



INTELLIGENT MONITORING GROUP

An Intelligent Monitoring Group Company ASX:IMB

Company Update April 2026

OUR BRANDS



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IMG: Corporate story

Monitoring Platform providing technology-added value solutions in Security and Fire or “life safety” industry

2021-2022

Fix up the base

- Threat protect turns to **Intelligent Monitoring Group** and invests in a new operating platform (2021-2023)

2023-2025

Add technical services capability to drive growth of solutions

- Acquire ADT (AU & NZ), then a series of bolt-ons to drive coverage and depth
- ACG, DVL, AAG, Kobe, BNP and Red Wolf (NZ)

2026

Add technical capability in Fire space

- Acquire Tyco NZ (trading as Wormald)

2026+

- **Drive the use of AI video-based services into higher value and uses in commercial AU & NZ.**

Pipeline Growth +27% QoQ

FY26Q23

+27%

**\$63.2m
Secured
Pipeline**

FY26Q2

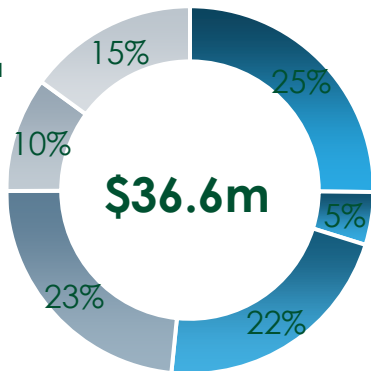
+36%

**\$49.8m
Secured
Pipeline**

FY26Q1*

Secured Pipeline Distribution by Sector

- Airport/Transport
- Construction/Manufacturing
- Data center
- Education/Health
- Finance
- Mining/Resources

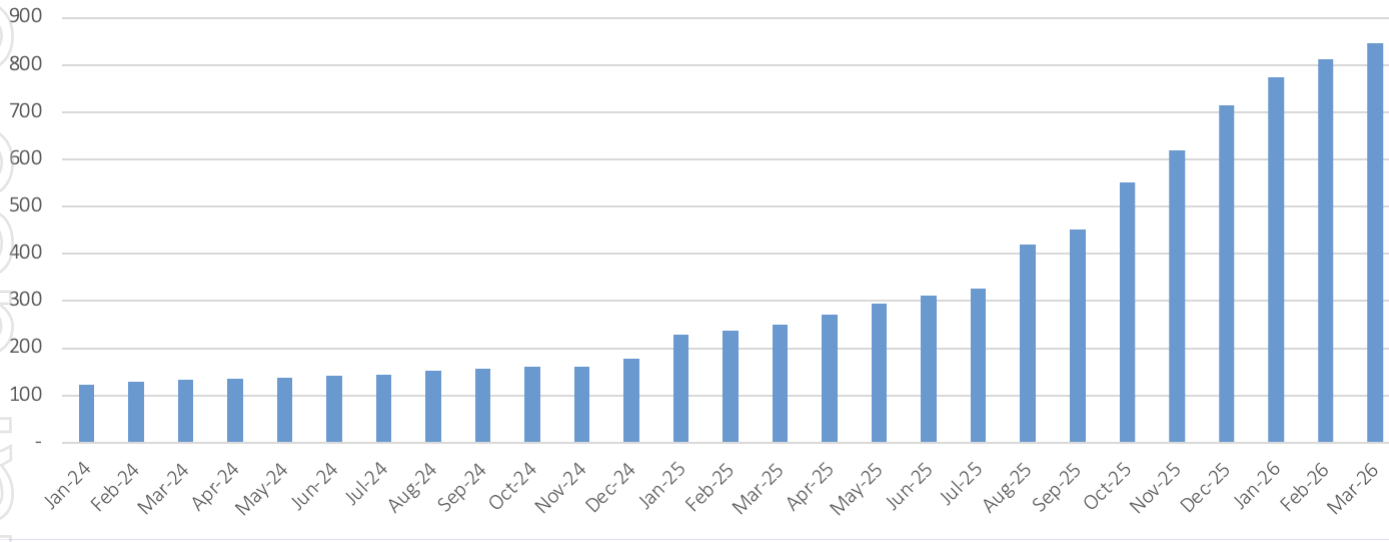


* Pipeline was \$0 at August 2023 takeover of ADT.

