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AGM November 2025

Chairman's Address

**Pro Medicus Ltd
AGM
24 November 2025**

CHAIRMAN'S REPORT

Overview

The Company has enjoyed another extremely successful year both from an operational and financial point of view.

The success of the Company in the markets that we serve continues to be due to the quality of our leading technology and quality of the management team; the passion, enthusiasm and dedication of all of our staff; and the robustness of our business model. The Company continued to deliver the highest level of service to our clients and their patients.

Your company is fortunate to have a group of highly skilled professionals led by Dr. Sam Hupert and the management team; the majority of our staff has been with the company for many years and the core management team for well over a decade.

As a consequence the company has continued to deliver long-term, profitable and sustainable financial results by delivering on the milestones in accordance with the company's strategic plan.

The group continues to invest in our best of breed suite of innovative products - to maintain market leadership, which we believe is fundamental to your company's success. In addition, we look to further add to our product suite by acquisition or licensing arrangement.

We also continue to invest in our management and staff, which is growing in line with our strategic objectives. (Dr. Hupert will provide further commentary in relation to the Company's personnel in his presentation).

New Contract Wins & Renewals

During the FY25 year the company announced 7 new contract wins in North America including our largest contract to date, Trinity Health, which commenced implementation in late October 2025, along with many others implemented during the year.

Since 1 July 2025 the Company has announced six new contracts, five in North America (including those announced today) and one in Germany, as well as one client renewal at increased per transaction fees and with additional products.

An increasing number of new opportunities continue to present themselves and as a result our pipeline remains strong.

Financial Results

FY2025 was another record year for the company with revenue increasing by 31.9% to \$213 million and net profit after tax increasing by 39.2% to \$115.2 million.

The Company continued to be cash flow positive with retained cash and liquid investments increasing from \$155.4 million to \$210.7 million, after a \$A7.9m buyback of shares in March/April and paying increased dividends.

The Board anticipates FY26 will be another strong year.

The budget for the current financial year has been determined anticipating continuing strong profitable growth, from both existing and new clients.

I am pleased to advise that results to date are ahead of budget on both a constant currency basis and an Australian dollar basis, despite some volatility in currency markets during the period.

We are entering the second half with strong momentum, driven by the successful completion of Trinity Phase 1 and the University of Iowa implementations in late October, both of which will contribute a full six months of revenue in the second half. In addition, we have several major contracts scheduled to go live early in the second half. We therefore anticipate the second half bias will be greater this financial year than previous years.

Surplus cash and M&A

As I indicated earlier, our cash and other financial instruments have continued to grow during the year. These funds are maintained to allow the company to continue to invest in the development of our product suite (including AI), to meet our dividend obligations and to take advantage of opportunities that might arise.

In July 25 the company invested \$10m in ASX listed company 4D Medical Ltd. This is in the form of a loan with very attractive terms and conditions. The Board is also continually investigating potential M&A opportunities which meet our criteria and this process is ongoing.

Dividend Policy

The Board was pleased to increase dividend payments for the 2025 financial year to 55 cents per share fully franked. This represents an increase of 37% over the previous year and a payout ratio of approximately 50%. The dividends were funded from the company's internally generated cash flow.

The Board anticipates that future dividends will continue to be fully franked. The Board will continue to determine an appropriate level of dividends having regard to the profitability of the business, its need for ongoing investment and the necessity to retain sufficient funds to pursue other growth opportunities.

Strategic Planning

The 2026 financial year is the final year of our current three year strategic plan and the Board and senior management are confident that the company will achieve all of the strategic goals which were set three years ago.

However, we do not intend to rest on our laurels!

Last month the Board and senior management met to discuss the next three years of the company's development.

The meeting noted our current market position and the opportunities for further growth. The meeting determined -another set of ambitious targets for FY27 to FY29 and agreed on strategies to reach the ultimate goal.

Closing

In closing, on your behalf, I would again like to thank all of our dedicated staff in Australia, North America and Europe for their contribution to the company during what has been another very successful year. I would also like to thank my fellow directors who have also worked tirelessly and diligently to ensure that the company continues to grow and prosper.

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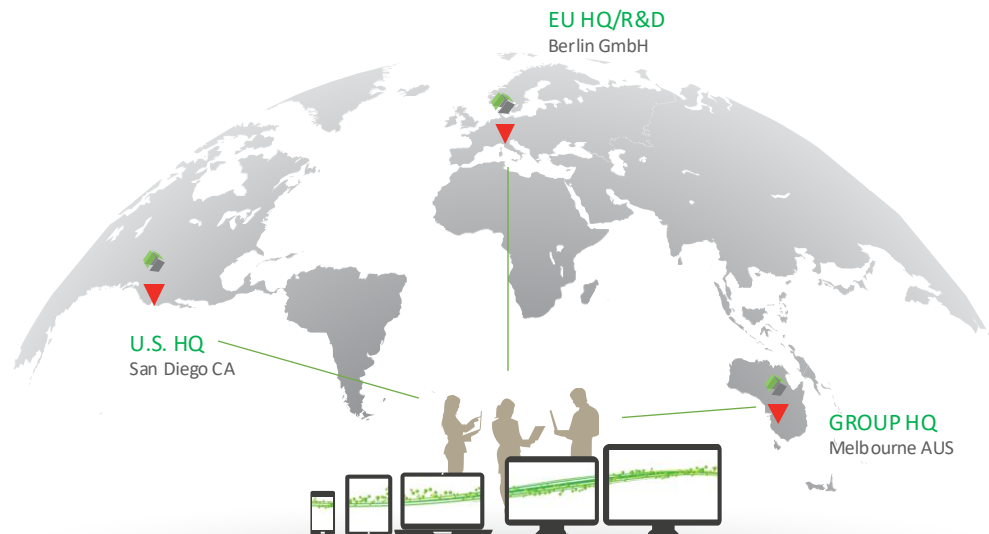
AGM November 2025

CEO Presentation

PRO MEDICUS (ASX:PME)

Healthcare IT company specializing in Enterprise Imaging and Radiology Information System (RIS) software.

Leading edge products, growing global presence.



Pro Medicus (ASX:PME)



