

The background features a dark blue gradient with a glowing, perspective-distorted grid of white lines. Scattered throughout the grid are numerous small, light blue and white triangles, some pointing upwards and others downwards, creating a sense of depth and movement.

commsgroup

Australian Microcaps Conference

11 May 2026

COMMS GROUP LIMITED (ASX: CCG)
www.commsgroup.limited

This document has been approved by the Board of Comms Group Limited

Agenda



**Introduction &
Highlights**



**Financial
Highlights**



**Operational
Update**



**Strategy &
Outlook**



Q&A

Who we are



A specialised communications and managed IT services provider to businesses.

Headquartered in Sydney, Australia with operations in Melbourne, Gold Coast, Hobart, Singapore, London, and the Philippines and extensive coverage across the Asia-Pacific region.

Servicing businesses, Enterprise and Government, as well as wholesale services to domestic and international telcos and IT services companies.

Focused on generating strong shareholder returns.

C Domestic (Australian) Business:

- **Communications & Collaboration** services for Small Medium Enterprise (SME), Corporate & Gov.
- **Secure Managed IT Solutions** including cloud computing (IaaS) services for Corporate & Gov.

C Global Business:

- **Global & Wholesale Unified Communications** provider for Global Enterprises & Wholesale Voice Services for Global Telcos and Application Service Providers.

Board & KMP



Ryan O'Hare
Non-Executive Chairman

Ryan is Non-Executive Chairman of Comms Group Limited, bringing decades of leadership in B2B telecoms through ventures like corpTEL, People Telecom, and Next Telecom—each marked by strategic growth and successful exits.



Peter McGrath
Executive Director & CEO

Peter brings 30 years of experience across telecommunications, ICT, and corporate advisory, including over 20 years in senior leadership. He has served as CEO of major Australian telecom firms and holds deep expertise in equity capital markets and corporate finance.



Ben Jennings
Non-Executive Director

Benjamin has 26 years' accounting experience across Australia and the UK. He founded Jennings Partners in 2009 and chaired Telegate and Syntel, now part of Comms Group Limited.



Claire Bibby
Non-Executive Director

Claire is a highly experienced lawyer with over 30 years' experience as a lawyer, Executive and Non-Executive Director with ASX, multinational, private and NFP organisations and executive coach.



Steve Picton
Non-Executive Director

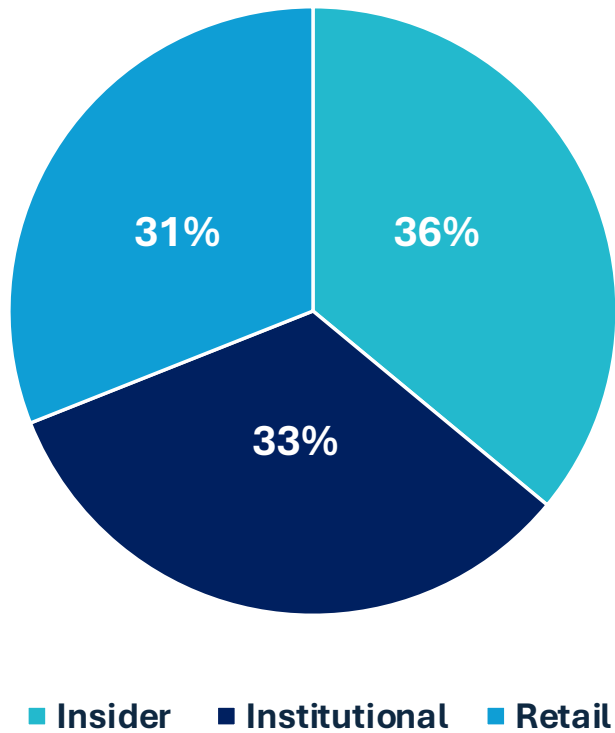
Stephen has 30+ years' global tech experience, including senior roles at British Telecom and AAPT. He founded GoTalk, LBNC, and FuzeNet—scaling them into major players and exiting for over \$110M.



Matthew Beale
CFO

Matthew Beale, CFO of Comms Group, is a Chartered Accountant with broad experience as CFO across listed and private SMEs. His industry exposure spans agriculture, ports, mining, IT, and online retail. Matthew has an MBA from The Australian Graduate School of Management.

Major Shareholders



Source*: Boardroom (excludes performance rights)

Key Shareholders*	% Ownership
Institutions	
Naos Asset Management	11.6%
Related Parties	
Ryan O'Hare	9.2%
Peter McGrath	5.8%
Benjamin Jennings	3.2%

Operating Businesses



commsgroup

**We enhance business agility
through innovative cloud-based
communications and secure
managed IT solutions**

Communications & Collaboration

Full-service telco service provider to Australian Small and Medium Enterprises (SME), Enterprise and Government

Secure Managed IT Solutions

Award-winning Managed IT & Cloud Services Provider supporting the needs of corporate customers

Global & Wholesale Unified Communications

Enterprise & Wholesale Global Customers, specialists in Unified Comms as a Service and Wholesale Voice Services

Revenue Model

01 Communications & Collaboration

Revenue Model

- Provides telco services to SME's including VOIP (Internet phone service), NBN, Fibre and Contact Centre
- Services billed monthly, on an initial multi-year contract and then rolled over monthly
- **High level of client and industry diversification, largest client <2% of revenue**

02 Secure Managed IT Solutions

Revenue Model

- IT managed services provider of a broad range of IT services including
 - Office and Cloud software services
 - Data back-up
 - Cyber security
 - Teams/Webex support
 - Technical support
- Switching costs, time and training leads to low client attrition rates (<5% divisional revenue)
- **Recurring services model (>80%) with vast client and industry diversification over multi year contracts**

03 Global & Wholesale Unified Communications

Revenue Model

- Direct-to-enterprise and white label services enabling global telco companies to provide global voice coverage:
- Services include Call termination, Telephone numbers (DIDs), SIP Trunking and Teams/Webex/Zoom calling services
- Employed by global carriers in overseas markets to broaden APAC & global coverage
- **Telcos & Large enterprise pay CCG recurring services fees, with the fees determined by usage rates**

