



29 January 2025

## ASX Announcement

### Jatcorp reports strong sales growth in Q2 FY26

Jatcorp Limited (ASX: JAT) ("Jatcorp" or the "Company"), an Australian health and wellness consumer goods company, provides its quarterly activities and cash flow report for the quarter ending 31 December 2025 (Q2 FY26). Financial data for Q2 FY26 in this announcement is unaudited.

#### Highlights

- Revenue from operations were \$12.38 million, up 165% compared to \$4.68 million in the prior corresponding quarter (Q2 FY25, PCP)
- The strong sales in Q2 FY26 were driven by increased demand for the Neurio product range in Australia and Hong Kong as well as continued growth of the Moroka product range in China which has benefited from improved brand recognition and customer awareness as well as seasonal demand
- Net operating cash flow was (\$1.136 million), down from (\$0.013) million in Q2 FY25.
- Continued to progress positive discussions with distribution partners across Southeast Asia

#### Jatcorp CEO, Sean Li, said:

*"We are pleased with the sales of our key brands this quarter. Neurio sales in Australia and Hong Kong continue to rise while Moroka sales in China were very strong. Conditions continue to be positive for both, and we continue to investigate further distribution opportunities across Southeast Asia."*

*In addition to our marketing efforts throughout this quarter, in which we once again showcased our operations at the China International Import Expo in Shanghai, our manufacturing facility (ANMA) in Melbourne continues to attract customer attention. We have continued to invest in the facility and onboard new clients.*

*Finally, we are grateful to our shareholders who participated in the entitlement offer during the quarter. The funds will be used to support Jatcorp's growing cash flow needs and will help to strengthen the company's market presence.*

#### Business update

During Q2 FY26 Jatcorp announced its intention to raise \$4.2 million (before costs) through a 1 for 3 non-renounceable entitlement by issuing 28,089,785 new shares. The Entitlement price was set at \$0.15 per share.

The Entitlement Offer, which closed on 9 January 2026, was fully underwritten by HS Global E-Commerce (HK) Limited, a significant partner and shareholder of Jatcorp.

The primary use of the funds raised under the Entitlement Offer included:

- Working capital and operations: maintaining day-to-day operations, strengthening liquidity, and supporting cash flow needs across the business units; and
- Market expansion: strengthening the company's market presence and accelerating revenue growth under the company's new development strategy

Jatcorp's partnership with key e-commerce partner HS International continues to perform well and the Company is targeting \$11 million+ in Moroka purchases in FY26 under its previously agreed performance incentive deed. Additionally, HS International is currently in discussions with Jatcorp to develop new products and distribution channels.

## **Marketing and Sales**

During Q2 FY26, Jatcorp showcased its manufacturing capabilities and product portfolio at the China International Import Expo (CIIE) in Shanghai. Similar to previous exhibitions, the Company maintained its large presence at the Expo, using its branded booth to attract existing and potential customers. Following the CIIE Expo, in December numerous industry experts and potential customers visited Jatcorp's ANMA facility in Melbourne.

Jatcorp continued to progress positive discussions with distribution partners across Vietnam and Malaysia and ongoing investment in product research and development is expected to benefit sales.

These combined efforts enhanced brand visibility, advanced partner engagement, and are expected to translate into increased sales opportunities.

## **ANMA update**

Manufacturing at Jatcorp's ANMA facility in Melbourne continues to attract increasing customer attention. During Q2 FY26, ANMA onboarded two new OEM clients and is well-advanced in discussions with other potential OEM customers.

During the quarter, ANMA also completed a major production line upgrade, doubling capacity on that line, and optimised several existing production lines, further enhancing overall manufacturing efficiency and capability.

During the quarter, Jatcorp entered into a manufacturing arrangement with BTNature, under which BTNature transitioned the production of a substantial portion of its existing products to ANMA. Initial orders have already been received under this arrangement, and manufacturing has commenced.

## Management Update

In Q2 FY26, Mr. Jack (Zhan) Wang was appointed as a Non-Executive Director of Jatcorp Limited. Mr Wang was previously a director of the Company until he resigned on 22 November 2024.

## Expenditure on business activities

A summary of the expenditure incurred on Jatcorp's business activities for the quarter is as follows:

*Note: No international trading business this year.*

Expenditure Category	Q2 FY26	Q2 FY25	yoy
	AUD'000	AUD'000	(+/-)%
Product manufacturing and operating costs	8,455	1,218*	594%
Advertising and marketing costs	2,047	2,114	-3%
Leasing	92	115	-20%
Employees	829	845	-2%
Interest	83	91	-9%
Administration and corporate*	882	2,044	-57%

## Related party transactions

The payments made to related parties and their associates totalled \$134,000 for the quarter including:

- Directors' remuneration and consulting fee of \$113,000
- Marketing fees etc paid to a related party of \$21,000 in line with standard marketing fee policy

\* Q2 FY25 product manufacturing costs were impacted by the stock return in December 2024 which was related to the trademark dispute in China. Manufacturing costs were revised and deducted.

