



Kinatico

**RaaS Research Group Webinar - AI in
Action: How ASX Companies Are
Leveraging Artificial Intelligence**

Kinatico Ltd. (ASX: KYP)
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Our Competitive Advantage

People-led AI Partnership

Kinatico Responsible AI Principles



Amplify People Power

- AI recommends, People Decide



Transparent and Fair Intelligence

- Every decision traceable, inclusive and comprehensive



Privacy by Design

- Appropriately accessing, using and protecting data



Accountable AI Governance

- Clear ownership, measurable performance



Sustainable Value Creation

- Responsible innovation, competitive advantage

Governance Implementation:

- ISO 42001 implementation underway (International AI Management System standard)
- Secureframe automated governance platform implementation managing responsible development and use
- Our existing ISO27001 accreditation means that we have the management system DNA. We're adding AI to a framework that already works.
- Same governance rigor, same operational discipline, same audit-ready culture. ISO42001 is a natural extension.

Disrupting With AI, Not Being Disrupted

We transform compliance from constraint to competitive advantage.
People-led AI, amplifying expertise and creating lasting customer value

Early 2025

Now

ANTHROPIC

Claude selected as primary LLM deployed across every function, including development teams



Proprietary KC AI models developed within the product

Leveraging our learnings simultaneously improving CVCheck experience



AI fully embedded in end-to-end product development process

Kinatico Compliance AI support models released



Development velocity of features increased by >50%

Responsible AI framework established



88% of employees confidently utilising AI in day-to-day work

ISO42001 accreditation process underway

Leveraging AI while always protecting and securing customer data

Kinatico AI Moat – Helping Deliver Results

Expertise + Experience + AI = Market Advantage

Layer 1 Deployment Model – Outcome-Based Positioning

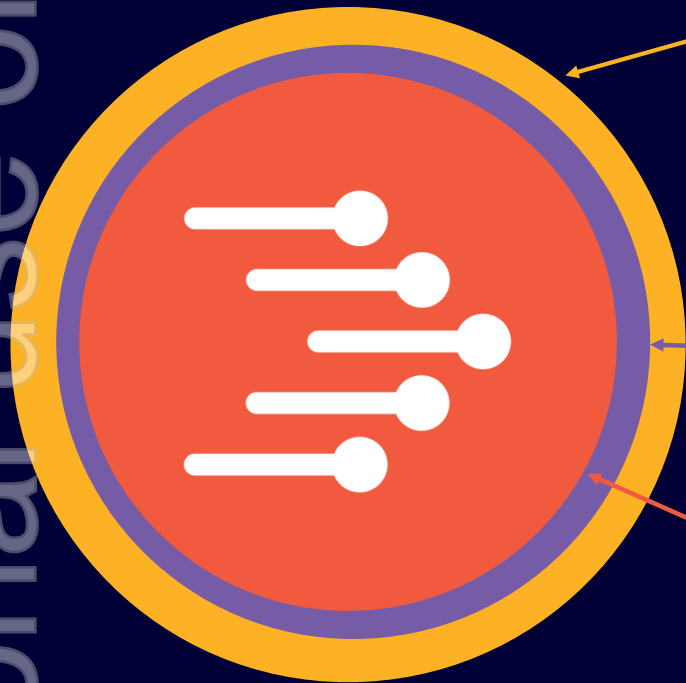
- Self-service set-up and configuration, including AI support
- Unlimited, no charge for Admin users (the more the better)
- We charge for the data/outcomes generated by workers
- Applicability for all business sizes

Layer 2 AI Native and Embedded AI – Capturing the AI budget

- Kinatico Compliance foundationally enabled with AI making it AI native.
- AI deployed and embedded across the organisation for over 12months
- Utilisation of licensed and proprietary LLMs
- CVCheck integrated with AI
- ISO 42001 certification underway
- Responsible AI framework deployed. The privacy of data is our highest priority.

Layer 3 Domain expertise. System of Record Advantage

- 17 years of domain expertise and proprietary data source access
- Proprietary compliance intelligence engine
- Compliance is a complex ever-changing workflow that requires precision
- 27,0000+ active customer relationships
- Data Sovereignty
- Owning the data layer means an irreplaceable system of record



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KC has AI in the DNA not just a feature

KC is built with an agent enabled architecture.