VISAGE RIS

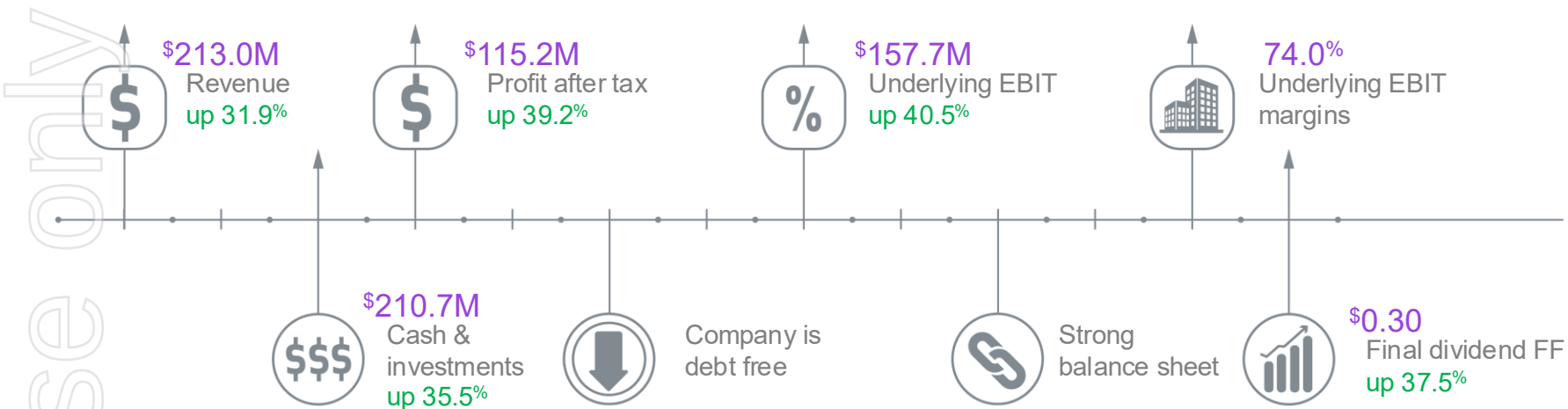


pro+medicus.net

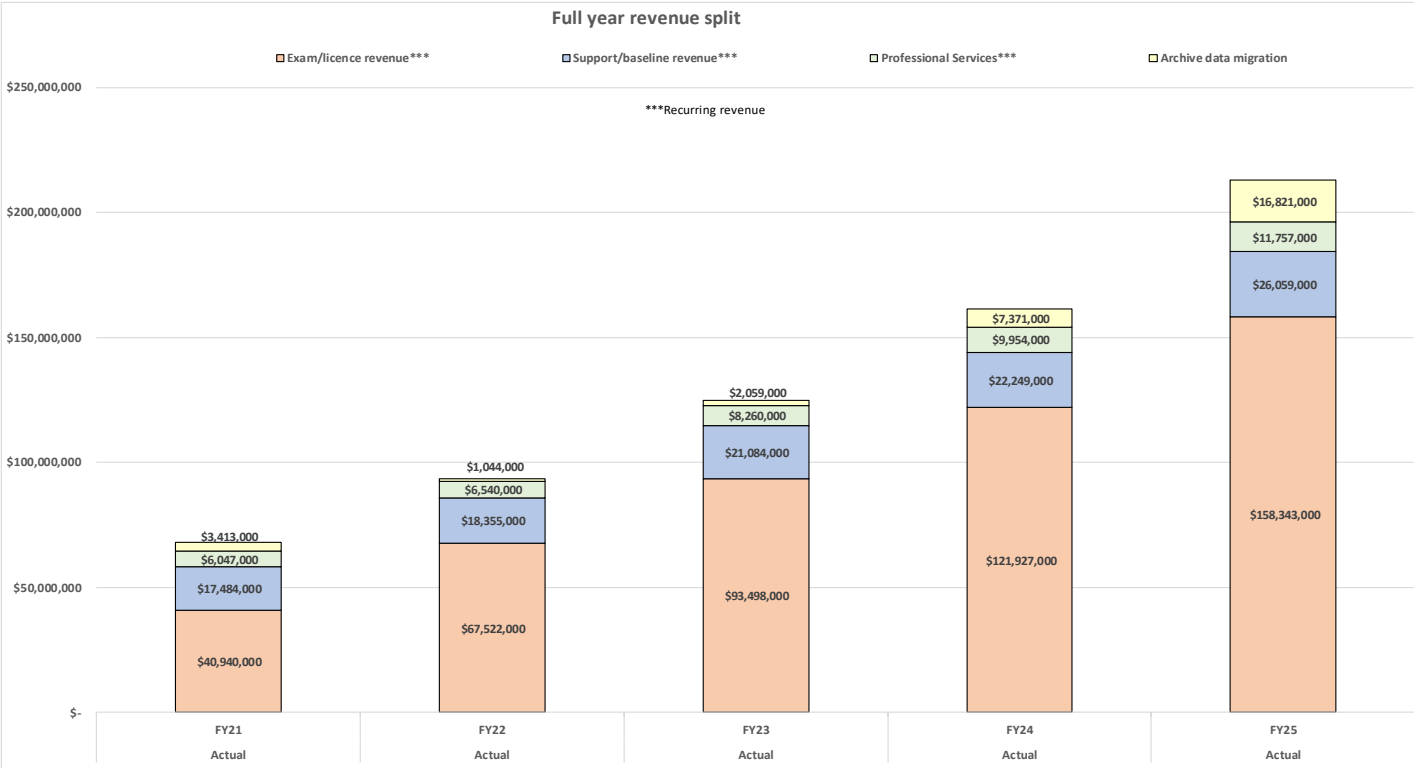


VISAGE 7
Enterprise Imaging Platform

Results FY 2025



FY 2025 Revenue Split



Highlights FY 2025



 Ann & Robert H. Lurie
Children's Hospital of Chicago

\$5M/7 years
New Contract

JULY 2024



Trinity Health

\$330M/10 years
New Contract

NOVEMBER 2024



\$30M/7 years
New Contract

DECEMBER 2024



\$33M/9 years
New Contract

JANUARY 2025



\$53M/7 years
New Contract

FEBRUARY 2025



Continues to grow
STRONGLY

CURRENT
PIPELINE

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Highlights FY 2025



Continues to grow
STRONGLY

CURRENT
PIPELINE



\$40M/7 years
New Contract

MARCH 2025



\$20M/5 years
New Contract

APRIL 2025



\$24M/5 years
Upgrade

APRIL 2025



DukeHealth

\$14M/5 years
Upgrade

JUNE 2025



\$98M/8 years
Renewal Contract

OCTOBER 2024



\$32M/5 years
Renewal Contract

OCTOBER 2024



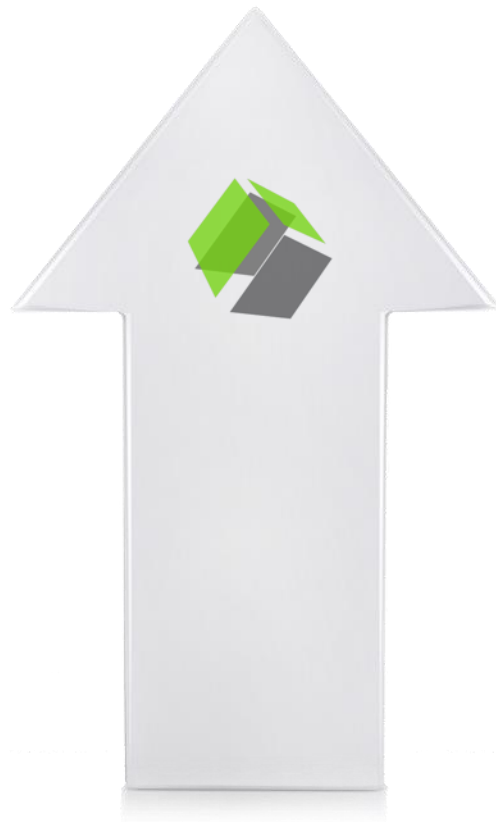
NOVEMBER/DECEMBER 2024



7 IMPLEMENTATIONS FY2025

FY 2025 – Results

- Record year
- Seven new contracts totaling AUD \$520M (at minimums)
- Two large contract renewals – worth AUD \$130M
- Upgrades for additional products – additional AUD \$39M
- Completed seven cloud-based implementations
- Signed research collaboration agreement with UCSF
- RSNA 2024 the busiest to date
- Significant progress with other “ologies” and AI
- Forms strong base for growth in FY26 and beyond



Highlights - FY26 YTD



Continues to grow
STRONGLY

CURRENT
PIPELINE

uhealth

\$170M/10 years

New Contract &
Cardio9logy

JULY 2025



\$20M/5 years
Renewal & Archive
Upgrade

JULY 2025



UNIVERSITÄT
HEIDELBERG
ZUKUNFT
SEIT 1386

\$10M/5 years
New Contract

OCTOBER 2025

(ARM)

