

Q1 2026 Quarterly Activity Report and Form 10-Q Submission

Key Highlights:

- Strong Q1 2026 commercial activity reflected continued progress in the Limited Market Release of WiSE, with implant volume more than doubling from the prior quarter
- EBR completed 41 commercial WiSE implants during the quarter, increasing total commercial implants across the pilot phase and Limited Market Release to 71, with Q1 2026 revenue of US\$2.4m / A\$3.4m¹
- Limited Market Release infrastructure expanded during the quarter, with 16 new purchase agreements signed and 22 additional physicians trained, an increase of nearly 70% for our trained physician base
- Continued enrolment in the WiSE-UP post-approval study and TLC-AU feasibility study expanded the body of clinical evidence supporting the WiSE System
- Subsequent to quarter end, EBR received TGA Priority Review Determination for WiSE, supporting an accelerated Australian regulatory review pathway towards inclusion on the ARTG
- EBR holds cash, cash equivalents, restricted cash and marketable securities of US\$33.5m / A\$48.8m¹ as at 31 March 2026

Sunnyvale, California; 12 May 2026: EBR Systems, Inc. (ASX: “EBR”, “EBR Systems”, or the “Company”), developer of the world’s only wireless cardiac pacing device for heart failure, is pleased to release its Quarterly Activity Report and Form 10-Q submission for the quarter ended 31 March 2026 (“Q1 2026”).

John McCutcheon, EBR Systems’ President & Chief Executive Officer said:

“Q1 2026 was an important quarter for EBR as we continued to build commercial momentum for WiSE in the United States. Case volumes more than doubled over the prior quarter, with 41 commercial implants completed during Q1 and 71 total commercial implants completed across the pilot launch and Limited Market Release to date.

“This progress reflects the strength of our targeted launch strategy, the growing experience of trained physicians and the increasing readiness of participating hospitals. We also continued to expand purchase agreements, physician training and clinical evidence generation, all of which are important foundations for broader commercial adoption.

“With Medicare reimbursement now in place across inpatient and outpatient settings, our focus remains on disciplined execution, high-quality patient outcomes and building the infrastructure required to support the next phase of commercial growth.”

Continued U.S. commercial momentum

During Q1 2026, EBR continued to build momentum in the U.S. commercialisation of the WiSE CRT System, with case volumes more than doubling compared with Q4 2025.

The WiSE System was implanted in 41 commercial patients during the quarter, increasing total commercial implants across the pilot launch phase and Limited Market Release (“LMR”) to 71. This growth reflected increasing utilisation across targeted centres as site activation, hospital education, purchase agreement execution and case scheduling continued to progress.

¹ Assumes an A\$:US\$0.685545 exchange rate

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A total of 55 physicians are now trained to implant the WiSE System, with 22 of these trained during Q1 2026. Hospital education on the process for NTAP and TPT reimbursement schemes is also progressing, while site activations and case scheduling continue under the Limited Market Release, laying a strong foundation for the remainder of 2026. An additional 16 purchase agreements were signed with target centres during the quarter, adding to the 21 signed in previous quarters.

EBR remains focused on a commercial rollout designed to support physician experience, procedural consistency, hospital workflow development and patient outcomes, while laying the groundwork for broader adoption over time.



Subsequent event: TGA Priority Review determination

Subsequent to quarter end, EBR received Priority Review Determination from the Therapeutic Goods Administration (“TGA”) for the WiSE CRT System.

The determination provides an accelerated regulatory review pathway toward inclusion of WiSE on the Australian Register of Therapeutic Goods (“ARTG”). EBR intends to submit its ARTG inclusion application in the near term, with ARTG inclusion expected to support earlier access in Australia for heart failure patients who have limited cardiac resynchronisation therapy options.

The TGA milestone builds on EBR’s recent regulatory and commercial momentum, including FDA approval in the United States, early U.S. commercial adoption and growing revenue generation.

Active media and investor engagement

During the quarter, EBR maintained an active presence with investors and the broader healthcare investment community.

Management participated in several investor conferences, including the J.P. Morgan Healthcare Conference in San Francisco, the Leerink Global Healthcare Conference in Miami, the Bell Potter Healthcare Horizons Summit in Sorrento, the Impact Investment Summit in Sydney and the Evans & Partners Biotech Conference in Hong Kong. The Company also undertook investor meetings in Sydney and Melbourne in February.

These engagements supported ongoing communication of EBR’s FDA approval, reimbursement position, LMR progress, early revenue generation and broader commercialisation strategy.

Corporate update

On 26 March 2026, EBR announced that, following stockholder approval at the Special Meeting held on 12 March 2026, the Board had resolved to implement a 1-for-10 reverse stock split of the Company’s common stock.

EBR’s CDIs were not consolidated as part of the reverse stock split. Instead, the CDI-to-common share conversion ratio changed from 1:1 to 10:1, meaning 10 CDIs now represent one share of common stock. The change did not affect the number of CDIs held by securityholders, except for possible minor rounding differences, and did not impact individual ownership ratios.

The Company continued to invest in commercialisation infrastructure, manufacturing capability, sales and marketing, clinical evidence generation and corporate activities to support the U.S. launch of WiSE.

In addition to the cash or cash equivalent balance of US\$6.6m / A\$9.6m¹ on 31 March 2026, EBR held US\$2.6m / A\$3.8m¹ in restricted cash, and US\$24.3m / A\$35.5m¹ in marketable securities, which will become cash or cash equivalents in the future. Investments are made in fixed income instruments, have a weighted average maturity of 1.9 months, and have a minimum credit rating of A-2/P-2/F2 by at least 2 of 3 Nationally Recognised Statistical Rating Organisations, specifically Standard & Poor's, Moody's or Fitch.

Quarterly activity report

Key Highlights

- During the quarter, EBR had net operating cash outflows of US\$20.3m / A\$29.5m¹. When compared to cash used in Q4 2025, the current quarter included US\$2.3m in annual bonus payouts and associated payroll taxes (occurring once per year), and approximately US\$1.3m in charges for WiSE demo and testing units for commercialisation and research purposes.
- EBR funded US\$2.6m in leasehold improvements in advance of being reimbursed by the landlord of our new facility, with repayment expected during Q2 2026.
- During the quarter, EBR had gross margin of 7.8% for the quarter, which was favourably impacted by the use of inventory that had been previously expensed during our clinical trial. Excluding the use of previously expensed inventory, the Company would have had a negative gross margin of 25.4%. Margins will continue to reflect favourable impacts in the near term as the supply of previously expensed inventory is utilised before improving organically.
- Payments for sales and marketing and staff costs trended higher during the first quarter resulting from an increase in headcount and related costs, travel, and related charges to support our commercialisation efforts.

Revenue by product

| (Dollars in U.S. \$, in thousands) | Quarter ended | | |
|------------------------------------|-----------------|---------------|-----------------|
| | 31 Mar 2026 | 31 Dec 2025 | YTD 2026 |
| Revenue | | | |
| WiSE CRT System | \$ 2,320 | \$ 920 | \$ 2,320 |
| Surgical tool kits | 20 | 5 | 20 |
| Battery replacements | 22 | 10 | 22 |
| Total revenue | <u>\$ 2,362</u> | <u>\$ 935</u> | <u>\$ 2,362</u> |

Quarterly cash flow report

| (Dollars in U.S. \$, in thousands) | Quarter ended | | |
|---|-----------------|-----------------|-----------------|
| | 31 Mar 2026 | 31 Dec 2025 | 30 Sep 2025 |
| Cash flows from operating activities | | | |
| Receipts from customers | \$ 1,301 | \$ 1,190 | \$ 470 |
| Payments for | | | |
| research and development | (2,611) | (3,008) | (1,490) |
| product manufacturing and operating costs | (2,076) | (2,076) | (1,975) |
| advertising and marketing | (2,699) | (1,402) | (1,416) |
| leased assets | (215) | (162) | (258) |
| staff costs | (10,934) | (7,718) | (6,775) |
| administration and corporate costs | (2,176) | (2,536) | (1,272) |
| Interest received | 326 | 409 | 552 |
| Interest and other costs of finance paid | (1,167) | (1,228) | (1,269) |
| Income taxes paid | - | - | - |
| Government grants and tax incentives | - | 3 | 293 |
| Other – reimbursement of leasehold improvements | - | 1,517 | - |
| Net cash from / (used in) operating activities | <u>(20,251)</u> | <u>(15,011)</u> | <u>(13,140)</u> |

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| (Dollars in U.S. \$, in thousands) | Quarter ended | | |
|--|----------------|-------------|-------------|
| | 31 Mar 2026 | 31 Dec 2025 | 30 Sep 2025 |
| Cash flows from investing activities | | | |
| Payments to acquire property, plant, and equipment | (3,290) | (1,457) | (1,277) |
| Payments to acquire investments | - | (6,526) | (38,804) |
| Proceeds from disposal of investments | 24,172 | 16,100 | 20,998 |
| Net cash from / (used in) investing activities | 20,882 | 8,117 | (19,083) |
| Cash flows from financing activities | | | |
| Proceeds from exercise of share options | 132 | 68 | 147 |
| Transaction costs related to issues of shares | - | (11) | (285) |
| Net cash from / (used in) financing activities | 132 | 57 | (138) |
| Cash, cash equivalents, and restricted cash at beginning of period | 8,398 | 15,245 | 47,597 |
| Net cash from / (used in) operating activities | (20,251) | (15,011) | (13,140) |
| Net cash from / (used in) in investing activities | 20,882 | 8,117 | (19,083) |
| Net cash from / (used in) financing activities | 132 | 57 | (138) |
| Effect of movement in exchange rates on cash held | 1 | (10) | 9 |
| Cash, cash equivalents, and restricted cash at end of period | \$ 9,162 | \$ 8,398 | \$ 15,245 |

ENDS

This announcement has been authorised for release by the EBR Systems General Disclosure Committee, a committee of the Board of Directors

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About EBR Systems

Silicon Valley-based EBR Systems (ASX:EBR) is dedicated to superior treatment of cardiac rhythm disease by providing more physiologically effective stimulation through wireless cardiac pacing. The patented proprietary Wireless Stimulation Endocardially (WiSE) technology was developed to eliminate the need for cardiac pacing leads, historically the major source of complications, effectiveness and reliability issues in cardiac rhythm disease management. The initial product is designed to eliminate the need for coronary sinus leads to stimulate the left ventricle in heart failure patients requiring Cardiac Resynchronisation Therapy (CRT). Future products potentially address wireless endocardial stimulation for bradycardia and other non-cardiac indications.

EBR Systems' WiSE Technology

EBR Systems' WiSE technology is the world's only wireless, endocardial (inside the heart) pacing system in clinical use for stimulating the heart's left ventricle. This has long been a goal of cardiac pacing companies since internal stimulation of the left

ventricle is thought to be a potentially superior, more anatomically correct pacing location. WiSE technology enables cardiac pacing of the left ventricle with a novel cardiac implant that is roughly the size of a large grain of rice. The need for a pacing wire on the outside of the heart's left ventricle – and the attendant problems – are potentially eliminated. WiSE is an investigational device in most markets and is currently only available for sale in the US.

Forward-Looking Statements

This announcement contains or may contain forward-looking statements that are based on management's beliefs, assumptions, and expectations and on information currently available to management. Forward-looking statements involve known and unknown risks, uncertainties, contingencies and other factors, many of which are beyond the Company's control, subject to change without notice and may involve significant elements of subjective judgment and assumptions as to future events which may or may not be correct.

All statements that address operating performance, events or developments that we expect or anticipate will occur in the future are forward-looking statements, including without limitation our expectations with respect to our ability to commercialize our products and achieve broad market adoption including our estimates of potential revenues, costs, profitability and financial performance; our ability to develop and commercialize new products; our expectations with respect to our clinical trials, including enrollment in or completion of our clinical trials and our associated regulatory applications and approvals; our expectations with respect to the integrity or capabilities of our intellectual property position. These forward-looking statements are based on EBR Systems' current expectations and inherently involve significant risks and uncertainties. EBR Systems' actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of certain risks and uncertainties including those risks described in more detail in its most recently filed Annual Report on Form 10-K, Quarterly Report on Form 10-Q, and other documents on file with the SEC from time to time and available on the SEC's website at www.sec.gov.

Management believes that these forward-looking statements are reasonable as and when made. You should not place undue reliance on forward-looking statements because they speak only as of the date when made. EBR does not assume any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. EBR may not actually achieve the plans, projections or expectations disclosed in forward-looking statements, and actual results, developments or events could differ materially from those disclosed in the forward-looking statements.

Foreign Ownership Restriction

EBR's ASX-traded (ASX: EBR) CHESS Depositary Interests (CDIs) are issued in reliance on the exemption from registration contained in Regulation S of the US Securities Act of 1933 (Securities Act) for offers or sales which are made outside the US. Accordingly, the CDIs have not been, and will not be, registered under the Securities Act or the laws of any state or other jurisdiction in the US. The holders of EBR's CDIs are unable to sell the CDIs into the US or to a US person unless the re-sale of the CDIs is registered under the Securities Act or an exemption is available. Hedging transactions with regard to the CDIs may only be conducted in accordance with the Securities Act.

