

# Half Year Results GQG Partners

For the half year ended 30 June 2025













#### FINANCIAL HIGHLIGHTS

For the Half Year Ended 30 June 2025

#### **Funds Under Management\***

Net flows of US\$8.0 billion

Funds Under Management of US\$172.4 billion, an increase of 10.8% from 2024 half year results

Estimated Funds Under Management\*\* of approximately US\$171.3 billion as at 20 August 2025

#### **Net Revenue**

Net Revenue of US\$403.0 million, an increase of 11.0% from 2024 half year results

#### Net Operating Income

Net Operating Income of US\$306.8 million, an increase of 12.3% from 2024 half year results

#### **Quarterly Dividend**

Board declares 2nd quarter 2025 interim dividend of US\$0.0356 per share, a 90% payout ratio of distributable earnings

1st quarter 2025 interim dividend paid was US\$0.0378 per share, representing a 93.3% payout ratio of distributable earnings

#### Call Agenda

- Business Overview
  - Tim Carver, CEO
  - Charles Falck, Deputy CFO
- Half Year Financial Results
  - Melodie Zakaluk, CFO
- Business Update
  - Tim Carver, CEO
  - Steve Ford, Managing Director, Global Distribution
- Investment Environment
  - Rajiv Jain, Chairman and CIO
- Question Time
  - Rajiv Jain, Tim Carver, Melodie Zakaluk, Steve Ford and Charles Falck

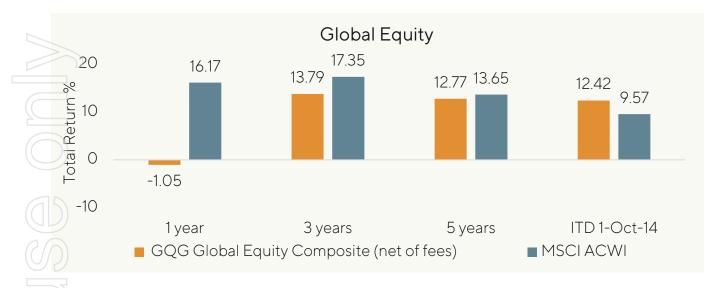
TRUM and flows data in this presentation does not include GQG Private Capital Solutions LLC, unless specifically referenced.

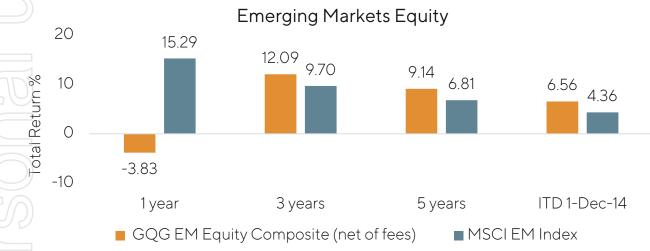
<sup>\*\*</sup> Intramonth FUM are based on daily un-audited numbers that are subject to change. Where available and known to GQG, we have adjusted flows for fund or strategy net transfers. FUM and flows for our US Retail Managed Account business are generally reported on monthly or weekly cycles and are thus approximate in the intramonth figures and based on the most recent information received. Furthermore, we caution against extrapolation of this data as seasonality and other factors can have meaningful impact on flows and there may not be a strong signal in such short-term data.

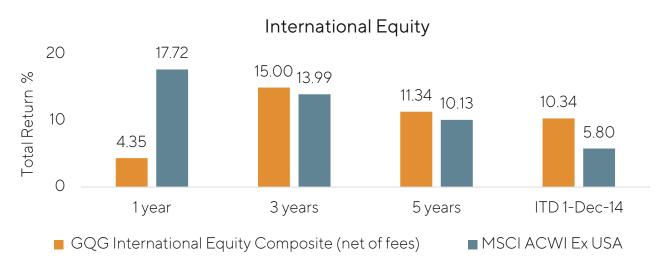


#### **PERFORMANCE OVERVIEW**

#### Strategy Level Performance as at 30 June 2025









As at 30 June 2025. Represents composite performance for GQG Partners' primary investment strategies calculated in US dollars. Returns are presented net of management fees and include the reinvestment of all income. Net performance is calculated after the deduction of actual trading expenses and other administrative fees (custody, legal, administration, audit and organisation fees). Net of fee returns also are calculated by deducting GQG's stated annual fee for separately managed accounts, pro-rated on a quarterly basis. Net performance is net of applicable foreign withholding taxes. Performance for periods prior to 1 June 2016 was achieved prior to the creation of the firm. Returns for periods greater than one year are annualised. Full composite track record in all instances predates the inception of the firm. Benchmarks correspond to the benchmark of the strategy since inception which are published in document for additional disclosures and benchmark descriptions.





Operational Value Add

### Estimated 1H25 Impact of Investment Returns and Net Flows on Ending FUM (US\$ Billions)

Impacts on GQG Partners FUM <sup>1</sup>	2025	Since Inception 1-June-2016
Starting FUM	\$153.0	\$0.0
Net Flows <sup>2</sup>	+\$8.0	+\$113.6
Capital Appreciation	+\$11.4	+\$58.8
- Appreciation from Benchmark Return	+\$22.2	+\$50.1
- Appreciation from GQG Excess Return <sup>3</sup>	-\$10.8	+\$8.7
Ending FUM (30-June-2025)	\$172.4	\$172.4

## Since Inception Total Value Added



As at 30 June 2025 Source of calculations: GQG Partners. Funds under management (FUM) represent both discretionary funds, as well as funds under management that are both fee paying and non-fee paying and are rounded to the nearest US \$100 million. Amounts have not been audited. All FUM are managed or advised by GQG Partners LLC, a wholly owned subsidiary of GQG Partners Inc., a Delaware corporation that is listed on the Australian Securities Exchange. <sup>2</sup>Amount reflects final figures; disclosures during the year included estimates.

3 Appreciation from GQG Excess Return represents the positive (or negative) difference between GQG strategy level performance and the respective benchmark performance for each strategy, net of fees. The estimated capital appreciation breakdown was calculated based on daily FUM per strategy. Actual results for individual clients may differ from the estimates provided above. PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS.



