



# Investor Day 2026.

Superloop Limited (ASX:SLC)

3 June 2026

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# Peter O'Connell.

Independent Chair & Non-Executive Director

# Paul Tyler.

Chief Executive Officer/Managing Director

# Agenda.

1

**Introduction  
& Highlights**

2

**Trading  
Update**

3

**FY26  
Outlook**

4

**SUPERCHARGE**  
2029

5

**Segment  
Updates**

- **Consumer**
- **Business**
- **Wholesale**

6


**AI  
accelerating**

7


**Wrap up  
+  
Q&A**

# Today's Speakers.



 **Peter O'Connell**  
Independent Chair &  
Non-Executive Director



 **Paul Tyler**  
Chief Executive Officer &  
Managing Director



 **Dean Tognella**  
Chief Financial Officer




 **Nick Pachos**  
Chief Commercial Officer



 **Mehul Dave**  
Group Executive, Consumer



 **Daisey Stampfer**  
Group Executive, Business  
& Wholesale



 **Jason Ashton**  
Group Executive, Corporate  
Development & Smart Communities

# Market momentum...

**Awarded fastest fixed network**  
by  **SPEEDTEST**



Excellent 4.7 out of 5 **PRODUCT REVIEW** .CON.AU



# Trading Update.

# Continuing strong trading momentum.



## Customers<sup>(1)</sup> (k)

	30-Jun 2025	30-Sep 2025	31-Dec 2025	31-March 2026	30-Apr 2026
Consumer	385.4	411.2	434.8	462.6	470.8
Business	107.4	110.2	112.3	115.5	117.1
Wholesale	238.0	239.1	257.9	293.0	302.3
<b>Group</b>	<b>730.8</b>	<b>760.6</b>	<b>804.9</b>	<b>871.1</b>	<b>890.2</b>



## Growth (k)

	3Q26	YTD to 30-Apr
	<b>27.8</b>	85.5
	<b>3.3</b>	9.7
	<b>35.1</b>	64.3
	<b>66.2</b>	<b>159.4</b>

### Consumer

- 28k net new customers in Q3 (86k net new customers to 30 April)
- Positive momentum and strong NBN market share in high-speed plans

### Wholesale

- 35k net new customers in Q3 with 64k net new customers to 30 April

### Business

- Business customers increased 3k in quarter across all product lines
- Continued sales momentum in Smart Communities
- Large secure connectivity wins in 2H26 reflect the growing momentum in business

<sup>(1)</sup> Customer number definition included in Appendix.

# Lightning Broadband acquisition complete, neoloop wholesale brand launched.

## Key Acquisition Metrics

**~16k**

Active services

**~26k**

Built lots

+

**~30k**

Contracted book

**2x**

Active services

**~56k**

Total contracted lots

## Lightning Broadband completion and JFSU approval

### Acquisition Completion

- Superloop completed the acquisition of Lynham Networks Pty Ltd (LBB) on 29 May for \$165 million<sup>(1)</sup>
- Superloop's Joint Functional Separation Undertaking has been approved by the Australian Competition and Consumer Commission and is now effective

### Funding

- Funded from existing cash and debt facilities
- Net Debt levels remain low at expected ~1.4x EBITDA

### Financial Impact

- FY27 EBITDA forecast to be \$11 million (pre-synergies)
- The Acquisition is expected to be EPS accretive in FY27

### Launch wholesale brand "neoloop"

- Launch of a new integrated wholesale FTTP brand "neoloop" offering services to Retailers across all Superloop-owned FTTP networks

## Launch of new wholesale FTTP brand



ersonal use only

 neoloop

ersonal use only

# FY26 Outlook.

**Double Down  
strategy on track,  
with exceptional  
organic growth.**

## "DOUBLE DOWN" PROGRESS

### Revenue run-rate

FY26: On Track

Jun-26:  
\$700m<sup>1</sup>

### Underlying EBITDA<sup>3</sup> run-rate

FY26: On Track

Jun-26:  
Mid-high  
teens %<sup>2</sup>

### NPATA >\$0

100%



### Net Profit after Tax >\$0

100%



<sup>1</sup> June 2026 monthly revenue, annualised

<sup>2</sup> June 2026 monthly Underlying EBITDA annualised, target of "mid-to-high teens". Underlying EBITDA margin (15% - 19%).

<sup>3</sup> Underlying EBITDA is calculated as Net Profit After Tax adjusted for tax, interest, depreciation & amortisation, share-based consideration, restructuring costs and M&A-related costs.

# FY26 guidance upgraded.

Strong trading in 2H26 and operating leverage lift FY26 guidance

	FY26 Guidance	FY25
Underlying EBITDA <sup>1</sup>	<b>\$118m - \$122m</b>	<b>\$92.2m</b>
Capex (excluding IRU)	<b>\$34m - \$37m</b>	<b>\$28.4m</b>

## Upgraded FY26 guidance

- Underlying EBITDA<sup>1</sup> of \$118m-\$122m (28%-32% growth on FY25) inclusive of contribution from Lightning Broadband post acquisition of approximately \$700k. Previous guidance of \$112m-\$120m provided in February 2026.
- Capital expenditure guidance increased by \$2m to between \$34m-\$37m, excluding IRU which was renewed Oct-25 for \$26.4m. Additional capital expenditure will be incurred following completion of Lightning Broadband acquisition on 29 May.

<sup>1</sup> Underlying EBITDA is calculated as Net Profit After Tax adjusted for tax, interest, depreciation & amortisation, share-based consideration, restructuring costs and M&A-related costs.

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The logo features the word "SUPERCHARGE" in a bold, sans-serif font. "SUPER" is in red, and "CHARGE" is in white. Above the "R" in "CHARGE" is a red semi-circular graphic composed of several parallel lines of varying lengths, resembling a stylized arc or a signal. Below "CHARGE" is the year "2029" in red.

# SUPERCHARGE

2029

Introduction & Highlights

Trading Update

FY26 Outlook

**Supercharge29**

Segment Updates

AI Accelerating

Wrap up + Q&A

Appendices

# Our Superloop Journey.

Strong track record of delivering sustained growth and shareholder value

## "3 x 3" Strategy (FY21-FY23)

- Successful portfolio optimisation and turnaround strategy.
- Built platform for growth, achieved financial stability and invested in network and systems.
- Achieved 3X revenue and 3X Underlying EBITDA
- Increased customers from 30K to 368k

**SUPERCHARGE**  
2029  
(FY27-FY29)

FY21 - FY22

FY23

FY24

FY25

FY26

FY27

Q1-Q4

Q1-Q4

Q1

Q2

Q3

Q4

Q1

Q2

Q3

Q4

Q1

Q2

Q3

Q4

Q1

Q2

Q3

Q4



## "Double Down" Strategy (FY24-FY26)

- 3-year growth strategy designed to double revenue, realise operating leverage and accelerate earnings
- Exceptional organic growth, with all "Double Down" ambitions on track.
- Double Down ambitions <sup>(1)</sup><sup>(2)</sup> included revenue run-rate of \$700m and Underlying EBITDA margin of mid-to-high teens by June 2026
- Superloop achieved positive NPATA and NPAT within this strategy period

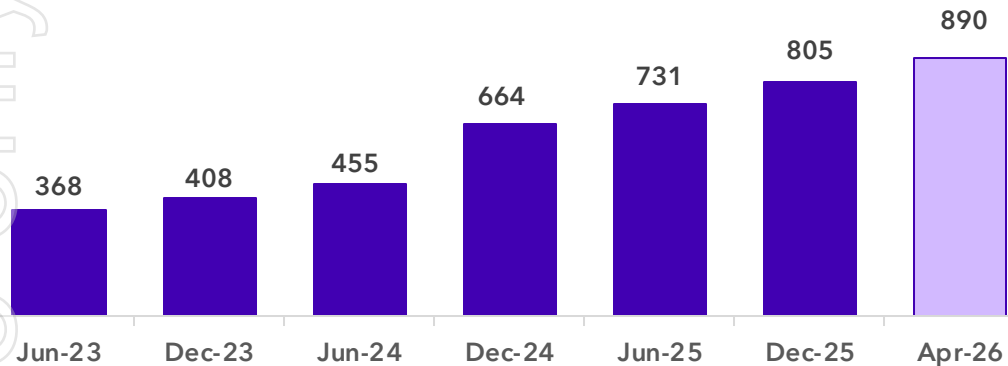
<sup>1</sup> June 2026 monthly Revenue, annualised

<sup>2</sup> June 2026 monthly Underlying EBITDA annualised, target of "mid-to-high teens" Underlying EBITDA margin (15% - 19%).

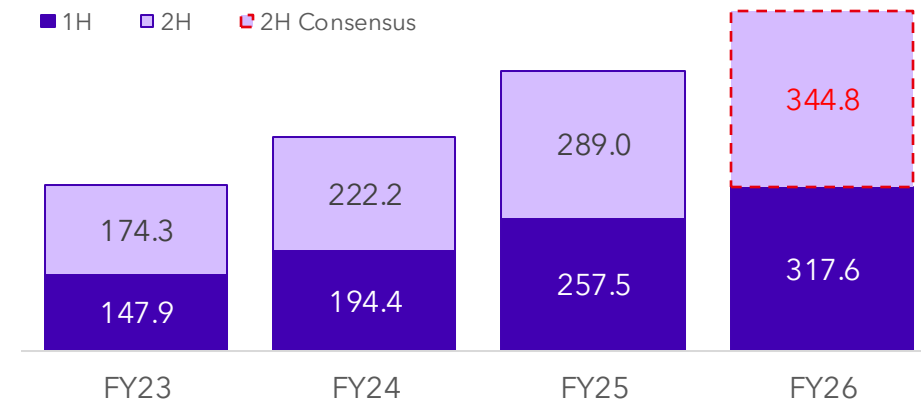
<sup>3</sup> Underlying EBITDA is calculated as Net Profit After Tax adjusted for tax, interest, depreciation & amortisation, share-based consideration, restructuring costs and M&A-related costs.

