

5 May 2026

WiseTech Global at Macquarie Australia Conference

WiseTech Global Limited (ASX: WTC) will participate in the 2026 Macquarie Australia Conference in Sydney on 5–6 May 2026. The reference materials are attached.

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Authorized for release to ASX by the Board of Directors of WiseTech Global Limited.

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About WiseTech Global

WiseTech Global is a leading developer and provider of innovative software solutions for the logistics, global trade and supply chain industries worldwide. Serving more than 22,000¹ logistics companies and other industry participants across 193 countries — including 46 of the top 50 global third-party logistics providers and 23 of the 25 largest global freight forwarders worldwide² — WiseTech delivers technology that drives productivity and integration across the supply chain. With the acquisition of e2open, WiseTech has expanded its network to encompass over 500,000 connected enterprises across manufacturing, logistics, channels and distribution, further strengthening its platforms and connectivity across the industry. With the vision to be the operating system for global trade and logistics, WiseTech is creating a multi-sided marketplace connecting carriers, logistics providers, importers, exporters and shippers.

We are relentless about innovation, adding over 6,300 product enhancements to our global CargoWise platform in the last five years³, bringing meaningful continual improvement to the world's supply chains. Our breakthrough software solutions are renowned for their powerful productivity, extensive functionality, comprehensive integration, deep compliance capabilities, and global reach.

To learn more about WiseTech Global or CargoWise, visit [wisetechglobal.com](https://www.wisetechglobal.com) and [cargowise.com](https://www.cargowise.com)

¹ Includes customers on CargoWise and non-CargoWise platforms whose customers may be counted with reference to installed sites, including deduplicated e2open customers.

² Armstrong & Associates: Top 50 Global 3PLs & Top 25 Global Freight Forwarders ranked by 2024 gross logistics revenue/turnover and freight forwarding volumes – updated 9 October 2025.

³ 2H21-1H26.

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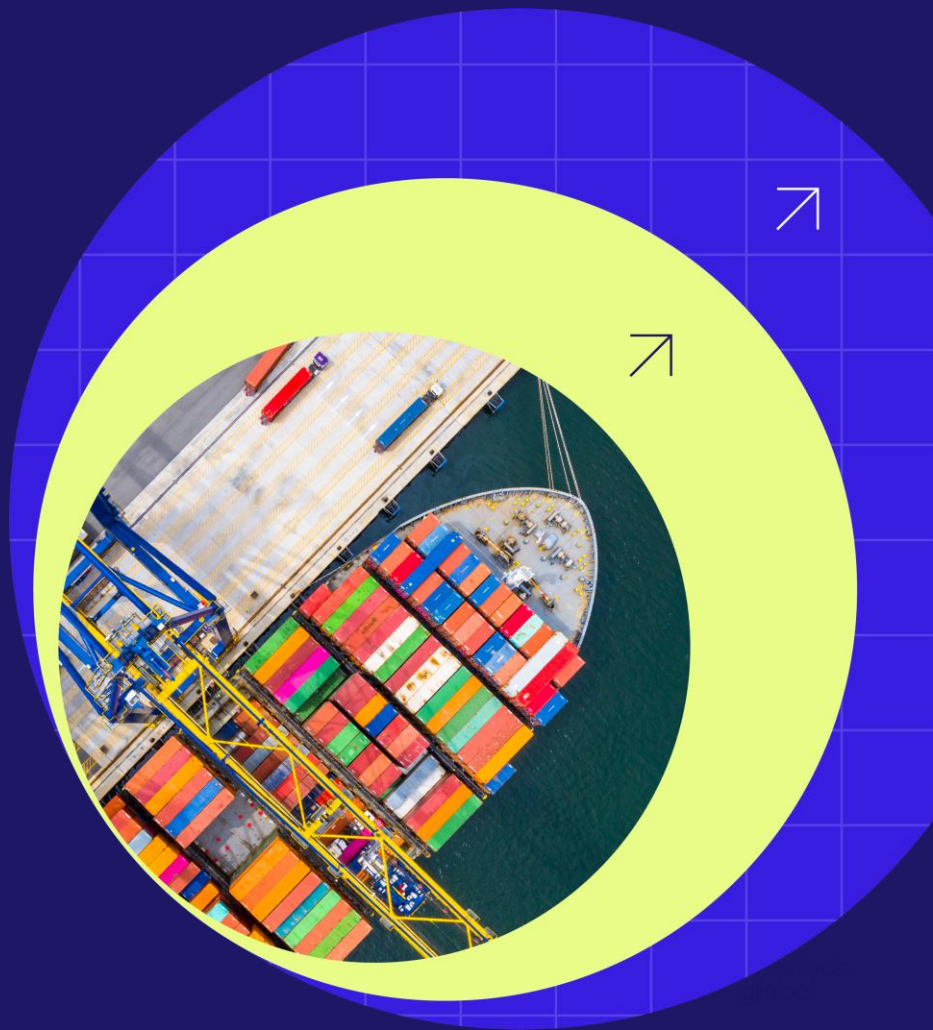
Expanding our markets. Scaling our reach.

