

20 November 2025

### Turners Maintains Momentum with Record First Half Performance

Turners Automotive Group (NZX: TRA) has again demonstrated its ability to perform in a challenging market, delivering a record first-half result, despite subdued consumer conditions. The diversified and resilient business model continues to generate sustainable growth and strong shareholder returns.

Turners has continued to make progress and grow profits in each core businesses. While the broader economy shows tentative signs of recovery, Turners' deliberate strategy and capital discipline position it to drive further growth across its core divisions through FY26.

### Key Financial Highlights (HY26 vs HY25):

- **Revenue:** \$219.0m, +5%
- **EBIT<sup>1</sup>:** \$34.1m, +10%
- **NPBT:** \$30.4m, +13%
- **NPAT:** \$21.9m, +13%
- **Earnings per share (EPS):** 24.2 cps, +11%
- **Interim dividend declared:** 8.0 cps, fully imputed

<sup>1</sup>EBIT adjusted for interest expense in Finance (non-IFRS measure)

### Key Business Highlights:

- **Auto Retail:** Significant uplift in brand marketing spend with launch of Tina2.0 brand campaign. Drove margin growth on owned stock and improved operational efficiency despite patchy demand. Inventory sourcing remains challenging, but margins benefited from disciplined buying and tighter inventory management.
- **Finance:** Biggest growth engine during the half, with 18% YoY profit growth. Loan book grew 13%, supported by strong origination and improving credit quality. Net interest margin remained stable, aided by easing funding rates.
- **Insurance:** Solid growth continues. Continued premium growth (+10%), underpinned by partnerships with NZ AA and Vero. Claims ratios stable, reflecting effective risk pricing.
- **Servicing and Repairs:** Rebranded to Turners Servicing & Repairs, leveraging strong brand recognition. Expansion continues with new VTNZ partnerships.
- **Credit Management:** Corporate debt load down and lower than expected. Consumers finding it harder to consistently meet payment arrangements reflecting the weaker economic environment.

The first half result reflects the broader dynamics of the used vehicle market, which continues to show resilience despite significant structural change. Registered dealer numbers have fallen to their lowest level since 2012, highlighting ongoing consolidation and pressure across the sector. Transaction volumes have stabilised and are beginning to recover, although vehicle supply remains constrained and sourcing stock continues to be challenging.

Against this backdrop, Turners' scale, brand strength, and diversified business model have again proven to be key competitive advantages, enabling the Group to expand margins in Auto Retail, grow its Finance and Insurance portfolios, and maintain steady overall performance during a period when more industry participants left the market.

Recognising this shifting environment, the Board and management are prioritising capital efficiency and disciplined allocation to ensure the business remains agile and focused on the highest-returning opportunities. The recently completed \$200 million securitisation term-out has improved funding costs and reduced capital requirements, further strengthening the balance sheet. A deeper capital management framework is being developed across the business, optimising finance structures, reallocating surplus capital from low-return areas, and driving targeted growth in Auto Retail and Finance.

These initiatives, supported by a strong culture and engaged workforce with 67% of the team participating in the employee share scheme, position Turners well to capture further upside as market conditions improve.

### **Financial Performance**

Group Revenue rose 5% to \$219 million, with growth across Auto Retail, Finance, and Insurance more than offsetting softness in Credit Management. EBIT increased 10% to \$34.1 million, reflecting stronger divisional performance, improved vehicle margins, and continued cost discipline. NPBT grew 13% to \$30.4 million, while NPAT lifted 13% to \$21.9 million. Turners is able to deliver reliable profit growth through operational leverage and diversification.

Cash generation was strong, and Turners continues to fund growth initiatives from internal resources. The Board declared a fully imputed interim dividend of 8.0 cps, maintaining its policy of paying out 60–70% of NPAT.

Chairman Grant Baker said: "Delivering record profit in a challenging economic environment is a significant achievement. It reflects the strength of our diversified model and disciplined execution across every part of the business. Turners continues to grow shareholder returns while investing for the future, and our balance sheet gives us the flexibility to keep building on this momentum. With a track record of growing dividends for more than a decade, Turners' blend of consistent performance, prudent funding, and strong cash returns continues to deliver enduring value for shareholders."

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## Outlook for FY26

The two-speed economy is expected to persist into calendar year 2026, bringing some uncertainty around the pace of recovery in consumer demand and the broader economic rebuild. Despite this backdrop, Turners remains well positioned, with its diversified model and focussed management approach providing continued stability and earnings momentum. The Group is on track to deliver another record full-year result, with NPBT forecast around \$60 million, supported by solid operational performance and further gains in capital efficiency.

Turners is focussed on predictable, sustainable returns for all shareholders. In line with dividend policy, \$60m NPBT could result in a full year dividend of at least 32 cps (which compares to 29 cps last year, and 20 cps five years ago).

Across the business, growth opportunities continue to build. In Auto Retail, branch expansion and a recovering lease market are expected to lift volumes, with improving vehicle pricing likely to support margins as the economy strengthens. Finance remains focused on growing the loan book whilst maintaining credit quality, benefitting from lower funding costs and improved interest margins. Insurance continues to perform well, with stable claims ratios and incremental contribution from new distribution channels and direct digital sales. Credit Management's contribution is expected to remain negligible, with repayment capacity remaining constrained. As a result, the carrying value of the business will be reviewed at year end based on 2H performance and outlook.

