

ASX Announcement

22 September 2025

Regis provides Funding Update and FY26 EBITDA Outlook

Funding Changes

Regis Healthcare Limited (ASX: REG) (Regis) today provides an update on its review of the changes announced by the Australian Government on 12 September 2025 to residential aged care funding, including adjustments to the Australian National Aged Care Classification (AN-ACC) model, and an increase in the Hotelling Supplement.

The headline 4.7% increase to the AN-ACC industry starting price falls short of Regis' expected increase to the AN-ACC funding. Based on the analysis undertaken over the past week, Regis expects these changes to result in receiving an AN-ACC funding increase of 2.6% from 1 October 2025. The funding gap arises mainly due to the reweighting of the National Weighted Activity Unit (NWAU) across various resident classifications. This has had the impact of reduced funding to several key resident classifications under the AN-ACC framework.

The negative financial impact occurs as the AN-ACC funding changes do not sufficiently offset anticipated increases in staff costs arising from the 1 October 2025 Fair Work Commission's Work Value Case (published on 4 September), the Annual Wage Review, and annual changes to direct care workers' wages under Enterprise Agreements.

The increase in the Hotelling Supplement announced from 20 September 2025 will be fully absorbed by higher direct care staffing costs.

Trading Update

The acquisition of the 4 Rockpool homes was successfully completed on 1 September 2025. As at 18 September 2025, Regis had a mature spot occupancy of 96.5%¹.

Net RAD cash inflows are anticipated to remain strong throughout the year, underpinning operating cash flows and enabling continued investment in the Company's growth initiatives.

¹ Based on ~7,900 available mature beds (excludes Camberwell (112 beds) and Oxley (150 beds) which opened in the last 12 months)

The timing of greenfield developments will continue to be influenced by the level of sustainable sector funding and, following the recent funding announcement, we anticipate some delay from that provided as part of the FY25 Full-Year Results investor roadshow.

Outlook

As a result of the recently announced changes to aged care funding, the positive impact of the Rockpool acquisition, and trading year-to-date, Regis expects FY26 Underlying EBITDA to be in the range of \$130m - \$135m², representing growth of 3% to 7% on FY25.

This document was authorised for release to the ASX by the Board of Directors.

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About Regis

Regis is one of the largest aged care operators in Australia. Founded over 30 years ago, Regis currently provides services to more than 10,000 older Australians through residential aged care homes, home care service hubs, day therapy and respite centres, and retirement villages. Regis prides itself on providing high quality care and services through its team of over 13,000 dedicated employees. To learn more about Regis [click here](#).

² Underlying EBITDA is a non IFRS term, defined as earnings before interest, tax, depreciation and amortisation, excluding imputed income on RADs and Bonds and one-off items, and including operating lease expense.