Our strategy for our next phase of
long-term growth

MAY 2026

FINANCIAL DATA: ALL DOLLAR VALUES ARE IN
U.S. DOLLARS (USD) UNLESS OTHERWISE PRESENTED.

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Preparation of information

WiseTech Global's financial information has been prepared and reviewed in accordance with Australian Accounting Standards. Certain financial data included in this presentation is 'non-IFRS financial information'. The Company believes that this non-IFRS financial information provides useful insight in measuring the financial performance and condition of WiseTech Global. Readers are cautioned not to place undue reliance on any non-IFRS financial information including ratios included in this presentation. E2open's financial information has been presented in U.S. Generally Accepted Accounting Principles (GAAP).

Presentation of information

- The financial data in this presentation is provided on a statutory basis but in a non-statutory presentation format (unless otherwise stated)
- **Pro forma (PF)** Where the abbreviation "PF" is used, financial measures for periods prior to FY17 are provided on a pro forma basis. Information on the specific pro forma adjustments is disclosed on page 116 of WiseTech Global's 2019 Annual Report
- **Currency** All amounts in this presentation are in U.S. dollars unless otherwise stated
- **FY** refers to the full year to 30 June, 1H refers to the six months to 31 December, and 2H refers to the six months to 30 June
- **Rounding** Amounts in this presentation have been rounded to the nearest \$0.1m. Any differences between this presentation and the accompanying financial statements are due to rounding. Amounts shown as "-" represent zero amounts and amounts less than \$50,000 which have been rounded down

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The foundations of our **expanded strategy**

FY26 positions us for **growth and further expansion**

We are the **critical digital infrastructure** for multiple deep vertical markets

These markets are **huge**, have **high barriers to entry** and are **strong, long-term growth opportunities**

LOGISTICS
& TRANSPORT

TRADE, SUPPLY
& DEMAND

TRADE FINANCE
& BANKING

CUSTOMS, BORDER &
GOVERNMENT AGENCIES

VERIFIED IDENTITY,
TRUST, TRADE & DATA

Our network, data and deep domain expertise gives us a sustainable competitive advantage

Agentic AI drives our **customers' efficiencies** and accelerates their success

We are relentlessly focused on **productivity, efficiency and operating leverage** within our business

We continue to drive long-term value creation as we expand our strategy

FY26 positions us for growth and further expansion

Transition to new **leadership structure** with a unique and productive partnership between new CEO and Founder to lead WiseTech as an **AI-led organization**, with a reset of the Board for increased domain experience

2025 - 2026

76% increase in revenue, 31% increase in EBITDA in 1H26 driven by **e2open acquisition** to create TradeWise with a **clear path to margin expansion post integration**

2025 | DECEMBER

Rolled out **CargoWise NCM to 95% of customers**, changed commercial model to be fit-for-purpose for an **AI world**

2025 | DEC

Serving more than 22,000¹ logistics companies and other industry participants across **193 countries**, including 23 of the top 25² largest global freight forwarders and 500K+ connected enterprises

2025 | DEC

Agentic AI accelerating the CargoWise value proposition with initial agents in production and more in development

2026

AI Transformation for internal efficiency early mover to become AI led, now ~50%+ of coding using AI Agents

