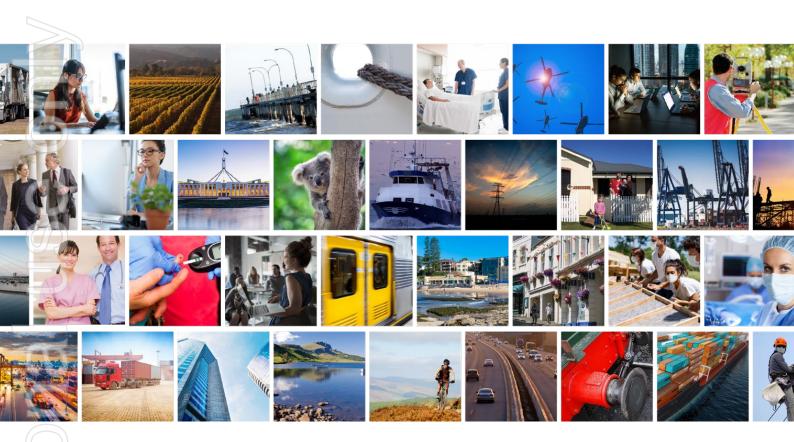
# **Objective**



# **Appendix 4E**

# PRELIMINARY FINAL REPORT

# Objective Corporation Limited

ABN: 16 050 539 350

For the year ended 30 June 2025

(Previous corresponding period being the year ended 30 June 2024)



# RESULTS FOR ANNOUNCEMENT TO THE MARKET

### **KEY INFORMATION**

|   | 2025<br>\$'000 | 2024<br>\$'000 | \$'000<br>Change | %<br>Change |
|---|----------------|----------------|------------------|-------------|
| Revenue from ordinary activities  | 123,500        | 117,500        | 6,000            | + 5 %       |
| Profit from ordinary activities after income tax attributable to shareholders | 35,440         | 31,330         | 4,110            | + 13 %      |
| Net profit for the year attributable to shareholders                          | 35,440         | 31,330         | 4,110            | + 13 %      |

### **DIVIDENDS**

|                            | Amount per security | Franked amount per<br>security |
|----------------------------|---------------------|--------------------------------|
| 2025                       |                     |                                |
| Interim unfranked dividend | 9.0 cents           | Nil                            |
| Final unfranked dividend   | 13.0 cents          | Nil                            |
| 2024                       |                     |                                |
| Final franked dividend     | 8.0 cents           | 8.0 cents                      |
| Final unfranked dividend   | 9.0 cents           | Nil                            |

Record date for determining entitlement to the final unfranked dividend is 8 September 2025.

The final unfranked dividend will be paid on 16 September 2025.

Objective Corporation's Dividend Reinvestment Plan ('DRP') is currently suspended. There is no conduit foreign income attributed to the dividends.

### **EARNINGS PER SHARE**

|   | 2025       | 2024       |
|---|------------|------------|
| Basic earnings per share (EPS)  | 37.2 cents | 32.9 cents |
| Diluted earnings per share  | 36.6 cents | 32.4 cents |
| Weighted average number of ordinary shares used in basic earnings per share   | 95,342,877 | 95,184,283 |
| Effect of potentially dilutive shares   | 1,415,586  | 1,437,898  |
| Weighted average number of ordinary shares used in diluted earnings per share | 96,758,463 | 96,622,181 |

Objective Corporation Limited ABN 16 050 539 350 Page 2



# RESULTS FOR ANNOUNCEMENT TO THE MARKET

# **NET TANGIBLE ASSETS PER SHARE**

|                                     | 2025       | 2024       |
|-------------------------------------|------------|------------|
| Net tangible assets per share (NTA) | 41.1 cents | 40.9 cents |

# **CONTROL GAINED OR LOST OVER ENTITIES**

Not applicable

Objective Corporation Limited ABN 16 050 539 350 Page 3



#### **REVIEW OF OPERATIONS**

| Results summary for full year ended             | 30 June 2025 | 30 June 2024 | Change |
|---|--------------|--------------|--------|
|   | AU \$'000    | AU \$'000    | (%)    |
| Revenue   | 123,500      | 117,500      | + 5 %  |
| Adjusted EBITDA <sup>1</sup>                    | 46,496       | 44,326       | + 5 %  |
| Net profit after tax                            | 35,440       | 31,330       | + 13 % |
| Annualised Recurring Revenue (ARR) <sup>2</sup> | 120,245      | 104,514      | + 15 % |
| R&D investment <sup>3</sup>                     | 31,226       | 28,241       | + 11 % |
| Cash at balance date                            | 99,157       | 95,979       | + 3 %  |
| Earnings per share                              | 37.2 cps     | 32.9 cps     | + 13 % |
| Dividends                                       | 22.0 cps     | 17.0 cps     | + 29 % |

Adjusted earnings before interest, tax, depreciation and amortisation expenses and excluding share based payment expenses and merger and acquisition costs for the year and is a non-IFRS financial measure and is unaudited. Refer to page 8 for details

### **FINANCIAL HIGHLIGHTS**

Group revenue for financial year 2025 (FY2025) grew by 5% to \$123.5 million (FY2024: \$117.5 million), Adjusted EBITDA increased by 5% to \$46.5 million (FY2024: \$44.3 million) and Net Profit After Tax (NPAT) increased by 13% to \$35.4 million (FY2024: \$31.3 million).

During FY2025, 100% of our software revenue was contracted under a subscription model and recurring revenue represented 84% of total revenue from customers. The Annualised Recurring Revenue (ARR) balance at 30 June 2025 increased by 15% to \$120.2 million (\$104.5 million at 30 June 2024). Content Solutions ARR increased by 12% to \$85.1 million (FY2024: \$76.1 million); Regulatory Solutions ARR increased by 17% to \$16.9 million (FY2024: \$14.4 million); Planning and Building ARR increased by 31% to \$18.2 million (FY2024: \$14.0 million).

During FY2025 we invested \$31.2 million in Research and Development (R&D) (FY2024: \$28.2 million), representing 30% of software revenue. \$15.7 million of this R&D investment was capitalised in FY2025 (FY2024: \$14.1 million).

Group operating cash flow in FY2025 was \$46.3 million (FY2024: \$55.8 million) and the total cash balance at 30 June 2025 was \$99.2 million, an increase of 3% over the balance at 30 June 2024, after total capital returns to shareholders of \$24.7 million (in the form of dividends in FY2025). The Group has no external borrowings.

The statement of financial position of the Group provides significant capacity to further pursue investment opportunities that enhance returns for stakeholders.

<sup>&</sup>lt;sup>2</sup> Annualised Recurring Revenue is a non-IFRS financial measure and is unaudited, it represents future contracted annual revenue at year end.

<sup>&</sup>lt;sup>3</sup> Includes \$15,674,000 in capitalised development costs (FY2024: \$14,084,000).



#### **BUSINESS LINE SUMMARY**

| Results summary      | 30 June 2025 | 30 June 2024 | Change |
|----------------------|--------------|--------------|--------|
| •                    | ALL ©2000    | ALL #2000    | T.     |
| Content Solutions    | AU \$'000    | AU \$'000    | %      |
| Sales revenue        | 83,392       | 80,283       | + 4 %  |
| ARR                  | 85,124       | 76,118       | + 12 % |
| Planning & Building  |              |              |        |
| Sales revenue        | 13,061       | 12,303       | + 6 %  |
| ARR                  | 18,225       | 13,959       | + 31 % |
| Regulatory Solutions |              |              |        |
| Sales revenue        | 23,622       | 22,218       | + 6 %  |
| ARR                  | 16,896       | 14,437       | + 17 % |

#### **CONTENT SOLUTIONS**

In FY2025, revenue in our Content Solutions business increased by 4% to \$83.4 million (FY2024: \$80.3 million). Closing ARR at 30 June 2025 increased by 12% to \$85.1 million over the balance at 30 June 2024 (\$76.1 million).

Highlights from FY2025 included:

- A key milestone was achieved with Scottish Government committing to migrate from on-premise to the cloud with Objective Nexus. Scottish Government is our second-largest Content Solutions customer, serving over 18,500 users. The overall Nexus customer base extended to 20, with a high representation of our largest customers, providing powerful reference points for the remaining on-premise customers to transition to Objective Nexus our next generation cloud-based SaaS platform that provides records compliance, enterprise scale information management and process automation.
- Our innovation program has transitioned to a cloud-first focus when enhancing the capabilities of the Nexus platform, with some replication into the on-premise versions. Key advancements during FY2025 included highly developed integration capabilities that enable seamless data lookup and enhanced user experience in embedded document co-authoring, extending our frictionless governance frameworks. We have also leveraged the advanced migration capabilities of Objective 3Sixty to accelerate customers' transitions from on-premise to cloud, reducing the timelines to golive for Nexus customers.
- In FY2025, Objective 3Sixty further evolved as a federated governance solution providing a single control pane for disparate data sources, delivering new capabilities for customers to transform, protect, curate and federate data across the organisation. The platform is deployed within customer sites globally and during FY2025, we welcomed new customers such as Goulburn Murray Water, UK Research and Innovation, Leonardo (a European defence contractor) and the County of San Diego.
- Objective 3Sixty deepened AI capabilities through integration into Objective Intelligence (OI) and Microsoft Copilot, providing curated datasets for users that enhanced search relevance and retrieval augmented generation (RAG) results whilst meeting rigorous privacy standards. 3Sixty's



#### **CONTENT SOLUTIONS (CONTINUED)**

ability to automate and vastly accelerate information management tasks was demonstrated by the release of an Objective Redact solution within 3Sixty to deliver the ability for customers to locate and remove Personally Identifiable Information (PII) across their datasets.

- During FY2025, Objective Connect secured new clients such as Office of Advocate General for Scotland; Australian Department of Climate Change, Energy, the Environment and Water; Queensland Department of Communities, Child Safety and Disability Services. Our investment in innovation delivered enhanced security functionality, bilingual workspaces to support customers in Wales and New Zealand, tools to assist customers managing large workspaces and integration with a broader portfolio of business systems to expand use cases for Objective Connect.
- Objective Keystone extended its position within the financial services sector, adding Hostplus, Macquarie Investments and Mercer Investments to its portfolio of Australian Superannuation funds. We further enhanced Objective Keystone to extend the use cases for these customers to include ESG Disclosure and Fund Reporting. With use cases demonstrating a 30% timesaving in disclosure reporting tasks, Product Disclosure specialists increasingly require specific Objective Keystone expertise to find roles with the industry. To support these professionals, during FY2025, we launched the Keystone Mastery program to build and demonstrate proficiency in the use of the product.
- For our local government customers, Objective Keyplan released new Al capabilities for public consultation management and, in collaboration with customers such as Cheshire West and Chester in the UK, Geographical Information System (GIS) features that support central government initiatives to solve housing shortages through identification of sites for development.

#### **PLANNING & BUILDING**

In FY2025, revenue in our Planning & Building business increased by 6% to \$13.1 million (FY2024: \$12.3 million). Closing ARR at 30 June 2025 increased by 31% to \$18.2 million over the balance at 30 June 2024 (\$14.0 million).

Highlights from FY2025 included:

- Objective Build launched in Australia to more than 380 planning professionals at the Planners Institute of Australia's annual convention. Developed in close consultation with six NSW metro councils, the Objective Build platform has been integrated into the NSW planning portal and will be available to deploy in 2HY2026. Operating under a different regulatory system to New Zealand, R&D investment in Objective Build for Australia has been channelled into meeting these market-specific challenges, and the associated state variations. As a modern alternative to lightweight, outdated systems and fragmented processes, Objective Build is uniquely positioned as the only purpose-built solution for assessing and approving development applications.
- In New Zealand, building consent volumes in FY2025 moderated marginally over FY2024 volumes and are approximately 20% below FY2023 levels. Building Consent Authorities that represent more than 50% of the country's consent applications already use Objective's products to process building consents and Objective is focused on developing a whole of New Zealand capable platform that will accelerate the approval of building applications as the housing crisis is addressed through higher building volumes. As a national platform, Objective Build will also facilitate the collation of consolidated data that can be used to improve building efficiency and quality.



#### **PLANNING & BUILDING (CONTINUED)**

- R&D investment focused on requirements of the large New Zealand metro councils such as AI powered checks to reduce vetting time for planners and new capability for inspections to be conducted remotely, reducing the time inspectors spend on the road. The Build Inspection app is now adopted by more than 80% of Objective customers in New Zealand, greatly improving the productivity of individual inspectors and accelerating building completion times for owners and developers.
- 29 New Zealand councils are live on Objective Build. From 30 June 2025, all customers in New Zealand have moved to an aligned pricing model for building consents processed through Objective solutions. During FY2025, we communicated a sunset date of 30 June 2026 for the GoGet product and all customers will have moved onto an alternative solution by this date. Objective has invested in processes and tooling to accelerate the migration project for GoGet customers, including the utilisation of Objective 3Sixty to reduce migration times by up to 70%.
- Objective Trapeze again demonstrated its enduring value to more than 280 local government customers across Australia and New Zealand, with 50 expansion and new customer wins during FY2025. Aligned to customers' demands for faster assessments, use of the platform outside of planning departments and better collaboration across council teams, we released new functionality that included advanced PDF editing features, real time collaborative review functionality for teams across council and Al-generated plan comparison summaries that extends existing computer vision capability.

#### **REGULATORY SOLUTIONS**

In FY2025, revenue in our Regulatory Solutions business increased by 6% to \$23.6 million (FY2024: \$22.2 million). Closing ARR at 30 June 2025 increased by 17% to \$16.9 million over the balance at 30 June 2024 (\$14.4 million).

Highlights from FY2025 included:

- Objective RegWorks was selected as the SaaS platform by the Department of Local Government, Industry Regulation and Safety (LGIRS), the largest regulator in Western Australia and an existing Objective Content Solutions customer. Objective RegWorks will be the platform to deliver its new Compliance and Regulation System (CARS) as part of a digital transformation to improve the regulation of workplace health and safety across WA. Objective RegWorks extended its market presence in New Zealand; with the Ministry for Primary Industries going live with its Fisheries Observer platform for monitoring fishing vessels' compliance at sea, and an expansion in the NZ Police Firearm Registry to include the regulation of ammunition sales.
- We expanded go-to-market capacity for Objective RegWorks through additional sales and marketing resources globally. We continued to invest in growth throughout the year, hosting 270 regulators, policymakers, and regulatory practitioners at the UK Institute of Regulators conference further reinforcing Objective's deep domain expertise and building upon the foothold from our first UK customer, the Gambling Commission. We also launched The Modern Regulator a digital publication dedicated to examining the changing nature of regulation and the people, processes and technologies shaping it.
- Investment in Objective RegWorks was targeted towards RegWorks v7, a significant advancement in the market-leading platform built specifically for regulators. RegWorks v7 delivered in-app scripting for user driven automation of business logic and complex calculations in the platform, major dashboard enhancements to support data-driven decision-making and GIS tools to support



### **REGULATORY SOLUTIONS (CONTINUED)**

location based regulatory analysis, assessments and planning. During FY2025, we also delivered enhancements to the NSW Transport Safety platform to facilitate the rollout of new safety enforcement initiatives for light vehicles.

- Two customers went live in FY2025 with a RegWorks Accelerator package, the Victorian Social Services Regulator and NZ Physiotherapy Board. Further enhancements to the RegWorks Accelerator offering were released, improving time-to-value for customers and reducing life-time cost of ownership. Our pre-built Accelerator packages are a strong differentiator against competitor platforms which require bespoke implementations at every site. The development of Accelerator packages, leveraging our deep domain expertise and feedback received during customer implementations, allows us to deliver projects more rapidly and implement best-practice regulation across different jurisdictions.
- Continued technical investment in Objective RegWorks increased the scalability and ease of implementation of the platform, allowing us to focus on increasingly larger enterprise opportunities, including those that will be delivered by partners. These innovations have also facilitated the transition of existing customers to more efficient delivery models, improving the cloud hosting requirements, delivering more effective support and seamless upgrades throughout the customer lifecycle.

# RECONCILIATION BETWEEN IFRS AND NON-IFRS FINANCIAL INFORMATION (UNAUDITED)

|  | 30 June 2025 | 30 June 2024 |
|--|--------------|--------------|
|  | \$'000       | \$'000       |
| Net profit after tax                     | 35,440       | 31,330       |
| - Depreciation and amortisation expenses | 7,234        | 5,978        |
| - Net interest (income) / expense        | (2,843)      | (2,039)      |
| - Foreign exchange (gains) / losses      | (935)        | 7            |
| - Share based payment expenses           | 1,226        | 2,005        |
| - M&A costs                              | 441          | -            |
| - Income tax expense                     | 5,933        | 7,045        |
| Adjusted EBITDA                          | 46,496       | 44,326       |

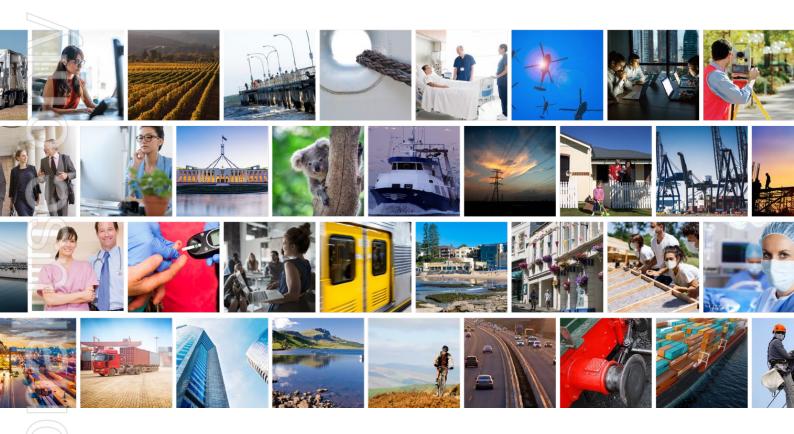
Non-IFRS financial measures are used by Directors and management in assessing the underlying performance and financial position of the Group.

#### **AUDIT**

The financial statements and notes thereto have been audited and the auditor's report is attached.

The remainder of the information requiring disclosure to comply with listing rule 4.3A is contained in the attached financial statements and notes thereto.

# **Objective**



# **FY2025 Financial Report**

Objective Corporation Limited

ABN: 16 050 539 350



# **DIRECTORS' REPORT**

The Directors of Objective Corporation Limited ('the Company') present the Annual Report of the Company and its controlled entities (collectively 'the Group') for the year ended 30 June 2025.

#### **DIRECTORS**

The names and details of the Company's directors in office during the financial year and until the date of this report are set out below. Directors were in office for this entire period unless otherwise stated:

#### **MR TONY WALLS**

#### Chairman and Chief Executive Officer

Tony founded the Company in 1987 and has extensive experience in the IT industry. He is a member of the Audit Committee. Tony has a B.Math (Computing Science), a Grad.Dip in Applied Finance (SIA) and is a Fellow of the Australian Institute of Company Directors. Tony was appointed a director of Mirrabooka Investments Limited in March 2023.