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2026

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 000-56671

EBR SYSTEMS, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware
(State or Other Jurisdiction of
Incorporation or Organization)

480 Oakmead Parkway
Sunnyvale, CA
(Address of Principal Executive Offices)

57-1164669
(I.R.S. Employer
Identification No.)

94085
(Zip Code)

(408) 720-1906

(Registrant's Telephone Number, Including Area Code)

Not applicable.

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act: None

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|---------------------|-------------------|---|
| None. | None. | None. |

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|-------------------------------------|---------------------------|-------------------------------------|
| Large accelerated filer | <input type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input checked="" type="checkbox"/> | Smaller reporting company | <input checked="" type="checkbox"/> |
| | | Emerging growth company | <input checked="" type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 8, 2026, the registrant had 45,056,436 shares of common stock, par value \$0.0001 per share, including shares underlying all issued and outstanding Chess Depository Interests ("CDIs"), outstanding.

EBR SYSTEMS, INC.
FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2026

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PART I — FINANCIAL INFORMATION
ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

EBR SYSTEMS, INC.
Condensed Consolidated Balance Sheets
(Unaudited)
(In thousands, except share amounts)

| | March 31, 2026 | December 31, 2025 |
|---|-------------------|----------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 6,558 | \$ 5,794 |
| Marketable securities | 23,315 | 47,395 |
| Accounts and other receivables, net | 5,152 | 2,320 |
| Inventory | 15,492 | 13,789 |
| Prepaid expenses | 1,977 | 2,490 |
| Other current assets | 1,550 | 1,323 |
| Total current assets | 54,044 | 73,111 |
| Restricted cash, noncurrent | 2,604 | 2,604 |
| Property and equipment, net | 8,770 | 5,477 |
| Right of use operating lease asset | 12,263 | 12,613 |
| Marketable securities | 1,006 | 1,011 |
| Inventory, noncurrent | 1,058 | 1,864 |
| Other assets | 541 | 546 |
| TOTAL ASSETS | \$ 80,286 | \$ 97,226 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 5,765 | \$ 7,049 |
| Accrued expenses and other liabilities | 5,002 | 5,605 |
| Interest payable | 207 | 212 |
| Operating lease liability | 1,097 | 1,182 |
| Total current liabilities | 12,071 | 14,048 |
| Other liabilities | 240 | 184 |
| Operating lease liability | 17,397 | 16,520 |
| Notes payable, net | 41,040 | 40,886 |
| Total liabilities | 70,748 | 71,638 |
| Commitments and contingencies (Note 16) | | |
| STOCKHOLDERS' EQUITY | | |
| Common stock, \$0.0001 par value; 600,000,000 shares authorized, 45,055,736 and 45,025,917 shares issued and outstanding as of March 31, 2026 and December 31, 2025, respectively | 5 | 5 |
| Additional paid-in capital | 427,891 | 426,852 |
| Accumulated deficit | (419,290) | (402,216) |
| Accumulated other comprehensive income | 932 | 947 |
| Total stockholders' equity | 9,538 | 25,588 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 80,286 | \$ 97,226 |

These financial statements should be read in connection with the notes to unaudited condensed consolidated financial statements.

EBR SYSTEMS, INC.
Condensed Consolidated Statements of Operations
(Unaudited)
(In thousands, except share and per share amounts)

| | Three Months Ended March 31, | |
|---|-------------------------------------|--------------------|
| | 2026 | 2025 |
| Revenue | \$ 2,362 | \$ - |
| Cost of goods sold | 2,178 | - |
| Gross profit | <u>184</u> | <u>-</u> |
| Operating expenses: | | |
| Research and development | 6,417 | 5,419 |
| Selling, general and administrative | 9,939 | 4,363 |
| Total operating expenses | <u>16,356</u> | <u>9,782</u> |
| Loss from operations | (16,172) | (9,782) |
| Other (expense) income: | | |
| Interest expense | (1,316) | (1,397) |
| Interest income | 414 | 633 |
| (Loss) on foreign currency | - | (8) |
| Total other (expense), net | <u>(902)</u> | <u>(772)</u> |
| Loss before income taxes | (17,074) | (10,554) |
| Income tax expense | - | - |
| Net loss | <u>\$ (17,074)</u> | <u>\$ (10,554)</u> |
| Net loss per share attributable to common stockholders: | | |
| Basic and diluted | <u>\$ (0.38)</u> | <u>\$ (0.28)</u> |
| Weighted-average number of common shares outstanding: | | |
| Basic and diluted | <u>45,038,351</u> | <u>37,254,117</u> |

These financial statements should be read in connection with the notes to unaudited condensed consolidated financial statements.

EBR SYSTEMS, INC.
Condensed Consolidated Statements of Comprehensive Loss
(Unaudited)
(In thousands)

| | Three Months Ended March 31, | |
|--|-------------------------------------|--------------------|
| | 2026 | 2025 |
| Net loss | \$ (17,074) | \$ (10,554) |
| Other comprehensive loss | | |
| Change in unrealized loss on marketable securities | (49) | (11) |
| Foreign currency translation adjustments | 34 | - |
| Total other comprehensive loss | (15) | (11) |
| Comprehensive loss | <u>\$ (17,089)</u> | <u>\$ (10,565)</u> |

These financial statements should be read in connection with the notes to unaudited condensed consolidated financial statements

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EBR SYSTEMS, INC.
Condensed Consolidated Statement of Changes in Stockholders' Equity
(Unaudited)
(In thousands, except share amounts)

| | Common Stock | | Additional Paid-in Capital | Accumulated Deficit | Total Other Comprehensive Income | Total Stockholders' Equity |
|---------------------------------|-------------------|-------------|-------------------------------|------------------------|---|----------------------------------|
| | Shares | Par Value | | | | |
| Balance as of December 31, 2024 | 37,107,620 | \$ 4 | \$ 376,936 | \$ (353,459) | \$ 874 | \$ 24,355 |
| Exercise of stock options | 182,012 | - | 264 | - | - | 264 |
| Stock-based compensation | - | - | 505 | - | - | 505 |
| Net loss | - | - | - | (10,554) | - | (10,554) |
| Other comprehensive loss | - | - | - | - | (11) | (11) |
| Balance as of March 31, 2025 | <u>37,289,632</u> | <u>\$ 4</u> | <u>\$ 377,705</u> | <u>\$ (364,013)</u> | <u>\$ 863</u> | <u>\$ 14,559</u> |

| | Common Stock | | Additional Paid-in Capital | Accumulated Deficit | Total Other Comprehensive Income | Total Stockholders' Equity |
|---------------------------------|-------------------|-------------|-------------------------------|------------------------|---|----------------------------------|
| | Shares | Par Value | | | | |
| Balance as of December 31, 2025 | 45,025,917 | \$ 5 | \$ 426,852 | \$ (402,216) | \$ 947 | \$ 25,588 |
| Exercise of stock options | 28,573 | - | 132 | - | - | 132 |
| Stock-based compensation | - | - | 907 | - | - | 907 |
| Fractional share adjustment | 1,246 | - | - | - | - | - |
| Net loss | - | - | - | (17,074) | - | (17,074) |
| Other comprehensive loss | - | - | - | - | (15) | (15) |
| Balance as of March 31, 2026 | <u>45,055,736</u> | <u>\$ 5</u> | <u>\$ 427,891</u> | <u>\$ (419,290)</u> | <u>\$ 932</u> | <u>\$ 9,538</u> |

These financial statements should be read in connection with the notes to unaudited condensed consolidated financial statements.

EBR SYSTEMS, INC.
Condensed Consolidated Statements of Cash Flows
(Unaudited)
(In thousands)

| | Three Months Ended March 31, | |
|--|-------------------------------------|------------------|
| | 2026 | 2025 |
| Cash flows from operating activities: | | |
| Net loss | \$ (17,074) | \$ (10,554) |
| Adjustment to reconcile net loss to cash used in operating activities: | | |
| Depreciation and amortization | 125 | 79 |
| Amortization of deferred loan costs and discount on notes payable | 154 | 153 |
| Lease amortization | 350 | 297 |
| Stock-based compensation | 907 | 505 |
| Accretion of discount on marketable securities | (137) | (214) |
| Changes in operating assets and liabilities: | | |
| Accounts and other receivables | (2,832) | (339) |
| Inventory | (897) | (2,161) |
| Prepaid expenses | 770 | 234 |
| Other assets | (269) | 136 |
| Accounts payable | (1,314) | (686) |
| Accrued expenses and other liabilities | (822) | (1,321) |
| Interest payable | (4) | (4) |
| Operating lease liability | 792 | 311 |
| Net cash used in operating activities | <u>(20,251)</u> | <u>(13,564)</u> |
| Cash flows from investing activities: | | |
| Purchase of property and equipment | (3,290) | (60) |
| Maturities of marketable securities | 19,415 | 13,655 |
| Sales of marketable securities | 4,757 | 4,311 |
| Net cash provided by investing activities | <u>20,882</u> | <u>17,906</u> |
| Cash flows from financing activities: | | |
| Repayment of notes payable | - | (22) |
| Proceeds from exercise of stock options | 132 | 264 |
| Net cash provided by financing activities | <u>132</u> | <u>242</u> |
| Effect of exchange rate change on cash | <u>1</u> | <u>1</u> |
| Net change in cash, cash equivalents, and restricted cash | 764 | 4,585 |
| Cash, cash equivalents, and restricted cash, beginning of the period | 8,398 | 6,918 |
| Cash, cash equivalents, and restricted cash, end of the period | <u>\$ 9,162</u> | <u>\$ 11,503</u> |
| Supplemental disclosure of cash flow information | | |
| Cash paid for interest expense | \$ 1,167 | \$ 1,249 |
| Supplemental disclosure of non-cash investing and financing activities: | | |
| Purchases of property and equipment not yet paid | \$ 1,701 | \$ 517 |
| Initial recognition of right of use asset and operating lease liability | \$ - | \$ 12,838 |

These financial statements should be read in connection with the notes to unaudited condensed consolidated financial statements.

EBR SYSTEMS, INC.
Notes to the Unaudited Condensed Consolidated Financial Statements

Note 1 - Business and organization

Business overview

EBR Systems, Inc. and subsidiaries (collectively, “EBR”, “we”, “our” or the “Company”) is a United States based medical device company that developed the WiSE CRT System (“WiSE”), an implantable cardiac device able to provide stimulation to endocardial heart tissue for the correction of heart rhythm conditions without requiring the use of leads. This implantable device delivers left-ventricle endocardial pacing for cardiac resynchronization therapy (“CRT”), without the use of wires or leads going into the heart. On April 11, 2025, the Company received notification that the U.S. Food and Drug Administration (“FDA”) has completed its review of the premarket approval application (“PMA”) and approved WiSE for commercial distribution in the United States.

The Company completed its initial public offering of CHESSE Depository Interests (“CDIs”) and began trading on the Australian Securities Exchange (“ASX”) on November 24, 2021, under the symbol “EBR”.

The Company operates wholly owned foreign subsidiary entities in Australia, EBR Systems (AUST) Pty Ltd (“EBR-AU”), and the United Kingdom, EBR Systems (UK) Limited (“EBR-UK”), which establish clinical trials in Australia and the United Kingdom, respectively, and work on intellectual property development. EBR-AU was incorporated on February 23, 2017, and EBR-UK was incorporated on July 31, 2015.

Reverse stock split

The Company held a Special Meeting of Stockholders (the "Special Meeting") on March 11, 2026. In that Special Meeting, stockholders of the Company approved an amendment to the Company’s amended and restated certificate of incorporation (the "Amendment") to effect the reverse stock split of its common stock and the transmutation ratio of CDIs to common stock at a ratio in the range of 1-for-5 to 1-for-20, with such ratio to be determined in the discretion of the Company’s board of directors and with such reverse stock split to be effected at such time and date, if at all, as determined by the Company’s board of directors in its sole discretion.

Pursuant to such authority granted by the Company’s stockholders, the Company’s board of directors approved a 1-for-10 (1:10) reverse stock split (the "Reverse Stock Split") of the Company’s common stock and the filing of the Amendment to effectuate the Reverse Stock Split. The Amendment was filed with the Secretary of State of the State of Delaware and the Reverse Stock Split became effective in accordance with the terms of the Amendment at 4:00 a.m. Eastern Time on April 1, 2026 (the "Effective Time"), and the Company commenced normal trading on ASX on April 13, 2026, on a post-split basis under the existing ticker symbol “EBR”. The Amendment provided that, at the Effective Time, every ten shares of the Company’s issued and outstanding common stock automatically combined into one issued and outstanding share of common stock, without any change in par value per share, which remained at \$0.0001. The Company’s CDIs were not consolidated as part of the Reverse Stock Split, but rather the transmutation ratio of the CDIs to shares was changed from 1-to-1 to 10-to-1. See Note 10, “Common Stock” for additional information on CDIs.

The number of authorized shares of common stock remained at 600 million shares. As a result of the Reverse Stock Split, proportionate adjustments were made to the per share exercise price and/or the number of shares issuable upon the exercise or vesting of all outstanding stock options and warrants, which resulted in a proportional decrease in the number of shares of the Company’s common stock reserved for issuance upon exercise or vesting of such stock options and warrants and a proportional increase in the exercise price of all such stock options and warrants. The Company does not need to recognize any additional compensation expense as a result of the adjustment to outstanding stock options.

