

Talius Secures Master Services Agreement with Adventist Retirement Plus (Qld)

13 April 2026

HIGHLIGHTS

- **Master Services Agreement signed with Seventh-Day Adventist Aged Care (South Queensland, a leading operator within the Seventh-day Adventist aged care and retirement network)**
- **Initial rollout across two villages (~220 beds across Gold Coast and Brisbane)**
- **\$565k total contract value (hardware + three-year recurring platform revenue) with delivery targeted by June 2026, supporting near-term revenue conversion**
- **MSA provides a scalable framework for multi-site expansion across the ARP portfolio, with additional SOWs expected**
- **Strengthens Talius' penetration in retirement living and supports ongoing Software-led ARR growth strategy**

Talius Group Limited (Talius or the Company) (ASX: TAL), Australia's leading aged care data platform delivering real-time care workflows and Improved compliance, is pleased to announce it has executed a Master Services Agreement (**MSA**) with Seventh-Day Adventist Aged Care South Queensland (**ARP**), together with initial Statements of Work (**SOWs**) for the installation of Nurse Call and Sleep Systems across two Queensland retirement villages. This agreement marks a new commercial relationship within the Adventist aged care and retirement network, one of the most established faith-based care operators in Australia.

Commenting on the agreement, Pat Howard, Managing Director and CEO of Talius, said:

*"Securing the MSA with Adventist Retirement Plus is a meaningful step in our growth strategy. Adventist is a long-standing operator with a clear commitment to quality of care, and we are pleased to be their chosen technology platform partner. Following a successful pilot, the initial two villages demonstrate the commercial case for the Talius platform, and the MSA framework gives us a clear pathway to expand across their broader portfolio in both Queensland and throughout Australia. This is precisely the type of scalable, operator-led engagement that underpins our Annualised Recurring Revenue (**ARR**) growth ambitions. We look forward to delivering on both sites by June 2026 and building a long-term partnership with the Adventist team."*

Contract Details

The MSA establishes the commercial and operational framework governing the deployment of the Talius platform across ARP's Queensland portfolio of four sites. Under the initial SOWs, Talius will deploy its Nurse Call and Sleep Systems across two sites, with hardware supply and installation to be completed by June 2026:

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Village	Total Contract Value
Melody Park (Gold Coast)	\$ 320,543
Victoria Point (Brisbane)	\$ 244,710
Total	\$ 565,253

Strategic Rationale

This agreement supports Talius' solution within the retirement living sector and demonstrates the platform's commercial traction with established, multi-site operators. Adventist Retirement Plus is a credible, mission-aligned customer whose adoption of the Talius platform reinforces the Company's growing reputation as a trusted technology partner in aged care and retirement living.

The MSA structure is central to Talius' commercial model: it establishes a binding framework that enables rapid SOW execution as operators expand their footprint, reducing the sales cycle for incremental sites. The \$40,768 per annum in ARR generated by the initial two villages represents a direct contribution to Talius' recurring revenue base for a minimum three-year term, while the hardware value of \$442,948 supports near-term revenue conversion ahead of June 2026 project completion.

Beyond the initial sites, the MSA enables Talius to expand across additional ARP villages without re-engaging the procurement process. This multi-site rollout potential is consistent with Talius' platform adoption model, where a single MSA can underpin materially larger contracted ARR and hardware revenue over time. The retirement living vertical continues to represent a scalable, repeatable channel, and this engagement deepens the Company's penetration within it.

Outlook

Talius expects to execute additional SOWs with Adventist Retirement Plus covering the remaining sites within the ARP Queensland portfolio in the coming months. Discussions are on foot with the other providers within the national Adventist aged care network to implement a Master Services Agreement which is expected to support the rollout of the Talius platform across additional sites.

The Company will continue to progress its pipeline of MSA-led engagements across aged care and retirement living operators, with a focus on accelerating ARR growth and broadening platform adoption. As regulatory pressure and care quality obligations intensify across the sector, Talius is well positioned to convert pipeline momentum into contracted, recurring revenue.

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This announcement has been authorised by the Board of Directors of Talius Group Limited.

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Talius Group Limited (ASX: TAL) is a real-time healthcare data platform company delivering integrated care technology across Australia's aged care sector.

The Company's device-agnostic Talius One Platform aggregates data from IoT sensors and clinical systems to deliver automated alerts, workflow integration and compliance reporting across home care, retirement living, and residential aged care. Deployed by major aged care providers including Bolton Clarke, Uniting Care, Keyton and St John, the Platform supports proactive care delivery and operational efficiency across the care continuum.

Talius has 51,150+ active subscriptions and \$3.3M in Annual Recurring Revenue (+12.7% YoY). The Company achieved positive operating cash flow in Q4 FY2025 and is executing a disciplined SaaS scaling strategy under CEO Pat Howard, whose previous leadership at MSL Solutions delivered a growth in market capitalisation from \$16M to \$120M.

FORWARD LOOKING STATEMENTS

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
- (c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results, and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social, and other conditions. The Company disclaims any intent or obligation to publicly update any forward-looking statements, whether because of new information, future events, or results or otherwise.*

The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements. All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.