

Elsight secures first commercial purchase order for CY2026 from U.S. Public Safety Customer Amid Accelerating FAA Part 108 Rulemaking

Key Highlights:

- **Significant Purchase Order:** Elsight has successfully secured a purchase order valued at US\$460K (A\$682K) from a prominent U.S.-based commercial customer in the public safety sector
- **Broadening Market Impact:** This order underscores the growing commercial viability of Elsight's technology beyond the defence Sector, signalling an increased potential for widespread adoption as U.S. BVLOS regulations (FAA "Part 108") continue to evolve
- **Public Safety as a Key Growth Segment:** the public safety sector is emerging as a leading early-use commercial segment for BVLOS-enabled drone operations, highlighting the importance of this market in advancing drone technology applications

Elsight Limited (ASX: ELS) ("Elsight" or the "Company"), the global provider of resilient connectivity solutions for unmanned systems, is pleased to announce it has received a **US\$460,000 (A\$682K) purchase order** from a U.S.-based commercial customer in the public safety sector.

This order represents the Company's first announced commercial customer deal in calendar year 2026 and marks an important milestone in demonstrating the commercial value and scalability of Elsight's technology outside of defence markets.

Commercial momentum supported by U.S. regulatory advancement

This purchase order comes against the backdrop of increasing regulatory momentum in the United States aimed at enabling routine Beyond Visual Line of Sight (BVLOS) operations for commercial and public safety use cases.

In June 2025, the White House issued an Executive Order directing the FAA to accelerate BVLOS rulemaking, including the publication of a proposed rule and a defined path toward a final framework. In August 2025, the FAA subsequently released its Notice of Proposed Rulemaking (NPRM) titled "*Normalizing Unmanned Aircraft Systems Beyond Visual Line of Sight Operations*", commonly referred to by industry as "Part 108", with the public comment period closed in October 2025.

While the final rule has not yet been adopted, Elsight believes the increasing clarity and direction of the regulatory framework is already driving earlier commercial adoption, particularly in high-value operational environments such as public safety.

Based on publicly available information and industry analysis, and the timeline directed by the Executive Order that accelerated BVLOS rulemaking, the final FAA Part 108 rule is widely expected by industry participants by spring 2026.

Industry analysis further suggests that once published, the final rule would typically be followed by a transition or implementation period of approximately 6 to 12 months, allowing operators, manufacturers, and ecosystem participants time to prepare for compliance and operational deployment.

While timing and final rule details remain subject to regulatory processes, Elsight believes this anticipated progression is contributing to increasing commercial engagement and early-stage adoption in advance of full regulatory implementation.

Market Significance & Commercial Validation

Public safety represents a key early commercial market for Beyond Visual Line of Sight (BVLOS) operations, encompassing critical applications such as **Drone as First Responder (DFR)**, emergency response, and situational awareness.

- **High-Reliability Demands:** These use cases demand continuous, high-reliability, always-on connectivity, a core strength of Elsight's **Halo platform** which is purpose-built for such mission-critical operations.
- **Commercial Momentum:** This purchase order highlights the significant commercial value of Elsight's technology beyond the defence sector.
- **Regulatory Tailwinds:** Adoption in the commercial sector is expected to accelerate as regulatory barriers (such as the FAA's "Part 108" rulemaking) are reduced, and BVLOS operations move toward routine deployment.

Yoav Amitai, CEO of Elsight, commented:

"This order is an important signal of the commercial value of our technology. Public safety customers operate in some of the most demanding environments, and they are increasingly preparing for scaled BVLOS operations as the U.S. regulatory framework continues to take shape. We see this as an early indicator of accelerating commercial momentum driven by regulatory progress in parallel to the continued growth in the defence market."

Authorised for release by the Board of Directors of Elsight Limited.

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About Elsight (ASX:ELS)

Elsight's (www.elsight.com) flagship product, the Halo, uses multi-link bonding to provide the most robust connectivity for drones and other unmanned systems. By adding cellular communications aggregated with satellite and RF communications, the Halo is 99.99% reliable and cyber secured. With options for less than a 100-gram card or a boxed ground version, the Halo provides continuous connectivity even in the most challenging areas for stationary, portable, or actively mobile situational requirements. Elsight's products serve many vertical markets leveraging UAV and UAS technologies including the military, HLS, public safety, delivery, medical, oil and gas, utilities, inspections, surveillance and others. Elsight was founded in 2009.