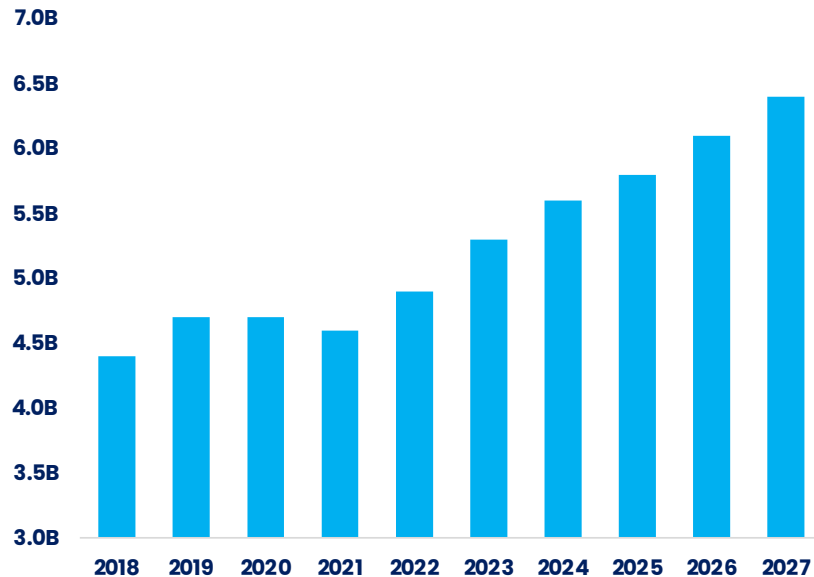


commsgroup
global cloud communications

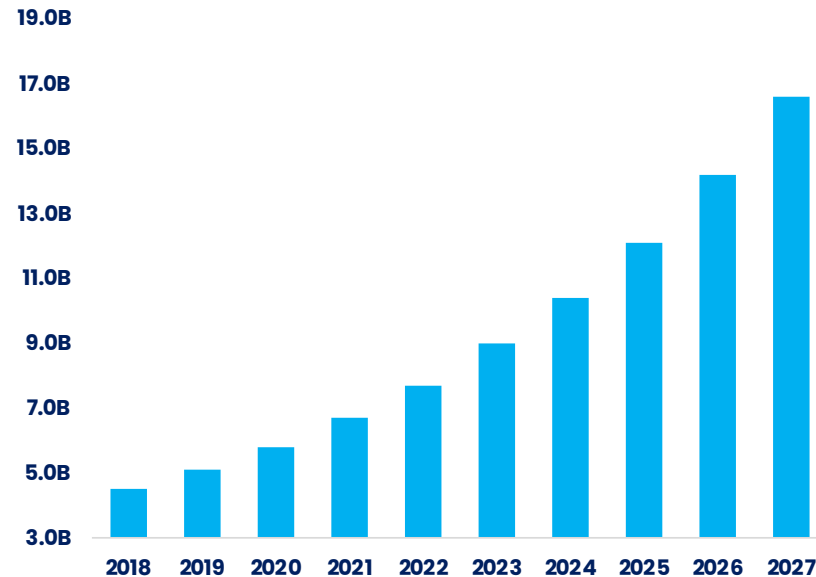
Key Driver – Cyber Security

Comms & Collaboration and Secure Managed IT Services Divisions to service increasing demand for digital transformation and cyber crime prevention

Australian IT Security Consulting



Australian Cost of Cyber Crime

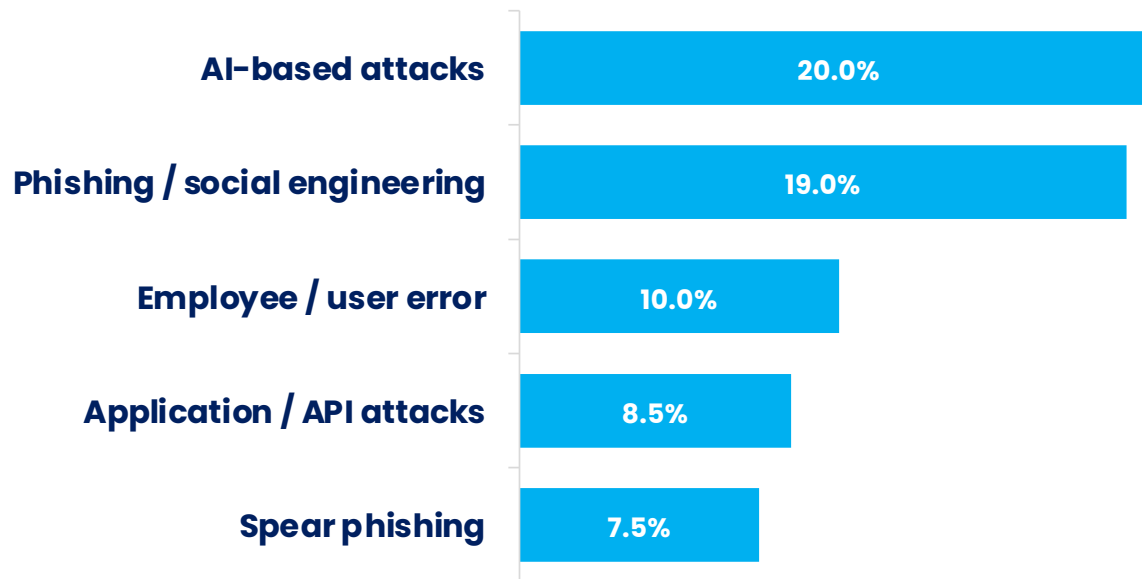


Source: IBIS World 2023

Cyber Security

Only 32% of Australian businesses have a business continuity or cyber response plan in place

Top Five, Business Cyber Security Concerns



Business fallout from a cyber attack is significant, with customers losing access to essential services, and trust in their brand erodes.

Comms Group's Secure Managed IT segment offers Security Essentials, an offering which is experiencing strong demand from Small/Medium business

Source: Cyber Security Index, The Resiliency Gap, Datacom 2026

Competitors

Communications & Collaboration

- Market has several players ranging in size & speciality
- CCG brands renowned for service quality and technical expertise characterised by low churn and high levels of recurring revenues
- **CCG market share of <5%**

VONEX
always

Aussie
Broadband

tpg TELECOM



Secure Managed IT Solutions

- Includes number of players ranging in size & speciality
- CCG brands renowned for service quality and technical expertise. Many longstanding clients within division
- **CCG market share of <5%**

atturra

FIRSTFOCUS



Spirit

Centorrino
Technologies

Global & Wholesale Unified Comms

- Limited competition and CCG's largest organic growth opportunity, with excellent relationships with existing Tier One client base
- Clients are mainly large corporates, increasing ARPC
- **CCG market share of <5%**



NTT

Pure IP
Just voice.

