

## Company announcement

# PME signs 7-year, A\$90M contract with Beth Israel Lahey Health

18th May 2026

### HIGHLIGHTS

- **PME signs 7-year, A\$90M contract with Beth Israel Lahey Health.**
- **Contract is for Full Stack, including Visage 7 Viewer, Visage 7 Workflow and Visage 7 Open Archive.**
- **Visage 7 platform to be implemented in the cloud.**
- **Transaction-based model with potential upside.**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly-owned U.S. subsidiary, Visage Imaging, Inc., has signed a 7-year, A\$90M contract with Boston-based Beth Israel Lahey Health.

Beth Israel Lahey Health is a healthcare system that brings together academic medical centers and teaching hospitals, community and specialty hospitals, more than 4,700 physicians and 39,000 employees. Beth Israel Lahey Health has fourteen (14) hospitals serving patients in Eastern Massachusetts and Southern New Hampshire.

Based on a transactional licensing model, the contract will see the company's cloud-based Visage 7 Enterprise Imaging Platform ('Visage 7'), including Visage 7 Viewer, Visage 7 Workflow and Visage 7 Open Archive, implemented throughout Beth Israel Lahey Health providing a unified diagnostic imaging platform. Visage will complete migration from Beth Israel Lahey Health legacy PACS archives to Visage 7 Open Archive. Visage 7 will also provide enterprise distribution of images integrated to Beth Israel Lahey Health's electronic health record (EHR).

Planning for the rollout is to commence immediately and will be based on Visage's proven cloud-based implementation process, with go-live targeted for Q1 in the 2027 calendar year.

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“Beth Israel Lahey Health provides extraordinary, cutting-edge patient care,” said Dr Sam Hupert, Pro Medicus CEO. “They join an ever growing list of Visage 7 clients to opt for our fully cloud-based platform, which, as a result of our CloudPACS strategy, is becoming the standard in the North American healthcare IT market.”

Dr Hupert continued, “Our pipeline remains strong and spans all market segments. This deal is for our ‘full stack’ comprising all three core Visage products, namely viewer, workflow and archive, a trend we see continuing.”

Authorised by the Board of Pro Medicus Limited.

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**About Pro Medicus Limited:**

Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging transforming it into a global provider of leading-edge medical imaging solutions. The company’s Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable platform that is seamlessly deployable in both public or private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence and e-health solutions constituting one of the most comprehensive end-to-end offerings in healthcare imaging. Pro Medicus has offices in Melbourne, Berlin and San Diego. [www.promedicus.com.au](http://www.promedicus.com.au)

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