#### MR NICK KINGSBURY

#### Independent Non-Executive Director

Nick was appointed as a Non-Executive Director in July 2008 and is the Chair of the Audit Committee. Nick is an experienced international software entrepreneur, strategist and venture capitalist. Nick founded, led and then sold a leading UK Business Process Management company. Nick then spent 7 years with the international venture capital company 3i, where he headed up the software sector team. From October 2011 to June 2015 he chaired a UK AIM listed cyber security company Accumuli, plc, which was successfully sold to NCC Group. As well as his role with Objective, he is a Partner with the venture capital firm Amadeus Capital Partners and sits on the boards of several early-stage technology businesses.

# MR DARC RASMUSSEN

#### Independent Non-Executive Director

Darc was appointed as a Non-Executive Director in August 2018 and is a member of the Audit Committee. Darc is a seasoned enterprise software professional with over 25 years' experience successfully building and growing Software as a Service (SaaS) and Cloud based businesses across global markets. Darc spent time working and living in Europe, the USA and Asia/Pacific growing public and private companies including Infor, SAP, IntraPower (Trusted Cloud) and Integrated Research. Darc led the SAP (NYSE:SAP) global CRM Line of Business, building it from start-up to total annual revenues of US\$1.5 billion in 2007, establishing SAP as the global leader in the CRM market. He was CEO at Integrated Research (ASX:IRI) and led the company through a whole of business transformation strategy that delivered 70%+growth in Revenue and Profits along with a tripling of the company's market capitalisation. During Darc's tenure IR was named a Gartner "Cool Vendor" and became the global leader in the Unified Communications Performance Management market. Darc was appointed as non-executive director of Gentrack Group Limited (NZX/ASX: GTK) on 12th December 2019 and joined the board of Urbanise.Com Ltd (ASX:UBN) on 18th April 2023.

#### MR STEPHEN BOOL

### Non-Executive Director

Stephen joined the Board in January 2022, after 17 years with Objective Corporation Limited in senior leadership positions, most recently as Chief Operating Officer for over 5 years. In that time, Stephen made important contributions across the entire organisation, helping shape the culture and operating structures that support our current business success.



# **DIRECTORS' REPORT (CONTINUED)**

# **DIRECTORS (CONTINUED)**

#### MR STEPHEN BOOL (CONTINUED)

Non-Executive Director

Prior to joining Objective, Stephen had served in senior leadership roles at US multinational Software and Consulting Services companies including PeopleSoft (Oracle), and SPL WorldGroup (Oracle) during a career that spans over 30 years in the industry. Stephen holds a Bachelor Degree in Computer Science and Master Degree in Business Administration.

### **COMPANY SECRETARY**

#### **MR BEN TREGONING**

Company Secretary

Ben is the Chief Financial Officer and was also appointed Company Secretary in July 2016. Ben has over 15 years' experience in financial roles within Financial Services and corporate finance businesses both in Australia and the UK. He is responsible for company secretarial and corporate governance support at Objective. Ben has a B.Commerce and a M.Commerce.

#### PRINCIPAL ACTIVITIES

The principal activity of the Group during the year was the supply of information technology software and services. There was no significant change in the nature of the Group's activities during the year.

#### **DIVIDENDS**

An ordinary final fully franked dividend of \$7,612,000 was paid on 16 September 2024 and a final unfranked dividend of \$8,567,000 was paid on 17 September 2024. An ordinary interim unfranked dividend of \$8,590,000 was paid on 17 March 2025.

Since the end of the financial year, the directors have recommended the payment of a final unfranked dividend of 13.0 cents per ordinary share on 16 September 2025. The aggregate amount of the dividends expected to be paid is \$12,427,000. There is no conduit foreign income attributed to this final dividend declared.

Objective Corporation Limited ABN 16 050 539 350 Page 11



# **DIRECTORS' REPORT (CONTINUED)**

#### **REVIEW OF OPERATIONS AND FINANCIAL RESULTS**

A review of the Group operations and the results for the year ended 30 June 2025 is set out on the inside front cover to page 8 of the annual report and forms part of the Directors' Report. This includes the summary of consolidated results as well as an overview of the Group's financial performance.

The management of the Company and the execution of its growth are subject to a number of risks which could adversely affect the Group's future development, such as the attraction and retention of customers, loss of people, cash and other financial assets, research and development and cyber security.

#### SIGNIFICANT CHANGES IN STATE OF AFFAIRS

There were no significant changes in the state of affairs of the Group during the financial year.

#### **SHARE CAPITAL**

As at 30 June 2025 the Company had 95,592,996 (2024: 95,090,246) fully paid ordinary shares on issue.

#### **SHARE OPTIONS AND RIGHTS**

#### Unissued shares under options and rights

As at the date of this report unissued ordinary shares in the Company under share based payment arrangements are:

| Options on Issue                        | Number    | Expiry Date |
|---|-----------|-------------|
| Employee options exercisable at \$2.75  | 100,000   | 01/01/2029  |
| Employee options exercisable at \$7.50  | 218,750   | 01/07/2030  |
| Employee options exercisable at \$14.85 | 100,000   | 30/04/2027  |
| Employee options exercisable at \$10.35 | 965,000   | 01/01/2028  |
| Employee options exercisable at \$10.35 | 178,500   | 01/01/2028  |
| Employee options exercisable at \$14.85 | 412,500   | 01/01/2028  |
| Employee options exercisable at \$12.00 | 40,000    | 01/01/2028  |
| Employee options exercisable at \$12.00 | 100,000   | 01/01/2028  |
| Total options on issue                  | 2,114,750 |             |
| Weighted average exercise price         | \$10.90   |             |

| Rights on issue                 | Number | <b>Expiry Date</b> |
|---------------------------------|--------|--------------------|
| Rights exercisable at \$nil     | 27,000 | 22/12/2026         |
| Rights exercisable at \$nil     | 4,000  | 21/03/2027         |
| Rights exercisable at \$nil     | 5,000  | 28/02/2027         |
| Rights exercisable at \$nil     | 5,000  | 28/11/2027         |
| Rights exercisable at \$nil     | 15,850 | 01/01/2028         |
| Rights exercisable at \$nil     | 750    | 31/12/2026         |
| Total rights on issue           | 57,600 |                    |
| Weighted average exercise price | \$nil  |                    |



# **DIRECTORS' REPORT (CONTINUED)**

# **SHARE OPTIONS AND RIGHTS (CONTINUED)**

Details of the options and rights on issue under each share based payment arrangement are contained in Notes 20 and 27 to the financial statements.

#### Shares issued on exercise of options and rights

Movements in equity incentives and shares issued on exercise of equity incentives during and since the end of the year:

| Instrument    | Number of instruments granted | Number of instruments exercised | Number of<br>ordinary<br>shares issued<br>on exercise | Amount paid per share | Amount<br>unpaid on<br>shares |
|---------------|-------------------------------|---------------------------------|---|-----------------------|-------------------------------|
| Share options | -                             | 490,250                         | 490,250   | \$6.58                | -                             |
| Rights        | 8,510                         | 20,510                          | 12,500  | -                     | -                             |

<sup>18,010</sup> rights exercised were fulfilled by shares purchased on the ASX by Objective Corporation Limited Employee Share Trust.

Refer Note 27 for further details.

During the year, the Group issued 502,750 ordinary shares of the Company as a result of the exercise of 490,250 options and 12,500 rights at various prices under the share based payment arrangements. Since the end of the financial year, the Group issued 7,250 ordinary shares of the Company as a result of the exercise of 3,500 rights and 3,750 options, at various prices under the share based payment arrangements, by employees.

#### LIKELY DEVELOPMENTS

The Group delivered strong profitability in FY2025. We continued to invest in our product portfolio and our workforce, as well as developing new markets for our products and pursuing non-organic growth opportunities.

The Directors have identified opportunities to continue to grow the business in FY2026 and the Group will be pursuing these whilst maintaining a focus on increasing profitability. Through product innovation and the development of outstanding software, we have expanded our addressable market in the regions in which we are well established, and our globally competitive products provide an opportunity for us to expand our presence beyond our current geographic footprint. The Group also retains significant financial capacity to pursue investment opportunities outside of the current product portfolio and customer reach. Refer to the Review of Operations section for further details.

#### PERFORMANCE IN RELATION TO ENVIRONMENTAL REGULATION

The Board places a high priority on environmental issues and is satisfied that systems are in place for the management of the Company's compliance with applicable environmental regulations under the laws of the Commonwealth, States and Territories of Australia. The Company is not aware of any pending prosecutions relating to environmental issues, nor is the company aware of any environmental issues, which would materially affect the business as a whole.

#### **EVENTS AFTER BALANCE SHEET DATE**

On 30 June 2025, the Company entered into a Share Purchase Agreement to acquire 100% of the issued capital of Isovist Holdings Limited, a specialist provider of e-planning software for local government that transforms planning from a static document-based process to a dynamic digital solution. The transaction was completed on 1 July 2025, following the satisfaction of conditions precedent. Total consideration for the transaction was NZ\$5,463,000, inclusive of cash balances of NZ\$1,463,000 at the date of acquisition.



# **DIRECTORS' REPORT (CONTINUED)**

# **EVENTS AFTER BALANCE SHEET DATE (CONTINUED)**

For dividends resolved to be paid after 30 June 2025, refer Note 21.

Other than the above, the Directors have not become aware of any matter or circumstance not otherwise dealt with in the report or in the financial statements that has significantly or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.

### **INDEMNIFYING OFFICERS OR AUDITOR**

During the financial year the Company has paid an insurance premium for a Directors' and Officers' insurance policy. The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the Directors or Company Secretary as a result of the work performed in their capacity as officers of entities in the Group to the extent permitted by law. The Directors have not disclosed the amount of the premium as such disclosure is prohibited under the terms of the contract. The Company has not otherwise, during or since the financial year, indemnified or agreed to indemnify an officer or auditor of the Company or any related body corporate against a liability incurred.

#### CORPORATE GOVERNANCE STATEMENT

The Company's Directors and management are committed to conducting the Group's business in an ethical manner and in accordance with the highest standards of corporate governance. The Company has adopted and substantially complies with the ASX Corporate Governance Principles and Recommendations (4th Edition) ('Recommendations') to the extent appropriate to the size and nature of the Group's operations.

The Company has prepared a Corporate Governance Statement which sets out the corporate governance practices that were in operation throughout the financial year for the Company, identifies any Recommendations that have not been followed, and provides reasons for not following such Recommendations. The Company's Corporate Governance Statement and policies will be approved at the same time as the Annual Report and will be found on its website: http://www.objective.com/about/investors.

### **DIRECTORS' INTEREST**

Directors' beneficial interest in shares, options and rights at the date of this report were:

|                           | Number of  |           |           |
|---------------------------|------------|-----------|-----------|
|                           | ordinary   | Number of | Number of |
| Director                  | shares     | options   | Rights    |
| Tony Walls                | 62,000,000 | -         | -         |
| Nick Kingsbury            | 100,000    | -         | -         |
| Darc Rasmussen            | 130,214    | -         | -         |
| Stephen Bool              | 130,000    | -         | 5,000     |
| Total directors' interest | 62,360,214 | -         | 5,000     |



# **DIRECTORS' REPORT (CONTINUED)**

#### **MEETINGS OF DIRECTORS**

The number of Directors' and Audit Committee meetings held during the financial year and the number of meetings attended by each of the Directors are as follows:

|                | Direc                         | ctors' Meeting                    | Audit Comm                    | ittee Meetings                    |
|----------------|-------------------------------|-----------------------------------|-------------------------------|-----------------------------------|
| Director       | Number of<br>Meetings<br>Held | Number of<br>Meetings<br>Attended | Number of<br>Meetings<br>Held | Number of<br>Meetings<br>Attended |
| Tony Walls     | 12                            | 12                                | 2                             | 2                                 |
| Nick Kingsbury | 12                            | 12                                | 2                             | 2                                 |
| Darc Rasmussen | 12                            | 12                                | 2                             | 2                                 |
| Stephen Bool   | 12                            | 12                                | n/a                           | n/a                               |

#### **AUDITOR'S INDEPENDENCE DECLARATION**

A copy of the auditor's independence declaration in relation to the financial year is included on page 65.

### **AUDITOR'S NON-AUDIT SERVICES**

The Company has not engaged the Group auditor, Pitcher Partners, to provide non-audit services during the financial vear.

#### **ROUNDING OF AMOUNTS**

The Company is an entity to which ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191 applies and accordingly, amounts in the financial statements and Directors' Report have been rounded to the nearest thousand dollars, unless specifically stated to be otherwise.

#### PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied to the Court for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings. The Company was not a party to any such proceedings during the year.

# **AUDITED REMUNERATION REPORT**

This remuneration report details the key management personnel ("KMP") remuneration arrangements for the Group, in accordance with the requirements of the *Corporations Act 2001 (Cth)* and its Regulations.

The table below lists the Executives of the Group for the year ended 30 June 2025 and whose remuneration details are outlined in this Remuneration Report.

| Directors      |                                      |
|----------------|--------------------------------------|
| Tony Walls     | Chairman and Chief Executive Officer |
| Nick Kingsbury | Independent Non-Executive Director   |
| Darc Rasmussen | Independent Non-Executive Director   |
| Stephen Bool   | Non-Executive Director               |



# **DIRECTORS' REPORT (CONTINUED)**

# **AUDITED REMUNERATION REPORT (CONTINUED)**

#### Overview of remuneration approach and framework (Continued)

#### **Executive key management personnel**

Ben Tregoning VP Corporate Services and Chief Financial Officer (CFO)

#### Overview of remuneration approach and framework

The Board from time to time reviews the remuneration packages of all Directors and Executive Officers with due regard to performance and other relevant factors. The remuneration policy generally is to ensure the remuneration package properly reflects the person's duties and responsibilities and that the remuneration is competitive to attract, retain and motivate employees of the highest calibre.

#### **Executive Directors and Executives (Executive KMP)**

The Group aims to reward executives with a level and mix of remuneration based on their position and responsibility. All Executive KMP remuneration is comprised of the following:

- Fixed remuneration made up of contractual base salary, leave entitlements and legislated superannuation guarantee
- Variable remuneration in the form of short-term cash incentive and a long-term incentive through the issue of share options and/or rights at the Board's discretion.

The variable component, such as bonuses, are structured to reward outstanding performance against agreed Key Performance Indicators ("KPIs") including financial and non-financial metrics aligned with the Group's business strategy. Ultimately, bonuses and discretionary payments to Executive KMP are at the discretion of the Board.

Remuneration and other terms of employment of the Executive KMP are formalised in employment agreements and contain the following key terms:

|  | Chief Executive Officer               | Chief Financial Officer  |
|--|---------------------------------------|--|
| Annual Salary  | Total fixed remuneration of \$303,262 | Total fixed renumeration of \$380,695  |
|  | inclusive of superannuation           | inclusive of superannuation  |
| Performance Bonus  | No STI potential                      | Total potential STI of up to 41% of Annual Salary, based on performance measured against a range of performance indicators |
|  | Chief Executive Officer               | Chief Financial Officer  |
| the state of the s |                                       |  |

|                     | Chief Executive Officer | Chief Financial Officer                   |
|---------------------|-------------------------|---|
| Long-term Incentive | No LTI potential        | Long-term incentives include long service |
|                     |                         | leave and share-based payments.           |
| Notice Period       | Six months              | One month                                 |

There are no retirement and termination benefits for Executive Directors or Executives apart from those that accrue from the relevant laws such as unpaid annual leave, superannuation, long service leave and notice of termination. The Group may consider payments on termination even though legally not required, to protect its rights if it is commercially beneficial to its interests.



# **DIRECTORS' REPORT (CONTINUED)**

# **AUDITED REMUNERATION REPORT (CONTINUED)**

#### **Non-Executive Directors**

Fees and payments to Non-Executive Directors reflect the demands that are made on, and the responsibilities of, the Directors. The Board decides the total amount paid to each non-executive Director as remuneration for their services as a Director. Non-Executive Directors receive an annual fee, paid monthly. The fees are not linked to performance of the Company. However, to align Non-Executive Directors' interest with shareholder interests, the Non-Executive Directors are encouraged to hold shares in the Company and are able to participate in the employee share option plan.

Voting and comments made at the company's 28th November 2024 Annual General Meeting ('AGM')

At the 2024 AGM, 94.7% of the votes received supported the adoption of the remuneration report for the year ended 2024. The Company did not receive any specific feedback at the AGM regarding its remuneration practices. The Group did not engage a remuneration consultant to provide recommendations in respect of the remuneration of KMP.

| Measure                       | 2025     | 2024     | 2023     | 2022     | 2021     |
|-------------------------------|----------|----------|----------|----------|----------|
| Revenue (\$'000)              | 123,500  | 117,500  | 110,364  | 106,505  | 95,056   |
| Net profit after tax (\$'000) | 35,440   | 31,330   | 21,087   | 19,563   | 16,086   |
| Basic earnings per share      | 37.2 cps | 32.9 cps | 22.2 cps | 20.7 cps | 17.2 cps |
| Dividends                     | 22.0 cps | 17.0 cps | 13.5 cps | 11.0 cps | 9.0 cps  |
| Share price at 30 June (\$)   | 19.16    | 12.03    | 13.77    | 13.73    | 17.47    |
| Share buy-backs (\$'000)      | -        | 2,848    | 1,239    | -        | -        |

|                        | c a romancian     | on consulta        | nt to provide | e recommend                | dations in res                          | pect of the re                       | emuneration             | of KMP.                     |                                     |
|------------------------|-------------------|--------------------|---------------|----------------------------|---|--------------------------------------|-------------------------|-----------------------------|-------------------------------------|
| Group perfor           | mance             |                    |               |                            |   |                                      |                         |                             |                                     |
| Information ab         | •                 | •                  |               |                            | eholder weal                            | th for the pas                       | st five years           | up to and                   | including                           |
| Measure                |                   |                    | 202           | 5                          | 2024                                    | 2023                                 | 20:                     | 22                          | 2021                                |
| Revenue (\$'00         | 00)               |                    | 123,50        | O 117                      | 7,500                                   | 110,364                              | 106,5                   | 05                          | 95,056                              |
| Net profit afte        | r tax (\$'000)    |                    | 35,440        | O 3-                       | 1,330                                   | 21,087                               | 19,5                    | 63                          | 16,086                              |
| Basic earning          | s per share       |                    | 37.2 cp       | s 32.9                     | 9 cps                                   | 22.2 cps                             | 20.7 c                  | ps                          | 17.2 cps                            |
| Dividends              |                   |                    | 22.0 cp       | s 17.0                     | O cps                                   | 13.5 cps                             | 11.0 c                  | ps                          | 9.0 cps                             |
| Share price at         | 30 June (\$)      |                    | 19.10         | 6 -                        | 12.03                                   | 13.77                                | 13.                     | 73                          | 17.47                               |
| Share buy-ba           | cks (\$'000)      |                    |               | - 2                        | 2,848                                   | 1,239                                |                         | -                           | -                                   |
|                        |                   | ived by KMP is se  |               |                            |   |                                      |                         |                             |                                     |
|                        | s                 | hort-term          |               | Long-term                  | Share<br>based<br>payments<br>(SBP)     | Post<br>employ-<br>ment              | Total                   | %<br>perform<br>-ance       | Value of<br>SBP as<br>% of          |
|                        | Salary and fees   | hort-term<br>Bonus | Other         | Leave entitlements         | based payments                          | employ-<br>ment                      | Total                   | perform                     | SBP as                              |
| 2025                   | Salary and        |                    | Other \$      | Leave<br>entitle-          | based payments (SBP)                    | employ-<br>ment                      | Total<br>\$             | perform -ance               | SBP as<br>% of<br>remune-           |
| 2025<br>N Kingsbury    | Salary and fees   | Bonus              |               | Leave<br>entitle-<br>ments | based payments (SBP) Options and rights | employ-<br>ment  Super-<br>annuation |                         | perform<br>-ance<br>related | SBP as<br>% of<br>remune-<br>ration |
| )                      | Salary and fees   | Bonus              |               | Leave<br>entitle-<br>ments | based payments (SBP) Options and rights | employ-<br>ment  Super-<br>annuation | \$                      | perform<br>-ance<br>related | SBP as<br>% of<br>remune-<br>ration |
| N Kingsbury            | \$ 71,963 249,296 | Bonus              |               | Leave entitle-ments        | based payments (SBP) Options and rights | employ-<br>ment  Super-<br>annuation | \$<br>71,963            | perform<br>-ance<br>related | SBP as<br>% of<br>remune-<br>ration |
| N Kingsbury<br>T Walls | \$ 71,963 249,296 | Bonus              |               | Leave entitle-ments        | based payments (SBP) Options and rights | employ-<br>ment  Super-<br>annuation | \$<br>71,963<br>314,474 | perform<br>-ance<br>related | SBP as<br>% of<br>remune-<br>ration |

<sup>&</sup>lt;sup>1</sup> Granted by the Board on 18 March 2025 and represents 40% bonus as a percentage of maximum achievable.



