



Zimi Limited
14 Millennium Circuit
Helensvale QLD 4212 Australia

ASX: ZMM
ABN: 25 113 326 524
www.zimi.life

Registered Office Address
Level 1, 2A/300 Fitzgerald Street
North Perth WA 6006 Australia

ASX RELEASE – 25 SEPTEMBER 2025

Zimi achieves \$1M+ sales with backorder fulfilment.

Highlights

- **\$1,027,676 (inc GST) sales invoiced for backorders fulfilled in Q1 FY26 to date.**
- **Senoa production transition completed at new contract manufacturing facility.**
- **Majority of customer backorders cleared, restoring availability to the market.**
- **Manufacturing capacity sufficient to cater for sales growth trajectory.**

Zimi Limited (ASX: ZMM) (“Zimi” or “the Company”) is pleased to announce the sales of \$1,027,676 (inc GST) for product backorder fulfilment, after the successful completion of the transition of Senoa production, to a state-of-the-art contract manufacturing facility and restoring normal product supply.

Commercial Impact

The Company has successfully fulfilled backorders across its product ranges with sales invoice value of \$1,027,676 (inc GST) in Q1 FY26 to date. These backorders accumulated during the production transition to the new contract manufacturing facility, which required relocation of manufacturing operations, transfer of production tooling and equipment, and relocation of parts inventory, along with completion of necessary product certifications to mandatory Australian standards at the new facility. With this transition and certification process now complete, product availability has been restored across distribution channels.

This sales revenue will be included in Q1 FY26 revenue, providing a positive contribution to start the new financial year. In addition to working through the backlog, the normalised production capability will enable more timely fulfilment of new orders moving forward.

Operational update

The transition, as previously reported in Zimi's June 2025 Quarterly Activities Report, has now been completed, resuming production of product this quarter. This transition involved the relocation of production tooling, manufacturing equipment, parts inventory, and operational processes under the contract manufacturing agreement previously announced¹. The contract manufacturing facility with incorporates advanced automation technologies and a highly integrated supply chain setup, enabling Zimi to produce its Senoa products faster and with greater consistency while maintaining quality standards.

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The relocation required comprehensive product certification to mandatory Australian electrical standards and safety regulations, ensuring all product components and assemblies meet required compliance standards when manufactured at the new facility. Manufacturing cost-down strategies are being implemented to reduce future unit production costs through improved component selection and sourcing optimisation.

¹ Incorporates purchases from Zencontrol Limited pursuant to the Manufacturing Agreement. At the General Meeting held 28 April 2025, Shareholders approved the purchase by the Company's subsidiary Zimi Innovations Pty Ltd of manufactured products from Zencontrol Limited, a Related Party of the Company, that may be made during the period 2 years after the date of the General Meeting up to a maximum cumulative amount of \$4 million, pursuant to a Manufacturing Agreement to be entered into between Zimi Innovations Pty Ltd and Zencontrol Limited.

Market Position

The successful fulfillment of customer backorders has restored Zimi's supply capability in the Australian smart home market. With backorders cleared and product availability restored across distribution channels, the Company has resumed normal market operations and can fulfill customer orders within reasonable timeframes.

Jordan Tentori, CEO, commented:

"We are thrilled to have our contract manufacturing partner's facility operational and delivering results for Zimi. Completing this production transition has been a top priority, and I want to thank our customers for their patience during this transition period. Senoa, our most popular product range, is now back in full production, and we're excited to fulfil the strong demand we've seen from our distribution partners. The successful fulfillment of backorders demonstrates that we have restored our ability to serve customers effectively and fulfil orders on reasonable timeframes. We have also strengthened our supply chain through this transition. We appreciate the patience of our distributors and customers who have eagerly awaited our products - their excitement about what we're delivering has made their patience even more meaningful to us."

- Ends -

This release has been approved by the Board.

Further information:

Jordan Tentori | CEO | jordan@zimi.life

Duncan Gordon | Executive Director, Cerberus Advisory
duncan@cerberusadvisory.com.au | +61 404 006 444

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About Zimi

Zimi Limited (**ASX: ZMM**) is an Australian technology company focused on creating smarter living and working environments by connecting everyday electrical products to the Internet and to each other. The company's product lines, including Powermesh and Senoa, feature smarter switches, light dimmers, power points, fan controllers, and garage door controllers, and smarter safety devices that enable smarter products to create smarter homes as market demand for smart home technology continues to increase.

The company develops in the smart home space and works with the smart home ecosystems of tech giants who are driving Matter, the new global standard to simplify smart home connectivity.

Operating across a multi-billion-dollar opportunity within the Australian market alone, the company reaches customers through leading wholesale, commercial, retail, and trade channels, with partners such as Trader, Steel-Line, Beacon Lighting, Lighting Illusions and Zencontrol.

The company continues to expand its product offerings into new sectors with compatibility with the smart ecosystems of the tech giants. Global expansion opportunities represent future potential for the company. As the Internet of Things (IoT) in the home continues to grow, Zimi is well-positioned for the vast opportunities this rapidly evolving market presents.

To learn more, please visit: www.zimi.life

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