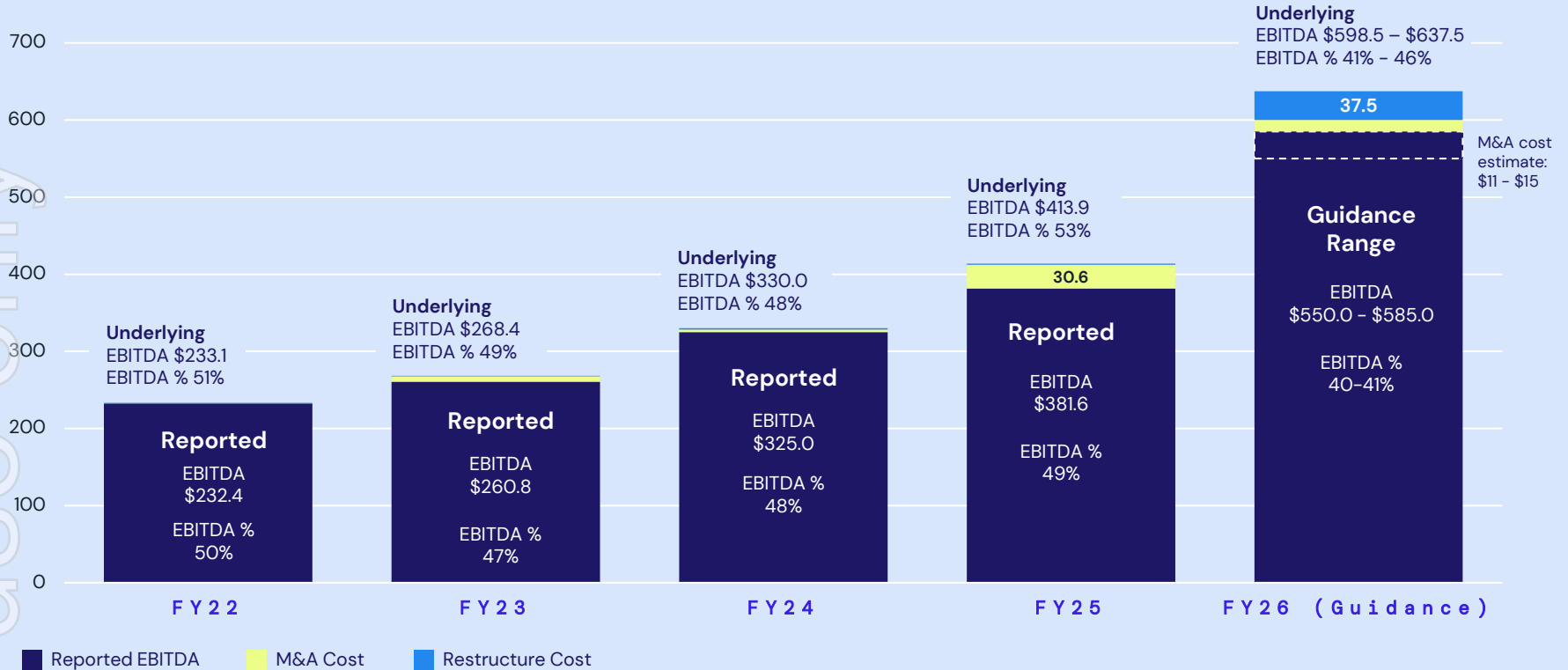
2026 | FEB - APR

Our products drive customer success
"We are moving the majority of our volumes to CargoWise in order to get the synergies"³

2026 | APR

1. Includes customers on CargoWise and non-CargoWise platforms whose customers may be counted with reference to installed sites, including deduplicated e2open customers.
2. Armstrong & Associates: Top 25 Global Freight Forwarders & Top 50 Global 3PLs ranked by 2024 gross logistics revenue/turnover and freight forwarding volumes – updated 9 October 2025.
3. DSV A/S Q1 2026 Results conference call – 29 April 2026.

Solid margins with greater earnings expansion post integration



We are the **critical digital infrastructure** for multiple deep vertical markets

These global markets are huge, have high barriers to entry and are all a single step away from our core proven capability – logistics & transport

LOGISTICS & TRANSPORT



CargoWise

\$11T+ global logistics market¹

We power the physical movement of goods – connecting carriers, forwarders, ports, warehouses and transport operators to execute global logistics with precision and scale

TRADE, SUPPLY & DEMAND



TradeWise

\$24T+ global trade market²

We orchestrate the flow of supply and demand – linking planning, procurement and execution across complex, multi-party global networks

TRADE FINANCE & BANKING



\$10T global trade finance market³ with 80–90% of world trade being financed⁴

We enable the flow of capital behind trade – supporting financing, settlement and risk management across the global supply chain

CUSTOMS, BORDER & GOVERNMENT AGENCIES



100s of customs, border and government agencies⁵

We connect trade to government – digitizing compliance, customs and regulatory processes to enable faster, more secure cross-border movement.

VERIFIED IDENTITY, TRUST, TRADE & DATA
long-term opportunity could be as much as \$20B⁶

LEADERSHIP IN AI AND AGENTIC AI
driving automation and straight-through digital processing

1. Armstrong & Associates, Inc. and International Monetary Fund.
2. World Trade Organization.
3. World Trade Organization.

