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## GYG reports strong sales growth, underpinned by accelerating momentum in Australia

Guzman y Gomez Limited (“GYG”, “the Company”) today announces its quarterly results for the period 1 January 2026 to 31 March 2026 (“Q3 FY26”).

GYG delivered strong network sales growth during the quarter, driven by continued guest demand for *clean*, fresh food, and supported by operational excellence in restaurant. Restaurant network expansion also continued, with five new GYG restaurants opening in Australia.

During the quarter, GYG delivered on key strategic and operational initiatives. This included the successful launch of a new strategic partnership with Uber Eats in late February 2026, which has enhanced the delivery experience for GYG’s guests. Operationally, a pilot of GYG’s proprietary order management system was expanded into additional drive thru restaurants with very positive results across the end-to-end order process, ahead of a full network roll-out in the coming months.

Comp sales growth in the Australia Segment accelerated in the third quarter as GYG’s value proposition continues to resonate with guests. Transaction growth continued to outpace comp sales growth, reflecting the focus on delivering value and the resulting improvement in guest frequency. Delivery sales also contributed to growth, supported by the strong performance of GYG’s new strategic partnership with Uber Eats.

In the US Segment, network sales increased on the prior corresponding period driven primarily by two new restaurant openings. Comparable sales momentum improved relative to the preceding quarter, partially offset by the cessation of DoorDash deliveries from early March 2026. Solid progress was made on building brand awareness and delivering key culinary and supply chain initiatives, while continuing to improve operational execution.

### Quarterly results

| \$ million   | Q3<br>FY26   | Q3<br>FY25   |
|--|--------------|--------------|
| Australia  | 320.4        | 267.6        |
| Asia   | 21.5         | 18.7         |
| US   | 4.0          | 3.2          |
| <b>Network sales</b>                                     | <b>345.9</b> | <b>289.5</b> |
| <i>Network sales growth</i>                              | 19.5%        | 23.6%        |
| <i>Comp sales growth (Australia Segment<sup>1</sup>)</i> | 6.6%         | 11.1%        |
| <i>Comp sales growth (US Segment)</i>                    | 2.2%         | n.a.         |
| <b>Number of restaurants at period end</b>               |              |              |
| Corporate  | 87           | 73           |
| Franchise  | 155          | 138          |
| <b>Total Australia<sup>2</sup></b>                       | <b>242</b>   | <b>211</b>   |
| Singapore  | 23           | 20           |
| Japan  | 5            | 4            |
| US   | 8            | 6            |
| <b>Total</b>   | <b>278</b>   | <b>241</b>   |
| New restaurant openings in Australia                     | 5            | 3            |

<sup>1</sup> Includes Singapore and Japan.

<sup>2</sup> During the period, there was one net transfer from corporate to franchise ownership.

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### **Guidance and outlook**

GYG reaffirms its updated guidance provided at its 1H26 results in February 2026. Australia Segment underlying EBITDA as a percentage of network sales is expected to expand to 6.0-6.2% in FY26, compared to 5.7% in FY25.

GYG confirms it is on track to open 32 new restaurants in Australia in FY26, including 23 drive thrus.

### **For more information**

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