# **DIRECTORS' REPORT (CONTINUED)**

# **AUDITED REMUNERATION REPORT (CONTINUED)**

Remuneration received by KMP is set out in the table below.

|             | S               | hort-term |       | Long-term                  | Share<br>based<br>payments<br>(SBP) | Post<br>employ-<br>ment | Total   | %<br>perform<br>-ance | Value of<br>SBP as<br>% of |
|-------------|-----------------|-----------|-------|----------------------------|-------------------------------------|-------------------------|---------|-----------------------|----------------------------|
|             | Salary and fees | Bonus     | Other | Leave<br>entitle-<br>ments | Options and rights                  | Super-<br>annuation     |         | related               | remune-<br>ration          |
| 2024        | \$              | \$        | \$    | \$                         | \$                                  | \$                      | \$      | %                     | %                          |
| N Kingsbury | 69,146          | -         | -     | -                          | -                                   | -                       | 69,146  | -                     | -                          |
| T Walls     | 189,135         | -         | -     | 4,222                      | -                                   | 22,135                  | 215,492 | -                     | -                          |
| D Rasmussen | 54,167          | -         | -     | -                          | -                                   | -                       | 54,167  | -                     | -                          |
| S Bool      | 63,636          | -         | -     | -                          | 33,450                              | 7,000                   | 104,086 | -                     | 32.1 %                     |
| B Tregoning | 335,803         | 68,837    | 1,200 | 3,794                      | 369,096                             | 27,399                  | 806,129 | 8.5 %                 | 45.8 %                     |

The bonuses in the above tables are short-term incentives fully vested to the Executive for that year. The cash bonuses are determined by the Board based on overall company performance and achievement of financial and operational targets within individual areas of control.

The fair value of options and rights have been determined using either Black-Scholes or Monte-Carlo Simulation option pricing models, taking into account the exercise price, the term of the option, the vesting criteria, the impact of dilution, the non-tradeable nature of the option, the price at grant date of the underlying share and the expected price volatility of that share, the expected dividend yield and the risk free interest rate for the term of the option and rights. The value of the option or right at grant date is then amortised over the relevant vesting period. The value included in remuneration of key management personnel above relates to the amortised value of options and rights granted and vested. Refer to Note 27 for further details.

#### Details of options over ordinary shares granted and vested for Directors or other KMP during the current year

| ) | Directors and KMP               | Number of<br>options at<br>30 June<br>2024 | Number<br>granted | Number<br>exercised |                      | Vested and<br>exercisable<br>at 30 June<br>2025 | Amount<br>paid per<br>share | Amount<br>unpaid on<br>share |
|---|---------------------------------|--|-------------------|---------------------|----------------------|---|-----------------------------|------------------------------|
|   | B Tregoning                     | 577,500                                    | -                 | (151,250)           | 426,250 <sup>1</sup> | -   | \$14.02                     | -                            |
| ) | Weighted average exercise price | \$14.27                                    | -                 | \$14.02             | \$14.61              | n/a   | n/a                         | n/a                          |
|   | Fair value per option           | n/a  | n/a               | \$1.56              | n/a                  | n/a   | n/a                         | n/a                          |

<sup>&</sup>lt;sup>1</sup> Options that are exercisable in three remaining equal tranches with an exercise price of \$14.85 per share and contain exercise restriction periods up to 15<sup>th</sup> December 2027. Share options are subject to restrictions dependent on length of service.



# **DIRECTORS' REPORT (CONTINUED)**

# **AUDITED REMUNERATION REPORT (CONTINUED)**

Details of movement in share rights for Directors or other KMP during the current year

| Directors and KMP | Number of<br>rights at<br>30 June<br>2024 | Number<br>granted | Number<br>exercised | Number of<br>rights at<br>30 June<br>2025 | Grant date | Fair value<br>per right -<br>granted | Vested and<br>exercisable<br>at 30 June<br>2025 |
|-------------------|---|-------------------|---------------------|---|------------|--------------------------------------|---|
| S Bool            | 7,500                                     | -                 | (2,500)             | 5,000 <sup>1</sup>                        | 28/11/2022 | n/a                                  | 2,500   |
| B Tregoning       | -   | 5,510             | (5,510)             | -   | 28/10/2024 | \$15.31                              |   |
| Exercise price    | n/a                                       | \$nil             | \$nil               | n/a                                       | n/a        | n/a                                  | n/a   |

<sup>&</sup>lt;sup>1</sup> Share right vest subject to the relevant holding remaining employed or engaged as at the reporting date. There are no performance conditions attached to these rights.

### **Shareholdings of Key Management Personnel**

| КМР         | Number of<br>shares at 30<br>June 2024 | Share options exercised | Rights<br>exercised | Shares sold | Number of<br>shares at 30<br>June 2025 |
|-------------|--|-------------------------|---------------------|-------------|--|
| T Walls     | 62,000,000                             | -                       | -                   | -           | 62,000,000                             |
| N Kingsbury | 100,000                                | -                       | -                   | -           | 100,000                                |
| D Rasmussen | 230,214                                | -                       | -                   | (100,000)   | 130,214                                |
| S Bool      | 127,500                                | -                       | 2,500               | -           | 130,000                                |
| B Tregoning | 201,259                                | 151,250                 | 5,510               | (29,269)    | 328,750                                |

There were no loans to key management personnel during the financial year.

Signed in accordance with a resolution of the Board of Directors.

**Tony Walls** 

Director

Date: 21 August 2025

!Wallo



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 30 JUNE 2025

#### CONSOLIDATED

|   | Notes | 2025     | 2024 <sup>1</sup> |
|---|-------|----------|-------------------|
|   |       | \$'000   | \$'000            |
| Revenue   | 3 & 5 | 123,500  | 117,500           |
| Cost of sales                                       |       | (7,195)  | (7,597)           |
| Gross profit  |       | 116,305  | 109,903           |
| Distribution expenses                               | 2     | (43,376) | (41,999)          |
| Research and development expenses                   | 2     | (15,552) | (15,646)          |
| Administration and other operating expenses         | 2     | (9,312)  | (7,241)           |
| Depreciation and amortisation expenses              | 6     | (7,234)  | (5,978)           |
| Finance costs                                       |       | (582)    | (657)             |
| Other gains / (losses)                              | 6     | 935      | (7)               |
| Other income  |       | 189      |                   |
| Profit before income tax                            | 3 & 6 | 41,373   | 38,375            |
| Income tax expense                                  | 8     | (5,933)  | (7,045)           |
| Profit for the year attributable to shareholders of |       |          |                   |
| Objective Corporation Limited                       |       | 35,440   | 31,330            |
|   |       |          |                   |
|   |       | Cents    | Cents             |
| Basic earnings per share                            | 4     | 37.2     | 32.9              |
| Diluted earnings per share                          | 4     | 36.6     | 32.4              |

<sup>&</sup>lt;sup>1</sup> The presentation of certain comparative line items in the consolidated statement of profit or loss has been changed to separately disclose depreciation and amortisation expenses (refer Note 2).

The above consolidated statement of profit or loss should be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2025

#### CONSOLIDATED

|  | Notes | 2025   | 2024   |
|--|-------|--------|--------|
|  |       | \$'000 | \$'000 |
| Profit for the year  |       | 35,440 | 31,330 |
| Other comprehensive income                                     |       |        |        |
| Items that may be reclassified subsequently to profit or loss: |       |        |        |
| Exchange differences on translation of foreign operations      | 22    | 521    | 90     |
| Other comprehensive income for the year, net of tax            |       | 521    | 90     |
| Total comprehensive income for the year                        |       | 35,961 | 31,420 |
| Total comprehensive income for the year attributable to        |       |        |        |
| shareholders of Objective Corporation Limited                  |       | 35,961 | 31,420 |

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2025

#### **CONSOLIDATED**

| CONSOLIDATED   | Notes    | 2025                      | 2024            |
|--|----------|---------------------------|-----------------|
|  | Notes    | \$'000                    | \$'000          |
| Current assets   |          | \$.000                    | \$.000          |
|  | 9        | 99,157                    | 95,979          |
| Cash and cash equivalents  Trade and other receivables | 11       |                           |                 |
| Contract assets  | 12       | 9,880<br>2,093            | 4,523<br>2,782  |
| Current tax assets                                     | 12       | 2,0 <del>9</del> 3<br>556 | 2,102           |
| Other assets   | 13       | 3,881                     | 2,627           |
| Total current assets                                   | 10       | 115,567                   | 105,911         |
| Non-current assets                                     |          | 113,307                   | 100,911         |
| Trade and other receivables                            | 11       | _                         | 8               |
| Property, plant and equipment                          | 14       | 2,122                     | 2,510           |
| Right-of-use assets                                    | 15       | 9,384                     | 11,056          |
| Intangible assets                                      | 16       | 66,885                    | 53,407          |
| Other assets   | 13       | 6                         | 6               |
| Total non-current assets                               | 10       | 78,397                    | 66,987          |
|  |          |                           |                 |
| Total assets   |          | 193,964                   | 172,898         |
| Current liabilities                                    | 17       | 11.004                    | 0.065           |
| Trade and other payables                               | 17       | 11,934                    | 9,965           |
| Contract liabilities  Lease liabilities                | 12<br>18 | 52,916<br>3,057           | 48,502<br>2,759 |
| Current tax liabilities                                | 10       | 3,007                     | 2,739           |
| Provisions   | 19       | 6,408                     | 6,163           |
| Other liabilities                                      | 23       | 0,400                     | 94              |
| Total current liabilities                              | 20       | 74,315                    | 68,144          |
| Non-current liabilities                                |          | 74,010                    | 00,144          |
| Lease liabilities                                      | 18       | 8,387                     | 10,689          |
| Deferred tax liabilities                               | 8        | 3,884                     | 738             |
| Provisions   | 19       | 1,187                     | 1,026           |
| Total non-current liabilities                          | 13       | 13,458                    |                 |
|  |          |                           | 12,453          |
| Total liabilities                                      |          | 87,773                    | 80,597          |
| Net assets   |          | 106,191                   | 92,301          |
| Equity   |          |                           |                 |
| Share capital  | 20       | 13,857                    | 12,385          |
| Reserves   | 22       | (8,934)                   | (10,681)        |
| Retained earnings                                      |          | 101,268                   | 90,597          |
| Total equity   |          | 106,191                   | 92,301          |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2025

### CONSOLIDATED

| ************************************** | Total<br>\$'000<br>73,549<br>31,330<br>90<br>31,420 |
|--|---|
| 72,119<br>31,330                       | 73,549<br>31,330<br>90                              |
| 31,330                                 | 31,330  |
| -                                      | 90  |
| -                                      | 90  |
| 31,330                                 |   |
| 31,330                                 |   |
| 31,330                                 | 31,420  |
|  |   |
|  |   |
|  |   |
| _                                      | 2,005   |
| -                                      | 663   |
| (12,852)                               | (12,852)  |
| -                                      | (2,484)   |
|  |   |
| (12,852)                               | (12,668)  |
| 90,597                                 | 92,301  |
| ,                                      |   |
| 35,440                                 | 35,440  |
|  |   |
| -                                      | 521   |
|  |   |
| 35,440                                 | 35,961  |
|  |   |
|  |   |
|  | 4 000   |
| -                                      | 1,226   |
| - (0.4.700)                            | 1,472   |
| (24,769)                               | (24,769)  |
| (0.4.700)                              | (00.074)  |
| (24./69)                               | (22,071)  |
| (= 1,1 00)                             | 106,191   |
|  | -<br>35,440<br>-<br>(24,769)<br>(24,769)            |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2025

#### CONSOLIDATED

|  | Notes | 2025     | 2024     |
|--|-------|----------|----------|
|  |       | \$'000   | \$'000   |
| Cash flows from operating activities                                       |       |          |          |
| Receipts from customers  |       | 131,465  | 137,625  |
| Payments to suppliers and employees  |       | (83,387) | (81,157) |
| Interest received  |       | 2,759    | 2,222    |
| Interest paid  |       | (572)    | (647)    |
| Income taxes paid, net   |       | (4,005)  | (2,259)  |
| Net cash inflow from operating activities                                  | 10(a) | 46,260   | 55,784   |
| Cash flows from investing activities                                       |       |          |          |
| Repayment of loans by employees  |       | 8        | 12       |
| Payment for acquisition of subsidiaries, net of cash acquired <sup>1</sup> |       | (94)     | (93)     |
| Payments for intangibles   | 16    | (15,674) | (14,088) |
| Payments for property, plant and equipment                                 |       | (587)    | (1,006)  |
| Net cash outflow from investing activities                                 |       | (16,347) | (15,175) |
| Cash flows from financing activities                                       |       |          |          |
| Dividends paid   | 10(b) | (24,810) | (12,791) |
| Repayment of lease liabilities   | 10(b) | (2,847)  | (2,543)  |
| Payment for buy-back of shares   |       | -        | (2,484)  |
| Treasury shares acquired and issued  |       | (132)    | (98)     |
| Proceeds from issue of shares  |       | 1,604    | 761      |
| Net cash outflow from financing activities                                 |       | (26,185) | (17,155) |
| Net increase in cash and cash equivalents                                  |       | 3,728    | 23,454   |
| Cash and cash equivalents at the beginning of the financial year           |       | 95,979   | 72,519   |
| Effects of exchange rate changes on cash and cash equivalents              |       | (550)    | 6        |
| Cash and cash equivalents at end of the financial year                     | 9     | 99,157   | 95,979   |

<sup>&</sup>lt;sup>1</sup> Represents the final instalment payment of \$94,000 (NZD100,100) made in settlement of the deferred consideration payable in relation to the acquisition of Master Business Systems Limited, which was acquired in 2020 financial year.

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 1 GENERAL INFORMATION**

#### **Corporate information**

Objective Corporation Limited ("the company") is a limited company incorporated in Australia whose shares are publicly traded on the Australian Securities Exchange. The address of its registered office is Level 30, 177 Pacific Highway, North Sydney NSW 2060, Australia.

This financial report includes the consolidated financial statements of Objective Corporation Limited and its controlled entities ("the Group"). Information about subsidiaries at 30 June 2025 is set out under Note 24.

The Group is a 'for profit' entity and the principal activities for the Group's various business areas are described in more detail in Note 3 Segment Information.

#### Basis of preparation

This financial report is a general purpose financial report which:

- has been prepared in accordance with Australian Accounting Standards and the Corporations Act 2001 (Cth);
- complies with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and Interpretations as issued by the IFRS Interpretations Committee (IFRIC);
- has been prepared on a historical cost basis except for certain items measured at fair value;
- has been prepared on a going concern basis;
- · is presented in Australian dollars (AUD), which is the group's functional and presentation currency; and
- is presented with values rounded to the nearest thousand dollars in accordance with ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191.

Where necessary, comparative information has been restated to conform to the current year's disclosures (Refer Note 2).

#### NOTE 2 MATERIAL ACCOUNTING POLICY INFORMATION

Material accounting policies applied by the Group in the preparation of the consolidated financial statements are incorporated into the individual notes, and supplemented by the disclosures hereunder.

The accounting policies applied are consistent with those of the previous financial year except for the adoption of new accounting standards, interpretations, or amendments.

#### Presentation of Consolidated Statement of Profit or Loss (Including comparatives)

In the current year the presentation of certain line items in the statement of profit or loss has been changed to separately disclose depreciation and amortisation expense, consistent with industry practice and how information is presented internally. The directors have determined that this reclassification enhances the understanding of the financial statements. The following comparative figures have been reclassified so as to be comparable with the figures presented for the current financial year:

#### **CONSOLIDATED**

|   | As previously classified | Reclassification<br>of depreciation<br>and amortisation | As reclassified |
|---|--------------------------|---|-----------------|
| 30 June 2024                                | \$'000                   | \$'000  | \$'000          |
| Distribution expenses                       | 42,019                   | (20)  | 41,999          |
| Research & development expenses             | 17,046                   | (1,400)   | 15,646          |
| Administration and other operating expenses | 11,799                   | (4,558)   | 7,241           |
| Depreciation and amortisation expenses      | -                        | 5,978   | 5,978           |

This reclassification has had no impact on the comparative profit before income tax for the year.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 2 MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

#### New or revised accounting standards

In the current year, the Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board that are relevant to its operations and effective for annual reporting periods commencing on or after 1 January 2025.

None of these standards have had a material impact on the disclosures or on the amounts recognised in the consolidated financial statements.

New standards and interpretations and amendments to existing standards and interpretations issued by the IASB, but not yet endorsed by the AASB, and which are effective for financial years beginning after January 1, 2025, have not been applied in preparing these consolidated financial statements and have not been disclosed as they are not expected to have a material impact on the Group's consolidated financial statements.

#### **Basis of consolidation**

The consolidated financial statements have been prepared by aggregating the financial statements of all the entities that comprise the Group, being Objective Corporation Limited and its controlled entities. In these consolidated financial statements:

- results of each controlled entity are included from the date Objective Corporation Limited obtains control and until such time as it ceases to control an entity; and
- all inter-entity balances and transactions are eliminated.

Control is achieved when Objective Corporation Limited is exposed to, or has rights to, variable returns from its involvement with an entity and has the ability to affect those returns through its power to direct the activities of the entity.

