Coventry Group Ltd

ASX RELEASE

CYG – Q3 FY26 Trading Update

20 April 2026

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Coventry Group Ltd (ASX: CYG) today provides an update on the Group's trading for the third quarter of FY26.

Unaudited Q3 FY26 Group sales of $88.2m were up +1.4% on the prior corresponding period (Q3 FY25: $87.0m), with momentum accelerating through the quarter. March represented a step-change in performance, with sales growth of +6.5% pcp and EBITDA[1] up +72% pcp, reflecting the progressive realisation of benefits from the Group's “back to basics” operating improvement initiatives across sales, gross margin optimisation and cost efficiency.

Group Sales and unaudited EBITDA[1]

Segment	Q3 FY26 Actual (A$m)	PCP growth (%)	YTD FY26 Actual (A$m)	PCP growth (%)
Trade Distribution	52.2	0.7%	164.6	0.5%
Fluid Systems	36.0	2.3%	112.2	3.3%
Consolidated Group Sales	88.2	1.4%	276.8	1.7%
Consolidated Group Unaudited EBITDA[1]	2.1	-11.0%	5.3	-57%

Significant EBITDA[1] run-rate improvement through the quarter

A clear acceleration in monthly EBITDA[1] was evident across Q3 FY26, with January reflecting the traditional seasonal low with earnings stepping up meaningfully in February and again in March:

- January: ($0.4m) – the slowest month of the year, reflecting the Summer holiday period and a quiet construction market.
- February: $1.0m – a marked improvement as trading conditions normalised and cost-out benefits began to flow through.
- March: $1.5m – a further step-change, with sales +6.5% pcp and EBITDA[1] +72% pcp.

Q3 FY26 Monthly EBITDA[1] Run-Rate

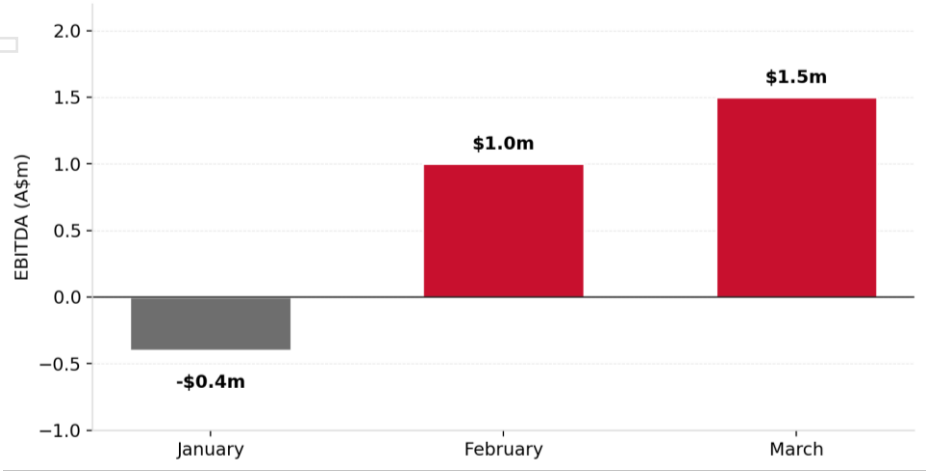

Chart: Unaudited Pre-AASB16 monthly EBITDA[1], Q3 FY26

Cost-out program and Steelmasters integration

Substantial progress has been made on the cost-out program and the benefits are now becoming increasingly evident in the group's financial perfromance. The cost-out program remains ongoing and management has identified significant further opportunities for efficiency savings across the business.

The full integration of Steelmasters over the next six months represents a substantial additional opportunity to drive further operating leverage and synergy benefits.

Strategic review

The strategic review of the Company's business portfolio, announced in January 2026, remains ongoing. The Company will keep shareholders informed in accordance with its continuous disclosure obligations and will provide further updates should any material developments arise.

Outlook

The Group typically has a strong earnings skew to Q4, and benefits from the key business initiatives across sales, gross margin optimisation and efficiency savings are becoming increasingly evident in financial results.

Overall market conditions remain stable, albeit with variation by region and industry. The coal sector has been more challenging, while green shoots continue to emerge across the Konnect business in both Australia and New Zealand.

Management remains focused on the progressive delivery of the "back to basics" operating improvement program and building on the momentum established in Q3 FY26.

Note: All references to EBITDA[1] are to unaudited Pre-AASB16 EBITDA[1] before Significant Items.

Authorised for release by the Board of Directors of Coventry Group Limited.

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