

ASX Announcement

OMG GROUP Limited (ASX: OMG)

21 January 2026

## Q2 FY26 Quarterly Activities Report: Record cash receipts underpin first positive operating cashflow quarter

### Key highlights

- First positive operating cashflow achieved, with net operating inflows of +\$212k, marking a significant milestone for the Company amid the established long-term uptrend in group revenues
- Customer cash receipts ~\$2.0 million for the quarter, reflecting strong demand across all product channels
- Net sales growth accelerated materially, with:
  - Q2 FY26 net sales up 63% year-on-year
  - H1 FY26 net sales up 79% year-on-year
- Q2 FY26 Blue Dinosaur Australia eCommerce sales up 86% year-on-year, underpinned by disciplined execution in key promotional periods
- Broad uptrend in group sales profile reflected by record half-year performance, with H1 FY26 group sales surpassing \$3.0 million
- Closing cash balance of \$2.2 million as at 31 December 2025, providing strong liquidity and funding flexibility
- Expanded distribution footprint across grocery, petrol & convenience and ecommerce channels, supporting continued sales momentum into CY2026
- New high-margin Japanese matcha wholesale channel established, with first purchase order secured
- Execution of new working capital facilities with OptiPay, a leading B2B finance platform

OMG Group Ltd (ASX: OMG) ("OMG Group" or "the Company") is pleased to provide the following overview of activities undertaken during the three-month period ended 31 December 2025 (the "quarter").

### Management commentary:

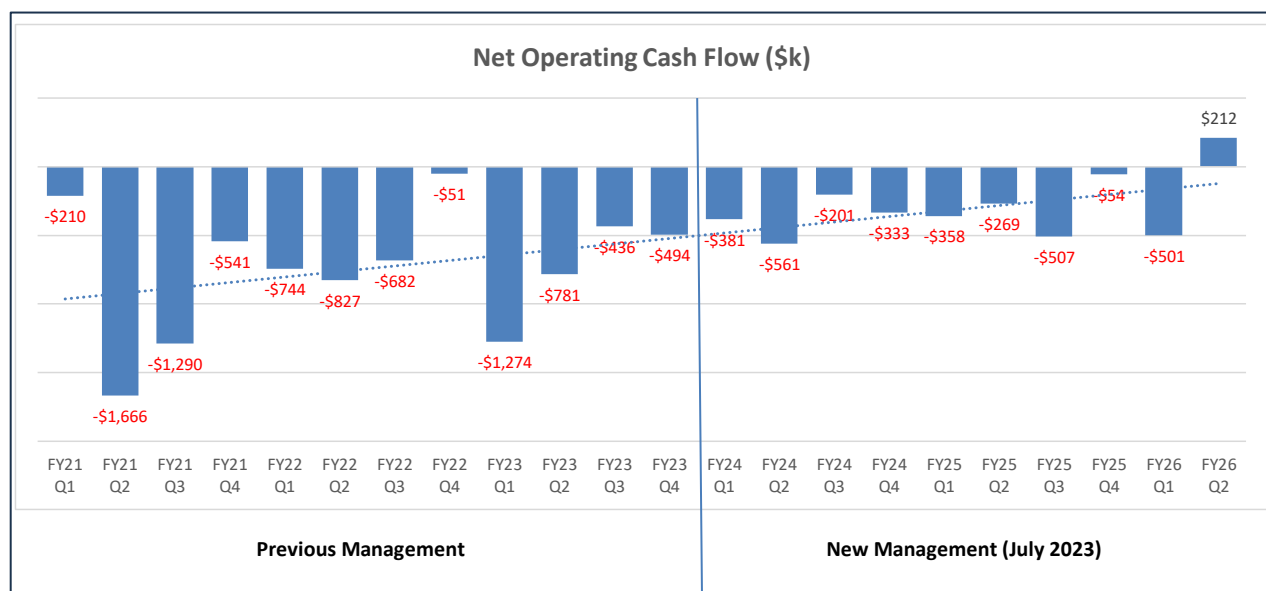
**OMG Group's Chief Executive Officer, Alex Aleksic said:** *"The December quarter marked an important inflection point for OMG Group as we transition from a phase of investment, product development and logistics management into one of scalable, cash-generative growth. The achievement of positive operating cashflow reflects the strength of the foundations we have established across brand, distribution and supply chain, and positions the business well as we continue to expand our footprint across key retail and ecommerce channels."*

*"Looking ahead, our focus remains on executing a disciplined growth strategy that leverages our diversified distribution model, growing ecommerce capability and the introduction of new, high-margin revenue streams. With a strengthened balance sheet and improving operating leverage, OMG Group is well positioned to continue scaling in FY26 while driving margin improvement and long-term shareholder value."*

### Group Operating Results

Q2 FY26 milestones were highlighted by the Company's first-ever positive operating cashflow quarter, complemented by accelerating top-line growth and a strengthened balance sheet. The quarter reflected the cumulative benefits of OMG Group's multi-brand, multi-channel growth strategy, with strong momentum across Blue Dinosaur, Oat Milk Goodness, and the newly established sales channel for premium Japanese matcha.

