

3 June 2026

Q4 trading update: Net sales reach ~\$6.2m MAT, up ~57% on PCP

Highlights

- Net sales of ~\$6.2m on a moving annual total (MAT) basis to May 2026, up ~57% on the prior year
- May 2026 net sales of ~\$650k, up ~75% on the PCP, one of the strongest trading months on record
- Ecommerce MAT reached ~\$2.4m to May 2026, up ~87% PCP, with total May ecommerce sales up ~132% PCP
- Blue Dinosaur secured national ranging agreement with Chemist Warehouse New Zealand via ANZ Pharma (leading pharmaceutical & FMCG brands wholesaler in New Zealand) expanding the brand's international retail footprint
- First shipment of ceremonial-grade Japanese matcha under the SANDAI Group supply agreement landed in Australia, enabling commercial fulfilment across distribution and ingredient supply channels
- The shipment follows airfreight delivery of ceremonial-grade Japanese matcha for The Little Marionette and House of Matcha
- Omura Matcha exhibited at the Cafe & Coffee Show (25-27 May 2026, ICC Sydney), generating direct engagement with café owners, baristas, hospitality buyers and food service decision makers

OMG Group Ltd (ASX: OMG) (“OMG Group” or “the Company”) is pleased to provide a trading update covering key commercial developments and financial milestones achieved during the fourth quarter of FY26.

OMG Group Chief Executive Officer, Alex Aleksic said: “May was one of the strongest trading months in OMG Group’s history and shows the continued progress being made across the business. Net sales have now reached ~\$6.2m on a MAT basis, up ~57% on the prior year, while ecommerce continues to be a standout channel with MAT sales up ~87% PCP. These numbers reflect genuine commercial momentum across the business, with the digital channel scaling and compounding.

Importantly, this growth is being supported by clear commercial execution. Blue Dinosaur has secured national ranging with Chemist Warehouse New Zealand, our first SANDAI matcha shipment has landed in Australia, and the Omura Matcha brand is now being introduced directly to the café and hospitality buyers we are targeting.

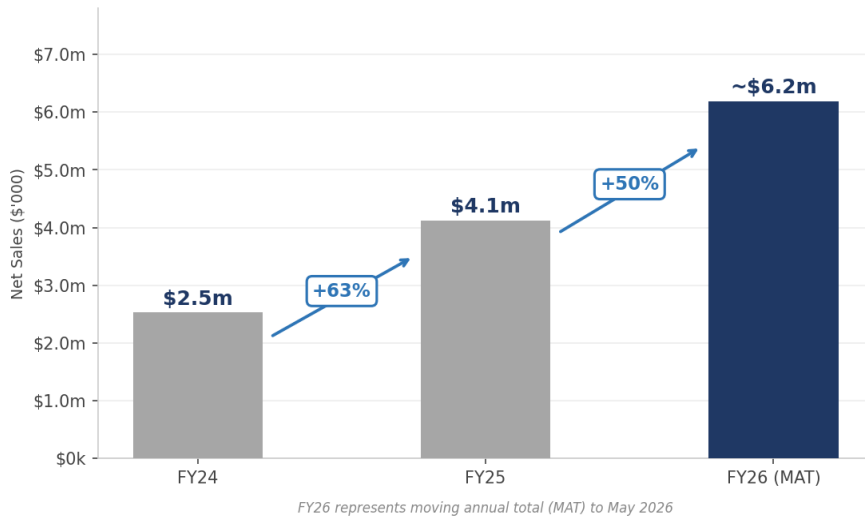
The business is entering FY27 with a broader distribution footprint, growing ecommerce scale and a matcha platform that is now moving from launch phase into commercial fulfilment.”

Continued sales growth

Net sales on a MAT basis to May 2026 have reached ~\$6.2m, representing ~57% growth on the prior year MAT of ~\$4.0m, and building on the ~\$6.0m MAT milestone reported at the end of Q3 FY26 (see ASX announcement: 29 April 2026). The result reflects sustained momentum across all three of the Company's brand pillars, Blue Dinosaur, Oat Milk Goodness and the newly launched matcha platform, and across all key channels including grocery, petrol and convenience, food service and ecommerce.

May 2026 net sales of ~\$650k represent a ~75% increase on the prior corresponding period and one of the strongest trading months in the Company's history. FY26 YTD net sales to May 2026 of ~\$5.7m are up ~57% on the PCP (~\$3.6m).