# Double Down Strategy has doubled EBITDA and delivered positive NPAT.

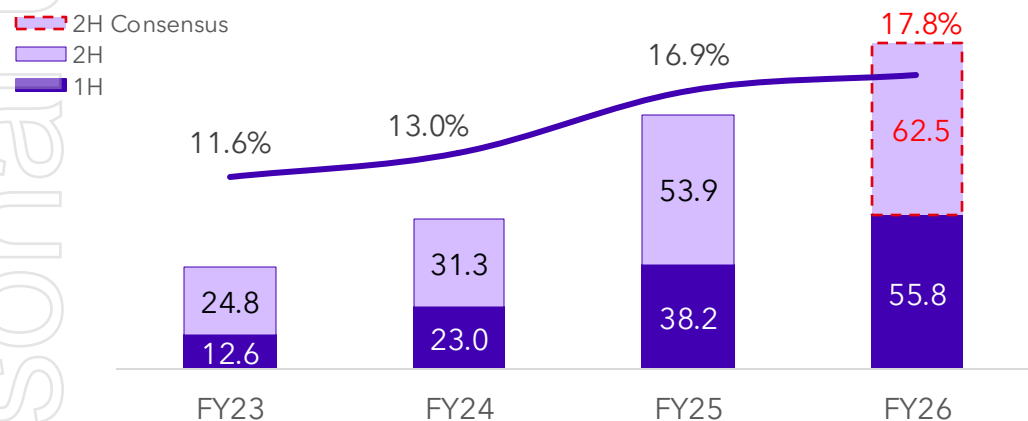
### Customers<sup>1</sup> (k)



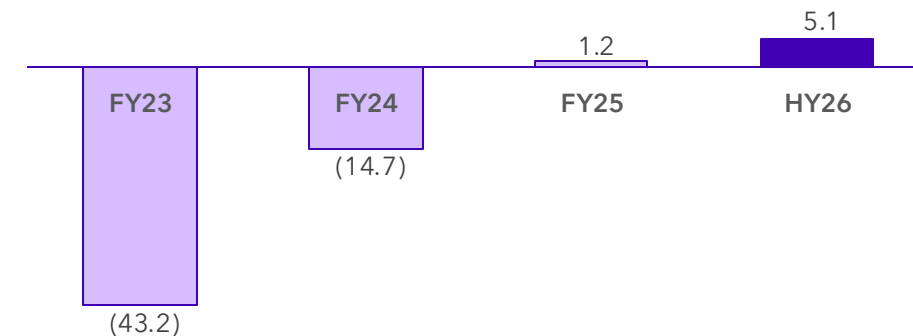
### Revenue (\$m)<sup>2</sup>



### Underlying EBITDA<sup>2,3</sup> (\$m)



### Net Profit After Tax (\$m)



<sup>1</sup> Refer to appendices for further details on categorisation of customer numbers.

<sup>2</sup> Revenue and Underlying EBITDA as disclosed for 2H26 has been computed based on FY26 Consensus of \$662.4m and \$118.3m respectively.

<sup>3</sup> Underlying EBITDA is calculated as Net Profit After Tax adjusted for tax, interest, depreciation & amortisation, share-based consideration, restructuring costs and M&A-related costs.

# Organic growth and operating leverage underpin our **SUPERCHARGE** 2029 strategy.

1



Core business performance underpins **cash earnings growth**

2



Cost efficiency drives **operating leverage**

3



Smart Communities drives **earnings quality and durability**

4



Accretive M&A enhancing **shareholder returns**

5



Disciplined **capital management**

# Our **SUPERCHARGE** 2029 strategy.

## Our Purpose

Enabling better internet through reimagination

## Our Strategy

Empower Australians' online needs with access to high-performing, intuitive and affordable internet.

## Our Priorities

1

Leading Consumer  
Broadband  
growth

2

Transform customer  
experiences

3

AI enabled  
operating leverage

4

Scale Smart  
Communities

5

Profitable  
growth

## Our Values

**Start with the Customer**

**Unleash Possibilities**

**Win Together**

**SUPERCHARGE**  
2029

aims for industry  
leading growth  
and shareholder  
returns.

**FY29 AMBITIONS<sup>(1)</sup>  
FOR SUSTAINABLE GROWTH**



**>\$1B**

**Group Revenue**



**\$200m**

**Group Underlying  
EBITDA**



**>30%**

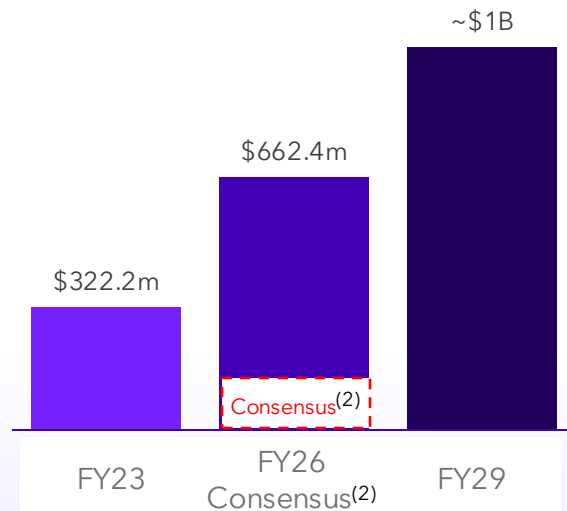
**Reported EPS  
Growth (CAGR)**

<sup>(1)</sup>These strategic Ambitions do not constitute guidance and carry risks and uncertainties. Refer to the Disclaimer slide in relation to key targets and financial goals

# SUPERCHARGE <sup>2029</sup> sets ambitions for sustained revenue and earnings growth.

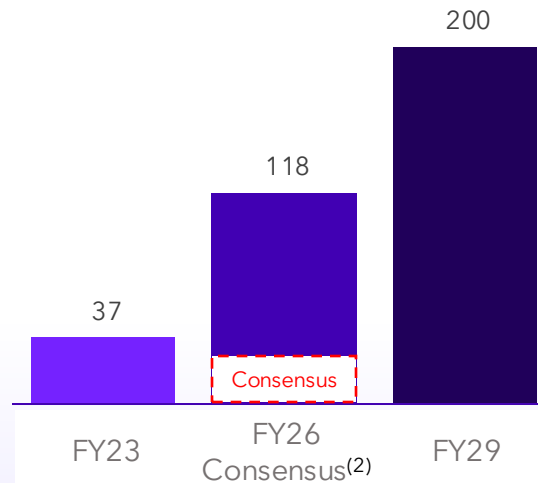
## Group Revenue

Ambition<sup>(1)</sup>: **CAGR growth of ~15%**



## Group Underlying EBITDA (\$m)

Ambition<sup>(1)</sup>: **CAGR growth of ~20%**



## Capital Expenditure

	FY27	FY28	FY29
Capex - BAU <sup>(1)(3)</sup>	4.25% - 4.75 % of Group Revenue		
Capex- Smart Communities (\$m) <sup>(1)</sup>	16-18	16-20	16-20
Capex - Integration (\$m) <sup>(1)</sup>	4	-	-

(1) The targets and financials goals on this slide do not constitute guidance and carry risks and uncertainties. Refer to the Disclaimer slide in relation to key targets and financial goals

(2) FY26 Consensus - Visible Alpha 19 May 2026

(3) The target Capex - BAU of 4.25% - 4.75% of Group Revenue excludes Smart Communities and Integration Capex

# Maximising shareholder value.

## Value Creation

**1** Growth in core connectivity services

**Grow Group revenue** <sup>(1)</sup>  
by 15% CAGR to FY29

**Operating leverage** grows  
Underlying EBITDA margin  
to 20%

**80%-90% cash conversion  
of Underlying EBITDA**

## Deliver Growth

**2** Investment management for growth

**Incremental growth** and **strong returns**

**Grow and scale Smart  
Communities** with **>25%  
IRR** on capital invested

**Accretive M&A**

**3** Capital management

**<2.5x** net debt/EBITDA  
leverage

Capital management  
including buy-back or  
dividend will be reviewed  
as cash generation  
increases

## Generate Cashflow

**>\$160m**

**Gross Operating cashflow capacity by FY29<sup>(2)</sup>**

to support Smart Communities, disciplined capital expenditure & accretive M&A

<sup>(1)</sup> The key targets and financials goals on this slide do not constitute guidance and carry risks and uncertainties. Refer to the Disclaimer slide in relation to key targets and financial goals