1H FY26 Key Highlights

Comms Group delivered strong organic revenue growth and EBITDA performance

- **Total revenue \$37.6m, an increase of +39% in 1H FY26**
 - Global & Wholesale division demonstrating strong organic revenue growth
 - Services and recurring revenue maintained at >90% c.f. PCP
- **Group Gross Margin maintained at circa 48%**
- **Underlying EBITDA of \$4.5m – an increase of 87.3% compared to the prior period**
 - Significant increase in Global business EBITDA
 - Group Underlying EBITDA margin increased +310bps to 12.0% vs 8.9% in 1H FY25
- **Significantly for Comms Group, a positive NPBT of \$0.8m versus NLBT \$0.3m pcp**
- **Underlying NPATA increased to \$1.8m vs \$0.9m pcp, a ~100% increase**
- **New business contracts signed with customers saw continued strong new sales performance**
 - Total of \$5.4m in new ARR¹ for 1H FY26 compared to total of \$10.4m in new ARR in FY25
- **TasmaNet** integration continues to track to expectations and is in the final stages
- **Interim dividend** of 0.125c (\$0.00125) per share (fully franked) declared

¹ Annual recurring revenue.



FINANCIAL **HIGHLIGHTS**

1H FY26 Financial Highlights



Total Revenue¹



Up 39.2% on PCP
to \$37.6M

Maintain revenue guidance of
+75M annualised run-rate this
financial year



Gross Profit



Up 36.6% on PCP
to \$17.8M

Highest Gross Profit achieved
since listing



Underlying EBITDA²



Up 87.3% on PCP
to \$4.5M

Highest Half Year EBITDA
reported since listing



Underlying NPATA



Up ~100% on PCP
to \$1.8M

NPATA margin increased
from 3.3% to 4.9% in 1H FY26



Underlying Operating Cashflow



Up 4% on PCP
to \$2.4M

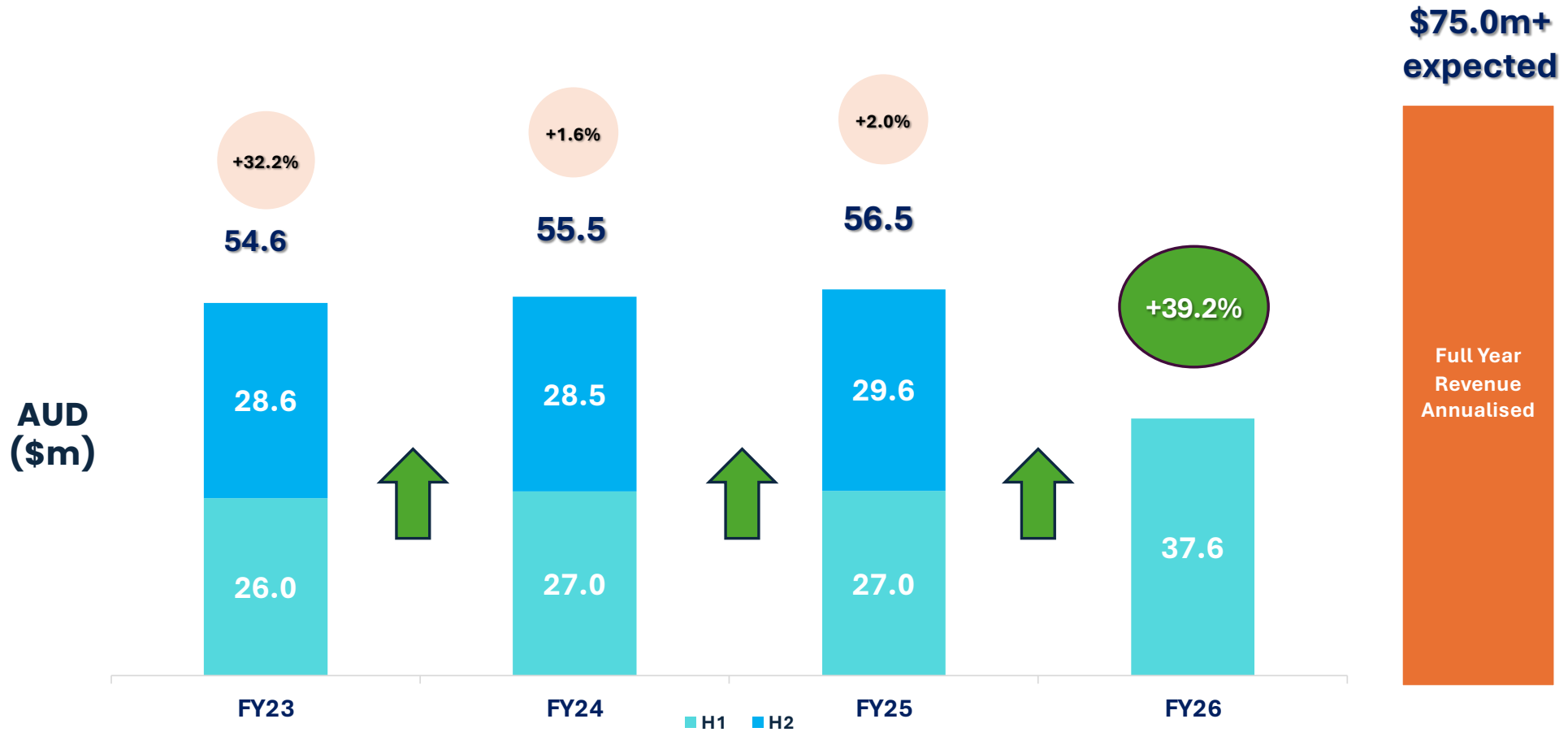
Highest Underlying Operating
cash result since listing

¹ Includes TasmaNet consolidation from 16 June 2025.

² Underlying EBITDA excludes net interest, tax, non-cash share LTIP costs, rent, depreciation, amortisation, business acquisition, integration, restructuring and non-recurring costs.

Group Revenue

Group Revenues continue to grow with a positive mix of organic growth and M&A related



Revenue by Division

Diversifying our revenue streams with high-quality customer bases and strong portfolio of service offerings.

