs and delivering energy efficiency in the built environment.

EPX's proven proprietary EDGE cloud technology delivers energy cost and GHG emissions reduction in commercial real estate. It is a data repository collecting and analysing more than 5.6 billion points of data per annum with proprietary algorithmic analysis and machine learning.

Our EDGE platform collects BMS, metering and operational data from 700+ buildings, 7.5+ million sqm portfolio, in over 25 countries. It accurately identifies operational inefficiencies and CO2e reduction opportunities and provides auditable insights that on average deliver 21% reduction in energy consumption.

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