In addition, the number of shares reserved for issuance under the Company’s equity incentive plan immediately prior to the Effective Time was reduced proportionately.

No fractional shares were issued as a result of the Reverse Stock Split. Any stockholder who would have been entitled to receive a fractional share as a result of the process was entitled to the rounding up of the fractional share to the nearest whole number.

The Reverse Stock Split has been retroactively adjusted throughout these unaudited condensed consolidated financial statements for all periods presented, including exercise prices and share data. As a result of the Reverse Stock Split, the Company reclassified approximately \$41 thousand between common stock par value and additional paid-in capital.

Note 2 - Going concern

The accompanying unaudited condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities during the normal course of business. At each reporting period, the Company evaluates whether there are conditions or events that raise substantial doubt about its ability to continue as a going concern within one year after the date that the financial statements are issued. The Company's evaluation entails analyzing prospective operating budgets and forecasts for expectations of its cash needs and comparing those needs to the current cash, cash equivalents and marketable securities balances. The Company is required to make certain additional disclosures if it concludes substantial doubt exists and it is not alleviated by its plans or when its plans alleviate substantial doubt about its ability to continue as a going concern.

For the three months ended March 31, 2026 and 2025, the Company incurred a net loss of \$17.1 million and \$10.6 million, respectively. During the three months ended March 31, 2026 and 2025, the Company had negative cash flows from operations of \$20.3 million and \$13.6 million, respectively. As of March 31, 2026, the Company had working capital of \$42.0 million and accumulated deficit of \$419.3 million.

Based on the Company's cash, cash equivalents, and marketable securities as of March 31, 2026, and its expectation to generate operating losses and negative operating cash flows in the foreseeable future, as well as potential liquidity to become less than the \$2.5 million required under its existing debt covenants during the next twelve months, there exists substantial doubt regarding the Company's ability to continue as a going concern for a period of at least twelve months from the date of issuance of these unaudited condensed consolidated financial statements. The Company was in compliance with its debt covenant as of March 31, 2026. Upon the occurrence of a breach of debt covenants, Runway Growth Finance Corp may, at its option, declare all obligations immediately due and payable. In an effort to alleviate these conditions, the Company will need to raise capital through the issuance of additional common stock or borrowings from financial institutions. The Company's ability to obtain additional capital in the equity capital markets is subject to several factors, including market and economic conditions, the Company's performance, and investor sentiment with respect to the Company and its industry; however, no assurance can be given as to whether additional needed financing will be available on terms acceptable to the Company, or at all. The unaudited condensed consolidated financial statements of the Company do not include any adjustments that may result from the outcome of these aforementioned uncertainties.

Note 3 - Summary of significant accounting policies

Basis of presentation

These unaudited condensed consolidated financial statements as of March 31, 2026, and for the three months ended March 31, 2026 and 2025, have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Certain information and note disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. These unaudited condensed consolidated financial statements should be read in conjunction with our audited consolidated financial statements and the notes thereto for the year ended December 31, 2025.

The unaudited condensed consolidated financial statements have been prepared on the same basis as the audited consolidated financial statements. In the opinion of management, the included disclosures are adequate, and the accompanying unaudited condensed consolidated financial statements contain all adjustments which are necessary for a fair presentation of our unaudited condensed consolidated financial position as of March 31, 2026, unaudited condensed consolidated results of operations and comprehensive loss for the three months ended March 31, 2026 and 2025, and unaudited condensed consolidated cash flows for the three months ended March 31, 2026 and 2025. The unaudited condensed consolidated results of operations for the three months ended March 31, 2026, are not necessarily indicative of the consolidated results of operations that may be expected for the year ending December 31, 2026.

In the third quarter of 2025, the Company changed the presentation of Note 15, "Segment information" to better align with the information the chief operating decision maker ("CODM") uses to allocate resources and assess operating performance. Prior period segment information was updated to conform to the current period presentation. See Note 15 "Segment information" for additional disclosures.

In the fourth quarter of 2025, the Company changed its rounding presentation of these condensed consolidated financial statements to the nearest thousands, except share or per share data or as otherwise indicated. The accompanying notes to the financial statements are denominated in millions of dollars. The change in rounding presentation has been applied to all prior year amounts presented. In certain circumstances, this change adjusted previously reported balances, however, these changes were not significant, and no other changes were made to previously reported financial information. Additionally, certain columns and rows within the financial statements and tables presented may not add due to rounding. Percentages have been calculated from the underlying whole-dollar amounts for all periods presented.

Use of estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates, judgments, and assumptions that affect the amounts reported in the unaudited condensed consolidated financial statements and accompanying notes. Significant estimates and assumptions made by management include the fair value of stock-based awards issued. Estimates are based on historical experience, where applicable and other assumptions believed to be reasonable by management. Actual results could differ materially from those estimates.

Significant Accounting Policies

The Company's significant accounting policies are disclosed in the 2025 Annual Report on Form 10-K. There have been no material changes to these accounting policies, except as noted below.

Revenue Recognition

The following table summarizes revenue from contracts with customers disaggregated by product for the three months ended March 31, 2026 and 2025 (in thousands):

| | Three Months Ended March 31, | |
|----------------------|------------------------------|-------------|
| | 2026 | 2025 |
| WiSE CRT System | \$ 2,320 | \$ - |
| Surgical tool kits | 20 | - |
| Battery replacements | 22 | - |
| Total revenue | <u>\$ 2,362</u> | <u>\$ -</u> |

Deferred revenue

The timing of revenue recognition for WiSE CRT System and battery replacements differ from the timing of invoicing to customers. The Company invoices customers upon shipment or delivery of WiSE and battery replacements to the customer, while the revenue is recognized upon completion of the procedure. Therefore, the Company recognizes a contract liability resulting from the timing of revenue recognition and invoicing. Deferred revenue is equivalent to billings for WiSE performance obligations that are unsatisfied as of the balance sheet date. The Company expects to recognize revenue from these unfulfilled performance obligations within one year or less. The movement in the deferred revenue balance during the three ended March 31, 2026 and 2025 was as follows (in thousands):

| | Three Months Ended March 31, | |
|------------------------------|------------------------------|-------------|
| | 2026 | 2025 |
| Balance, beginning of period | \$ 502 | \$ - |
| Deferral of revenue | 2,940 | - |
| Recognition of revenue | (2,342) | - |
| Balance, end of period | <u>\$ 1,100</u> | <u>\$ -</u> |

Interest Income

The Company's interest income was generated from its cash, cash equivalent, and marketable securities, including accretion of discounts. The following table provides a summary of the components of interest income for the three months ended March 31, 2026 and 2025 (in thousands):

| | Three Months Ended March 31, | |
|---|------------------------------|---------------|
| | 2026 | 2025 |
| Interest income | \$ 277 | \$ 419 |
| Accretion of discount on marketable securities, net | 137 | 214 |
| Total interest income | <u>\$ 414</u> | <u>\$ 633</u> |

Recently adopted accounting pronouncements

In July 2025, the FASB issued ASU 2025-05, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses for Accounts Receivable and Contract Assets*, which amends ASC 326-20 to provide a practical expedient related to the estimation of expected credit losses for current accounts receivable and current contract assets that arise from transactions accounted for under ASC 606. The practical expedient permits all entities to assume that current conditions as of the balance sheet date do not change for the remaining life of the asset. The amendments are effective for annual periods beginning after December 15, 2025, and interim reporting periods within those annual reporting periods. The Company adopted this ASU in the first quarter of 2026, on a prospective basis and elected the practical expedient for the calculation of current expected credit losses. The adoption did not have a material impact on the Company's condensed consolidated financial statements and related disclosures.

Recently issued accounting pronouncements not yet adopted

In December 2025, the FASB issued *ASU 2025-12, Codification Improvements*. ASU 2025-12 addresses suggestions received from stakeholders regarding the Accounting Standards Codification and makes other incremental improvements to U.S. GAAP. The update represents changes to the Codification that clarify, correct errors or make other improvements to a variety of topics. ASU 2025-12 is effective for fiscal years beginning after December 15, 2026, and interim periods within those fiscal years. Early adoption is permitted. The Company is currently evaluating the impact of this ASU on its unaudited condensed consolidated financial statements and related disclosures.

In December 2025, the FASB issued ASU 2025-11, *Interim Reporting (Topic 270) Narrow-Scope Improvements*. The ASU is intended to clarify the applicability of interim reporting guidance and addresses the form and content of interim financial statements and interim disclosure requirements. ASU 2025-11 is effective for interim reporting periods within annual reporting periods beginning after December 15, 2027, and early adoption is permitted. The Company is currently evaluating the impact of this ASU on its unaudited condensed consolidated financial statements and related disclosures.

In September 2025, the FASB issued ASU 2025-06, *"Intangible - Goodwill and Other - Internal-Use Software (Subtopic 350-40): Targeted Improvements to the Accounting for Internal-Use Software."* This ASU is intended to simplify the capitalization guidance by removing all references to software development project stages and introducing a more judgment-based approach. The amendments in this ASU are effective for fiscal years beginning after December 15, 2027. Early adoption is permitted. The Company is currently evaluating the impact of this ASU on its unaudited condensed consolidated financial statements and related disclosures.

In November 2024, the FASB issued ASU 2024-03, *Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses*. The amendments in ASU 2024-03 address investor requests for more detailed expense information and require additional disaggregated disclosures in the notes to financial statements for certain categories of expenses that are included on the face of the income statement. This guidance is effective for fiscal years beginning after December 15, 2026, and interim reporting periods beginning after December 15, 2027, with early adoption permitted. In January 2025, the FASB issued an update 2025-01 *"Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures (Subtopic 220-40): Clarifying the Effective Date"*, which revises the effective date of ASU 2024-03 to clarify that all public business entities are required to adopt the guidance in annual reporting periods beginning after December 15, 2026, and interim periods within annual reporting periods beginning after December 15, 2027. The Company is currently evaluating the impact of this standard on its disclosures.

Note 4 - Cash, cash equivalents, and marketable securities

The following table provides a reconciliation of cash, cash equivalents, and restricted cash reported within our unaudited condensed consolidated balance sheets as of March 31, 2026 and March 31, 2025, to the total of such amounts as presented in the unaudited condensed consolidated statements of cash flows (in thousands):

| | March 31, 2026 | March 31, 2025 |
|---|-------------------|-------------------|
| Cash and cash equivalents | \$ 6,558 | \$ 8,899 |
| Restricted cash, noncurrent | 2,604 | 2,604 |
| Total cash, cash equivalents, and restricted cash | <u>\$ 9,162</u> | <u>\$ 11,503</u> |

Cash, cash equivalents, and marketable securities consisted of the following as of March 31, 2026 and December 31, 2025 (in thousands):

| | March 31, 2026 | December 31, 2025 |
|--|-------------------|----------------------|
| Cash and cash equivalents: | | |
| Cash | \$ 3,251 | \$ 1,386 |
| Money market funds | 3,307 | 4,408 |
| Total cash and cash equivalents | \$ 6,558 | \$ 5,794 |
| Marketable securities, short-term: | | |
| Asset backed securities | \$ 1,008 | \$ 1,012 |
| Commercial paper | 1,783 | 9,125 |
| Corporate bonds | 12,672 | 18,171 |
| US Treasury securities | 7,852 | 19,087 |
| Total marketable securities, short-term | \$ 23,315 | \$ 47,395 |
| Marketable securities, long-term: | | |
| Asset backed securities | \$ 1,006 | \$ 1,011 |
| Total marketable securities, long-term | \$ 1,006 | \$ 1,011 |
| Total cash, cash equivalents, and marketable securities | \$ 30,879 | \$ 54,200 |

During the three-month period ended March 31, 2026 and 2025, marketable securities were sold or matured for proceeds of \$24.2 million and \$18.0 million, respectively. The Company recorded an immaterial amount of realized gain during the for the three months ended March 31, 2026 and 2025. See Note 5, "Fair value measurements" for additional information regarding the fair value of cash equivalents and marketable securities.