Video Guarding growing strongly +16% QoQ

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ADT Guard - Cumulative Count



+16%

Customer growth in Q3 on Q2

>50

Confirmed arrests have been made

>15

Deterrence events on average each month.

Quarterly Cashflow +14.5% on PCP

	3Q 26	3Q 25	% Change
Cashflow from Operations (pre nonrecurring costs)	7.7	6.7	+14.5%
Capex*	1.8	2.3	-19.7%

* Last quarter of 3G upgrade capex spend in NZ (\$0.8m).

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GUIDANCE - CONFIRMED

Reported result for FY26 will depend on settlement timing of Tyco NZ – but underlying trading of business is on track with guidance

IMB FY26 Guidance build-up

		Bottom	Top
Underlying EBITDA guidance (AGM)	\$m	43	47
Plus: Tyco NZ Proforma EBITDA contribution	\$m	10	10
= Proforma* EBITDA	\$m	53	57
= Proforma* NPAT (adj)	\$m	26	29
= Proforma* EPS (adj)	\$m	0.062	0.07

* Proforma = the expected result following a full year of the Tyco NZ acquisition

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IMG: GROUP BUSINESSES (POST WAKA)

Go-to-market brand structure positions the company as a market leader in a fragmented industry.



**Direct Security
Brand (with
Subsidiaries)**
Australia
New Zealand



Direct Partnered Brand
Australia

Tyco NZ

Direct Fire Brand
New Zealand









**Wholesale
Security Brand**
Australia

IMG: GROUP BUSINESSES (POST WAKA)