#### **BUSINESS OVERVIEW**

Highlights

#### 2025 Half Year Highlights

(As at 30 June 2025, unless otherwise specified)

#### **Performance**

- All primary strategies have outperformed their respective benchmarks on a since inception basis
- Top quintile Alpha and Sharpe ratio for the four primary strategies since strategy inception
- 10 of 14 funds now carry Morningstar Gold Medal rating

#### **Distribution**

- Top 10 US active mutual fund family as ranked by net flows
- AUS Global Equity net fund flows were first relative to peers in its Morningstar category
- UCITS complex surpassed \$8.6 billion, increasing 6% since 31 December 2024

#### Strategic

- Asset growth within our separate accounts and retail managed accounts
- Diversification of product offerings with our newly launched ETF product

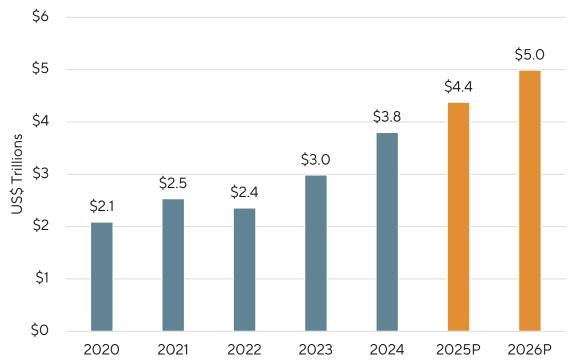


## **GROWTH OPPORTUNITIES**

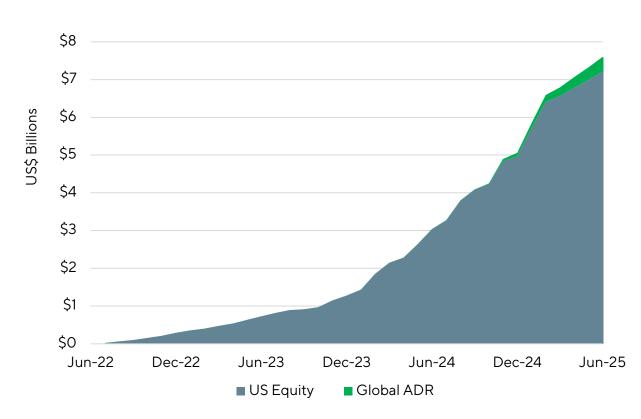
**Retail SMA Products** 

We believe there are significant growth opportunities within the US-based asset class based on industry trends

## Retail SMA Universe



#### **GQG Partners Retail SMA**



- Launched Retail Managed Account business in 2022
- Currently manage approximately US\$7.4 billion in Retailed Managed Accounts for 8 of the top 10 managed accounts sponsors.

Source: Top Managed Program Sponsors is according to Money Management Institute & Cerulli Associates and based on AUM and marketshare. Historical universe data is according to Money Management Institute & Cerulli Associates

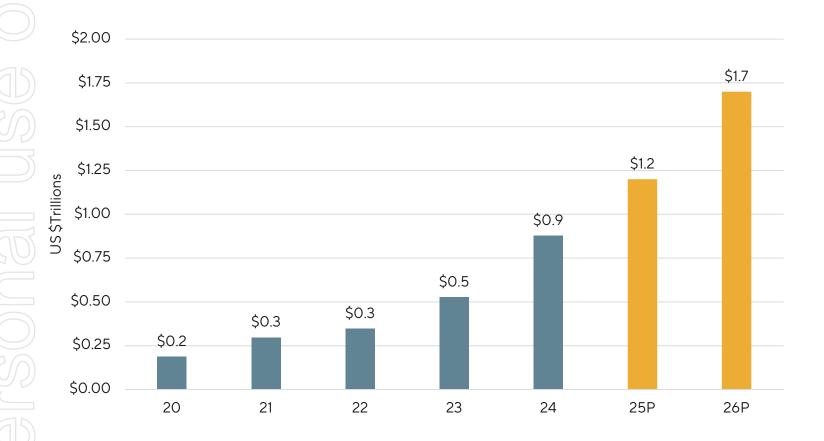


### **GROWTH OPPORTUNITIES**

Exchange Traded Fund (ETF) Products

## We continue to expand our suite of products and fund formats to meet investor demand

#### **US Active ETF Universe**



- Launched our first active ETF, the GQG US Equity ETF (GQGU), with approximately \$200 million\* in assets in July 2025.
- Potential to launch additional ETFs in different strategies or regions.

Source: Morningstar. The Daily Upside. Deloitte Center for Financial Services and the Investment Company Institute. Actual results may differ from any projections illustrated above.

\*Resulting from the conversion of an existing private fund to the ETF.





## Half Year Financial Results





Highlights

## Half Year Results of 2025 vs. 2024

(Dollars in US\$ millions, except per share data)

	HY25	HY24
Closing FUM <sup>†</sup> (US\$ billions)	172.4	155.6
Average FUM† (US\$ billions)	162.9	139.5
Net revenue (US\$ millions)	403.0	363.1
Net operating income (US\$ millions)	306.8	273.2
Net income attributable to GQG Partners Inc. (US\$ millions)	230.2	201.2
Average Management Fee Rate (basis points)	48.2	49.6

	HY25	HY24
Distributable earnings (US\$ millions)	236.5	209.9
Dividends paid (US\$ millions)*	224.1	167.8
Dividend Per Share - Paid (US\$)**	0.0756	0.0566
Dividend Per Share - Declared on Earnings (US\$)***	0.0734	0.0641
Diluted EPS (US\$)	0.08	0.07

#### Net Revenue (\$) and Operating Margins (%)



#### Net Operating Income (US\$ millions)



Funds under management (FUM) represent both discretionary and non-discretionary funds, as well as funds under management that are both fee paying and non-fee paying. Amounts are rounded to the nearest US \$100 million, have not been audited, and in certain instances reflect the most recently available estimate. All FUM are managed or advised by GQG Partners LLC, a wholly owned subsidiary of GQG Partners Inc., a Delaware corporation that is listed on the Australian Securities Exchange.

\*Dividends paid includes shareholders and RSU holders.\*\*Dividend Per Share - Paid represents the dividends per share paid during the relevant period.\*\*\*Dividend Per Share - Declared represents the dividends declared on earnings of the relevant period.

AS AT 30 JUNE 2O25



## Consolidated Statements of Operations Half Year Comparison For the six months ended 30 June 2025 and 2024

			1H25 v	rs 1H24
U\$\$M	1H25	1H24	\$ Variance	% Variance
Management fees	389.3	343.7	45.6	13.3%
Performance fees	13.8	19.4	(5.7)	(29.2)%
Net revenue	403.0	363.1	39.9	11.0%
Compensation and benefits	55.3	51.1	4.1	8.1%
Third-party distribution, servicing and related fees	17.8	13.6	4.2	30.8%
General and administrative	20.3	21.9	(1.6)	(7.3)%
Information technology and services	2.9	3.2	(0.3)	(10.5)%
Total operating expenses	96.3	89.9	6.4	7.1%
Net operating income	306.8	273.2	33.5	12.3%
Net gain (loss) on investments in funds	0.7	1.4	(0.7)	(47.2)%
Interest and dividend income	2.8	2.0	0.8	41.8%
Other income (expense)	1.2	(0.8)	2.1	NM
Total non-operating income (expense)	4.8	2.6	2.2	85.7%
Income before provision for income taxes	311.5	275.8	35.8	13.0%
Provision for income taxes	82.4	74.6	7.8	10.5%
Net income before noncontrolling interests	229.2	201.2	27.9	13.9%
Net (income) loss attributable to noncontrolling interests	1.0	_	1.0	NM
Net income attributable to GQG Partners Inc.	230.2	201.2	28.9	14.4%

Certain totals may not foot due to rounding conventions used on individual line items.