4. UNCTAD.
5. World Customs Organization.
6. Based on WiseTech analysis.

Logistics and transport: CargoWise, the foundation of our growth



Focus on conversion of remaining 5% STL customers to CVP – long-term incremental revenue	Use the simplicity of CVP to penetrate the market further	Create AI Agents to replicate large parts of forwarding and customs workflows	Expand Global Customs to further countries	Container Transport Optimization is a large, long-term opportunity
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Trade, supply and demand: the birth of TradeWise



OPERATING SYSTEM FOR GLOBAL TRADE



DEMAND

Manage partners, incentive programs, channel inventory and retail promotions with decision-grade data and proven AI technology

- Collaborative channel planning
- Channel marketing automation
- Payment services
- Market development funds
- Incentives and rebates
- Channel data management
- Demand signal management
- Channel forecast collaboration
- Sales order collaboration
- Channel inventory collaboration



PLANNING

Scenario-based planning and execution capabilities. Balance demand, supply, inventory and financial targets

- Demand planning
- Demand sensing
- Multi-echelon inventory optimization
- Supply planning
- Supply sensing
- Allocation and order promising
- Distribution planning
- Sales and operations planning



GLOBAL TRADE

Leverage current, comprehensive data for cross-border transactions. Reduce risk of non-compliance, avoiding delays at the border, criminal liability and fines

- Due diligence screening
- Export management
- Import management
- Duty management
- Customs filing
- Global knowledge*



SUPPLY

Automate and collaborate directly with suppliers and contract manufacturers – and their suppliers

- Purchase order collaboration
- Supplier forecast collaboration
- Supplier inventory collaboration
- Buy-sell management
- Invoicing
- Product cost management
- Manufacturing collaboration
- Recall management
- Risk and quality management
- Product lifecycle management

OUR MULTIPLE DEEP VERTICAL MARKETS

Trade finance and banking: enabling data-led trade financing and decisioning

Combining physical and financial supply chain information to enable data-led trade financing and decisioning for banks

80-90%

of trade is financed ¹

\$2.5T

global trade finance gap ²

SIGNIFICANT

long-term revenue opportunity

DIGITAL SOLUTIONS

Single Window Aggregation for e-Bills of Lading for Trade Finance

INFRASTRUCTURE

RISK SOLUTIONS

Enhanced fraud detection and risk mitigation by embedding logistics data in trade finance

DECISIONING

FINANCE SOLUTIONS

Embed trade finance and banking into our solutions to unlock working capital

WORKING CAPITAL

Customs, border and government agencies: digitizing the control layer for compliance and risk

WCO HARMONIZED SYSTEM

200+

countries¹ –
all share same
complexities

~98%

of global goods
trade covered

CHALLENGES

- Multi-agency (policy, legal, customs, revenue, regulators) and industry
- Coordinated via email, documents, spreadsheets
- Iterative review and approval
- Enacted by legislation
- Model HS classification changes
- Configure duty rates, requirements
- Align with conventions, agreements and obligations
- Link permits, inspections, controls
- Re-keying and transcription errors
- Mismatch between policy and system implementation
- Fragile handling of dates, dependencies, and changes
- Poor visibility and control
- Unclear ownership and traceability

WISETECH SOLUTION

Control

- Single source of truth
- Version control
- Audit trail

Correctness

- No manual re-keying
- Validation rules
- FTA / obligation checks
- Date and change management
- Control / permit mapping