The following tables summarizes the unrealized gains and losses related to the Company's available-for-sale marketable securities, by major security type, as of March 31, 2026 and December 31, 2025 (in thousands):

| | As of March 31, 2026 | | | |
|------------------------------------|-------------------------|---------------------|------------------------|------------------|
| | Amortized Cost | Unrealized Gains | Unrealized (losses) | Fair Value |
| Marketable securities | | | | |
| Asset backed securities | \$ 2,015 | \$ - | \$ (1) | \$ 2,014 |
| Commercial paper | 1,783 | - | - | 1,783 |
| Corporate bonds | 12,670 | 3 | (1) | 12,672 |
| US Treasury securities | 7,848 | 4 | - | 7,852 |
| Total marketable securities | \$ 24,316 | \$ 7 | \$ (2) | \$ 24,321 |
| | | | | |
| | As of December 31, 2025 | | | |
| | Amortized Cost | Unrealized Gains | Unrealized (losses) | Fair Value |
| Marketable securities | | | | |
| Asset backed securities | \$ 2,022 | \$ 1 | \$ - | \$ 2,023 |
| Commercial paper | 9,120 | 5 | - | 9,125 |
| Corporate bonds | 18,148 | 23 | - | 18,171 |
| US Treasury securities | 19,062 | 25 | - | 19,087 |
| Total marketable securities | \$ 48,352 | \$ 54 | \$ - | \$ 48,406 |

The following table shows the unrealized losses and fair values for those marketable securities that were in an unrealized loss position as of March 31, 2026 and December 31, 2025, aggregated by major security type and the length of time the marketable securities have been in a continuous loss position (in thousands):

| | As of March 31, 2026 | | | | | |
|-------------------------|--|---------------|---|-------------|-----------------|---------------|
| | In Loss Position for Less Than 12 Months | | In Loss Position for 12 Months or Greater | | Total | |
| | Unrealized | | Unrealized | | Unrealized | |
| | Fair Value | Losses | Fair Value | Losses | Fair Value | Losses |
| Asset backed securities | \$ 2,014 | \$ (1) | \$ - | \$ - | \$ 2,014 | \$ (1) |
| Commercial paper | 1,190 | - | - | - | 1,190 | - |
| Corporate bonds | 4,572 | (1) | - | - | 4,572 | (1) |
| US Treasury Securities | 352 | - | - | - | 352 | - |
| Total | \$ 8,128 | \$ (2) | \$ - | \$ - | \$ 8,128 | \$ (2) |

| | As of December 31, 2025 | | | | | |
|------------------|--|-------------|---|-------------|-----------------|-------------|
| | In Loss Position for Less Than 12 Months | | In Loss Position for 12 Months or Greater | | Total | |
| | Unrealized | | Unrealized | | Unrealized | |
| | Fair Value | Losses | Fair Value | Losses | Fair Value | Losses |
| Commercial paper | \$ 1,000 | \$ - | \$ - | \$ - | \$ 1,000 | \$ - |
| Corporate Bonds | 298 | - | - | - | 298 | - |
| Total | \$ 1,298 | \$ - | \$ - | \$ - | \$ 1,298 | \$ - |

The contractual maturities of the Company's marketable securities as of March 31, 2026, were as follows (in thousands):

| | Fair Value |
|-------------------------------|------------------|
| One year or less | \$ 23,315 |
| Two years to three years | 1,006 |
| Total minimum payments | \$ 24,321 |

Note 5 - Fair value measurement

Management's assessment of the significance of a particular input to the fair value measurement requires judgement and may affect the valuation of financial assets and liabilities and their placement within the three-tier fair value hierarchy. As of March 31, 2026 and December 31, 2025, the fair value measurement of the Company's financial assets measured on a recurring basis were as follows (in thousands):

| | Fair Values as of March 31, 2026 | | | |
|------------------------------|----------------------------------|------------------|-------------|------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Cash equivalents | | | | |
| Money market funds | \$ 3,307 | \$ - | \$ - | \$ 3,307 |
| Marketable securities | | | | |
| Asset backed securities | - | 2,014 | - | 2,014 |
| Commercial paper | - | 1,783 | - | 1,783 |
| Corporate bonds | - | 12,672 | - | 12,672 |
| US Treasury securities | - | 7,852 | - | 7,852 |
| Total | \$ 3,307 | \$ 24,321 | \$ - | \$ 27,628 |

Fair Values as of December 31, 2025

| | Level 1 | Level 2 | Level 3 | Total |
|------------------------------|-----------------|------------------|-------------|------------------|
| Cash equivalents | | | | |
| Money market funds | \$ 4,408 | \$ - | \$ - | \$ 4,408 |
| Marketable securities | | | | |
| Asset backed securities | - | 2,023 | - | 2,023 |
| Commercial paper | - | 9,125 | - | 9,125 |
| Corporate bonds | - | 18,171 | - | 18,171 |
| US Treasury securities | - | 19,087 | - | 19,087 |
| Total | <u>\$ 4,408</u> | <u>\$ 48,406</u> | <u>\$ -</u> | <u>\$ 52,814</u> |

In the Company's unaudited condensed consolidated balance sheets, the carrying values of accounts and other receivables, other assets, accounts payable and accrued expenses approximated their fair values due to the nature and relatively short maturities. The fair value of debt approximates its carrying value as it is variable rate debt or has relatively short maturities. There are no other financial assets and liabilities that require fair value hierarchy measurements and disclosures for the periods presented.

Note 6 - Condensed consolidated balance sheet components

Accounts and other receivables, net

Accounts and other receivables includes amounts due from sales of Company's product to customers, sales of materials to contract manufacturers, and reimbursements for leasehold improvements. Accounts and other receivables, net were as follows as of March 31, 2026 and December 31, 2025 (in thousands):

| | March 31, 2026 | December 31, 2025 |
|--|-------------------|----------------------|
| Trade receivables | \$ 2,144 | \$ 452 |
| Non-trade receivables | 435 | 154 |
| Reimbursement for leasehold improvements | 2,573 | 1,714 |
| Accounts and other receivables | 5,152 | 2,320 |
| Less: provision for credit losses | - | - |
| Accounts and other receivables, net | <u>\$ 5,152</u> | <u>\$ 2,320</u> |

During the three months ended March 31, 2026 and 2025, the Company recorded no provision for credit losses.

Inventory

Inventory consisted of the following as of March 31, 2026 and December 31, 2025 (in thousands):

| | March 31, 2026 | December 31, 2025 |
|------------------------|-------------------|----------------------|
| Raw materials | \$ 2,488 | \$ 2,019 |
| Work in process | 9,455 | 9,168 |
| Finished goods | 4,607 | 4,466 |
| Inventory | <u>\$ 16,550</u> | <u>\$ 15,653</u> |
| Inventory – current | \$ 15,492 | \$ 13,789 |
| Inventory – noncurrent | \$ 1,058 | \$ 1,864 |

Property and equipment, net

Property and equipment consisted of the following as of March 31, 2026 and December 31, 2025 (in thousands):

| | March 31, 2026 | December 31, 2025 |
|--|-------------------|----------------------|
| Equipment | \$ 4,169 | \$ 3,300 |
| Computer software | 596 | 560 |
| Leasehold improvements | 554 | 554 |
| Construction in progress | 6,802 | 4,289 |
| Total property and equipment | 12,121 | 8,703 |
| Less accumulated depreciation and amortization | (3,351) | (3,226) |
| Total property and equipment, net | \$ 8,770 | \$ 5,477 |

As of March 31, 2026 and December 31, 2025, construction in progress pertains to tenant improvements for the Company's new corporate headquarters, laboratory, and manufacturing facility in Santa Clara, California. Depreciation and amortization expense for the three months ended March 31, 2026 and 2025, was \$0.1 million and \$0.1 million, respectively. There were no impairments recorded during the three months ended March 31, 2026 and 2025.

Accrued expenses and other liabilities

Accrued expenses and other liabilities consisted of the following as of March 31, 2026 and December 31, 2025 (in thousands):

| | March 31, 2026 | December 31, 2025 |
|--|-------------------|----------------------|
| Accrued compensation and related liabilities | \$ 2,925 | \$ 4,049 |
| Accrued development expenses | 288 | 354 |
| Accrued warranty reserves | 102 | 185 |
| Deferred revenue | 1,100 | 502 |
| Accrued other expenses | 587 | 515 |
| Accrued expenses and other liabilities | \$ 5,002 | \$ 5,605 |

Changes in accrued warranty reserves were as follows during the three months ended March 31, 2026 and 2025 (in thousands):

| | Three Months Ended March 31, | |
|--|------------------------------|--------|
| | 2026 | 2025 |
| Beginning of period | \$ 240 | \$ 692 |
| Warranty reserve accrued during the period | 84 | - |
| Settlement of warranty claims | (83) | (166) |
| End of period | \$ 241 | \$ 526 |
| Warranty reserve - current | \$ 102 | \$ 526 |
| Warranty reserve - noncurrent | \$ 139 | \$ - |

Note 7 – Leases

The Company has an operating lease for its corporate headquarters and laboratory space, located in Sunnyvale, California, with an original lease period expiring June 30, 2024. In January 2024, the Company signed an addendum to the operating lease, extending the expiration of the lease through June 30, 2025. In March 2024, the Company signed an additional addendum to the operating lease, extending the expiration of the lease through December 31, 2025. In July 2024, the Company signed an additional addendum to the operating lease, extending the expiration of the lease through December 31, 2026. In April 2025, the Company signed an addendum to lease additional office space on a short-term basis in an adjacent office space. The Company accounted for the modification as a separate contract and will recognize associated lease payments in net loss over the lease term.

In January 2025, the Company executed an operating lease for its new corporate headquarters, laboratory and manufacturing facility in Santa Clara, California. The term of the lease commenced on January 17, 2025, the date on which the landlord made the property available to the Company for the purpose of constructing leasehold improvements that will remain the property of the Company during lease term. As a result of entering into this lease agreement, the Company recorded a right-of-use asset and corresponding lease liability of \$12.9 million, net of the tenant improvement allowance of \$4.1 million on the commencement date. Tenant improvement allowance was fully utilized as of March 31, 2026, of which, to date, the Company received reimbursements totaling \$1.5 million. The Company expects to receive additional reimbursements of \$2.6 million associated with this tenant improvement allowance, which were included in accounts and other receivables on the Company's unaudited condensed consolidated balance sheets. Lease payments began in January 2026. The lease provides for a term of 132 months and includes an option to extend the lease for an additional five years, which was used in the calculation of the right of use asset and lease liability, as the Company is reasonably certain that the option will be exercised. The Company determined the probability of the exercise of a lease extension option based on its long-term strategic business outlook, significant leasehold improvements that are expected to have significant economic value to the Company, and costs relating to signing a new lease, among other factors.

Amounts reported in the unaudited condensed consolidated balance sheets for operating leases in which the Company is the lessee as of March 31, 2026 and December 31, 2025, were as follows (in thousands):

| | March 31, 2026 | December 31, 2025 |
|---------------------------------------|-------------------|----------------------|
| Right of use operating lease asset | \$ 12,263 | \$ 12,613 |
| Operating lease liability, current | 1,097 | 1,182 |
| Operating lease liability, noncurrent | 17,397 | 16,520 |
| Weighted-average remaining lease term | 15.61 years | 15.71 years |
| Weighted-average discount rate | 6.36% | 6.40% |

The following table presents the components of lease costs in our unaudited condensed consolidated statements of operations for three months ended March 31, 2026 and 2025 (in thousands):

| | Three Months Ended March 31, | |
|------------------------|------------------------------|---------------|
| | 2026 | 2025 |
| Operating lease costs | \$ 654 | \$ 572 |
| Variable lease costs | 152 | 33 |
| Short-term lease costs | 29 | 9 |
| Total lease expense | <u>\$ 835</u> | <u>\$ 614</u> |

Future lease payments for non-cancellable operating leases as of March 31, 2026, were as follows (in thousands):

| | |
|-----------------------------------|------------------|
| Years Ending December 31, | |
| 2026 (remaining nine months) | \$ 918 |
| 2027 | 936 |
| 2028 | 1,294 |
| 2029 | 1,708 |
| 2030 | 1,791 |
| Thereafter | 23,838 |
| Total undiscounted lease payments | <u>30,485</u> |
| Less: effects of discounting | (11,991) |
| Total operating lease liabilities | <u>\$ 18,494</u> |

Note 8 - Notes payable

At March 31, 2026 and December 31, 2025, notes payable consisted of the following (in thousands):

| | March 31, 2026 | December 31, 2025 |
|---------------------------------------|-------------------|----------------------|
| Notes payable, current | | |
| Current portion of notes payable | \$ - | \$ - |
| Notes payable, noncurrent | | |
| Long-term portion of notes payable | 41,800 | 41,800 |
| Less: unamortized deferred loan costs | (258) | (311) |
| Less: unamortized discount | (502) | (603) |
| Notes payable, noncurrent, net | <u>\$ 41,040</u> | <u>\$ 40,886</u> |
| Total notes payable, net | <u>\$ 41,040</u> | <u>\$ 40,886</u> |

The following table presents information regarding the Company's notes payable principal repayment obligations as of March 31, 2026 (in thousands):

| Years Ended December 31, | |
|--------------------------|------------------|
| 2026 | \$ - |
| 2027 | 41,800 |
| Total minimum payments | <u>\$ 41,800</u> |

Runway Growth Finance Corp

On June 30, 2022, the Company entered into a loan and security agreement with Runway Growth Finance Corp. The debt is secured against substantially all assets of the Company, except for the Company's intellectual property but includes all proceeds from the sale of intellectual property. As of March 31, 2026 and December 31, 2025, the outstanding principal balance was \$41.8 million and \$41.8 million, respectively.

Interest on the term loan accrues on the principal amount outstanding at a floating per annum rate equal to the greater of the rate of interest noted in The Wall Street Journal Money Rates section, as the "Prime Rate" or 4.00% plus a margin of 4.9% and is payable monthly in arrears and shall be computed on the basis of a 360-day year for the actual number of days elapsed. The Company is required to make interest only payments from July 2022 to May 2027. The note payable has a maturity date of June 15, 2027, at which time any unpaid interest, outstanding principal balance, and a final payment of 4.5% of the original principal amount borrowed shall be due in full. If the Company repays the loan prior to maturity, the Company will be required to pay a prepayment fee of 0.5% of the outstanding principal balance. The Company is also required to pay a 3% success fee of the funded principal amount of the term loan at the time of a liquidity event, as defined in the loan and security agreement. The success fee is enforceable within 10 years from the execution date of the agreement.