Communications & Collaboration

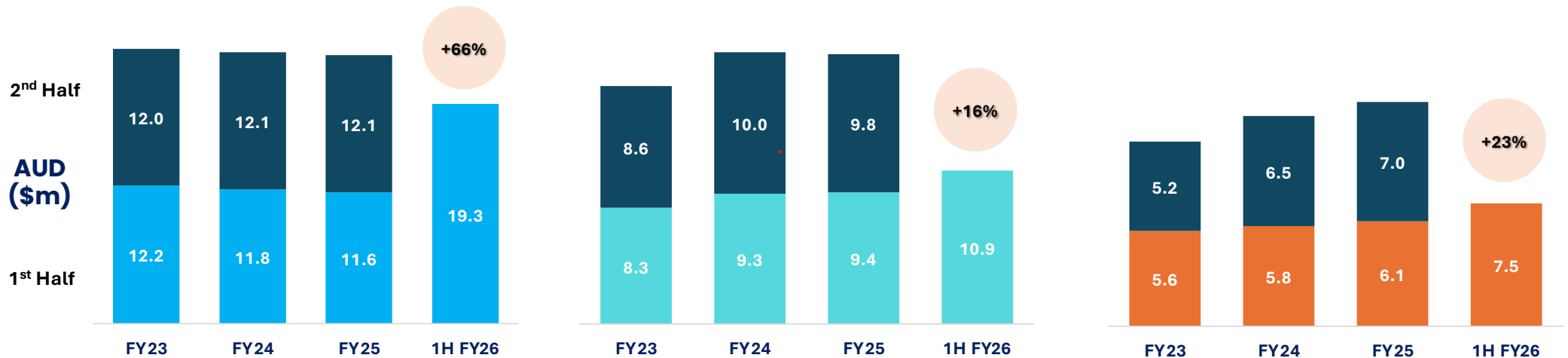
Includes \$7.5M TasmaNet* contribution consolidated during 1H FY26.

Secure Managed IT Solutions

Strong Organic Revenue Growth of 16% in 1H FY26 attributable to new contract wins

Global & Wholesale Unified Comms

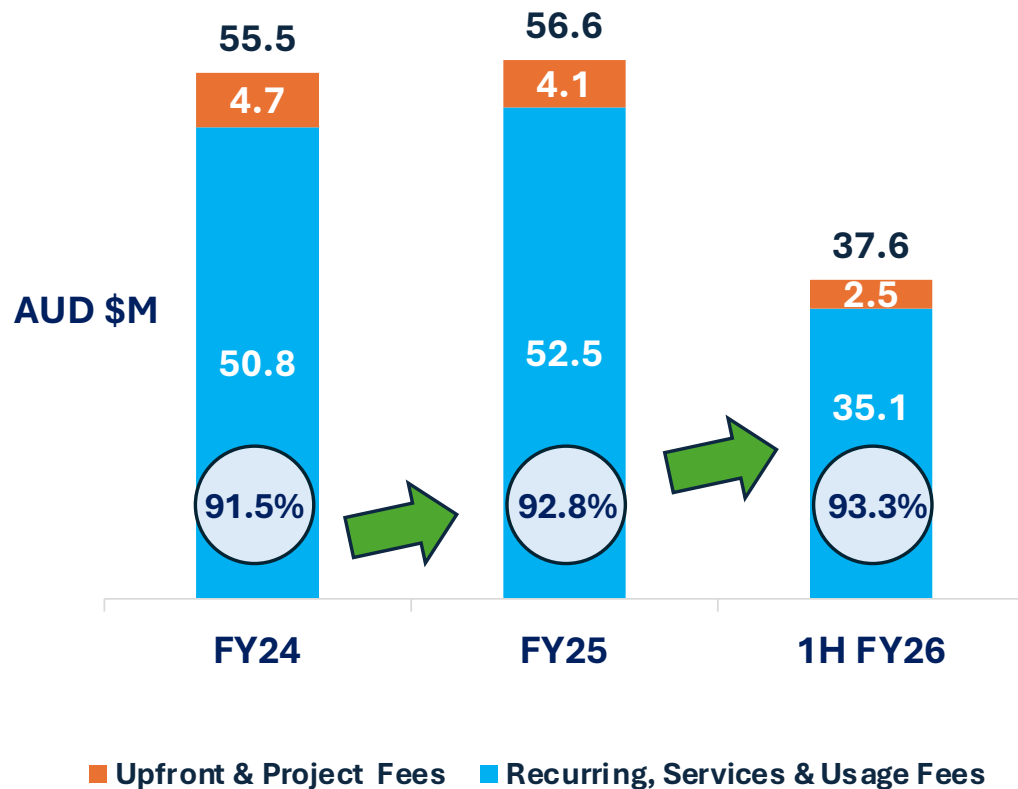
Very strong organic growth rate of 23% vs pcp. Significant new Global wins with Tier One S&P 500 Tech Client & Foreign Govt client