<sup>‡</sup>Funds under management (FUM) represent both discretionary and non-discretionary funds, as well as funds under management that are both fee paying and non-fee paying. Amounts are rounded to the nearest US \$100 million, have not been audited, and in certain instances reflect the most recently available estimate. All FUM are managed or advised by GQG Partners LLC, a wholly owned subsidiary of GQG Partners Inc., a Delaware corporation that is listed on the Australian Securities Exchange. NM – Not meaningful

#### FINANCIAL RESULTS

#### Consolidated Statements of Operations

#### Commentary

**Net revenue** was \$403.0 million, an increase of 11.0% compared to the six months ended 30 June 2024. Net management fees increase was primarily driven by growth in average FUM† from \$139.5 billion to \$162.9 billion, or 16.8%, partially offset by a decrease in the average management fee rate from 49.6 basis points to 48.2 basis points year over year. The decrease in average management fee rate is primarily due to a shift in strategy and vehicle mix. Performance fees decreased \$5.7 million due to lower relative investment returns during the look-back period of the performance fee agreements.

**Operating expenses** increased \$6.4 million, primarily due to higher compensation and third-party distribution expenses:

- Compensation and benefits increased \$4.1 million or 8.1%, primarily driven by an increase in average team members from 199 to 239, or 20.1%, year over year, partially offset by lower long-term incentive compensation and sales commissions expense. Employees were added across the organization to support the growth of the business. The decrease in long-term incentive compensation is related to lower deferred compensation programs expense due to lower fund returns. Sales commissions decreased primarily driven by certain changes in the sales commissions plans.
- **Third-party distribution, servicing and related fees** increased \$4.2 million or 30.8% driven by growth in U.S. Mutual Fund and UCITS FUM through third-party intermediaries and the associated fees.
- General and administrative decreased \$1.6 million or 7.3%, primarily due to a decrease in legal and consulting fees associated with projects in the prior year period, and a step down in professional fees related to audit, tax and recruiting fees, partially offset by an increase in middle-office fees driven by 16.8% growth in average FUM, and increased occupancy and other general business expenses.
- **Information technology and services** decreased \$0.3 million or 10.5% primarily due to a decrease in data provider fee expense as a result of the soft dollar program.

Non-operating income increased \$2.2 million due to an unrealized foreign exchange revaluation gain.

**Provision for income taxes** increased 10.5% driven by a 13.0% increase in Income before provision for income taxes, partially offset by a decrease in the effective tax rate from 27.0% to 26.4% due to changes in state and local taxes.

Please consult the complete Financial Results and accompanying notes presented for the half year ended 30 June 2025 for additional information about the financial matters presented herein, including capitalized terms. Statements herein are qualified in their entirety by the Half Yearly Report dated 30 June 2025.



## Consolidated Statements of Financial Condition As at 30 June 2025 and 31 December 2024

U\$\$M	30-Jun-25	31-Dec-24
Assets		
Cash	100.3	94.4
Restricted cash	1.7	1.7
Advisory fee receivable	94.0	86.0
Advisory fee receivable from affiliates	35.1	34.4
Due from related parties	15.6	15.1
Prepaid expenses and other assets	17.5	10.5
Property and equipment, net of accumulated depreciation and amortisation	6.5	4.8
Investment in funds, at fair value	18.1	17.2
Deferred tax asset, net	175.1	182.3
Right-of-use assets	24.2	17.6
Total assets	488.1	463.9
Liabilities		
Compensation accrual and benefits	26.7	16.8
Accounts payable and other accrued liabilities	8.3	9.4
Operating lease liability	26.1	19.5
Other liabilities	4.2	3.4
Total liabilities	65.3	49.0
Shareholders' equity		
Common shares	3.0	3.0
Additional paid-in-capital	255.7	252.2
Accumulated other comprehensive income (loss)	(0.5)	0.3
Retained earnings	165.8	159.7
Total GQG Partners Inc. shareholders' equity	424.0	415.2
Noncontrolling interests	(1.2)	(0.2)
Total shareholders' equity	422.8	414.9
Total liabilities and shareholders' equity	488.1	463.9

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#### FINANCIAL RESULTS

#### Consolidated Statements of Financial Condition

#### **Commentary**

GQG continues to have a strong balance sheet, with total assets as at 30 June 2025 of \$488.1 million.

#### **Balance Sheet Highlights:**

- Cash continues to be primarily used for working capital and dividends. GQG paid \$224.1 million in dividends to investors and dividend equivalents to holders of certain restricted stock units during the year.
- Advisory fee receivable represents billed and unbilled revenue earned but not yet collected on management and performance fees at the end of the period. The period-over-period growth in the receivable balance is primarily due to higher management fees generated in the quarter ended 30 June 2025 compared with the quarter ended 31 December 2024 driven by higher FUM and an increase in performance fees receivable.
- Prepaid expenses and other assets increased primarily due to \$8.6 million prepaid income taxes from quarterly estimated payments, partially offset by a decrease in prepaid insurance.
- Deferred tax asset, net decreased primarily due to the amortization of the goodwill deferred tax asset for the six months ended 30 June 2025.
- Right-of-use assets and Operating lease liability increased as a result of leases amended or entered into for the company's office space.
- Compensation accrual and benefits is primarily comprised of accrued discretionary bonus, sales commissions incentive compensation and deferred cash incentive programs. The \$9.9 million increase from 31 December 2024 is primarily attributable to a discretionary bonus accrual of \$13.9 million, partially offset by a decrease in the sales commissions and deferred bonus accruals, including the final payout of one deferred program in April 2025.
- Accounts payable and other accrued liabilities is generally associated with ongoing operating
  expenses. The decrease from 31 December 2024 was primarily driven by lower accrued legal,
  consulting, and audit expenses partially offset by higher third-party distribution and non-income
  tax accruals.



