

Recurring Revenues Double, RentBond® Growth Accelerates

Rent.com.au Limited (ASX: RNT) ('Rent.com.au' or 'the Group'), Australia's leading platform for renters, is pleased to provide an update on the successful rollout of RentBond® with more than \$1 million in new loans funded in the past month.

With the acceleration in growth, Rent.com.au has requested a third tranche of \$1.5 million from its \$10 million funding facility with the Eldium Income Fund ('Eldium'). This next tranche is expected to be received at the start of November and would bring the total drawn to \$4.1 million.

This further utilisation underscores the product's growing popularity and demand, demonstrating Rent.com.au's ability to translate momentum into recurring revenue growth.

KEY POINTS

- › **Strong Volume Growth:** Since launch, more than \$2 million of RentBond® loans have been funded, with volumes growing strongly to a run rate of over \$1 million per month.
- › **Business Model Validation:** New loans are generating ~6x the lifetime revenue of the prior model, highlighting the strength and scalability of RentBond®.
- › **Delivering Against Growth Targets:** Early results underpin Rent.com.au's goal to double monthly revenue as it drives towards Group profitability.
- › **Drives Cashflow:** Cash receipts from RentBond® customers (currently ~\$200k per month) can be reinvested into both new RentBond® loans and working capital needs.

Jan Ferreira - CEO, commented:

"RentBond® growth is exceeding expectations as we optimise our processes and add new leads. With strong demand, improving cash generation and low arrears rates, this early traction underpins our confidence in doubling our monthly revenue as we move to Group profitability and positive cashflow.

"The new RentBond® revenue, along with growth in other recurring revenue such as RentPay and the Core Logic data subscription have driven a 106% increase in Rent.com.au's recurring revenue compared to the September 2024 quarter. Recurring revenue represents 47% of total Group Revenue for the quarter, and we remain on track to have more than 70% of Group Revenue to be from recurring sources by the end of FY26.

"The early success of RentBond®, alongside broader positive performance (year over year revenue is up 27%), positions us to deliver long-term, sustainable value for shareholders".

The Rent.com.au Group's Quarterly Activities Report and Appendix 4C is expected to be released to the ASX on 30 October 2025.

Approved for release to the ASX by the Board of Directors.

Investor Enquiries

Jan Ferreira
Rent.com.au
janf@rent.com.au
(08) 6145 2609

Stephen Moloney
Corporate Storytime
stephen@corporatestorytime.com
+61 (0)403 222 052

ABOUT RENT.COM.AU

Rent.com.au Limited (ASX: RNT) is Australia's leading renter-focused technology platform, purpose-built to meet the financial and digital needs of the country's 8 million renters.

The platform combines search, services, and smart financial tools to support renters through every step of the rental journey. Key products include:

- RentBond® – a nationally available move-now-pay-later loan designed to cover rental costs such as bond payments, rent in advance, and moving expenses.
- RentPay – a digital rent payment and money management app that offers renters greater control and flexibility while streamlining workflows for agents.

With national reach, strong brand equity, and a growing base of recurring product users, Rent.com.au is well-positioned to scale its integrated platform and deliver long-term, margin-accretive growth.

For more information, visit: www.investors.rent.com.au