Assets and liabilities in foreign subsidiaries, whose functional currency differ from the presentation currency, are converted to AUD using the exchange rate in effect at the reporting date. Income and expenses from foreign companies are converted to AUD using the monthly average rate of exchange. All translation differences are recognised in other comprehensive income and accumulated in the foreign currency translation reserve.

#### Foreign currency transactions and balances

Transactions in foreign currency are converted at the exchange rate applicable on the transaction date. Monetary items in a foreign currency are converted to AUD using the exchange rate applicable on the balance sheet date. Changes to exchange rates are recognised in the consolidated statement of profit or loss as they occur during the accounting period.

#### Significant judgments and key sources of estimation uncertainty

Significant judgments and key assumptions that management has made in applying the Group's material accounting policies and that have a significant effect on the amounts recognised in the consolidated financial statements are:

| Note       | Judgement / Estimation                                     |
|------------|--|
| 3, 5       | Revenue from contracts with customers                      |
| 11         | Expected credit loss allowance                             |
| 16         | Capitalised development costs                              |
| 14, 15, 16 | Useful life for depreciable assets                         |
| 15, 18     | Lease terms and incremental borrowing rates                |
| 19, 27     | Employee benefits assumptions and share based remuneration |
| 8          | Income taxes   |
| 16         | Impairment assessment                                      |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 2 MATERIAL ACCOUNTING POLICY INFORMATION (CONTINUED)

#### Significant judgments and key sources of estimation uncertainty (Continued)

The estimates and assumptions are based on the information available at the date of issuance of the consolidated financial statement, historical experience and other factors, including expectations of future evets which are believed to be reasonable at that time. The actual results might differ from the estimates.

#### **NOTE 3 SEGMENT INFORMATION**

#### Operating and reportable segments

The Group applies a 'management approach' to identify its segments, based on the information provided to the Group's chief operating decision-makers (CODM). Accordingly, segment information is prepared on the basis of internal management reporting that is regularly reviewed by the CODM to assess the performance of the segment and make decisions regarding the allocation of resources. Within the Group, the function of the CODM is exercised by the CEO.

The CODM assesses the financial performance of the Group on an integrated basis only, and accordingly the Group is managed on the basis of a single segment.

#### Revenue by product group

The revenue analysis presented to the CODM on a monthly basis is categorised by product group as below:

|   | 2025    | 2024    |
|---|---------|---------|
|   | \$'000  | \$'000  |
| Revenue by product group:                   |         |         |
| Content Solutions                           | 83,392  | 80,283  |
| Planning & Building                         | 13,061  | 12,303  |
| Regulatory Solutions                        | 23,622  | 22,218  |
| Total revenue from contracts with customers | 120,075 | 114,804 |

| Product groups      | Description   |
|---------------------|---|
| Content Solutions   | Includes revenue from Objective Nexus which allow customers to manage information and process governance across the enterprise through either on-premise or cloud infrastructure. Also includes the revenue from the sale of Objective Connect products which enable customers to collaborate with external organisations with the security, information governance and auditability demanded by government and Objective Redact products which allow users to irreversibly remove sensitive information from any electronic document. It also Includes results from the sale of Objective Keystone products that improve efficiency and deliver governance in the process of authoring, reviewing, engaging with and publishing documents. |
| Planning & Building | Includes revenue from sales of Objective Build, a leading end to end building consenting solution and Objective Trapeze products which digitally transform development application plan reviews and assessments.  |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 3 SEGMENT INFORMATION (CONTINUED)

| Product groups       | Description   |
|----------------------|---|
| Regulatory Solutions | Includes revenue from Objective RegWorks and Objective Reach products that are focused on the delivery of government regulation technology solutions, helping governments and regulators to productively carry out the essential work of delivering safety, regulation, compliance and enforcement outcomes that make our communities safer places to live. |

#### Revenue by geographic location

A large amount of revenue is generated by customers that are global, from transactions that cross multiple countries and where the source of revenue can be unrelated to the location of the users accessing the software.

#### **CONSOLIDATED**

|                      | 2025    | 2024    |
|----------------------|---------|---------|
|                      | \$'000  | \$'000  |
| Revenue by location: |         |         |
| Australia            | 95,795  | 90,667  |
| United Kingdom       | 14,095  | 12,106  |
| New Zealand          | 12,060  | 13,225  |
| Rest of the world    | 1,550   | 1,502   |
| Total revenue        | 123,500 | 117,500 |

There were no customers contributing more than 10% of total revenue during the current and comparative period.

The CODM continues to consider the financial position of the business from a geographical perspective and as such the assets and liabilities of the Group are presented by geographical region for both the year ended 30 June 2025 and the comparative period.

#### Reportable segment assets and liabilities by geographic location

| 30 June 2025                   | Asia Pacific | Europe | Total   |
|--------------------------------|--------------|--------|---------|
|                                | \$'000       | \$'000 | \$'000  |
| Reportable segment assets      | 162,700      | 31,264 | 193,964 |
| Reportable segment liabilities | 73,913       | 13,860 | 87,773  |

| 30 June 2024                   | Asia Pacific | Europe | Total   |
|--------------------------------|--------------|--------|---------|
|                                | \$'000       | \$'000 | \$'000  |
| Reportable segment assets      | 142,302      | 30,596 | 172,898 |
| Reportable segment liabilities | 69,505       | 11,092 | 80,597  |

#### Reconciliation of non-current assets

|  | 2025   | 2024   |
|--|--------|--------|
|  | \$'000 | \$'000 |
| Non-current assets by location of assets |        |        |
| Australia                                | 48,924 | 39,516 |
| United Kingdom                           | 11,199 | 9,004  |
| New Zealand                              | 11,550 | 11,753 |
| Rest of the world                        | 6,724  | 6,714  |
| Total non-current assets                 | 78,397 | 66,987 |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 4 EARNINGS PER SHARE**

#### **CONSOLIDATED**

| CONCOLIDATED  |            |            |
|---|------------|------------|
|   | 2025       | 2024       |
| Net profit for the year attributable to the shareholders of Objective   |            |            |
| Corporation Limited (\$'000)  | 35,440     | 31,330     |
| Weighted average number of ordinary shares used in basic earnings per   |            |            |
| share   | 95,342,877 | 95,184,283 |
| Effect of potentially dilutive shares                                   | 1,415,586  | 1,437,898  |
| Weighted average number of ordinary shares used in diluted earnings per |            |            |
| share   | 96,758,463 | 96,622,181 |
| Basic earnings per share  | 37.2 cents | 32.9 cents |
| Diluted earnings per share  | 36.6 cents | 32.4 cents |

#### NOTE 5 REVENUE FROM CONTRACTS WITH CUSTOMERS

#### **CONSOLIDATED**

|                                       | 2025    | 2024    |
|---------------------------------------|---------|---------|
|                                       | \$'000  | \$'000  |
| Revenue from contracts with customers | 120,075 | 114,804 |
| Other revenue:                        |         |         |
| Interest income                       | 3,425   | 2,696   |
| Total revenue                         | 123,500 | 117,500 |

### Disaggregation of revenue from contracts with customers

The Group's revenue disaggregated by pattern of revenue recognition is as follows.

|  | 2025    | 2024    |
|--|---------|---------|
|  | \$'000  | \$'000  |
| Timing of revenue recognition:                         |         |         |
| - products and services transferred at a point in time | -       | 64      |
| - products and services transferred over time          | 120,075 | 114,740 |
| Total revenue from contracts with customers            | 120,075 | 114,804 |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 5 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)

#### Recognition and measurement - Revenue from contracts with customers

Revenue from contracts with customers is recognised upon transfer of control of the promised goods or services to customers in an amount that reflects the consideration the Group expects to receive in exchange for those goods or services.

The Group designs, develops and delivers specialised software solutions to assist predominantly public sector bodies to operate with increased effectiveness, transparency and efficiency through uptake of the Group's content, collaboration and process management solutions.

From these activities, the Group generates the following streams of revenue:

- Software licence or subscription revenue
- Implementation and consulting revenue
- Other ancillary fees such as hosting and support service fees

Each of the above services delivered to customers are considered separate performance obligations, even though for practical expedience they may be governed by a single legal contract with the customer.

Revenue recognition for each of the above revenue streams are as follows:

| Revenue stream                        | Performance obligation     | Timing of recognition  |
|---------------------------------------|----------------------------|--|
| Software license revenue              | Access to software         | Software license revenue offered on a subscription basis is recognised over time based on an equal daily rate over the term of the contract as the customer simultaneously receives and consumes the benefit of accessing the software.  |
|                                       |                            | Subscription customers are typically invoiced annually in advance and prior to revenue recognition, which results in contract liabilities. The consideration is payable when invoiced.   |
| Implementation and consulting revenue | As defined in the contract | Professional service revenue billed on a time and materials basis is recognised over time as services are delivered. Revenue from providing services is recognised in the accounting period in which the services are rendered. Revenue is calculated based on time and materials.   |
| Implementation and consulting revenue |                            | For fixed-price contracts, revenue is recognised over time based on the extent of progress towards completion of the performance obligation, on a project-by-project basis. The method used to measure progress depends on the nature of the services. Revenue is recognised on the basis of time and materials incurred to date relative to the total budgeted inputs. The output method on the basis of milestones is used when the contractual terms align the Group's performance with measurements of value to the customer. Revenue is recognised for services performed to date based on contracted rates and/or milestones that correspond to the amount the Group is entitled to invoice. |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 5 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)

| Revenue stream       | Performance obligation   | Timing of recognition                  |
|----------------------|--|--|
| Other ancillary fees | Provision of hosting services, cloud services, support and maintenance services. | Over time, depending on circumstances. |

## Significant accounting estimates and judgements – revenue from contracts with customers *Performance obligations*

The Group's contracts with customers may include multiple performance obligations. For contracts with multiple components to be delivered, such as, software installation, software licence and upgrade support services, management applies judgement to consider whether those promised goods and services are (i) distinct - to be accounted for as separate performance obligations; (ii) not distinct - to be combined with other promised goods or services until a bundle is identified as distinct or (iii) part of a series of distinct goods and services that are substantially the same and have the same pattern of transfer to the customer.

#### Transaction price

At contract inception the total transaction price is estimated, being the amount to which the Group expects to be entitled and has rights to under the present contract. This includes an assessment of any variable consideration where the Group's performance may result in additional revenues based on the achievement of agreed key performance indicators. Such amounts are only included based on the expected value method and only to the extent that it is highly probable that significant reversals in the cumulative amount of revenue recognised will not occur in subsequent periods. The expected value method for estimating variable consideration is generally used where the Group has a large number of contracts with similar characteristics.

The Group allocates the transaction price to each performance obligation based on the relative stand-alone selling prices of each distinct product or service. Stand-alone selling prices are determined based on prices charged to customers for individual products and services taking into consideration the size and length of contracts and the Group's overall go to market strategy.

#### **Contract modifications**

The Group's contracts may occasionally be amended for changes in contract specifications and requirements. Contract modifications exist when the amendment either creates new or changes the existing enforceable rights and obligations. The effect of a contract modification on the transaction price and the Group's measure of progress for the performance obligation to which it relates, is recognised as an adjustment to revenue in one of the following ways:

- a. prospectively as an additional separate contract;
- b. prospectively as a termination of the existing contract and creation of a new contract;
- c. as part of the original contract using a cumulative catch up; or
- d. as a combination of (b) and (c).

For contracts for which the Group has decided there is a series of distinct goods and services that are substantially the same and have the same pattern of transfer where revenue is recognised over time, the modification will always be treated under either (a) or (b). (d) may arise when a contract has a part termination and a modification of the remaining performance obligations.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 5 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)

#### Contract modifications (Continued)

Judgement is applied in relation to the accounting for such modifications where the final terms or legal contracts have not been agreed prior to the period end as management need to determine if a modification has been approved and if it either creates new or changes existing enforceable rights and obligations of the parties. Depending upon the outcome of such negotiations, the timing and amount of revenue recognised may be different in the relevant accounting periods. Modification and amendments to contracts are undertaken via an agreed formal process. For example, if a change in scope has been approved but the corresponding change in price is still being negotiated, management use their judgement to estimate the change to the total transaction price. Importantly any variable consideration is only recognised to the extent that it is highly probable that no revenue reversal will occur.

#### **NOTE 6 PROFIT AND LOSS ITEMS**

#### **CONSOLIDATED**

|  | 2025     | 2024     |
|--|----------|----------|
| Expenses:  | \$'000   | \$'000   |
| Depreciation expenses – property, plant and equipment                              | (1,017)  | (1,446)  |
| Depreciation expenses – right-of-use assets  | (2,831)  | (2,662)  |
| Amortisation expenses- intangible assets   | (3,386)  | (1,870)  |
| Expected credit loss reversal / (allowance) - trade receivable and contract assets | 146      | (391)    |
| Interest expense – lease liabilities   | (567)    | (642)    |
| Other finance costs  | (15)     | (15)     |
| Other short term lease expenses  | (34)     | (43)     |
| Employee benefits expense  | (64,509) | (62,222) |
| Superannuation expense   | (5,346)  | (4,976)  |
| Share based payments expense   | (1,226)  | (2,005)  |
| Net foreign exchange gains / (losses)  | 935      | (7)      |
| Merger and acquisition costs   | 441      | -        |

#### **NOTE 7 AUDITOR'S REMUNERATION**

#### **CONSOLIDATED**

|  | 2025    | 2024    |
|--|---------|---------|
|  | \$      | \$      |
| Pitcher Partners                           |         |         |
| Audit and review of financial statements   | 188,500 | 151,000 |
| Total remuneration of Pitcher Partners     | 188,500 | 151,000 |
|  |         |         |
| Non-Pitcher Partners                       |         |         |
| Audit and review of financial statements   | 43,242  | 27,399  |
| Tax compliance and accounting services     | 8,544   | 3,318   |
| Total remuneration of non-Pitcher Partners | 51,786  | 30,717  |

Audit fee is included in Administration and Other Operating Expenses on the face of the consolidated statement of profit or loss. Pitcher Partners is the Group auditor of the Company.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 8 INCOME TAXES**

#### (a) Components of income tax expense

#### **CONSOLIDATED**

|  | 2025   | 2024   |
|--|--------|--------|
|  | \$'000 | \$'000 |
| Current tax expense on profits for the year                        | 2,722  | 4,052  |
| Deferred tax expense related to movements in deferred tax balances | 3,163  | 3,173  |
| Income tax under / (over) provided in prior years                  | 48     | (180)  |
| Income tax expense   | 5,933  | 7,045  |

#### (b) Reconciliation of income tax expense to prima facie tax payable

#### **CONSOLIDATED**

|   | 2025    | 2024    |
|---|---------|---------|
|   | \$'000  | \$'000  |
| Profit before income tax expense  | 41,373  | 38,375  |
| Prima facie income tax expense calculated at the tax rate of 30%                          | 12,412  | 11,513  |
| Tax effect of amounts which are not deductible / (taxable) in calculating taxable income: |         |         |
| Amortisation expenses - intangibles   | 113     | 127     |
| Share based payment expenses  | 368     | 602     |
| Other non-allowable deductions  | 405     | 62      |
| Subtotal  | 13,298  | 12,304  |
| Different tax rates of subsidiaries operating in other jurisdictions                      | (267)   | (422)   |
| Adjustments for current tax of prior periods  | 48      | (180)   |
| Research and development tax credit   | (3,957) | (3,614) |
| Tax effect of cash contributions to employee share trust                                  | (2,346) | (717)   |
| Recoupment in the current year of previously unrecognised tax losses                      | (412)   | (326)   |
| Previously unrecognised tax losses now recognised as deferred tax assets                  | (431)   |         |
| Income tax expense  | 5,933   | 7,045   |

#### (c) Deferred tax balances as disclosed in the consolidated statement of financial position

|   | 2025    | 2024    |
|---|---------|---------|
|   | \$'000  | \$'000  |
| Deferred tax assets arising on deductible temporary differences   | 3,355   | 2,747   |
| Deferred tax liabilities arising on taxable temporary differences | (7,239) | (3,485) |
| Total net deferred tax liabilities                                | (3,884) | (738)   |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

### **NOTE 8 INCOME TAXES (CONTINUED)**

### (d) Movement in deferred tax balances

#### **CONSOLIDATED**

|   | Opening<br>balance | Charged<br>to profit or<br>loss | Foreign<br>currency<br>translation | Closing<br>balance |
|---|--------------------|---------------------------------|------------------------------------|--------------------|
| At 30 June 2025                           | \$'000             | \$'000                          | \$'000                             | \$'000             |
| Property, plant and equipment             | 373                | (9)                             | (5)                                | 359                |
| Unrealised foreign exchange               | -                  | 25                              | -                                  | 25                 |
| Employee benefits provision               | 1,977              | 136                             | (27)                               | 2,086              |
| Rent incentive provision                  | 150                | 83                              | (3)                                | 230                |
| Deferred expenditures for tax purposes    | 33                 | (26)                            | -                                  | 7                  |
| Other individually insignificant balances | 299                | (86)                            | 4                                  | 217                |
| Tax losses                                | -                  | 431                             | -                                  | 431                |
| Intangibles                               | (3,486)            | (3,406)                         | 47                                 | (6,845)            |
| Accrued interest income                   | (84)               | (311)                           | 1                                  | (394)              |
| Total net deferred tax liabilities        | (738)              | (3,163)                         | 17                                 | (3,884)            |

| At 30 June 2024                           | \$'000 | \$'000  | \$'000 | \$'000  |
|---|--------|---------|--------|---------|
| Property, plant and equipment             | 429    | (60)    | 4      | 373     |
| Unrealised foreign exchange               | 1      | (1)     | -      | -       |
| Employee benefits provision               | 1,847  | 117     | 13     | 1,977   |
| Rent incentive provision                  | 146    | 3       | 1      | 150     |
| Deferred expenditures for tax purposes    | 59     | (26)    | -      | 33      |
| Other individually insignificant balances | 121    | 177     | 1      | 299     |
| Intangibles                               | (133)  | (3,351) | (2)    | (3,486) |
| Accrued interest income                   | (51)   | (32)    | (1)    | (84)    |
| Total net deferred tax liabilities        | 2,419  | (3,173) | 16     | (738)   |

### (e) Tax losses

#### **CONSOLIDATED**

|   | 2025   | 2024   |
|---|--------|--------|
|   | \$'000 | \$'000 |
| Unused tax losses for which no deferred tax asset has been recognised | 37     | 3,213  |
| Potential tax benefit   | 6      | 673    |

# Recognition and measurement

Income tax expense or credit is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date in the countries where the Group operates and generates taxable income.

Current tax payable is recognised as a liability (or asset) to the extent that it is unpaid (or refundable) and expected to be settled (or refunded) within twelve months of the year-end date.

Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends to either settle on a net basis or to realise the asset and settle the liability simultaneously. Current and deferred tax is recognised in the consolidated statement of profit or loss.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 8 INCOME TAXES (CONTINUED)**

#### Recognition and measurement (continued)

Deferred tax is determined using the balance sheet liability method for temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences and the carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilised. Deferred taxes are not recognised for the initial recognition of goodwill; the initial recognition of assets or liabilities, outside of a business combination, that affect neither accounting nor taxable profit, and do not give rise to equal taxable and deductible temporary differences.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be used.

Deferred tax assets and liabilities are offset in the consolidated financial statements when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority.

#### Tax consolidation

Objective Corporation Limited (the parent entity) and its wholly owned Australian resident subsidiaries formed a tax-consolidated group pursuant to Australian taxation law with effect from 1 July 2002 and are therefore taxed as a single entity from that date. Objective Corporation Limited is the head entity in the tax-consolidated group.

Tax expense/credit, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group using the 'standalone taxpayer' approach by reference to the carrying amounts in the separate financial statements of each entity and the tax values applying under tax consolidation.

Current tax liabilities and assets and deferred tax assets arising from unused tax losses and tax credits of the tax-consolidated group are recognised by the head entity in the tax consolidated group.

#### **Uncertain tax positions**

The Group's income tax assets and liabilities are based on interpretations of income tax legislation across various jurisdictions, primarily in Australia, New Zealand, United Kingdom and United States. The Group's effective tax rate can change from year to year based on the mix of income among jurisdictions, changes in tax laws in these jurisdictions, and changes in the estimated value of deferred tax assets and liabilities.

The Group's income tax expense reflects an estimate of the taxes it expects to pay for the current year, as well as a provision for changes arising in the values of deferred tax assets and liabilities during the year. The tax value of these assets and liabilities is impacted by factors such as accounting estimates inherent in these balances, management's expectations about future operating results, and differing interpretations of tax regulations by the taxable entity and the responsible tax authorities.

Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of deferred taxable income. Where the final tax outcome of these matters is different from the estimated amounts, such differences will impact the current and, where recognised, deferred tax provisions in the period in which such determination is made.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

### **NOTE 8 INCOME TAXES (CONTINUED)**

#### **Uncertain tax positions (Continued)**

The Group exercises judgement in determining whether deferred tax assets, particularly in relation to tax losses, are probable of recovery. Factors considered include the ability to offset tax losses within the groups of entities in different tax jurisdictions, the nature of the tax loss, the length of time that tax losses are eligible for carry forward to offset against future taxable profits and whether future taxable profits are expected to be sufficient to allow recovery of deferred tax assets.

#### **NOTE 9 CASH AND CASH EQUIVALENTS**

#### **CONSOLIDATED**

|  | 2025   | 2024   |
|--|--------|--------|
|  | \$'000 | \$'000 |
| Cash at bank and on hand                     | 99,157 | 95,979 |
| Total cash and cash equivalents <sup>1</sup> | 99,157 | 95,979 |

<sup>&</sup>lt;sup>1</sup> The cash and cash equivalents disclosed above and in the consolidated statement of cash flows include \$1,760,000 (2024: \$1,488,000) in highly liquid investments which are restricted for use and held as security for rental guarantee.

Cash and cash equivalents comprise cash, bank balances and term deposits and readily convertible to a known amount of cash throughout their term and subject to an insignificant risk of change in value assessed against the amount at inception.

#### **NOTE 10 CASH FLOW INFORMATION**

#### (a) Reconciliation of profit for the year to net cash inflow from operating activities

|  | 2025    | 2024    |
|--|---------|---------|
|  | \$'000  | \$'000  |
| Profit for the year  | 35,440  | 31,330  |
| Adjustments:   |         |         |
| Depreciation and amortisation expenses                                     | 4,403   | 3,316   |
| Depreciation of right-of-use assets  | 2,831   | 2,662   |
| Non-cash employee benefits expense – share based payments                  | 1,226   | 2,005   |
| Other insignificant non-cash adjustments                                   | (82)    | (7)     |
| Credit loss allowance / (reversal) - trade receivables and contract assets | (146)   | 391     |
| Change in operating assets and liabilities:                                |         |         |
| (Decrease) / increase in trade and other receivables                       | (5,562) | 15,732  |
| Increase in other operating assets   | (1,255) | (316)   |
| Decrease in contract assets  | 688     | 470     |
| Increase / (decrease) in trade and other payables                          | 2,010   | (1,551) |
| Increase / (decrease) in contract liabilities                              | 4,414   | (3,467) |
| (Increase) / decrease in current tax balances                              | (1,218) | 1,628   |
| Increase in deferred tax balances  | 3,147   | 3,157   |
| Increase in provisions   | 364     | 434     |
| Net cash inflow from operating activities                                  | 46,260  | 55,784  |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

## **NOTE 10 CASH FLOW INFORMATION (CONTINUED)**

## (b) Reconciliation of movements in liabilities to cash flows arising from financing activities

#### **CONSOLIDATED**

|  | Dividends            | Lease       |          |
|--|----------------------|-------------|----------|
|  | payable <sup>1</sup> | liabilities | Total    |
|  | \$'000               | \$'000      | \$'000   |
| Opening balance at 1 July 2024                     | 221                  | 13,448      | 13,669   |
| Cash flows from financing activities               | (24,810)             | (2,847)     | (27,657) |
| Dividends declared (Note 21)                       | 24,769               | -           | 24,769   |
| Additions arising from new leases, net of interest | -                    | 691         | 691      |
| Foreign exchange movement                          | -                    | 152         | 152      |
| Total liabilities from financial activities        | 180                  | 11,444      | 11,624   |
|  |                      |             |          |
| Opening balance at 1 July 2023                     | 160                  | 15,917      | 16,077   |
| Cash flows from financing activities               | (12,791)             | (2,543)     | (15,334) |
| Dividends declared (Note 21)                       | 12,852               | -           | 12,852   |
| Additions arising from new leases, net of interest | -                    | 87          | 87       |
| Foreign exchange movement                          | -                    | (13)        | (13)     |
| Total liabilities from financial activities        | 221                  | 13,448      | 13,669   |

<sup>1</sup> Dividends payables are included as part of the Trade and other payables balance on the consolidated statement of financial position.

#### **NOTE 11 TRADE AND OTHER RECEIVABLES**

## **CONSOLIDATED**

|                                    | 2025    |             | 202     | 4           |
|------------------------------------|---------|-------------|---------|-------------|
|                                    | Current | Non-current | Current | Non-current |
|                                    | \$'000  | \$'000      | \$'000  | \$'000      |
| Trade receivables                  | 8,037   | -           | 3,160   | -           |
| Other receivables                  | 1,884   | -           | 1,550   |             |
| Sub-total                          | 9,921   | -           | 4,710   | -           |
| Expected credit loss allowance (a) | (41)    | -           | (187)   | <u> </u>    |
| Sub-total                          | 9,880   | -           | 4,523   | -           |
| Loans to employees                 | -       | -           | -       | 8           |
| Total trade and other receivables  | 9,880   | -           | 4,523   | 8           |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

## NOTE 11 TRADE AND OTHER RECEIVABLES (CONTINUED)

## (a) Movement in expected credit loss allowance is as follows:

#### **CONSOLIDATED**

|  | Trade<br>receivables | Contract assets | Total  |
|--|----------------------|-----------------|--------|
| 30 June 2025   | \$'000               | \$'000          | \$'000 |
| Balance at beginning of the year                     | 187                  | 245             | 432    |
| Net re-measurement of expected credit loss allowance | (146)                | -               | (146)  |
| Write-offs against contract assets                   | -                    | (245)           | (245)  |
| Total expected credit loss allowance at year end     | 41                   | -               | 41     |
| 30 June 2024   |                      |                 |        |
| Balance at beginning of the year                     | 41                   | -               | 41     |
| Net remeasurement of expected credit loss allowance  | 146                  | 245             | 391    |
| Total expected credit loss allowance at year end     | 187                  | 245             | 432    |

#### **Recognition and measurement**

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost, less any expected credit loss allowance.

The Group applies the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

Expected credit losses are measured by grouping trade receivables and contract assets based on shared credit risk characteristics and the days past due.

A provision matrix is then determined based on the Group's historical collection and loss experience and incorporates forward-looking factors, where appropriate.

### Classification as trade and other receivables

Trade receivables are generally due for settlement within 30 days and therefore are all classified as current.

The ageing of the Group's trade and other receivables at reporting date together with impairment and other accounting policies for trade and other receivables are outlined in Note 23.

## **NOTE 12 CONTRACT ASSETS AND CONTRACT LIABILITIES**

## **CONSOLIDATED**

|   | 2025   | 2024   |
|---|--------|--------|
| Current                                     | \$'000 | \$'000 |
| Contract assets at gross                    | 2,093  | 3,027  |
| Expected credit loss allowance (Note 11(a)) | -      | (245)  |
| Contract assets at net                      | 2,093  | 2,782  |
| Contract liabilities                        | 52,916 | 48,502 |



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 12 CONTRACT ASSETS AND CONTRACT LIABILITIES (CONTINUED)

## Changes in contract balances during the current year are:

|   | Contract | Contract    |
|---|----------|-------------|
|   | assets   | liabilities |
|   | \$'000   | \$'000      |
| Balance at the beginning of the year  | 3,027    | (48,502)    |
| Transfer from contract assets to trade receivables                              | (2,782)  | -           |
| Write-offs against expected credit loss allowance                               | (245)    | -           |
| Revenue recognised for work performed but not yet billed                        | 2,047    | -           |
| Transfer from contract liabilities to contract assets <sup>1</sup>              | -        | 2,947       |
| Revenue recognised during the year that was included in contract                |          |             |
| liabilities at the beginning of the year  | -        | 48,671      |
| Increase due to cash received, excluding amount recognised                      |          |             |
| during the year   | -        | (55,552)    |
| Foreign currency translation  | 46       | (480)       |
| Balance at the end of the year at gross   | 2,093    | (52,916)    |
| Changes in contract balances during the prior year are:                         |          |             |
| Balance at the beginning of the year  | 3,252    | (51,969)    |
| Transfer from contract assets to trade receivables                              | (3,007)  | -           |
| Write-offs against expected credit loss allowance                               | -        | -           |
| Revenue recognised for work performed but not yet billed                        | 2,863    | -           |
| Transfer from contract assets to contract liabilities <sup>1</sup>              | -        | 2,934       |
| Revenue recognised during the year that was included in contract liabilities at |          |             |
| the beginning of the year   | -        | 51,969      |
| Increase due to cash received, excluding amount recognised during the year      | -        | (51,626)    |
| Foreign currency translation  | (81)     | 190         |
| Balance at the end of the year at gross   | 3,027    | (48,502)    |

<sup>&</sup>lt;sup>1</sup> In fixed-price contracts, the customer pays the fixed amount based on an agreed payment schedule. If the services rendered by the Group exceed the payment received, a contract labelity is recognised. If the payments received exceed the services rendered, a contract liability is recognised.

#### **Recognition and measurement**

Contract assets relate to unbilled receivable balances which have not yet been invoiced and arises when the revenue has been recognised as a result of the fulfillment of a contractual obligation and before the customer has made a payment or before the conditions for invoicing and thus for recognising a receivable are present. These are generally related to consultancy or services projects.

Contract liabilities consist of billings or payments received in advance of revenue recognition from subscription services, including non-cancellable and non-refundable committed funds and deposits. Customers are typically invoiced for these agreements in regular instalments and revenue is recognised on a straight-line basis over the contractual subscription period or as the performance obligations under contracts with customers are satisfied. Contract liability does not represent the total contract value of annual or multi-year non-cancellable subscription agreements.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 12 CONTRACT ASSETS AND CONTRACT LIABILITIES (CONTINUED)

## **Unsatisfied performance obligations**

The Group applies the practical expedient in the revenue standard and does not disclose information about the remaining performance obligation on contracts that have an original expected duration of one year or less or where the Group has the right to consideration from a customer in an amount that corresponds directly to the value transferred to customer, typically involving time and material based contracts.

The aggregate amount of contract liabilities of the performance obligations that are unsatisfied at 30 June 2025 was \$52,916,000 (2024: \$48,502,000) and is expected to be recognised as revenue within the next twelve months.

#### **NOTE 13 OTHER ASSETS**

#### **CONSOLIDATED**

|                    | 2025   | 2024   |
|--------------------|--------|--------|
|                    | \$'000 | \$'000 |
| Current assets     |        |        |
| Prepayments        | 3,853  | 2,599  |
| Rental deposits    | 28     | 28     |
| Total other assets | 3,881  | 2,627  |
| Non-current assets |        |        |
| Other assets       | 6      | 6      |
| Total other assets | 3,887  | 2,633  |

## **NOTE 14 PROPERTY, PLANT AND EQUIPMENT**

#### **CONSOLIDATED**

|                                    | Plant and equipment | Leasehold improvements | Motor<br>vehicles | Total    |
|------------------------------------|---------------------|------------------------|-------------------|----------|
| 30 June 2025                       | \$'000              | \$'000                 | \$'000            | \$'000   |
| Gross carrying amount – cost       | 9,518               | 6,611                  | 72                | 16,201   |
| Accumulated depreciation           | (7,815)             | (6,192)                | (72)              | (14,079) |
| Total property, plant and          |                     |                        |                   |          |
| equipment, net                     | 1,703               | 419                    | -                 | 2,122    |
| Represented by:                    |                     |                        |                   |          |
| Net carrying amount at 1 July 2024 | 2,006               | 500                    | 4                 | 2,510    |
| Additions                          | 572                 | 42                     | -                 | 614      |
| Depreciation expenses              | (888)               | (125)                  | (4)               | (1,017)  |
| Exchange differences               | 13                  | 2                      | -                 | 15       |
| Net carrying amount at 30 June     |                     |                        |                   |          |
| 2025                               | 1,703               | 419                    | -                 | 2,122    |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 14 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)**

#### **CONSOLIDATED**

|                                    | Plant and equipment | Leasehold improvements | Motor<br>vehicles | Total    |
|------------------------------------|---------------------|------------------------|-------------------|----------|
| 30 June 2024                       | \$'000              | \$'000                 | \$'000            | \$'000   |
| Gross carrying amount - cost       | 8,836               | 6,553                  | 72                | 15,461   |
| Accumulated depreciation           | (6,830)             | (6,053)                | (68)              | (12,951) |
| Total property, plant and          |                     |                        |                   |          |
| equipment, net                     | 2,006               | 500                    | 4                 | 2,510    |
| Represented by:                    |                     |                        |                   |          |
| Net carrying amount at 1 July 2023 | 2,080               | 855                    | 18                | 2,953    |
| Additions                          | 850                 | 156                    | -                 | 1,006    |
| Depreciation expenses              | (922)               | (510)                  | (14)              | (1,446)  |
| Exchange differences               | (2)                 | (1)                    | -                 | (3)      |
| Net carrying amount at 30 June     |                     |                        |                   |          |
| 2024                               | 2,006               | 500                    | 4                 | 2,510    |
|                                    |                     | 2-7 years or           |                   |          |
|                                    |                     | shorter of lease       | 5-8               |          |
| Estimated useful life              | 2-10 years          | term                   | years             |          |

#### **Recognition and measurement**

Property, plant and equipment are recorded at cost less accumulated depreciation and any impairment losses. All repair and maintenance costs are recognised in the consolidated statement of profit or loss as incurred.

## Significant accounting estimates and judgements - depreciation methods and useful lives

Depreciation is calculated using the straight-line method to allocate their cost, net of their residual values, over their estimated useful lives.

Estimates of remaining useful lives, residual values and depreciation methods require significant management judgement, are reviewed annually, and where changes are made, their effects are accounted for on a prospective basis.

#### **NOTE 15 RIGHT-OF-USE ASSETS**

Movements in the net carrying amount of right-of-use assets during the year are presented below:

#### **CONSOLIDATED**

|                                | 2025     | 2024     |
|--------------------------------|----------|----------|
| Buildings                      | \$'000   | \$'000   |
| Gross carrying amount - cost   | 25,916   | 24,500   |
| Accumulated amortisation       | (16,532) | (13,444) |
| Total right-of-use assets, net | 9,384    | 11,056   |



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 15 RIGHT-OF-USE ASSETS (CONTINUED)**

Movements in the net carrying amount of right-of-use assets during the year are presented below:

#### **CONSOLIDATED**

|                                     | 2025    | 2024    |
|-------------------------------------|---------|---------|
| Buildings                           | \$'000  | \$'000  |
| Movement in balance:                |         |         |
| Net carrying amount at 1 July       | 11,056  | 13,643  |
| Additions – new leases <sup>1</sup> | 1,043   | 87      |
| Depreciation of right-of-use assets | (2,831) | (2,662) |
| Foreign exchange differences        | 116     | (12)    |
| Net carrying amount at 30 June      | 9,384   | 11,056  |

<sup>&</sup>lt;sup>1</sup> Lease incentives received are deducted from this initial value in the measurement of the right-of-use asset.

The Group leases office premises in the ordinary course of its business. The Group's office premise leases comprise office building leases in eleven cities across Australia, New Zealand, United Kingdom and United States of America. The non-cancellable period of the leases ranges from 5 to 10 years with variable options to extend the lease terms. The lease payments are adjusted every year, based on contractual fixed percentage increases and in one instance additionally increased by the prevailing consumer price index ("CPI") at the lease review date.

#### **Recognition and measurement**

At the lease commencement date, the Group recognises a right-of-use asset equal to the measurement of the lease liability less any lease incentives received, and a lease liability measured at the present value of future lease payments. As the interest rate implicit in the lease is not readily determinable, the Group uses its incremental borrowing rate to measure the lease liability.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. In addition, the right-of-use asset is periodically assessed for impairment losses, and adjusted for certain remeasurements of the lease liability resulting from lease modifications.

Where the lease is subject to periodic adjustments based on consumer price indexes, the Group remeasures the lease liability with an unchanged discount rate and recognises the adjustment against the right-of-use asset. The adjustment is recognised when the change in payments is in effect.

The Group has elected to exempt leases that have a shorter duration than one year and leases where the value of the underlying asset is considered insignificant. Costs in leasing contracts for offices that relate to the provision of services such as outgoings, maintenance and utilities are identified and treated separately as non-lease components. These costs are expensed as incurred.

## Significant accounting estimates and judgements – incremental borrowing rates and lease terms

The incremental borrowing rate is determined for each lease using interest rates acquired from external financing sources and adjusted by management, as appropriate, to provide a borrowing rate that is representative of a collateralised amortising loan.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 15 RIGHT-OF-USE ASSETS (CONTINUED)**

## Significant accounting estimates and judgements - incremental borrowing rates and lease terms

At year end, there are four leases with options to renew for a further term ranging from 5 to 7 years. The Company determines the lease term as the non-cancellable period of a lease, together with periods covered by an option to extend or an option to terminate if it is reasonably certain to exercise an extension option or to not exercise a termination option. Management considers all facts and circumstances that create an economic incentive to exercise an extension option or to not exercise a termination option. This judgment is based on factors such as contract rates compared to market rates, economic reasons, significance of leasehold improvements, termination and relocation costs.