\$44M/5 years
New Contract

NOVEMBER 2025

x 3

\$29M TCV

3 New Contracts

NOVEMBER 2025

FY26 Progress - YTD

- Performance ahead of growth budget
- On track to deliver on or above 3-year strategic plan (FY24 to 26)
- Sales in 1st five months have combined minimum TCV of \$273M
- Successfully implemented phase 1 of Trinity rollout – largest single “big bang” in industry (October)
- Successfully completed U Iowa implementation (November)
- Bookings for RSNA 2025 very strong



FY26 Progress – 2nd Half

- 1st half building momentum for 2nd half
- Full 6 months of revenue Trinity Phase 1 and U Iowa
- U Kentucky go live scheduled for December 2025
- 3 large implementations scheduled for 1st 3 months of FY26 to contribute to 2nd half
- Existing Client volumes continue to grow well above industry average.
- Pipeline forecast to grow post RSNA 2025
- 2nd half bias expected to be greater than previous years





VISAGE RIS

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Visage RIS - Dr R Simpson (rns) visage2 (2) @ Visage General Hospital (rs.promed.com.au)

RECEPTION TECHNOLOGIST DOCTOR TRANSCRIPTIONIST SEARCH OFFICE CLAIMING SETUP

Recent ▾ Dr R Simpson ▾

Appointments Requested Arrival Billing Banking

Region: Northern Book: Visage General Hospital Tue, 17-Oct-2017 AM PM Patient Procedure Cancelled Blocked Reset 1 2

Visage X-ray Visage CT Visage US Room 1 Visage US Room 2 Visage US Room 3 Visage Mammo

Tue, 17-Oct-2017 08:30 AM 08:45 AM 09:00 AM 09:15 AM 09:30 AM 09:45 AM 10:00 AM 10:15 AM 10:30 AM 10:45 AM 11:00 AM 11:15 AM 11:30 AM 11:45 AM 12:00 PM 12:15 PM 12:30 PM 12:45 PM 01:00 PM 01:15 PM 01:30 PM 01:45 PM 02:00 PM 02:15 PM 02:30 PM 02:45 PM 03:00 PM 03:15 PM 03:30 PM 03:45 PM 04:00 PM 04:15 PM 04:30 PM 04:45 PM

Blocked

SMITH, Mr John: C...

Lunch

Non Contrast

TEST, Mr Roger: U...
Test 43.607...

Urgent

ADAMS, Mrs ROSE ...

APPOINTMENT

Tue, 17-Oct-2017
10:30 AM - 11:00 AM

Mr John SMITH

FOLIO 10.645

ACCESSION 10.1270

Male 05-Oct-1977 (40y) H: (03) 1212-1211 Visage General Hospital Visage

450 Swan Stree... Dr Doogie Ho (03) 9800-1231 Appointment(s) Medium

SUMMARY

Patient SMITH, Mr John 10.645
Born: 05-Oct-1977 (40y)
Male
(03) 1212-1211

Referrer Dr Doogie Howser 0000000Y

Practice 23 Hollywood lane ThePlace RICHMOND
VIC 3121 Australia

Address 450 Swan Street RICHMOND VIC 3121
[View all details](#)

Referral date 09-Oct-2017

Referral period 12

Accession 10.1270

Order Status Arrived (1/1)

Save Cancel



VISAGE RIS

- Long term (5 year) contracts with Lumus (Primary Healthcare) and I-MED, the 2 biggest radiology providers in AUS
- Upside via client organic and M&A growth
- Increased market interest – new opportunities
- PME undisputed market leader



**I-MED Network
Radiology**

Comprehensive care. Uncompromising quality.



Healthcare Imaging Services

Affordable | Accessible | Imaging

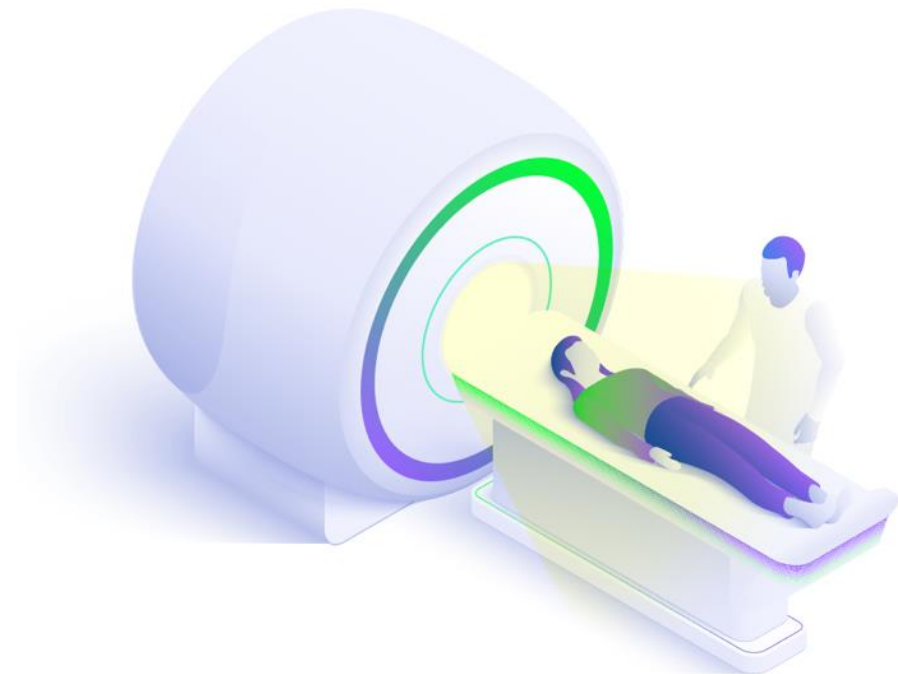




SPEED | FUNCTIONALITY | SCALABILITY

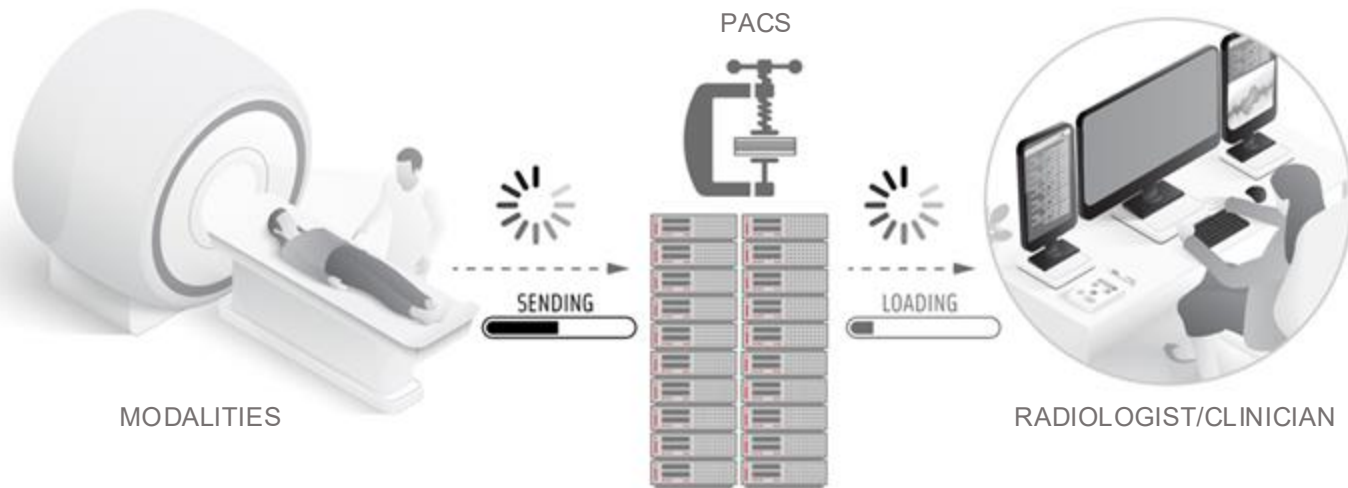
Massive Data Explosion

- High density Multi-slice CT - 10,000+ images
- HD Breast Tomosynthesis - 6 GB+
- Optoacoustic breast ultrasound - 10+ GB
- Total Body PET Scan - 10+ GB
- 7T MRI - much larger than 3T