Investment to build an AI compliance platform has already been made.

Pricing model is not disrupted by an AI agent ecosystem.

- No charge for admin users which is where agents are used.
- Charged on data generation and value provided by workers activity (per worker monthly fee).

Product Management:

- Market Analysis and monitoring
- Requirements gathering and documentation
- Coding support
- QA and testing

AI Agents

Proprietary models:

- Compliance calculations and insights
- Requirements comparisons
- Requirements inheritance
- Outcome monitoring

Licensed LLMs:

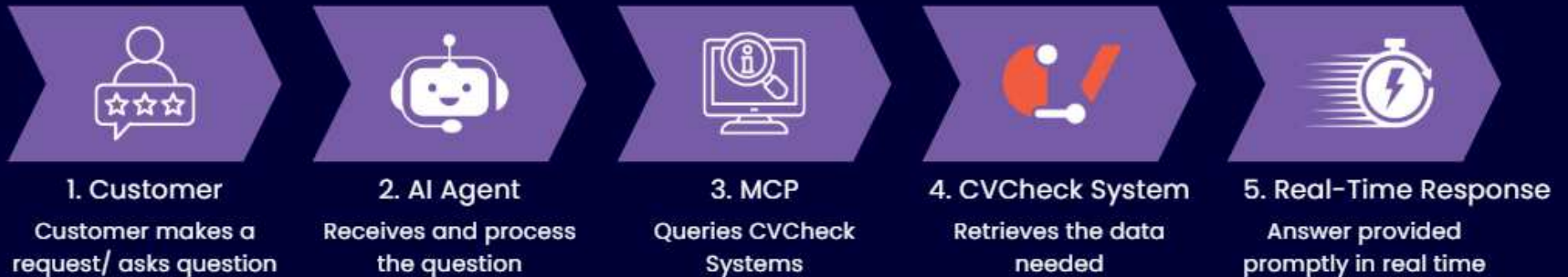
- Customer support and help
- Performance feedback and analytics
- 3rd party system integrations

Ongoing Operations:

- Customer support
- Verification management and processing
- Analytics and reporting

AI Not Only Used in New Products but Enhancing Existing Ones

MCP for Kinatico CVCheck Support



Expected Results:

- LI Support Resolution: 60%+ automated
- Response Time: <2 minutes (vs hours previously)
- Cost per Ticket: -40%
- Customer Satisfaction: Improved

Upcoming AI features

AI Reporting and analysis:

- Natural language queries
- Instant report generation
- Example prompt:
Give me a Q2 report for the board on compliance of South Australian division

AI as a UI:

- Tell KC what you need in plain English
- Example prompt:
I have a potential new starter Frank Hyde. Their email is F.Hyde@ACME.com. Their role will be aged care worker at Springfield facility. Commence the process.

Intelligent Requirements:

- Recommended configuration based on industry and sector requirements
- Predictive compliance monitoring and proactive alerts
- Example prompt: Set up my organisation. The name of the company is ACME Pty Ltd, ABN 12 405 999 001

The screenshot shows the Kinatico Insights dashboard. The left sidebar contains navigation options like Search, Insights, Dashboard, Risk Matrix, Audit Log, and various activity management tools. The main content area is titled 'Insights' and includes sections for 'Organisation' (500 Active Users), 'Compliance' (60% Compliant), and 'Activities' (50 Non-Compliant Users). A 'KC Companion' chat window is open, displaying a prompt: 'give me a report for the board for compliance of our south Australian division for the 2nd qtr'. The chat response provides a 'Compliance Report' for the South Australian Division (45 Employees, Q2 FY2026) with an 80% compliance summary. Key activities listed include first aid training (90% completed), incident reporting (92% completed), infection control training (88% completed), and elder abuse prevention refresher (70% completed). A gap is noted for overdue activities.