## **NOTE 16 INTANGIBLE ASSETS**

|  | Capitalised<br>development<br>costs | Other intangibles | Goodwill   | Total   |
|--|-------------------------------------|-------------------|------------|---------|
| 30 June 2025                                     | \$'000                              | \$'000            | \$'000     | \$'000  |
| Gross carrying amount - cost                     | 29,934                              | 5,069             | 40,082     | 75,085  |
| Accumulated amortisation                         | (4,407)                             | (3,793)           | -          | (8,200) |
| Total intangible assets, net                     | 25,527                              | 1,276             | 40,082     | 66,885  |
| Represented by:                                  |                                     |                   |            |         |
| Net carrying amount at 1 July 2024               | 12,684                              | 1,553             | 39,170     | 53,407  |
| Internally generated development costs           | 15,674                              | -                 | -          | 15,674  |
| Amortisation expenses and impairment             | (2,994)                             | (392)             | -          | (3,386) |
| Foreign exchange differences                     | 163                                 | 115               | 912        | 1,190   |
| Net carrying amount at 30 June 2025 30 June 2024 | 25,527                              | 1,276             | 40,082     | 66,885  |
| Gross carrying amount – cost                     | 14,084                              | 5,027             | 39,170     | 58,281  |
| Accumulated amortisation                         | (1,400)                             | (3,474)           | -          | (4,874) |
| Total intangible assets, net                     | 12,684                              | 1,553             | 39,170     | 53,407  |
| Represented by:                                  |                                     |                   |            |         |
| Net carrying amount at 1 July 2023               | -                                   | 2,026             | 39,089     | 41,115  |
| Internally generated development costs           | 14,084                              | -                 | -          | 14,084  |
| Additions  | -                                   | 5                 | -          | 5       |
| Amortisation expenses and impairment             | (1,400)                             | (470)             | -          | (1,870) |
| Foreign exchange differences                     | -                                   | (8)               | 81         | 73      |
| Net carrying amount at 30 June                   |                                     |                   |            |         |
| 2024   | 12,684                              | 1,553             | 39,170     | 53,407  |
| Expected useful life                             | 2-10 years                          | 1-10 years        | Indefinite |         |



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 16 INTANGIBLE ASSETS (CONTINUED)**

## **Recognition and measurement (Continued)**

Research costs are expensed in the period in which they are incurred. Capitalised development costs represent the up-front costs of developing new products or enhancing existing products to meet customer needs.

Development costs are capitalised when it is probable that the project will be a success considering its commercial and technical feasibility; the Group is able to use or sell the asset; the Group has sufficient resources and intent to complete the development; and its costs can be measured reliably.

The costs remain in work-in-progress during the development phase and are transferred to capitalised development costs when products are considered ready for their intended use. A portion of software development within the Group occurs contemporaneously with the research phase and ongoing operating and maintenance activities in supporting core customer systems. Where the expenditure related to the development activity cannot be reliably measured, these are expensed in the period they are incurred.

Development costs are capitalised when it is probable that the project will be a success considering its commercial and technical feasibility, and the costs can be measured reliably. The key judgements relate to:

- determining the portion of the internal salary and on-costs that are directly attributable to development of the Group's product suite and software; and
- identifying and assessing the technical feasibility of completing the intangible asset and generating future economic benefits

## Critical accounting estimates and judgements – asset impairment

Intangible assets with finite lives are amortised on a straight-line basis over their estimated useful lives. Useful lives are reassessed each period.

Assessments of useful lives and estimates of remaining useful lives require significant management judgement. The useful lives could change significantly as a result of technical innovations or some other event. The amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or items no longer in use will be written off or written down.

The Group tests intangible assets for impairment to ensure they are not carried at above their recoverable amounts:

- at least annually for goodwill and intangible assets with indefinite lives; and
- where there is an indication that the assets may be impaired (which is assessed at least each reporting date or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable).



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

## **NOTE 16 INTANGIBLE ASSETS (CONTINUED)**

#### Critical accounting estimates and judgements - asset impairment (Continued)

These tests for impairment are performed by assessing the recoverable amount of each individual asset or, if this is not possible, then the recoverable amount of the cash generating unit (CGU) to which the asset belongs. CGUs are the lowest levels at which assets are grouped and generate separately identifiable cash inflows. The recoverable amount is the higher of an asset or a CGU's fair value less costs of disposal and value in use. The value in use calculations are based on discounted cash flows expected to arise from the asset. Management judgment is required in these valuations to forecast future cash flows and a suitable discount rate to calculate the present value of these future cash flows.

The carrying value of goodwill is allocated to the Group's cash generating units ("CGU") identified as follows:

|  | 2025   | 2024   |
|--|--------|--------|
|  | \$'000 | \$'000 |
| Objective Keystone                         | 6,785  | 6,144  |
| Objective Build (2024: Planning Solutions) | 9,970  | 9,817  |
| Objective Regulatory Solutions             | 16,720 | 16,720 |
| Objective Content Solutions                | 6,607  | 6,489  |
| Total goodwill                             | 40,082 | 39,170 |

<sup>&</sup>lt;sup>1</sup>CGU in New Zealand.

The recoverable amount of each CGU is determined based on a value-in-use calculation, which applies a two-year cash flow projection model with a terminal value. The model uses cash flow projections based on a one-year financial budget approved by management, with a subsequent year of forecast growth applied. Year-two growth assumptions of 20% have been applied to Objective Regulatory Solutions and Objective Build CGUs whilst 5% has been applied for Objective Keystone and Objective Content Solutions. Beyond this period, a long-term growth rate of 5% and a uniform discount rate of 15.5% has been adopted for all CGUs. In assessing the value of the CGU, the estimated future cash flows are discounted to their present value using a post-tax discount rate of 15.5% (2024: 15.5%). Sensitivity analysis performed indicates that if the expected cash flows were to decrease by up to 10% for each CGU, there would be no impairment.

Previously, a value-in-use model with a five year forecast was applied. In FY2025, this was simplified to a two-year value in use model across all CGUs to streamline recoverable value calculations.

The current financial forecasts used in the calculation is determined by management based on past performance and its expectations for market development and includes a number of initiatives designed to drive incremental sales and increased margins as well as reduce the costs of doing business. Management have assessed that the CGUs are sensitive to reasonably possible changes in the cash flow forecasts covering a period of one year and believe that any reasonably foreseeable changes in any of the above key assumptions would not cause the carrying amount of goodwill to exceed the recoverable amount.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 17 TRADE AND OTHER PAYABLES**

### **CONSOLIDATED**

|                                     | 2025   | 2024   |
|-------------------------------------|--------|--------|
|                                     | \$'000 | \$'000 |
| Trade payables and accruals         | 8,096  | 7,092  |
| Goods and services tax payable, net | 3,658  | 2,652  |
| Dividends payable                   | 180    | 221    |
| Total trade and other payables      | 11,934 | 9,965  |

#### **NOTE 18 LEASE LIABILITIES**

#### **CONSOLIDATED**

|                               | 2025   | 2024   |
|-------------------------------|--------|--------|
|                               | \$'000 | \$'000 |
| Current lease liabilities     | 3,057  | 2,759  |
| Non-current lease liabilities | 8,387  | 10,689 |
| Total lease liabilities       | 11,444 | 13,448 |

The Group's average incremental borrowing rate used is 4.36% (2024: 4.89%).

Lease payments included in the measurement of the lease liability are made up of fixed payments (including insubstance fixed), variable payments based on an index or rate and payments arising from options reasonably certain to be exercised. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or consolidated statement of profit or loss if the right-of-use asset is already reduced to zero.

Future minimum lease payments at 30 June 2025 are:

## CONSOLIDATED

|                                     | Minimum lease payments | Finance<br>charges | Total  |
|-------------------------------------|------------------------|--------------------|--------|
| 30 June 2025                        | \$'000                 | \$'000             | \$'000 |
| Within 1 year                       | 3,513                  | (456)              | 3,057  |
| 1-2 years                           | 3,071                  | (330)              | 2,741  |
| 2-3 years                           | 2,434                  | (220)              | 2,214  |
| 3-4 years                           | 1,534                  | (136)              | 1,398  |
| 4-5 years                           | 1,496                  | (66)               | 1,430  |
| After 5 years                       | 611                    | (7)                | 604    |
| Net carrying amount at 30 June 2025 | 12,659                 | (1,215)            | 11,444 |



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 18 LEASE LIABILITIES (CONTINUED)**

Future minimum lease payments at 30 June 2024 are:

#### **CONSOLIDATED**

|                                     | Minimum lease<br>payments | Finance<br>charges | Total  |
|-------------------------------------|---------------------------|--------------------|--------|
| 30 June 2024                        |                           |                    |        |
| Within 1 year                       | 3,296                     | (542)              | 2,754  |
| 1-2 years                           | 3,303                     | (423)              | 2,880  |
| 2-3 years                           | 2,861                     | (306)              | 2,555  |
| 3-4 years                           | 2,246                     | (205)              | 2,041  |
| 4-5 years                           | 1,364                     | (129)              | 1,235  |
| After 5 years                       | 2,056                     | (73)               | 1,983  |
| Net carrying amount at 30 June 2024 | 15,126                    | (1,678)            | 13,448 |

#### **NOTE 19 PROVISIONS**

#### CONSOLIDATED

|                              | 2025   | 2024   |
|------------------------------|--------|--------|
|                              | \$'000 | \$'000 |
| Current                      |        |        |
| Employee benefits            | 6,408  | 6,163  |
| Total current provisions     | 6,408  | 6,163  |
| Non-current                  |        |        |
| Employee benefits            | 715    | 606    |
| Other provisions             | 472    | 420    |
| Total non-current provisions | 1,187  | 1,026  |
| Total provisions             | 7,595  | 7,189  |

### **Recognition and measurement**

A provision is recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation, and a reliable estimate can be made as to the amount of the obligation. The amount recognised is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation.

A provision is made for benefits accruing to employees in respect of annual leave and long service leave. Liabilities expected to be settled within 12 months are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Liabilities which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the Group in respect of services provided by employees up to the reporting date.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

## **NOTE 19 PROVISIONS (CONTINUED)**

## Significant accounting estimates and judgements - employee benefits assumptions

In estimating the value of employee benefits, consideration is given to expected future salary and wage levels (including on-cost rates), experience of employee departures and periods of service. The assumptions are reviewed periodically and given the nature of the estimate, reasonably possible changes in assumptions are not considered likely to have a material impact.

Where a provision is measured using the cash flows estimated to settle the obligation, the cash flows are discounted using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. Discount rates are reviewed periodically and given the nature of the estimate, reasonably possible changes are not considered likely to have a material impact.

#### **NOTE 20 ISSUED CAPITAL**

#### **CONSOLIDATED**

|   | 2025                | ;      | 202              | 24     |
|---|---------------------|--------|------------------|--------|
|   | Number of<br>shares | \$'000 | Number of shares | \$'000 |
| Share capital                                     |                     |        |                  |        |
| 95,592,996 fully paid ordinary shares (2024:      | 95,090,246)         |        |                  |        |
| Movement:   |                     |        |                  |        |
| Opening balance                                   | 95,090,246          | 12,385 | 95,116,253       | 11,722 |
| Issue of shares <sup>1</sup>                      | -                   | -      | -                | -      |
| Share options exercised by employees <sup>2</sup> | 502,750             | 1,472  | 183,750          | 663    |
| Buy-back of shares <sup>3</sup>                   | -                   | -      | (209,757)        |        |
| Closing balance                                   | 95,592,996          | 13,857 | 95,090,246       | 12,385 |

<sup>&</sup>lt;sup>1</sup> Represents issue of ordinary shares as a result of options exercised under the Group's Employee Incentive Plan and in cash.

#### Share capital

Holders of ordinary shares are entitled to receive dividends as declared and are entitled to one vote per share at shareholders' meetings. In the event of winding up of the Company, ordinary shareholders rank after all other creditors and are fully entitled to any proceeds on liquidation. The ordinary shares have no par value and the Company does not have a limited amount of authorised capital. Capital raising costs are deducted from contributed equity.

<sup>&</sup>lt;sup>2</sup> Represents proceeds from share issues associated with limited recourse loans issued under the Objective Employee Incentive Plan and the Objective Employee Equity Plan (Refer Note 27)

<sup>&</sup>lt;sup>3</sup> The payment for share buy-backs are recognised in a share buy-back reserve within equity.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

## **NOTE 20 ISSUED CAPITAL (CONTINUED)**

## Options issued during the year under the Employee Incentive Plan

The Group issues employee share options pursuant to the Employee Incentive Plan. Under the terms and conditions of the current Employee Incentive Plan, selected employees are granted the right to acquire shares at a nominated exercise price subject to agreed service and performance criteria (i.e. vesting conditions) being satisfied. On satisfaction of the vesting conditions the shares are issued to the employee with the exercise price being financed by a limited recourse loan. No amount is paid or payable by the employee on receipt of these shares. Dividends declared and paid on the issued shares are for the benefit of the employee. The employee is not permitted to deal in the shares until the limited recourse loan has been repaid. The value of the limited recourse loans and issue price of the shares are not recorded as loans receivable or share capital of the Company until repayment or part repayment of the loans occur. The Employee Incentive Plan shares are entitled to dividends. The dividends are applied to reduce the loans and increase share capital in accordance with both the current terms of the Employee Inventive Plan and AASB 2: Share-based Payment.

Each option entitles the holder to the right to acquire one ordinary share at the nominated exercise price during the period commencing on the available for exercise date of the options.

#### The OCL Trust Employee Equity Plan

On 22 December 2021, the Group established The Objective Corporation Limited Employee Share Trust (OCL Trust) and appointed Certane CT Pty Ltd to administer the Group's employee share schemes as the Trustee of the Trust for the purposes of holding certain shares in the Company on trust for the benefit of the participants in the Objective Employee Incentive Plan and Objective Employee Equity Plan.

The OCL Trust is consolidated, as the substance of the relationship is that the trust is controlled by the Group. Through contributions to the OCL Trust, the Group purchases shares in the Company. Shares acquired are held by the OCL Trust, are disclosed as Treasury shares and are deducted from total equity.

Refer Note 27 for further details.

#### **NOTE 21 DIVIDENDS AND FRANKING CREDITS**

#### (a) Dividends

| Dividend type                     | Cents per share | Franking | Total amount<br>\$'000 | Date paid /<br>payable |
|-----------------------------------|-----------------|----------|------------------------|------------------------|
| 2025 Final unfranked <sup>1</sup> | 13.0            | Nil      | 12,427                 | 16/09/2025             |
| 2025 Interim unfranked            | 9.0             | Nil      | 8,590                  | 17/03/2025             |
| 2024 Final unfranked              | 9.0             | Nil      | 8,567                  | 17/09/2024             |
| 2024 Final franked                | 8.0             | 100%     | 7,612                  | 16/09/2024             |

<sup>&</sup>lt;sup>1</sup> The final funfranked dividends for the year ended 30 June 2025 have not been recognised in this financial report because it was resolved to be paid after 30 June 2025.

#### (b) Franking credits

|   | 2025   | 2024   |
|---|--------|--------|
|   | \$'000 | \$'000 |
| The balance of franking credit account at balance date adjusted for the |        |        |
| payment of current tax liability / receipt of current tax asset         | 643    | 3,285  |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 22 RESERVES**

#### **CONSOLIDATED**

|                        | Share buy-<br>back reserve | Share-based<br>payments<br>reserve | Foreign<br>currency<br>translation<br>reserve | Total    |
|------------------------|----------------------------|------------------------------------|---|----------|
| At 30 June 2025        | \$'000                     | \$'000                             | \$'000  | \$'000   |
| Opening balance        | (14,535)                   | 4,956                              | (1,102)                                       | (10,681) |
| Share-based payment    | -                          | 1,226                              | -   | 1,226    |
| Translation of foreign |                            |                                    |   |          |
| operations             | -                          |                                    | 521   | 521      |
| Closing balance        | (14,535)                   | 6,182                              | (581)   | (8,934)  |
| At 30 June 2024        |                            |                                    |   |          |
| Opening balance        | (12,051)                   | 2,951                              | (1,192)                                       | (10,292) |
| Share-based payment    | -                          | 2,005                              | -   | 2,005    |
| Buy-back of shares     | (2,484)                    | -                                  | -   | (2,484)  |
| Translation of foreign |                            |                                    |   |          |
| operations             | -                          | -                                  | 90  | 90       |
| Closing balance        | (14,535)                   | 4,956                              | (1,102)                                       | (10,681) |

## Share buy-back reserve

The share buy-back reserve represents the value of the Company's shares which were purchased and subsequently cancelled. The cancellation of the shares creates a non-distributable reserve.

#### Foreign currency translation reserve

Exchange differences arising on translation of the financial statements of the Group's foreign controlled entities into Australian dollars are in other comprehensive income and accumulated in a separate reserve within equity.

### Share-based payments reserve

The share-based payments reserve is used to recognise the share-based payments expense resulting from the value of share options issued to key management personnel and employees under the Group's Employee Incentive Plan and Objective Employee Equity Plan. Further information about share-based payments to employees is made in Note 27.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 23 FINANCIAL RISK MANAGEMENT AND FAIR VALUES**

Exposure to credit, liquidity, interest rate and currency risks arises in the normal course of the Group's business. The Group's exposure to these risks and the financial risk management policies and practices used by the Group to manage these risks are described below.

#### (a) Credit risk

Financial assets which potentially subject the Group to credit risk consist principally of cash, short-term deposits, trade debtors and contract assets. The Group's deposits and cash are placed with major financial institutions with sound credit ratings. Trade debtors and contract assets are presented net of the allowance for expected credit losses.

Credit risk with respect to trade debtors is limited due to the large number of customers comprising the Group's customer base are government organisations or their diverse dispersion across different industries and geographical areas. Accordingly, the Group has no significant concentration of credit risk. The Group manages credit risks by monitoring credit ratings and limiting the aggregate risk to any individual counterparty.

The recoverability of trade debtors and contract assets at 30 June 2025 have been assessed and an amount of \$41,000 has been estimated as expected credit loss allowance in accordance with AASB 9 (Refer Note 11(a)).

The below table summarises the Group's exposure to credit risk at the end of the reporting period:

#### **CONSOLIDATED**

|   | 2025   | 2024   |
|---|--------|--------|
|   | \$'000 | \$'000 |
| Cash and cash equivalents <sup>1</sup>  | 99,157 | 95,979 |
| Trade and other receivables, at gross   | 9,921  | 4,710  |
| Contract assets, at gross   | 2,093  | 3,027  |
| Ageing analysis of trade and other receivables and contract assets is as follow | 'S:    |        |
| Fully performing debts  | 8,201  | 6,500  |
| Past due more than 30 days  | 3,183  | 270    |
| Past due more than 60 days  | 209    | 97     |
| Past due more than 90 days  | 421    | 870    |
| Total   | 12,014 | 7,737  |

<sup>&</sup>lt;sup>1</sup> The Group held cash and cash equivalents with banks and financial institution counterparties, the majority of which are rated AA- (long term) to F1+ (short term), based on Fitch ratings. AA ratings denote expectations of very low default risk and F1 indicates the strongest capacity for timely payment of financial commitments relative to other issuers or obligations in the same country. Where the liquidity profile is particularly strong, a "+" is added to the assigned rating.