Legacy Technology

“Compress & Send”



Solution

“Streaming Technology”

Visage® 7 | CloudPACS



MODALITIES

RADIOLOGIST/CLINICIAN

In Review

2025/2026 Top Hospitals

(alphabetical order)

Out of the top-rated U.S. hospitals
(11 out of 20) use Visage 7 for PACS.



1	 BRIGHAM AND WOMEN'S HOSPITAL	Brigham & Women's - Live Full PACS
2	 DukeHealth	Duke Health - Live Full PACS
3	 MASSACHUSETTS GENERAL HOSPITAL	Mass General - Live Full PACS
4	 MAYO CLINIC	Mayo Clinic - Live Full PACS Arizona
5	 MAYO CLINIC	Mayo Clinic - Live Full PACS Rochester
6	 Northwestern Medicine	Northwestern - Live Full PACS
7	 NYU Langone Health	NYU - Live Full PACS
8	 RUSH	Rush - Breast Imaging PACS
9	 UC San Diego HEALTH SYSTEM	UCSD - Live Full PACS
10	 UCLA Health	UCLA - Live Full PACS
11	 UCSF Health	UCSF - Live Full PACS

Increasing Footprint in the IDN Space

- IDNs represent the largest segment of the market
 - IDN clients across broad spread of opportunities from large multi-state to smaller regional
 - Most recent IDN sales for more than one Visage product – many “full stack”.
 - All recent IDN opportunities Cloud deployed
 - BSW and Trinity (Phase 1) implementations redefine “time to go live”.
- Increasing network effect in this important market segment.



Trinity Health



- One of the top 10 IDNs in North America
- \$330M (minimum), 10-year deal
- Full Stack – Viewer worklist and archive
- To be fully cloud deployed
- Phase 1 Implemented on time in October 2025
- Next four key regions to be phased in by June 2026
- One of the largest deals in radiology IT

Private Market

- Previously “dormant” due to increased M&A activity
- Duly Health \$30M – 7 Year deal (Dec 2024)
- Lucid Health \$40M - 7 Year deal (March 2025)
- ARM - \$44M - 5 Year Deal (November 2025)
- Confirms Visage platform ideally suited to broad range market segments
- Growing network effect in private market space



University of Colorado Health

uchealth

- \$170M – 7-year deal, 2nd largest in company's history
- “Full Stack plus 1” - Includes Visage 7 Cardiology offering
- Highly respected hospital system based in Aurora Colorado
- University of Colorado Hospital - AMC Medical school and research center for Colorado University
- Hybrid AMC and IDN

Heidelberg University

- A\$10M – 5-year deal
- Top German medical school and teaching hospital
- Affiliated German Cancer Research Institute largest cancer research centre in Europe
- Increases PME footprint in Germany/Europe



Fast Track Implementation

- All implementations on or ahead of schedule
- Fast track methodology continues to deliver
- Large scale projects completed in under 1/4 to 1/5 the time of industry norm
- Delivers huge savings for client
- Frees PME staff for other jobs
- Reduces barrier to change
- Highly optimized implementation model (onsite + remote)
- Massive differentiator for Visage offering



Visage – Proven ROI



Significant IT & Infrastructure Savings



Unparalleled increase in Radiologist Efficiency



Greater Clinical Accuracy



Improved Physician Engagement



Delivers Superior Value Proposition

How Will We Solve Our Radiology Workforce Shortage?

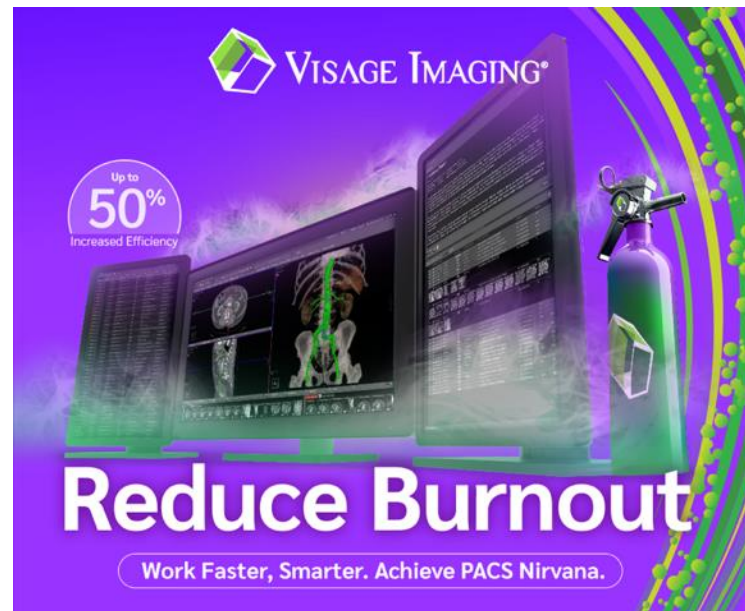
As the U.S. population ages, government-funded residency programs are not keeping pace with an increasing need for more radiologists.



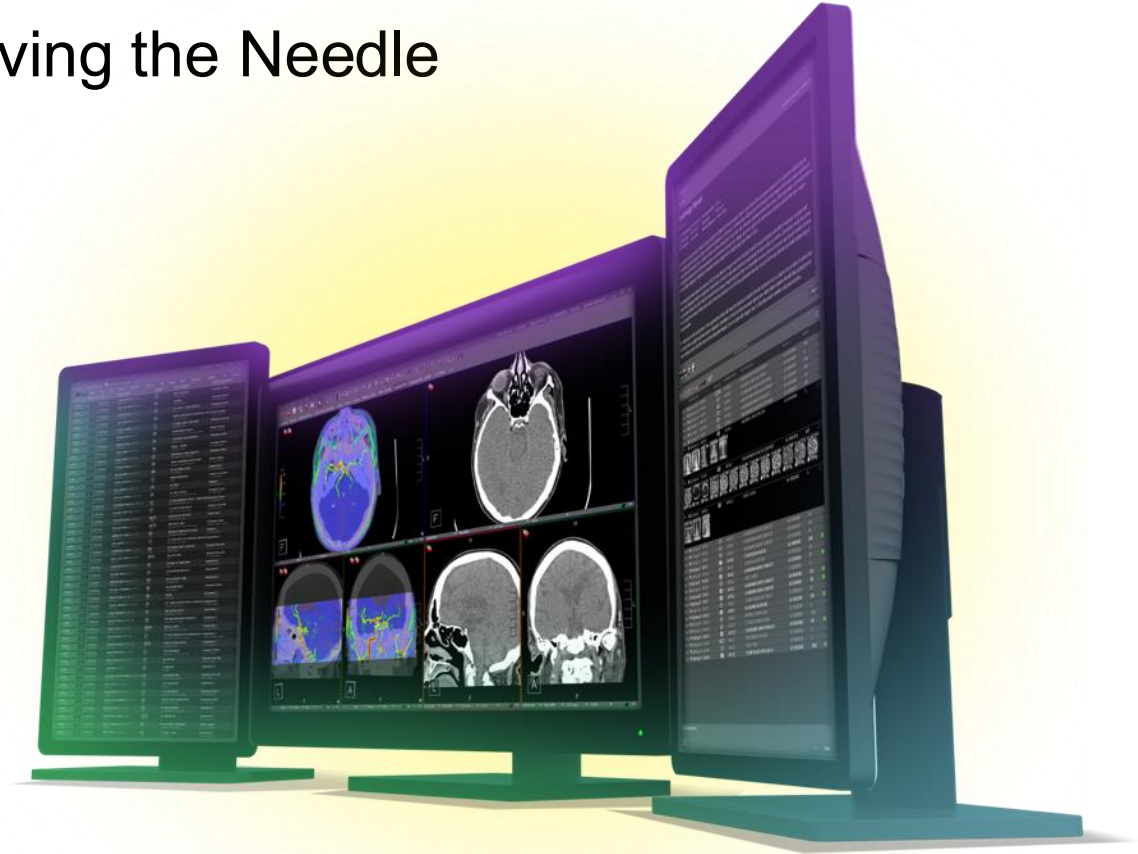
"There is a palpable shortage of radiologists in practices and academic departments across the United States, with more than **1,400** physician positions posted right now on the ACR job board."

