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# commsgroup

## 1H FY26 Half Year Results

25 February 2026

COMMS GROUP LIMITED (ASX: CCG)  
[www.commsgroup.limited](http://www.commsgroup.limited)

This document has been approved by the Board of Comms Group Limited

# Agenda



**Introduction &  
Highlights**



**Financial  
Highlights**



**Operational  
Update**



**Strategy &  
Outlook**



**Q&A**

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## Who we are



### **A specialised communications and managed IT services provider to businesses.**

Headquartered in Sydney, Australia with operations in Melbourne, Gold Coast, Hobart, Singapore, London, and the Philippines and extensive coverage across the Asia-Pacific region.

Servicing businesses, Enterprise and Government, as well as wholesale services to domestic and international telcos and IT services companies.

Focused on generating strong shareholder returns.

#### **C** Domestic (Australian) Business:

- **Communications & Collaboration** services for Small Medium Enterprise (SME), Corporate & Gov.
- **Secure Managed IT Solutions** including cloud computing (IaaS) services for Corporate & Gov.

#### **C** Global Business:

- **Global & Wholesale Unified Communications** provider for Global Enterprises & Wholesale Voice Services for Global Telcos and Application Service Providers.

## Board & KMP



**Ryan O'Hare**  
**Non-Executive Chairman**

Ryan is Non-Executive Chairman of Comms Group Limited, bringing decades of leadership in B2B telecoms through ventures like corpTEL, People Telecom, and Next Telecom—each marked by strategic growth and successful exits.



**Peter McGrath**  
**Executive Director & CEO**

Peter brings 30 years of experience across telecommunications, ICT, and corporate advisory, including over 20 years in senior leadership. He has served as CEO of major Australian telecom firms and holds deep expertise in equity capital markets and corporate finance.



**Ben Jennings**  
**Non-Executive Director**

Benjamin has 26 years' accounting experience across Australia and the UK. He founded Jennings Partners in 2009 and chaired Telegate and Syntel, now part of Comms Group Limited.



**Claire Bibby**  
**Non-Executive Director**

Claire is a highly experienced lawyer with over 30 years' experience as a lawyer, Executive and Non-Executive Director with ASX, multinational, private and NFP organisations and executive coach.



**Steve Picton**  
**Non-Executive Director**

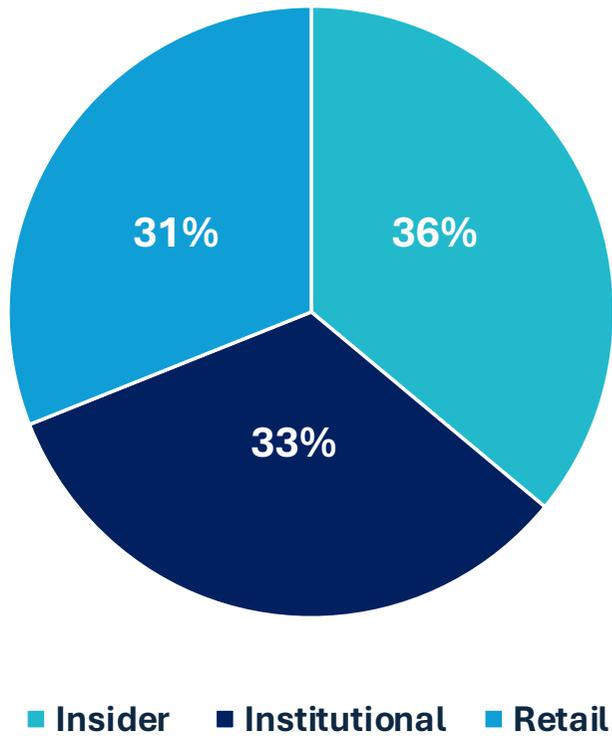
Stephen has 30+ years' global tech experience, including senior roles at British Telecom and AAPT. He founded GoTalk, LBNC, and FuzeNet—scaling them into major players and exiting for over \$110M.



**Matthew Beale**  
**CFO**

Matthew Beale, CFO of Comms Group, is a Chartered Accountant with broad experience as CFO across listed and private SMEs. His industry exposure spans agriculture, ports, mining, IT, and online retail. Matthew has an MBA from The Australian Graduate School of Management.

# Major Shareholders



Source\*: Boardroom (excludes performance rights)

Key Shareholders*	% Ownership
<b>Institutions</b>	
Naos Asset Management	10.5%
<b>Related Parties</b>	
Ryan O'Hare	9.2%
Peter McGrath	5.8%
Benjamin Jennings	3.2%

# Operating Businesses



**commsgroup**

**We enhance business agility through innovative cloud-based communications and secure managed IT solutions**

## **Communications & Collaboration**

Full-service telco service provider to Australian Small and Medium Enterprise (SME), Enterprise and Government



## **Secure Managed IT Solutions**

Award-winning Managed IT & Cloud Services Provider supporting the needs of corporate customers



## **Global & Wholesale Unified Communications**

Servicing enterprise and wholesale customers globally, we are specialists with Unified Comms as a Service (UCaaS) and wholesale voice services



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# 1H FY26 Key Highlights

**Comms Group delivered strong organic revenue growth and EBITDA performance**

- **Total revenue \$37.6m, an increase of +39% in 1H FY26**
  - Global & Wholesale division demonstrating strong organic revenue growth
  - Services and recurring revenue maintained at >90% c.f. PCP
- **Group Gross Margin maintained at circa 48%**
- **Underlying EBITDA of \$4.5m – an increase of 87.3% compared to the prior period**
  - Significant increase in Global business EBITDA
  - Group Underlying EBITDA margin increased +310bps to 12.0% vs 8.9% in 1H FY25
- **Significantly for Comms Group, a positive NPBT of \$0.8m versus NLBT \$0.3m pcp**
- **Underlying NPATA increased to \$1.8m vs \$0.9m pcp, a ~100% increase**
- **New business contracts signed with customers saw continued strong new sales performance**
  - Total of \$5.4m in new ARR<sup>1</sup> for 1H FY26 compared to total of \$10.4m in new ARR in FY25
- **TasmaNet** integration continues to track to expectations, in the final stages of TasmaNet integration
- **Interim dividend** of 0.125c (\$0.00125) per share (fully franked) declared

<sup>1</sup> Annual recurring revenue.