*Includes TasmaNet from completion 16 June 2025

Revenue Composition

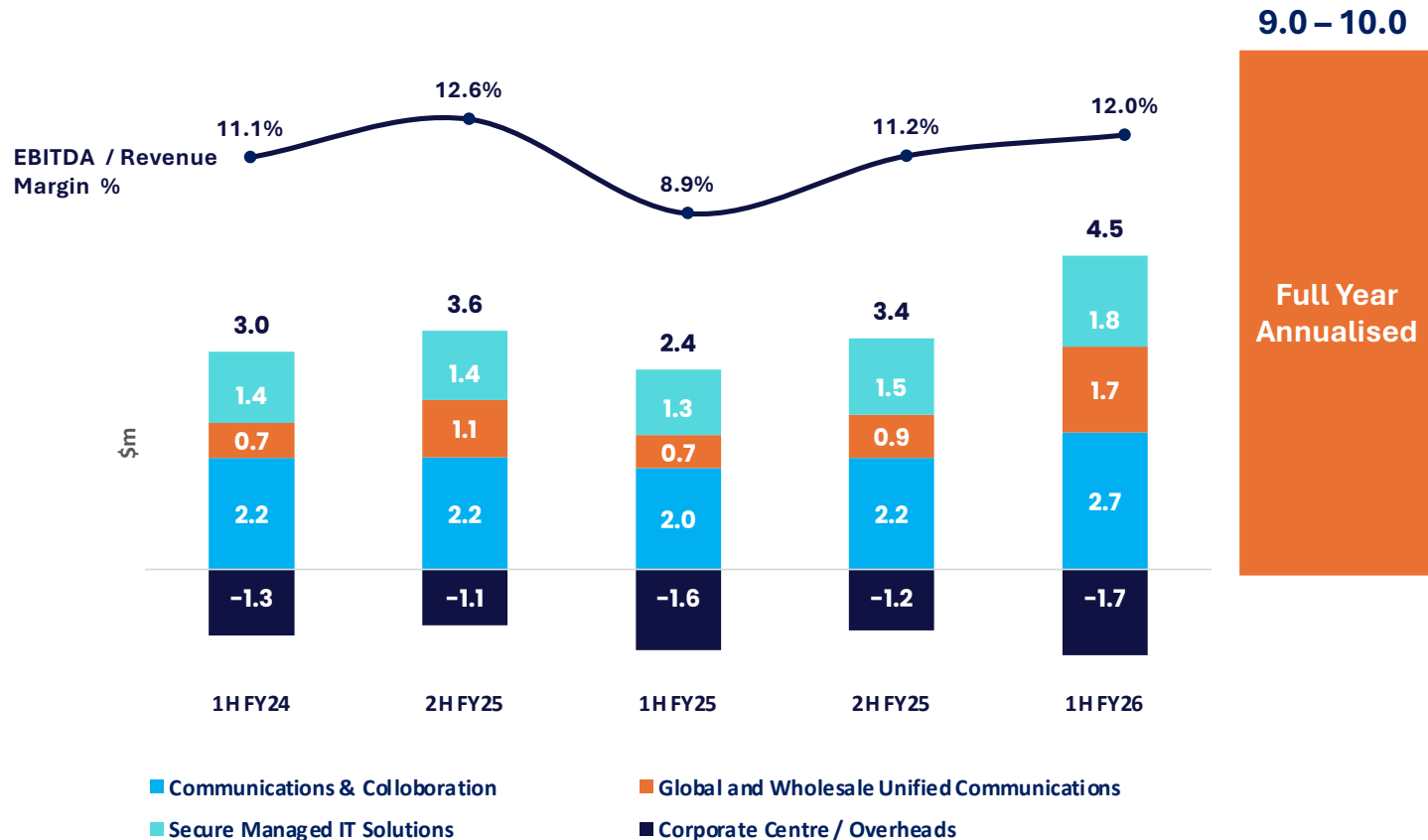
Attractive composition of revenue in 1H FY26 with high levels of recurring service & usage fees (> 90%)



- 1H FY26 proportion of recurring revenue remained >90%
- Global & Wholesale one off connection fees were only \$0.2m highlighting the strength of the result
- Our Communications and Collaboration business saw the majority of revenue from services and usage fees

Underlying EBITDA

On track to deliver EBITDA annualised run-rate of \$9-\$10M EBITDA in FY26



- After a period of OPEX investment in 1H FY25, significant improvement in 1H FY26 EBITDA achieved
- TasmaNet included in the Communications and Collaboration (\$0.75M 1H FY26, July '25 settlement)
- Continue to scale corporate costs which decreased as a % of revenue to 4.5% in 1H FY26 vs 5.9% pcp
- Group remains in line with forecast to achieve annualised EBITDA target of between \$9m to \$10m

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OPERATIONAL UPDATE

FY26 YTD Operational Update

Strong YTD with continued positive momentum

TasmaNet integration and Synergy Release Program on track to be completed by June/July 2026.

- TasmaNet integration into **Communications & Collaboration** is on-track.
- Network and Other Synergies are approximately 50% to 60% complete.

Organic Growth – Strong new sales contracts signed YTD

- New ARR¹ of \$7.7m signed in 9 mths with strong performance across all business units.
- Strong wins with a range of corporate and Government clients plus strong pipeline in all divisions.
- Strong revenue performance across the business with all divisions seeing organic revenue growth.

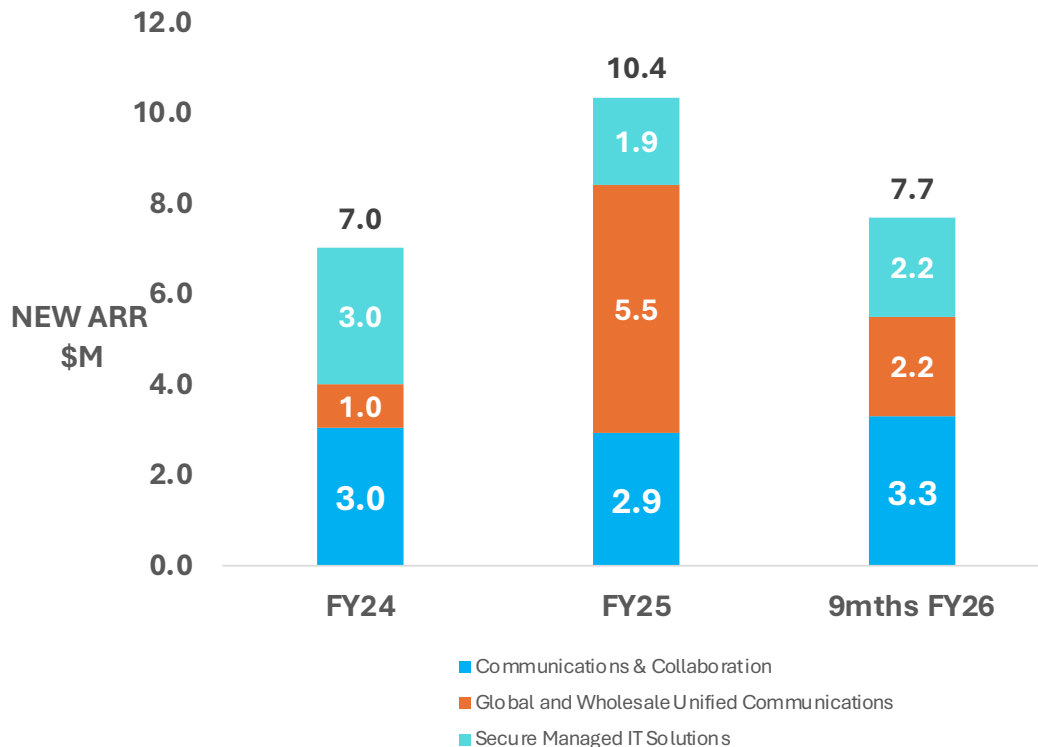
Domestic Network and Cloud Investment

- In line with the TasmaNet acquisition and the consolidation of our network and cloud assets across all business units, we are continuing to upgrade and synergise our Australian mainland network.
- Network component close to completion.

¹ Annual recurring revenue.

