

# 1H FY26 Results Presentation



27th February 2026

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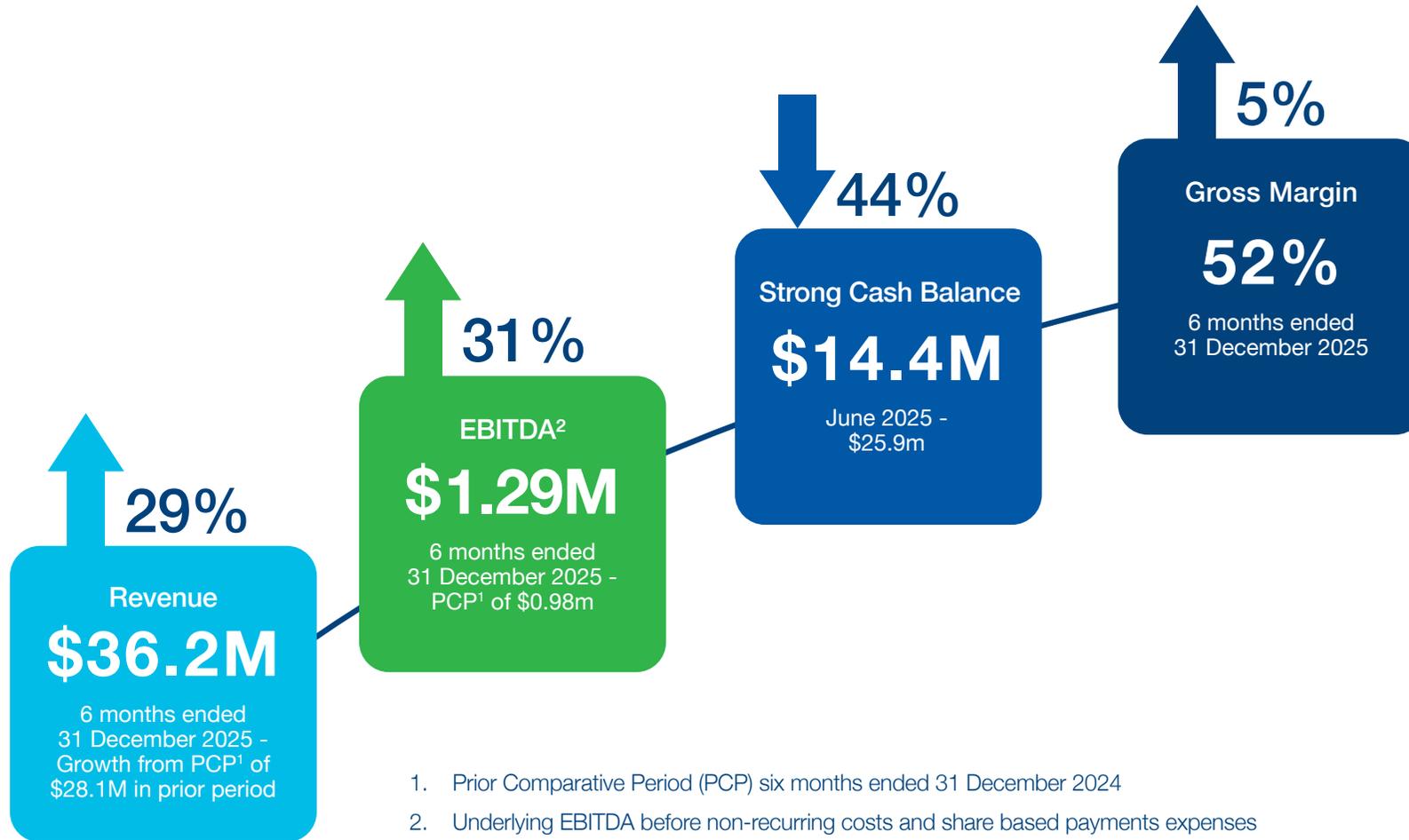
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# FY26 First Half Financial Results – Continued Growth

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# Key Strategic and Financial Growth Highlights

The key strategic and financial growth highlights for the half-year ended 31 December 2025 were as follows:

- Underlying EBITDA of \$1.3m (YoY growth of 34.1%)
- Revenue growth of \$9.7m (36.5%) to \$36.2m
- Gross Profit: \$17.3m (50.1%)
- AUCyber Limited: Ownership increased to 90.03%, with a revenue contribution of \$10.4m
- Segment momentum: Enterprise revenue grew 44.9% to \$28.3m, supported by consolidation of AUCyber Limited's financial results
- Capital Management: \$4.2m returned via on-market buyback; \$14.4m cash on hand at period end
- Strategic review: Board-led process on AUCyber integration and potential full acquisition continuing