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# **FINANCIAL HIGHLIGHTS**

# 1H FY26 Financial Highlights



## Total Revenue<sup>1</sup>



Up 39.2% on PCP  
to \$37.6M

Maintain revenue guidance of  
+75M annualised run-rate this  
financial year



## Gross Profit



Up 36.6% on PCP  
to \$17.8M

Highest Gross Profit achieved  
since listing



## Underlying EBITDA<sup>2</sup>



Up 87.3% on PCP  
to \$4.5M

Highest Half Year EBITDA  
reported since listing

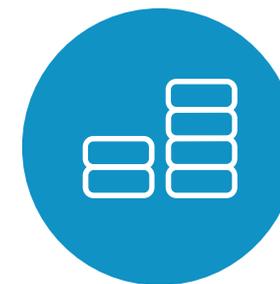


## Underlying NPATA



Up ~100% on PCP  
to \$1.8M

NPATA margin increased  
from 3.3% to 4.9% in 1H FY26



## Underlying Operating Cashflow



Up 17.4% on PCP  
to \$2.7M

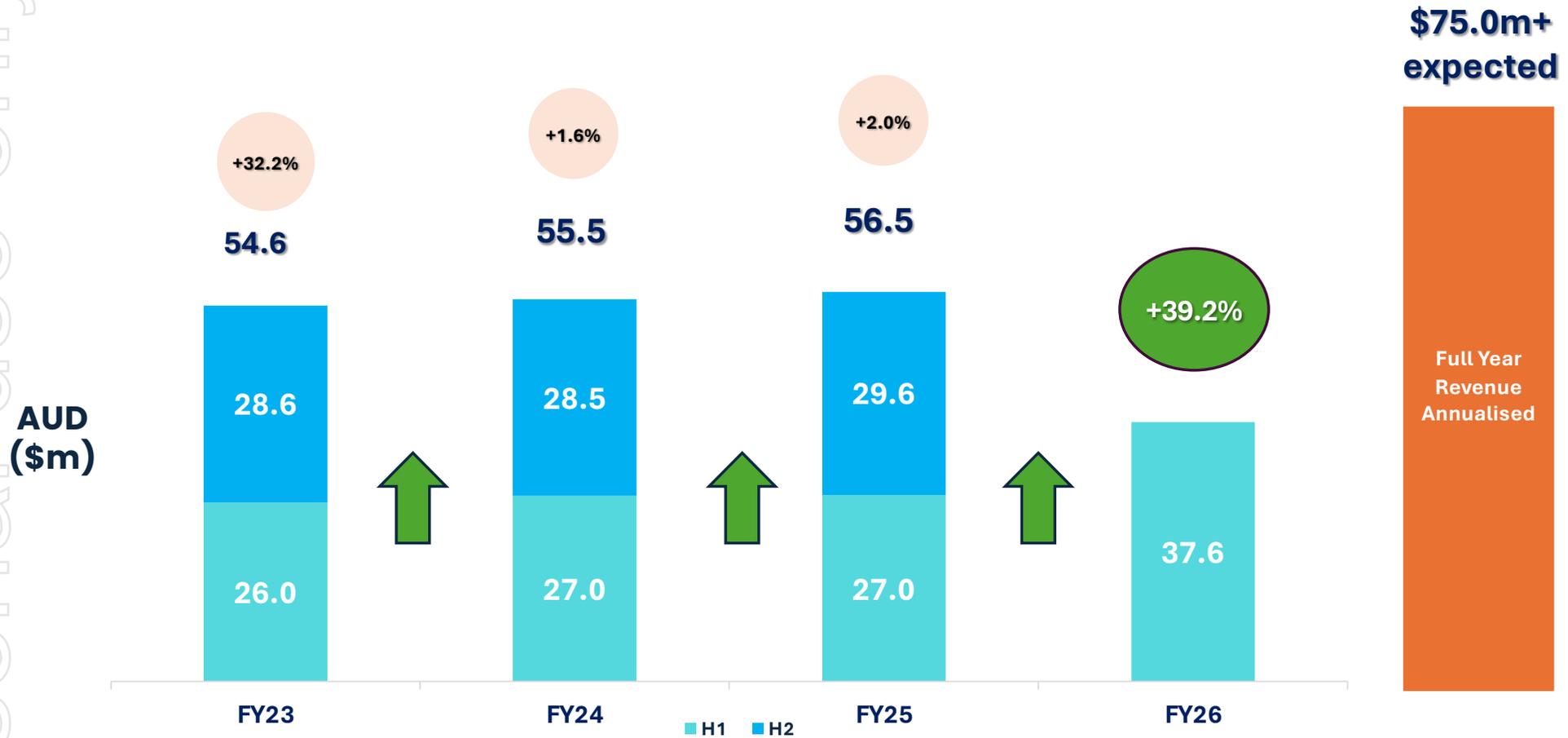
Highest Underlying Operating  
cash result since listing

<sup>1</sup>Includes TasmaNet consolidation from 16 June 2025.

<sup>2</sup>Underlying EBITDA excludes net interest, tax, non-cash share LTIP costs, rent, depreciation, amortisation, business acquisition, integration, restructuring and non-recurring costs.

# Group Revenue

Group Revenues continue to grow with a positive mix of organic growth and M&A related



# Revenue by Division

Diversifying our revenue streams with high-quality customer bases and strong portfolio of service offerings.

## Communications & Collaboration

Includes \$7.5M TasmaNet\* contribution consolidated during 1H FY26.

## Secure Managed IT Solutions

Strong Organic Revenue Growth of 16% in 1H FY26 attributable to new contract wins

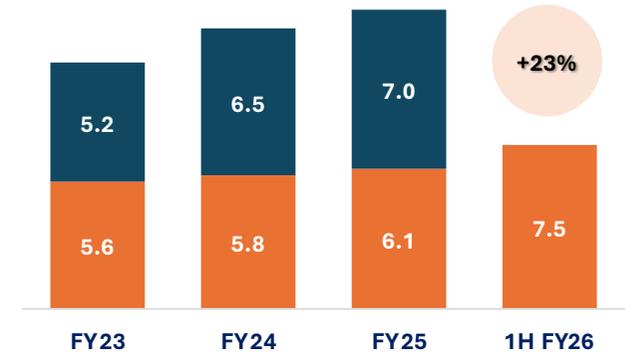
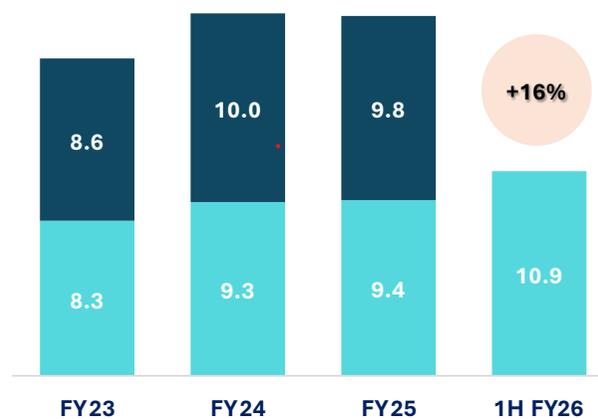
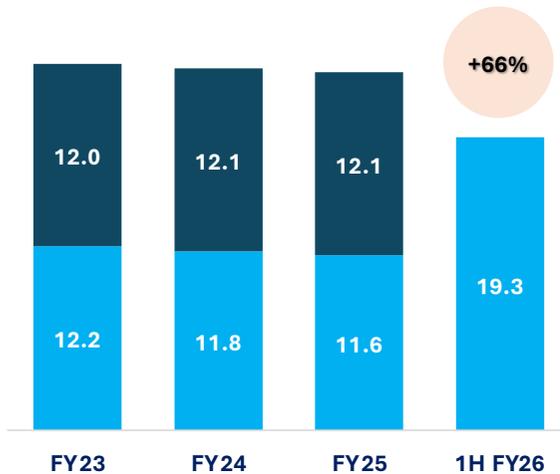
## Global & Wholesale Unified Comms

Very strong organic growth rate of 23% vs pcp. Significant new Global wins with Tier One S&P 500 Tech Client & Foreign Govt client

2<sup>nd</sup> Half

AUD (\$m)