Technical service leader based on our monitoring platform and strength



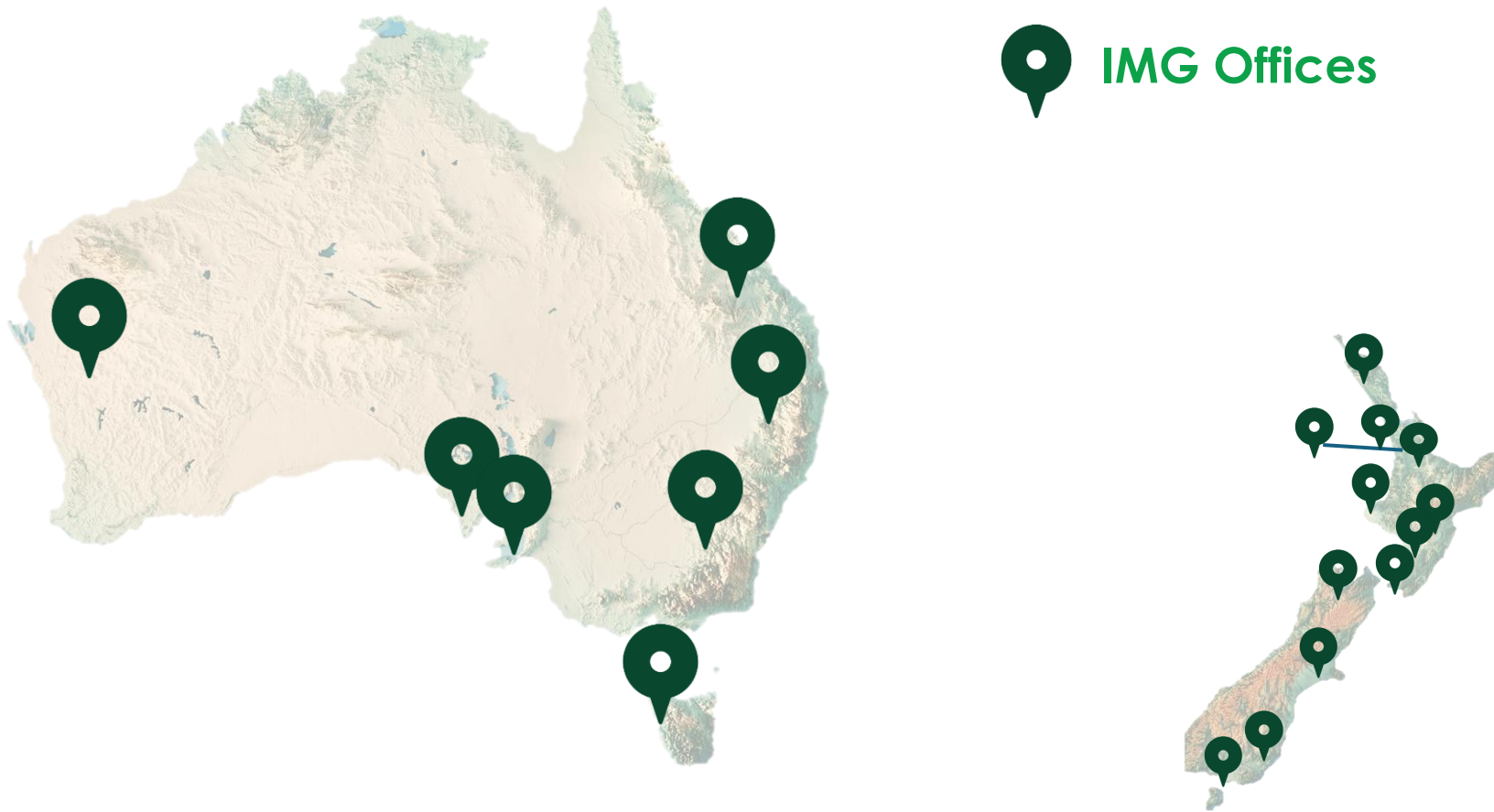
INTELLIGENT
MONITORING
GROUP

	Monitoring Provider	Wholesale Service provider	Direct Technical Service provider
IMS	 Intelligent Monitoring Solutions		
Signature Security	 Intelligent Monitoring Solutions		
ADT (AU & NZ) - Security			
Tyco NZ - Fire			Tyco NZ

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IMG: SIGNIFICANT OPERATIONAL COVERAGE

Australasia's deepest operating platform combined with a deep bench of licensed technical experts



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SIGNIFICANT OPPORTUNITY FOR GROWTH