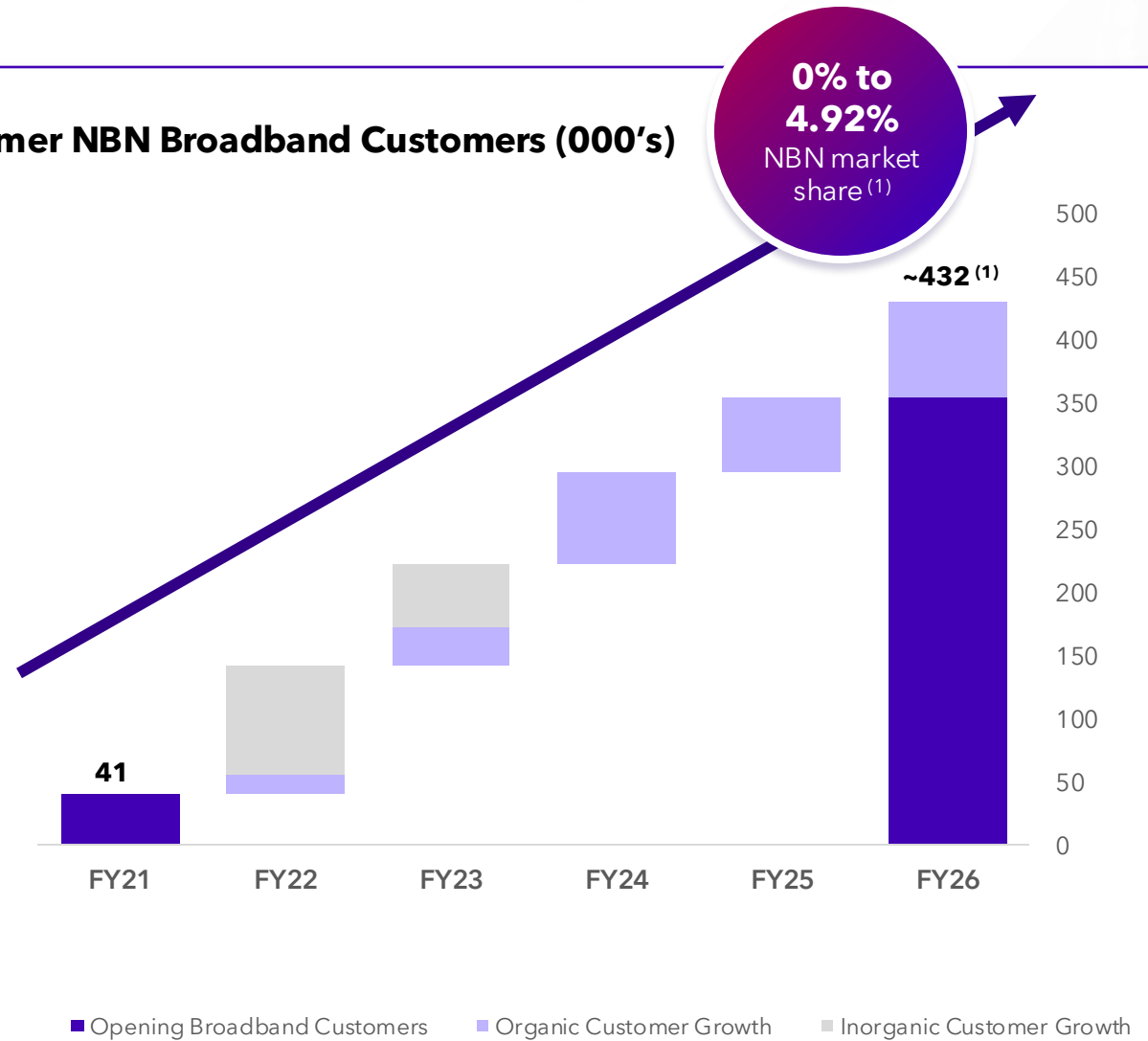
<sup>(2)</sup> Gross operating cashflow is calculated as receipts from customers minus payments to supplier and employees

# Consumer Segment.

Mehul Dave  
Group Executive, Consumer

Approaching **5%**  
NBN market share  
by end of FY26.

Consumer NBN Broadband Customers (000's)

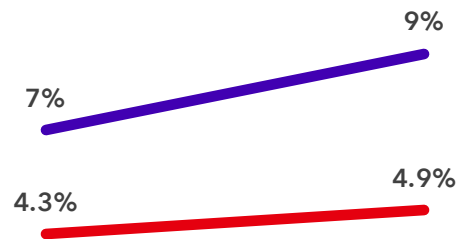


(1) Superloop forecast at 30 June 2026. NBN Broadband Customers include services provided over the NBN network only and excludes customers on Opticomm network. NBN market share also excludes NBN satellite

# Record NBN growth: Outpacing in a more competitive market in FY26.

## Consumer accelerated NBN order share in FY26

Consumer NBN New Order Share

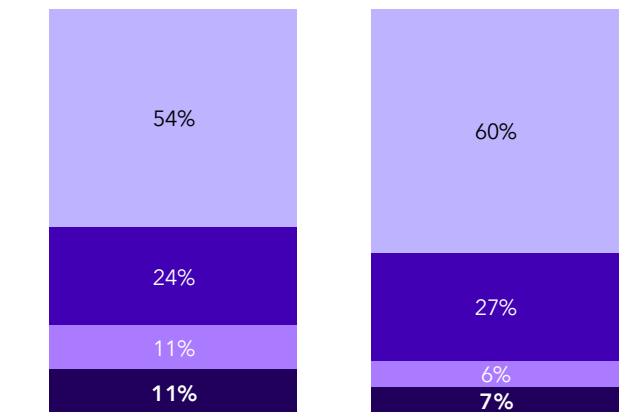


FY25 FY26 YTD

■ NBN New order share ■ NBN Market share

## New orders continues to skew towards FTTP and HFC premises

Consumer NBN Order Tech mix

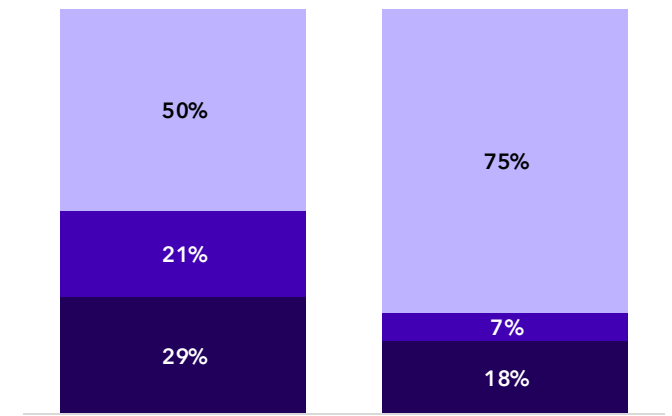


FY25 FY26 YTD

■ Other ■ FTTN ■ HFC ■ FTTP

## Resulting in a skew towards high-speed NBN plans

Consumer NBN Order Speed mix



FY25 FY26 YTD

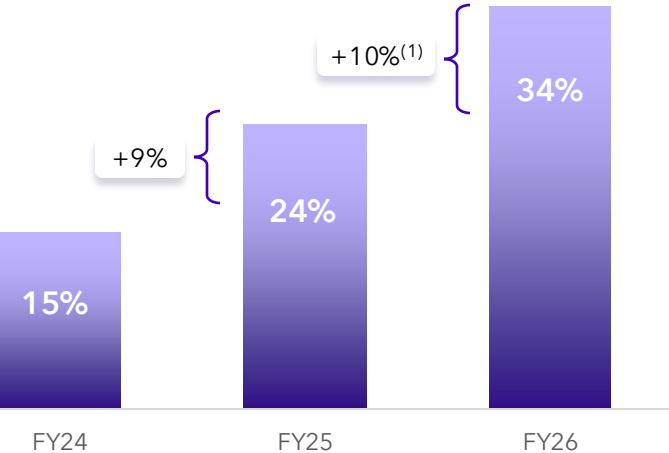
■ 50mbps and below  
 ■ 100 to 250mbps  
 ■ 500mbps and above



# Brand Investment: More Market Share, Stable Cost to Acquire.

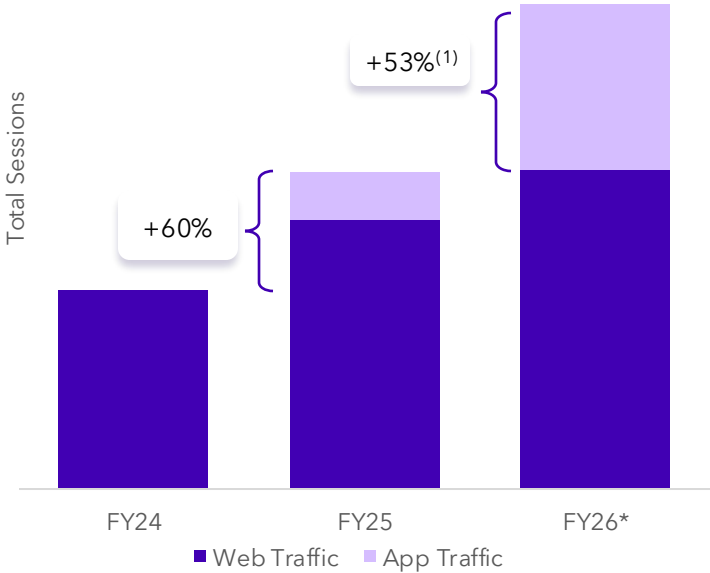
Media investment and word of mouth have accelerated brand recognition