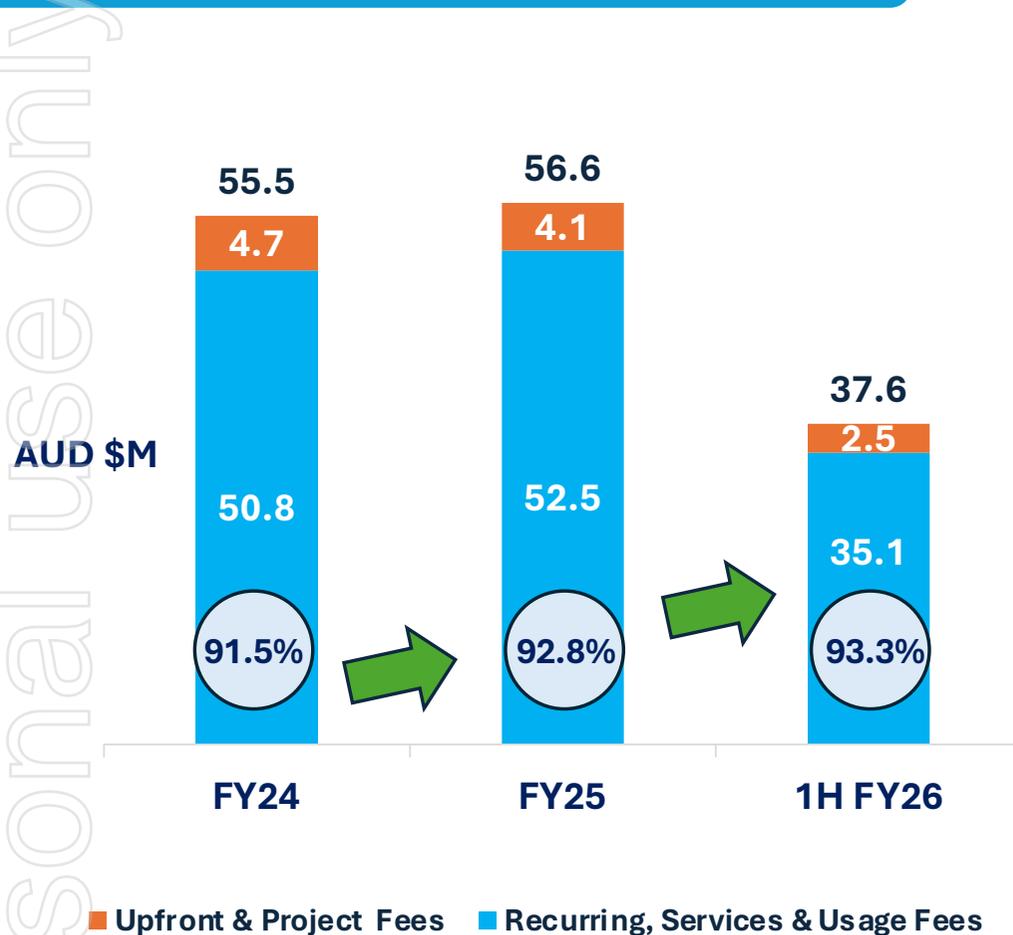
1<sup>st</sup> Half



\*Includes TasmaNet from completion 16 June 2025

# Revenue Composition

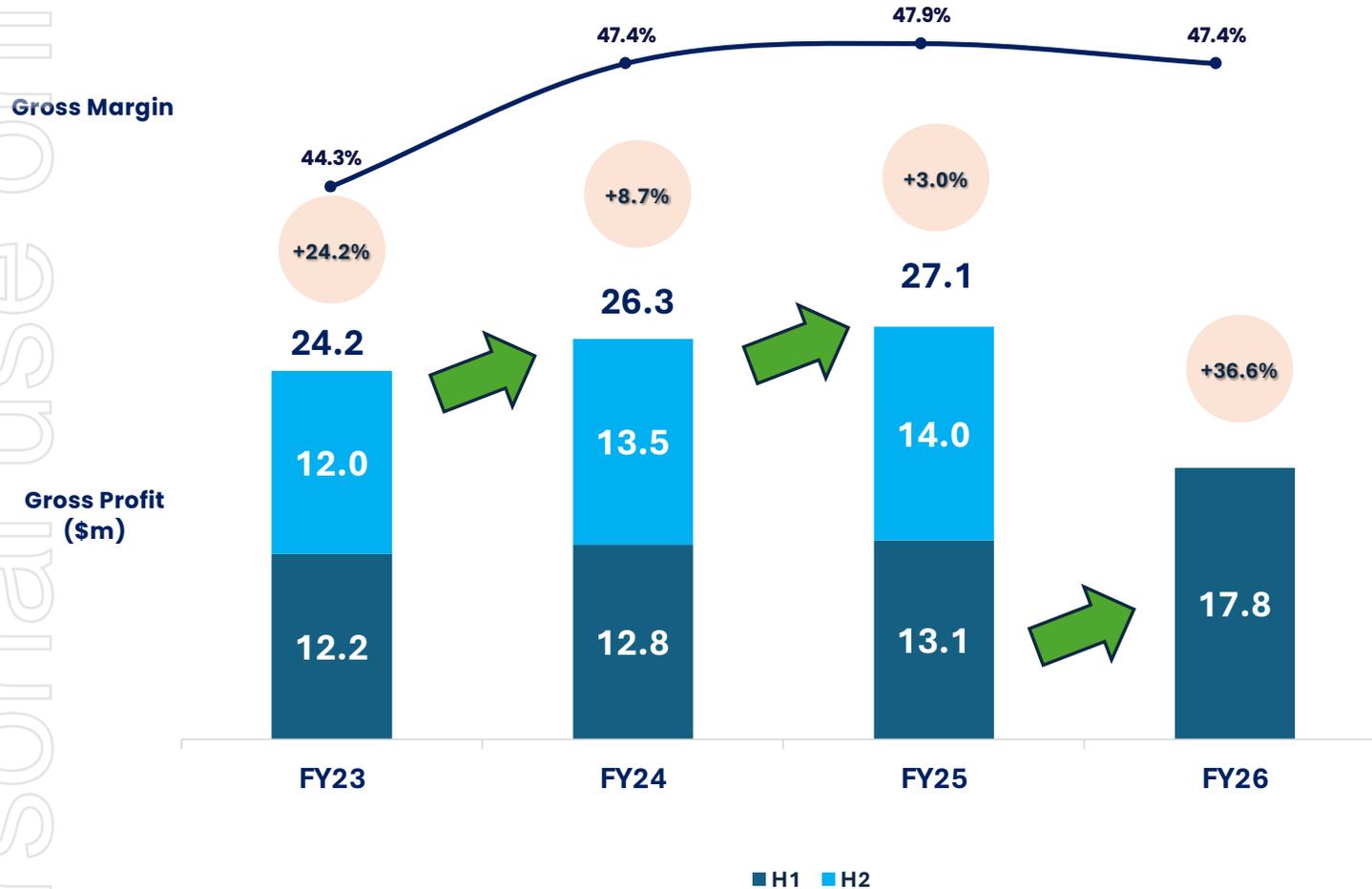
Attractive composition of revenue in 1H FY26 with high levels of recurring service & usage fees (> 90%)



- 1H FY26 proportion of recurring revenue remained >90%
- Global & Wholesale one off connection fees were only \$0.2m highlighting the strength of the result
- Our Communications and Collaboration business saw the majority of revenue from services and usage fees

# Gross Profit & Margin

Gross Profit continues to grow year-on-year with a strong focus on cost management



**Our gross margins are significantly higher than many of our industry peers.**

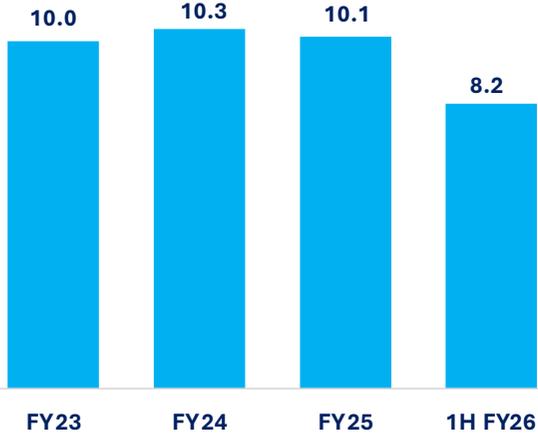
- Gross Profit increased 36.6% to \$17.8m vs \$13.1m pcp with strong contributions from all divisions
- Growth driven by stronger Global & Wholesale, Secure Managed IT and TasmaNet consolidation
- Gross margin was 47.4% vs 47.9% in FY25 and 48.3% pcp