## Consolidated Statements of Cash Flows For the Six Months Ended 30 June 2025 and 2024

US\$M	1H25	1H24
Net income before noncontrolling interests	229.2	201.2
Depreciation	0.5	0.2
Net (gain) loss on investments in funds	(0.8)	(1.4)
Reinvested dividends on fund investments	(O.1)	_
Deferred tax asset, net	7.1	4.3
Share-based compensation expense	3.6	2.6
Non-cash lease expense	0.1	(0.1)
Other non-cash items	(0.3)	0.1
Change in working capital	(6.4)	3.0
Net cash provided by operating activities	233.0	209.8
Purchase of property and equipment	(2.0)	(0.4)
Purchase of PCS Master Fund investments	_	(72.8)
Purchase of investments in funds	(0.2)	_
Net cash used in investing activities	(2.2)	(73.1)
Proceeds from short-term debt obligation	_	93.8
Payment of short-term debt issuance costs	_	(0.5)
Payment of shareholders' dividends	(223.4)	(167.2)
Payment of RSU dividends	(0.7)	(0.7)
Payment of employee tax withholding on equity-settled awards	(0.0)	_
Net cash used in financing activities	(224.1)	(74.5)
Effect of exchange rate changes on cash and restricted cash	(0.8)	_
Net increase (decrease) in cash and restricted cash	5.9	62.2
Cash and restricted cash - beginning of period*	96.1	66.5
Cash and restricted cash - end of period*	102.0	128.7

Certain totals may not foot due to rounding conventions used on individual line items. Amounts are unaudited.
\*Cash balance per the cashflow workings above consists of cash, cash held by consolidated fund, and restricted cash on security deposits within Prepaid expenses and other assets.

#### **FINANCIAL RESULTS**

#### Consolidated Statements of Cash Flows

#### Commentary

- The primary use of GQG's cash continues to be working capital and dividends. Dividends are based upon distributable earnings calculated as Net income attributable to GQG Partners Inc. plus the cash tax saving resulting from the amortization of the goodwill deferred tax asset. Effective for all dividends declared after 30 June 2024, the calculation for distributable earnings has been adjusted to exclude unrealized investment and foreign currency gains and losses. Note that distributable earnings excludes the unrealized gains and losses, including those associated with the PCS employee loans which represent a fixed income investment.
- The following dividends were paid during 2025:
  - \$111.7 million in Q1 2025 earned in Q4 2024, represents 90.0% of distributable earnings.
  - \$111.7 million in Q2 2025 earned in Q1 2025, represents 93.3% of distributable earnings.
- In addition, a net dividend equivalent payment of \$0.7 million was made in 2025 to RSU holders.
- Board declares 2Q 2025 interim dividend of \$0.0356 per share, a 90.0% payout ratio of distributable earnings.

Please consult the complete Financial Results and accompanying notes presented for the half year ended 30 June 2025 for additional information about the financial matters presented herein, including capitalized terms. Statements herein are qualified in their entirety by the Half Yearly Report dated 30 June 2025.







## Performance and Distribution Update



#### **INVESTING OVERVIEW**

Alpha Proposition

## **Investment Objective**

Annualized outperformance of 200-300 bps net of fees over a full market cycle with less volatility.\*

## Forward-Looking Quality



Many 'quality' investors emphasize historical metrics as indicators of quality. Driven by behavioral biases, these investors tend to focus on the short term, often underestimating the evolving nature of quality and failing to adapt.



Forward-Looking Quality is less reliant on backward-looking statistical measures and places a heavy emphasis on qualitative assessments of barriers to entry, sustainability, and industry insight, as well as the resulting valuation implications.



Our differentiated research mosaic targets clarity on longer term projected earnings and allows us to become comfortable with the durability of a company's competitive advantage. This view of quality allows us to strip away labels like value and growth in favor of long-term compounding.

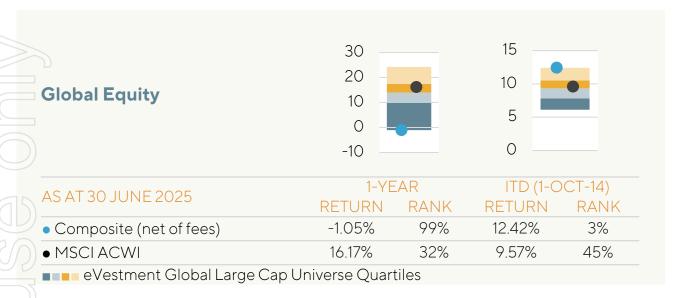
The investment objective reflects GQG Partners' aspirational performance goals versus the benchmark and is not based on specific criteria and assumptions.

There is no guarantee that this objective will be achieved.



#### PERFORMANCE OVERVIEW

## Trailing Performance as at 30 June 2025



	30	15
International Equity	20	10
	10	5
	0	0

AC AT 20 II INIT 2025	1-YE	1-YEAR		ITD (1-DEC-14)	
AS AT 30 JUNE 2025	RETURN	RANK	RETURN	RANK	
<ul> <li>Composite (net of fees)</li> </ul>	4.35%	97%	10.34%	1%	
• MSCI ACWI ex USA	17.72%	54%	5.80%	74%	

••• eVestment Intl Large Cap Universe Quartiles

Emerging Markets Equity	10 0 -10		5	
AS AT 30 JUNE 2025	1-YE	EAR RANK	ITD (1-D RFTURN	EC-14)
• Composite (net of fees)	-3.83%	100%	6.56%	14%
MSCI EM Index	15.29%	44%	4.36%	71%

eVestment EM Equity Universe Quartiles

US Equity	30 20 10	20 –		10	
	-10				
AS AT 30 JUNE 2025	1-YE	1-YEAR		UL-14)	
A3 A1 30 JOINE 2025	RETURN	RANK	RETURN	RANK	
<ul> <li>Composite (net of fees)</li> </ul>	-0.68%	99%	14.80%	12%	
• S&P 500 Index	15.16% 31%		13.07%	24%	
••• eVestment US Large Cap Univer	rse Quartiles				

Source: eVestment (rank) as at 30 June 2025. The data presented is based upon the composite performance for GQG Partners' primary investment strategies calculated in US dollars. Returns are presented net of management fees and include the reinvestment of all income. Net performance is calculated after the deduction of actual trading expenses and other administrative fees (custody, legal, administration, audit and organization fees). Net of fee returns also are calculated by deducting GQG's stated annual fee for separately managed accounts, pro-rated on a quarterly basis.

Net performance are net of applicable foreign withholding taxes. Performance presented prior to June 1, 2016 was achieved prior to the creation of the firm. Returns for periods greater than one year are annualized. PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS.

Please see the Important Information at the end of this document for additional disclosures, benchmark descriptions and eVestment comparative universe descriptions. Measures referred to or held out as leading indicators may not be predictive of future results.