The Company has accounted for the final payment of \$1.8 million as a discount of the note that will be amortized over the life of the loan using the effective interest method. Amortization of the discount was \$0.1 million and \$0.1 million for the three-month period ended March 31, 2026 and 2025, respectively. This amount was recorded as additional interest expense in the accompanying unaudited condensed consolidated statements of operations. As of March 31, 2026 and December 31, 2025, the note has been shown net of unamortized discounts of \$0.5 million and \$0.6 million, respectively.

The Company incurred loan costs of \$1.0 million, which are being amortized over the life of the loan using the effective interest method. Amortization of loan costs was \$0.1 million and \$0.1 million for the three-month period ended March 31, 2026 and 2025, respectively. As of March 31, 2026 and December 31, 2025, the note has been shown net of unamortized loan costs of \$0.3 million and \$0.3 million, respectively.

The Company is subject to customary financial and reporting covenants under the loan and security agreement. As of March 31, 2026 and December 31, 2025, the Company was in compliance with all debt covenants.

Note 9 - Convertible preferred stock

As of March 31, 2026 and December 31, 2025, 10,000,000 shares of convertible preferred stock were authorized, of which no shares were issued or outstanding.

Note 10 - Common stock

Each share of common stock entitles the holder to one vote on all matters submitted to a vote of the Company's stockholders. Common stockholders are entitled to receive dividends, as may be declared by the Company's board of directors. As of March 31, 2026 and December 31, 2025, no dividends have been declared.

As of March 31, 2026 and December 31, 2025, 600,000,000 shares were authorized, of which 45,055,736 shares and 45,025,917 shares, respectively, were outstanding. See Note 1, "Business and organization – Reverse stock split" for additional information regarding the Reverse Stock Split that was effective April 1, 2026.

The Company completed its initial public offering and began trading on the ASX on November 24, 2021, under the symbol "EBR". The ASX uses a Clearing House Electronic Subregister System ("CHESS") for the clearance and settlement of trades on the ASX. The State of Delaware does not recognize the CHESS system of holding securities or electronic transfers of legal title to shares. To enable companies to have their securities cleared and settled electronically through CHESS, CDIs are issued. CDIs are units of beneficial ownership in shares and are traded in a manner similar to shares of Australian companies listed on the ASX. The legal title to the shares are held by a depository, CHESS Depository Nominees ("CDN"), which is a wholly owned subsidiary of the ASX, and is an approved general participant of ASX Settlement.

Additionally, the Company has reserved the following shares of common stock for issuance as of March 31, 2026:

| | |
|---|------------------|
| Common stock warrants | 1,947,853 |
| 2013 Equity Incentive Plan | 1,611,890 |
| 2021 Equity Incentive Plan | 3,673,015 |
| Outside of 2021 Equity Incentive Plan | 89,758 |
| Total shares of common stock reserved for issuance | 7,322,516 |

Note 11 - Stock-based compensation

The Company and its stockholders adopted the 2013 Equity Incentive Plan (the "2013 Plan") June 18, 2013, which reserved shares of the Company's common stock for the granting of incentive and nonqualified stock options to employees, directors, and consultants. On October 14, 2021, the Company replaced the 2013 Plan with the 2021 Equity Incentive Plan (the "2021 Plan") in connection with its initial public offering. Under the 2021 Plan, 3,673,015 shares of common stock are reserved. The Company may grant options to purchase common stock, stock appreciation rights, restricted stock awards and other forms of stock-based compensation. Stock options generally vest over four years and expire no later than 10 years from the date of grant. The Board of Directors has the authority to select the employees to whom options are granted and determine the terms of each option, including: i) the number of shares of common stock subject to the option; ii) when the option becomes exercisable; iii) the option exercise price, which must be at least 100% of the fair market value of the common stock as of the date of grant; and iv) the duration of the option, which may not exceed 10 years.

As of March 31, 2026, options to purchase a total of 3,100,009 shares of common stock remained outstanding and 573,006 shares remain available for grant under the 2021 Plan and 89,758 remained outstanding outside of the 2021 Plan. As of March 31, 2026, options to purchase a total of 1,611,890 shares of common stock remained outstanding under the 2013 Plan. As of March 31, 2026, no shares of common stock remain available for grant under the 2013 Plan.

Stock option activity for the three-month period ended March 31, 2026, was as follows:

| | Shares | Weighted-Average Exercise Price | Weighted-Average Remaining Contractual Life (in years) |
|--|-----------|---------------------------------|--|
| Outstanding as of December 31, 2025 | 4,810,761 | \$ 4.91 | 6.76 |
| Granted | 64,400 | 5.13 | |
| Cancelled | (44,931) | 6.37 | |
| Exercised | (28,573) | 4.62 | |
| Outstanding as of March 31, 2026 | 4,801,657 | \$ 4.91 | 6.54 |
| Vested and expected to vest as of March 31, 2026 | 4,801,657 | \$ 4.91 | 6.54 |
| Exercisable as of March 31, 2026 | 3,225,978 | \$ 3.83 | 5.48 |

The fair value of the options granted to employees is estimated on the grant date using the Black-Scholes option valuation model. This valuation model for stock-based compensation expense requires the Company to make assumptions and judgments about the variables used in the calculation, including the expected term (weighted-average period of time that the options granted are expected to be outstanding), the volatility of the Company's common stock, an assumed risk-free interest rate and expected dividends. The Company uses the simplified calculation of expected life and volatility is derived from the combination of the average historical stock volatilities of several publicly traded companies with characteristics similar to those of the Company, and on the Company's stock price, as quoted on the ASX. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant for periods corresponding with the expected life of the option. The Company uses the straight-line method for expense attribution. The weighted-average grant-date fair values of stock options granted during the three months ended March 31, 2026 and 2025, was \$3.23 per share and \$6.38 per share, respectively.

The following assumptions were used to calculate the grant-date fair value of employee stock options granted during the three months ended March 31, 2026 and 2025:

| | Three Months Ended March 31, | |
|--------------------------|------------------------------|-----------------|
| | 2026 | 2025 |
| Expected term (in years) | 6.08 | 5.53 – 6.08 |
| Expected volatility | 65.31% - 65.50% | 65.27% - 65.73% |
| Expected dividend yield | 0.00% | 0.00% |
| Risk-free interest rate | 3.72% - 4.11% | 4.09% - 4.47% |

The following table presents classification of stock-based compensation expense within the accompanying unaudited condensed consolidated statements of operations for the three months ended March 31, 2026 and 2025 (in thousands):

| | Three Months Ended March 31, | |
|----------------------------|------------------------------|---------------|
| | 2026 | 2025 |
| Cost of goods sold | \$ 36 | \$ - |
| Research and development | 275 | 244 |
| General and administrative | 596 | 261 |
| Total | <u>\$ 907</u> | <u>\$ 505</u> |

As of March 31, 2026, there was \$8.7 million of unamortized stock-based compensation cost, related to unvested stock options which is expected to be recognized over a weighted-average period of 2.58 years.

Note 12 - Warrants

The following warrants were outstanding as of March 31, 2026 and December 31, 2025:

| Warrant Issuance | Shares of Common Stock Issuable for Outstanding Warrants as of | | Exercise Price | Expiration Date |
|-------------------|---|----------------------|-------------------|--------------------|
| | March 31, 2026 | December 31, 2025 | | |
| June 30, 2016 | 3,639 | 3,639 | \$ 8.20 | June 30, 2026 |
| October 30, 2017 | 195,061 | 195,061 | \$ 4.10 | October 29, 2027 |
| February 28, 2018 | 23,418 | 23,418 | \$ 8.20 | February 28, 2028 |
| August 26, 2019 | 443,790 | 443,790 | \$ 5.90 | August 26, 2029 |
| March 13, 2020 | 442,294 | 442,294 | \$ 5.90 | March 13, 2030 |
| March 25, 2020 | 44,150 | 44,150 | \$ 1.40 | March 24, 2030 |
| February 12, 2021 | 173,205 | 173,205 | \$ 5.90 | February 12, 2031 |
| June 25, 2021 | 288,721 | 288,721 | \$ 5.90 | June 25, 2031 |
| August 16, 2021 | 22,427 | 22,427 | \$ 5.90 | June 25, 2031 |
| October 4, 2021 | 311,148 | 311,148 | \$ 5.90 | October 4, 2031 |
| Total | <u>1,947,853</u> | <u>1,947,853</u> | | |

As of March 31, 2026, the weighted-average exercise price of outstanding warrants was \$5.64, with a weighted-average remaining contractual life of 4.09 years.

Note 13 - Income taxes

During the three months ended March 31, 2026 and 2025, the Company does not have an income tax benefit or expense. The Company has historically incurred net operating losses and maintains a full valuation allowance against its net deferred tax assets. Valuation allowances are recorded when the expected realization of the deferred tax assets does not meet a “more likely than not” criterion. Realization of the Company’s deferred tax assets are dependent upon the generation of future taxable income, the amount and timing of which are uncertain.

The Company’s effective tax rate was 0% for the three months ended March 31, 2026 and 2025. The difference between the effective tax rate and the federal statutory rate of 21% was primarily due to the full valuation allowance recorded on the Company’s net deferred tax assets, state and foreign tax benefits, research and development tax credits, and other non-deductible expenses.

During the three-month period ended March 31, 2026, there were no material changes to the Company’s uncertain tax positions.

The One Big Beautiful Bill Act (“OBBA”) includes significant U.S. tax provisions, including the permanent extension of certain expiring provisions of the Tax Cuts and Jobs Act, modifications to the international tax framework, and the restoration of favorable tax treatment for certain business provisions. The legislation has multiple effective dates from 2025 through 2027. The Company continues to monitor any new tax laws and notes those effective in 2026 do not have a material impact on the Company’s unaudited condensed consolidated financial statements for the three months ended March 31, 2026.

Note 14 - Net loss per share

The following tables sets forth the computation of basic and diluted net loss per share attributable to common stockholders for the three months ended March 31, 2026 and 2025 (in thousands, except per share amounts):

| | Three Months Ended March 31, | |
|---|------------------------------|------------------|
| | 2026 | 2025 |
| Numerator – basic & diluted: | | |
| Net loss attributable to common stockholders, basic and diluted | \$ (17,074) | \$ (10,554) |
| Denominator: | | |
| Weighted-average number of shares outstanding, basic and diluted | 45,038,351 | 37,254,117 |
| Net loss per share attributable to common stockholders, basic and diluted | <u>\$ (0.38)</u> | <u>\$ (0.28)</u> |

The following potentially dilutive shares were not included in the calculation of diluted shares outstanding for the periods presented as the effect would have been anti-dilutive as of March 31, 2026 and 2025:

| | March 31, | March 31, |
|---------------------------|------------------|------------------|
| | 2026 | 2025 |
| Outstanding warrants | 1,947,853 | 1,978,938 |
| Outstanding stock options | 4,801,657 | 4,036,616 |
| Total dilutive shares | <u>6,749,510</u> | <u>6,015,554</u> |

Note 15 - Segment information

The Company's chief operating decision maker (“CODM”) is the Chief Executive Officer. The Company has determined that it has a single operating and reportable segment. The CODM uses revenue, gross margin and operating expenses at the consolidated level to allocate resources, monitor budget versus actual results, and manage operations. Significant expenses within operating expenses include engineering and development, clinical and regulatory, sales and marketing, and general and administrative expenses at the consolidated level.

Substantially all of the segment revenue is derived from sales to customers in the U.S. Revenue by geography is based on billing address of the customer. International revenue accounted for less than 5% of the total revenue during the periods presented. Long-lived assets held outside the U.S. are immaterial.

The following table summarizes the Company's revenue by geography for the three months ended March 31, 2026 and 2025 (in thousands):

| | Three Months Ended March 31, | |
|----------------------|------------------------------|-------------|
| | 2026 | 2025 |
| United States | \$ 2,359 | \$ - |
| International | 3 | - |
| Total Revenue | \$ 2,362 | \$ - |

The following table disaggregates amounts that comprise research and development, and selling, general and administrative expenses within the accompanying unaudited condensed consolidated statements of operations for the three months ended March 31, 2026 and 2025 (in thousands):

| | Three Months Ended March 31, | |
|--|------------------------------|-----------------|
| | 2026 | 2025 |
| Engineering and development | \$ 3,989 | \$ 3,257 |
| Clinical and regulatory | 2,428 | 2,162 |
| Total research and development | \$ 6,417 | \$ 5,419 |
| Sales and marketing | \$ 6,148 | \$ 1,489 |
| General and administrative | 3,791 | 2,874 |
| Total selling, general and administrative | \$ 9,939 | \$ 4,363 |

The segment's net loss equals the Company's net loss as presented in the unaudited condensed consolidated statements of operations. Other segment items within net loss include interest expense, interest income, and loss on foreign currency at the consolidated level.