# Profit & Loss – 1H FY26

	Dec-25	Dec-24	Change - PCP	
	\$M	\$M	\$M	%
<b>REVENUE</b>				
Cloud	3.13	4.17	(1.04)	(25%)
Network & Voice	2.77	3.77	(1.00)	(27%)
Data Centres	6.52	6.45	0.07	1%
Managed Services	7.93	8.51	(0.58)	(7%)
Cyber Security	10.40	-	10.40	0%
Hardware & Software	3.77	3.60	0.17	5%
Other Income	1.21	0.28	0.93	327%
<b>TOTAL REVENUE AND OTHER INCOME</b>	<b>35.73</b>	<b>26.78</b>	<b>8.95</b>	<b>33%</b>
Gross Profit	18.56	12.54	6.02	48%
Gross Margin	52%	47%	0.05	5%
Operating Costs	17.25	11.56	5.68	49%
<b>EBITDA PRE NON-RECURRING COSTS</b>	<b>1.31</b>	<b>0.98</b>	<b>0.33</b>	<b>34%</b>
EBITDA margin	4%	4%	0%	0%
Non-operating items	(0.91)	(4.91)	3.99	(81%)
<b>EBITDA AFTER NON-RECURRING COSTS</b>	<b>0.40</b>	<b>(3.93)</b>	<b>4.32</b>	<b>(110%)</b>
Depreciation & amortisation	(6.05)	(0.67)	(5.38)	805%
Net interest	(0.78)	0.86	(1.64)	(191%)
<b>LOSS BEFORE TAX</b>	<b>(6.43)</b>	<b>(3.74)</b>	<b>(2.69)</b>	<b>(72%)</b>

- Revenue and other income of \$35.73m increasing by 33% on PCP.
- Strong growth in Cyber Revenue due to AUCyber consolidation.
- Hardware & Software growth of 5% through project work.

- Reductions observed in Managed Services (7%), Cloud (25%) and Network & Voice (27%) due to customer churn.

- Gross Margin increased to 52% an improvement of 5% on PCP.

# Revenue and Margin by Product

	Dec-25	Dec-24	Change	Actual Margin	Incremental Margin
	\$M	\$M	%	%	%
Cloud 	3,132	4,173	(24.9%)	60%	75%
Network & Voice 	2,770	3,774	(26.6%)	5%	80%
Data Centres 	6,517	6,447	1.1%	20%	80%
Managed Services 	7,928	8,508	(6.8%)	30%	35%
Hardware & Software 	3,774	3,597	4.9%	15%	15%
Cyber Security 	10,401	-	N/A	58%	58%
Other Income 	1,657	1,570	5.5%		
<b>Total</b>	<b>36,178</b>	<b>28,069</b>	<b>28.9%</b>		

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# 5GN operates in Retail, Enterprise and Wholesale customer segments

Customer Segments	Dec-25	Dec-24	Change	
	(\$M)	(\$M)	(\$M)	%
Enterprise	28.30	19.53	8.77	45%
Wholesale	6.22	6.97	(0.75)	(11%)
<b>TOTAL REVENUE</b>	<b>34.52</b>	<b>26.50</b>	<b>8.02</b>	<b>30%</b>

Services / Segment	Domains	Cloud, Email & Webhosting	Data Centre	Networks & Voice	Managed Services	Hardware & Software	Cyber Security
Enterprise		✓	✓	✓	✓	✓	✓
Wholesale		✓	✓	✓		✓	

## Services provided to each customer segment:

- **Enterprise:** cloud hosting, cyber security, data centre, networks and voice, IT managed services, hardware & software and digital marketing products & services provided to enterprise and government customers
- **Wholesale:** cloud hosting, data centre, networks and voice products & services provided to wholesale

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# Cashflow – 1H FY26

	Dec-25	Dec-24	Change	
	\$M	\$M	\$M	%
Receipts	36.63	28.74	7.89	28%
Payments	(42.10)	(31.14)	(10.96)	(35%)
Net Interest Paid	0.4	1.40	(1.00)	(71%)
<b>UNDERLYING OPERATING CASHFLOW</b>	<b>(5.08)</b>	<b>(1.00)</b>	<b>(4.07)</b>	<b>(407%)</b>
Restructuring, acquisition and transaction costs	-	(0.83)	0.83	(100%)
<b>OPERATING CASH FLOWS</b>	<b>(5.08)</b>	<b>(1.83)</b>	<b>(3.24)</b>	<b>(178%)</b>
Net Cash - Acquisitions/Investments	(0.1)	-	(0.10)	(100%)
Purchase of plant and equipment	(0.45)	(3.26)	3.54	86%
Proceeds from sale of plant and equipment	-	0.01	(0.01)	(100%)
Payment for investment in AUCyber Limited	-	(1.94)	1.94	(100%)
<b>INVESTING CASH FLOWS</b>	<b>(0.55)</b>	<b>(5.19)</b>	<b>4.64</b>	<b>(89%)</b>
Proceeds from shares/options	0.30	-	0.30	100%
Payments of lease liabilities	(2.00)	(0.92)	(1.08)	(117%)
Payments for share buyback	(4.20)	(4.56)	0.36	8%
Payments of security deposit	-	(0.85)	0.85	(100%)
Other financing cash flows	-	(0.05)	0.05	(100%)
<b>FINANCING CASH FLOWS</b>	<b>(5.90)</b>	<b>(6.37)</b>	<b>0.47</b>	<b>7%</b>
<b>NET CASH FLOWS</b>	<b>(11.53)</b>	<b>(13.39)</b>	<b>1.86</b>	<b>14%</b>