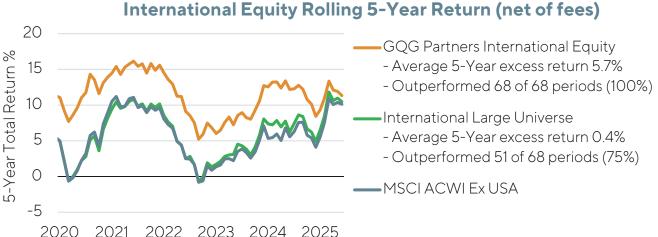
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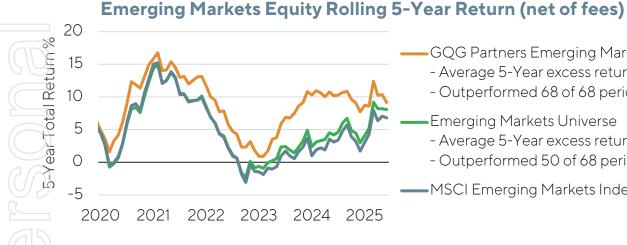


#### PERFORMANCE OVERVIEW

#### Rolling Performance as at 30 June 2025







•GQG Partners Emerging Markets Equity

- Average 5-Year excess return 4.0%
- Outperformed 68 of 68 periods (100%)
- Emerging Markets Universe
- Average 5-Year excess return 0.5%
- Outperformed 50 of 68 periods (74%)
- —MSCI Emerging Markets Index



As at 30 June 2025. Source: eVestment (comparative universe data). Represents rolling 5-year excess return, updated monthly, for GQG Partners' primary investment strategies calculated in US dollars. Inception dates: Global Equity 1 October 2014, International Equity 1 December 2014, Emerging Markets Equity 1 December 2014, US Equity 1 July 2014. Returns are presented net of management fees and include the reinvestment of all income. Net performance is calculated after the deduction of actual trading expenses and other administrative fees (custody, legal, administration, audit and organisation fees). Net of fee returns also are calculated by deducting GQG's stated annual fee for separately managed accounts, pro-rated on a quarterly basis. Net performance is net of applicable foreign withholding taxes. Performance for periods prior to 1 June 2016 was achieved prior to the creation of the firm. Returns for periods greater than one year are annualised. Full composite track record in all instances predates the inception of the firm. Full Composite performance is available on request. Benchmarks correspond to the benchmarks GQG has used for each strategy since inception which are published in documentation for funds using the strategy. PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS. Please see the Important Information at the end of this document for additional disclosures,

benchmark descriptions, and eVestment universe descriptions. **AS AT 30 JUNE 2025** 16



Returns

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### **PERFORMANCE OVERVIEW**

### Risk-Adjusted Performance



Cap Equity Universe

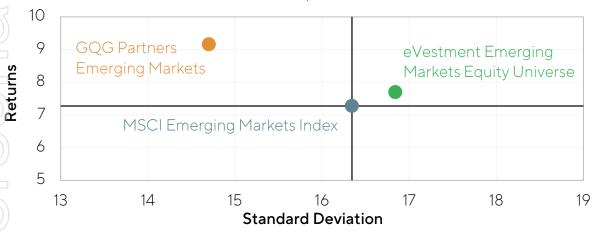
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#### Emerging Markets Equity Risk-Return % Since GQG Inception 1-June-2016

**Standard Deviation** 

14



## International Equity Risk-Return %

Since GQG Inception 1-June-2016



#### US Equity Risk-Return % Since GQG Inception 1-June-2016

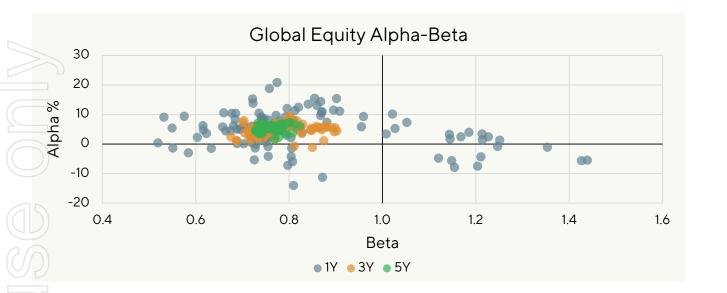


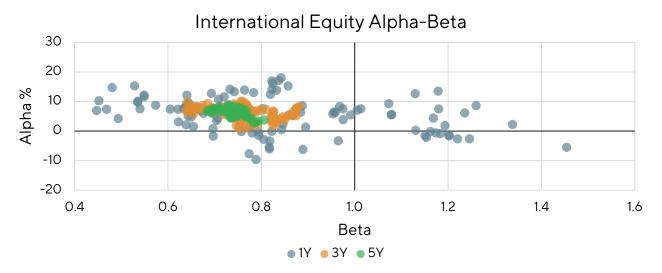
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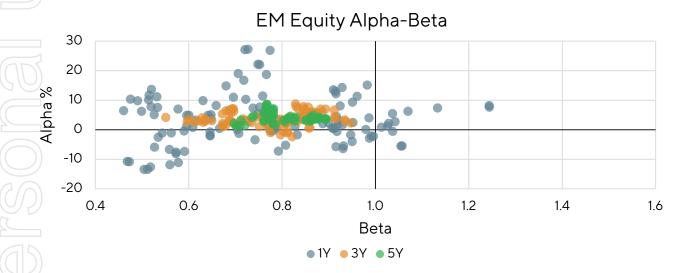


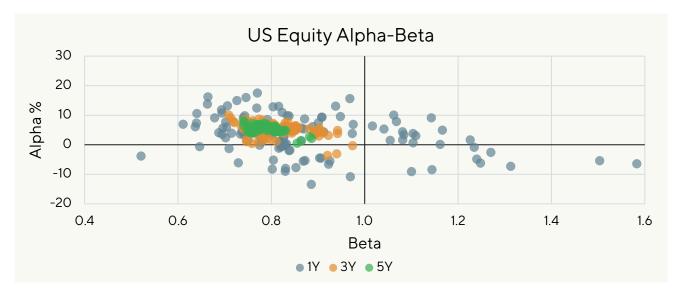
#### PERFORMANCE OVERVIEW

## Rolling Alpha-Beta Performance as at 30 June 2025









As at 30 June 2025. Represents composite performance for GQG Partners' primary investment strategies calculated in US dollars. Inception dates: Global Equity 1 December 2014, Emerging Markets Equity 1 December 2014, US Equity 1 July 2014. Returns are presented net of management fees and include the reinvestment of all income. Net performance is calculated after the deduction of actual trading expenses and other administrative fees (custody, legal, administration, audit and organisation fees). Net of fee returns also are calculated by deducting GQG's stated annual fee for separately managed accounts, pro-rated on a quarterly basis. Net performance is net of applicable foreign withholding taxes. Returns for periods greater than one year are annualised. Full composite track record in all instances predates the inception of the firm. Benchmarks correspond to the benchmarks GQG has used for each strategy since inception which are published in documentation for funds using the strategy. PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS. Please see the Important Information at the end of this document for additional disclosures, benchmark descriptions, and eVestment universe descriptions.