Visage 7 Brings Relief – Burnout – the new epidemic?

- Acute worldwide shortage of radiologists
- Reduced intake of radiology residents – fears AI would take over
- Larger datasets – more images to look at
- Work life balance post COVID – work from home mandatory part of the mix
- Many groups struggling to handle current workload
- Groups starting to cut back on existing contracts



Clinical Outcomes – Moving the Needle

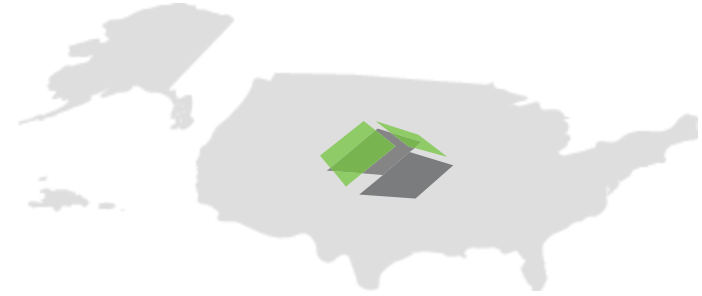


Growth Strategy

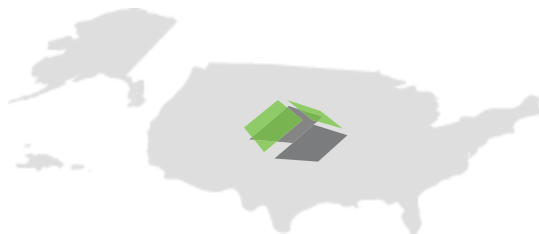


North American – TAM

- 670 Million exams performed per annum in the US
- Growing by ~ 2% to 3% per year
- Visage able to address 100% of TAM from a product perspective
- ~ 85% of TAM addressable from commercial perspective – “full stack”, Cloud etc
- Current market penetration is now >10% and growing
- Very large addressable runway



North American Pipeline



Pipeline Robust

In terms of quality and quantity of opportunities

Opportunities

Increased number of inbound RFPs

Network Effect

Further increased from recent high-profile wins in Tier 1 academic, IDN and Private markets

Prospects

Progressing through various stages of the cycle



Visage 7 Open Archive

- Same highly scalable Visage 7 platform
- Interoperable – works in complex environments
- Enables choice of modular or single vendor solutions
- Visage 7 Open Archive integral part of “Full Stack” solution
- Pipeline - most opportunities include Visage 7 Open Archive
- Key component of Visage Cloud strategy
- Transaction based model with potential upside



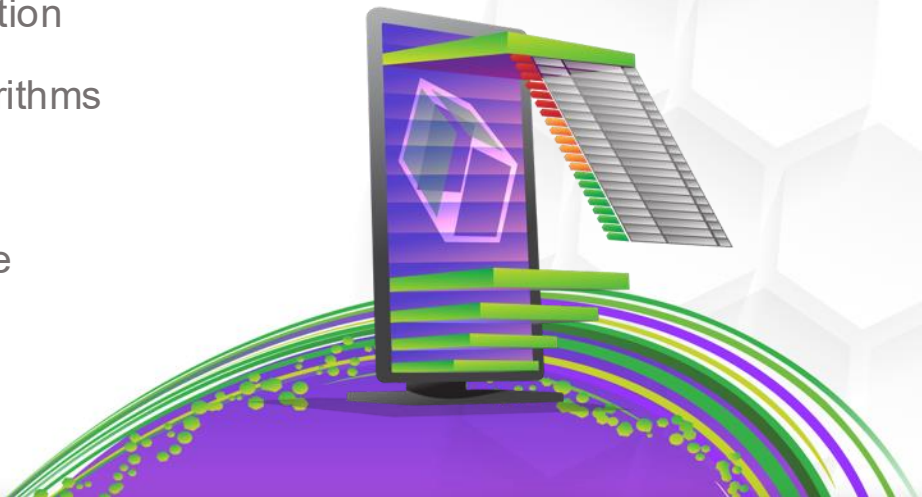
Visage[®] 7

Open Archive



Visage 7 Workflow

- Adds to Visage 7 Viewer and Open Archive modules
- Based on over 30 years experience in Workflow SW
- Allows PME to offer “full stack” solution
- Integral part of Visage CloudPACS SaaS solution
- Ability to interface with broad range of AI algorithms
- Sold in majority of new contracts
- Transaction based model with potential upside



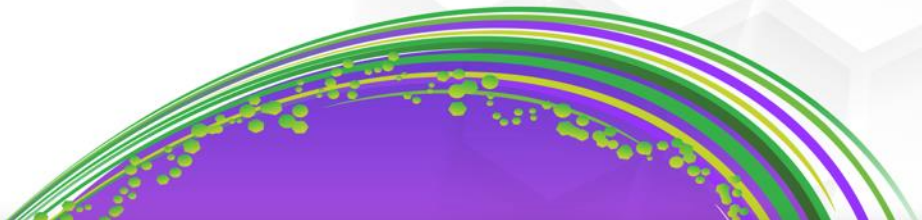
Visage 7 CloudPACS

- Visage 7 – fully Cloud native
- Even faster than on-premise
- Full Visage 7 functionality
- Security and scale of the cloud
- Suitable for all size implementations



Visage[®] 7

CloudPACS



Visage 7 CloudPACS

- Pipeline opportunities mandating Cloud deployment
- Cloud vendor agnostic - large scale implementations in all three clouds - AWS, Azure and Google GCP
- Key competitors can only offer “hybrid” solutions - on premise with cloud backup
- Visage 7 CloudPACS - significant strategic advantage over competitors



Visage[®] 7

CloudPACS

Visage 7 One Viewer - All Modalities

- Single viewer for ALL images in the medical record (EMR)
- Radiology/Cardiology/Pathology
- Non-radiology– reflected light – hi-res photos & videos
- Same code base as Visage 7 platform
- Increases Visage value proposition
- Growth opportunities within existing contracts