Superloop Prompted Brand Awareness



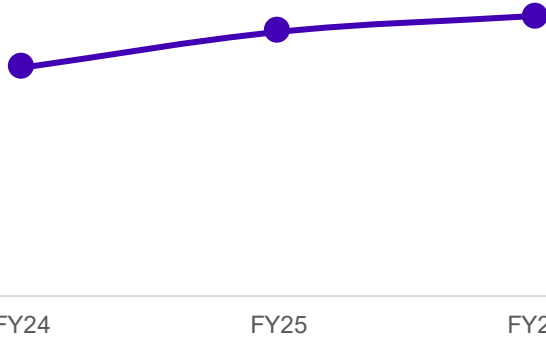
Superloop website and mobile app traffic continues to climb

Superloop Customer Traffic



Acquisition costs stable as order growth accelerates

Superloop New Customer Media Cost Per Order <sup>(1)</sup>



(1) Superloop utilises external firms to routinely determine brand awareness. Forecast as at 30 June 2026 for brand awareness and Cost Per Order

# New customer activations: consistent growth on Superloop amplified by Exetel.

Two clearly differentiated brands positioned across distinct value driven segments



### Connected Family

- Internet speed a family necessity
- Low / mid price sensitivity

### Product / Service Offering

- All NBN and Opticomm plans
- Mobile 4G and 5G Range of plans
- Digital + Voice based support



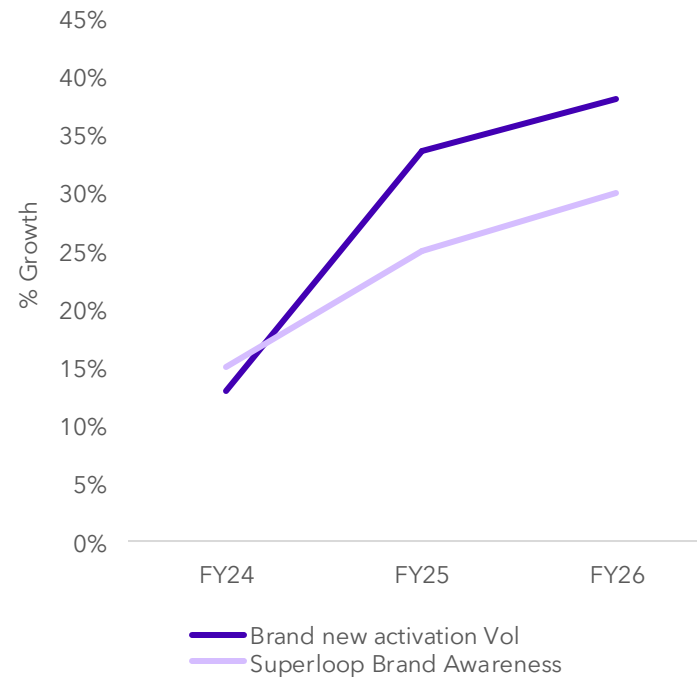
### Tech Immersive

- Digitally native
- Seek price & value, not just speed
- Informed and educated buyers

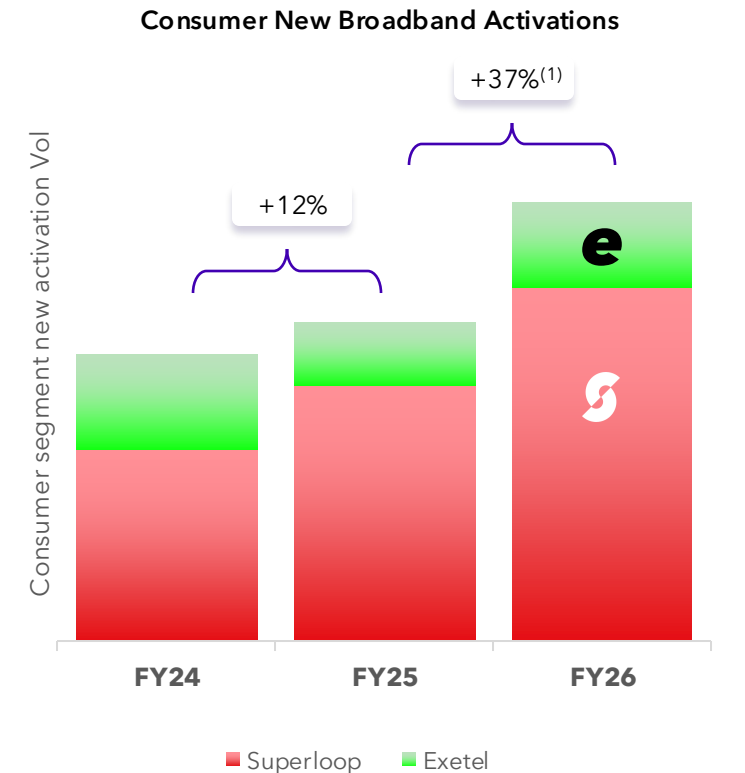
### Product / Service Offering

- NBN FTTP and HFC, 500mbps only
- Mobile 130GB - 5G eSIM only
- Digital support only

Superloop new customer activations growth outpacing brand awareness



Exetel FTTP, digital proposition delivers efficient, incremental growth



(1) Superloop forecasted position as at 30 June 2026

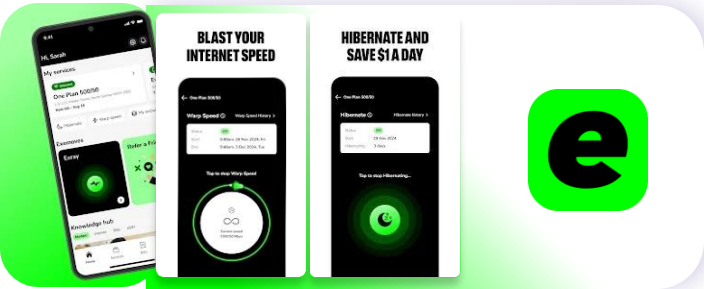
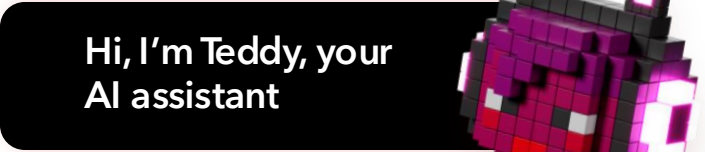
# Customer advocacy and loyalty: created by a great network and unique product experience.

## Brand preference powered by network speed, product innovation & CX Wins

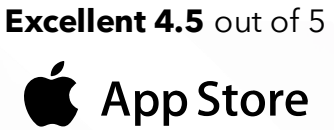
Awarded **fastest fixed network** by  **SPEEDTEST**