Morningstar Ratings

#### GQG Partners Open End Fund Ratings as at 30 June 2025

MUTUAL FUNDS - MORNINGSTAR	MORNINGSTAR RATING	MORNINGSTAR RANK %	MORNINGSTAR MEDAL
GQG Partners Global Quality Equity Fund	***	13	Gold
GQG Partners Emerging Markets Equity Fund	***	26	Gold
GQG Partners US Select Quality Equity Fund	***	62	Gold
GQG Partners Global Quality Value Fund	***	43	Silver
GQG Partners International Quality Value Fund	***	53	Silver
GQG Partners US Quality Value Fund	**	85	Gold

UCITS FUNDS - MORNINGSTAR	MORNINGSTAR RATING	MORNINGSTAR RANK %	MORNINGSTAR MEDAL
GQG Partners Global Equity Fund	***	9	Gold
GQG Partners Emerging Markets Equity Fund	***	16	Gold
GQG Partners US Equity Fund	*	94	Gold

AUSTRALIA FUNDS - MORNINGSTAR	MORNINGSTAR RATING	MORNINGSTAR RANK %	MORNINGSTAR MEDAL
GQG Partners Global Equity Fund	***	20	Gold
GQG Partners Emerging Markets Equity Fund	***	17	Gold

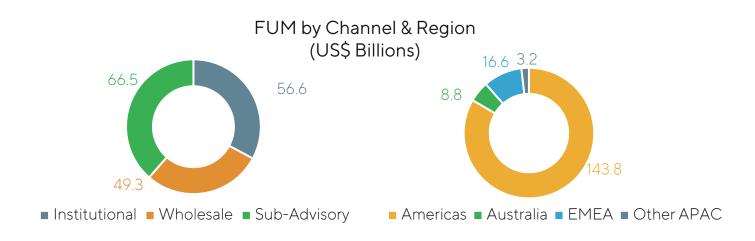
AUSTRALIA FUNDS - OTHER NOTABLES	LONSEC RATING	ZENITH RATING	FUND OF THE YEAR AWARD
GQG Partners Global Equity Fund	Highly Recommended	Highly Recommended	2024 Financial Standard, Money Management
GQG Partners Emerging Markets Equity Fund	Highly Recommended	Highly Recommended	2024 CAMRADATA, FE FundInfo
GQG Partners Global Quality Value Fund	Highly Recommended	Recommended	-

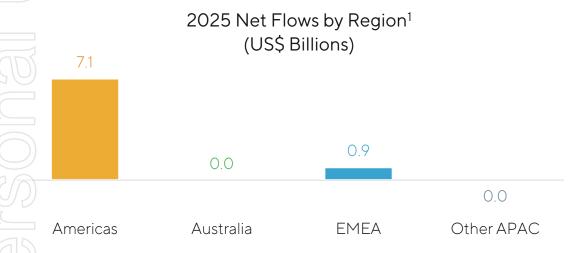
The Morningstar Rating for funds, or "star rating", is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a 3-year history. Exchange-traded funds and openended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The Morningstar Rating does not include any adjustment for sales load. The top 10% of products in each product category receive 5 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating for a managed product is derived from a weighted average of the performance figures associated with its 3-, 5-, and 10-year (if applicable) Morningstar Rating metrics. The weights are: 100% 3-year rating for 36-59 months of total returns, 60% 5-year rating/40% 3-year rating for 60-119 months of total returns, and 50% 10-year period, the most recent 3-year period actually has the greatest impact because it is included in all three rating periods. ©2025 Morningstar, Inc. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete, or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance may not be indicative of future results. Measures referred to or held out as leading indicators may not be predictive of future results.



### Funds Under Management<sup>†</sup>









As at 30 June 2025. †Funds under management (FUM) represent both discretionary and non-discretionary funds, as well as funds under management that are both fee paying and non-fee paying. Amounts are rounded to the nearest US \$100 million, have not been audited, and in certain instances reflect the most recently available estimate. Included in the primary strategies above are our Global Concentrated and Quality Value strategies. (International, Global, and U.S.) and other strategies. Institutional Clients include institutional investors in certain funds advised by GQG and does not include sub-advisory and wholesale client relationships. All FUM are managed or advised by GQG Partners LLC, a wholly owned subsidiary of GQG Partners Inc., a Delaware corporation that is listed on the Australian Securities Exchange. Net flow information may differ from net flow information reported during the fiscal year, due to factors such as estimates being finalised where the data is available and known do not include non-reinvested capital gains and dividend distributions. Certain totals may not foot due to rounding conventions used on individual line items. Please see the Important Information at the end of this document for additional information on channel classifications.



Funds Under Management<sup>†</sup>

## Rollforward of FUM (US\$ Billions)

BYYEAR	2019	2020	2021	2022	2023	2024	20251H
Beginning FUM	17.6	30.7	67.0	91.2	88.0	120.6	153.0
Net Flows	7.6	25.3	17.1	8.0	10.2	20.2	8.0
Capital Appreciation*	5.5	11.0	7.1	-11.2	22.4	12.2	11.4
Ending FUM	30.7	67.0	91.2	88.0	120.6	153.0	172.4

NET FLOWS BY CHANNEL	2021	2022	2023	2024	20251H
Wholesale	5.0	6.1	5.4	12.4	4.8
Sub-Advisory	6.4	3.5	4.4	10.3	2.9
Institutional	5.7	-1.6	0.5	-2.5	0.4
Total	17.1	8.0	10.2	20.2	8.0