Note 16 - Commitments and contingencies

Purchase commitments

The Company purchases raw materials, manufacturing equipment, and various services from a variety of vendors. During the normal course of business, in order to manage manufacturing lead times and help ensure an adequate supply of certain items, we enter into agreements with suppliers that either allow us to procure goods and services when we choose or that establish purchase requirements over the term of the agreement. In certain instances, our purchase agreements allow us to cancel, reschedule, or adjust our purchase requirements based on our business needs prior to firm orders being placed. Consequently, only a portion of our purchase commitments are firm and non-cancelable. As of March 31, 2026, the Company's obligations under such arrangements were approximately \$14.0 million.

Cybersecurity

The Company detected a cybersecurity incident in which an unauthorized third party gained access to certain information systems of the Company on or around February 13, 2026. Upon detection, the Company promptly initiated response protocols and began taking steps to contain, assess and remediate the cybersecurity incident, including launching an investigation with external cybersecurity experts. Although the Company believes that the cybersecurity incident has not had a material impact on its overall financial condition or results of operations, its evaluation and response to this incident are ongoing and the Company may discover other impacts or new events related to this incident may occur that could affect the Company's financial condition or results of operations. As of March 31, 2026, incurred cybersecurity expenses limited to the Company's insurance deductibles have been recorded and reflected within the Company's unaudited condensed consolidated financial statements and such amounts are not material.

Contingencies

The Company is party to various legal proceedings from time to time. A liability is accrued when a loss is both probable and can be reasonably estimated. Management believes that the probability of a material loss with respect to any currently pending legal proceeding is remote. However, litigation is inherently uncertain, and it is not possible to definitively predict the ultimate disposition of any of these proceedings. The Company does not believe that there are any pending legal proceedings or other loss contingencies that will, either individually or in the aggregate, have a material adverse impact on the Company's unaudited condensed consolidated financial statements.

Note 17 – Subsequent events

See Note 1 – Business and organization – “*Reverse stock split*”

On May 6, 2026, stockholders approved the addition of 1,801,036 shares of common stock, as adjusted for the Reverse Stock Split, to the number of shares of common stock reserved for issuance under the 2021 Plan, by operation of the “evergreen” provision set forth in the 2021 Plan.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and related notes and other information included elsewhere in this Quarterly Report on Form 10-Q and the audited consolidated financial statements and notes thereto and management's discussion and analysis of financial condition and results of operations for the year ended December 31, 2025. In addition to historical data, this discussion contains forward-looking statements about our business, ability to continue as a going concern, ability to successfully commercialize our WiSE CRT System, results of operations, cash flows, financial condition and prospects based on current expectations that involve risks, uncertainties, assumptions, and other important factors. Our actual results could differ materially from such forward-looking statements. Factors that could cause or contribute to those differences include, but are not limited to, those identified below and those discussed in Part I, Item 1A. Risk Factors of our Annual Report on Form 10-K. Additionally, our historical results are not necessarily indicative of the results that may be expected for any period in the future. We use words such as "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "plan," "predict," "project," "potential," "seek," "should," "will," "would," and similar expressions to identify forward-looking statements.

Overview

EBR is a U.S. based medical device company that developed the WiSE CRT System ("WiSE"), an implantable cardiac pacing system able to provide stimulation to endocardial heart tissue for the correction of heart rhythm conditions without requiring the use of leads. That implantable device is part of a cardiac resynchronization therapy ("CRT"), offering endocardial heart tissue stimulation without the complications associated with traditional lead-based systems. Cardiac rhythm management ("CRM") systems use leads to conduct electricity from an implantable pulse generator ("IPG") to electrodes that deliver therapeutic electric pulses to heart tissue. While leads are a critical part of most CRM systems, they have long been recognized as a primary shortcoming of these systems and are a leading cause of device failure.

We initially developed WiSE for use in conjunction with another implanted pacemaker to provide CRT to patients who are unable to receive CRT from a traditional lead-based system or are at high risk of complications from an upgrade procedure. WiSE CRT technology is engineered to benefit patients who have not seen success with conventional CRT or face high complication risks. By eliminating lead requirements for left ventricular pacing, WiSE CRT introduces a novel approach to cardiac pacing, with the potential to transform CRT delivery.

On April 11, 2025, we received notification that the Center for Devices and Radiological Health ("CDRH") of the Food and Drug Administration ("FDA") had completed its review of our premarket approval application ("PMA") for WiSE and approved WiSE for commercial distribution in the U.S. for adult patients who are at least 22 years of age, are indicated for CRT, have an existing or are eligible for an implanted right ventricular pacing system, and are in one of the following two categories: 1) patients in whom previous coronary sinus ("CS") lead implantation was unsuccessful, or where an implanted lead has been turned off, referred to as "previously untreatable"; or 2) patients with previously implanted pacemakers or Implantable Cardioverter-Defibrillators ("ICDs") in whom standard CRT upgrade is not advisable due to known relative contraindications for CS lead or CRT device implantation, referred to as "high risk upgrades".

We have launched WiSE with the focus on driving adoption of WiSE at key, high-volume, hospitals or medical facilities within the U.S. to be followed by select, high-volume hospitals or medical facilities in markets outside the U.S. ("OUS") that we would target after evaluating regulatory and reimbursement considerations. The growth of our business depends on our ability to successfully commercialize WiSE and gain wide acceptance of WiSE by continuing to make physicians and other hospital staff aware of the benefits of WiSE to generate increased demand and frequency of use and thus increase sales to our hospital customers. Our ability to grow our business will also depend on our ability to expand our customer base in existing or new target markets. The rate at which we grow our sales force and the speed at which newly hired salespeople become effective can impact our revenue growth or our costs incurred in anticipation of such growth. We intend to make significant investments in our sales and marketing organization by increasing the number of U.S. sales representatives and expanding our international marketing programs to help facilitate further adoption among existing hospital accounts as well as broaden awareness of our products to new hospital accounts.

Financial overview

Our WiSE CRT System received approval from the FDA for commercial distribution in April 2025, and we began commercializing WiSE during the second quarter of 2025. During the three months ended March 31, 2026, we had 41 commercial implants at 19 hospitals in the US, and recognized revenue of \$2.4 million. An additional 22 physicians were trained to implant the WiSE CRT System, and 16 additional purchase agreements were signed with target LMR sites during the three months ended March 31, 2026. The commercial potential of and our ability to successfully commercialize WiSE is unproven and will require, among other things, effective sales, marketing, manufacturing, distribution, information systems and pricing strategies, as well as compliance with applicable laws and regulations.

Since inception, we have incurred significant net losses and expect to continue to incur net losses until we are able to generate sufficient revenue. Since our inception, our operations have been financed primarily by net proceeds from the sale of our CDIs, common stock, convertible preferred stock, and indebtedness. As of March 31, 2026, we had \$30.9 million in cash, cash equivalents, and marketable securities and an accumulated deficit of \$419.3 million. For a more comprehensive discussion see “Liquidity and Capital Resources” and “Future Funding Requirements” below.

Factors Affecting Our Business

There are a number of factors that have impacted, and we believe will continue to impact, our results of operations and growth. These factors include:

- **Regulatory approvals/clearances.** Our business strategy depends on the successful FDA submission of our PAS and ongoing annual reporting of our WiSE CRT System to the FDA.
- **Market acceptance.** The growth of our business depends on our ability to successfully commercialize WiSE and gain wide acceptance of WiSE by continuing to make physicians and other hospital staff aware of the benefits of WiSE to generate increased demand and frequency of use and thus increase sales to our hospital customers. Our ability to grow our business will also depend on our ability to expand our customer base in existing or new target markets.
- **Sales force size and effectiveness.** The rate at which we grow our sales force and the speed at which newly hired salespeople become effective can impact our revenue growth or our costs incurred in anticipation of such growth. We intend to make significant investments in our sales and marketing organization by increasing the number of U.S. sales representatives and expanding our international marketing programs to help facilitate further adoption among existing hospital accounts as well as broaden awareness of our products to new hospital accounts.
- **Competition.** Our industry is intensely competitive and, in particular, we compete with a number of large, well-capitalized companies on multiple fronts. We must strive to be successful in light of our competitors’ existing and future products and related pricing and their resources to successfully market to the physicians who use our products.
- **Clinical results.** Publications of clinical results by us, our competitors and other third parties can have a significant influence on whether, and the degree to which, our products are used by physicians and the procedures and treatments those physicians choose to administer for a given condition.

While these factors may present significant opportunities for us, they also pose significant risks and challenges that we must address.

Components of our Consolidated Results of Operations

Revenue

We derive most of our revenue from sales of WiSE to the hospital facilities that implant our WiSE CRT System. We recognize revenue upon the transfer of goods or services to a customer at an amount that reflects the expected consideration to be received in exchange for those goods or services. Specifically, revenue from the sale of WiSE is recognized at an amount that reflects the expected consideration upon notice that our products have been used in a surgical procedure. Our revenue fluctuates primarily based on the volume of procedures performed. Our revenue is expected to continue to fluctuate in the future from quarter-to-quarter due to a variety of factors, including the success of our sales force in expanding adoption of WiSE in new hospitals and the number of physicians who are aware of and implant WiSE.

Nearly all our revenue results from sales in the United States, but we also have limited sales of replacement batteries for our WiSE CRT System to hospital facilities with patients who have been or are currently enrolled in our clinical study in the United Kingdom (“UK”).

Cost of Goods Sold and Gross Margin

Cost of goods sold consists primarily of costs related to materials, components and subassemblies, personnel-related expenses for our manufacturing and quality assurance employees, manufacturing overhead and charges for excess, obsolete and non-sellable inventories. Overhead costs include the cost of quality assurance, testing, material procurement, inventory control, operations supervision and management personnel, an allocation of facilities and information technology expenses, including rent and utilities, and equipment depreciation. Cost of goods sold also includes certain indirect costs such as those incurred for shipping our WiSE CRT System. We record adjustments to our inventory valuation for estimated excess, obsolete and non-sellable inventories based on assumptions about future demand, past usage, changes to manufacturing processes and overall market conditions.

We calculate gross margin as gross profit divided by revenue. Our gross margin has been and will continue to be affected by a variety of factors, primarily by our manufacturing costs, pricing, and the use of inventory that was previously expensed during our clinical trial. Our gross margin is expected to decrease over the near term as we continue to utilize inventory that was previously expensed as research and development costs, but over the long term our gross margin may increase to the extent our production volume increases as our fixed manufacturing costs would be spread over a larger number of units, thereby reducing our per-unit manufacturing costs. We expect our gross margin will fluctuate from period to period based upon the factors described above.

Operating Expenses

Research and Development Expenses

Research and development expenses primarily consist of personnel-related expenses, including salaries, bonuses, fringe benefits and other compensation-related costs, including stock-based compensation expense, for employees engaged in research and development functions. Research and development expenses also include costs of conducting our post-approval study, such as expenses associated with our clinical research organization, or CRO, who provided project management, outside service fees paid to third party consultants and contractors related to WiSE engineering, quality assurance and regulatory approval, as well as contract manufacturing of WiSE and allocated facility costs.

We expense research and development costs as incurred. Non-refundable advance payments that we make for goods or services to be received in the future for use in research and development activities are recorded as prepaid expenses and other long-term assets, which are expensed as the related goods are delivered or the services are performed, or when it is no longer expected that the goods will be delivered, or the services rendered.

We anticipate that our research and development expenses will increase significantly in the future as we:

- hire and retain additional personnel, including research, clinical, development, manufacturing, quality control, quality assurance and regulatory personnel;
- conduct our post-approval study;
- continue to advance the research and development of our WiSE CRT system or other product candidates; and
- develop and validate our commercial-scale current good manufacturing practice (“cGMP”).

Selling, General and Administrative Expenses

Selling, general and administrative expenses primarily consist of personnel-related costs, including salaries, bonuses, fringe benefits and other compensation-related costs, including stock-based compensation expense, for our personnel and external contractors involved in our sales and marketing, executive, finance, legal and other administrative functions. Selling, general and administrative expenses also include costs incurred for outside services associated with such functions, including costs associated with obtaining and maintaining our patent portfolio and professional fees for accounting, auditing, tax, legal services, and other consulting expenses.

We anticipate that our selling, general and administrative expenses will increase significantly in the future as we:

- hire and retain additional sales, general and administrative personnel to support the expected growth in our sales and marketing activities;
- continue to expand our sales, marketing and administrative function to support the sales adoption of WiSE;
- maintain, expand, and protect our intellectual property portfolio; and
- incur increased expenses associated with operating as a U.S. publicly reporting company, including increased costs of accounting, audit, legal, regulatory, and tax-related services, and director and officer insurance premiums.

Interest expense

Interest expense primarily consists of cash and non-cash interest related to our notes payable. See “Loan and Security Agreements” section below for more details about our debt agreements.

Interest income

Interest income consists of interest income, including accretion of discounts, generated from our cash, cash equivalent, and marketable securities.

Gain/ (loss) on foreign currency

Gains and losses arising from the settlement and remeasurement of monetary assets and liabilities denominated in currencies other than a subsidiary’s functional currency.

Critical Accounting Estimates

Our critical accounting estimates are more fully described in our Annual Report on Form 10-K for the year ended December 31, 2025. There have been no significant changes to our critical accounting estimates since December 31, 2025.