- Receipts up \$7.9m versus PCP, reflecting continued collection efforts with AUCyber clients contributing to increased receipt figures.

- Operating cash outflows have increased \$3.2m versus PCP due to consolidation of AUCyber, offset by realised synergies between 5G Networks and AUCyber operations.

- \$4.2m return of capital to investors via on-market share buy-back.

- A combined \$5.1m reduction against PCP in Investing and Financing Cashflows ensuring a \$1.9m improvement in total cash outflow versus PCP.

## Balance sheet – 1H FY26

	Dec-25	Jun-25	Change
	\$M	\$M	\$M
Cash and cash equivalents	14.38	25.91	(11.53)
Restricted cash	3.32	3.32	-
Trade and other receivables	8.88	8.87	0.02
Contract assets	0.92	0.98	(0.06)
Other current assets	4.62	4.36	0.26
<b>TOTAL CURRENT ASSETS</b>	<b>32.12</b>	<b>43.43</b>	<b>(11.31)</b>
Intangible assets	4.00	4.08	(0.08)
Property, plant and equipment	12.39	15.15	2.76
Right-of-use assets	6.71	7.59	(0.88)
Investments	0.73	0.73	-
Goodwill	4.43	4.43	-
Other non-current assets	0.25	0.13	0.01
<b>TOTAL NON-CURRENT ASSETS</b>	<b>22.89</b>	<b>32.09</b>	<b>(3.71)</b>
Trade and other payables	6.92	7.60	(0.68)
Lease Liabilities	3.71	5.32	(1.61)
Employee benefits	3.12	2.90	0.22
Provision for income tax	-	-	-
Contract liabilities	0.31	0.30	0.01
Other liabilities	0.89	3.64	(2.75)
Other financial liabilities	-	(0.11)	0.11
<b>TOTAL CURRENT LIABILITIES</b>	<b>14.95</b>	<b>19.66</b>	<b>(4.70)</b>
Lease liability	10.08	10.78	(0.70)
Deferred tax liability	0.47	0.47	-
Employee benefits	0.31	0.28	0.03
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>10.86</b>	<b>11.53</b>	<b>(0.67)</b>
<b>NET ASSETS</b>	<b>34.80</b>	<b>44.33</b>	<b>(9.54)</b>

- Cash balance of \$14.4m with a decline of \$11.5m reflecting working capital usage aligned with growth initiatives and integration activities with AUCyber.

- Stable movements in Current Assets excluding Cash, supporting short-term liquidity requirements should the need arise.

- Improved Balance Sheet efficiency with a decrease of Current Liabilities by \$4.8m.
- Cost management efforts through reduction in Lease liability through exit and consolidation of Data Centres.
- Drop in Trade and other payables despite increased operating costs reflecting strong payment discipline and maintenance of positive vendor relationships.

# Product Offering

5GN services more than 1,200 Government, enterprise, wholesale, and small and medium business (SMB) customers across Australia and New Zealand. With 170 employees we seamlessly provide a range of cloud enabling solutions to businesses which consist of the following:

Cloud		Email and O365	Web Hosting	5GN Private Cloud				
Data Centre		Co-location	Bare Metal	5GN CloudPort				
Data Networks		National MPLS network	National Links	International Links	Dark Fibre			
Managed Services		SharePoint	O365	Consulting	Design	Network & Infrastructure	End User Support	
Security		Cyber consulting	SaaS	ISO & ISM Audit	PCI-DSS			
Hardware & Software		Cisco	Juniper	Dell	EMC	Microsoft	VMware	Citrix