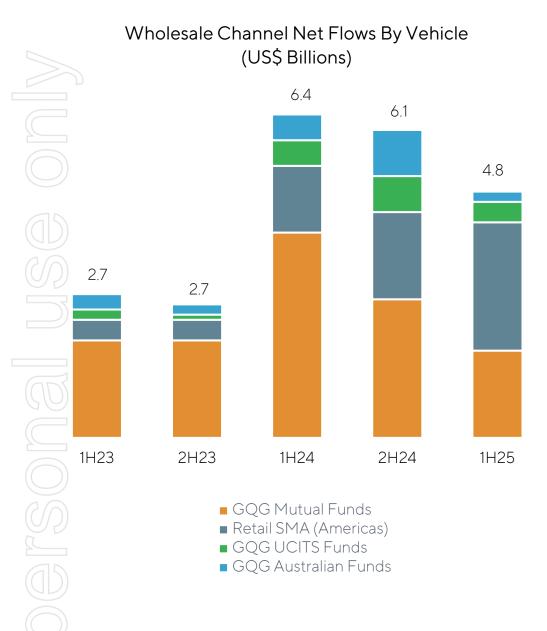
QUARTERLY NET FLOWS	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	LTM
Wholesale	1.3	2.4	1.2	1.3	1.8	0.9	1.2	1.5	2.8	3.5	4.0	2.1	3.4	1.4	10.9
Sub-Advisory	1.0	1.0	0.7	0.6	1.8	0.6	0.8	1.1	2.4	3.7	3.2	1.0	1.7	1.2	7.0
Institutional	1.1	-0.6	-1.1	-1.0	1.4	-0.3	-0.2	-0.5	-0.6	-0.7	-0.9	-0.3	-0.5	0.9	-0.8
Total	3.4	2.8	0.8	0.9	5.0	1.3	1.8	2.1	4.6	6.5	6.2	2.8	4.6	3.4	17.1

As at 30 June 2025. Funds under management (FUM) represent both discretionary and non-discretionary funds, as well as funds under management that are both fee paying and non-fee paying. Amounts are rounded to the nearest US \$100 million, have not been audited, and in certain instances reflect the most recently available estimate. All FUM are managed or advised by GQG Partners LLC, a wholly owned subsidiary of GQG Partners Inc., a Delaware corporation that is listed on the Australian Securities Exchange. Beginning with 2023 data, net flows for funds where the data is available and known do not include non-reinvested capital gains and dividend distributions. Net flow information may differ from net flow information reported in previous periods, due to factors such as estimates being finalised and treatment of non-reinvested distributions. Certain totals may not foot due to rounding conventions used on individual line items. Please see the Important Information at the end of this document for additional information on channel classifications.

\*Capital Appreciation reflects changes in currency exchange rates and is further impacted by regulatory distributions by certain fund vehicles that are not reinvested.



Wholesale Distribution



#### **Mutual Funds**

 GQG's mutual fund complex experienced annualized growth of 11.5% through flows in the first half of 2025

#### Separately Managed Accounts (SMA)

- Retail SMA pulled in record first half 2025 flows of \$2.5 billion, significantly surpassing flows of \$1.3 billion and \$0.4 billion from the same period in 2024 and 2023, respectively
- Access continues to proliferate with GQG US Equity and Global ADR now available on 5 new platforms in 2025

#### **UCITS**

- UCITS FUM increased by 5.8% in first half 2025
- Relative performance creating redemption pressure, especially with more recent investors

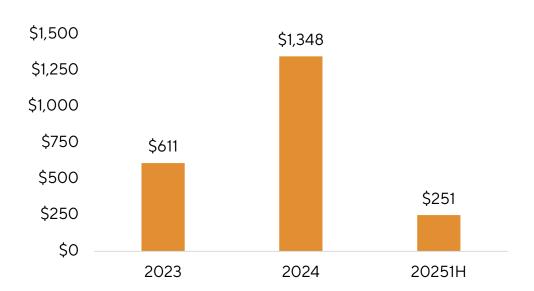
#### **Australian Funds**

- Australian Funds FUM increased by 5.7% in first half 2025
- Redemption pressure from some larger investors reducing relative risk of portfolios



## **AUSTRALIAN DISTRIBUTION SUCCESS**

#### Global Equity Fund (Australia) Net Flows (A\$ millions)



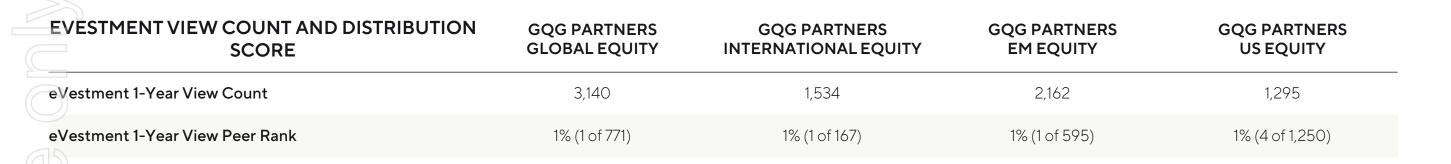
As at 30 June 2025. Source: GQG Partners. Annual net flows for the GQG Partners Global Equity Fund (Australia). Net flows for funds where the data is available and known do not include non-reinvested capital gains and dividend distributions. Net flow information may differ from net flow information reported in previous periods, due to factors such as the treatment of non-reinvested distributions. Amounts have been rounded to the nearest A\$ million and have not been audited.

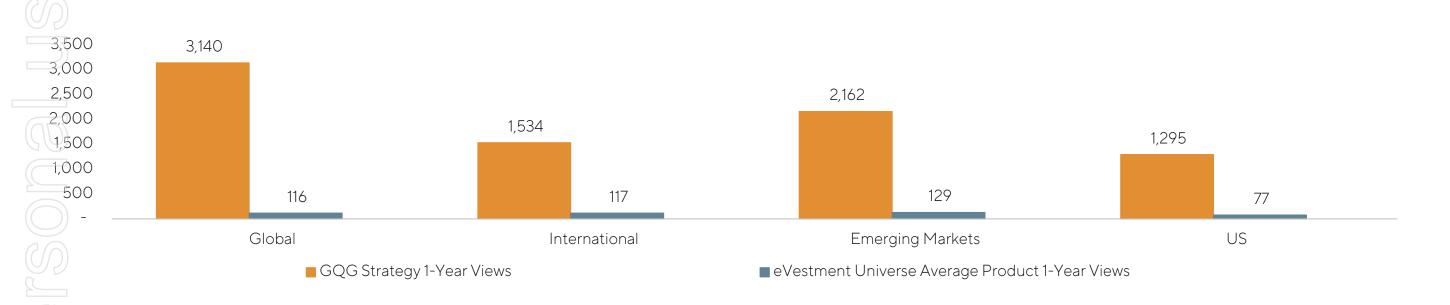
Global Equity Funds (Australia)	3Y Net Flows (A\$ Millions)		3Y Net Flows % of Total FUM
1 GQG Partners Global Equity Fund	\$2,665	\$4,738	56%
2 Vinva Global Alpha Extension Fund	\$941	\$1,636	57%
3 JANA High Alpha Global Share Trust	\$893	\$2,037	44%
4 Aoris International Fund	\$773	\$1,626	48%
5 PM Capital Global Companies Fund	\$579	\$1,634	35%
6 Orbis Global Equity	\$531	\$4,555	12%
7 Pzena Global Focused Value Fund	\$461	\$614	75%
8 GMO Quality Trust	\$407	\$490	83%
9 Plato Global Alpha Fund	\$351	\$553	63%
10 Arrowstreet Global Equity Fund	\$351	\$4,315	8%

As at 30 June 2025. Sources: Morningstar and GQG Partners. Amounts have not been audited.



eVestment Views: Leading Indicator





**eVestment View Count:** Illustration of the 1-Year View Count for each GQG strategy does not represent a distinct IP address and multiple views could represent a single individual. **eVestment Universes:** Global Large Cap, International Large Cap, Emerging Markets, US Large Cap. Past performance may not be indicative of future results. Measures referred to or held out as leading indicators may not be predictive of future results.