#### (b) Currency risk

The Group is exposed to foreign currency risk primarily as a result of operations in the Asia Pacific region, the United Kingdom, Singapore and the United States of America. The Group also has transactional currency exposures arising from sales and purchases that are denominated in currencies other than the functional currency of the operations to which they relate. The currencies giving rise to foreign currency risk are primarily denominated in Pounds Sterling ("GBP"), United Stated dollars ("USD"), New Zealand dollars ("NZD"), Singapore dollars ("SGD") and Euro (EUR).

The Group's exposure is to the movement in foreign exchange rates is partly mitigated by a natural hedge arising from operations in these countries. The Group regularly monitors its foreign currency exposure which includes considering the level of cash in foreign currency and cash flow forecasting.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 23 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

## (b) Currency risk (Continued)

The summary quantitative data about the Group's exposure to foreign currency risk is as follows:

| 30 June 2025  | GBP'000 | NZD'000 | SGD'000 | USD'000 | EUR'000 |
|---|---------|---------|---------|---------|---------|
| Cash and cash equivalents   | 34      | 2,486   | 3       | 446     | 28      |
| Trade and other receivables   | -       | 464     | 9       | 1       | -       |
| Trade and other payables Impact on group's profit or loss after tax if exchange rate had moved by 10%, with all other variables | -       | -       | -       | 60      | -       |
| unchanged   | 2       | 188     | 1       | 32      | 2       |

| 30 June 2024                           | GBP'000 | NZD'000 | SGD'000 | USD'000 | EUR'000 |
|--|---------|---------|---------|---------|---------|
| Cash and cash equivalents              | 1,358   | 1,900   | 3       | 409     | 25      |
| Trade and other receivables            | -       | 188     | 10      | 1       | -       |
| Trade and other payables               | -       | -       | -       | 151     | -       |
| Impact on group's profit or loss after |         |         |         |         |         |
| tax if exchange rate had moved by      |         |         |         |         |         |
| 10%, with all other variables          |         |         |         |         |         |
| unchanged                              | 86      | 133     | 1       | 36      | 2       |

#### (c) Interest rate risk

The Group's cash and cash equivalents are subject to interest rate fluctuations. At reporting date if interest rates had been 1% higher or lower and all other variables were held constant, the Group's profit or loss after tax would increase or decrease by \$694,000 (2024: \$672,000).

### (d) Liquidity

The tables below present the Group's financial liabilities into relevant maturity groupings based on their contractual maturities for all non-derivative financial liabilities. The amounts disclosed in the table are the contractual undiscounted cash flows.

## **CONSOLIDATED**

|                          | Less than 1<br>year | 1-5 years | 5+ years | Total<br>contractual<br>cashflows | Carrying<br>amount of<br>liabilities |
|--------------------------|---------------------|-----------|----------|-----------------------------------|--------------------------------------|
| 30 June 2025             | \$'000              | \$'000    | \$'000   | \$'000                            | \$'000                               |
| Trade and other payables | 11,934              | -         | -        | 11,934                            | 11,934                               |
| Lease liabilities        | 3,513               | 8,535     | 611      | 12,659                            | 11,444                               |
| Total non-derivatives    | 15,447              | 8,535     | 611      | 24,593                            | 23,378                               |



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### NOTE 23 FINANCIAL RISK MANAGEMENT AND FAIR VALUES (CONTINUED)

## (d) Liquidity (Continued)

#### **CONSOLIDATED**

|                          | Less than 1<br>year | 1-5 years | 5+ years | Total<br>contractual<br>cashflows | Carrying<br>amount of<br>liabilities |
|--------------------------|---------------------|-----------|----------|-----------------------------------|--------------------------------------|
| 30 June 2024             | \$'000              | \$'000    | \$'000   | \$'000                            | \$'000                               |
| Trade and other payables | 9,965               | -         | -        | 9,965                             | 9,965                                |
| Lease liabilities        | 3,296               | 11,212    | 617      | 15,125                            | 13,448                               |
| Contingent consideration | 94                  | -         | -        | 94                                | 94                                   |
| Total non-derivatives    | 13,355              | 11,212    | 617      | 25,184                            | 23,507                               |

As the Group is in a net financial assets position, the Directors are of the opinion that the Group will be able to pay off its debts as and when they are due and payable.

#### Capital management

Management controls the capital of the Group in order to maintain a sustainable debt to equity ratio, generate long-term shareholder value and ensure that the Group can fund its operations and continue as a going concern. The Group's capital and debt include ordinary share capital and financial liabilities, supported by financial assets.

Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of cash levels, distributions to shareholders and share issues.

The total equity of the Group at 30 June 2025 was \$106,191,000 (2024: \$92,301,000) and total cash and cash equivalents at 30 June 2025 were \$99,157,000 (2024: \$95,979,000).

The Group is not subject to any externally imposed capital requirements.

## **NOTE 24 SUBSIDIARIES AND OTHER CONTROLLED ENTITIES**

The consolidated financial statements incorporate the assets, liabilities and financial results of the following subsidiaries and other controlled entities in accordance with the accounting policies of the Group.

| Name of subsidiary                                     | Country of Incorporation | Ownership |      |
|--|--------------------------|-----------|------|
|  |                          | 2025      | 2024 |
| Objective RegTech Pty Limited                          | Australia                | 100%      | 100% |
| Objective Corporation Solutions NZ Limited             | New Zealand              | 100%      | 100% |
| Objective Corporation Singapore Pte Limited            | Singapore                | 100%      | 100% |
| Objective Corporation North America Inc                | United States of America | 100%      | 100% |
| Objective Corporation UK Limited                       | United Kingdom           | 100%      | 100% |
| GoCouncil Limited                                      | New Zealand              | 50%       | 50%  |
| The Objective Corporation Limited Employee Share Trust | Australia                | n/a       | n/a  |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 25 PARENT ENTITY DISCLOSURES**

#### (a) Summary statement of financial position

|                         | 2025    | 2024    |
|-------------------------|---------|---------|
|                         | \$'000  | \$'000  |
| Current assets          | 77,086  | 54,542  |
| Non-current assets      | 65,994  | 56,894  |
| Total assets            | 143,080 | 111,436 |
| Current liabilities     | 75,769  | 44,782  |
| Non-current liabilities | 6,102   | 6,915   |
| Total liabilities       | 81,871  | 51,697  |
| Share capital           | 13,857  | 12,384  |
| Reserves                | (8,348) | (9,574) |
| Retained earnings       | 55,700  | 56,929  |
| Total equity            | 61,209  | 59,739  |

### (b) Summary statement of profit or loss and other comprehensive income

|   | 2025   | 2024   |
|---|--------|--------|
|   | \$'000 | \$'000 |
| Profit for the year                     | 23,540 | 22,756 |
| Total comprehensive income for the year | 23,540 | 22,756 |

## **NOTE 26 RELATED PARTY DISCLOSURES**

The parent entity in the Group is Objective Corporation Limited. Interests in subsidiaries and equity accounted investees are set out under Note 24.

Details of transactions between the Group and other related parties are disclosed below.

## (a) Key management personnel remuneration

Total remuneration paid or payable to directors and key management personnel is set out below:

### **CONSOLIDATED**

|                                    | 2025      | 2024      |
|------------------------------------|-----------|-----------|
|                                    | \$        | \$        |
| Short-term employee benefits       | 851,505   | 781,924   |
| Long-term employee benefits        | 48,410    | 8,016     |
| Post-employment benefits           | 64,919    | 56,534    |
| Share-based payments expense       | 362,982   | 402,546   |
| Total remuneration paid or payable | 1,327,816 | 1,249,020 |

Details of remuneration and the Objective Corporation Limited equity holdings of Directors and other key management personnel are shown in the Remuneration Report on pages 15 to 19.



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 26 RELATED PARTY DISCLOSURES (CONTINUED)**

#### (b) Other transactions with directors or other key management personnel

Other transactions entered into during the financial year with directors of Objective Corporation Limited and other key management personnel of the Group and with their closely related entities which are within normal customer or employee relationships on terms and conditions no more favourable than those available to other customers, employees or shareholders included:

- contracts of employment (refer Remuneration Report) and reimbursement of expenses;
- equity holdings and acquisition of shares in Objective Corporation Limited under the employee share plans; and
- dividends from shares in Objective Corporation Limited.

## (c) Other related parties

No material amounts were receivable from, or payable to, other related parties as at 30 June 2025 (2024: nil), and no material transactions with other related parties occurred during the year.

#### **NOTE 27 SHARE BASED PAYMENTS**

Objective Corporation Limited operates two share-based payment plans:

- Objective Employee Incentive Plan
- Objective Employee Equity Plan

#### **Employee Incentive Plan (EIP)**

The Objective Employee Incentive Plan (EIP) was approved at the 2003 Annual General Meeting of the Company. The EIP is described as follows:

#### Offers

Under the EIP, the Board may offer to any employee either options to acquire shares or loans to acquire shares in the Company. Tony Walls, Chief Executive Officer will not be participating in the EIP.

The options expire ten years after the date of grant and are subject to service and performance conditions; however, they are not exercisable until one year after grant and released in four equal tranches on each anniversary of grant date. If a participant under the EIP ceases to be employed by the Company, any unexercised option will be forfeited.

#### **Price**

The Board has discretion to grant options for a fee and set the exercise price and term of the options.

### Quotation

Options issued under the EIP will not be quoted on the ASX. Where the Company issues options and the options are exercised, the Company will apply to have the issued shares quoted on the ASX.

#### Maximum number of shares or options

The Company must not issue shares or options to any employee if to do so would contravene applicable laws or result in any employee holding an interest in more than 5% of the shares in the Company.

#### Sales restrictions

Options issued under the EIP are not transferable. Shares acquired under the EIP are not transferable unless any loan to acquire the shares has been repaid in full.

#### **New shares**

All shares issued on the exercise of options will rank equally with all existing shares from the date of issue.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

## **NOTE 27 SHARE BASED PAYMENTS (CONTINUED)**

#### **Dividends**

All shares acquired pursuant to the EIP rank equal in all respects and will be entitled to any dividends declared by the Company. Any dividends paid on shares acquired under the EIP will be offset against the loan balance outstanding to acquire shares under the EIP.

#### Restrictions

The Board may impose vesting and performance conditions before which options cannot be exercised or the shares sold. The options issued pursuant to the EIP will usually lapse and the loans to acquire shares will usually become repayable if the holder ceases to be an employee.

## Participation in future issues

Under the Employee Incentive Plan's rules, the number of shares over which an option is granted and or the exercise price of the options may be altered in the event of a reconstruction of the Company's share capital or a bonus or rights issue of shares to shareholders. Shares acquired under the EIP will rank equal in all respects with existing shares.

#### Loans

The Board has discretion to provide a loan for the acquisition of shares in the Company under terms and conditions as set out in the loan agreement.

#### Fair value of share options granted under the EIP in the year

No share options were granted under the EIP during the year ended 30 June 2025 (2024: Nil).

## Movement in share options under the EIP during the year

The following reconciles the share options outstanding under the EIP at the beginning and end of the current year:

| Grant<br>date  | Expiry<br>date | Option<br>exercise<br>price<br>(\$) | Balance<br>1 July<br>2024 | Granted           | Exercised | Forfeited /<br>cancelled | Balance<br>30 June<br>2025 |
|--|----------------|-------------------------------------|---------------------------|-------------------|-----------|--------------------------|----------------------------|
| 24/02/2015   | 24/02/2025     | \$1.17                              | 125,000                   | -                 | (125,000) | -                        | -                          |
| 01/01/2019   | 01/01/2029     | \$2.75                              | 246,250                   | -                 | (146,250) | -                        | 100,000                    |
| 01/07/2020   | 01/07/2030     | \$7.50                              | 291,250                   | -                 | (72,500)  | -                        | 218,750                    |
| 04/01/2021   | 31/01/2025     | \$12.50                             | -                         | -                 | -         | -                        | -                          |
|  |                |                                     | 662,500                   | -                 | (343,750) | -                        | 318,750                    |
| Weighted average exercise price Weighted average share price at date of exercise |                | \$4.54                              | -                         | \$3.18<br>\$15.70 | -         | \$6.01                   |                            |
| Exercisable  |                |                                     | 620,000                   |                   | ψ10.110   |                          | 276,250                    |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 27 SHARE BASED PAYMENTS (CONTINUED)**

## Movement in share options under the EIP during the prior year

The following reconciles the share options outstanding under the EIP at the beginning and end of the prior year:

| Grant<br>date   | Expiry<br>date | Option<br>exercise<br>price<br>(\$) | Balance<br>1 July<br>2023 | Granted | Exercised | Forfeited /<br>cancelled | Balance<br>30 June<br>2024 |
|---|----------------|-------------------------------------|---------------------------|---------|-----------|--------------------------|----------------------------|
| 24/02/2015  | 24/02/2025     | \$1.17                              | 125,000                   | -       | -         | -                        | 125,000                    |
| 01/01/2019  | 01/01/2029     | \$2.75                              | 308,750                   | -       | (62,500)  | -                        | 246,250                    |
| 01/07/2020  | 01/07/2030     | \$7.50                              | 405,000                   | -       | (113,750) | -                        | 291,250                    |
| 04/01/2021  | 31/01/2025     | \$12.50                             | 200,000                   | -       | -         | (200,000)                |                            |
|   |                |                                     | 1,038,750                 | -       | (176,250) | (200,000)                | 662,500                    |
| Weighted average exercise price Weighted average share price at date of |                | \$6.29                              | -                         | \$5.82  | -         | \$4.54                   |                            |
| exercise  |                |                                     |                           |         | \$10.16   |                          |                            |
| Exercisable   |                |                                     | 620,000                   |         |           |                          | 620,000                    |

The share options outstanding under the EIP at the end of the year had a weighted average remaining contractual life of 4.54 years (2024: 4.4 years).

#### **Employee Equity Plan (EEP)**

The Objective Employee Equity Plan (EEP) was approved at the 2021 Annual General Meeting of the Company and is governed by the EEP Rules.

Under the EEP, the Company may grant Rights, Options and restricted shares (i.e., shares subject to disposal restrictions until service-based vesting conditions are met) (collectively, Awards). Rights and Options granted under the EEP are indeterminate rights for tax purposes as the Board has the discretion to settle Rights and Options granted under the Plan in cash.

Under the EEP, there are 57,600 Rights (granted for no consideration to Participants with vesting subject to a service-based vesting condition) that remain outstanding at balance date. Subject to vesting condition being met, the Rights become exercisable to acquire Company shares (or a cash payment of equivalent value, at the Board's discretion). As at the date of this annual report, the exercise price of Rights granted under the EEP is nil.

Awards granted during the current year under the EEP has been classified as an equity-settled share-based payment arrangement. The fair value at grant date of equity-settled share-based payment transactions is expensed over the vesting period with a corresponding increase shared based payment reserve in equity, taking into account the best available estimate of the number of shares expected to vest under the service and performance conditions.

For awards that contain graded service condition periods, the Company recognises the estimated share based payment expense on a graded-vesting basis over a requisite service period of one to five years. The Company estimates the expected service condition fulfilment and recognises the share based payment expense only for those awards expected to meet the service condition. This estimate is reassessed by management each reporting period and may change based upon new facts and circumstances. Changes in assumptions impact the total amount of expense and are recognised over the service condition period.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

## **NOTE 27 SHARE BASED PAYMENTS (CONTINUED)**

## Fair value of share options granted in the year

No new share options were granted under the EEP during the year ended 30 June 2025.

Fair value of share options granted during the year ended 30 June 2024 are provided in the table below:

| Number<br>of<br>options | Grant date | Expiry<br>date | Fair value<br>at grant<br>date | Exercise<br>price | Risk free<br>interest<br>rate | Expected volatility | Dividend<br>yield |
|-------------------------|------------|----------------|--------------------------------|-------------------|-------------------------------|---------------------|-------------------|
| granted                 |            |                | (\$)                           | (\$)              | (%)                           | (%)                 | (%)               |
| 965,000¹                | 29/09/2023 | 01/01/2028     | \$1.83                         | \$10.35           | 3.86%                         | 30.0%               | 1.16%             |
| 187,500                 | 29/09/2023 | 01/01/2028     | \$2.83                         | \$10.35           | 3.86%                         | 30.0%               | 1.16%             |
| 550,000                 | 29/09/2023 | 01/01/2028     | \$1.56                         | \$14.85           | 3.86%                         | 30.0%               | 1.16%             |
| 40,000                  | 30/01/2024 | 01/01/2028     | \$2.08                         | \$12.00           | 3.86%                         | 30.0%               | 1.16%             |
| 100,000                 | 22/02/2024 | 01/01/2028     | \$2.08                         | \$12.00           | 3.86%                         | 30.0%               | 1.16%             |

<sup>&</sup>lt;sup>1</sup> These options have an exercise restriction that is dependent upon the Company's closing share price reaching \$20/share prior to 15 December 2027

The fair values of awards are determined using Black-Scholes or Monte-Carlo Simulation option pricing models where market conditions exist, taking into consideration the terms and conditions upon which the options were granted. Assumptions for expected volatility and dividend yield were based on daily observations for historic data. Inputs for risk free rate and grant date share price was determined by the prevailing prices on the date of issue.

#### Movement in share options under the EEP

The following reconciles the share options outstanding under the EEP at the beginning and end of the current year:

| Grant<br>date   | Expiry<br>date  | Exercise<br>price<br>(\$) | Balance<br>1 July<br>2024 | Granted | Exercised | Forfeited /<br>cancelled | Balance<br>30 June<br>2025 |
|---|-----------------|---------------------------|---------------------------|---------|-----------|--------------------------|----------------------------|
| 24/02/2022  | 30/04/2027      | \$14.85                   | 100,000                   | -       | -         | -                        | 100,000                    |
| 29/09/2023  | 01/01/2028      | \$10.35                   | 965,000                   | -       | -         | -                        | 965,000                    |
| 29/09/2023  | 01/01/2028      | \$10.35                   | 187,500                   | -       | (9,000)   | -                        | 178,500                    |
| 29/09/2023  | 01/01/2028      | \$14.85                   | 550,000                   | -       | (137,500) | -                        | 412,500                    |
| 30/01/2024  | 01/01/2028      | \$12.00                   | 40,000                    | -       | -         | -                        | 40,000                     |
| 22/02/2024  | 01/01/2028      | \$12.00                   | 100,000                   | -       | -         | -                        | 100,000                    |
|   |                 |                           | 1,942,500                 | -       | (146,500) | -                        | 1,796,000                  |
| Weighted average exercise price Weighted average share price at date of |                 | \$11.97                   | -                         | \$14.57 | -         | \$11.76                  |                            |
| exercise  | nage enane pine | o at date of              |                           |         | \$14.86   |                          |                            |
| Exercisable   |                 |                           | 25,000                    |         |           |                          | 87,875                     |



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 27 SHARE BASED PAYMENTS (CONTINUED)**

The following reconciles the share options outstanding under the EEP at the beginning and end of the prior year:

| Grant<br>date | Expiry<br>date   | Exercise<br>price<br>(\$) | Balance<br>1 July<br>2023 | Granted   | Exercised | Forfeited / cancelled | Balance<br>30 June<br>2024 |
|---------------|------------------|---------------------------|---------------------------|-----------|-----------|-----------------------|----------------------------|
| 30/04/2022    | 30/04/2027       | \$14.85                   | 100,000                   | -         | -         | -                     | 100,000                    |
| 29/09/2023    | 01/01/2028       | \$10.35                   | -                         | 965,000   | -         | -                     | 965,000                    |
| 29/09/2023    | 01/01/2028       | \$10.35                   | -                         | 187,500   | -         | -                     | 187,500                    |
| 29/09/2023    | 01/01/2028       | \$14.85                   | -                         | 550,000   | -         | -                     | 550,000                    |
| 30/01/2024    | 01/01/2028       | \$12.00                   | -                         | 40,000    | -         | -                     | 40,000                     |
| 22/02/2024    | 01/01/2028       | \$12.00                   | -                         | 100,000   | -         | -                     | 100,000                    |
|               |                  |                           | 100,000                   | 1,842,500 | -         | -                     | 1,942,500                  |
|               |                  |                           |                           |           |           |                       |                            |
| Weighted ave  | erage exercise p | orice                     | \$14.85                   | \$11.82   | -         | -                     | \$11.97                    |
| Exercisable a | t end of the yea | ar                        | -                         |           |           |                       | 25,000                     |

The share options outstanding under the EEP at the end of the year had a weighted average remaining contractual life of 2.47 years (2024: 3.47 years).