Group CEO Todd Hunter commented: "Our business has performed exceptionally well through the first half. We've strengthened every part of our model, from sourcing and lending quality to capital efficiency. As the economy starts to recover, Turners is well positioned to deliver further record years, underpinned by our brand strength, motivated team, and reliable execution."

Note – Management will be holding an investor day in mid-March 2026.

## ENDS

### Contacts:

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## Results announcement

<b>Results for announcement to the market</b>		
Name of issuer	Turners Automotive Group Limited	
Report period	6 months to 30 September 2025	
Previous reporting period	6 months to 30 September 2024	
Currency	NZD	
	<b>Amount (000s)</b>	<b>Percentage change</b>
Revenue from continuing operations	\$218,275	5%
Total revenue	\$218,972	5%
Net profit from continuing operations	\$21,856	13%
Total net profit	\$18,846	
<b>Interim dividend</b>		
Amount per quoted equity security	\$0.08000000	
Imputed amount per quoted security	\$0.03111111	
Record date	12 January 2026	
Dividend payment date	29 January 2026	
	<b>Current period</b>	<b>Prior comparable period</b>
Net tangible assets per quoted security	\$1.75	\$1.57
A brief explanation of any of the figures above necessary to enable the figures to be understood	Please refer to accompanying Company Announcement	
<b>Authority for this announcement</b>		
Name of person authorised to make this announcement	Barbara Badish	
Contact person for this announcement	Todd Hunter	
Contact phone number	021 722 818	
Contact email address	<a href="mailto:Todd.Hunter@turners.co.nz">Todd.Hunter@turners.co.nz</a>	
Date of release through MAP	20 November 2025	

Unaudited financial statements accompany this announcement

**Turners Automotive Group Limited**  
**Condensed consolidated statement of comprehensive income**  
**for the six months ended 30 September 2025**

	Notes	Six months ended 30/09/2025 Unaudited \$'000	Six months ended 30/09/2024 Unaudited \$'000	Year ended 31/03/2025 Audited \$'000
Revenue	4	218,275	207,324	412,904
Other income	4	697	435	1,263
Cost of goods sold		(87,839)	(84,021)	(167,501)
Interest expense		(13,689)	(13,957)	(27,451)
Impairment provision expense	4	(1,962)	(1,615)	(4,649)
Subcontracted services expense		(9,538)	(8,950)	(15,757)
Employee benefits		(35,917)	(34,572)	(68,065)
Commission		(6,621)	(5,284)	(10,817)
Advertising expense		(3,571)	(2,794)	(6,408)
Depreciation and amortisation expense	4	(5,793)	(5,719)	(11,651)
Systems maintenance		(2,661)	(2,706)	(5,517)
Claims		(11,342)	(11,031)	(21,231)
Other expenses		(9,537)	(10,177)	(20,654)
<b>Profit before share of equity accounted loss</b>		<b>30,502</b>	<b>26,933</b>	<b>54,466</b>
Share of loss of equity-accounted investee, net of tax		(99)	-	(192)
<b>Profit before taxation</b>		<b>30,403</b>	<b>26,933</b>	<b>54,274</b>
Taxation expense		(8,547)	(7,633)	(15,687)
<b>Profit for the period</b>		<b>21,856</b>	<b>19,300</b>	<b>38,587</b>
<b>Other comprehensive income/(loss) for the year (which may subsequently be reclassified to profit/loss), net of tax</b>				
Cash flow hedges		(2,991)	(5,286)	(5,444)
Revaluation of financial assets at fair value through OCI		-	(157)	(157)
Foreign currency translation differences		(19)	-	(7)
<b>Total other comprehensive income/(loss)</b>		<b>(3,010)</b>	<b>(5,443)</b>	<b>(5,608)</b>
<b>Total comprehensive income for the period</b>		<b>18,846</b>	<b>13,857</b>	<b>32,979</b>
<b>Earnings per share (cents per share)</b>				
Basic earnings per share	7.2	24.23	21.79	43.37
Diluted earnings per share	7.2	24.20	21.72	43.32

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**Turners Automotive Group Limited**  
**Condensed consolidated statement of changes in equity**  
**for the six months ended 30 September 2025**