New Sales Performance

Continued strong new business performance in 1H FY26 with \$5.4m in new ARR¹ of sales contracts



- Continued strong levels of new sales performance continuing into 2nd half FY26.
- Communications and Collaboration division has strong year to date with particularly strong Q3 with key sales into larger corporate customers
- Global and Secure Managed IT Solutions seeing very strong level of new sales and strong sales pipeline in 2nd half to date
- As at May 2025, Global had an estimated ~\$2M in ARR to be provisioned/billed with a further \$67k in MRR at contracting stage.

¹ Annual recurring revenue.

² Total Contract Value

³ Monthly recurring revenue

Global Network

- Asia Pacific licences & coverage 95% complete
- Select Europe & ROW licences in progress
- Differentiate with local telco licences in key markets enabling compliant PSTN replacement
- Expanding go-to-market channels, including new carrier partners

Licensed Markets
Australia
Singapore
New Zealand
Hong Kong
Indonesia
Japan
Malaysia
Philippines
Vietnam
United States
+ 6 Additional European Markets



15 SuperPoP Locations

- Global Routing Network (GRN) with optimal route selection and active-active resiliency
- Connectivity to Microsoft and Cisco peering fabrics
- Geo-redundant & High-Availability
- Auto-scaling Cloud-first Architecture
- Supporting 65+ countries with local voice services



GROWTH STRATEGY & OUTLOOK

Growth Outlook

Targeting Revenue Growth, Margin Expansion and Acquisitions to Drive Earnings Improvement

Revenue Growth



Organic Growth Focus – Targeting +10% Organic Revenue Growth via Global and Secured Managed IT divisions.

Margin Expansion



Longer Term EBITDA Margin Target of +15% as the business scales corporate overhead costs.

Acquisitions



Acquisitions Using Disciplined Criteria. Targeting businesses priced between 3x-6x EV/EBITDA, deploying capital at high-returns on invested capital.

Strategy & Outlook

To become a leading cloud communications, collaboration and secure managed IT solutions provider across the Asia Pacific region

Strategy

- Strong focus on the corporate mid-market and Govt sectors domestically
- Cross-sell of secure managed IT solutions to wider 5,000+ customers
- Upsell existing strategic accounts to incl, additional products & services and geographical reach.
- Leverage significant Asia-Pacific footprint to provide additional services to MNCs operating across the region

Financial Outlook

- **Annualised revenue expectation of \$75m+**
- **Expect annualised EBITDA of \$9m to \$10m** once TasmaNet fully transitioned & synergy program complete
- Increasing operating and free cash flow generation given capex-light business model
- Improving shareholder returns
- **FY26 full year guidance to be provided in 4th quarter**

Growth Opportunities

- Organic & inorganic opportunities to increase scale and add additional capabilities are being pursued
- Active M&A discussions ongoing
- Digital transformation of the business to implement some common Group-wide processes and systems and rationalise/combine duplicated networks with the goal of moving to a common platform and “One” business over time



Q&A
SESSION

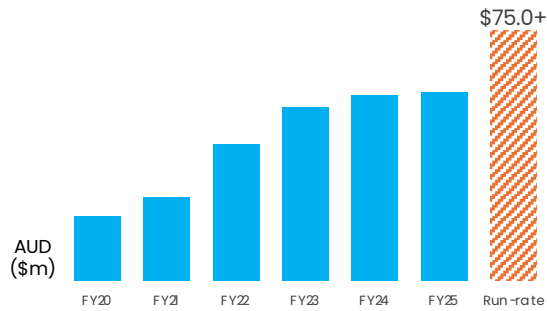
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APPENDICES

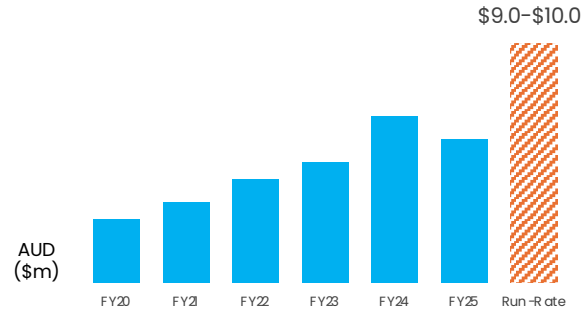
Financial Track Record

Expecting strong uplift with TasmaNet acquisition and integration

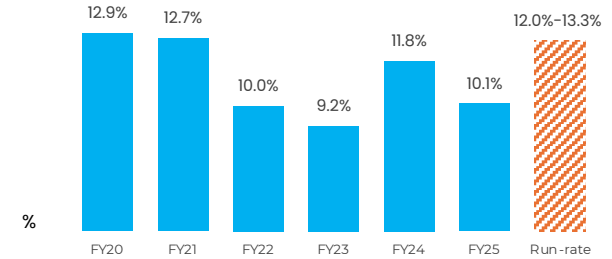
REVENUE HAS DEMONSTRATED ROBUST GROWTH SINCE FY20¹



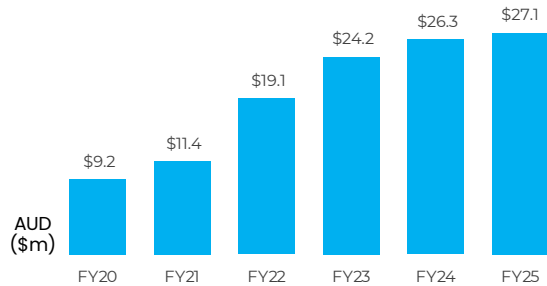
ANNUALISED RUN-RATE EBITDA, INC. TASMANET CONSOLIDATION¹



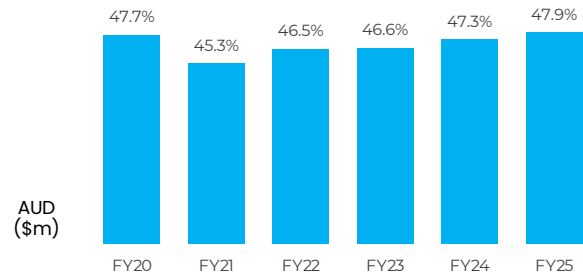
ANNUALISED EBITDA MARGIN ANTICIPATED TO INCREASE¹ POST ACQUISITION



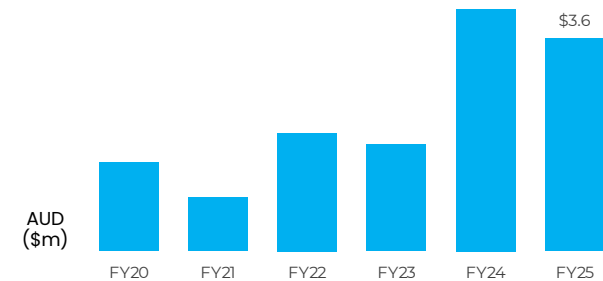
GROSS PROFIT GREW vs FY24, DEMONSTRATING RESILIENT RESULT