Use our monitoring platforms and technical reach to drive growth in new services



12.9 million



1.2 million

~7% have monitored intrusion alarms

~ A\$2.3bn electronic security market



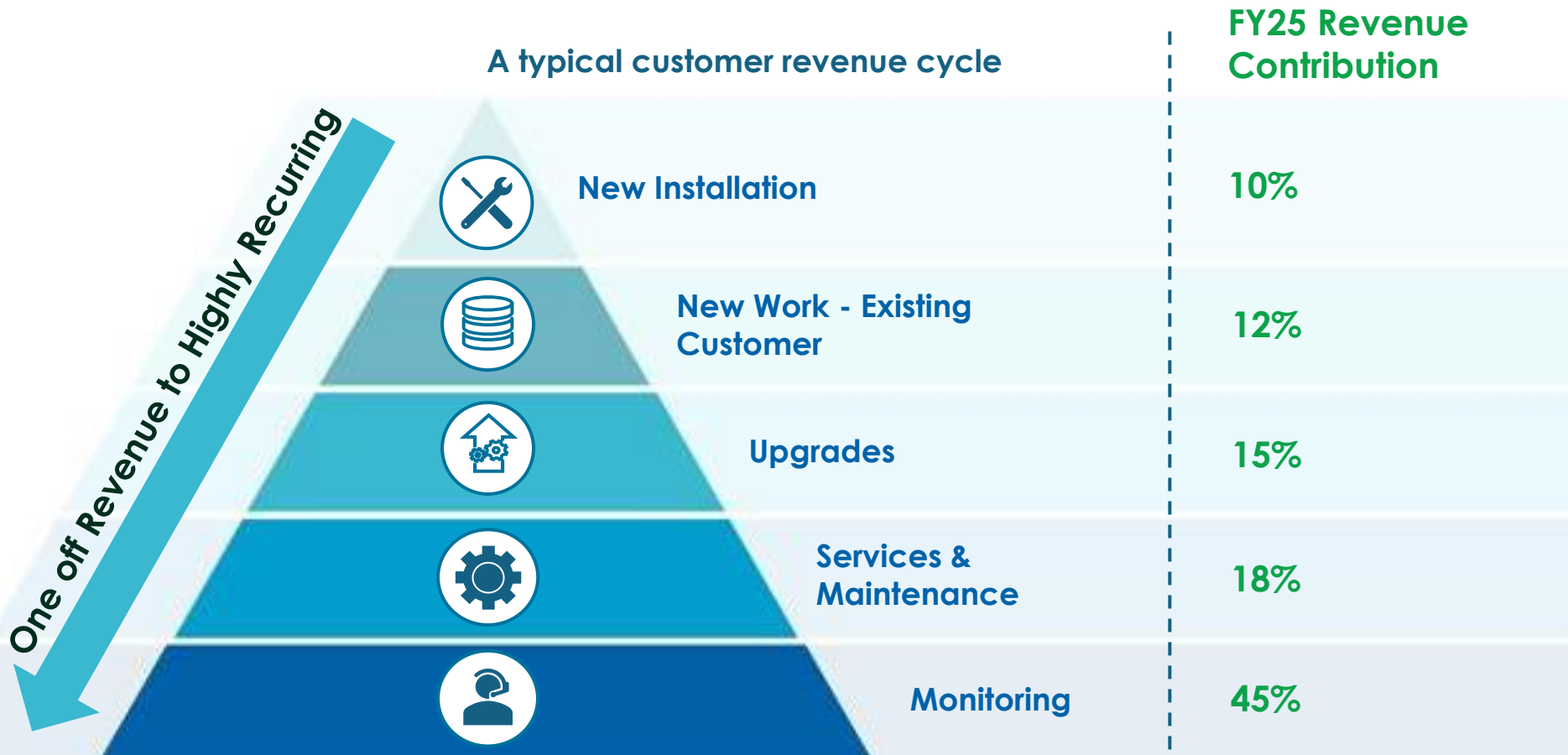
AI Perimeter Security Penetration?

A\$9bn Total Security Market

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AN ATTRACTIVE – RECURRING BUSINESS

New customers typically convert into long-term, recurring revenue relationships through ongoing monitoring, service contracts, and system upgrades.



Customer Lifetime:

- Residential & Small to Medium Business – 7yrs
- Commercial & Enterprise – 15 yrs

CONCLUSION

Strong, robust and valuable business

Business has transformed in the past 3 and ½ years.

- Refinanced to NAB with senior debt (in FY25)
- Gearing is at the low end of industry norms
- EBITDA of >\$43m expected for FY26 and >\$53m proforma*
- Underlying organic growth rate of +8.3% in 1H26 (+8.2% FY25) – supplemented with strategic acquisitions
- Pro forma EPSa of >6.25cps equates to a PE ratio <8x.

Financial Summary

		1H23 (annualised)	FY24	FY25	Proforma*
Share price	\$m	0.127	0.43	0.585	0.50
Cash	\$m	2.7	26.0	24.1	38.2
Gross Debt	\$m	31.6	80.0	85.0	120.0
Net Debt	\$m	28.9	54.5	60.9	81.8
Shares Outstanding	M	131	330	388	423
Market Value	\$m	17	142	227	212
Economic Value	\$m	46	197	288	293
EBITDA	\$m	5.3	34.8	38.6	53.0
EV:EBITDA		8.6	5.6	7.5	5.5
ND:EBITDA		5.5	1.6	1.6	1.5

* Proforma = the expected result following a full year of the Tyco NZ acquisition



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