	Notes	Share capital \$'000	Share options \$'000	Translation reserve \$'000	Revaluation of financial assets at FV through OCI \$'000	Cash flow hedge reserve \$'000	Retained earnings \$'000	Total \$'000
Balance at 31 March 2024 (audited)		213,222	243	(18)	(1,249)	1,774	64,252	278,224
<i>Transactions with shareholders in their capacity as owners</i>								
Dividend reinvestment plan	7.1	1,594	-	-	-	-	-	1,594
Employee share-based payments	7.1	701	(66)	-	-	-	-	635
Dividend paid	7.3	-	-	-	-	-	(6,634)	(6,634)
<b>Total transactions with shareholders in their capacity as owners</b>		<b>2,295</b>	<b>(66)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(6,634)</b>	<b>(4,405)</b>
<i>Comprehensive income</i>								
Profit		-	-	-	-	-	19,300	19,300
Other comprehensive income/(loss)		-	-	-	(157)	(5,286)	-	(5,443)
<b>Total comprehensive income for the year, net of tax</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>(157)</b>	<b>(5,286)</b>	<b>19,300</b>	<b>13,857</b>
Balance at 30 September 2024 (unaudited)		215,517	177	(18)	(1,406)	(3,512)	76,918	287,676
<i>Transactions with shareholders in their capacity as owners</i>								
Dividend reinvestment plan	7.1	2,924	-	-	-	-	-	2,924
Employee share-based payments	7.1	473	(115)	-	-	-	-	358
Dividend paid	7.3	-	-	-	-	-	(11,587)	(11,587)
<b>Total transactions with shareholders in their capacity as owners</b>		<b>3,397</b>	<b>(115)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(11,587)</b>	<b>(8,305)</b>
<i>Comprehensive income</i>								
Profit		-	-	-	-	-	19,287	19,287
Other comprehensive income/(loss)		-	-	(7)	-	(158)	-	(165)
<b>Total comprehensive income for the year, net of tax</b>		<b>-</b>	<b>-</b>	<b>(7)</b>	<b>-</b>	<b>(158)</b>	<b>19,287</b>	<b>19,122</b>
Balance at 31 March 2025 (audited)		218,914	62	(25)	(1,406)	(3,670)	84,618	298,493
<i>Transactions with shareholders in their capacity as owners</i>								
Dividend reinvestment plan	7.1	3,186	-	-	-	-	-	3,186
Employee share-based payments	7.1	100	-	-	-	-	-	100
Dividend paid	7.3	-	-	-	-	-	(14,466)	(14,466)
<b>Total transactions with shareholders in their capacity as owners</b>		<b>3,286</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(14,466)</b>	<b>(11,180)</b>
<i>Comprehensive income</i>								
Profit		-	-	-	-	-	21,856	21,856
Other comprehensive income/(loss)		-	-	(19)	-	(2,991)	-	(3,010)
<b>Total comprehensive income for the year, net of tax</b>		<b>-</b>	<b>-</b>	<b>(19)</b>	<b>-</b>	<b>(2,991)</b>	<b>21,856</b>	<b>18,846</b>
<b>Balance at 30 September 2025 (unaudited)</b>		<b>222,200</b>	<b>62</b>	<b>(44)</b>	<b>(1,406)</b>	<b>(6,661)</b>	<b>92,008</b>	<b>306,159</b>

**Turners Automotive Group Limited**  
**Condensed consolidated statement of financial position**  
**as at 30 September 2025**

	Notes	30/09/2025 Unaudited \$'000	30/09/2024 Unaudited \$'000	31/03/2025 Audited \$'000
<b>Assets</b>				
Cash and cash equivalents	8	20,395	16,680	22,039
Financial assets at fair value through profit or loss				
- Insurance		85,545	72,694	79,156
- Other		307	75	307
Trade receivables		7,830	6,874	7,533
Inventories		19,138	16,115	22,189
Finance receivables	5	492,878	430,852	447,218
Other receivables, deferred expenses and contract assets		14,294	13,317	13,983
Financial assets at fair value through OCI		1,000	1,000	1,000
Reverse annuity mortgages		1,548	1,351	1,429
Property, plant and equipment		142,903	130,271	137,715
Right-of-use assets		18,584	19,885	18,720
Investment in associate		3,184	3,350	3,158
Intangible assets		163,056	163,059	163,325
<b>Total assets</b>		<b>970,662</b>	<b>875,523</b>	<b>917,772</b>
<b>Liabilities</b>				
Other payables		49,064	47,443	56,001
Contract liabilities		1,003	972	967
Tax payables		1,987	3,186	7,004
Deferred tax		15,469	14,808	14,493
Derivative financial instruments		6,652	3,507	3,673
Borrowings	6	496,962	425,574	446,059
Lease liabilities		22,137	23,851	22,120
Life investment contract liabilities		7,469	7,361	7,062
Insurance contract liabilities		63,760	61,145	61,900
<b>Total liabilities</b>		<b>664,503</b>	<b>587,847</b>	<b>619,279</b>
<b>Shareholders' equity</b>				
Share capital	7.1	222,200	215,517	218,914
Other reserves		(8,049)	(4,759)	(5,039)
Retained earnings		92,008	76,918	84,618
<b>Total shareholders' equity</b>		<b>306,159</b>	<b>287,676</b>	<b>298,493</b>
<b>Total shareholders' equity and liabilities</b>		<b>970,662</b>	<b>875,523</b>	<b>917,772</b>
Total assets per share (\$)		10.73	9.84	10.21
Net tangible assets per share (\$)		1.75	1.57	1.66

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# Turners Automotive Group Limited