Coordination

- Duties and taxes
- Permits
- Trade rules

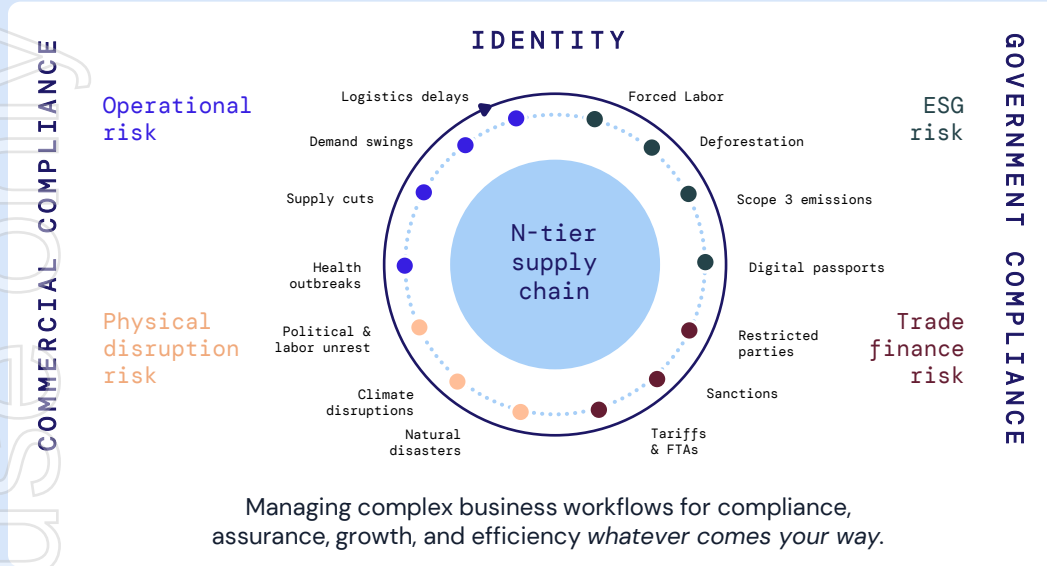
Delivery

- Automate publishing
- Direct data integration

OUR MULTIPLE DEEP VERTICAL MARKETS

Verified identity, trust, trade and data: establishing trust across every transaction and participant

Risk Management / compliance spans every dimension of the supply chain – regulatory, operational, ESG, and trade. Connecting risks to the actions required to build resilience and keep our customers' business moving.



Verified ID (ID and KYC for individuals)

Verified Trust (KYB, UBO for corporations/trusts etc.)

Verified Supply Chain modern slavery, sanctions, PEP restricted parties, adverse media, 50% rule etc.

Verified Documentation original immutable documents

Verified Transaction full transaction path for data and physical asset tracking

Verified Master Data single source: maintained by the owner – always current

VerifyWise: Participants will be permitted by their related parties to see an agreed set of individual and/or corporate information, supply chain information, verified trade documents and the entities, transaction progress and status and entity master data.

Data will be current and verified in real-time or validated against independent data sources.

Our network, data and deep domain expertise give us a sustainable competitive advantage

Investment in innovation and product and development



\$1b+ investment in innovation over past five years. Embedded AI accelerates our product engine and drives efficiencies and output.

Rich, proprietary data across the supply chain



Trusted source of truth. Permissioned, contractual and governed data embedded inside operational systems.

Deep domain expertise across highly regulated industries



30+ years of industry knowledge and skills. Over 50+ acquisitions across customs, logistics and supply chain adjacencies enhancing and extending our market penetration.

Mission critical, systems of record



A connected, multi-sided marketplace linking all participants with trusted shared data, shared workflows and shared intelligence.

Proven track record in creating commercial models that drive returns and growth



Leverages our sustainable competitive advantage and assists customers to create value through driving cost, complexity and risk out of their business.

Extensive network and market opportunities



A global, many-to-many network across our ecosystem – deeply interconnected participants operating in live workflows through our digital infrastructure.

Agentic AI will drive our customers' efficiencies and **accelerate their success**

AI WORKFLOW ENGINE

Potential to remove up to ~50% of labor costs¹ in logistics service providers



Large-scale manual data entry

AI captures, structures, and applies data directly, eliminating the need for manual and repetitive data entry across the workflow.



Core operational execution

AI applied to highest impact workflows across core operational processes including booking creation, customs classification, and document completeness.



System interaction overhead

AI reduces the hidden workload created by email, configuration, and record maintenance automating communication, updates, and ongoing system interactions across the platform.

ComplianceWise usage ↑ by up to ~25x since CVP launch
AP Invoice Ingestion usage ↑ ~32x since CVP launch

AI MANAGEMENT ENGINE

Problem detection and exception management



Automated, early, scalable problem detection



Automatic resolution, alerting and remediation



Customizable management intelligence



24/7 monitoring and risk reduction

We are relentlessly focused on **productivity, efficiency and operating leverage** within our business



WiseTech Way
streamlines
processes, teams
and product
development



High performance
culture accelerates
the productivity
of our teams



Leveraging
AI optimizes
our integrated
cost structures



Product and
market alignment
accelerates
execution of
our strategy

We continue to drive **long-term value creation** as we expand our strategy

We are the digital infrastructure for multiple deep, vertical high-barrier global markets

These markets are vast and one step away from our core

Our network, data and deep domain expertise give us a sustainable competitive advantage

AI amplifies our resilient market position, drives step-change efficiency, and accelerates customer success

Our internal efficiencies enhance operating leverage and support our long-term growth priorities



Thank you

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