Recent Accounting Pronouncements

See the sections titled “Recently adopted accounting pronouncements” and “Recently issued accounting pronouncements not yet adopted” in Note 3 to our unaudited condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q.

Non- GAAP Financial Measures

Adjusted earnings before interest, income taxes, depreciation and amortization (“Adjusted EBITDA”), a non-GAAP measure used by management to assess operating performance, is defined as net loss, excluding interest expense, net, depreciation and amortization, and stock-based compensation. Adjusted EBITDA is intended as a supplemental measure of our performance and provides useful information to management and investors regarding our operating results.

We present Adjusted EBITDA in this filing because we believe it assists investors and analysts in comparing our operating performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our ongoing operating performance. Period-to-period comparison of Adjusted EBITDA helps our management identify additional trends in our company’s financial results that may not be shown solely by period-to-period comparison of net loss. In addition, we believe that providing Adjusted EBITDA, together with a reconciliation of Adjusted EBITDA to net loss, helps investors make comparisons between our company and other companies that may have different capital structures, different capitalized asset values, different forms of employee compensation and different strategic nonrecurring projects. Adjusted EBITDA has its limitations as an analytical tool because of the excluded items, and you should not consider it in isolation or as a substitute for analysis of our results as reported under U.S. GAAP. Some of these limitations include:

- Adjusted EBITDA does not reflect interest expense and interest income because these items are not directly attributable to the performance of our business operations and may vary over time due to financing transactions that we have entered into or may enter into in the future.
- Adjusted EBITDA does not reflect certain non-cash items, including depreciation and amortization, and stock-based compensation expense. We believe that excluding the effect of these expenses from Adjusted EBITDA assists management and investors in making period-to-period comparisons in our company's operating performance because the amount of such expenses in any specific period may not directly correlate to the underlying performance of our business operations.

A reconciliation between net loss and adjusted EBITDA is presented below:

| (in thousands) | Three Months Ended March 31, | |
|--|------------------------------|-------------------|
| | 2026 | 2025 |
| Reconciliation of net loss to non-GAAP Adjusted EBITDA | | |
| Net loss | \$ (17,074) | \$ (10,554) |
| Interest expense, net | 902 | 764 |
| Depreciation and amortization | 125 | 79 |
| Stock-based compensation ^(a) | 907 | 505 |
| Adjusted EBITDA | <u>\$ (15,140)</u> | <u>\$ (9,206)</u> |

^(a) Represents non-cash expense associated with our share-based payments.

Results of Operations

Comparison of the Three Months Ended March 31, 2026, to the Three Months Ended March 31, 2025

We recorded a net loss of \$17.1 million in the three-month period ended March 31, 2026, an increase of \$6.5 million, or 61.8%, from the three-month period ended March 31, 2025. The increased loss in 2026 was due to an increase in selling, general and administrative expenses, and research and development expenses, as discussed below. Other (expense), net also increased in 2026, primarily due to a decrease in interest income, as discussed below.

The following table summarizes our operating results for the three months ended March 31, 2026 and 2025:

| (in thousands) | Three Months Ended March 31, | | Change | |
|-------------------------------------|------------------------------|--------------------|-------------------|---------------|
| | 2026 | 2025 | Amount | % |
| Revenue | \$ 2,362 | \$ - | \$ 2,362 | 100.0% |
| Cost of goods sold | 2,178 | - | 2,178 | 100.0% |
| Gross profit | <u>184</u> | <u>-</u> | <u>184</u> | <u>100.0%</u> |
| Operating expenses | | | | |
| Research and development | 6,417 | 5,419 | 998 | 18.4% |
| Selling, general and administrative | 9,939 | 4,363 | 5,576 | 127.8% |
| Total operating expenses | <u>16,356</u> | <u>9,782</u> | <u>6,574</u> | <u>67.2%</u> |
| Other (expense), net | (902) | (772) | (130) | 16.8% |
| Loss before income tax | <u>(17,074)</u> | <u>(10,554)</u> | <u>(6,520)</u> | <u>61.8%</u> |
| Income tax expense | - | - | - | 0.0% |
| Net Loss | <u>\$ (17,074)</u> | <u>\$ (10,554)</u> | <u>\$ (6,520)</u> | <u>61.8%</u> |

We derive the majority of our revenue from sales to customers in the United States. International revenue is attributable to the battery replacements for clinical trial patients in the UK. Revenue by geography is based on the billing address of the customer.

The table below summarizes our revenue by geography:

| (in thousands) | Three Months Ended March 31, | | Change | |
|----------------------|------------------------------|-------------|-----------------|---------------|
| | 2026 | 2025 | Amount | % |
| United States | \$ 2,359 | \$ - | \$ 2,359 | 100.0% |
| International | 3 | - | 3 | 100.0% |
| Total Revenue | \$ 2,362 | \$ - | \$ 2,362 | 100.0% |

Revenue, Cost of Goods Sold, Gross Profit, and Gross Margin:

| (in thousands) | Three Months Ended March 31, | | Change | |
|--------------------|------------------------------|------|----------|--------|
| | 2026 | 2025 | Amount | % |
| Revenue | \$ 2,362 | \$ - | \$ 2,362 | 100.0% |
| Cost of goods sold | 2,178 | - | 2,178 | 100.0% |
| Gross profit | \$ 184 | \$ - | \$ 184 | 100.0% |
| Gross margin | 7.8% | - | 7.8% | 100.0% |

Revenue and Cost of Goods Sold

Revenue and cost of goods sold was \$2.4 million and \$2.2 million, respectively, during the three-month period ended March 31, 2026, resulting from the Company completing commercial implants at nineteen hospitals in the US. There was no revenue or cost of goods sold during the three-month period ended March 31, 2025, resulting from the FDA approval of our WiSE CRT System in April 2025.

Gross Profit, and Gross Margin

Gross profit increased to \$0.2 million, or 100% during the three-month period ended March 31, 2026, as compared to the three-month period ended March 31, 2025, resulting from the FDA approval of our WiSE CRT System in April 2025. Gross margin was 7.8% for the three-month period ended March 31, 2026. Our gross margin was positively affected and will continue to be affected in the near future by the use of inventory that was previously expensed during our clinical trial. Excluding the use of previously expensed inventory, we would have had a negative gross margin of 25.4%.

Operating Expenses

Research and Development

The following table presents our total research and development expenses by category:

| (in thousands) | Three Months Ended March 31, | | Change | |
|--|------------------------------|-----------------|---------------|--------------|
| | 2026 | 2025 | Amount | % |
| Research and development expenses: | | | | |
| R&D personnel expense | \$ 4,238 | \$ 4,183 | \$ 55 | 1.3% |
| Clinical expenses | 623 | 393 | 230 | 58.5% |
| Quality assurance | 176 | 86 | 90 | 104.7% |
| Contract manufacturing, materials & components | 1,094 | 731 | 363 | 49.7% |
| Facility related and other expense | 286 | 26 | 260 | 1000.0% |
| Total research and development expense | \$ 6,417 | \$ 5,419 | \$ 998 | 18.4% |

Research and development expenses increased by \$1.0 million, or 18.4% during the three months ended March 31, 2026, as compared to the three months ended March 31, 2025. The increase was primarily due to a \$0.4 million increase in contract manufacturing, materials and components as a result of higher expenses related to research and development projects. Clinical expenses increased by \$0.2 million as a result of higher expenses related to WiSE CRT post-approval study. Facility-related expenses increased by \$0.3 million in support of our continuing expansion of research and development activities.

Selling, General and Administrative Expenses

Selling, general and administrative expenses increased by \$5.6 million, or 127.8%, during the three months ended March 31, 2026, as compared to the three months ended March 31, 2025. Personnel-related expenses including salaries, bonuses, stock-based compensation and certain fringe benefits increased by \$2.8 million as a result of the expansion of our workforce to support increased adoption of our WiSE CRT System. Travel-related expenses increased by \$1.7 million due to increased travel to support our sales and marketing efforts. Professional fees increased by \$0.4 million, primarily resulting from higher accounting and legal services fees. Facility-related and other expenses increased by \$0.4 million, primarily resulting from the higher rent and common area maintenance costs for our new corporate headquarters and manufacturing facility. Corporate expenses increased by \$0.2 million, primarily resulting from the higher expenses related to investor relations, and computer software licenses.

Other (expense) income, net

Other (expense) income, net increased by \$0.2 million during the three months ended March 31, 2026, as compared to the three months ended March 31, 2025. This increase primarily resulted from a \$0.2 million decrease in interest income earned on investments in marketable securities, including the accretion of discounts on marketable securities.

Liquidity and Capital Resources

We manage our cash and capital structure to maximize shareholder return, maintain its financial condition and maintain flexibility for future strategic initiatives. We continuously assess our working capital needs, debt and leverage levels, debt maturity schedule, capital expenditure requirements and future investments. As of March 31, 2026 and December 31, 2025, we had approximately \$30.9 million and \$54.2 million, respectively, in cash, cash equivalents, and marketable securities. Based on our cash, cash equivalents, and marketable securities as of March 31, 2026, and our expectation to generate operating losses and negative operating cash flows in the foreseeable future, there exists substantial doubt regarding our ability to continue as a going concern for a period of at least twelve months from the date of this Form 10-Q.

Going concern consideration

The accompanying unaudited condensed consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities during the normal course of business. For the three months ended March 31, 2026 and 2025, we incurred a net loss of \$17.1 million and \$10.6 million, respectively. During the three months ended March 31, 2026 and 2025, we had negative cash flows from operations of \$20.3 million and \$13.6 million, respectively. As of March 31, 2026, we had working capital of \$42.0 million and accumulated deficit of \$419.3 million. These factors raise substantial doubt about our ability to continue as a going concern. Until we are able to generate consistent and sufficient revenue from sales of our WiSE CRT System, our ability to continue as a going concern is dependent on our ability to raise additional capital through the issuance of additional common stock or borrowings from financial institutions. Our ability to obtain additional capital in the equity capital markets is subject to several factors, including market and economic conditions, our performance, and investor sentiment with respect to our company and our industry.

Loan and Security Agreements

On June 30, 2022, we entered into a loan and security agreement with Runway Growth Finance Corp. The debt is secured against substantially all of our assets, except for intellectual property, but includes all proceeds from the sale of intellectual property. The loan agreement provides three term loan tranches. We received the initial draw of \$20.0 million in June 2022. We received positive interim analysis data, sufficient to proceed with the clinical trial and premarket approval submission to the U.S. Food and Drug Administration, which allowed us to draw the second tranche of \$20.0 million in June 2023. The final tranche provided \$10.0 million from the date of approval from the FDA for the WiSE CRT System and ended on June 30, 2024. We did not receive FDA approval by June 30, 2024, and therefore did not meet the draw requirements of the third and final tranche.

Interest on the term loan accrues on the principal amount outstanding at a floating per annum rate equal to the greater of the rate of interest noted in The Wall Street Journal Money Rates section, as the “Prime Rate” or 4.00% plus a margin of 4.9% and is payable monthly in arrears and shall be computed on the basis of a 360-day year for the actual number of days elapsed. We are required to make interest only payments from July 2022 to May 2027. The note payable has a maturity date of June 15, 2027, at which time any unpaid interest, outstanding principal balance, and a final payment of 4.5% of the original principal amount borrowed shall be due in full. If we repay the loan prior to maturity, we will be required to pay a prepayment fee of 0.5% of the outstanding principal balance. We are also required to pay a 3% success fee of the funded principal amount of the term loan at the time of a liquidity event, as defined in the loan and security agreement. The success fee is enforceable within 10 years from the execution date of the agreement.

As of March 31, 2026 and December 31, 2025, the outstanding principal balance was \$41.8 million, which included the principal borrowings under tranche one and tranche two, as well as the final payment of 4.5% of the principal borrowings to date.

We are subject to customary financial and reporting covenants under the loan and security agreement. As of March 31, 2026 and December 31, 2025, we were in compliance with all debt covenants.

Future Funding Requirements

Despite recent FDA approval of WiSE CRT System, the outcome of any clinical activities and/or regulatory approval process is highly uncertain, we cannot reasonably estimate whether our future development activities may succeed; or whether we will be able to effectively commercialize WiSE CRT System in the U.S., if at all. We may never recoup our investment in any WiSE CRT System development which would adversely affect our financial condition and our business and business prospects. In addition, our plans and timing expectations could be further delayed or interrupted by the effects of macroeconomic or other global conditions, including those resulting from inflation, rising interest rates, prospects of a recession, bank failures and other disruptions to financial systems, civil or political unrest, military conflicts, pandemics or other health crises and supply chain and resource issues.

To date, we have not generated significant commercial product revenue. We will continue to require additional capital to successfully commercialize WiSE CRT System and fund operations for the foreseeable future. Our primary uses of cash are to fund our operations, which consist primarily of research and development expenses, manufacturing automation and scaleup, and selling, general and administrative expenses. We expect our expenses to continue to increase in connection with our ongoing activities as we continue to commercialize WiSE CRT System.