# Gross Profit by BU

Margins remained strong across all business units

## Communications & Collaboration\*

Gross Margin



## Secure Managed IT Solutions

Gross Margin



## Global & Wholesale Unified Comms

Gross Margin

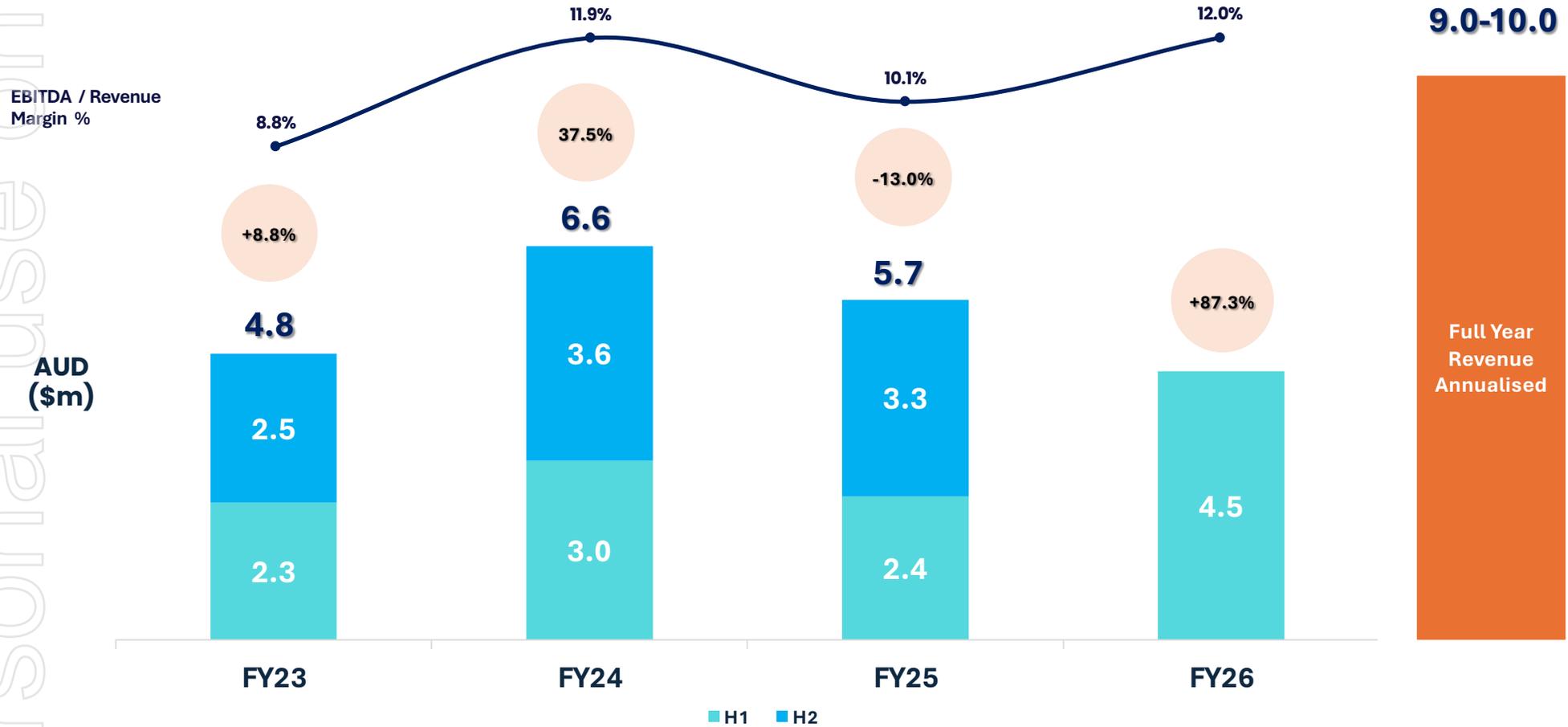


\*Includes TasmaNet from completion 16 June

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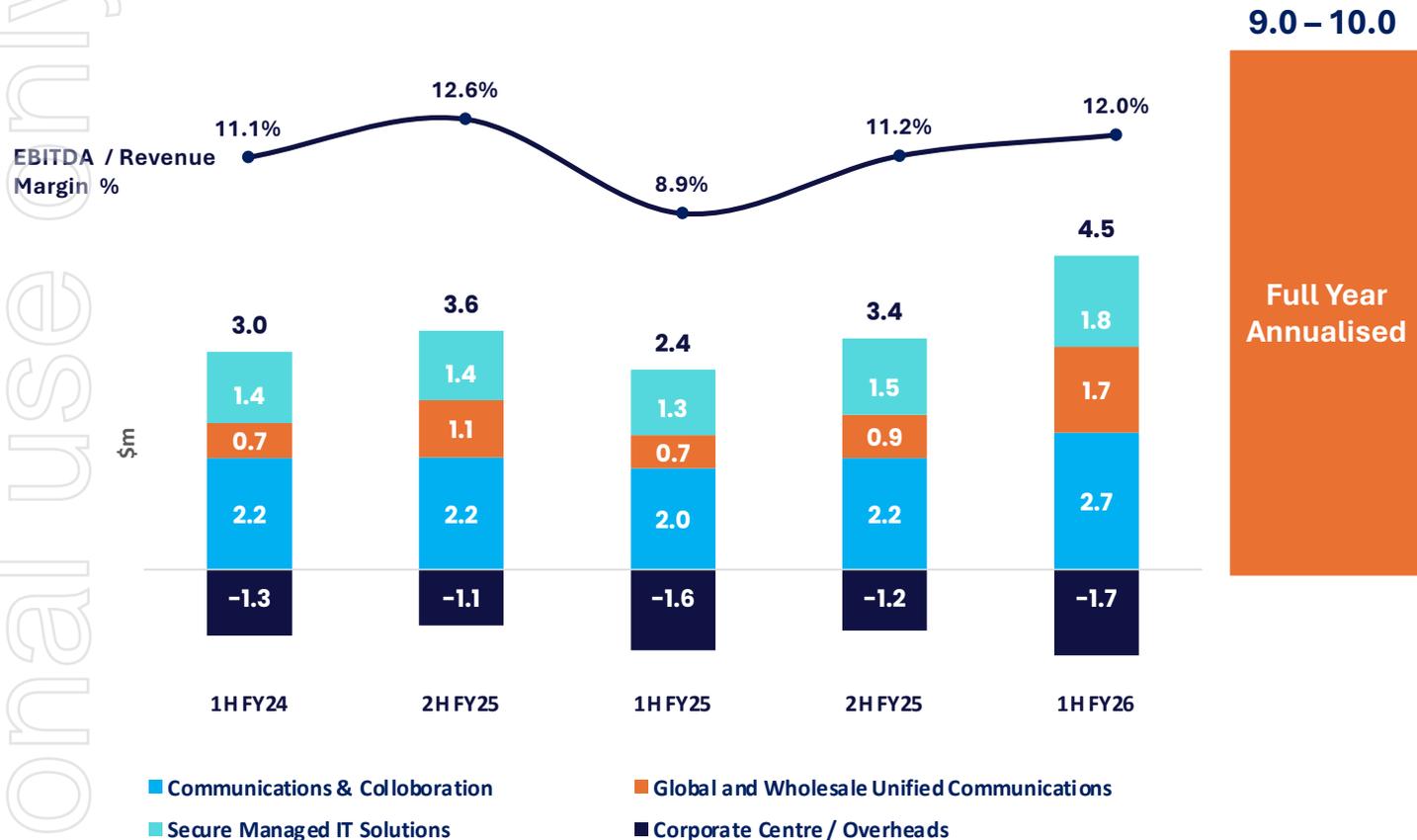
# Underlying EBITDA

Group EBITDA continues to grow with a positive mix of organic growth and via acquisitions.