STRONG & CONSISTENT GROSS MARGIN ACHIEVED OVER THE LAST 6 YEARS



OPERATING CASHFLOW TRENDING IN POSITIVE DIRECTION



¹Forecast numbers incorporate 12-months TasmaNet integration

Income Statement

A\$m	1H FY25	1H FY26
Reported Revenue	27.0	37.6
(-) Cost of Sales	(14.0)	(19.8)
Gross Profit	13.1	17.8
<i>Gross Margin (%)</i>	<i>48.3%</i>	<i>47.4%</i>
(-) Operating Expenses	(10.7)	(13.3)
Underlying EBITDA	2.4	4.5
<i>EBITDA Margin (%)</i>	<i>8.9%</i>	<i>12.0%</i>
(-) Share based payments	(0.3)	(0.2)
(-) Acquisition, Restructuring & One Off	(0.7)	(0.9)
EBITDA	1.4	3.4
(-) Depreciation & Amortisation	(1.4)	(1.9)
EBIT	0.0	1.5
Finance Charges	(0.3)	(0.6)
Net Profit/(Loss) Before Tax	(0.3)	0.8
(+) Non-operating income	0.1	0.0
(+) Amortisation of Intangibles	0.9	0.9
(+) Acquisition, Restructuring & One Off	0.7	0.9
(-) Tax Effect (30% applied)	(0.4)	(0.8)
Underlying NPATA	0.9	1.8
<i>Underlying NPATA Margin (%)</i>	<i>3.3%</i>	<i>4.9%</i>

1H FY26 growth driven by Global & Wholesale, Secure Managed IT and TasmaNet integration

- Revenue increased +39.2% to \$37.6m vs \$27.0m pcp.
- Gross Profit increased to \$17.8m vs \$13.1M, reflecting a +36.6% increase compared to pcp.
- Underlying EBITDA increased +87.3% to \$4.5m vs \$2.4M pcp, driven by exceptional growth in Global & Wholesale, strong performance in Secure Managed IT Services and contribution from TasmaNet.
- Group EBITDA margin increased to 12.0% vs 8.9% pcp, an increase of +310 bps.
- Underlying NPATA increased to \$1.8m vs \$0.9m pcp, a ~100% increase.
- NPATA Margin increased to 4.9% vs 3.3% pcp, due to accelerating organic growth, integration of M&A and operating leverage over corporate costs.

Cashflow Overview

Strong Underlying Operating Cashflow Performance

\$M	1H FY25	1H FY26
Underlying operating cashflows	2.3	2.4
Less: payment of business acquisition, restructuring, integration & other one-off expenses	(0.7)	(0.9)
Less: income tax paid	(0.1)	(0.3)
Less: rent payments (AASB-16)	(0.3)	(0.5)
Operating cashflow	1.2	0.7
Less: Capex	(0.2)	(0.7)
Free Cash Flow	1.1	0.0
Less: net Interest paid	(0.4)	(0.1)
Less: business acquisition payments	-	(0.7)
Less: lease payments (non property)	-	(0.2)
Plus: proceeds from share issues	-	0.5
Less: dividends paid	(0.9)	(0.7)
Less: bank borrowings repaid	(0.6)	(0.3)
Cash Flow Movement	(0.9)	(1.5)
Opening cash	3.6	5.5
Closing cash	2.7	4.0

- Underlying operating cashflow of \$2.4m vs \$2.3m pcp, a strong result considering management focus on TasmaNet integration in 1H FY26 and investment in working capital.
- Free Cash Flow was lower due to capex (~\$0.7m) in PP&E and intangible assets related predominantly to a large client network upgrade with customer upfront payments largely covering the capex received in 2H FY26.
- Some additional capex in 1H FY25 to support network and Cloud capacity upgrades as part of synergy program to reduce duplicated networks.
- Capex post FY26 expected to be low, with majority of product and technology development costs expensed.
- Investing activities included a deferred consideration payment of \$0.65M for TasmaNet.
- Ending cash \$4.0m vs \$2.7m pcp, with ample reserves to fund organic growth.

Balance Sheet

A\$m	Jun '25	Dec '26
Current Assets		
Cash	5.5	4.0
Receivables	6.6	7.8
Other	3.1	3.4
Total Current Assets	15.2	15.2
Current Liabilities		
Payables	8.5	8.7
Contract Liabilities	1.4	1.3
Provisions	1.9	1.9
Borrowings	10.7	10.5
Lease Liabilities	1.0	1.0
Deferred consideration	0.9	0.3
Income Tax Payable	0.1	0.2
Total Current Liabilities	24.5	23.9
Non-Current Assets		
PP & E	2.2	2.7
Right of Use Assets	2.7	2.2
Goodwill	23.7	23.7
Intangible Assets	25.6	24.8
Deferred Tax Assets	0.1	0.1
Total Non-Current Assets	54.2	53.5
Total Assets	69.4	68.7
Non-Current Liabilities		
Provisions	0.3	0.3
Deferred Tax Liability	5.8	5.1
Lease Liabilities	2.1	1.6
Total Non-Current Liabilities	7.0	7.0
Total Liabilities	30.9	30.9
Net Assets	37.9	37.9
Net Debt	5.2	6.5

1H FY26 Financial Position remains strong

- Ending cash position was down to \$4.0m, vs \$5.5M in June '25, primarily due to business acquisition payments including deferred consideration and additional capex.
- Receivables balance increased \$1.2m, to \$7.8m vs \$6.6m June '25.
- Payables increased +0.2m during 1H FY26.
- Borrowings slightly decreased to \$10.5m vs \$10.7m June '25 as payment made during the period.
- PP&E increased +\$0.5m and Goodwill was maintained
- Intangible assets slightly lower at \$24.8m vs \$25.6m June '25, due to amortisation of intangible assets.
- Net Debt remained modest at \$6.5m. Gearing anticipated to reduce in 2H FY26 as operating cashflow release from working capital investment.
- Gearing remains well within banking covenants with ample funding for working capital, organic capex requirements and further M&A.