Visage® 7



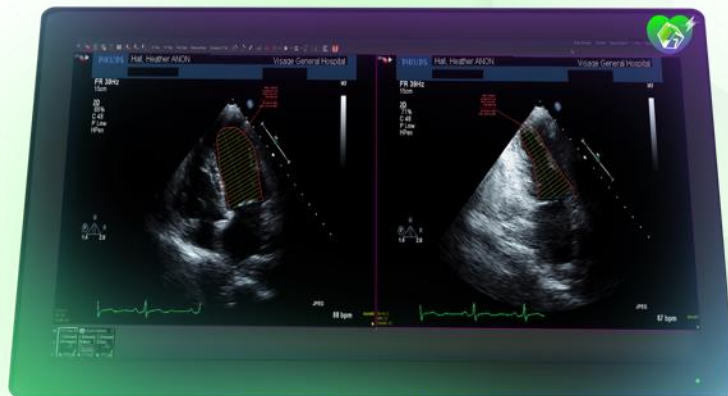
Visage 7 | Cardiology

- Cloud-based Workflow and Imaging Solutions for Cardiology Imaging
- Same code base as Visage 7 platform
- Ultrafast, immediate access to massive Cardiology datasets
- Native Cardiology Imaging tools
- Advanced interoperability, - export measurements to Epic Cupid



Visage® 7

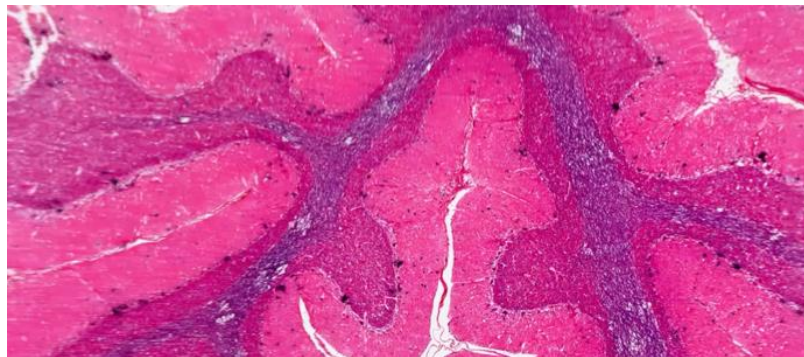
Cardiology Imaging



Visage 7 | Digital Pathology

- Native support within the Visage 7 Enterprise Imaging Platform (WIP)
- Fully Cloud-based (Visage 7 | CloudPACS)
- Spatial computing support via Visage Ease VP for Apple Vision Pro (WIP)
- Validation of IHE Digital Pathology Profile at the 2025 IHE-Europe Connectathon

 Visage 7 | Digital Pathology



Visage 7 | AI

- Breast cancer detection algorithm co-developed with NYU - commercialization pending FDA clearance
- Investment in Elucid for Cardiac CT AI
- Investment in 4DX – Lung AI
- Research collaboration agreement with UCSF, a top AMC
- Growing number of 3rd party AI integrations


Visage® 7
is AI Ready



AI Research Leadership



Malte Westerhoff, PhD
Global Chief Technology Officer



Detlev Stalling, PhD
Head of Development



MingDe Lin, PhD
Clinical Research Manager,
North America

Solution



Visage® 7

VISAGE 7® STREAMING PLATFORM



VISAGE 7® Ultra-Fast, Smart-Client, On-Demand Streaming

VISAGE IN THE CLOUD*

* Visage 7 in the Cloud, On-Prem or Hybrid Implementation



ALL MODALITIES. ALL LOCATIONS.