## Product innovation that differentiates our products beyond price

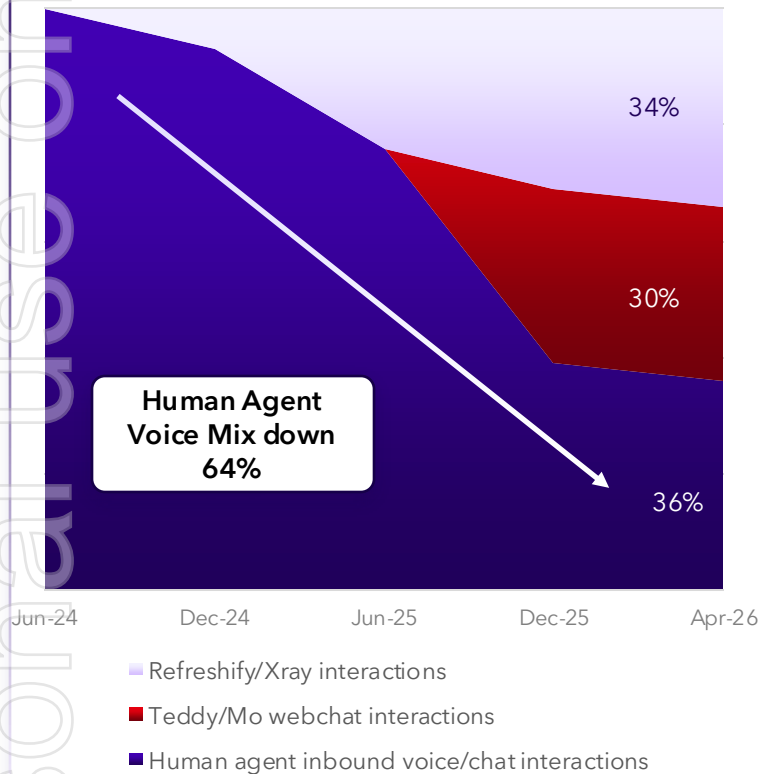


## Customer loyalty driving brand word of mouth and referrals



# Reshaping customer experience, lowering cost and rebuilding marketing journeys through AI.

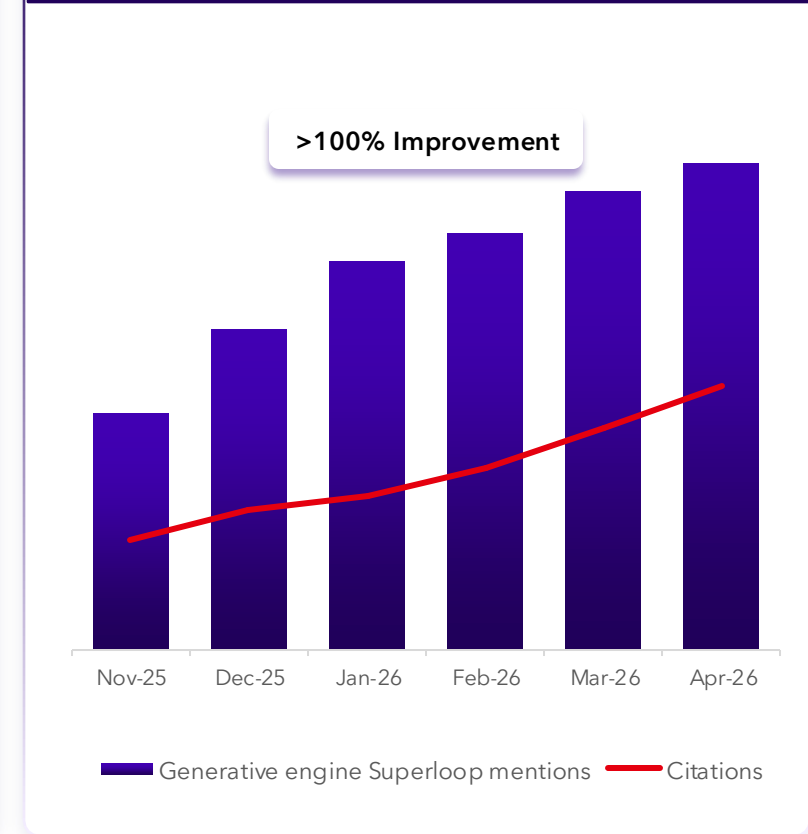
## AI and automation is reshaping customer touchpoints



## Customer support led by digital agents, backed by human expertise



## Rebuilding customer 'search and buy' journeys with GEO<sup>(1)</sup> capability



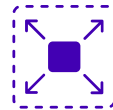
(1) GEO is Generative Engine Optimisation

Industry-leading  
growth and reimagined  
customer experiences  
powering **SUPERCHARGE**  
2029

## KEY STRATEGIES



**Invest to strengthen brand awareness** and evolve Superloop from a 'Speed challenger' to a trusted 'Performance enabler'.



**Scale the GTM** across Australia's breadth and adjacent products, and unlock high growth channels with clear competitive white space.



**Strengthen customer loyalty** with improved customer experience and appealing product bundles.



**Scale our AI & data-powered operating model** that transforms customer support, redefines marketing journeys and reduces costs



**Pursue inorganic customer base acquisitions** that deliver accretive returns.

# Wholesale Segment.

Daisey Stampfer  
Group Executive, Business & Wholesale

# What is the Wholesale segment?



## Challenger Telecommunication Products

### Offering:

- Symmetrical Ethernet (EE/EA)
- IP Transit
- Intercap
- Indigo
- Dark Fibre

### Customers include:

- Orro
- NetSG



## NBN Backhaul & Aggregation

### Offering:

- SLC Connect
- Backhaul
- Hosted Backhaul

### Customers include:

- Leaptel
- Macquarie Telecom



## Layer 3 & White-label

### Offering:

- Layer 3 (nbn and Opticomm)
- White-label (nbn and Opticomm)

### Customers include:

- Origin Energy
- LPE

Wholesale -  
driving toward  
our **SUPERCHARGE**  
2029  
ambitions.

## KEY STRATEGIES



### Drive Challenger Growth

- Support challengers toward >30% NBN market share while capitalising on wholesale market opportunities.



### Help Origin Grow

- Superloop is focused on supporting Origin through dedicated resources, optimisation and AI driven capabilities.



### Defend Traditional Wholesale

- Protect and optimise the traditional Wholesale base through targeted pricing, tightening retention mechanics and differentiation.

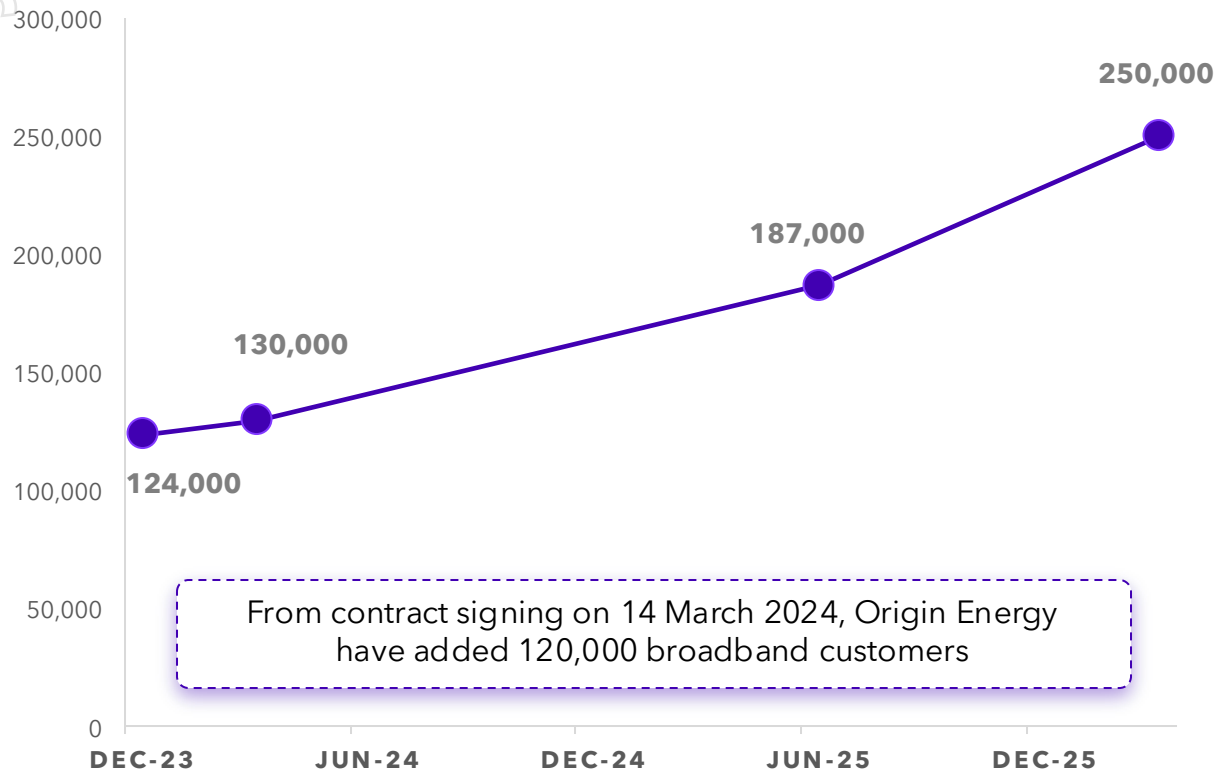


### Inorganic and/or adjacent expansion

- Diversify Wholesale revenues through inorganic expansion and explore options for geographical growth across key product lines.

# Origin continues to progress strongly.

Origin reported Broadband customer numbers<sup>(1)</sup>



- Origin Year on Year growth momentum; Significant growth in 500Mb cohort
- In partnership with Origin, enable programs for operational efficiency
- Further enhancements to mobile app for self service at all stages of the lifecycle including retention
- Working closely with Origin to enable their leading offers and promotions

(1) Origin customers numbers up to June 2025 per Origin Energy ASX releases. Superloop ASX release of 4 March 2026 confirmed milestone of 250,00 customers achieved

# Business Segment.

Daisey Stampfer  
Group Executive, Business and Wholesale

# What is Business Segment?



## Small & Medium Business

### Go To Market:

- Direct
- Indirect

### Products:

- Data
- Mobiles
- VOIP



## Medium & Large Corporate

### Go To Market:

- Direct

### Products:

- Data
- SASE
- Mobiles
- VOIP



## Smart Communities

### Go to Market:

- Direct

### Products:

- WiFi (Purpose Built Student Accommodation or PBSA)
- Fibre to the Premise (FTTP)

Our Business  
segment aims to  
scale Smart  
Communities and  
accelerate Secure  
Connectivity  
growth.

## KEY STRATEGIES



### **Grow connectivity and increase security offering**

Use on-net fibre proposition together with best-in-class security offerings to obtain multi-product holding at strong gross margins.



### **Accelerate indirect channels as a scale engine**

Make it easy for partners to onboard, order, activate and assure service with minimal touchpoints, leveraging our self-serve portal capabilities.



**Maximise retention** - offset price erosion by moving customers up the stack by turning 'connectivity only' accounts into multi-solution relationships that are harder to displace.



### **Increase lead capture through AI**

Apply AI and automation to scale managed services, thereby reducing cost-to-serve while creating data-led upgrade pathways into Wi-Fi/LAN, SASE and security



### **Scale Smart Communities**

Leveraging foundations of strategic acquisitions and organic growth, we are ready to scale with speed and confidence.

# Smart Communities.

Daisey Stampfer

Group Executive, Business and Wholesale

&

Jason Ashton

Group Executive, Corporate Development  
and Smart Communities

# Smart Communities.

Superloop's wholly owned on-net access network connecting households and apartments to ultra fast internet.