# Underlying EBITDA

On track to deliver EBITDA annualised run-rate of \$9-\$10M EBITDA in FY26



- After a period of OPEX investment in 1H FY25, significant improvement in 1H FY26 EBITDA achieved
- TasmaNet included in the Communications and Collaboration (\$0.75M 1H FY26, July '25 settlement)
- Continue to scale corporate costs which decreased as a % of revenue to 4.5% in 1H FY26 vs 5.9% pcp
- Group remains in line with forecast to achieve annualised EBITDA target of between \$9m to \$10m

# Income Statement

A\$m	1H FY25	1H FY26
<b>Reported Revenue</b>	<b>27.0</b>	<b>37.6</b>
(-) Cost of Sales	(14.0)	(19.8)
<b>Gross Profit</b>	<b>13.1</b>	<b>17.8</b>
<i>Gross Margin (%)</i>	<i>48.3%</i>	<i>47.4%</i>
(-) Operating Expenses	(10.7)	(13.3)
<b>Underlying EBITDA</b>	<b>2.4</b>	<b>4.5</b>
<i>EBITDA Margin (%)</i>	<i>8.9%</i>	<i>12.0%</i>
(-) Share based payments	(0.3)	(0.2)
(-) Acquisition, Restructuring & One Off	(0.7)	(0.9)
<b>EBITDA</b>	<b>1.4</b>	<b>3.4</b>
(-) Depreciation & Amortisation	(1.4)	(1.9)
<b>EBIT</b>	<b>0.0</b>	<b>1.5</b>
Finance Charges	(0.3)	(0.6)
<b>Net Profit/(Loss) Before Tax</b>	<b>(0.3)</b>	<b>0.8</b>
(+) Non-operating income	0.1	0.0
(+) Amortisation of Intangibles	0.9	0.9
(+) Acquisition, Restructuring & One Off	0.7	0.9
(-) Tax Effect (30% applied)	(0.4)	(0.8)
<b>Underlying NPATA</b>	<b>0.9</b>	<b>1.8</b>
<i>Underlying NPATA Margin (%)</i>	<i>3.3%</i>	<i>4.9%</i>

## 1H FY26 growth driven by Global & Wholesale, Secure Managed IT and TasmaNet integration

- Revenue increased +39.2% to \$37.6m vs \$27.0m pcp.
- Gross Profit increased to \$17.8m vs \$13.1M, reflecting a +36.6% increase compared to pcp.
- Underlying EBITDA increased +87.3% to \$4.5m vs \$2.4M pcp, driven by exceptional growth in Global & Wholesale, strong performance in Secure Managed IT Services and contribution from TasmaNet.
- Group EBITDA margin increased to 12.0% vs 8.9% pcp, an increase of +310 bps.
- Underlying NPATA increased to \$1.8m vs \$0.9m pcp, a ~100% increase.
- NPATA Margin increased to 4.9% vs 3.3% pcp, due to accelerating organic growth, integration of M&A and operating leverage over corporate costs.

# Cashflow Overview

## Strong Underlying Operating Cashflow Performance

\$M	1H FY25	1H FY26
<b>Underlying operating cashflows</b>	<b>2.3</b>	<b>2.7</b>
Less: payment of business acquisition, restructuring, integration & other one-off expenses	(0.7)	(0.9)
Less: income tax paid	(0.1)	(0.3)
Less: rent payments (AASB-16)	(0.3)	(0.5)
<b>Operating cashflow</b>	<b>1.2</b>	<b>1.0</b>
Less: Capex	(0.2)	(0.7)
<b>Free Cash Flow</b>	<b>1.1</b>	<b>0.3</b>
Less: net Interest paid	(0.4)	(0.4)
Less: business acquisition payments	-	(0.7)
Less: lease payments (non property)	-	(0.2)
Plus: proceeds from share issues	-	0.5
Less: dividends paid	(0.9)	(0.7)
Less: bank borrowings repaid	(0.6)	(0.3)
<b>Cash Flow Movement</b>	<b>(0.9)</b>	<b>(1.5)</b>
Opening cash	3.6	5.5
<b>Closing cash</b>	<b>2.7</b>	<b>4.0</b>

- Underlying operating cashflow of \$2.7m vs \$2.3m pcp, a strong result considering management focus on TasmaNet integration in 1H FY26.
- Free Cash Flow was lower due to capex (~\$0.7m) in PP&E and intangible assets related predominantly to a large client network upgrade with customer upfront payments largely covering the capex received in 2H FY26.
- Some additional capex in 1H FY25 to support network and Cloud capacity upgrades as part of synergy program to reduce duplicated networks.
- Capex post FY26 expected to be low, with majority of product and technology development costs expensed.
- Investing activities included a deferred consideration payment of \$0.65M for TasmaNet.
- Ending cash \$4.0m vs \$2.7m pcp, with ample reserves to fund organic growth.

# Balance Sheet

A\$m	Jun '25	Dec '26
<b>Current Assets</b>		
Cash	5.5	4.0
Receivables	6.6	7.8
Other	3.1	3.4
<b>Total Current Assets</b>	<b>15.2</b>	<b>15.2</b>
<b>Current Liabilities</b>		
Payables	8.5	8.7
Contract Liabilities	1.4	1.3
Provisions	1.9	1.9
Borrowings	10.7	10.5
Lease Liabilities	1.0	1.0
Deferred consideration	0.9	0.3
Income Tax Payable	0.1	0.2
<b>Total Current Liabilities</b>	<b>24.5</b>	<b>23.9</b>
<b>Non-Current Assets</b>		
PP & E	2.2	2.0
Right of Use Assets	2.7	2.2
Goodwill	23.7	23.7
Intangible Assets	25.6	25.5
Deferred Tax Assets	0.1	0.1
<b>Total Non-Current Assets</b>	<b>54.2</b>	<b>53.5</b>
<b>Total Assets</b>	<b>69.4</b>	<b>68.7</b>
<b>Non-Current Liabilities</b>		
Provisions	0.3	0.3
Deferred Tax Liability	5.8	5.1
Lease Liabilities	2.1	1.6
<b>Total Non-Current Liabilities</b>	<b>7.0</b>	<b>7.0</b>
<b>Total Liabilities</b>	<b>30.9</b>	<b>30.9</b>
<b>Net Assets</b>	<b>37.9</b>	<b>37.9</b>
<b>Net Debt</b>	<b>5.2</b>	<b>6.5</b>

## 1H FY26 Financial Position remains strong

- Ending cash position was down to \$4.0m, vs \$5.5M in June '25, primarily due to business acquisition payments including deferred consideration and additional capex.
- Receivables balance increased \$1.2m, to \$7.8m vs \$6.6m June '25.
- Payables increased +0.2m during 1H FY26.
- Borrowings slightly decreased to \$10.5m vs \$10.7m June '25 as payment made during the period.
- PP&E decreased -\$0.2m and Goodwill was maintained at \$23.7M compared to June '25.
- Intangible assets slightly lower at \$25.5m vs \$25.6m June '25, due to amortisation of intangible assets.
- Net Debt remained modest at \$6.5m. Gearing anticipated to reduce in 2H FY26 as operating cashflow release from working capital investment.
- Gearing remains well within banking covenants with ample funding for working capital, organic capex requirements and further M&A.