Visage® 7 is AI Ready



Visage® 7 | Open Archive

Pro Medicus – 25 Years as a listed company

IPO – 10th October 2000

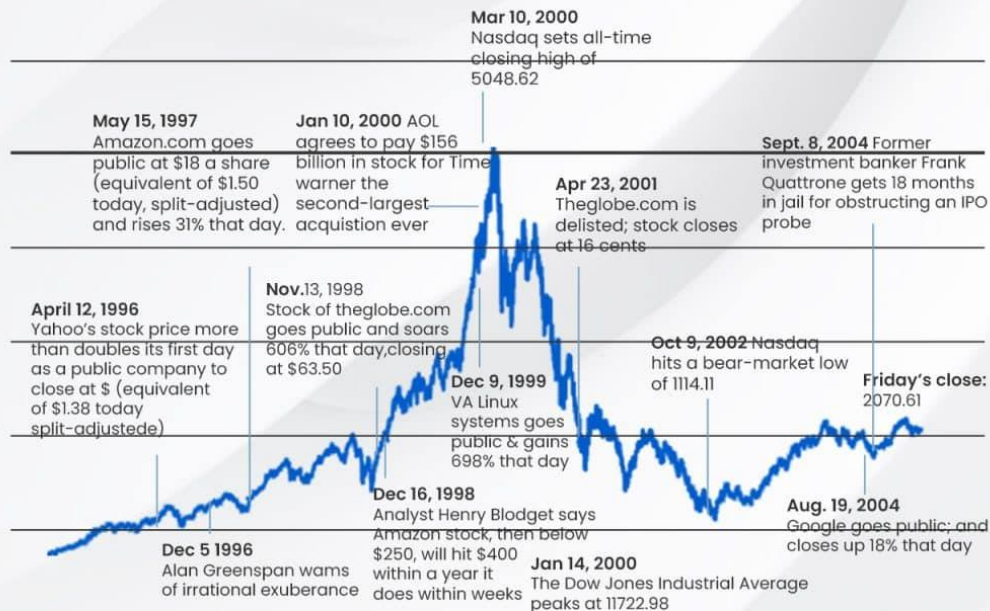


Pre IPO 1997 to 2000



25th Anniversary PME Pre IPO – March 2000

Dot-com bubble of 1999–2000

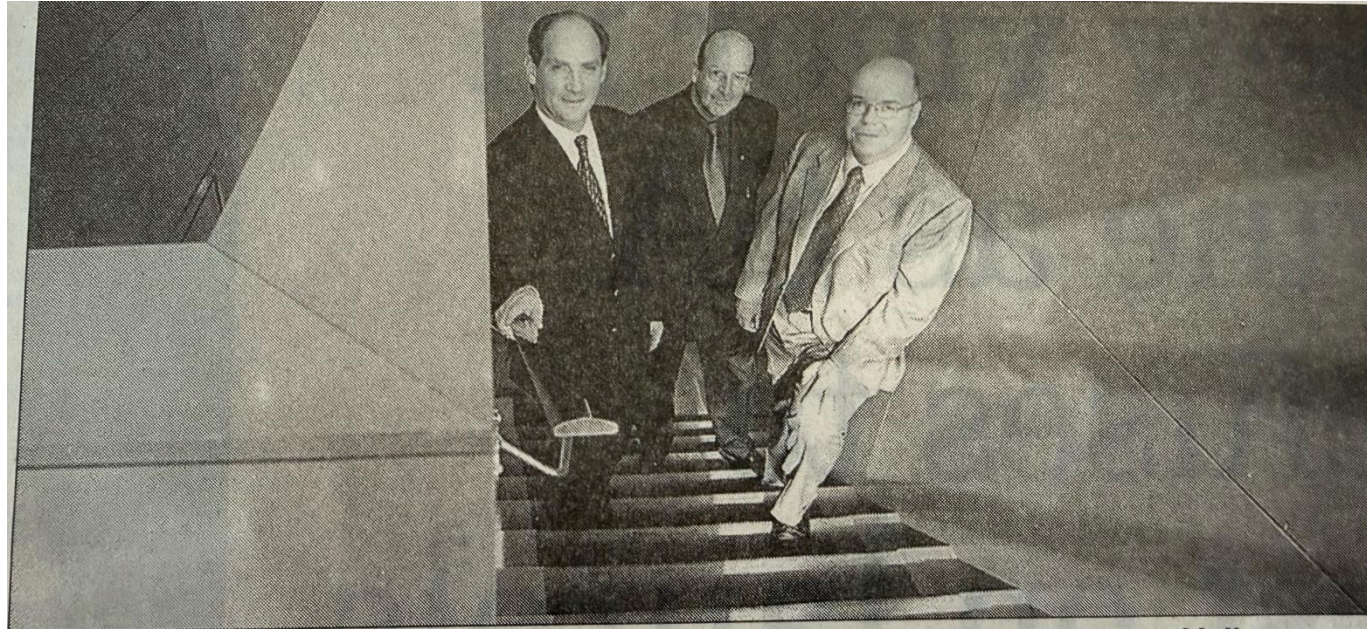


Strike

25th Anniversary PME IPO – 10th October 2000



25th Anniversary PME IPO



Chairman Mel Ward, left, with CEO Sam Hupert and tech director Anthony Hall. Picture: JOE

Healthy premium for doctors' dotcom

SMALL CAPS



Robin Bromby

THERE must have been some audible sighs of relief at Pro Medicus's Melbourne headquarters last Tuesday after the first hours of trading in the company's newly listed shares.

With the Nasdaq sagging and local investors increasingly avoiding the dotcom sector, it was not the most propitious moment to list a company selling medical software and e-health services.

However, Pro Medicus shares listed at \$1.41, a 23 per cent premium to their \$1.15 issue price. Even at week's end and after a shocking Thursday night on the Nasdaq, investors were still ahead. Shares were trading on Friday at \$1.25.

It probably helped that this was no Johnnie-come-lately with a vague idea of making heaps of cash from streaming data on the Internet.

Its customers are doctors and laboratories, not teenagers who may or may not click on banner ads.

Indeed, Pro Medicus has been around since 1983 and 80 per cent of the stock is held by its two founders, Sam Hupert and Anthony Hall.

Dr Hupert, a former GP, was relieved the company did so well in what he called a "share market hallstom".

But everything was too far advanced to alter course when the market started to look brittle.

"These listing processes



Momentum: Pro Medicus CEO Sam Hupert and technical director Anthony Hall

Picture: David Croall

take place over a long time period and they're difficult to stop," he said.

Dr Hupert said there was no urgent financial necessity to raise the \$23 million by floating off 20 per cent of the company. But it made it easier to offer staff a stake in the business, and makes it possible to scrip-based acquisition.

Dr Hupert said the company's software system

Anthony Hall started Pro Medicus 17 years ago and now have 80 per cent of the diagnostic imaging market in Australia.

This enables radiologists to send results of X-rays and other tests directly into the computers of the referring

also a benefit to patients in that using computers to transmit pathology results meant systems could be programmed to look for unusual results and pick up errors.

Pro Medicus sells software packages that organise most of a doctor's surgery paperwork including appointments

ensure its growth and success. One is the ageing of the population and the consequent demand for medical services.

The other — directly related — is the need by government to control health costs as the population gets older and treatments become more

Pro Medicus stags have a field day

SHARES in medical software supplier Pro Medicus traded at a pre-

price of \$1.15 a share. Managing director and co-founder Sam

information technology products and services to medical practitioners

Medicus had no current plans to raise capital but

Big demand for Promedicus float

Lachlan Johnston

E-health group Promedicus is expected to unveil the details of its \$23 million float to the public this week, after being inundated in its offer to institutional investors.

The float, underwritten by J.B. Were & Son, is understood to be priced at \$1.15 per share, giving the group a market capitalisation

The float is likely to focus market attention on the growing competition to provide Internet services to doctors.

Promedicus's corporate profile claims the company provides information technology "solutions to the medical profession". This includes practice management software applications, as well as networking

11/10/00

The Sydney Morning Herald

Pro Medicus lists at healthy premium

Medical software supplier Pro Medicus rocketed as high as 41 per cent above its float offer price when it listed on the Australian Stock Exchange yesterday.

The company, which plans to make its software available over the Internet, opened trading at a price of \$1.41 per share, a 41 per cent premium to its \$1.15 offer price.

capital, as well as to allow the establishment of an employee option plan.

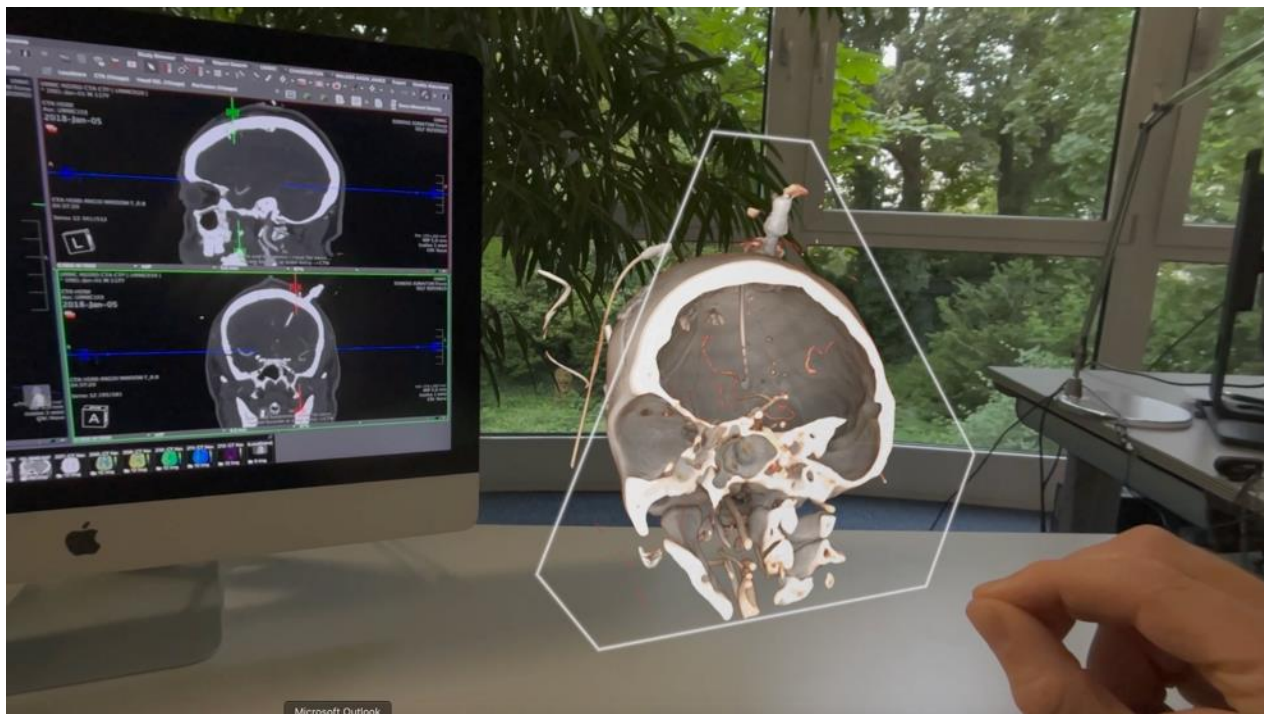
Dr Hupert and Mr Hall will continue to hold 80 per cent of the company's shares.