## Build to Sell (Multi Dwelling Units (MDU) and homes)

- **What we deliver:** Fibre to the Premise for broad acre estates - i.e. homes and MDU's enabling retailer choice
- **Customer value:** Faster delivery, compliance, assurance and choice for end customers

Addressable Market:  
~100-120k  
NEW lots per Year



## Purpose Built Student Accommodation (PBSA)

- **What we deliver:** Managed connectivity (FTTP + high-capacity Wi-Fi) with optional digital building services
- **Customer value:** Reliable, secure, high-performance student experience at scale



## Build to Rent

- **What we deliver:** Productised FTTP and digital infrastructure for institutionally owned rental buildings
- **Customer value:** Flexible, platform-ready connectivity that supports premium resident experience

# Smart Communities - Developer Sales.

Sales Target:  
**25k new lots per year<sup>(1)</sup>**



**FY29**  
**Target:**  
**>260K<sup>(1)</sup>**  
Contracted Lots



## FTTP Strategic Deals

- Multi-year deals (1-10 years)
- Exclusivity for pipeline
- Can cover all types of projects, broadacre, MDU, retirement living



## Broadacre

- Multi-year deployment, usually in stages (2-5 years)
- Typically larger projects >500 lots



## MDU

- Relatively quick to build and bill (1-2 years)
- 100-500 lots average size



## PBSA & Hotel WiFi

- Market leader with 90% of addressable market
- Relatively quick to bill (1-2 years build)



**Supported by Uecomm fibre network**

(1) The targets and financials goals on this slide do not constitute guidance and carry risks and uncertainties. Refer to the Disclaimer slide in relation to key targets and financial goals

# Scaling Smart Communities.

Acquisition of Lightning Broadband to accelerate our scale



## VostroNet

Expands Smart Communities into Fibre to the Premise (FTTP) market

## Frontier NETWORKS

Expansion into Retirement Living & Lifestyle Communities

## neoloop

RSP-ready Wholesale Platform

## Landmark Developer Wins



Bradfield Development Authority



investa



Cedar Pacific



mirvac

2016

2022

2025

2026

2016

2018

2020

2022

2024

JAN

FEB

MAR

APR

MAY

JUN

JUL

AUG

SEP

OCT

NOV

DEC

JAN

FEB

MAR

APR

MAY

JUN

## BigAir

PBSA foundation for Superloop Smart Communities

## uecomm™

Addition of Strategic Metro Fibre Footprint



Accelerates scale



ersonal use only

# neoloop, Australia's new advanced wholesale network, ready to deliver at scale.



## The neoloop difference



**Platform -  
Supported by  
Group Scale**



**Proven  
operational model**



**Strong Retail  
Service Provider  
proposition**



**Challenger  
Mindset**

# Smart Communities - Key financial metrics.

	FY27	Growth	FY29
1 Monthly ARPU - Blended PBSA & Wholesale FTTP	\$46	+\$6.50	\$50-\$55
2 Activation rate	70%-75%	+1.5%	70%-78%
3 Gross Margin	70%-75%		
4 Payback (month) <sup>(1)</sup>	30-45 months		
5 IRR on Capital deployed <sup>(2)</sup>	>25% IRR		

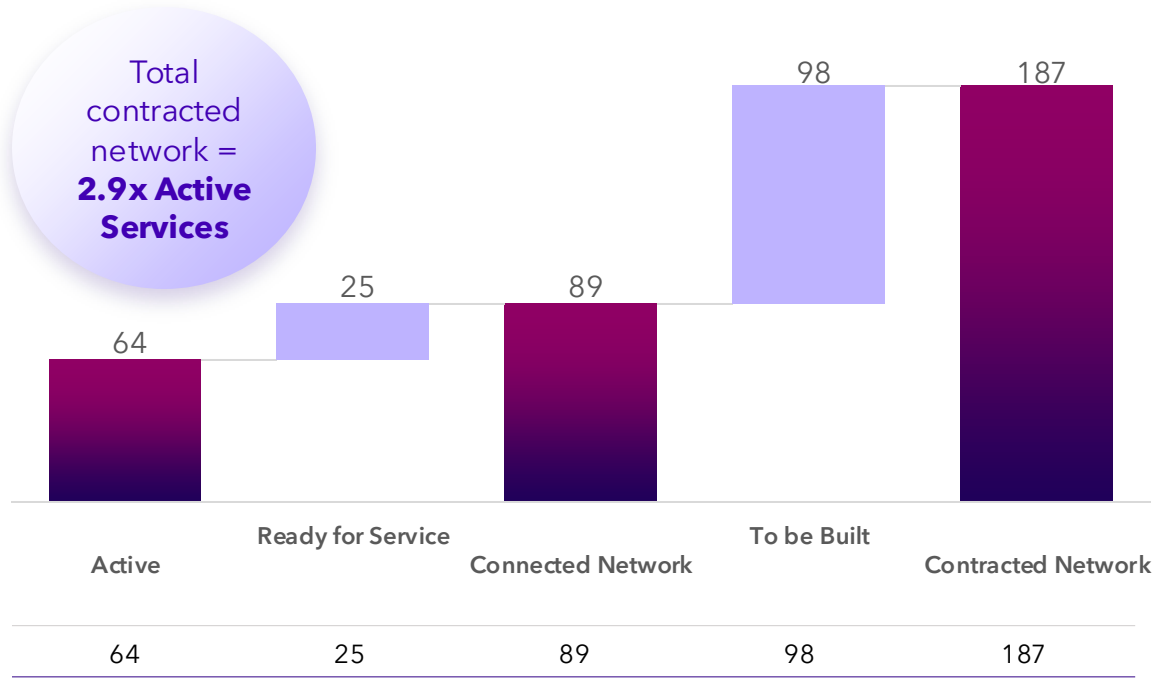
(1) Payback measures the time for cumulative undiscounted monthly cash flows to recover the initial capital investment.

(2) IRR is calculated on undiscounted, monthly operating cash flows over a 20-year period, on an unlevered basis. Excludes any terminal value. IRR based on Wholesale revenues only.

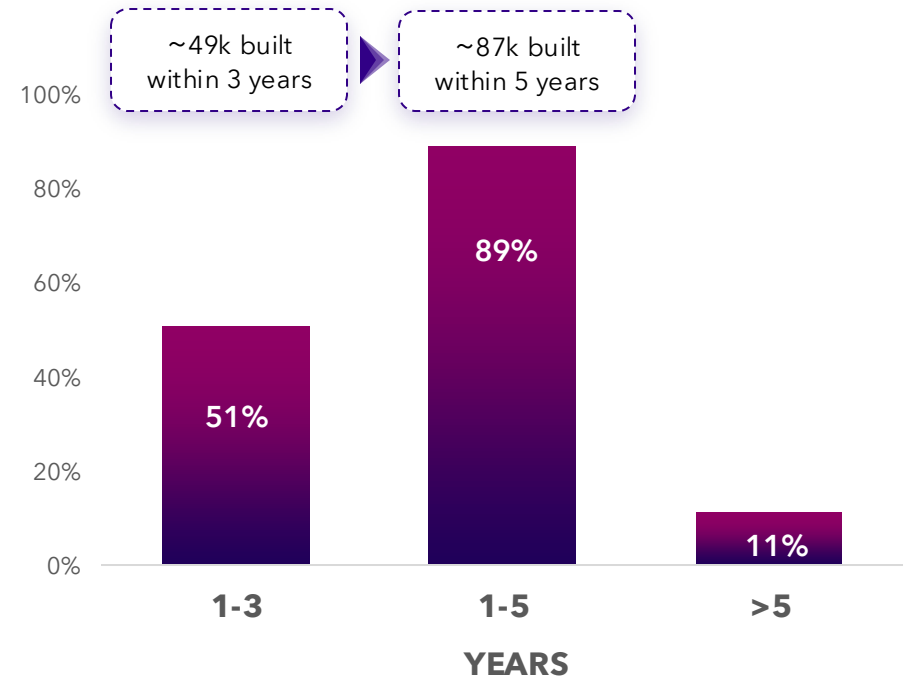
# Smart Communities order book drives growth.

89% of the Contracted book of 98k lots are expected to be built within next 5 years.

## SUPERLOOP CONTRACTED LOTS (000) - ~52% To be Built



## CONSTRUCTION PROFILE<sup>(1)</sup>



(1) Construction profiles are subject to change. The profiles represent Superloop forecast based on advised construction plans from developers. The construction profile includes all product types e.g. PBSA & FTTP

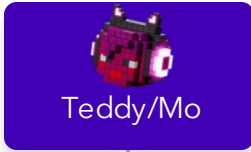
# AI Accelerating.