# Capital Management Framework

## Our capital management priorities

01	<b>Strong balance sheet supported by disciplined liquidity and risk controls</b>	Ensure the business has sufficient liquidity to operate in all operating environments
02	<b>Reduce debt post the TasmaNet acquisition by internally generated cashflow</b>	Reducing debt post TasmaNet remains a key management priority
03	<b>Invest to maintain our competitive advantage</b>	Continued investment in technology and service
04	<b>Identify and pursue strategically relevant and accretive growth opportunities</b>	Pursue M&A opportunities that are strategically aligned and value accretive for our shareholders
05	<b>Dividend distributions to continue with capital to shareholders over the long term as the business scales</b>	Continue dividends; consider other capital management options over the longer term

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# **OPERATIONAL UPDATE**

# 1H FY26 Operational Update

## Strong 1<sup>st</sup> Half with growing momentum

### Strong start to FY26, TasmaNet integration on track

- TasmaNet integration into **Communications & Collaboration** is on-track. Network Synergies are approximately ~50% complete.
- Strong performance across the business with all divisions seeing organic revenue growth.

### Organic Growth - Strong new sales contracts signed YTD

- New ARR<sup>1</sup> of \$5.4m signed 1st half with strong performance across all business units.
- Strong wins with a range of corporate and Government clients plus strong pipeline in all divisions. Global with ~\$A450k MRR in pipeline.

### Domestic Network and Cloud Investment

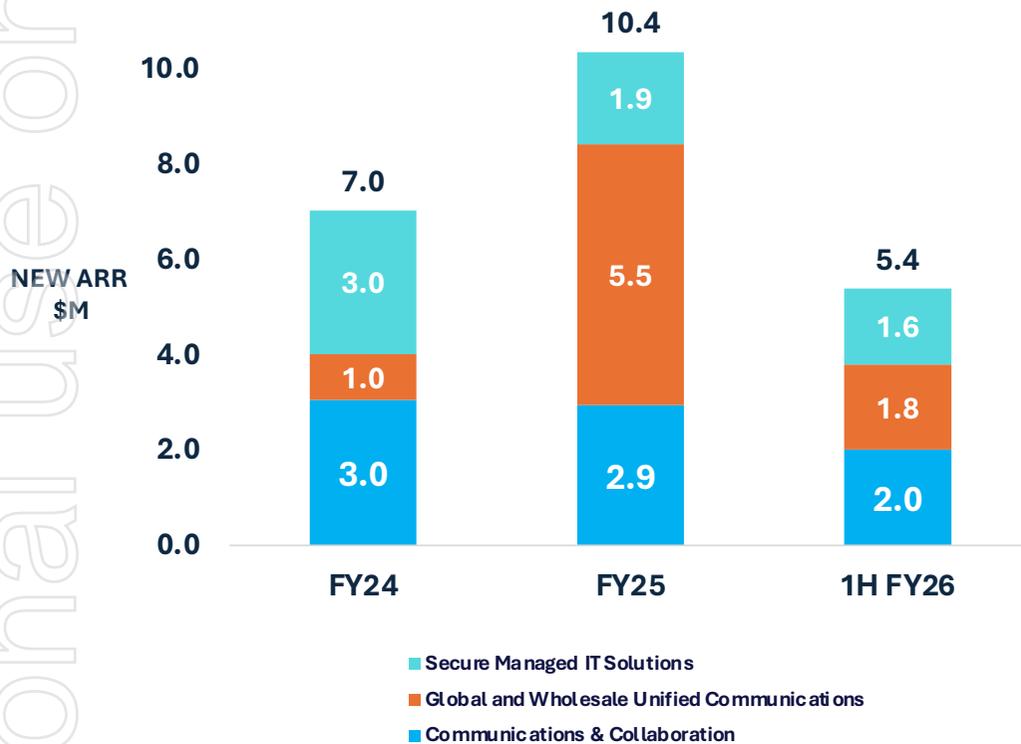
- In line with the TasmaNet acquisition and the consolidation of our network and cloud assets across all business units, we are continuing to upgrade and synergise our Australian mainland network.
- One off Capex to facilitate the upgrade is estimated at circa \$500k to be incurred in FY26 with minimal ongoing capex expected for the network and cloud instances.

### Key Rationalisation project on target with expected circa \$2m pa savings

<sup>1</sup> Annual recurring revenue.

# New Sales Performance

**Continued strong new business performance in 1H FY26 with \$5.4m in new ARR<sup>1</sup> of sales contracts**



- Strong levels of new sales performance continued into 1<sup>st</sup> half FY26.
- Pleasingly a strong level of new sales across all divisions.
- TasmaNet secured a major contract and expansion of connectivity with a key customer worth over \$1m TCV<sup>2</sup> in the period.
- Global showed strong growth with 500+ new orders to circa 80 customers.
- In late November 2025, Global secured a major contract for a leading foreign Government valued at ~\$A70k in MRR<sup>3</sup>
- As at Feb 2025, Global had an estimated ~\$2M in ARR to be provisioned/billed with a further \$72k in MRR at contracting stage. Open opportunities in pipeline exceed A\$5M in ARR.

<sup>1</sup> Annual recurring revenue.

<sup>2</sup> Total Contract Value

<sup>3</sup> Monthly recurring revenue

# Update on Key Projects



**Through FY25 and 1H FY26, the Company made several announcements in relation to key sales contracts that were won. Status of projects as shown.**

<b>Sept 2024</b>	<b>Global SaaS Provider<sup>1</sup></b>	100%	Comms Group has delivered at 31 Dec 2025 all 11 jurisdictions in the customer's global rollout. Services commenced billing in Q4 FY25. Customer feedback has been positive and additional services planned.
<b>Nov 2024</b>	<b>NASDAQ Technology Company<sup>2</sup></b>	90%	Comms Group has delivered all SIP connectivity requirements to the Customer's network and is now in a testing phase with traffic now expected end of Q3 FY26. Rollout has been delayed due to 3 <sup>rd</sup> party technical issues. Monthly revenue at ~ 5% of expected levels currently.
<b>Nov 2025</b>	<b>Major Australian and Global Food Producer</b>	40%	Comms Group has delivered approx. 40% of new and upgraded telecommunications and managed services as part of a network refresh and modernisation project. (c. \$1m TCV)
<b>Nov 2025</b>	<b>Leading Foreign Government</b>	100%	Comms Group has delivered 100% of the services as of 31 December 2025 valued at circa \$70k in MRR.