## Condensed consolidated statement of cash flows

### for the six months ended 30 September 2025

	Notes	Six months ended 30/09/2025 Unaudited \$'000	Six months ended 30/09/2024 Unaudited \$'000	Year ended 31/03/2025 Audited \$'000
<b>Cash flows from operating activities</b>				
Interest received		35,185	31,478	62,809
Receipts from customers		184,456	176,623	351,345
Interest paid - borrowings		(14,242)	(13,558)	(25,819)
Interest paid - lease liabilities		(693)	(728)	(1,451)
Payment to suppliers and employees		(172,714)	(153,141)	(310,506)
Income tax paid		(12,810)	(9,890)	(14,596)
<b>Net cash outflow from operating activities before changes in operating assets and liabilities</b>		<b>19,182</b>	<b>30,784</b>	<b>61,782</b>
Net increase in finance receivables		(44,208)	(2,215)	(20,062)
Net decrease in reverse annuity mortgages		-	1,235	1,237
Net increase of financial assets at fair value through profit or loss		(5,757)	(2,917)	(9,737)
Net (withdrawals)/contributions from life investment contracts		(94)	36	(21)
<b>Changes in operating assets and liabilities arising from cash flow movements</b>		<b>(50,059)</b>	<b>(3,861)</b>	<b>(28,583)</b>
<b>Net cash (outflow)/inflow from operating activities</b>	2	<b>(30,877)</b>	<b>26,923</b>	<b>33,199</b>
<b>Cash flows from investing activities</b>				
Proceeds from sale of property, plant, equipment and intangibles		2,969	2,456	6,456
Purchase of property, plant, equipment and intangibles		(9,455)	(18,403)	(32,136)
Purchase of investments		(125)	(4,350)	(4,350)
<b>Net cash inflow/(outflow) from investing activities</b>		<b>(6,611)</b>	<b>(20,297)</b>	<b>(30,030)</b>
<b>Cash flows from financing activities</b>				
Net bank loan advances		72,492	16,630	50,760
Net non-bank loan repayments		(21,589)	(16,374)	(30,019)
Principal elements of lease payments		(3,931)	(3,217)	(6,676)
Proceeds from the issue of shares		100	534	985
Dividend paid		(11,228)	(5,042)	(13,703)
<b>Net cash inflow/(outflow) from financing activities</b>		<b>35,844</b>	<b>(7,469)</b>	<b>1,347</b>
<b>Net movement in cash and cash equivalents</b>		<b>(1,644)</b>	<b>(843)</b>	<b>4,516</b>
Add opening cash and cash equivalents		22,039	17,523	17,523
<b>Closing cash and cash equivalents</b>		<b>20,395</b>	<b>16,680</b>	<b>22,039</b>
<b>Represented By:</b>				
Cash at bank	8	20,395	16,680	22,039
<b>Closing cash and cash equivalents</b>		<b>20,395</b>	<b>16,680</b>	<b>22,039</b>

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# Turners Automotive Group Limited

## Notes to the condensed financial statements for the six months ended 30 September 2025

### 1. Accounting policies and significant judgement, estimates and assumptions

The same accounting policies included in the Group's Annual Report for the year ended 31 March 2025 have been applied when preparing these consolidated condensed financial statements.

These consolidated condensed financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP'). They comply with New Zealand equivalents to International Accounting Standard 34 Interim Financial reporting ('NZ IAS 34') and International Accounting Standard 34 Interim Financial Reporting ('IAS 34'). The Group is a Tier 1 for-profit entity in accordance with XRB A1 Application of the Accounting Standards Framework.

The same significant judgments, estimates and assumptions (including basis of segmentation and the fair value measurement) included in the notes to the financial statements in the Group's Annual Report for the year to 31 March 2025 have been applied to these financial statements. The business does not experience notable seasonal variations. There has been no change to the basis of segmentation from that applied at 31 March 2025.

### 2. Cash flow reconciliation

Reconciliation of net surplus with cash flows from operating activities	Six months ended 30/09/2025 Unaudited \$'000	Six months ended 30/09/2024 Unaudited \$'000	Year ended 31/03/2025 Audited \$'000
<b>Reconciliation of net surplus with cash flows from operating activities</b>			
Profit for the year	21,856	19,300	38,587
<b>Adjustment for non-cash and other items</b>			
Impairment charge on finance receivables, reverse annuity mortgages and other receivables	1,962	1,613	4,649
Net profit on sale fixed assets	(647)	(136)	(539)
Depreciation and amortisation	5,795	5,719	11,651
Capitalised bank interest	(229)	(422)	(761)
Capitalised reverse annuity mortgage interest	(79)	(97)	(177)
Deferred revenues	2,252	1,140	2,522
Fair value adjustments on assets/liabilities at fair value through profit and loss	(651)	(294)	(200)
Net annuity and premium change to policyholders' accounts	568	205	28
Non-cash adjustments to finance receivables effective interest rates	-	-	(46)
Deferred expenses	(3,791)	(233)	(2,288)
<b>Adjustment for movements in working capital</b>			
Net increase receivables and pre-payments	(832)	(1,446)	(767)
Net decrease in inventories	3,050	8,936	2,863
Net decrease in investment in associate	99	-	192
Net (decrease)/increase in payables	(5,949)	(919)	5,842
Net increase/(decrease) in contract liabilities	36	(325)	(1,008)
Net increase in finance receivables	(44,208)	(2,215)	(20,062)
Net decrease in reverse annuity mortgages	-	1,235	1,237
Net increase of insurance assets at fair value through profit or loss	(5,757)	(2,917)	(9,737)
Net withdrawals from life investment contracts	(94)	36	(21)
Net increase/(decrease) in deferred tax liability	761	(261)	(669)
Net (decrease)/ increase in tax payable	(5,019)	(1,996)	1,903
<b>Cash flows from operating activities</b>	<b>(30,877)</b>	<b>26,923</b>	<b>33,199</b>

# Turners Automotive Group Limited

## Notes to the condensed financial statements for the six months ended 30 September 2025

### 3. Segment information

Five reportable segments have been identified as follows:

- Auto retail - remarketing (motor vehicles, trucks, heavy machinery and commercial goods) and purchasing goods for sale.
- Finance - provides finance to consumers and SME's.
- Insurance - marketing and administration of a range of life and consumer insurance products.
- Credit management - collection services, credit management and debt recovery services to the corporate and SME sectors. Geographically the collections services segment business activities are in New Zealand and Australia.
- Corporate & other - corporate centre.