Nick Pachos  
Chief Commercial Officer

# Our Digital Transformation has set us up to embed AI.

## Customer Facing Apps



## Services & Processes



## Backend Systems



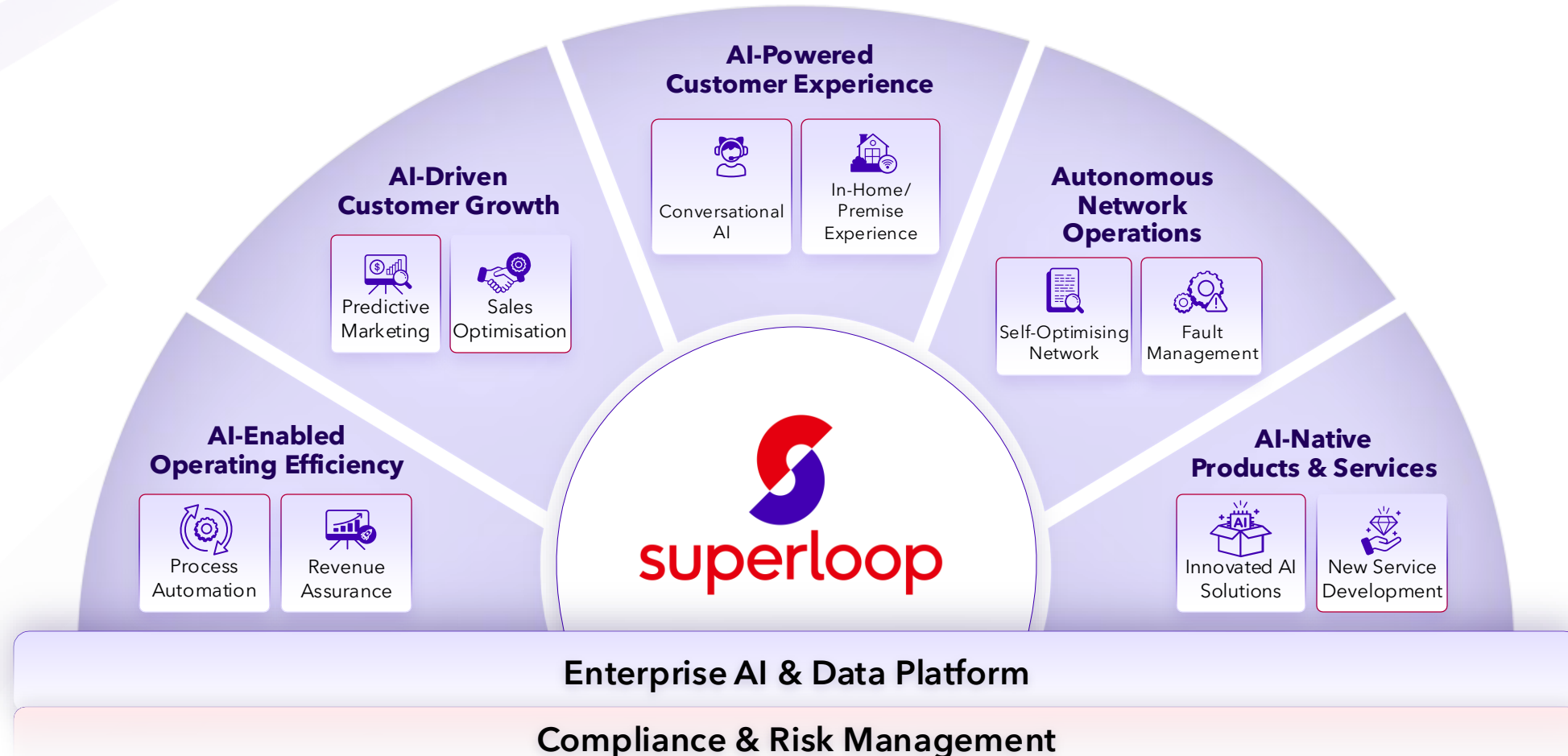
# Superloop AI Strategy on a page.

Re-imagine

Build

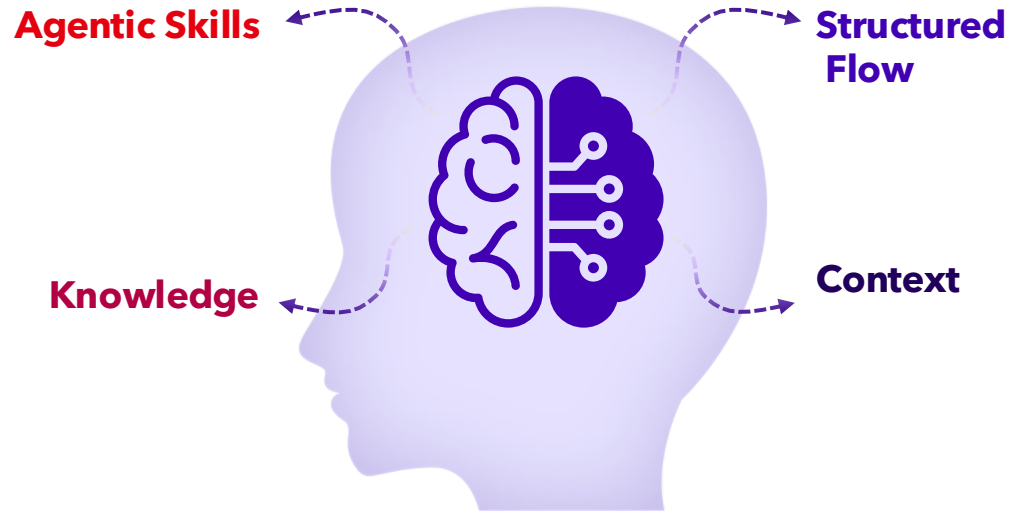
Scale

*Not layering AI onto processes – re-designing them from the ground up*



# Superloop AI - Our approach.

Our AI Advantage



LLM Serving

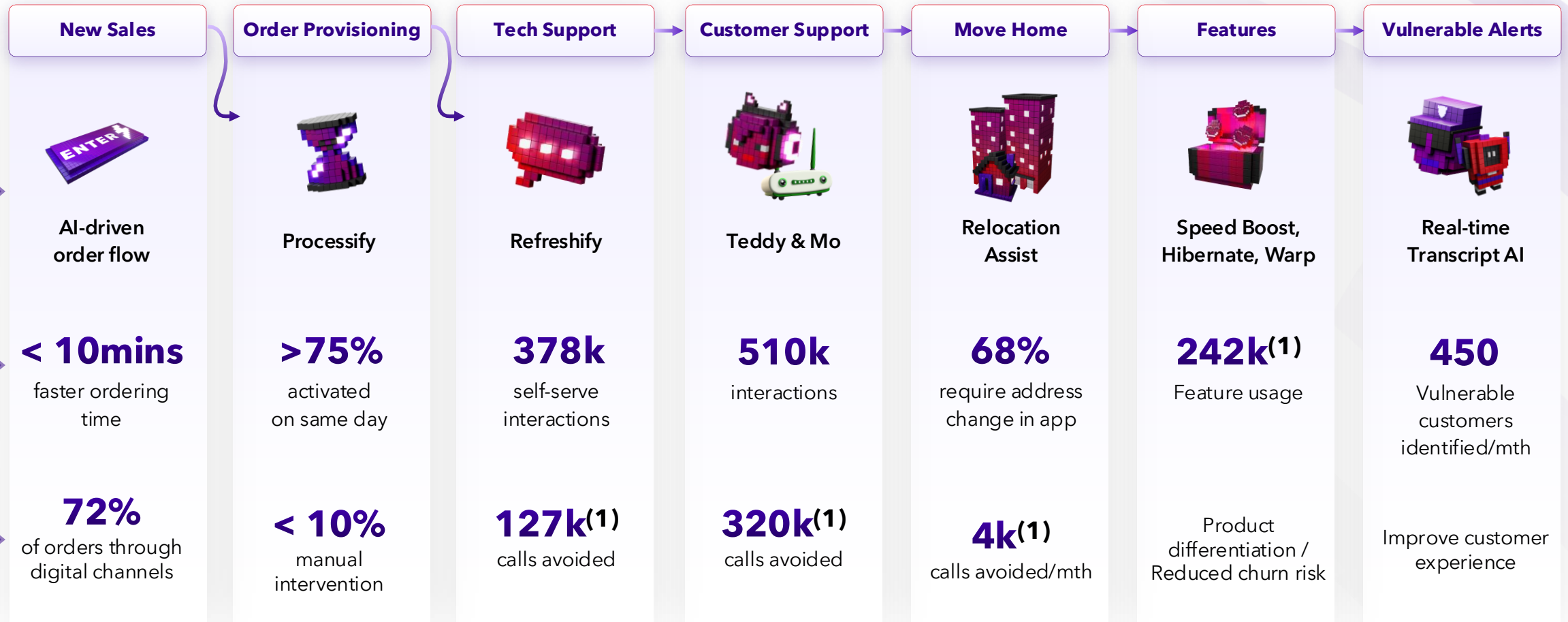


## Model Agnostic

Agentic design is independent of underlying LLM serving endpoint, allowing us to move quickly between model providers to take advantage of cost/performance improvements.

- Focus on value layers, not commoditised models
- End-to-end AI-Native design
- Proprietary orchestration layer
- Higher quality, controlled outcomes
- All IP built and retained inhouse

# Digital Journeys and AI - Delivering visible P&L impact.



(1) FY 2026 YTD

The logo features the word "SUPERCHARGE" in a bold, sans-serif font. "SUPER" is red, and "CHARGE" is white. Above the "E" in "CHARGE" is a red semi-circular graphic composed of horizontal bars of varying lengths, resembling a stylized arc or a signal. Below "CHARGE" is the year "2029" in red.