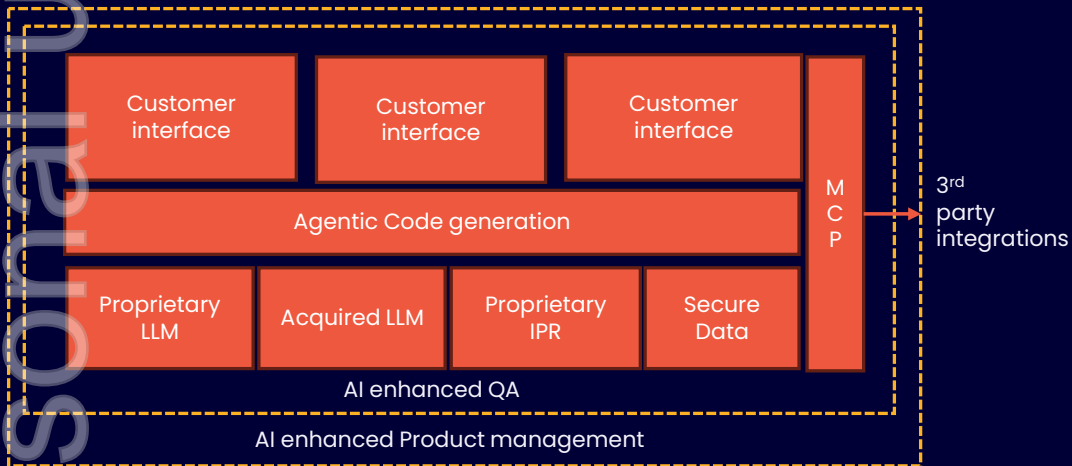
The screenshot shows the Kinatico Directory and KC Companion chat. The left sidebar is the same as in the previous screenshot. The main content area is titled 'Directory' and shows a list of users, all named 'Steve Owens'. A 'KC Companion' chat window is open, displaying a prompt: 'I have a potential new starter named Frank Hyde. Their email is F.Hyde@ACME.com. Their role would be aged care worker at our Springfield facility. Commence the process.' The chat response provides a list of requirements for the candidate, including adding them as a candidate, sending an email invitation, and assigning role-based activities such as Biometric ID Verification, Right to Work in Australia, AHPRA Registration Verification, NDIS Worker Screening Verification, Reference check, First aid training, Infection Control Training, and Elder abuse and neglect prevention. The chat concludes with 'All done! You can now find them in your User Directory here.'

What the company looks like in the future

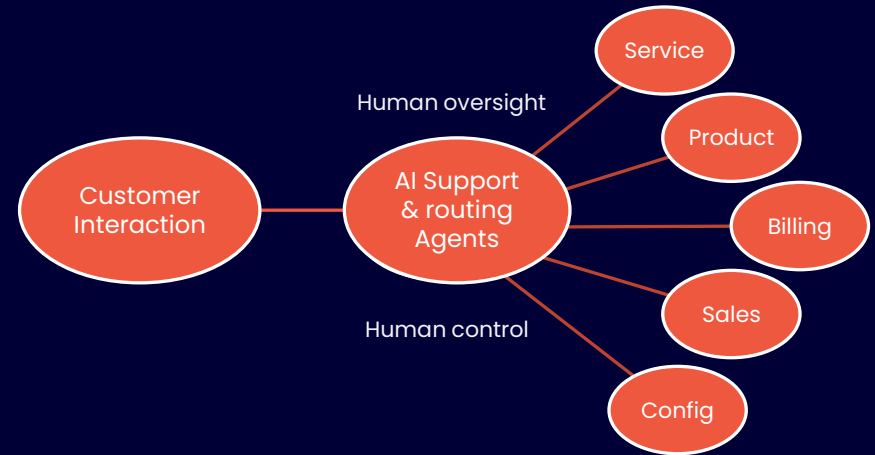
Human led AI results

- ✓ Fundamentals stay the same
- ✓ Growth of output and productivity driven by AI agents not people
- ✓ Expectations on assurance, accountability and liability remain or increase
- ✓ Speed of change and innovation expectation increases due to AI
- ✓ Deliver value and service not just toolsets
- ✓ Opportunity increase staff engagement

Technology Ecosystem



Service Model



Physical Ecosystem