#### 3.1 Operating Segments

Revenue	Total	Inter-segment	Customer	Total	Inter-segment	Customer	Total	Inter-segment	Customer
	30/09/2025	30/09/2025	30/09/2025	30/09/2024	30/09/2024	30/09/2024	31/03/2025	31/03/2025	31/03/2025
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Audited	Audited
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Automotive retail	155,384	(2,742)	152,642	147,094	(799)	145,068	290,166	(2,299)	287,867
Finance	36,965	-	36,965	33,560	-	33,560	68,312	-	68,312
Insurance	25,566	(849)	24,717	24,539	(868)	23,671	49,260	(1,714)	47,546
Credit management	4,629	-	4,629	5,368	-	5,368	10,291	-	10,291
Corporate & other	19	-	19	92	-	92	151	-	151
	<b>222,563</b>	<b>(3,591)</b>	<b>218,972</b>	210,653	(1,667)	207,759	418,180	(4,013)	414,167
<b>Operating profit</b>							<b>30/09/2025</b>	30/09/2024	31/03/2025
							<b>Unaudited</b>	Unaudited	Audited
							<b>\$'000</b>	\$'000	\$'000
Automotive retail							15,995	14,694	29,124
Finance							9,500	8,081	16,009
Insurance							8,405	7,739	16,167
Credit management							1,061	1,823	3,454
Corporate & other							(4,459)	(5,404)	(10,288)
Profit before share of equity accounted profit/(loss)							30,502	26,933	54,466
Share of loss of equity-accounted investee, net of tax							(99)	-	(192)
Profit before taxation							30,403	26,933	54,274
Income tax							(8,547)	(7,633)	(15,687)
Profit attributable to shareholders							21,856	19,300	38,587

**Turners Automotive Group Limited**  
**Notes to the condensed financial statements**  
**for the six months ended 30 September 2025**

	Interest revenue			Interest expense			Depreciation and amortisation expenses		
	30/09/2025	30/09/2024	31/03/2025	30/09/2025	30/09/2024	31/03/2025	30/09/2025	30/09/2024	31/03/2025
	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Audited
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Automotive retail	240	273	668	(2,079)	(1,806)	(3,482)	(4,734)	(4,632)	(9,510)
Finance	32,511	29,385	59,704	(9,936)	(9,923)	(19,659)	(401)	(423)	(824)
Insurance	2,139	1,990	4,033	(13)	(20)	(37)	(483)	(476)	(950)
Credit management	25	25	59	(18)	(17)	(37)	(99)	(103)	(202)
Corporate & other	19	66	87	(1,695)	(2,253)	(4,469)	(76)	(85)	(165)
	<b>34,934</b>	<b>31,739</b>	<b>64,551</b>	<b>(13,741)</b>	<b>(14,019)</b>	<b>(27,684)</b>	<b>(5,793)</b>	<b>(5,719)</b>	<b>(11,651)</b>
Eliminations	(52)	(62)	(233)	52	62	233	-	-	-
	<b>34,882</b>	<b>31,677</b>	<b>64,318</b>	<b>(13,689)</b>	<b>(13,957)</b>	<b>(27,451)</b>	<b>(5,793)</b>	<b>(5,719)</b>	<b>(11,651)</b>
Other material non-cash items							30/09/2025	30/09/2024	31/03/2025
							Unaudited	Unaudited	Audited
							\$'000	\$'000	\$'000
Finance - impairment provisions							(2,002)	(1,615)	(4,649)

**3.2 Segment assets and liabilities**

	Assets			Liabilities		
	30/09/2025	30/09/2024	31/03/2025	30/09/2025	30/09/2024	31/03/2025
	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Audited
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Automotive retail	188,376	160,584	190,668	165,392	138,647	169,220
Finance	512,723	457,237	475,283	412,980	352,568	365,351
Insurance	166,520	152,004	159,184	83,574	80,271	82,343
Credit management	27,760	37,337	27,362	2,189	3,737	2,536
Corporate & other	299,205	260,354	275,056	106,662	89,388	100,506
	<b>1,194,584</b>	<b>1,067,516</b>	<b>1,127,553</b>	<b>770,797</b>	<b>664,611</b>	<b>719,956</b>
Eliminations	(223,922)	(191,993)	(209,781)	(106,294)	(76,764)	(100,677)
	<b>970,662</b>	<b>875,523</b>	<b>917,772</b>	<b>664,503</b>	<b>587,847</b>	<b>619,279</b>