Capital Management Framework

Our capital management priorities

01	Strong balance sheet supported by disciplined liquidity and risk controls	Ensure the business has sufficient liquidity to operate in all operating environments
02	Reduce debt post the TasmaNet acquisition by internally generated cashflow	Reducing debt post TasmaNet remains a key management priority
03	Invest to maintain our competitive advantage	Continued investment in technology and service
04	Identify and pursue strategically relevant and accretive growth opportunities	Pursue M&A opportunities that are strategically aligned and value accretive for our shareholders
05	Dividend distributions to continue with capital to shareholders over the long term as the business scales	Continue dividends; consider other capital management options over the longer term

Products and services Update

Comms Group empowers businesses worldwide with a comprehensive, cutting-edge suite of communications and technology solutions across key market segments.



Communications and Collaboration

- Industry leader in Microsoft Teams Calling
- Full suite of Teams VAS inc. call recording, contact centre & analytics
- Modern cloud business phone/hosted Private Branch Exchange (PBX)
- Inbound 13/1300/1800 services
- 5G Mobile & Broadband
- Full range of broadband solutions including NBN, Fibre Ethernet, MPLS and Point-to-Point.
- Multi-Carrier diversity via our own national network plus Layer 3 offerings.
- SD-WAN and Secure Firewall Solutions
- **Fixed Wireless Data/Internet¹**
- **Dark Fibre¹**
- **Advanced data services inc. MPLS**
- **IP Transit¹**
- **Fortinet SD-WAN and security centre of excellence¹**



Secure Managed IT Solutions

- 24x7 IT Managed services (structured and productised offering)
- Modern Workplace solutions
- Provision of ICT hardware
- Security services inc. Fortinet
- Cloud based services (Azure, private cloud)
- Own our own Cloud Infrastructure as a Service (IaaS) Virtual Server cluster
- Desktop as a service
- Backup as a service
- Managed telephony & data services
- **Govt-ready private cloud (IaaS) & backup and recovery solutions¹**
- **Data centre & Co-Location service offerings¹**



Global & Wholesale Unified Comms

- Global Microsoft Teams & Cisco Webex calling solutions to enterprise.
- Focus on Global MNC's to enable VAS solutions including Contact Centre, Call Recording, Call Analytics, SMS Messaging
- White-label UCaaS and CPaaS solutions to global carriers and contact centres with fast-enablement and managed services
- SIP Trunking and Call Termination Services (CTS) across APAC and Europe
- Global DIDs in more than 65+ countries with geographic and toll-free options.
- 24x7 Global NOC and support
- Extensive Global Network with APAC focus

Disclaimer

The material in this presentation is a summary of Comms Group Limited's (CCG) activities and results and is current at the date of this presentation. Further details are provided in the Company's full and half year accounts and results announcements released to the ASX.

No representation, express or implied, is made as to the fairness, accuracy, completeness or correctness of information contained in this presentation, including the accuracy, likelihood of achievement or reasonableness of any forecasts, prospects, returns or statements in relation to future matters contained in the presentation ("forward-looking statements"). Such forward-looking statements are by their nature subject to significant uncertainties and contingencies and are based on a number of estimates and assumptions that are subject to change (and in many cases are outside the control of CCG and its Directors) which may cause the actual results or performance of CCG to be materially different from any future results or performance expressed or implied by such forward-looking statements.

Undue reliance should not be placed on forward-looking statements and except as required by law or regulation, CCG assumes no obligation to update these forward-looking statements. To the maximum extent permitted by law, CCG and its related corporations, Directors, officers, employees and agents disclaim any obligations or undertaking to release any updates or revisions to the information in this presentation to reflect any change in expectation or assumptions and disclaim all responsibility and liability for these forward-looking statements (including without limitation, liability for fault or negligence.)

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Glossary

Term	Definition
Cloud Communications	The provision of key communications services from cloud servers based in data centres and over high speed internet connections.
Cloud PBX, Cloud Phone, Hosted PABX	A cloud PBX functions the same as an in office PABX but is hosted in a cloud server accessed via the internet. This is becoming the preferred option for providers and customers today. Comms Group operates a global Cloud Phone network.
Corporate mid-market	For Comms Group, this is larger organisations with typically 500+ employees and monthly spend (MRR) of typically > \$5,000.
CPaaS	Communications Platform as a Service is a cloud-based platform that enables developers to add real-time communications features to their own applications without needing to build backend infrastructure and interfaces. Comms Group provides call termination (SIP Trunks), telephone numbers and management across multiple geographies.
CTS	Call Termination Services – provision of a service by wholesale service providers to terminate voice calls in different markets or countries and on to different networks such as mobile and fixed voice networks.
Data Service	A broadband service that delivers voice, video and data over a private network or the Internet. NBN and fibre optic services are the most common forms of data services in the SME and corporate mid-market. Comms Group operates a domestic Layer 2 (data) and Layer 3 (internet) network with key Points of Presence (PoPs) in Sydney, Melbourne & Brisbane and aggregates a range of layer 2 wholesale access services.
Enterprise	For Comms Group, this is organisations with typically > 1,000 employees and operating multi-nationally as an MNC.
Fibre (optic)	Use of fibre optic networks to carry digital signals (data) via light transmission at very high speeds, transforming the telco and cloud services market globally.
ICT	Information Communication Technology is an umbrella term that covers the wide range of IT services and Communications services provided to businesses.
MNC	Multi-national corporate whereby the corporation has offices, facilities and assets in multiple countries.
MRR	Monthly recurring revenue is the monthly recurring annuity style revenue received from customers.
NBN	Australia's national broadband network, which is a wholesale open access data network, replacing older copper and cable broadband with optic fibre networks, high speed switches and other technologies.
PABX	A typically in-house telephone switching system that interconnects telephone extensions to each other as well as the outside telephone network known as the public switched telephone network (PSTN).
SD-WAN	A software-defined wide-area network (SD-WAN) uses software-defined network technology, such as communicating over the Internet with encryption between an organisation's locations. Allow companies to build higher-performance WANs using lower-cost and commercially available Internet access. SD-WAN is replacing traditional data networks such as MPLS.
SIP	Session Initiation Protocol – being the standard IP telephony signalling protocol used to manage voice calls over the internet.
SME	For Comms Group, this is small to medium enterprise businesses typically up to 500 employees.
Unified Communications (UCaaS)	A communications delivery model based on the cloud, providing key communications services including telephony (voice), video, messaging, chat, collaboration, document storage supporting teamwork, agility, mobility and work from anywhere. Comms Group is a leading provider of MS Teams calling with a global network and offering.



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