We may seek to raise capital through equity offerings or debt financings, collaboration agreements, or other arrangements with other companies, or through other sources of financing. Adequate additional funding may not be available to us on acceptable terms or at all. Our failure to raise capital as and when needed could have a negative impact on our consolidated financial condition and our ability to pursue our business strategies. We anticipate that we will need to raise substantial additional capital, the requirements of which will depend on many factors, including:

- the degree of success we experience in commercializing our WiSE CRT System;
- the cost, timing and results of our post-marketing trial and regulatory reviews;
- the cost of our research and development activities for new and modified products;
- the cost and timing of growing our sales, marketing and distribution capabilities;
- the terms and timing of any collaborative, licensing and other arrangements that we may establish, including any contract manufacturing arrangements;
- the timing, receipt and amount of sales from our WiSE CRT System;
- the emergence of competing or complementary technologies;
- the impact of global business, political and macroeconomic conditions, including inflation, rising interest rates, uncertainty with respect to the federal budget, instability in the global banking system, volatile market conditions, supply chain disruptions, cybersecurity events, and global events, including regional conflicts around the world;
- the cost of preparing, filing, prosecuting, maintaining, defending and enforcing any patent claims and other intellectual property rights; and
- the extent to which we acquire or invest in businesses, products or technologies, although we currently have no commitments or agreements relating to any of these types of transactions.

If we raise additional capital through debt financing, we may be subject to covenants that restrict our operations including limitations on our ability to incur liens or additional debt, pay dividends, make certain investments, and engage in certain merger, consolidation, or asset sale transactions. Any debt financing or additional equity that we raise may contain terms that are not favorable to us. If we raise funds through collaborations, we may have to relinquish valuable rights to our technologies, future revenue streams, research programs, product candidates or grant licenses on terms that may not be favorable to us. If we are unable to raise additional funds when needed, we may be required to delay, reduce, or terminate some or all of our development programs and clinical trials or delay investments in our manufacturing scale-up and automation. In addition, our ability to raise additional capital may be adversely impacted by potential worsening global economic conditions and the recent disruptions to and volatility in the credit and financial markets. Furthermore, this Quarterly Report on Form 10-Q contains statements expressing substantial doubt about our ability to continue as a going concern. If we seek additional financing to fund our business activities in the future and there remains substantial doubt about our ability to continue as a going concern, investors or other financing sources may be unwilling to provide funding to us on commercially reasonable terms, if at all.

Contractual Obligations and Commitments

As of March 31, 2026, we had \$0.4 million in operating lease obligations for our corporate headquarters and laboratory space located in Sunnyvale, California. Additionally, in January 2025, we entered into a new lease agreement for our new corporate headquarters, laboratory and manufacturing facility in Santa Clara, California, for which we had recorded \$18.1 million in operating lease obligations as of March 31, 2026.

As of March 31, 2026, the outstanding principal balance under our loan and security agreement described above was \$41.8 million, which included the principal borrowings under tranche one and tranche two, as well as the final payment of 4.5% of the principal borrowings to date.

In addition, we have agreements with suppliers and other parties to purchase inventory. Product inventory obligations consist primarily of purchase order commitments for raw materials and sub-assemblies used in the production of the WiSE CRT System. In certain instances, our purchase agreements allow us to cancel, reschedule, or adjust our purchase requirements based on our business needs prior to firm orders being placed. As of March 31, 2026, our obligations under such arrangements were approximately \$14.0 million.

Working Capital

March 31, 2026, Compared to December 31, 2025

As of March 31, 2026, we had working capital of \$42.0 million, comprised of current assets of \$54.0 million and current liabilities of \$12.0 million. Current assets, consisting of cash and cash equivalents, marketable securities, accounts and other receivables, inventory, prepaid expenses, and other current assets, decreased by \$19.1 million as of March 31, 2026, compared to December 31, 2025. The capitalization of inventory resulted in a \$1.7 million increase in working capital. An increase in accounts and other receivables, primarily due to the amounts outstanding from customers from sales of Company's product, as well as the reimbursements for leasehold improvements, resulted in a \$2.8 million increase in working capital as of March 31, 2026. Additionally, an increase in other current assets, primarily due to an increase in deferred costs of goods sold, which was offset by a decrease in deposits to vendors for the purchases of machinery and equipment for the new manufacturing facility, resulted in a \$0.2 million increase in working capital as of March 31, 2026. These increases in current assets were offset by \$0.5 million decrease in prepaid expenses, and a \$23.3 million decrease in cash, cash equivalents and marketable securities which were used to support our working capital and capital expenditure requirements.

Current liabilities, consisting primarily of accounts payable, accrued liabilities, lease obligations, and interest payable, decreased by approximately \$2.0 million as of March 31, 2026, compared to December 31, 2025. The decrease primarily resulted from a \$1.3 million decrease in accounts payable, which was mainly due to the activity related to construction of leasehold improvements at the new corporate headquarters, as well as the purchases of raw materials. Accrued expenses decreased by approximately \$0.6 million as of March 31, 2026, compared to December 31, 2025. The decrease primarily resulted from the payout of annual bonuses, which was partially offset by an increase in deferred revenue from sales of our WiSE CRT System. Additionally, operating lease liabilities decreased by approximately \$0.1 million, which contributed to the overall decrease in current liabilities.

Cash Flows

March 31, 2026, Compared to March 31, 2025

The following table summarizes our cash flows for the three months ended March 31, 2026 and 2025:

| (in thousands) | Three Months Ended March 31, | |
|---|------------------------------|-------------|
| | 2026 | 2025 |
| Net cash used in operating activities | \$ (20,251) | \$ (13,564) |
| Net cash provided by investing activities | 20,882 | 17,906 |
| Net cash provided by financing activities | 132 | 242 |
| Effect of exchange rate change on cash | 1 | 1 |
| Net change in cash and cash equivalents | \$ 764 | \$ 4,585 |

Operating Activities

Net cash used in operating activities during the three months ended March 31, 2026, was \$20.3 million, compared to \$13.6 million during the three months ended March 31, 2025, representing an increase in use of \$6.7 million. This increase is primarily attributed to an increase in net loss of \$6.5 million, a decrease in cash from changes in working capital of \$0.8 million, which were partially offset by an increase in non-cash adjustments of \$0.6 million.

- The increase in net loss of \$6.5 million primarily resulted from increases in personnel costs, increases in professional fees, and decrease in interest income, as further described under “Results of Operations” above.
- Non-cash items primarily consisted of decrease in accretion of discount on marketable securities of \$0.1 million driven by fluctuating interest rates and maturity term, a \$0.4 million increases in stock-based compensation due to new options issuance to new hires and existing employees, and a \$0.1 million increase in the adjustment to lease amortization.
- The decrease in changes from working capital activities primarily consisted of \$2.5 million decrease in cash provided from accounts and other receivables primarily due to the timing of collections on reimbursable leasehold improvements and outstanding invoices from customers, a \$0.4 million increase in cash used for deposits to vendors, and a \$0.2 million increase in cash used from accounts payable and accrued expenses due to the timing of invoice payments. These decreases were partially offset by of \$1.3 million decrease in use of cash for inventory purchases, and a \$0.5 million decrease in use of cash for prepayments, and a \$0.5 million increase in cash from the operating lease liability.

Investing Activities

Net cash provided by investing activities during the three months ended March 31, 2026, was \$20.9 million, compared to \$17.9 million during the three months ended March 31, 2025, representing an increase in cash provided of \$3.0 million. The increase was attributable to a \$6.2 million increase in cash from the maturities and sales of marketable securities during the three months ended March 31, 2026, as compared to the three months ended March 31, 2025. This change was partially offset by a \$3.2 million increase in purchase of property and equipment during the three months ended March 31, 2026, as compared to the three months ended March 31, 2025.

Financing Activities

Net cash provided by financing activities during the three months ended March 31, 2026, was \$0.1 million, compared to \$0.2 million during the three months ended March 31, 2025, representing a decrease in cash provided of \$0.1 million, which was primarily attributable to the proceeds from exercise of stock options.

ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are a smaller reporting company as defined by Rule 12b-2 of the Exchange Act, and are not required to provide the information specified under this item.

ITEM 4: CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15(e) and 15(d)-15(e) under the Exchange Act as of the end of the period covered by this Quarterly Report on Form 10-Q. Our disclosure controls and procedures are designed to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including the Chief Executive Officer and the Chief Financial Officer, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objective and management necessarily applies its judgement in evaluating the cost-benefit relationship of possible controls and procedures. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective at a reasonable assurance level as of March 31, 2026.

Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act, during the three months ended March 31, 2026, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Limitations on Effectiveness of Controls and Procedures

In designing and evaluating disclosure controls and procedures, our management recognizes that any system of controls, however well designed and operated, can provide only reasonable assurance, and not absolute assurance, that the desired control objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals in all future circumstances. Accordingly, our disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the objectives of our disclosure control system are met and, as set forth above, our Chief Executive Officer and our Chief Financial Officer have concluded, based on their evaluation as of the end of the period covered by this quarterly report, that our disclosure controls and procedures were effective to provide reasonable assurance that the objectives of our disclosure control system were met.

PART II — OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

From time to time, we may become involved in litigation or other legal proceedings. We are not currently a party to any litigation or legal proceedings that, in the opinion of our management, are likely to have a material adverse effect on our business. Regardless of outcome, litigation can have an adverse impact on us because of defense and settlement costs, diversion of management resources, and other factors.

ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in Part I, Item 1A. "Risk Factors" of our 2025 Annual Report. The risk factors described in our 2025 Annual Report, as well as other information set forth in this Quarterly Report on Form 10-Q, could materially adversely affect our business, financial condition, results of operations and prospects, and should be carefully considered. The risks and uncertainties that we face, however, are not limited to those described in the 2025 Annual Report. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also adversely affect our business.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

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ITEM 6. EXHIBITS

The following exhibits are filed or furnished as part of this report:

| Incorporated by Reference | | | | |
|----------------------------------|---|----------------------|----------------|--------------------|
| Number | Description | Schedule/Form | Exhibit | Filing Date |
| 3.1 | Amended and Restated Certificate of Incorporation of EBR Systems, Inc. | 10-K | 3.1 | 3/18/2026 |
| 3.2 | Certificate of Amendment of Amended and Restated Certificate of Incorporation of EBR Systems, Inc. | 8-K | 3.1 | 5/23/2025 |
| 3.3 | Amended and Restated Bylaws of EBR Systems, Inc. | 8-K | 3.1 | 3/20/2025 |
| 31.1* | Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. | | | |
| 31.2* | Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | | | |
| 32.1# | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | | | |
| 101.INS | Inline XBRL Instance Document - the instance document does not appear in the interactive Data File because its XBRL tags are embedded within the Inline XBRL document. | | | |
| 101.SCH* | Inline XBRL Taxonomy Extension Schema Document. | | | |
| 101.CAL* | Inline XBRL Taxonomy Extension Calculation Linkbase Document. | | | |
| 101.DEF* | Inline XBRL Taxonomy Extension Definition Linkbase Document. | | | |
| 101.LAB* | Inline XBRL Taxonomy Extension Label Linkbase Document. | | | |
| 101.PRE* | Inline XBRL Taxonomy Extension Presentation Linkbase Document | | | |
| 104* | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101) | | | |

*Filed herewith

In accordance with Item 601(b)(32)(ii) of Regulation S-K and SEC Release Nos. 33-8238 and 34-47986, Final Rule: Management's Reports on Internal Control Over Financial Reporting and Certification of Disclosure in Exchange Act Periodic Reports, the certifications furnished in Exhibits 32.1 and 32.2 hereto are deemed to accompany this Quarterly Report on Form 10-Q and will not be deemed "filed" for purpose of Section 18 of the Exchange Act. Such certifications will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EBR SYSTEMS, INC.

By: /s/ John McCutcheon
Name: John McCutcheon
Title: Chief Executive Officer
(Principal Executive Officer)

By: /s/ Gary Doherty
Name: Gary Doherty
Title: Chief Financial Officer
(Principal Financial and Accounting Officer)

Date: May 11, 2026

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CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, John McCutcheon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of EBR Systems, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2026

/s/ John McCutcheon
John McCutcheon
Chief Executive Officer
(Principal Executive Officer)

CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Gary Doherty, certify that:

1. I have reviewed this quarterly report on Form 10-Q of EBR Systems, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2026

/s/ Gary Doherty

Gary Doherty
Chief Financial Officer
(Principal Financial Officer)

CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER

PURSUANT TO 18 U.S.C. SECTION 1350,

AS ADOPTED PURSUANT TO

SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to the requirement set forth in Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended, (the “Exchange Act”) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. §1350), John McCutcheon, Chief Executive Officer of EBR Systems, Inc. (the “Company”), and Gary Doherty, Chief Financial Officer of the Company, each hereby certifies that, to the best of their knowledge:

1. The Company’s Quarterly Report on Form 10-Q for the period ended March 31, 2026, to which this Certification is attached as Exhibit 32.1 (the “Periodic Report”), fully complies with the requirements of Section 13(a) or Section 15(d) of the Exchange Act; and
2. The information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 11, 2026

IN WITNESS WHEREOF, the undersigned have set their hands hereto as of the 11th day of May 2026.

/s/ John McCutcheon

John McCutcheon
Chief Executive Officer
(Principal Executive Officer)

/s/ Gary Doherty

Gary Doherty
Chief Financial Officer
(Principal Financial Officer)

“This certification accompanies the Form 10-Q to which it relates, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of EBR Systems, Inc. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing.”

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