## Investment Environment

#### CONCLUSION



### We are passionate about investing

We will always endeavour to grow, learn, adapt, and attain a competitive advantage in our markets

## We are the caretakers of peoples' futures

We strive to deliver sustainable high-performance outcomes with lower absolute volatility through many market cycles, with fair and reasonable fees

### We have built a highly aligned organisation with a deep bench of talent

Employees have a significant investment in GQG equity and/or products and the vast majority of co-founders' net worth is in GQG stock and strategies

## We have delivered strong investment performance

Competitive returns and value proposition have led to strong FUM growth since inception



## **QUESTIONS**

Management Team









RAJIV JAIN
Chairman and CIO



**TIM CARVER**Chief Executive Officer



MELODIE ZAKALUK
Chief Financial Officer



STEVE FORD

Managing Director,
Global Distribution



**CHARLES FALCK**Deputy Chief Financial Officer



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Performance data is based on the firm's composites for each strategy. The composites were created in June 2016. Performance presented prior to the creation of the firm. The prior track record has been reviewed by Ashland Partners & Company, LLP and conforms to the portability requirements of the GIPS standards. On June 28, 2017, ACA Performance Services, LLC acquired the investment performance service business of Ashland Partners & Company, LLP. For periods after June 1, 2016, the composites consist of accounts managed by GQG pursuant to the strategy.

The US dollar is the currency used to express performance. Returns are presented net of management fees and include the reinvestment of all income. Net returns are calculated after the deduction of actual trading expenses and other administrative fees (custody, legal, administration, audit and organization fees). Net returns are calculated using the highest/model rack rate fee. Net performance is net of foreign withholding taxes. PAST PERFORMANCE MAY NOT BE INDICATIVE OF FUTURE RESULTS. Returns for periods greater than one year are annualized.

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#### INFORMATION ABOUT CHANNEL CLASSIFICATIONS

-Sub-advisory: Pooled funds where we provide investment advisory services on a delegated basis and the fund sponsor provides distribution services directly or through intermediaries. Wholesale: Pooled funds where we serve as primary investment advisory services on a delegated basis and the fund sponsor or intermediaries. Institutional: Accounts and pooled funds for which we provide investment advisory services (either directly or on a delegated basis) to institutional clients or investors, and there is no sponsor or intermediary that provides third party distribution.

#### INFORMATION ABOUT BENCHMARKS

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Net total return indices reinvest dividends after the deduction of withholding taxes, using (for international indices) a tax rate applicable to nonresident institutional investors who do not benefit from double taxation treaties.

Information about benchmark indices is provided to allow you to compare it to the performance of GQG strategies. Investors often use these well-known and widely recognized indices as one way to gauge the investment performance of an investment manager's strategies are actively managed and not intended to replicate the performance of the indices; the performance and volatility of their benchmark indices, and their holdings will differ significantly from the securities that comprise the indices. You cannot invest directly in indices, which do not take into account trading commissions and costs.

#### MORNINGSTAR COMPARATIVE UNIVERSES AS AT 30 JUNE 2025

Global Large Cap Equity is comprised of 235 strategies
US Large Cap Equity is comprised of 1,113 strategies
International Large Cap Equity is comprised of 425 strategies
Emerging Markets Equity is comprised of 192 strategies

#### **EVESTMENT UNIVERSES AS AT 30 JUNE 2025**

Global Large Cap Equity is comprised of 339 firms and 772 strategies. US Large Cap Equity is comprised of 510 firms and 1,250 strategies; International Large Cap Equity is comprised of 100 firms and 166 strategies; Emerging Markets Equity is comprised of 278 firms and 594 strategies.

#### DEFINITIONS

Standard Deviation: Absolute volatility measured as the dispersion of monthly returns around an average. Excess return: refers to the return from an investment above/below the benchmark.

Alpha: Outperformance measured as risk-adjusted excess returns over the benchmark.

Beta: Relative volatility measured as systematic risk relative to a benchmark.



#### IMPORTANT INFORMATION

#### MSCI All Country World (Net) Index (MSCI ACWI)

The MSCI All Country World (Net) Index (MSCI ACWI) captures large and mid-cap representation across 23 developed and 24 emerging markets countries. Developed countries. Developed countries, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, the UK and the US. Emerging Markets countries include: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Kuwait, Malaysia, Mexico, Peru, Philippines, Poland, Qatar, Saudi Arabia, South Africa, Taiwan, Thailand, Turkey and United Arab Emirates. With 2,528 constituents (as at 30 June 2025), the index covers approximately 85% of the global investable equity opportunity set.

#### MSCI All Country World ex-USA (Net) Index (MSCI ACWI ex USA)

The MSCI All Country World ex-USA (Net) Index (MSCI ACWI ex-USA) captures large and mid-cap representation across 22 of 23 developed market countries. Developed countries include Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the UK. Emerging markets countries include: Brazil, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Kuwait, Malaysia, Mexico, Peru, Philippines, Poland, Qatar, Saudi Arabia, South Africa, Taiwan, Thailand, Turkey and United Arab Emirates. With 1,981 constituents (as at 30 June 2025), the index covers approximately 85% of the global equity opportunity set outside of the Us.

#### MSCI Emerging Markets (Net) Index (MSCI EM Index)

The MSCI Emerging Markets (Net) Index captures large and mid-cap representation across 24 Emerging Markets ("EM") countries: Brazil, Chile, China, Colombia, Indonesia, Korea, Kuwait, Malaysia, Mexico, Pakistan, Peru, Philippines, Poland, Qatar, Russia, Saudi Arabia, South Africa, Taiwan, Thailand, Turkey and United Arab Emirates. With 1,203 constituents (as at 30 June 2025), the index covers about 85% of the free float-adjusted market capitalization in each country.

#### S&P 500® Index

The S&P 500® Index is a widely used stock market index that can serve as barometer of U.S. stock market performance, particularly with respect to larger capitalization stocks. It is a market-weighted index of stocks of 500 leading companies in leading industries and represents a significant portion of the market value of all stocks publicly traded in the United States. (S&P 500' is a trademark of S&P Global, Inc or its affiliates. It is not possible to invest directly in an index.

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