# SUPERCHARGE 2029

## Wrap up.

# Our **SUPERCHARGE** 2029 strategy aims for industry leading growth and shareholder returns.

Ambitions<sup>(1)</sup> for sustainable growth by FY29



**>\$1B**

**Group Revenue**



**\$200m**

**Group Underlying EBITDA**



**>30%**

**Reported EPS Growth (CAGR)**

## Strategy Pillars

**1**

Leading Consumer Broadband growth

**2**

Transform customer experiences

**3**

AI enabled operating leverage

**4**

Scale Smart Communities

**5**

Profitable growth

(1) See the Disclaimer slide in relation to key targets and financial goals

ersonal use only

# Q&A.

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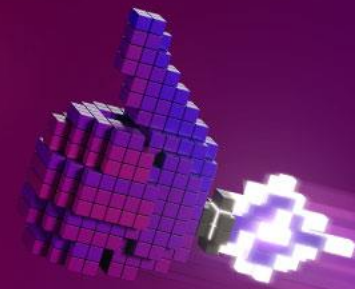


# Thank you.

Superloop Limited

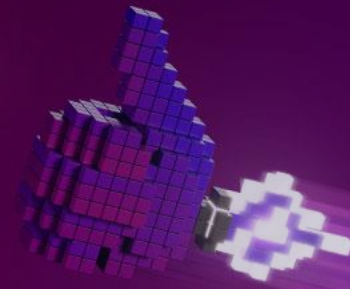
[investor@superloop.com](mailto:investor@superloop.com)

<https://investors.superloop.com>





# Appendix.



# Customer number definition.

## Consumer

Unique customers on various access technologies such as nbn™, Superloop Fixed Wireless and mobile. A single customer with multiple services (such as broadband, VoIP and mobile) only counts as a single customer.

## Business

Unique end business locations on various access technologies such as Superloop Managed WiFi, Superloop Fibre, Superloop Fixed Wireless, nbn™ and mobile.

A single business location with multiple services (such as broadband, managed services, VoIP and mobile) counts as a single business location. A single business with 5 locations (branches) serviced by Superloop, however, counts as five business locations.

A managed WiFi customer to whom Superloop services 100 uniquely identifiable locations counts as 100 business locations. Covers all business sub-segments including SMB, mid market and enterprise.

A Fibre-to-the-Premises lot is a distinct location in a building with a separate Network Termination Device and Unique Location ID. Active = service provided to lot, Connected = service available at lot, Committed = contracted to connect to lot. Customers includes active lots only.

## Wholesale

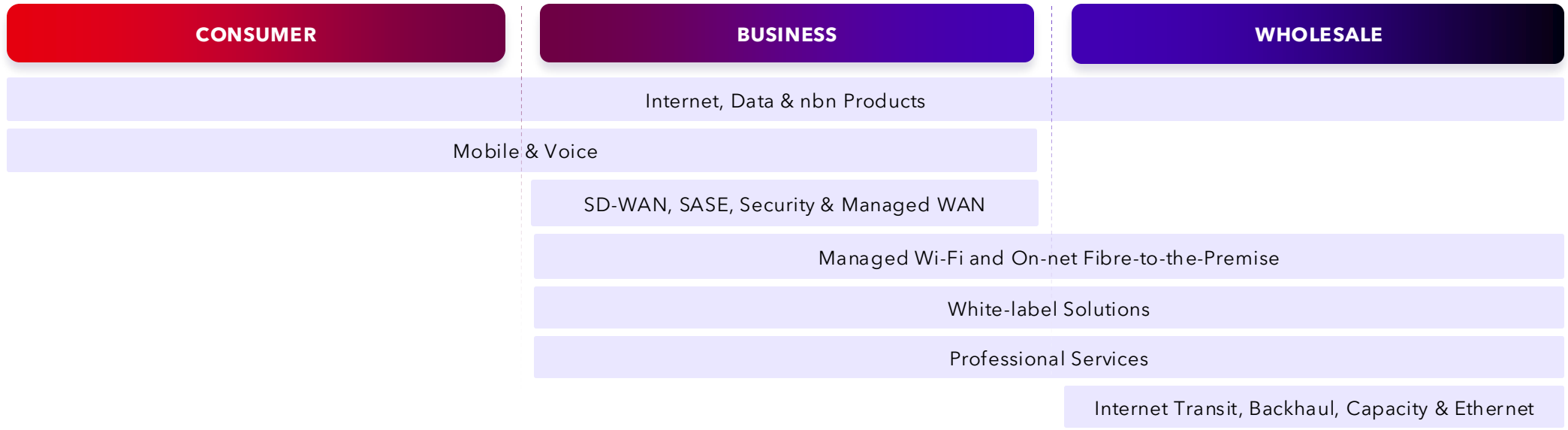
Number of customers purchasing telco offerings from Superloop plus unique end customers serviced via Superloop wholesale aggregation and white label products as defined in Consumer and Business above.

## Segment Financials

Total customer numbers above may not fully align with segment revenue and COGS. Specifically, businesses purchasing certain nbn plans may be reported in the Consumer segment rather than the Business segment.

# High-demand products leveraging our infra-on-demand platform.

Powerful scale as we leverage our assets



## Products:

## AI:

**Teddy**

**Refreshify**

**Mo**

**databricks**  
**GENESYS**

## Enablers:

**'Infra on demand' Network**

**Integrated digital stack**

**Global resources**

**Single operating model**

# Our Network.

Increasing traffic on our network creates operating leverage



> 2,400

On-net data centres / sites in Australia / worldwide including over 1,900 on-net commercial buildings



> 2,500 km

of owned strategically located CBD and metro fibre within Australia



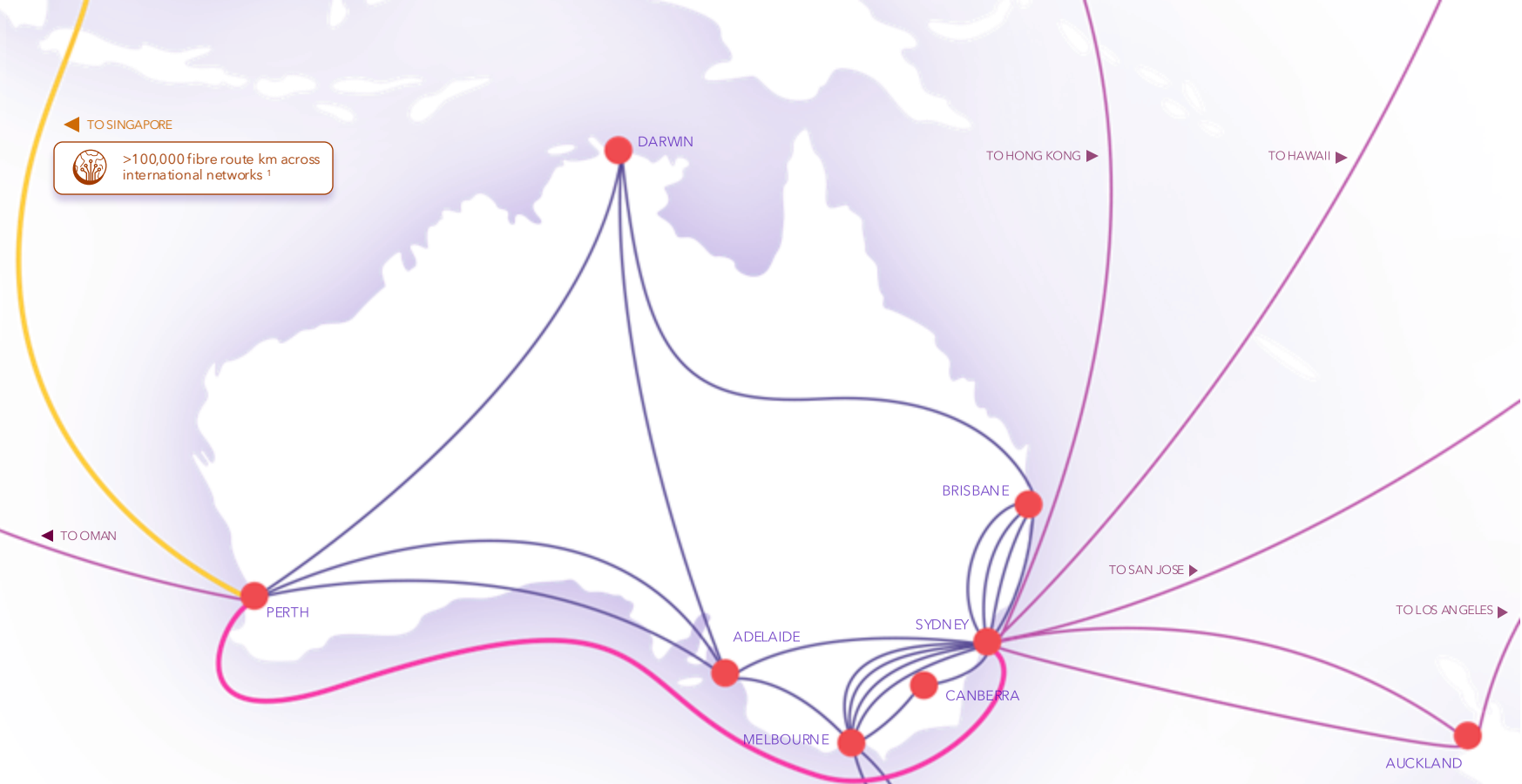
> 187,000

Contracted on-net Smart Communities lots<sup>2</sup>



> 1.35M

Installed capacity for nbn internet customers



<sup>1</sup> Combination of owned, indefeasible right to use and leased fibre.

<sup>2</sup> Lot = individual FTTP lot or student accommodation bed.