# Turners Automotive Group Limited

## Notes to the condensed financial statements for six months ended 30 September 2025

### 4. Revenue and expenses

	<b>Six months ended 30/09/2025 Unaudited \$'000</b>	Six months ended 30/09/2024 Unaudited \$'000	Year ended 31/03/2025 Audited \$'000
<b>Revenue from continuing operations includes:</b>			
Interest income	34,882	31,677	64,318
Sales of goods	107,569	100,614	202,268
Commission and other sales revenue	47,389	46,795	90,333
Loan fee income	1,527	1,382	2,772
Insurance and life investment contract income	20,434	19,715	39,725
Collection income	4,604	5,343	10,233
Bad debts recovered	914	956	1,636
Reinsurance recoveries	836	719	1,374
Other revenue	120	123	245
	<b>218,275</b>	<b>207,324</b>	<b>412,904</b>
<i>Other income comprises:</i>			
Gain on sale of property, plant and equipment	647	264	570
Rental income	38	148	201
Other	12	23	492
	<b>697</b>	<b>435</b>	<b>1,263</b>
<b>Revenue from contracts with customers</b>			
<b>Over time</b>			
<i>Auto retail</i>			
Commission and other sales revenue	10,686	10,135	21,169
<i>Finance</i>			
Other sales revenue	2,013	1,837	3,771
<b>At a point in time</b>			
<i>Auto retail</i>			
Sales of goods	107,569	100,614	202,268
Auction commissions	33,534	33,699	63,225
<i>Credit management</i>			
Collection income	4,604	5,043	9,863
Voucher income	-	300	370
<i>Insurance</i>			
Motor vehicle insurance commissions	1,156	1,124	2,168
<b>Movement in impairment provisions</b>			
Provisions for:			
Specific impaired finance receivables	111	311	601
Collective impairment provision for finance receivables	2,307	1,340	4,160
Movement in economic overlay provision	(518)	(196)	(396)
Collective impairment on reverse annuity mortgages	(40)	-	-
Finance receivables bad debts written off	102	160	284
<b>Movement</b>	<b>1,962</b>	<b>1,615</b>	<b>4,649</b>

# Turners Automotive Group Limited

## Notes to the condensed financial statements

### for six months ended 30 September 2025

	<b>Six months ended 30/09/2025 Unaudited \$'000</b>	Six months ended 30/09/2024 Unaudited \$'000	Year ended 31/03/2025 Audited \$'000
<b>Depreciation</b>			
- Buildings	303	211	466
- Plant, equipment & motor vehicles	443	726	1,239
- Leasehold improvements, furniture, fittings & office equipment	447	472	996
- Computer equipment	394	436	878
- Signs & flags	118	80	165
Amortisation of right-of-use asset	3,369	3,116	6,563
<i>Intangible amortisation</i>			
- Amortisation of software	459	418	824
- Amortisation of customer relationships	260	260	520
	<b>5,793</b>	<b>5,719</b>	<b>11,651</b>

#### 5. Finance receivables

##### Securitisation

The Group has Trusts under which it securitises finance receivables. The Trusts are special purpose entities set up solely for the purpose of purchasing finance receivables originated by the finance sector. The New Zealand Guardian Trust Company Limited has been appointed Trustee and NZGT Security Trustee Limited as the security trustee for the Trusts. The Group is the sole beneficiary of the Trusts.

The Group has power over the Trusts, exposure, or rights, to variable returns from its involvement with the Trusts and the ability to use its power over the Trusts to affect the amount of the Group's returns from the Trusts. Consequently, the Group controls the Trusts and has consolidated the Trusts into the Group's financial statements.

The Group retains substantially all the risks and rewards relating to the finance receivables sold and therefore the finance receivables do not qualify for derecognition and remain on the Group's consolidated statement of financial position.

##### Turners Marque Warehouse Trust 1 (the Trust)

The Trust has a wholesale funding facility with the Bank of New Zealand (BNZ) which is secured by finance receivables sold to the Trust. The facility is \$377m and with a 1-year term that will be renewed annually. BNZ fund up to 92% (30 September 2024 & 31 March 2025: 90%) of the purchase price of the finance receivables with the balance funded by sub-ordinated notes from the Group.

During the reporting period the Trust purchased \$138.1m finance receivables from the finance sector (30 September 2024: \$105.6m; 31 March 2025: \$218.4m) and \$23.0m loans from the Turners Marque ABS 2023-1 Trust. As at 30 September 2025 the carrying value of finance receivables in the Trust was \$392.8m (30 September 2024: \$307.4m; 31 March 2025: \$332.8m).

##### Turners Marque ABS 2023-1 Trust (the 2023-1 Trust)

During the 2024 financial year, the Group established the 2013-1 Trust, a closed pool trust that acquired \$100 million of receivables from the Trust. The acquisition was funded through the issuance of \$100 million in notes. In September 2025, the 2013-1 Trust sold all its financial receivables back to the Trust and fully repaid the outstanding notes. Consequently, as at 30 September 2025, the carrying value of finance receivables held by the 2013-1 Trust was \$nil (30 September 2024: \$52.1 million; 31 March 2025: \$34.8 million).

	<b>30/09/2025 Unaudited \$'000</b>	30/09/2024 Unaudited \$'000	31/03/2025 Audited \$'000
Gross finance receivables	485,919	429,221	444,507
Deferred fee revenue and commission expenses	14,545	10,120	11,325
Impairment provisions	(6,190)	(6,375)	(6,700)
Economic overlay provision	(1,396)	(2,114)	(1,914)
	<b>492,878</b>	<b>430,852</b>	<b>447,218</b>
Fair value	491,869	432,915	450,967

# Turners Automotive Group Limited

## Notes to the condensed financial statements

### for six months ended 30 September 2025

#### 6. Borrowings

	<b>30/09/2025</b>	30/09/2024	31/03/2025
	<b>Unaudited</b>	Unaudited	Audited
	<b>\$'000</b>	\$'000	\$'000
Secured bank borrowings	496,962	390,340	424,470
Non-bank borrowings	-	35,234	21,589
<b>Total borrowings</b>	<b>496,962</b>	<b>425,574</b>	<b>446,059</b>
Fair value	503,614	429,128	449,721

##### *Secured bank borrowings*

At September 2025, the Group has a syndicated funding facility, including a working capital facility, with the Bank of New Zealand, ASB Bank and Westpac New Zealand and a securitisation facility with the Bank of New Zealand.