**5GN is one of the largest Australian owned operator of Fibre Networks, Cloud and Data Centres**

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## About AUCyber CYB.ASX

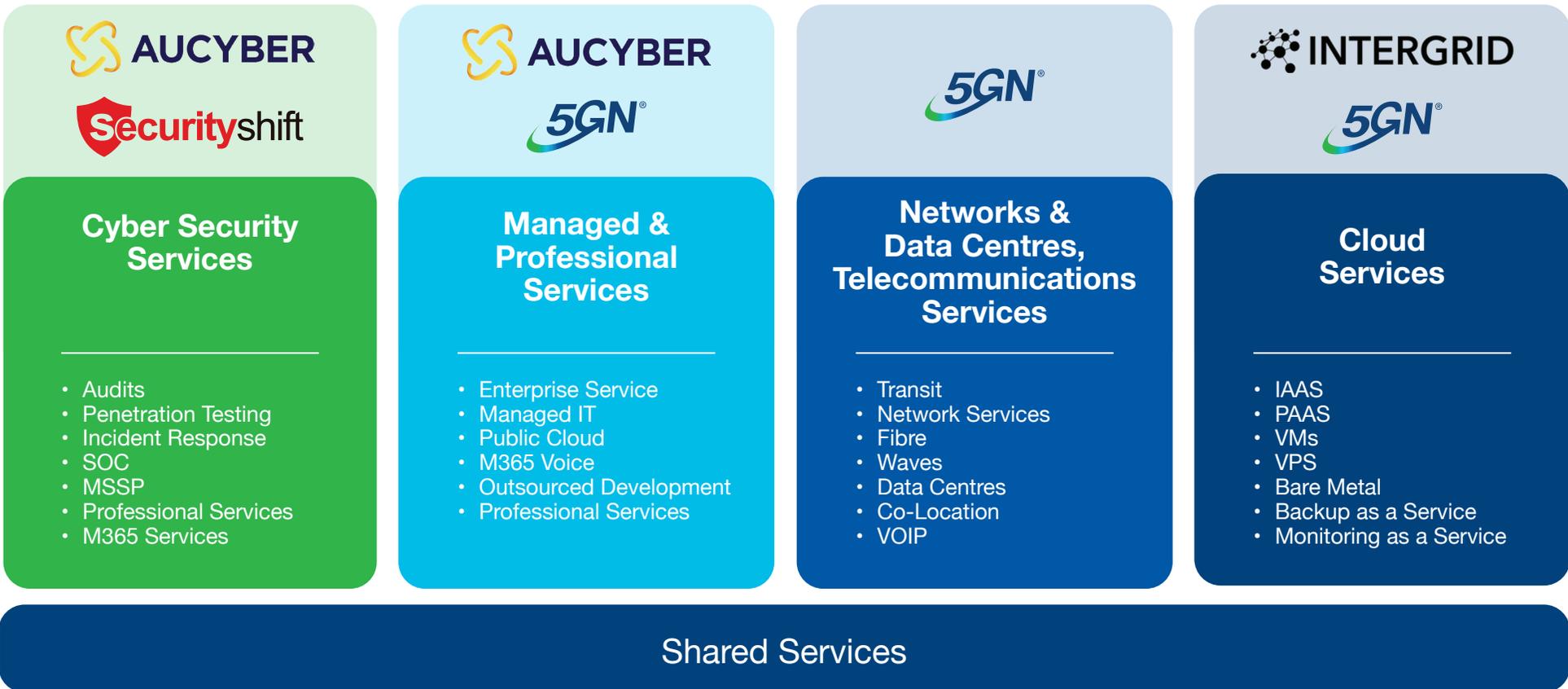
- AUCyber (ASX: CYB) is an Australian publicly listed provider of cyber security solutions, sovereign cloud infrastructure, managed IT services and consulting.
- AUCyber provides mission critical support to Australia's leading enterprise organisations and governments. Leveraging sovereign cloud infrastructure and adhering to the highest security standards.
- AUCyber ensures the reliability of data, systems, backup, managed IT and cyber security services.

Segment Revenue & Earnings	Cloud	Cyber	Other	Total
	\$	\$	\$	\$
<b>31 Dec 2025</b>				
Segment Revenue	5,841,930	3,403,262	11,522	9,256,714
Segment Underlying EBITDA	(20,533)	797,138	(908,789)	(132,184)

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# 5GN Strategy

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# 5GN Owned and Operated Network Infrastructure

**150km**

of Fibre across Sydney, Melbourne, Brisbane, Perth & Adelaide

**3**

Data Centres with a Total Rack Capacity of 1,200

**13**

Office locations & 70+ Field Technicians across Australia

**100+**

On-Net Locations (AU, SG, TY, US, & NZ)

**4**

Private & Sovereign Cloud Zones (Memory 750TB+, Storage 2PB+)

**9**

Baremetal Server Locations Available Worldwide on our HighSpeed, Secure Network

**860**

Baremetal Server Locations Available Worldwide on our HighSpeed, Secure Network

**1TB+**

of International DDoS Mitigation Capacity (AU, SG, US & NZ)



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