#### Share rights granted in the year

Fair value of share rights granted under the EEP during the year ended 30 June 2025 are:

| Grant date          | Expiry date | Fair value<br>at grant<br>date | Number |
|---------------------|-------------|--------------------------------|--------|
| 28/10/2025          | 28/10/2029  | \$15.31                        | 5,510  |
| 23/05/2025          | 31/12/2026  | \$17.69                        | 3,000  |
| Total rights issued |             |                                | 8,510  |

Weighted average exercise price

\$nil

Fair value of share rights granted under the EEP during the year ended 30 June 2024 are:

| Grant date          | Expiry date | Fair value at grant date | Number |
|---------------------|-------------|--------------------------|--------|
| 06/10/2023          | 06/10/2028  | \$10.76                  | 6,000  |
| 29/09/2023          | 31/01/2028  | \$10.35                  | 17,100 |
| Total rights issued | t           |                          | 23,100 |

Weighted average exercise price

\$nil



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 27 SHARE BASED PAYMENTS (CONTINUED)**

## Movement in share rights under the EEP

The following reconciles the share rights outstanding under the EEP at the beginning and end of the current year:

| Grant<br>date                   | Expiry<br>date   | Exercise<br>price<br>(\$) | Balance<br>1 July<br>2024 | Granted | Exercised | Forfeited /<br>cancelled | Balance<br>30 June<br>2025 |
|---------------------------------|------------------|---------------------------|---------------------------|---------|-----------|--------------------------|----------------------------|
| 22/12/2021                      | 22/12/2026       | -                         | 37,500                    | -       | (9,000)   | (1,500)                  | 27,000                     |
| 21/03/2022                      | 21/03/2027       | -                         | 4,000                     | -       | -         | -                        | 4,000                      |
| 28/02/2022                      | 28/02/2027       | -                         | 5,000                     | -       | -         | -                        | 5,000                      |
| 28/11/2022                      | 02/11/2027       | -                         | 7,500                     | -       | (2,500)   | -                        | 5,000                      |
| 29/09/2023                      | 01/01/2028       | -                         | 17,100                    | -       | (1,250)   | -                        | 15,850                     |
| 28/10/2024                      | 28/10/2029       | -                         | -                         | 5,510   | (5,510)   | -                        | -                          |
| 23/05/2025                      | 31/12/2026       | -                         | -                         | 3,000   | (2,250)   | -                        | 750                        |
|                                 |                  |                           | 71,100                    | 8,510   | (20,510)  | (1,500)                  | 57,600                     |
| Weighted average exercise price |                  | \$nil                     | \$nil                     | \$nil   | \$nil     | \$nil                    |                            |
| exercise                        | erage share pric | e at date of              |                           |         | \$16.80   |                          |                            |
| Exercisable                     |                  |                           | 19,500                    |         |           |                          | 26,275                     |

The following reconciles the share rights outstanding under the EEP at the beginning and end of the prior year:

| Grant<br>date | Expiry<br>date   | Exercise<br>price<br>(\$) | Balance<br>1 July<br>2023 | Granted | Exercised | Forfeited /<br>cancelled | Balance<br>30 June<br>2024 |
|---------------|------------------|---------------------------|---------------------------|---------|-----------|--------------------------|----------------------------|
| 22/12/2021    | 22/12/2026       | -                         | 45,000                    | -       | (7,500)   | -                        | 37,500                     |
| 21/03/2022    | 21/03/2027       | -                         | 4,000                     | -       | -         | -                        | 4,000                      |
| 28/02/2022    | 28/02/2027       | -                         | 5,000                     | -       | -         | -                        | 5,000                      |
| 28/11/2022    | 02/11/2027       | -                         | 10,000                    | -       | (2,500)   | -                        | 7,500                      |
| 06/10/2023    | 06/10/2028       | -                         | -                         | 6,000   | (6,000)   | -                        | -                          |
| 29/09/2023    | 01/01/2028       | -                         | -                         | 17,100  | -         | -                        | 17,100                     |
|               |                  |                           | 64,000                    | 23,100  | (16,000)  | -                        | 71,100                     |
| Weighted ave  | erage exercise p | orice                     | \$nil                     | \$nil   | \$nil     | \$nil                    | \$nil                      |
| exercise      | erage share pric | e at date of              |                           |         | \$12.68   |                          |                            |
| Exercisable   |                  |                           | -                         |         |           |                          | 19,500                     |



## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 27 SHARE BASED PAYMENTS (CONTINUED)**

### **Recognition and measurement**

The Group provides benefits to employees (including Directors) in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights over shares (equity-settled transactions). The Group has two plans in place that provides these benefits. It is the Employee Incentive Plan and the Employee Equity Plan.

The cost of these equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by using a Black & Scholes or Monte-Carlo Simulation option pricing models. The cost of equity-settled transactions is recognised in the consolidated statement of profit or loss, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled (the vesting period), ending on the date on which the relevant employees become fully entitled to the award.

At each subsequent reporting date until the end of the service condition period, the cumulative charge to the consolidated statement profit or loss is the product of (i) the grant date fair value of the award; (ii) the current best estimate of the number of awards that will vest, taking into account such factors as the likelihood of employee turnover during the service condition period; and (iii) the expired portion of the service condition period.

The charge to the consolidated statement of profit or loss for the period is the cumulative amount as calculated above, less the amounts already charged in previous periods. There is a corresponding credit to equity.

#### **NOTE 28 CONTINGENT LIABILITIES**

## CONSOLIDATED

| 2025   | 2024   |
|--|--------|
| \$'000   | \$'000 |
| Contingent liabilities, capable of estimation, arise in respect of the following categories: |        |
| Bank guarantees 1,760  | 1,488  |
| Total contingent liabilities 1,760   | 1,488  |

Bank guarantees are issued to contract counterparties in the normal course of business as security for the performance by Group entities of various contractual obligations.

Additionally, a performance guarantee has been provided by the Company to Objective Corporation UK Limited (subsidiary) with regards to the provision of software support services for customers.

### **NOTE 29 SUBSEQUENT EVENTS**

On 30 June 2025, the Company entered into a Share Purchase Agreement to acquire 100% of the issued capital of Isovist Holdings Limited, a specialist provider of e-planning software for local government that transforms planning from a static document-based process to a dynamic digital solution. The transaction was completed on 1 July 2025, following the satisfaction of conditions precedent. Total consideration for the transaction was NZ\$5,463,000, inclusive of cash balances of NZ\$1,463,000 at the date of acquisition.

For dividends resolved to be paid after 30 June 2025, refer to Note 21.

There has not arisen in the interval between 30 June 2025 and the date of this report, any other matter or circumstance that has significantly affected or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.



# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2025

#### **NOTE 30 APPROVAL OF FINANCIAL STATEMENTS**

The financial statements were approved by the board of directors and authorised for issue on 21 August 2025.

Objective Corporation Limited ABN 16 050 539 350 Page 62



# CONSOLIDATED ENTITY DISCLOSURE STATEMENT AS AT 30 JUNE 2025

|                                   |                | Body cor                     | porates                 | Tax residency           |                         |  |
|-----------------------------------|----------------|------------------------------|-------------------------|-------------------------|-------------------------|--|
| Entity name                       | Entity type    | Place formed or incorporated | % of share capital held | Australian or foreign   | Foreign<br>jurisdiction |  |
| Objective Corporation             | Body corporate | Australia                    | N/A                     | Australian <sup>2</sup> | N/A                     |  |
| Limited                           |                |                              |                         |                         |                         |  |
| Objective RegTech Pty             | Body corporate | Australia                    | 100%                    | Australian <sup>2</sup> | N/A                     |  |
| Limited                           |                |                              |                         |                         |                         |  |
| Objective Corporation             | Body corporate | New Zealand                  | 100%                    | Foreign                 | New Zealand             |  |
| Solutions NZ Limited <sup>1</sup> |                |                              |                         |                         |                         |  |
| Objective Corporation             | Body corporate | Singapore                    | 100%                    | Foreign                 | Singapore               |  |
| Singapore Pte Limited             |                |                              |                         |                         |                         |  |
| Objective Corporation             | Body corporate | United States of             | 100%                    | Foreign                 | United States of        |  |
| North America Inc                 |                | America                      |                         |                         | America                 |  |
| Objective Corporation             | Body corporate | United Kingdom               | 100%                    | Foreign                 | United Kingdom          |  |
| UK Limited                        |                |                              |                         |                         |                         |  |
| The Objective                     | Trust          | N/A                          | N/A                     | Australian              | N/A                     |  |
| Corporation Limited               |                |                              |                         |                         |                         |  |
| Employee Share Trust              |                |                              |                         |                         |                         |  |
| GoCouncil Limited                 | Body corporate | New Zealand                  | 50%                     | Foreign                 | New Zealand             |  |

<sup>&</sup>lt;sup>1</sup> Participant in the GoCouncil Limited joint venture which is consolidated in the consolidated financial statements.

At the end of the financial year, no entity (other than identified above) within the consolidated entity was a trustee of a trust within the consolidated entity, a partner in a partnership within the consolidated entity, or a participant in a joint venture within the consolidated entity.

## **Basis of preparation**

This consolidated entity disclosure statement (CEDS) has been prepared in accordance with the Corporations Act 2001 and includes information for each entity that was part of the consolidated entity as at the end of the financial year in accordance with AASB 10 Consolidated Financial Statements.

#### **Determination of tax residency**

Section 295 (3A)(vi) of the *Corporation Act 2001* defines tax residency as having the meaning in the *Income Tax Assessment Act 1997*. The determination of tax residency involves judgement as there are different interpretations that could be adopted, and which could give rise to a different conclusion on residency.

In determining tax residency, the consolidated entity has applied the following interpretations:

## Australian tax residency

The consolidated entity has applied current legislation and judicial precedent, including having regard to the Tax Commissioner's public guidance in Tax Ruling TR 2018/5 and PCG 2018/9.

### Foreign tax residency

Where necessary, the consolidated entity has used independent tax advisers to assist in its determination of tax residency to ensure applicable foreign tax legislation has been complied with (see section 295(3A)(vii) of the *Corporations Act 2001*).

#### Partnerships and trusts

Australian tax law generally does not contain corresponding residency tests for partnerships and trusts and these entities are typically taxed on a flow-through basis. Additional disclosures on the tax status of partnerships and trusts have been provided where relevant.

<sup>&</sup>lt;sup>2</sup> This entity is part of a tax consolidated group under Australian taxation law, for which Objective Corporation Limited is the head entity.



## **DIRECTORS' DECLARATION**

The Directors of the Company declare that:

- 1. The attached financial statements and notes set out on pages 20 to 62 are in accordance with the *Corporations Act 2001 (Cth)*; and
  - (a) Comply with Australian Accounting Standards and the Corporations Regulations 2001;
  - As stated in Note 1, the consolidated financial statements also comply with International Financial Reporting Standards;
  - (c) Give a true and fair view of the financial position of the Group as at 30 June 2025 and its performance for the year ended on that date;
  - (d) The consolidated entity disclosure statement set out on page 63 is true and correct; and
  - (e) This declaration has been made after receiving the declarations required to be made by the chief executive officer and chief financial officer to the directors in accordance with section 295A of the *Corporations Act 2001* for the financial year ending 30 June 2025.
- 2. In the Directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of Directors.

**Tony Walls** 

Director

Date: 21 August 2025

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Objective Corporation Limited ABN 16 050 539 350 Page 64



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## AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF OBJECTIVE CORPORATION LIMITED ABN 16 050 539 350

In relation to the independent audit for the year ended 30 June 2025 to the best of my knowledge and belief there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001; and
- b) no contraventions of APES 110 Code of Ethics for Professional Accountants (including Independence Standards).

This declaration is in respect of Objective Corporation Limited and the entities it controlled during the year.

Nathan Balban

Partner

**Pitcher Partners** 

Sydney

21 August 2025





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INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF OBJECTIVE CORPORATION LIMITED ABN 16 050 539 350

#### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Objective Corporation Limited ("the Company") and its controlled entities ("the Group"), which comprises the consolidated statement of financial position as at 30 June 2025, the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements including material accounting policy information, the consolidated entity disclosure statement and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2025 and of its financial performance for the year then ended; and
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

## Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* ("the Code") that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

bakertilly
NETWORK MEMBER

Adelaide | Brisbane | Melbourne | Newcastle | Perth | Sydney



## **Key Audit Matter**

## How our audit addressed the Key Audit Matter

#### **Revenue from Contracts with Customers**

The Group applies AASB 15 Revenue from Contracts with Customers to account for the following key revenue streams:

- Software license revenue;
- Implementation and consulting revenue; and
- Other ancillary revenue such as hosting and support services fees.

The recognition of revenue and associated contract assets and contract liabilities is a key audit matter due to the significant judgements surrounding the timing of revenue recognition.

Note 5 to the financial statements sets out the Group's revenue streams and the associated accounting policies.

Note 12 to the financial statements sets out the associated contract assets and contract liabilities.

Our procedures included:

- Obtained an understanding of the Group's revenue recognition policies and assessed the policies applied for compliance with the relevant accounting standards.
- Documented and evaluated the design and, implementation, of relevant controls over the measurement and timing of revenue recognition.
- On a sample basis, selected revenue contracts and reviewed the contract to identify the key terms and conditions that indicated that performance obligations have been satisfied for revenue recognised under AASB 15: Revenue from Contracts with Customers.
- On a sample basis, tested revenue transactions during the reporting period and at period-end to agree the total transaction price to customer contracts, work in progress records, milestone acknowledgements and receipts from customers, where applicable; and
- For customer contracts tested close to year-end, evaluated the significant judgements applied by Management in supporting the timing of revenue recognition.

We also assessed the adequacy of the disclosures in Notes 5 and 12 to the financial statements.

## Accounting for software development costs

As set out in Note 16 to the financial statements, the Group capitalises costs related to the development of software products in accordance with AASB 138 *Intangible Assets*.

The accounting for capitalised software development costs is a key audit matter due to:

- Specific judgement applied in assessing whether the capitalised costs are directly attributable to the relevant product developed and eligible for capitalisation under the criteria prescribed by Australian Accounting Standards;
- The assessment of the useful life of the asset and timing of amortisation; and
- The assessment of future economic benefits and any indicators of impairment of capitalised software development costs.

Our procedures included:

- Evaluated whether capitalised costs met the eligibility criteria for capitalisation under AASB 138 Intangible Assets.
- Held inquiries with management and R&D team members, to understand the development activities undertaken.
- Documented and evaluated the design and implementation of the relevant controls in place over the process for recording and identifying qualifying costs to be capitalised.
- On a sample basis, tested the appropriateness and eligibility of costs capitalised with reference to internal documentation and the criteria in the relevant accounting standard, which included:
  - Agreeing payroll costs capitalised to supporting payroll and time records, and cost allocation calculations; and



## **Key Audit Matter**

## How our audit addressed the Key Audit Matter

- Agreeing other capitalised costs to invoices or other supporting documentation and assessed the Group's determination that the service or goods received is directly attributable to development activities.
- Challenged the appropriateness of the amortisation period including the commencement date of amortisation for the capitalised software development costs and the timing of amortisation; and
- Evaluated the Group's indicators of impairment and the recoverability of the carrying value of the capitalised software development asset, with reference to historical and expected future cash inflows.

We also assessed the adequacy of the disclosures in Note 16 to the financial statements.

### Impairment of Intangible Assets

At 30 June 2025 the consolidated statement of financial position of the Group includes goodwill and other intangible assets amounting to \$66.85 million.

The Group performs an annual impairment test of goodwill and other intangible assets across its Cash Generating Units (CGU's) and has determined recoverable amounts based on value-in-use calculations.

The carrying value of goodwill and other intangible assets is a key audit matter because of the significant judgements applied in the value-in-use models, including estimates of cash flow forecasts, growth rates, discount rates and terminal value calculations.

Note 16 to the financial statements sets out the Group's accounting policies, allocation of goodwill to CGU's and key estimates adopted in determining the recoverable amount.

Our procedures included:

- Assessed management's determination of CGU's and allocation of goodwill to the carrying value of CGU's based on our understanding of the nature of the Group's business.
- Understood and evaluated the design and implementation of relevant controls over information used as part of assessing impairment of intangible assets.
- Tested the mathematical accuracy of the value in use models.
- Compared cash flow forecasts to the Board approved budgets and assessed the historical accuracy of forecasting.
- In conjunction with our valuation specialists, we assessed and challenged significant estimates and judgements used by management in the value-in-use models, including cash flow forecasts, growth rates, discount rates and terminal value calculations; and
- Performed sensitivity analysis on the growth rates and discount rates used in the value-in-use models.

We also assessed the adequacy of the disclosures in Note 16 to the financial statements.



Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2025 but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report, or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of:

- a) the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001; and
- the consolidated entity disclosure statement that is true and correct in accordance with the Corporations Act 2001; and

for such internal control as the directors determine is necessary to enable the preparation of:

- (i) the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- (ii) the consolidated entity disclosure statement that is true and correct and is free of misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial report, whether due to
fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
detecting a material misstatement resulting from fraud is higher than for one resulting from error,
as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
of internal control.



- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 15 to 19 of the directors' report for the year ended 30 June 2025. In our opinion, the Remuneration Report of Objective Corporation Limited, for the year ended 30 June 2025, complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Nathan Balban

21 August 2025

Partner

Pitcher Partners
Sydney

Pitcher Partners

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