Record sales execution through key retail partners and ecommerce channels translated directly into improved operating leverage and cash generation, as net operating cash inflows rose to \$212,000.



Customer cash receipts of ~\$2.0 million during the quarter were underpinned by strong demand across both physical retail networks and ecommerce channels, supported by record November sales, continued restocking by major grocery partners and effective execution across peak promotional periods. Importantly, these inflows were achieved alongside improved working capital management, including optimised inventory levels and more efficient fulfilment processes.

OMG Group closed the quarter with a cash balance of \$2.2 million, leaving it with the required financial flexibility to support near-term inventory requirements, new product launches and the expansion of high-margin wholesale opportunities, including premium Japanese matcha. With operating cash generation now established, the Company is well positioned to continue executing its growth strategy while maintaining a disciplined approach to capital management.

### Supply Chain Optimisation

During the quarter, OMG Group delivered an upgrade to its supply chain function with the onboarding and integration of Shiperoo as the Company's fulfilment and logistics partner, enabling a more scalable, technology-driven operating model.

Shiperoo's automated fulfilment hubs in Victoria and New South Wales now manage the distribution of Blue Dinosaur and Oat Milk Goodness products, providing same-day order processing, improved inventory visibility and more efficient logistics execution. This enhanced capability supports OMG Group's expanded retail footprint across major grocery and convenience channels, while also improving service levels for direct-to-consumer ecommerce customers.

The transition to an automated fulfilment model contributed to the positive operating cashflow result achieved during the quarter, and with a more resilient and scalable supply chain now in place, OMG Group is well positioned to support further sales growth as the business continues to drive topline revenue growth in FY26.

## Retail Distribution

OMG Group continued to expand its physical retail and convenience channel footprint during the quarter, further strengthening its diversified, multi-channel distribution strategy. The period was highlighted by the execution of a new ranging agreement with Metro Petroleum, providing an additional national sales channel for Blue Dinosaur products and reinforcing momentum across the petrol and convenience store segment.

Under the agreement, three Blue Dinosaur protein bar SKUs commenced rollout into approximately 300 Metro Petroleum stores nationwide, with a primary concentration across the New South Wales market. This development builds on earlier distribution agreements with 7-Eleven, Quikstop and Canteen One, and reflects continued demand from convenience retailers seeking high-performing, better-for-you snack options.

The expansion of the Company's retail footprint complements ongoing ranging growth across major grocery channels, including Woolworths, and materially increases OMG Group's exposure to high-traffic retail environments during peak demand periods. With an increasingly diversified mix of grocery, petrol, convenience and ecommerce channels now in place, OMG Group is well positioned to capture incremental sales growth and continue scaling its multi-brand portfolio into CY26.

## Premium Japanese Matcha – New High-Margin Revenue Channel

In November, OMG Group established a new high-margin wholesale and product development platform through the execution of a five-year exclusive supply and distribution agreement with premium Japanese matcha producer SANDAI Group. The agreement provides OMG Group with exclusive access to up to 350,000kg per annum of ceremonial-grade Japanese matcha for distribution in the Australian market.

Early commercial traction was achieved during the quarter, with OMG Group securing its maiden wholesale purchase order for SANDAI matcha in the Australian market. The initial order was placed following product sampling and was received without any dedicated marketing expenditure, highlighting strong underlying demand for premium matcha products amid ongoing global supply constraints.

In parallel, product development activities are underway to integrate SANDAI's premium matcha into OMG Group's existing brand portfolio, including potential applications across ready-to-drink beverages and functional snack products. The matcha platform is expected to complement the Company's established sales channels and contribute incremental, high-margin revenue as part of the Company's diversified product offering.

## Outlook

OMG Group's Q2FY26 trading results leave the Company well positioned to capitalise on its expanded distribution footprint across grocery, petrol and convenience channels, alongside a rapidly growing ecommerce platform that continues to deliver high-margin revenue. With inventory, fulfilment and working capital frameworks now aligned to support scale, management expects to generate continued sales growth and improved operating leverage as volumes increase.

Looking ahead, OMG Group's strategic focus remains on disciplined execution across its core brands while selectively expanding into complementary, high-margin categories. The integration of premium Japanese matcha into both wholesale and branded product channels provides an additional growth lever, while ongoing optimisation of supply chain and logistics infrastructure is expected to support margin expansion. With multiple revenue catalysts and a scalable operating platform, OMG Group is well positioned to continue building a sustainable, cash-generative FMCG business and deliver long-term shareholder value through FY26 and beyond.