The offer was keenly sought by institutional investors, despite the sell-down and the relatively high price to earnings multiple of 23 times on which the float had

25th Anniversary PME IPO

- October 2000 - Issued capital 100M shares @ \$1.15
- Current shares on issue 104,495,170
- Increase of 4,495,170 (<5%) over 25 years
- All new shares issued as part of staff LTI
- Company has been self funding throughout
- Remains debt free to this day

Visage Ease VP for Apple Vision Pro



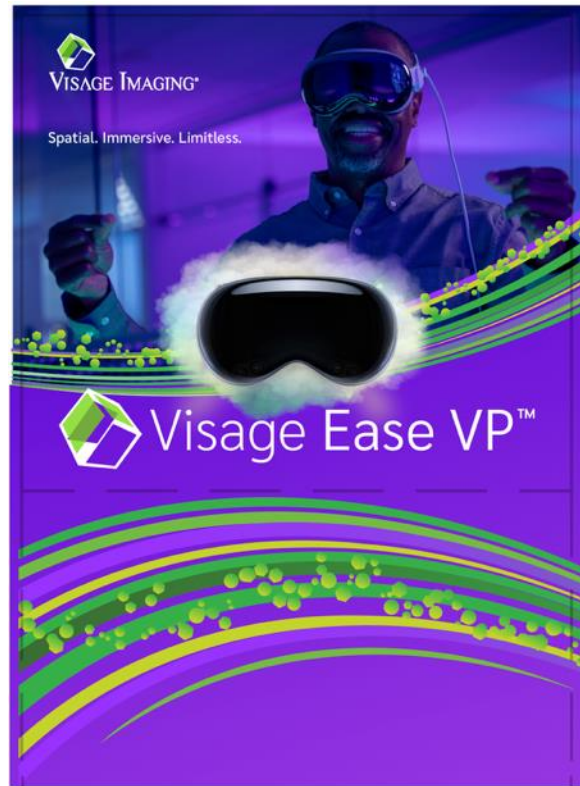
“Underpins our belief that our technology is 18 to 24 months ahead of competitors, if not more.”

Visage Ease VP for Apple Vision Pro

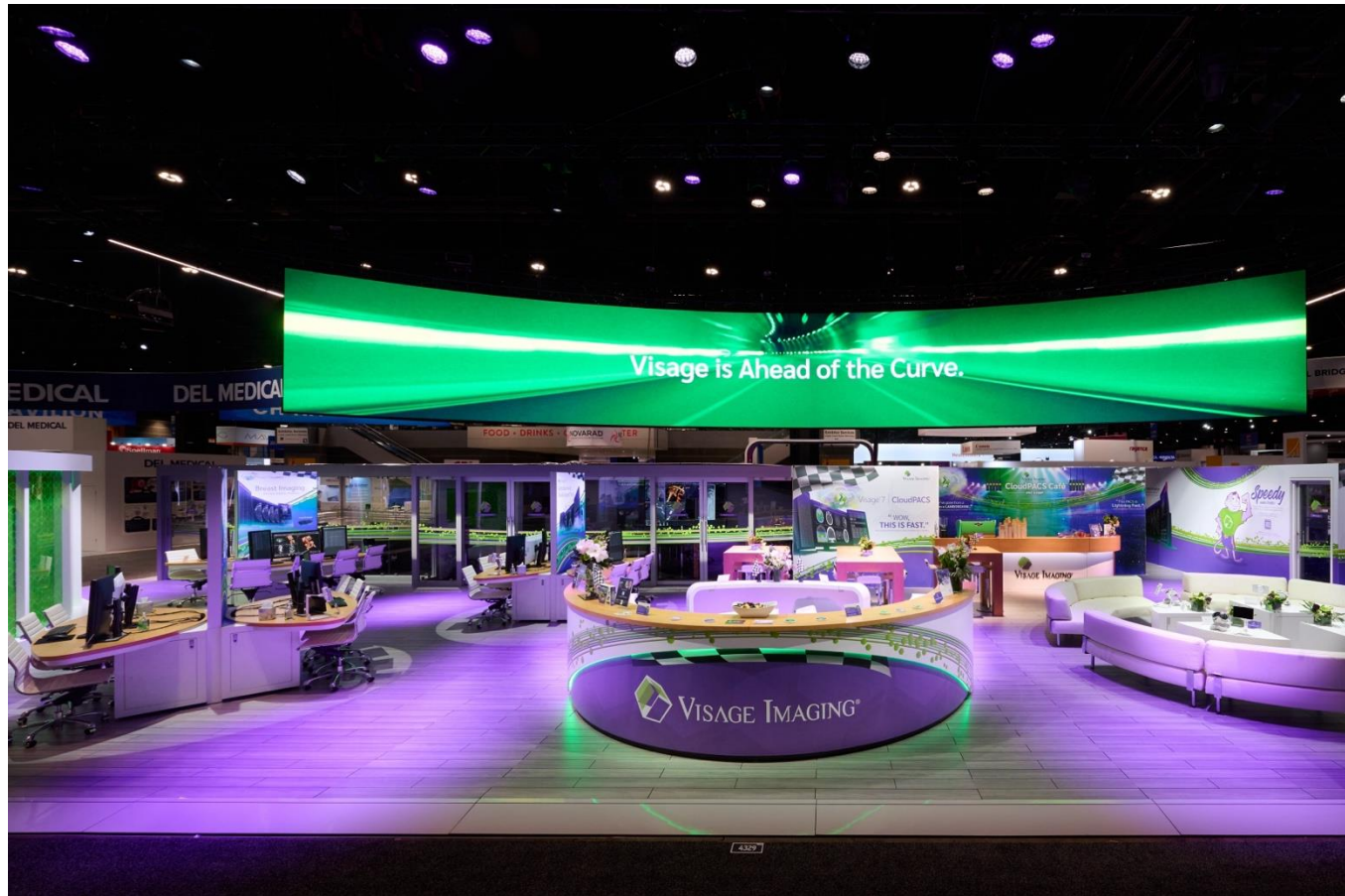
Spotlight: Reimagining Radiology with Apple Vision Pro

[Apple Michigan Avenue](#) Mon, December 16:00 p.m. – 7:00 p.m. Apple Michigan Avenue

Discover how Apple Vision Pro is helping to pioneer what's possible in radiology. Join Dr. Elias G. Kikano, Dr. Paul M. Murphy, and Dr. Andrew C. Gordon, along with Dr. Malte Westerhoff from Visage Imaging, as they share insights on how spatial computing is transforming medical imaging. They'll also discuss personal experiences within their own healthcare facilities.



RSNA 2024



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RSNA 2024



In Summary - FY25

- Most successful year in company's history
- Expanded product portfolio – “full stack” solution
- Proven implementation & support capability
- Cloud – huge strategic advantage over competitors
- Unparalleled value proposition both clinical and financial RoI
- North American footprint and pipeline continue to grow strongly
- 1st Cardiology site live – UC Health (Colorado) to follow in FY26
- Visage 7 Digital pathology (WIP)
- Visage well positioned to leverage AI as it becomes mainstream
- Increasing use cases for Visage Ease VP for Apple Vision Pro

In Summary - FY26 - YTD

- Off to a strong start
- Contracted Sales in 1st 5 months - minimum TCV of A\$273M
- Phase 1 Trinity & U Iowa implementations successfully completed (Oct & Nov)
- Company set to deliver on 3-year growth plan (FY24 to FY26)
- Company ahead of budget YTD
- U Kentucky on track to go live December 2025
- Strong momentum going into 2nd half FY2026

pro♦medicus



Thank you.