Net Sales — FY24, FY25 and FY26 MAT

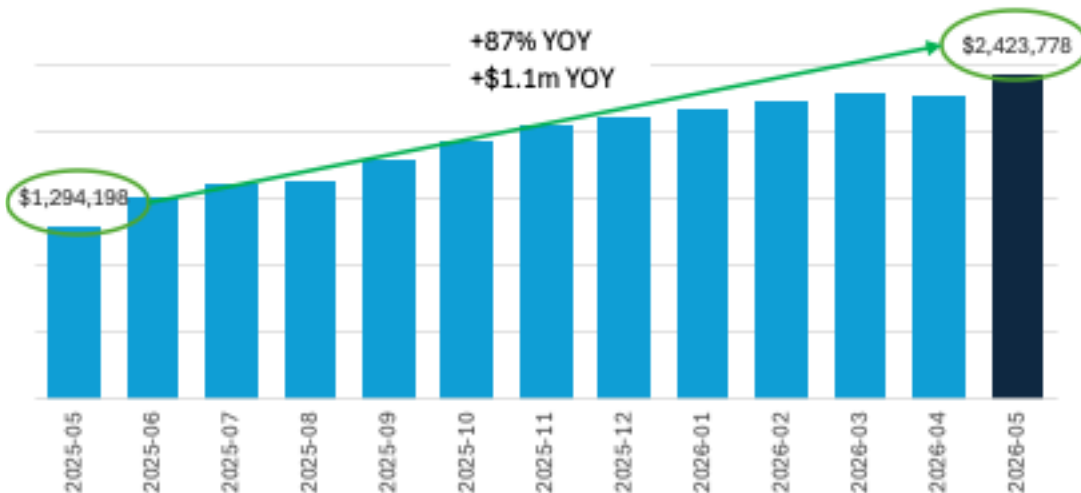


Ecommerce performance

Ecommerce remains the Company's fastest-growing channel. On a MAT basis, ecommerce net sales to May 2026 reached ~\$2.4m, an ~87% increase on the PCP (~\$1.3m), reflecting increasing brand recognition, repeat purchase behaviour and the continued benefit of targeted digital marketing campaigns.

May 2026 ecommerce net sales of ~\$287k were up ~132% on the prior corresponding period, underscoring the compounding nature of the Company's digital growth trajectory.

Moving Annual Total - Online Sales



Blue Dinosaur in Chemist Warehouse New Zealand

Blue Dinosaur has secured a national ranging agreement with Chemist Warehouse New Zealand via ANZ Pharma, a leading pharmaceutical and FMCG brands wholesaler operating across New Zealand. Chemist Warehouse is one of Australasia's largest pharmacy retail chains, operating over 570 stores across Australia and 20,000+ employees, with ~88 stores across New Zealand. The agreement represents a meaningful step in the international expansion of the Blue Dinosaur brand and adds a new retail channel complementary to the Company's existing grocery, petrol and convenience and ecommerce distribution.

First shipment of ceremonial-grade matcha lands in Australia

OMG Group's first shipment of ceremonial-grade Japanese matcha, sourced under its exclusive five-year supply agreement with SANDAI Group, has arrived in Australia. The shipment enables the Company to scale commercial fulfilment across its distribution and ingredient supply channels, including through Food & Dairy Co and The Little Marionette, and positions OMG to scale the matcha platform into FY27 and beyond.

The shipment follows airfreight delivery of ceremonial-grade matcha sourced under OMG's SANDAI supply agreement, which is already being used as a core ingredient by customers including The Little Marionette and House of Matcha, a Byron Bay-based wellness beverage brand and winner of the Launch Legend Award at the BiteBack Awards 2026. The award provides independent validation of the quality and commercial appeal of products developed using OMG's matcha supply.

Omura matcha exhibited at Café & Coffee show, Sydney

Omura Matcha exhibited at the inaugural Cafe & Coffee Show (25-27 May 2026, ICC Sydney Exhibition Centre), one of Australia's new dedicated trade events for the cafe and coffee industry, with a dedicated exhibition stand. The show brought together cafe owners, baristas, hospitality buyers and operators from across Australia and provides a targeted platform to drive brand awareness and distribution conversations for the Omura Matcha brand directly with the food service decision-makers the Company is targeting.



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<https://omg-group.com.au/auth/signup>

This announcement has been approved for release by the Board of Directors of OMG Group Limited.

-ENDS-

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About OMG Group

OMG Group is a health & wellness food company. The Company was established with a vision to provide engaging brands that provide the very best foods to meet consumer demand for clean, sustainable and healthy products. The core brands in the portfolio are Blue Dinosaur® and Oat Milk Goodness.