<sup>1</sup> ASX Announcement (9 Sept 2024) – "Comms Group secures A\$2.4M contract with leading global SaaS Provider"

<sup>2</sup> ASX Announcement (25 Nov 2024) – "CCG to provide key telecom services to global tech company"

# Global Network

- Asia Pacific licences & coverage 95% complete
- Select Europe & ROW licences in progress
- Differentiate with local telco licences in key markets enabling compliant PSTN replacement
- Expanding go-to-market channels, including new carrier partners

Licensed Markets
Australia
Singapore
New Zealand
Hong Kong
Indonesia
Japan
Malaysia
Philippines
Vietnam
United States
+ 6 Additional European Markets



## 15 SuperPoP Locations

- Global Routing Network (GRN) with optimal route selection and active-active resiliency
- Connectivity to Microsoft and Cisco peering fabrics
- Geo-redundant & High-Availability
- Auto-scaling Cloud-first Architecture
- Supporting 65+ countries with local voice services

# TasmaNet Transition Update



Existing entity Syntel P/L renamed TasmaNet P/L for customer and supplier novations



Key government and corporate customers successfully novated and continue to be serviced with continuity



Employees novated to Comms Group employment entity and inducted into Comms Group



Key Suppliers novated to new entity with rationalisation processes underway

40%

Integration and rationalisation of both Tasmanian and Mainland networks and COGS rationalisation

- The transition of TasmaNet into Comms Group has progressed well.
- Key customers and suppliers (inc. key Tasmanian Govt customers) have been transitioned across.
- Additional product and sales/marketing resources implemented across TasmaNet and Next Telecom brands establishing strong connection with local market through events and targeted programs.
- Single networks, cloud, voice engineering teams established across domestic businesses
- We estimate TasmaNet related revenue in 1H FY26 of \$8.9m made up of revenue within TasmaNet P/L as well as revenue from customers acquired by our mainland businesses plus growth from new & existing customers.

# Domestic Network

Comms Group owns and operates a high quality national network across its three divisions offering Internet, Private Compute and Managed Network services

During FY26, the business will consolidate multiple facilities and technology stacks in each city to streamline the product set across brands and to produce CAPEX and OPEX synergies.

Comms & Collaboration Division	IT Solutions Division	TasmaNet
	<ul style="list-style-type: none"> <li>Brisbane</li> <li>Sydney</li> </ul>	<ul style="list-style-type: none"> <li>Brisbane</li> <li>Sydney</li> <li>Hobart (DC3, CBDC)</li> <li>Melbourne</li> </ul>
<ul style="list-style-type: none"> <li>Brisbane</li> <li>Sydney</li> <li>Melbourne</li> </ul>	<ul style="list-style-type: none"> <li>Brisbane</li> <li>Sydney</li> </ul>	<ul style="list-style-type: none"> <li>Brisbane</li> <li>Sydney</li> <li>Melbourne</li> <li>Hobart (7HOB, DC3, CBDC)</li> </ul>
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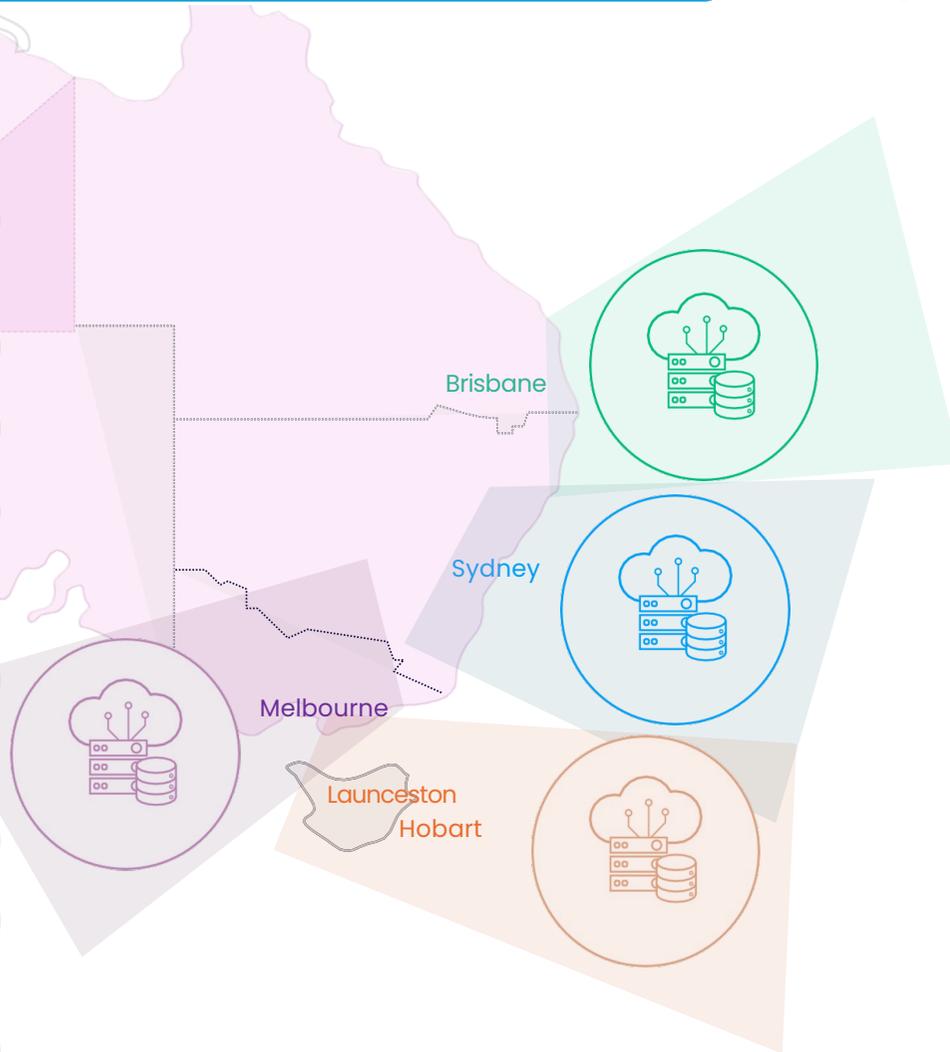
Compute & Private Cloud



Internet Connectivity



Network Point of Presence (PoP)



Separately, the Global division operates a significant voice interconnect platform and SBCs in Sydney, Melbourne and globally.

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# **STRATEGY** **& OUTLOOK**

# Strategy & Outlook

**To become a leading cloud communications, collaboration and secure managed IT solutions provider across the Asia Pacific region**

## Strategy

- Strong focus on the corporate mid-market and Govt sectors domestically
- Cross-sell of secure managed IT solutions to wider 5,000+ customers
- Upsell existing strategic accounts to incl, additional products & services and geographical reach.
- Leverage significant Asia-Pacific footprint to provide additional services to MNCs operating across the region

## Financial Outlook

- Expect to see **annualised revenue of \$75m+** once TasmaNet fully transitioned
- **Expect annualised EBITDA of \$9m to \$10m** once TasmaNet fully transitioned
- Increasing operating and free cash flow generation given capex-light business model
- Improving shareholder returns
- **FY26 guidance to be provided as year progresses**

## Growth Opportunities

- Organic & inorganic opportunities to increase scale and add additional capabilities are being pursued
- Active M&A discussions ongoing
- Digital transformation of the business to implement some common Group-wide processes and systems and rationalise/combine duplicated networks with the goal of moving to a common platform and "One" business over time

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# **Q&A** **SESSION**

# Disclaimer

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Authorised for release by the Board of Comms Group Limited

