

25 November 2025

Osteopore strikes 5 year partnership with DKSH for dental product distribution in Malaysia

Highlights

- Osteopore strikes a 5-year partnership with DKSH Malaysia Sdn Bhd, subsidiary of DKSH Holding Ltd (SIX:DKSH) for the distribution of its dental products in Malaysia.
- This partnership aims to establish Osteopore's dental products as the new gold standard in Guided Bone Regeneration, targeting between 20-30% Compound Annual Growth Rate (CAGR) over the first five years.
- The key target customers are Malaysian oral maxillofacial surgeons, prosthodontists, and periodontists in private practice.

Australian-Singaporean regenerative medicine company **Osteopore Limited (ASX:OSX; Osteopore or Company)** – a global leader in 3D-printed biomimetic and bioresorbable implants – is delighted to announce a five year partnership with DKSH Malaysia Sdn Bhd, a subsidiary of DKSH Holding Ltd (SIX:DKSH), for the distribution of its dental products, Osteomesh® and Osteoplug®, in Malaysia.

The dental products covered in this partnership are off-the-shelf products designed to assist in a surgical procedure known as Guided Bone Regeneration (GBR) where a combination of membrane, bone grafts, and/or bone substitutes are used to encourage new bone growth in areas where there is insufficient bone volume.



Based on a market research report¹, the Malaysian GBR and Guided Tissue Regeneration market is projected to reach around USD\$60 million by 2028 with a CAGR of 6.3%. Growth drivers include medical tourism and increasing awareness of periodontal health. Bioresorbable membranes and enhanced regenerative materials are also reported to be gaining traction in Malaysia.

Based on in-market research, Osteopore and DKSH Malaysia will focus on oral maxillofacial surgeons, prosthodontists, and periodontists, who are practicing predominantly in the major cities of Selangor and Kuala Lumpur, Johor, and Penang.

Osteopore and DKSH Malaysia aim to triple the number of products currently supplied in the first year of partnership and become the new gold standard in Guided Bone Regeneration. Osteopore and DKSH Malaysia are committed to driving strong and sustainable growth for the brand, supported by increasing clinical adoption and expanding market reach nationwide.

This commercial collaboration builds on the prospective post-market clinical study in collaboration with Universiti Malaya (UM)² that has recently commenced. In the study, Osteopore's polycaprolactone membrane is being compared against collagen membrane, and is led by oral maxillofacial surgeon Dr. Tan Chuey Chuan from the Department of Oral and Maxillofacial Clinical Sciences at UM.

Summary of key commercial terms:

- **Terms of Agreement:** Initial term of five (5) years and two months or until 30 December 2030;
- **Products:** Osteomesh® and Osteoplug® for use in dental surgery

¹ Market Research Intellect, "Guided Tissue Regeneration Gtr Membrane Market by Applications: Malaysia, Germany, Japan, Canada, Hong Kong", 9 September 2025.

² ASX Announcement, "OSX & Universiti Malaya initiate dental bone healing trial", 8 August 2025.

Commenting on the partnership with DKSH Malaysia, CEO Dr Yujing Lim, said:

"We are glad to have secured a partnership with DKSH Malaysia shortly after the clinical study has commenced. With local clinical data being generated by the leading research university hospital in Malaysia, we can expect to leverage the clinical outcomes to support in-market adoption.

"As we continue to realign and strengthen our sales and distribution channels in a progressive and organised manner, we look forward to a strong partnership with DKSH Malaysia to introduce a technology that is experiencing growing traction in the country", said Dr Lim.

Commenting on the partnership with Osteopore, Sandeep Tewari, Vice President, Healthcare at DKSH Malaysia , said:

"Osteopore's technology has the potential to be first-in-class in Malaysia, and we are excited to support the launch of this innovative solution and to make it accessible to healthcare professionals and patients across the market.

"Clinicians within our network have expressed strong interest in Osteopore's products, especially when bone regrowth and augmentation are required. This partnership reinforces DKSH's commitment to enriching people's lives and providing healthcare for all by delivering advanced medical innovations that elevate the standard of care across Malaysia", said Sandeep.

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This announcement has been authorised for release to the ASX by the Board of Osteopore Limited.

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About Osteopore Limited

Osteopore Ltd. is a global medical technology company founded in Singapore and listed in Australia that commercialises products designed to enable natural bone healing across multiple therapeutic areas. Osteopore's patented technology fabricates specific micro-structured scaffolds for bone regeneration through 3D printing and bioresorbable material.

Osteopore's patent-protected scaffolds are manufactured using a proprietary manufacturing technique with a polymer that naturally dissolves over time to only allow natural and healthy bone tissue, significantly reducing the post-surgery complications commonly associated with permanent bone implants. Our 3D printing technology is unique to Osteopore.

About DKSH

For 160 years, DKSH has been delivering growth for companies in Asia and beyond across its Business Units Healthcare, Consumer Goods, Performance Materials, and Technology. As a leading Market Expansion Services provider, DKSH offers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services, following its purpose of enriching people's lives. DKSH is a participant of the United Nations Global Compact and adheres to its principles-based approach to responsible business. Listed on the SIX Swiss Exchange, DKSH operates in 36 markets with 28,060 specialists, generating net sales of CHF 11.1 billion in 2024. DKSH Business Unit Healthcare distributes pharmaceuticals, consumer health, over-the-counter products and medical devices. With around 7,940 specialists, the Business Unit generated net sales of CHF 5.7 billion in 2024. www.dksh.com/hec

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