This announcement was authorised by the Board of Jatcorp Limited.

**ENDS**

For further information, please contact:

### Investors

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## About Jatcorp Limited

*Jatcorp Limited (ASX: JAT) is a rapidly evolving Australian health and wellness consumer goods company recognised for its innovative and unique health and functional food products. Our vision is to become a health and wellness consumer goods leader in the Asia Pacific region.*

## Appendix 4C

### Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity		
Jatcorp Limited		
ABN		Quarter ended ("current quarter")
31 122 826 242		31/12/2025
Consolidated statement of cash flows		
		Current quarter \$A'000
		Year to date (6 months) \$A'000
<b>1</b>	<b>Cash flows from operating activities</b>	
1.1	Receipts from customers	11,247
	-Receipts from ordinary sales	12,495
	-Receipts from customer deposit	(1,248)
1.2	Payments for	-
	(a) research and development	-
	(b) -product manufacturing and operating costs	(8,455)
	(c) advertising and marketing	(2,047)
	(d) leased assets	(92)
	(e) staff costs	(829)
	(f) administration and corporate costs	(882)
1.3	Dividends received (see note 3)	-
1.4	Interest received	5
1.5	Interest and other costs of finance paid	(83)
1.6	Income taxes paid	-
1.7	Government grants and tax incentives	-
1.8	Other (provide details if material)	-
<b>1.9</b>	<b>Net cash from / (used in) operating activities</b>	<b>(1,136)</b>
<b>2</b>	<b>Cash flows from investing activities</b>	
2.1	Payments to acquire:	
	(a) entities	-
	(b) businesses	-
	(c) property, plant and equipment	(69)
	(d) investments	-
	(e) intellectual property	-
	(f) other non-current assets	-
2.2	Proceeds from disposal of:	
	(a) entities	-
	(b) businesses	-
	(c) property, plant and equipment	1,101
	(d) investments	-
	(e) intellectual property	-
	(f) other non-current assets	-

2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>1,032</b>	<b>878</b>

  

<b>3</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	(6)	(7)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
<b>3.1</b>	<b>Net cash from / (used in) financing activities</b>	<b>(6)</b>	<b>(7)</b>

  

<b>4</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of quarter/year to date	<b>3,415</b>	<b>3,114</b>
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,136)	(680)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	1,032	878
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(6)	(7)
4.5	Effect of movement in exchange rates on cash held		
<b>4.6</b>	<b>Cash and cash equivalents at end of quarter</b>	<b>3,305</b>	<b>3,305</b>

  

<b>5</b>	<b>Reconciliation of cash and cash equivalents</b>	<b>Current quarter</b>	<b>Previous quarter</b>
	at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>\$A'000</b>	<b>\$A'000</b>
5.1	Bank balances	3,305	3,114
5.2	Call deposits	-	
5.3	Bank overdrafts	-	
5.4	Other (provide details)	-	
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>3,305</b>	<b>3,114</b>

  

<b>6</b>	<b>Payments to related parties of the entity and their associates</b>	<b>Current quarter</b>
		<b>\$A'000</b>
6.1	Aggregate amount of payments to related parties and their associates included in item 1	134
6.2	Aggregate amount of payments to related parties and their associates included in item 2	

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

## 7 Financing facilities available

*Note: the term "facility" includes all forms of financing arrangements available to the entity.*

*Add notes as necessary for an understanding of the sources of finance available to the entity.*

- 7.1 Loan facilities
- 7.2 Credit standby arrangements
- 7.3 Other (please specify)
- 7.4 **Total financing facilities**

Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
4,500	-
5	0
4,505	0

## 7.5 Unused financing facilities available at quarter end

4,505

- 7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

7.1 NAB unsecured debt facility: \$2 M, 45 days repayment, Annual rate 1.5%+ATR rate; \$1M, 120 days repayment, Annual rate 1.5%+AIR rate; \$1.5M, preapproval revolving leasing. Credit card limit: \$5k

## 8 Estimated cash available for future operating activities

- 8.1 Net cash from / (used in) operating activities (Item 1.9)
- 8.2 Cash and cash equivalents at quarter end (Item 4.6)
- 8.3 Unused finance facilities available at quarter end (Item 7.5)
- 8.4 Total available funding (Item 8.2 + Item 8.3)

- 8.5 **Estimated quarters of funding available (Item 8.4 divided by Item 8.1)**

\$A'000
(1,136)
3,305
4,505
7,806
7

*Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.*

- 8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

- 1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A

- 2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

- 3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

### Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 29/1/2026

Authorised by: The Jatcorp Limited Board

(Name of body or officer authorising release – see note 4)

### Notes

- 1 This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2 If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3 Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4 If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5 If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.