**ASX additional information:**

In accordance with ASX Listing Rule 4.7C.3, OMG Group advises that an amount of \$144,000 was paid to executive and non-executive directors in payment of their directors' fees, salaries, and post-employment benefits.

**Join OMG Group's Interactive Investor Hub**

Access the latest Company information and engage with management by asking questions about OMG Group's latest announcements and updates:

<https://omg-group.com.au/auth/signup>

This announcement has been approved for release by the Board of Directors of OMG Group Limited.

**-ENDS-**

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**About OMG Group**

OMG Group is a health & wellness food company. The Company was established with a vision to provide engaging brands that provide the very best foods to meet consumer demand for clean, sustainable and healthy products. The core brands in the portfolio are Blue Dinosaur® and Oat Milk Goodness.

## Appendix 4C

### Quarterly cash flow report for entities subject to Listing Rule 4.7B

**Name of entity**

OMG GROUP LIMITED (ASX: OMG)

**ABN**

82 616 507 334

**Quarter ended ("current quarter")**

31 December 2025

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (6 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	1,988	3,158
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(998)	(2,063)
(c) advertising and marketing	(417)	(742)
(d) leased assets	-	-
(e) staff costs	(218)	(401)
(f) administration and corporate costs	(121)	(202)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	-
1.5 Interest and other costs of finance paid	(22)	(39)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	-
<b>1.9 Net cash from / (used in) operating activities</b>	<b>212</b>	<b>(289)</b>
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	-
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>-</b>	<b>-</b>

<b>3.</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	400	2,000
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(52)	(138)
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	(30)	(30)
3.8	Dividends paid	-	-
3.9	Other (opening cash balance from Good Oats Pty Ltd received on completion of acquisition)	-	-
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>318</b>	<b>1,832</b>

<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	1,654	641
4.2	Net cash from / (used in) operating activities (item 1.9 above)	212	(289)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	-
4.4	Net cash from / (used in) financing activities (item 3.10 above)	318	1,832
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	<b>Cash and cash equivalents at end of period</b>	<b>2,184</b>	<b>2,184</b>

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	2,184	1,654
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>2,184</b>	<b>1,654</b>

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	144
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i>		

<b>7.</b>	<b>Financing facilities</b> <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	<b>Total facility amount at quarter end \$A'000</b>	<b>Amount drawn at quarter end \$A'000</b>																									
7.1	Loan facilities	1,000	493																									
7.2	Credit standby arrangements	-	-																									
7.3	Other (please specify)																											
7.4	<b>Total financing facilities</b>	1,000	493																									
7.5	<b>Unused financing facilities available at quarter end</b>		507																									
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.																											
	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 30%;">Facility</th> <th style="width: 15%;">Facility limit \$A'000</th> <th style="width: 15%;">Amount drawn \$A'000</th> <th style="width: 20%;">Interest rate</th> <th style="width: 20%;">Secured</th> </tr> </thead> <tbody> <tr> <td>Optipay:</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Debtor finance</td> <td style="text-align: center;">500</td> <td style="text-align: center;">0</td> <td style="text-align: center;">11.59% p.a.</td> <td style="text-align: center;">Yes</td> </tr> <tr> <td>Trade finance</td> <td style="text-align: center;">500</td> <td style="text-align: center;">493</td> <td style="text-align: center;">12.84% p.a.</td> <td style="text-align: center;">Yes</td> </tr> <tr> <td><b>Totals</b></td> <td style="text-align: center;"><b>1,000</b></td> <td style="text-align: center;"><b>493</b></td> <td></td> <td></td> </tr> </tbody> </table>	Facility	Facility limit \$A'000	Amount drawn \$A'000	Interest rate	Secured	Optipay:					Debtor finance	500	0	11.59% p.a.	Yes	Trade finance	500	493	12.84% p.a.	Yes	<b>Totals</b>	<b>1,000</b>	<b>493</b>				
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<b>8.</b>	<b>Estimated cash available for future operating activities</b>	<b>\$A'000</b>
8.1	Net cash from / (used in) operating activities (item 1.9)	212
8.2	Cash and cash equivalents at quarter end (item 4.6)	2,184
8.3	Unused finance facilities available at quarter end (item 7.5)	507
8.4	Total available funding (item 8.2 + item 8.3)	2,691
8.5	<b>Estimated quarters of funding available (item 8.4 divided by item 8.1)</b>	<b>#N/A</b>
<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>		
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
8.6.1	Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer:	
8.6.2	Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer:	



8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer:

*Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.*

### Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 21 January 2026

Authorised by: The Board of Directors

### Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.