# Glossary

Term	Definition
Cloud Communications	The provision of key communications services from cloud servers based in data centres and over high speed internet connections.
Cloud PBX, Cloud Phone, Hosted PABX	A cloud PBX functions the same as an in office PABX but is hosted in a cloud server accessed via the internet. This is becoming the preferred option for providers and customers today. Comms Group operates a global Cloud Phone network.
Corporate mid-market	For Comms Group, this is larger organisations with typically 500+ employees and monthly spend (MRR) of typically > \$5,000.
CPaaS	Communications Platform as a Service is a cloud-based platform that enables developers to add real-time communications features to their own applications without needing to build backend infrastructure and interfaces. Comms Group provides call termination (SIP Trunks), telephone numbers and management across multiple geographies.
CTS	Call Termination Services – provision of a service by wholesale service providers to terminate voice calls in different markets or countries and on to different networks such as mobile and fixed voice networks.
Data Service	A broadband service that delivers voice, video and data over a private network or the Internet. NBN and fibre optic services are the most common forms of data services in the SME and corporate mid-market. Comms Group operates a domestic Layer 2 (data) and Layer 3 (internet) network with key Points of Presence (PoPs) in Sydney, Melbourne & Brisbane and aggregates a range of layer 2 wholesale access services.
Enterprise	For Comms Group, this is organisations with typically > 1,000 employees and operating multi-nationally as an MNC.
Fibre (optic)	Use of fibre optic networks to carry digital signals (data) via light transmission at very high speeds, transforming the telco and cloud services market globally.
ICT	Information Communication Technology is an umbrella term that covers the wide range of IT services and Communications services provided to businesses.
MNC	Multi-national corporate whereby the corporation has offices, facilities and assets in multiple countries.
MRR	Monthly recurring revenue is the monthly recurring annuity style revenue received from customers.
NBN	Australia's national broadband network, which is a wholesale open access data network, replacing older copper and cable broadband with optic fibre networks, high speed switches and other technologies.
PABX	A typically in-house telephone switching system that interconnects telephone extensions to each other as well as the outside telephone network known as the public switched telephone network (PSTN).
SD-WAN	A software-defined wide-area network (SD-WAN) uses software-defined network technology, such as communicating over the Internet with encryption between an organisation's locations. Allow companies to build higher-performance WANs using lower-cost and commercially available Internet access. SD-WAN is replacing traditional data networks such as MPLS.
SIP	Session Initiation Protocol – being the standard IP telephony signalling protocol used to manage voice calls over the internet.
SME	For Comms Group, this is small to medium enterprise businesses typically up to 500 employees.
Unified Communications (UCaaS)	A communications delivery model based on the cloud, providing key communications services including telephony (voice), video, messaging, chat, collaboration, document storage supporting teamwork, agility, mobility and work from anywhere. Comms Group is a leading provider of MS Teams calling with a global network and offering.

# Products and services Update

Comms Group empowers businesses worldwide with a comprehensive, cutting-edge suite of communications and technology solutions across key market segments.



## Communications and Collaboration

- Industry leader in Microsoft Teams Calling
- Full suite of Teams VAS inc. call recording, contact centre & analytics
- Modern cloud business phone/hosted Private Branch Exchange (PBX)
- Inbound 13/1300/1800 services
- 5G Mobile & Broadband
- Full range of broadband solutions including NBN, Fibre Ethernet, MPLS and Point-to-Point.
- Multi-Carrier diversity via our own national network plus Layer 3 offerings.
- SD-WAN and Secure Firewall Solutions
- **Fixed Wireless Data/Internet<sup>1</sup>**
- **Dark Fibre<sup>1</sup>**
- **Advanced data services inc. MPLS**
- **IP Transit<sup>1</sup>**
- **Fortinet SD-WAN and security centre of excellence<sup>1</sup>**



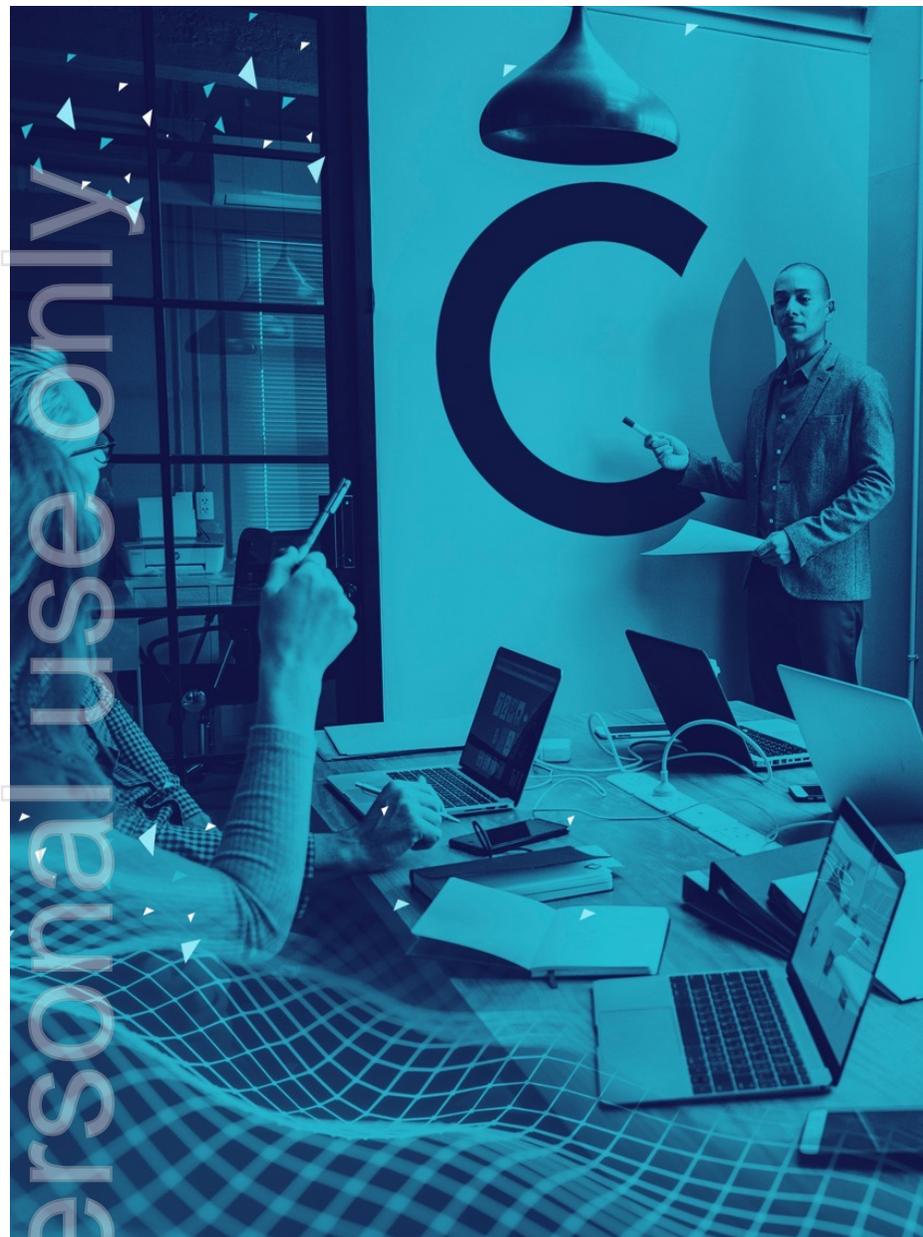
## Secure Managed IT Solutions

- 24x7 IT Managed services (structured and productised offering)
- Modern Workplace solutions
- Provision of ICT hardware
- Security services inc. Fortinet
- Cloud based services (Azure, private cloud)
- Own our own Cloud Infrastructure as a Service (IaaS) Virtual Server cluster
- Desktop as a service
- Backup as a service
- Managed telephony & data services
- **Govt-ready private cloud (IaaS) & backup and recovery solutions<sup>1</sup>**
- **Data centre & Co-Location service offerings<sup>1</sup>**



## Global & Wholesale Unified Comms

- Global Microsoft Teams & Cisco Webex calling solutions to enterprise.
- Focus on Global MNC's to enable VAS solutions including Contact Centre, Call Recording, Call Analytics, SMS Messaging
- White-label UCaaS and CPaaS solutions to global carriers and contact centres with fast-enablement and managed services
- SIP Trunking and Call Termination Services (CTS) across APAC and Europe
- Global DIDs in more than 65+ countries with geographic and toll-free options.
- 24x7 Global NOC and support
- Extensive Global Network with APAC focus



## Contact Us

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