The bank borrowings are secured by a first-ranking general security agreement over the assets of the Company and its subsidiaries, excluding Autosure Insurance Limited, Turners Finance Limited and EC Credit (Aust.) Limited. The bank funded securitisation financing arrangement is described under finance receivables.

##### *Non-bank borrowings*

The Group's non-bank securitisation arrangement with the Accident Compensation Corporation has been repaid.

#### 7. Shareholders' equity

##### 7.1 Share capital

	<b>30/09/2025</b>	30/09/2024	31/03/2025
	<b>Unaudited</b>	Unaudited	Audited
<b>Number of ordinary shares</b>			
Opening balance	89,893,783	88,353,689	88,353,689
Shares issued for staff options	50,000	175,000	490,230
Shares issued for employee share scheme	-	70,352	70,352
Shares issued under DRP	517,563	377,773	979,512
<b>Total issued and authorised capital</b>	<b>90,461,346</b>	<b>88,976,814</b>	<b>89,893,783</b>
<b>Dollar value of ordinary shares (\$,000)</b>			
Opening balance	218,914	213,222	213,222
Shares issued for staff options	100	423	939
Shares issued for employee share scheme	-	310	310
Shares issued under DRP	3,238	1,594	4,518
Share issue costs	(52)	(32)	(75)
<b>Total issued capital</b>	<b>222,200</b>	<b>215,517</b>	<b>218,914</b>

##### 7.2 Earnings per share

##### *Basic earnings per share*

The calculation of basic earnings per share at 30 September and 31 March was based on the profit attributable to ordinary shareholders and weighted average number of ordinary shares outstanding, as follows:

	<b>30/09/2025</b>	30/09/2024	31/03/2025
	<b>Unaudited</b>	Unaudited	Audited
Profit for the year (\$'000)	21,856	19,300	38,587
Weighted average number of ordinary shares	90,202,374	88,584,975	88,978,618
Basic earnings per share (cents per share)	24.23	21.79	43.37
<b>Weighted number of shares</b>			
Opening balance	89,893,783	88,353,689	88,353,689
Shares issued for staff options	34,426	81,585	152,346
Shares issued for employee share scheme	-	13,455	41,826
Shares issued under DRP	274,165	136,246	430,757
	<b>90,202,374</b>	<b>88,584,975</b>	<b>88,978,618</b>

# Turners Automotive Group Limited

## Notes to the condensed financial statements

### for six months ended 30 September 2025

#### *Diluted earnings per share*

The calculation of diluted earnings per share at 30 September and 31 March was based on the diluted profit attributable to shareholders and a diluted weighted average number of ordinary shares outstanding as follows:

	<b>30/09/2025</b>	30/09/2024	31/03/2025
	<b>Unaudited</b>	Unaudited	Audited
	\$'000	\$'000	\$'000
Continuing operations	21,856	19,300	38,587
Add: Long term incentive expense related to options	-	8	8
<b>Profit for the year</b>	<b>21,856</b>	<b>19,308</b>	<b>38,595</b>
<i>Weighted number of ordinary shares (diluted)</i>			
Weighted average number of shares (basic)	90,202,374	88,584,975	88,978,618
Effect of the exercise of options	103,992	305,249	115,573
<b>Weighted average number of shares (diluted)</b>	<b>90,306,366</b>	<b>88,890,224</b>	<b>89,094,191</b>
Diluted earnings per share (cents per share)	24.20	21.72	43.32

#### **7.3 Dividends**

	<b>Six months ended</b>	Six months ended	Year ended
	<b>30/09/2025</b>	30/09/2024	31/03/2025
	<b>Unaudited</b>	Unaudited	Audited
	<b>\$'000</b>	\$'000	\$'000
Quarterly dividend for the year ended 31 March 2025 of \$0.06 per fully paid ordinary share, imputed, paid on 30 October 2024.	-	-	5,338
Quarterly dividend for the year ended 31 March 2025 of \$0.07 (per fully paid ordinary share, imputed, paid on 29 January 2025).	-	-	6,249
Quarterly dividend for the year ended 31 March 2025: \$0.07 per fully paid ordinary share, imputed, paid on 29 April 2025.	6,291	-	-
Final dividend for the year ended 31 March 2025 of \$0.09 (31 March 2024: \$0.075) per fully paid ordinary share, imputed paid on 29 July 2025 (2024: 26 July 2024.)	8,175	6,634	6,634
	<b>14,466</b>	<b>6,634</b>	<b>18,221</b>

Dividend not recognised at 30 September:

In addition to the above dividends, after 30 September directors have recommended the payment of the following dividends:

Quarterly dividend for the year ended 31 March 2025: \$0.07 per fully paid ordinary share, imputed, paid on 29 April 2025.	-	-	6,291
Final dividend of \$0.09 for the year ended 31 March 2025 per fully paid ordinary share, imputed, payable on 29 July 2025.	-	-	8,175
Quarterly dividend for the year ended 31 March 2026 of \$0.07 (31 March 2025: \$0.06) per fully paid ordinary share, imputed, paid on 30 October 2025 (2025: 30 October 2024).	6,392	5,358	-
Quarterly dividend for the year ended 31 March 2026 of \$0.08 (31 March 2025: \$0.07) per fully paid ordinary share, imputed, paid on 29 January 2026 (2025: 29 January 2025).	7,264	6,249	-

# Turners Automotive Group Limited

## Notes to the condensed financial statements

### for six months ended 30 September 2025

#### 8. Cash and cash equivalents

	<b>30/09/2025</b>	30/09/2024	31/03/2025
	<b>Unaudited</b>	Unaudited	Audited
	\$'000	\$'000	\$'000
Autosure Insurance Limited	2,140	873	1,382
Turners Marque Warehouse Trust 1	4,396	4,669	4,968
Turners Marque ABS 2023-1 Trust	2	3,537	2,940
Other	13,857	7,601	12,749
	<b>20,395</b>	<b>16,680</b>	<b>22,039</b>

Cash and cash equivalents in the Group's insurance business and securitisation trusts may not be available for use by the wider Group.

#### 9. Assets and liabilities carried at fair value

The fair value of financial assets and liabilities carried at fair value are summarised in the table below. The methods used to calculate fair value are the same as those applied when preparing the Group's Annual Report for the year ended 31 March 2025 (refer note 12.5 in the Annual Report for the year ended 31 March 2025). During the period there were no movements of fair value assets or liabilities between levels of the fair value hierarchy.

	Level 1	Level 2	Level 3	Total
	\$'000	\$'000	\$'000	\$'000
<b>30/09/2025</b>				
Fair value assets:				
Financial assets at fair value through profit or loss - insurance	-	7,845	-	7,845
Financial assets at fair value through profit or loss - term deposits	77,932	-	-	77,932
	<b>77,932</b>	<b>7,845</b>	<b>-</b>	<b>85,777</b>
Fair value liabilities:				
Derivative financial instruments	-	6,652	-	6,652
<b>30/09/2024</b>				
Fair value assets:				
Financial assets at fair value through profit or loss - insurance	-	7,569	-	7,569
Financial assets at fair value through profit or loss - term deposits	65,125	-	-	65,125
	<b>65,125</b>	<b>7,569</b>	<b>-</b>	<b>72,694</b>
Fair value liabilities:				
Derivative financial instruments	-	3,507	-	3,507
<b>31/03/2025</b>				
Fair value assets:				
Financial assets at fair value through profit or loss - insurance	-	7,281	-	7,281
Financial assets at fair value through profit or loss - term deposits	72,107	-	-	72,107
	<b>72,107</b>	<b>7,281</b>	<b>-</b>	<b>79,388</b>
Fair value liabilities:				
Derivative financial instruments	-	3,673	-	3,673

#### 10. Commitments

##### Capital expenditure:

At the reporting date the Group had a capital commitment of \$263,000 for the development of two sites (2025: \$4.5m for the development of one site).

#### 11. Events subsequent to reporting date

In October 2025, the Group established the Turners Marque ABS 2025-1 Trust, a closed pool trust formed to purchase \$200m of financial receivables from the Turners Marque Warehouse Trust 1. The acquisition was funded through the issuance of \$200m in notes, comprising \$197.2m of rated Class A to D Notes (rated by Fitch Australia Limited) and \$2.8m of unrated Class E Notes, which are held by the Group.

## Distribution Notice

Section 1: Issuer information			
Name of issuer	Turners Automotive Group Limited		
Financial product name/description	Ordinary shares		
NZX ticker code	TRA		
ISIN	NZVNLE0001S1		
Type of distribution (Please mark with an X in the relevant box/es)	Full Year		Quarterly X
	Half Year		Special
	DRP applies	X	
Record date	12 January 2026		
Ex-Date (one business day before the Record Date)	9 January 2026		
Payment date	29 January 2025		
Total monies associated with the distribution	\$7,263,553.28		
Source of distribution	Retained earnings		
Currency	NZD		
Section 2: Distribution amounts per financial product			
Gross distribution	\$0.11111111		
Total cash distribution	\$0.08000000		
Excluded amount (applicable to listed PIEs)	n/a		
Supplementary distribution amount	\$0.01411765		
Section 3: Imputation credits and Resident Withholding Tax			
Is the distribution imputed	Fully imputed		
If fully or partially imputed, please state imputation rate as % applied	28%		
Imputation tax credits per financial product	\$0.03111111		
Resident Withholding Tax per financial product	\$0.00555556		
Section 4: Distribution re-investment plan (if applicable)			
DRP % discount (if any)	2%		
Start date and end date for determining market price for DRP	9 January 2026	15 January 2026	
Date strike price to be announced (if not available at this time)	16 January 2026		
Specify source of financial products to be issued under DRP programme (new issue or to be bought on market)	New issue		
DRP strike price per financial product			
Last date to submit a participation notice for this distribution in accordance with DRP participation terms	13 January 2026		
Section 4: Authority for this announcement			
Name of person authorised to make this announcement	Barbara Badish		
Contact person for this announcement	Todd Hunter		
Contact phone number	021 722 818		
Contact email address	<a href="mailto:Todd.Hunter@turners.co.nz">Todd.Hunter@turners.co.nz</a>		
Date of release through MAP	20 November 2025		